## December 31, 2020 - Annual Statement

*Iowa Company Number:* 0132

# Shelby County Farmers Mutual Insurance Association

Richard D. Rasmussen 1117 - 7th St. Harlan IA 51537

#### **DECEMBER 31, 2020**

1. Ledger Assets, December 31 of previous year, Total, column 1, page 4 . . . . . . . . . . . . . . .

\$ 9,646,757

#### **INCOME - INCREASES IN LEDGER ASSETS**

|                                   | PREMIUMS  |   |                 |           |  |       |    |                                       |    |            |
|-----------------------------------|-----------|---|-----------------|-----------|--|-------|----|---------------------------------------|----|------------|
|                                   | Pi        | (1) (2)<br>Reinsurance<br>Direct Premiums<br>Premiums Assumed |                 | ums       | (3)<br>Specific<br>Reinsurance<br>Premiums Ceded |       |    | (4)<br>Net<br>remiums<br>+ 2 - 3 = 4) |    |            |
| 2. Fire                           | \$        | 970,252   | \$              |           | \$   | 3,356 | \$ | 966,896                               |    |            |
| 3. Windstorm                      |           | 625,791   |                 |           |  | 2,164 |    | 623,627                               |    |            |
| 4 . Crop hail                     |           |   |                 |           |  |       |    |                                       |    |            |
| 5. Homeowners assumed             | >         | xxxxxx  |                 |           |  |       |    |                                       |    |            |
| 6. Totals                         | \$        | 1,596,043   | \$              |           | \$   | 5,520 | \$ | 1,590,523                             |    |            |
| 7. Aggregate excess loss reir     | suranc    | e paid  |                 |           |  |       |    | 401,676                               |    |            |
| 8. Total net assessment, prer     | niums a   | and fees (line  | e 6, col. 4 - I | ine 7 = l | ine 8)   |       |    |                                       | \$ | 1,188,847  |
| 9. Net interest received on bo    | nds       |   |                 |           |  |       |    | 197,157                               |    |            |
| 10. Increase in adjustment of     | oonds \$  | \$  |                 | 2,208     | , less   |       |    |                                       |    |            |
| \$                                |           | 20,708  | decrease in     | n adjusti | ment of bonds                                    |       |    | (18,500)                              |    |            |
| 11. Dividends received            |           |   |                 |           |  |       |    | 122,430                               |    |            |
| 12. Interest received on bank     | deposit   | s (schedule   | C-2, columr     | n 7)      |  |       |    | 2,808                                 |    |            |
| 13. Interest received on mortg    | age loa   | ans (schedule   | e D, column     | 6)        |  |       |    |                                       |    |            |
| 14. Other Interest                |           |   |                 |           |  |       |    |                                       |    |            |
| 15. Profit on sale of investmer   | nt        |   |                 |           |  |       |    | 74                                    |    |            |
| 16. Rents received*               |           |   |                 |           |  |       |    | 29,400                                |    |            |
| 17. Total income from investment  | ients (it | ems 9 throug  | gh 16)          |           |  |       |    |                                       | \$ | 333,369    |
| 18. Borrowed money                |           |   |                 |           |  |       |    |                                       |    |            |
| 19. Premiums collected for oth    | ner com   | npanies (less   | refunds)        |           |  |       |    |                                       |    |            |
| 20. Checks charged off            |           |   |                 |           |  |       |    |                                       |    |            |
| 21. Increase in ledger liabilitie | S         |   |                 |           |  |       |    |                                       |    |            |
| 22. Underwriting expense rein     | nburser   | nent  |                 |           |  |       |    | 10,359                                |    |            |
| 23. Federal income tax refund     |           |   |                 |           |  |       |    | 13,038                                |    |            |
| 24. Miscellaneous income          |           |   |                 |           |  |       |    |                                       |    |            |
| 25. Crop Hail Contingency Co      | mmissi    | on  |                 |           |  |       |    |                                       |    |            |
| 26.                               |           |   |                 |           |  |       |    |                                       |    |            |
| 27. Total (items 18 through 26    |           |   |                 |           |  |       |    |                                       | \$ | 23,397     |
| 28. Total income (items 8, 17     |           |   |                 |           |  |       |    |                                       | \$ | 1,545,613  |
| 29. Total assets and income (i    | tem 1 p   | oius item 28)   |                 |           |  |       |    |                                       | \$ | 11,192,370 |

\*Includes \$

5,400 For association's occupancy of its own buildings

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#### **DECEMBER 31, 2020**

1. Amount brought forward from line 29 page 2

### DISBURSEMENTS - DECREASES IN LEDGER ASSETS

|            | DISBURSEME                                  | INT    |                    |                  | LEDG |         | SETS |            |
|------------|---|--------|--------------------|------------------|------|---------|------|------------|
|            |   |        | (1)                | (2)              |      | (3)     |      | (4)        |
|            |   |        | Direct             | Reinsurance      |      |         |      | osses Paid |
| ~          | Fire  | ۴      | Losses             | Assumed          |      | overed  |      | 2 - 3 = 4) |
|            | Fire.                                       | \$     | 600,291            | \$               | \$   |         | \$   | 600,291    |
| 3.         | Windstorm                                   |        | 52,121             |                  |      |         |      | 52,121     |
| 4.<br>5.   | Crop Hail<br>Homeowners Assumed             |        | ~~~~~              |                  |      |         |      |            |
| -          | Totals                                      | ¢      | XXXXXXXX           | ¢                | ¢    |         | \$   | 652,412    |
| 6.         | Totals                                      | \$     | 652,412            | φ                | \$   |         | Φ    | 002,412    |
| 7.         | Received from aggregate exces               | ss los | ss reinsurance     |                  |      |         |      |            |
| 8.         | Total of all net losses (line 6, co         | 0.4 -  | line 7 = line 8)   |                  |      |         |      |            |
|            |   |        | ,                  | <b>G EXPENSE</b> |      |         |      |            |
| 9.         | Loss Adjustment Expenses                    |        |                    |                  |      |         |      | 84,458     |
|            | Commissions                                 |        |                    |                  |      |         |      | 135,484    |
|            | Advertising                                 |        |                    |                  |      |         |      | 20,731     |
| 12.        | Boards, bureaus and associatio              | ons    |                    |                  |      |         |      | 7,592      |
| 13.        | Inspection and loss prevention              |        |                    |                  |      |         |      | 2,823      |
|            | Salaries of officers.                       |        |                    |                  |      |         |      | 97,570     |
|            | Expenses of officers                        |        |                    |                  |      |         |      | - ,        |
|            | Salaries of office employees                |        |                    |                  |      |         |      | 45,250     |
| 17.        | Employee welfare                            |        |                    |                  |      |         |      | 38,021     |
| 18.        | Insurance                                   |        |                    |                  |      |         |      | 30,861     |
| 19.        | Directors' compensation                     |        |                    |                  |      |         |      | 8,232      |
| 20.        | Directors' expenses                         |        |                    |                  |      |         |      |            |
| 21.        | Rent and rent items                         |        |                    |                  |      |         |      | 5,400      |
| 22.        | Equipment                                   |        |                    |                  |      |         |      | 14,252     |
| 23.        | Printing, stationery and supplies           | 5      |                    |                  |      |         |      | 9,548      |
| 24.        | Postage and telephone                       |        |                    |                  |      |         |      | 9,298      |
| 25.        | Legal and auditing                          |        |                    |                  |      |         |      | 12,448     |
| 26.        | State insurance taxes                       |        | March <sup>2</sup> | 62               |      |         |      |            |
|            | June 1                                      |        | 7,691              | August ?         | 15   | 7,691   |      | 16,004     |
|            | Insurance Division licenses and             | lfees  | 5                  |                  |      |         |      | 435        |
| 28.        | Payroll taxes                               |        | ,                  |                  |      |         |      | 15,131     |
|            | All other taxes (excluding Feder            | ral in | come)              |                  |      |         |      | 212        |
| 30.<br>24  | Real estate expenses                        |        |                    |                  |      |         |      | 10,209     |
| 31.        | Real estate taxes                           |        |                    |                  |      |         |      | 1,236      |
| 32.<br>33. | Interest on borrowed money<br>Miscellaneous |        |                    |                  |      |         |      | 7,159      |
|            | Data Processing Expense                     |        |                    |                  |      |         |      | 17,008     |
|            | Investment Expenses                         |        |                    |                  |      |         |      | 17,008     |
|            | Meals & Entertainment Expenses              | 20     |                    |                  |      |         |      | 1,695      |
|            | Travel & Meeting Expense                    | 53     |                    |                  |      |         |      | 3,862      |
| 34.        |   |        |                    |                  |      |         |      | 5,002      |
|            | Total operating expense (items              | 9 thr  | rough 34)          |                  |      |         |      |            |
| 00.        |   | 0      | NON-OPERA          |                  | E    |         |      |            |
| 36         | Borrowed money repaid                       |        |                    |                  | -    |         |      |            |
| 30.<br>37. | Depreciation on real estate                 |        |                    |                  |      |         |      | 1,996      |
|            | Loss on sale of investments                 |        |                    |                  |      |         |      | 28,028     |
|            | Federal income tax Prior year               |        |                    | Current year     |      | 14,916  |      | 14,916     |
| 39.<br>40. | Premium collections transmitted             | t to c | other companie     | •                |      | 1-1,310 |      | 14,310     |
| 40.<br>41. | Commissions paid agents for ot              |        | -                  | •                |      |         |      |            |
|            | Decrease in ledger liabilities              |        | companios          |                  |      |         |      | 11,499     |
| 43.        | -   |        |                    |                  |      |         |      | 11,100     |
| 4.4        | Tatal wave an another wave                  |        | 00 the second 40   |                  |      |         |      |            |

\$ 11,192,370

| ASSETS - DECEMBER 31, 2020<br>(1) (2) (3) (4) (5) |                                   |               |           |   |           |   |        |   |            |                                      |            |
|---|-----------------------------------|---------------|-----------|---|-----------|---|--------|---|------------|--------------------------------------|------------|
|   |                                   | Ledger Assets |           | Non-ledger including<br>excess of market<br>(or amortized) over<br>book value |           | Assets not admitted<br>including excess of<br>book over market<br>or amortized values |        | Current Year<br>Net<br>Admitted Assets<br>(1+2-3=4) |            | Prior Year<br>Net<br>Admitted Assets |            |
| 1.  | Bonds (schedule A-part 1)         | \$            | 6,065,960 |   |           |   |        |   | 6,065,960  | \$                                   | 6,128,165  |
| 2.  | Stocks (schedule A-part 2).       |               | 2,960,553 |   | 1,478,047 |   |        |   | 4,438,600  | \$                                   | 3,616,005  |
| 3.  | Bank Balances                     |               |           |   |           |   |        |   |            |                                      |            |
|   | 3.1 Subject to check (C-1)        |               | 233,156   |   |           |   |        |   | 233,156    | \$                                   | 339,365    |
|   | 3.2 On interest (C-2)             |               | 262,341   |   |           |   |        |   | 262,341    | \$                                   | 169,534    |
| 4.  | Mortgage loans (schedule D)       |               |           |   |           |   |        |   |            |                                      |            |
|   | 4.1 First liens                   |               |           |   |           |   |        |   |            |                                      |            |
|   | 4.2 Other than first              |               |           |   |           |   |        |   |            |                                      |            |
| 5.  | Collateral loans (schedule E)     |               |           |   |           |   |        |   |            |                                      |            |
| 6.  | Real estate (schedule F)          |               | 65,904    |   |           |   |        |   | 65,904     | \$                                   | 67,900     |
| 7.  | Cash in office                    |               | 50        |   |           |   |        |   | 50         | \$                                   | 50         |
| 8.  | Unpaid Premiums                   |               |           |   |           |   |        |   |            |                                      |            |
|   | 8.1 Due before November 1         |               | 371       |   |           |   | 371    |   | XXXXXXX    |                                      |            |
|   | 8.2 Due after November 1          |               | 155,764   |   |           | 1   | 49,188 |   | 6,576      | \$                                   | 11,800     |
| 9.  | Bills receivable                  |               |           |   |           |   |        |   | XXXXXXX    |                                      |            |
| 10.   | Agents' balances                  |               |           |   |           |   |        |   |            |                                      |            |
| 11.   | Reinsurance receivable on paid    |               |           |   |           |   |        |   |            |                                      |            |
|   | losses                            |               |           |   |           |   |        |   |            |                                      |            |
| 12.   | Accrued interest                  |               | xxxxxx    |   | 46,558    |   |        |   | 46,558     | \$                                   | 46,717     |
| 13.   | Accrued rent due                  |               | XXXXXXX   |   |           |   |        |   |            |                                      |            |
| 14.   | Equipment and furniture           |               | 23,458    |   |           |   | 23,458 |   | XXXXXXX    |                                      | XXXXXXX    |
| 15.   | Supplies                          |               |           |   |           |   |        |   | XXXXXXX    |                                      | XXXXXXX    |
| 16.   | Automobiles                       |               |           |   |           |   |        |   | XXXXXXX    |                                      | XXXXXXX    |
| 17.   | Cash surrender value of life ins. |               |           |   |           |   |        |   |            |                                      |            |
| 18.   | Federal income tax recoverable    |               |           |   | 15,000    |   | 15,000 |   |            |                                      |            |
| 19.   | Prepaid Reinsurance               |               | 103,420   |   |           |   |        |   | 103,420    | \$                                   | 102,715    |
| 20.   | Salvage & Overwrite Receivable    |               |           |   | 6,016     |   |        |   | 6,016      | \$                                   | 912        |
| 21.   | Reinsurance Prem Refundable       |               |           |   | 16,748    |   |        |   | 16,748     | \$                                   | 9,184      |
| 22.   | Totals                            | \$            | 9,870,977 | \$  | 1,562,369 | \$ 1  | 88,017 | \$  | 11,245,329 | \$                                   | 10,492,347 |

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## LIABILITIES - DECEMBER 31, 2020

|      |                    |                                      |    |         | C  | Current Year | Prior Year      |
|------|--------------------|--------------------------------------|----|---------|----|--------------|-----------------|
| 1.   | Unpaid claims (re  | ported)                              | \$ | 197,017 |    |              |                 |
| 2.   | Unpaid claims (in  | curred but not reported)             |    | 5,000   |    |              |                 |
| 3.   | Total unpaid losse | es                                   |    | 202,017 |    |              |                 |
| 4.   | Less: reinsurance  | e recoverable on unpaid losses       |    |         |    |              |                 |
| 5.   | Net unpaid claims  |                                      |    |         | \$ | 202,017      | \$<br>186,100   |
| 6.   | Unpaid adjusting e | expenses                             |    |         |    | 1,265        | 700             |
| 7.   | Ceded reinsurance  | e balances payable                   |    |         |    |              |                 |
| 8.   | Unpaid salaries ar | nd commissions                       |    |         |    | 12,145       | 12,136          |
| 9.   | Borrowed money     |                                      |    |         |    |              |                 |
| 10.  | Interest due on bo | prrowed money                        |    |         |    |              |                 |
| 11.  | Amounts withheld   | I for the account of others          |    |         |    |              |                 |
| 12.  | Taxes payable:     | Real Estate                          |    |         |    | 620          | 633             |
|      |                    | Federal Income                       |    |         |    |              |                 |
|      |                    | Premium                              |    |         |    | 557          | 622             |
|      |                    | Other                                |    |         |    |              |                 |
| 13.  | Other unpaid exp   | enses                                |    |         |    | 9,100        | 9,325           |
| 14.  | Premiums collected | ed for other companies - not remitte | ed |         |    | (1,956)      | 8,770           |
| 15.  | Premiums receive   | ed in advance                        |    |         |    | 23,005       | 26,065          |
| *16. | Unearned premiu    | m reserve                            |    |         |    | 700,888      | 679,013         |
| 17.  | Service Fees and   | Employee Benefits Payable            |    |         |    |              |                 |
| 18.  | Miscellaneous Lia  | abilities                            |    |         |    |              |                 |
| 19.  | Total liabilities  |                                      |    |         | \$ | 947,641      | \$<br>923,364   |
| 20.  | 0                  |                                      |    |         | \$ | 10,297,688   | \$<br>9,568,983 |
|      | Surplus            |                                      |    |         | Ψ  |              | 0,000,000       |

(line 21 must agree with line 22, column 4, page 4)

\*Method of calculation:

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### **HISTORICAL INFORMATION**

|  | 2020                  | 2019                 | 2018                 | 2017                 | 2016                 |
|--|-----------------------|----------------------|----------------------|----------------------|----------------------|
| Gross Premium  |                       |                      |                      |                      |                      |
| Fire   | 970,252               | 935,905              | 895,021              | 865,530              | 874,307              |
| Windstorm  | 625,791               | 604,507              | 580,955              | 560,393              | 565,609              |
| Crop Hail  | -                     | -                    | -                    | -                    | -                    |
| Total  | 1,596,043             | 1,540,412            | 1,475,976            | 1,425,923            | 1,439,916            |
| Net Premiums Written                                       |                       |                      |                      |                      |                      |
| Fire   | 966,896               | 932,430              | 895,021              | 865,530              | 872,030              |
| Windstorm  | 623,627               | 602,262              | 580,955              | 560,393              | 564,136              |
| Crop Hail  | -                     | -                    | -                    | -                    | -                    |
| Total  | 1,590,523             | 1,534,692            | 1,475,976            | 1,425,923            | 1,436,166            |
| Total Net of Agg   | 1,188,847             | 1,159,104            | 1,128,009            | 1,065,333            | 1,073,885            |
|  |                       |                      |                      |                      |                      |
| Gross Losses Paid  |                       |                      |                      |                      |                      |
| Fire   | 600,291               | 565,087              | 430,199              | 379,524              | 314,848              |
| Windstorm  | 52,121                | 61,133               | 676,783              | 666,451              | 201,452              |
| Crop Hail<br>Total   | -<br>652,412          | -<br>626,220         | -<br>1,106,982       | -<br>1,045,975       | -<br>516,300         |
| Total  | 032,412               | 020,220              | 1,100,902            | 1,043,975            | 510,500              |
| Net Losses Paid  |                       |                      |                      |                      |                      |
| Fire   | 600,291               | 565,087              | 430,199              | 379,524              | 314,848              |
| Windstorm  | 52,121                | 61,133               | 676,783              | 666,451              | 201,452              |
| Crop Hail  | -                     | -                    | -                    | -                    | -                    |
| Total  | 652,412               | 626,220              | 1,106,982            | 1,045,975            | 516,300              |
| Total Net of Agg   | 652,412               | 459,300              | 1,000,696            | 1,045,975            | 516,244              |
|  |                       |                      |                      |                      |                      |
| Loss Percentage (Direct)                                   |                       |                      |                      |                      |                      |
| Fire Losses/Fire Prem                                      | 61.9%                 | 60.4%                | 48.1%                | 43.8%                | 36.0%                |
| Windstorm Losses/Windstorm Prem                            | 8.3%                  | 10.1%                | 116.5%               | 118.9%               | 35.6%                |
| Crop Hail Losses/Crop Hail Prem<br>Total Losses/Total Prem | 0.0%<br>40.9%         | 0.0%<br>40.7%        | 0.0%<br>75.0%        | 0.0%<br>73.4%        | 0.0%<br>35.9%        |
| Total Losses/Total Flem                                    | 40.9%                 | 40.770               | 75.0%                | 73.4%                | 55.9%                |
| Loss Percentage (Net)                                      |                       |                      |                      |                      |                      |
| Fire Losses/Fire Prem                                      | 62.1%                 | 60.6%                | 48.1%                | 43.8%                | 36.1%                |
| Windstorm Losses/Windstorm Prem                            | 8.4%                  | 10.2%                | 116.5%               | 118.9%               | 35.7%                |
| Crop Hail Losses/Crop Hail Prem                            | 0.0%                  | 0.0%                 | 0.0%                 | 0.0%                 | 0.0%                 |
| Total Losses/Total Prem                                    | 41.0%                 | 40.8%                | 75.0%                | 73.4%                | 35.9%                |
| Tot Net Agg Losses/Tot Net Agg Prem                        | 54.9%                 | 39.6%                | 88.7%                | 98.2%                | 48.1%                |
|  |                       |                      |                      |                      |                      |
| Balance Sheet Items  |                       |                      |                      |                      |                      |
| Total Admitted Assets                                      | 11,245,329            | 10,492,347           | 9,487,153            | 9,848,098            | 9,646,072            |
| Liabilities<br>Surplus                                     | 947,641<br>10,297,688 | 923,364<br>9,568,983 | 791,571<br>8,695,582 | 820,824<br>9,027,274 | 774,455<br>8,871,617 |
| Bonds  | 6,065,960             | 6,128,165            | 5,862,525            | 5,967,810            | 5,918,195            |
| Stocks   | 4,438,600             | 3,616,005            | 3,019,594            | 3,143,087            | 2,506,618            |
| Real Estate  | 65,904                | 67,900               | 58,421               | 55,786               | 57,434               |
| Unpaid Premium (line 8.1)                                  | 371                   | 512                  | 70                   | 70                   | -                    |
| Unpaid Premium (line 8.2)                                  | 6,576                 | 11,800               | 4,327                | 4,041                | 1,921                |
| Agents' Balances   | -                     | -                    | -                    | -                    | -                    |
| Unearned Premium   | 700,888               | 679,013              | 649,524              | 614,463              | 616,716              |
|  |                       |                      |                      |                      |                      |
| Balance Sheet Percentages                                  |                       |                      |                      |                      |                      |
| Bonds/Admitted Assets<br>Stocks/Admitted Assets            | 54%<br>39%            | 58%<br>34%           | 62%<br>32%           | 61%<br>32%           | 61%<br>26%           |
| Real Estate/Admitted Assets                                | 39%<br>1%             | 1%                   | 32%<br>1%            | 32%<br>1%            | 20%<br>1%            |
| Unpaid Prem (line 8.2)/Admitted Assets                     | 0%                    | 0%                   | 0%                   | 0%                   | 0%                   |
| Agents' Balances/Admitted Assets                           | 0%                    | 0%                   | 0%                   | 0%                   | 0%                   |
| 5  |                       |                      |                      |                      |                      |
| Income/Disbursement Items                                  |                       |                      |                      |                      |                      |
| Total Income   | 1,545,613             | 1,587,073            | 1,795,929            | 1,603,910            | 1,648,508            |
| Total Disbursements  | 1,321,393             | 1,047,069            | 1,636,005            | 1,636,025            | 1,235,600            |
| Operating Expense  | 612,542               | 583,433              | 630,922              | 579,364              | 562,830              |
| Commissions  | 135,484               | 124,879              | 114,767              | 101,701              | 100,430              |
| Investment Income  | 333,369               | 407,487              | 625,983              | 529,735              | 564,966              |
| Salaries (lines 14-17)                                     | 180,841               | 176,194              | 178,927              | 171,161              | 163,597              |
| Other  |                       |                      |                      |                      |                      |
| <u>Other</u><br>Gross Risk in Force                        | 404,438,766           | 386,012,973          | 363,118,979          | 337,824,262          | 329,898,457          |
| Number of Policies   | 1,149                 | 1,126                | 1,110                | 1,110                | 1,117                |
| Operating Expense/Net Premium                              | 52%                   | 50%                  | 56%                  | 54%                  | 52%                  |
|  |                       |                      |                      |                      |                      |