December 31, 2020 - Annual Statement

Iowa Company Number: 0013

## Boone Farmers Mutual Insurance Association

Brad D. Larson
1500 South Story Street
Boone IA 50036

DECEMBER 31, 2020

*Includes $\$ 2,400$ For association's occupancy of its own buildings

DECEMBER 31, 2020

1. Amount brought forward from line 29, page 2

DISBURSEMENTS - DECREASES IN LEDGER ASSETS
2. Fire
3. Windstorm
4. Crop Hail
5. Homeowners Assumed
6. Totals

|  | (1) <br> irect <br> sses | (2) <br> Reinsurance <br> Assumed |  | (3) Specific Reinsuranc Recovered |  | (4) <br> Net Losses Paid $(1+2-3=4)$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 438,902 | \$ | 0 | \$ | 0 | \$ | 438,902 |
|  | 5,384,719 |  |  |  | 0 |  | 5,384,719 |
|  | 0 |  |  |  | 0 |  | 0 |
|  | xxxxx |  | 0 |  |  |  | 0 |
| \$ | 5,823,621 | \$ | 0 | \$ | 0 | \$ | 5,823,621 |

7. Received from aggregate excess loss reinsurance
8. Total of all net losses (line 6, col. $4-$ line $7=$ line 8 )

OPERATING EXPENSE
9. Loss Adjustment Expenses
10. Commissions
11. Advertising
12. Boards, bureaus and associations
13. Inspection and loss prevention
14. Salaries of officers
15. Expenses of officers
16. Salaries of office employees
17. Employee welfare
18. Insurance
19. Directors' compensation
20. Directors' expenses

21 Rent and rent items
22. Equipment
23. Printing, stationery and supplies
24. Postage and telephone
25. Legal and auditing
26. State insurance taxes March 1 June 1 $\qquad$
Insurance Division licenses and fees
28. Payroll taxes
29. All other taxes (excluding Federal income)
30. Real estate expenses
31. Real estate taxes
32. Interest on borrowed money
33. Miscellaneous
a. Service fees
b. Travel expenses
c. Investment expenses
d. Management fees
34.
35. Total operating expense (items 9 through 34)

NON-OPERATING EXPENSE
Borrowed money repaid
37. Depreciation on real estate
38. Loss on sale of investments
39. Federal income tax Prior year $\qquad$
40. Premium collections transmitted to other companies
41. Commissions paid agents for other companies
42. Decrease in ledger liabilities
43.
44. Total non-operating expense (items 36 through 43)
45. Total disbursements (items 8, 35 and 44)
46. Balance - ledger assets, December 31st must agree with Line 22,Column 1,Page 4

|  |  |
| :--- | ---: |
| $\$$ | 186,077 |
| $\$$ | $2,242,973$ |
| $\$$ | $2,711,504$ |

ASSETS - DECEMBER 31, 2020

1. Bonds (schedule A - part 1)
2. Stocks (schedule A-part 2)
3. Bank balances
3.1 Subject to check (C-1)
3.2 On interest (C-2)
4. Mortgage loans (schedule D)
4.1 First liens
4.2 Other than first
5. Collateral loans (schedule E)
6. Real estate (schedule F)
7. Cash in office
8. Unpaid Premiums
8.1 Due before November 1
8.2 Due after November 1
9. Bills receivable
10. Agents' balances
11. Reinsurance receivable on paid losses
12. Accrued interest
13. Accrued rent due
14. Equipment and furniture
15. Supplies
16. Automobiles
17. Cash surrender value of life ins
18. Federal income tax recoverable
19. Electronic data processing equipment
20. Contingency Receivable
21. Investment Receivable
22. Totals


## LIABILITIES - DECEMBER 31, 2020

|  |  |  | December 31, 2020 |  | Prior Year |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unpaid claims (reported) | \$ 2,096,359 |  |  |  |
| 2. | Unpaid claims (incurred but not reported) | 25,000 |  |  |  |
|  | Total unpaid losses | 2,121,359 |  |  |  |
| 4. | Less: reinsurance recoverable on unpaid losses | 2,104,878 |  |  |  |
| 5. | Net unpaid claims |  | \$ 16,481 | \$ | 204,992 |
| 6. | Unpaid adjusting expenses |  | 292 |  | 292 |
| 7. | Ceded reinsurance balances payable |  | 42,998 |  | 42,969 |
| 8. | Unpaid salaries and commissions |  | 37,932 |  | 32,854 |
| 9. | Borrowed money |  | 64,985 |  | 0 |
|  | Interest due on borrowed money |  | 413 |  | 0 |
| 11. | Amounts withheld for the account of others |  | 168 |  | 227 |
| 12. | Taxes payable: Real Estate |  | 4,973 |  | 4,929 |
|  | Federal Income |  | 0 |  | 0 |
|  | Premium |  | 992 |  | 1,035 |
|  | Other |  | 0 |  | 0 |
| 13. | Other unpaid expenses |  | 4,159 |  | 4,349 |
| 14. | Premiums collected for other companies - not ren |  | 15,919 |  | 14,691 |
| 15. | Premiums received in advance |  | 18,484 |  | 40,293 |
| *16. | Unearned premium reserve |  | 830,352 |  | 765,853 |
| 17. | Service Fees and Employee Benefits Payable |  | 0 |  | 0 |
| 18. | Miscellaneous Liabilities |  |  |  |  |
| 19. | Total liabilities |  | \$ 1,038,148 | \$ | 1,112,484 |
|  | Surplus |  | \$ 2,243,910 | \$ | 2,452,291 |
|  | Total liabilities and surplus |  | \$ 3,282,058 | \$ | 3,564,775 |

(line 21 must agree with line 22, column 4, page 4)
*Method of calculation: Actual; Daily Pro-Rata

HISTORICAL INFORMATION

|  | 2020 | 2019 | 2018 | 2017 | 2016 |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Gross Premium |  |  |  |  |  |
| Fire | $\$ 1,010,927$ | $\$$ | 951,144 | $\$$ | 888,548 |
| Windstorm | $\$ 93,244$ | 753,774 | 712,897 | 699,849 | $\$ 841,196$ |
| Crop Hail | 0 | 0 | 0 | 066,554 |  |
| Total | $1,804,171$ | $1,704,918$ | $1,601,445$ | $1,574,482$ | $1,507,750$ |


| Net Premiums Written |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Fire | $1,010,927$ | 951,144 | 888,548 | 874,849 | 841,185 |
| Windstorm | 793,244 | 753,774 | 712,897 | 699,633 | 666,543 |
| Crop Hail | 0 | 0 | 0 | 0 | 0 |
| Total | $1,804,171$ | $1,704,918$ | $1,601,445$ | $1,574,482$ | $1,507,728$ |
| Total Net of Agg | $1,303,848$ | $1,203,959$ | $1,089,025$ | $1,073,094$ | $1,009,353$ |
| Gross Losses Paid |  |  |  |  |  |
| Fire | 438,902 | 506,951 | 692,724 | 283,672 | 210,461 |
| Windstorm | $5,384,719$ | 237,925 | 366,532 | 202,162 | 75,351 |
| Crop Hail | 0 | 0 | 0 | 0 |  |
| Total | $5,823,621$ | 744,876 | $1,059,256$ | 485,834 | 285,812 |


| Net Losses Paid |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Fire | 438,902 | 506,951 | 692,724 | 283,672 | 210,461 |
| Windstorm | $5,384,719$ | 237,925 | 366,532 | 202,162 | 75,351 |
| Crop Hail | 0 | 0 | 0 | 0 | 0 |
| Total | $5,823,621$ | 744,876 | $1,059,256$ | 485,834 | 285,812 |
| Total Net of Agg | $1,256,322$ | 680,087 | 712,691 | 485,834 | 485,833 |


| Loss Percentage (Direct) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fire Losses/Fire Prem | $43.4 \%$ | $53.3 \%$ | $78.0 \%$ | $32.4 \%$ | $25.0 \%$ |
| Windstorm Losses/Windstorm Prem | $678.8 \%$ | $31.6 \%$ | $51.4 \%$ | $28.9 \%$ | $11.3 \%$ |
| Crop Hail Losses/Crop Hail Prem | N/A | N/A | N/A | N/A | N/A |
| Total Losses/Total Prem | $322.8 \%$ | $43.7 \%$ | $66.1 \%$ | $30.9 \%$ | $19.0 \%$ |


| Loss Percentage (Net) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fire Losses/Fire Prem | $43.4 \%$ | $53.3 \%$ | $78.0 \%$ | $32.4 \%$ | $25.0 \%$ |
| Windstorm Losses/Windstorm Prem | $678.8 \%$ | $31.6 \%$ | $51.4 \%$ | $28.9 \%$ | $11.3 \%$ |
| Crop Hail Losses/Crop Hail Prem | N/A | N/A | N/A | N/A | N/A |
| Total Losses/Total Prem | $322.8 \%$ | $43.7 \%$ | $66.1 \%$ | $30.9 \%$ | $19.0 \%$ |
| Total Net Agg Losses/Total Net Agg Pren | $96.4 \%$ | $56.5 \%$ | $65.4 \%$ | $45.3 \%$ | $48.1 \%$ |


| Balance Sheet Items |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
| Total Admitted Assets | $3,282,058$ | $3,564,775$ | $3,419,542$ | $3,719,101$ | $3,527,180$ |  |
| Liabilities | $1,038,148$ | $1,112,484$ | $1,012,206$ | $1,041,564$ | 929,290 |  |
| Surplus | $2,243,910$ | $2,452,291$ | $2,407,336$ | $2,677,537$ | $2,597,890$ |  |
| Bonds | $1,472,518$ | $1,675,227$ | $1,600,614$ | $1,825,435$ | $1,828,003$ |  |
| Stocks | $1,363,467$ | $1,674,043$ | $1,640,620$ | $1,718,506$ | $1,457,449$ |  |
| Real Estate | 97,017 | 102,671 | 108,872 | 108,381 | 112,713 |  |
| Unpaid Premium (line 8.1) | 0 | 0 | 0 | 0 | 0 |  |
| Unpaid Premium (line 8.2) | 27,373 | 22,038 | 14,418 | 11,876 | 22,087 |  |
| Agents' Balances | 0 | 0 | 0 | 0 | 0 |  |
| Unearned Premium | 830,352 | 765,853 | 733,303 | 713,216 | 678,635 |  |
|  |  |  |  |  |  |  |
| Balance Sheet Percentages |  |  |  |  |  |  |
| Bonds/Admitted Assets | $44.9 \%$ | $47.0 \%$ | $46.8 \%$ | $49.1 \%$ | $51.8 \%$ |  |
| Stocks/Admitted Assets | $41.5 \%$ | $47.0 \%$ | $48.0 \%$ | $46.2 \%$ | $41.3 \%$ |  |
| Real Estate/Admitted Assets | $3.0 \%$ | $2.9 \%$ | $3.2 \%$ | $2.9 \%$ | $3.2 \%$ |  |
| Unpaid Prem (line $8.2 /$ /Admitted Assets | $0.8 \%$ | $0.6 \%$ | $0.4 \%$ | $0.3 \%$ | $0.6 \%$ |  |
| Agents' Balances/Admitted Assets | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ |  |


| Income/Disbursement Items |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Total Income | $1,923,397$ | $1,514,087$ | $1,464,960$ | $1,365,977$ | $1,344,703$ |
| Total Disbursements | $2,242,973$ | $1,667,077$ | $1,579,464$ | $1,363,021$ | $1,165,309$ |
| Operating Expense | 800,575 | 811,634 | 722,387 | 698,613 | 672,704 |
| Commissions | 229,690 | 216,288 | 202,397 | 202,820 | 193,540 |
| Investment Income | 374,983 | 163,673 | 179,150 | 150,123 | 149,081 |
| Salaries (lines 14-17) | 285,468 | 300,839 | 221,510 | 208,321 | 199,445 |
|  |  |  |  |  |  |
| Other |  |  |  |  |  |
| Gross Risk in Force | $416,804,404$ | $385,325,539$ | $372,380,885$ | $364,795,429$ | $350,195,372$ |
| Number of Policies | 1,598 | 1,596 | 1,592 | 1,607 | 1,571 |
| Operating Expense/Net Premium | $61.4 \%$ | $67.4 \%$ | $66.3 \%$ | $65.1 \%$ | $66.6 \%$ |

