

December 31, 2020 - Annual Statement

Iowa Company Number: 0152

Northwest Iowa Mutual Insurance Association

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239 S. Washington St.
Remsen IA 51050

DECEMBER 31, 2020

1. Ledger Assets, December 31 of previous year, Total column 1, page 4.....					\$ <u>5,967,761</u>	
INCOME - INCREASES IN LEDGER ASSETS						
PREMIUMS						
	(1) Direct Premiums	(2) Reinsurance Premiums Assumed	(3) Specific Reinsurance Premiums Ceded	(4) Net Premiums (1+2-3=4)		
2. Fire.....	\$ 1,366,261	\$	\$	\$ 1,366,261		
3. Windstorm.....	1,162,015			1,162,015		
4. Crop Hail.....						
5. Homeowner Assumed.....	XXXXXXX					
6. Totals.....	\$ 2,528,276	\$	\$	\$ 2,528,276		
7. Aggregate excess loss reinsurance paid.....					<u>539,997</u>	
8. Total net assessment, premiums and fees (line 6, col. 4 - line 7 = line 8).....					\$ <u>1,988,279</u>	
9. Net interest received on bonds.....					<u>1,625</u>	
10. Increase in adjustment of bonds _____, less _____ 16 decrease in adjustment of bonds.....					<u>(16)</u>	
11. Dividends received.....					<u>117,144</u>	
12. Interest received on bank deposits (schedule C-2, column 7).....					<u>72,826</u>	
13. Interest received on mortgage loans (schedule D, column 6).....					<u> </u>	
14. Other interest.....					<u> </u>	
15. Profit on sale of investment.....					<u>2</u>	
16. Rents received*.....					<u>8,400</u>	
17. Total income from investments (items 9 through 16).....					\$ <u>199,981</u>	
18. Borrowed money.....					<u>10,375</u>	
19. Premiums collected for other companies (less refunds).....					<u>155,878</u>	
20. Checks charged off.....					<u> </u>	
21. Increase in ledger liabilities.....					<u> </u>	
22. Underwriting expense reimbursement.....					<u> </u>	
23. Federal income tax refund.....					<u> </u>	
24. Miscellaneous income.....					<u>70,074</u>	
25. Crop Hail Contingency Commission.....					<u> </u>	
26.					<u> </u>	
27. Total (items 18 through 26).....					\$ <u>236,327</u>	
28. Total income (items 8, 17, and 27).....					\$ <u>2,424,587</u>	
29. Total assets and income (item 1 plus item 28).....					\$ <u><u>8,392,348</u></u>	

*Includes \$4,800 for association's occupancy of its own buildings.

DECEMBER 31, 2020

1. Amount brought forward from line 29 page 2.....

\$ 8,392,348

DISBURSEMENTS - DECREASES IN LEDGER ASSETS

LOSSES			
(1) Direct Losses	(2) Reinsurance Assumed	(3) Specific Reinsurance Recovered	(4) Net Losses Paid (1+2-3=4)
2. Fire.....	\$ 571,181	\$	\$ 78,883
3. Windstorm.....	38,119		38,119
4. Crop Hail			
5. Homeowners Assumed.....	XXXXXXXXXX		
6. Totals.....	\$ 609,300	\$	\$ 78,883

7. Received from aggregate excess loss reinsurance.....

8. Total of all net losses (line 6, column 4 - line 7 = line 8).....

\$ 530,417

OPERATING EXPENSE

- 9. Loss Adjustment Expenses.....
- 10. Commissions.....
- 11. Advertising.....
- 12. Boards, bureaus and associations.....
- 13. Inspection and loss prevention.....
- 14. Salaries of officers.....
- 15. Expenses of officers.....
- 16. Salaries of office employees.....
- 17. Employee welfare.....
- 18. Insurance.....
- 19. Directors' compensation.....
- 20. Directors' expenses.....
- 21. Rent and rent items.....
- 22. Equipment.....
- 23. Printing, stationery and supplies.....
- 24. Postage and telephone
- 25. Legal and auditing.....
- 26. State insurance taxes (March 1, 1,233) (June 1, 12,496) (August 15, 12,496)
- 27. Insurance Division licenses and fees.....
- 28. Payroll taxes.....
- 29. All other taxes (excluding Federal income).....
- 30. Real estate expenses.....
- 31. Real estate taxes.....
- 32. Interest on borrowed money.....
- 33. Miscellaneous.....
 - a. Annual Meeting.....
 - b. Donations/Contributions.....
 - c. Travel and Travel Items.....
 - d. Over and Short.....
- 34.
- 35. Total operating expense (items 9 through 34).....

71,041
374,102
2,739
8,174
30,446
65,537
55
108,408
4,250
21,634
4,060
1,263
4,800
23,458
12,214
12,000
26,225
430
18,722
6,056
2,226
49
2,889
1,531
813

\$ 803,122

NON-OPERATING EXPENSE

- 36. Borrowed money repaid.....
- 37. Depreciation on real estate.....
- 38. Loss on sale of investments.....
- 39. Federal income tax Prior year, 337 Current year, 66,392
- 40. Premium collections transmitted to other companies.....
- 41. Commission paid agents for other companies.....
- 42. Decrease in ledger liabilities.....
- 43. Federal income tax penalty/interest.....
- 44. Total non-operating expense (items 36 through 43).....
- 45. Total disbursements (items 8, 35, and 44).....
- 46. Balance - ledger assets, December 31st must agree with Line 22, Column 1, Page 4...

10,375
4,425
66,729
124,384
23,322
7,277

236,512

\$ 1,570,051

\$ 6,822,297

ASSETS - DECEMBER 31, 2020

(1) Ledger Assets	(2) Non-ledger including excess of market (or amortized) over book value	(3) Assets not admitted including excess of book over market or amortized values	(4) Current Year Net Admitted Assets (1+2-3=4)	(5) Prior Year Net Admitted Assets
1. *Bonds (schedule A-part 1).....	\$ 25,122	\$	\$ 25,122	\$ 25,138
2. Stocks (schedule A-part 2).....	2,759,457	694,783	3,454,240	3,275,360
3. Bank Balances				
3.1 Subject to check(C-I).....	47,031		47,031	39,792
3.2 On interest (C-2).....	3,849,580		3,849,580	3,449,422
4. Mortgage loans (schedule D)				
4.1 First liens.....				
4.2 Other than first.....				
5. Collateral loans (schedule E).....				
6. Real estate (schedule F).....	64,884	1,815	63,069	57,567
7. Cash in office.....				
8. Unpaid Premiums				
8.1 Due before Nov 1.....			X X X X X X	X X X X X X
8.2 Due after Nov 1.....		2,195	2,195	1,592
9. Bills receivable.....			X X X X X X	X X X X X X
10. Agent's balances.....				
11. Reinsurance receivable on paid losses.....				6,912
12. Accrued interest.....	X X X X X X	19,768	19,768	19,844
13. Accrued rent due.....	X X X X X X			
14. Equipment and furniture.....			X X X X X X	X X X X X X
15. Supplies.....			X X X X X X	X X X X X X
16. Automobiles.....	76,224	76,224	X X X X X X	X X X X X X
17. Cash surrender value of life ins.				
18. Federal Inc. tax recoverable.....				
19. Electronic data processing equipment.....				
20. Service fees & misc receivables..		158	158	
21. Prepaid Reins. & other assets....				
22. Totals.....	\$ 6,822,298	\$ 716,904	\$ 7,461,163	\$ 6,875,627

*Bonds are amortized through 12/31/2020.

LIABILITIES - DECEMBER 31, 2020

		Current Year	Prior Year
1. Unpaid claims (reported).....	\$ 75,882		
2. Unpaid claims (incurred but not reported).....			
3. Total unpaid losses.....	75,882		
4. Less: reinsurance recoverable on unpaid losses.....	6,827		
5. Net unpaid claims.....		\$ 69,055	\$ 131,975
6. Unpaid adjusting expenses.....		2,700	5,200
7. Ceded reinsurance balances payable.....		45,098	43,991
8. Unpaid salaries and commissions.....		30,748	35,950
9. Borrowed money.....			
10. Interest due on borrowed money.....			
11. Amounts withheld for the account of others.....			
12. Taxes payable: Real estate.....		2,226	2,262
Federal Income.....		112,000	1,000
Premium.....		291	1,233
Other.....			
13. Other unpaid expenses.....		1,973	1,396
14. Premiums collected for other companies - not remitted.....		10,276	11,199
15. Premiums received in advance.....		68,308	66,291
16.* Unearned premium reserve.....		998,000	984,000
17. Service Fees and Employee Benefits Payable.....			
18. Miscellaneous Liabilities.....			
19. Total liabilities.....		\$ 1,340,675	\$ 1,284,497
20. Surplus.....		\$ 6,120,488	\$ 5,591,130
21. Total liabilities and surplus.....		\$ 7,461,163	\$ 6,875,627

(line 21 must agree with line 22, column 4, and page 4)

*Method of calculation: 40% method.

HISTORICAL INFORMATION

	2020	2019	2018	2017	2016
Gross Premium					
Fire.....	1,366,261	1,347,415	1,277,021	1,236,178	1,184,829
Windstorm.....	1,162,015	1,151,703	1,098,666	1,061,887	1,022,642
Crop Hail.....	0	0	0	0	0
Total.....	2,528,276	2,499,118	2,375,687	2,298,065	2,207,471
Net Premium Written					
Fire.....	1,366,261	1,347,415	1,277,021	1,236,178	1,184,829
Windstorm.....	1,162,015	1,151,703	1,098,666	1,061,887	1,022,642
Crop Hail.....	0	0	0	0	0
Total.....	2,528,276	2,499,118	2,375,687	2,298,065	2,207,471
Total Net of Agg.....	1,988,279	1,976,283	1,911,730	1,871,845	1,820,954
Gross Losses Paid					
Fire.....	571,181	854,272	687,472	873,181	2,209,852
Windstorm.....	38,119	143,095	767,517	3,486,063	633,428
Crop Hail.....	0	0	0	0	0
Total.....	609,300	997,367	1,454,989	4,359,244	2,843,280
Net Losses Paid					
Fire.....	492,298	756,480	273,890	266,455	565,044
Windstorm.....	38,119	143,095	767,517	3,486,063	633,428
Crop Hail.....	0	0	0	0	0
Total.....	530,417	899,575	1,041,407	3,752,518	1,198,472
Total Net of Agg.....	530,417	899,575	1,041,407	1,501,379	1,198,472
Loss Percentage (Direct)					
Fire Losses/Fire Prem.....	42 %	63 %	54 %	71 %	187 %
Windstorm Losses/Windstorm Prem.....	3 %	12 %	70 %	328 %	62 %
Crop Hail Losses/Crop Hail Prem.....	0 %	0 %	0 %	0 %	0 %
Total Losses/Total Prem.....	24 %	40 %	61 %	190 %	129 %
Loss Percentage (Net)					
Fire Losses/Fire Prem.....	36 %	56 %	21 %	22 %	48 %
Windstorm Losses/Windstorm Prem.....	3 %	12 %	70 %	328 %	62 %
Crop Hail Losses/Crop Hail Prem.....	0 %	0 %	0 %	0 %	0 %
Total Losses/Total Prem.....	21 %	36 %	44 %	163 %	54 %
Total Net Agg Losses/Total Net Ag Prem	27 %	46 %	54 %	80 %	66 %
Balance Sheet Items					
Total Admitted Assets.....	7,461,163	6,875,627	5,893,921	5,781,644	5,950,479
Liabilities.....	1,340,675	1,284,496	1,213,678	1,070,923	1,400,461
Surplus.....	6,120,488	5,591,131	4,680,243	4,710,721	4,550,018
Bonds.....	25,122	25,138	25,154	25,169	25,185
Stocks.....	3,454,240	3,275,360	2,746,943	2,757,066	2,727,850
Real Estate.....	63,069	57,567	61,050	65,210	69,370
Unpaid Premium(line 8.1).....	0	0	0	0	0
Unpaid Premium(line 8.2).....	2,195	1,592	2,137	2,939	4,739
Agent's Balances.....	0	0	0	0	0
Unearned Premium.....	998,000	984,000	944,000	903,000	872,000
Balance Sheet Percentages					
Bonds/Admitted Assets.....	0 %	0 %	0 %	0 %	0 %
Stocks/Admitted Assets.....	46 %	48 %	47 %	48 %	46 %
Real Estate/Admitted Assets.....	1 %	1 %	1 %	1 %	1 %
Unpaid Prem (line 8.2)/Admitted Assets.....	0 %	0 %	0 %	0 %	0 %
Agents' Balances/Admitted Assets.....	0 %	0 %	0 %	0 %	0 %
Income/Disbursement Items					
Total Income.....	2,424,586	2,310,238	2,212,237	2,349,342	2,132,061
Total Disbursements.....	1,570,050	1,852,745	1,982,937	2,553,436	2,127,420
Operating Expense.....	803,122	807,747	763,657	818,782	805,243
Commissions.....	374,102	369,584	350,994	339,405	362,917
Investment Income.....	199,980	179,298	158,619	223,045	147,462
Salaries (lines 14-17).....	178,250	191,640	172,964	222,093	215,181
Other					
Gross Risk in Force.....	730,716,682	715,272,669	692,393,069	676,388,984	661,398,709
Number of Policies.....	1,908	1,943	1,947	1,971	1,954
Operating Expense/Net Premium.....	40 %	41 %	40 %	44 %	44 %