

**December 31, 2021 - Annual Statement**

*Iowa Company Number:* 0084

**Lincoln Mutual Insurance Association**

Phyllis Peterson  
105 NORTH DEVOE ST, PO BOX 155  
LONE TREE IA 52755

**DECEMBER 31, 2021**

1. Ledger Assets, December 31 of previous year, Total, column 1, page 4 . . . . .					\$ 1,392,096
<b>INCOME - INCREASES IN LEDGER ASSETS</b>					
<b>PREMIUMS</b>					
	(1)	(2)	(3)	(4)	
	Direct Premiums	Reinsurance Premiums Assumed	Per Risk Reinsurance Premiums Ceded	Net Premiums (1 + 2 - 3 = 4)	
2. Fire	\$ 219,680	\$	\$	\$ 219,680	
3. Windstorm	216,856			216,856	
4. Other					
5. Totals	\$ 436,536	\$	\$	\$ 436,536	
6. All reinsurance premiums ceded other than Per Risk				135,878	
7. Total net premiums and fees (line 5, col. 4 - line 6 = line 7)					\$ 300,658
8. Interest received on bonds				27,100	
9. Increase in adjustment of bonds \$ 769 , less					
\$ 2,293 decrease in adjustment of bonds				(1,524)	
10. Dividends received				231	
11. Interest received on bank deposits (schedule C-2, column 7)				3,422	
12. Other Interest					
13. Profit on sale of investment					
14. Rents received*				4,200	
15. Total income from investments (items 8 through 14)					\$ 33,428
16. Borrowed money					
17. Premiums collected for other companies (less refunds)				27,803	
18. Increase in ledger liabilities					
19. "Overwrite Fees" received					
20. Federal income tax refund					
21. Miscellaneous income					
22.					
23. Total (items 16 through 22)					\$ 27,803
24. Total income (items 7, 15, and 23)					\$ 361,889
25. Total assets and income (item 1 plus item 25)					\$ 1,753,985

\*Includes \$ 1,200 For association's occupancy of its own buildings

**DECEMBER 31, 2021**

1. Amount brought forward from line 29 page 2

\$ 1,753,985

**DISBURSEMENTS - DECREASES IN LEDGER ASSETS**

	(1)	(2)	(3)	(4)
	Direct Losses	Reinsurance Assumed	Per Risk Reinsurance Losses Ceded	Net Losses Paid (1 + 2 - 3 = 4)
2. Fire.	\$ 16,140	\$	\$	\$ 16,140
3. Windstorm	27,678			27,678
4. Other (Sch G)				
5. Totals	\$ 43,818	\$	\$	\$ 43,818

6. All reinsurance losses ceded other than Per Risk Losses

7. Net losses (line 5, col.4 - line 6 = line 7)

\$ 43,818

**OPERATING EXPENSE**

8. Loss Adjustment Expenses	10,455										
9. Commissions	63,850										
10. Advertising	1,542										
11. Boards, bureaus and associations	3,775										
12. Inspection and loss prevention	543										
13. Salaries of officers.	67,479										
14. Expenses of officers											
15. Salaries of office employees	45,649										
16. Employee welfare	60										
17. Insurance	7,493										
18. Directors' compensation	2,100										
19. Directors' expenses	2,310										
20. Rent and other items	1,230										
21. Equipment	5,593										
22. Printing, stationery and supplies	241										
23. Postage and telephone	1,170										
24. Legal and auditing	10,390										
25. State insurance taxes	<table border="0"> <tr> <td>March 1</td> <td align="right">275</td> <td></td> </tr> <tr> <td>June 1</td> <td align="right">2,363</td> <td align="right">August 15</td> </tr> <tr> <td></td> <td align="right">2,363</td> <td></td> </tr> </table>	March 1	275		June 1	2,363	August 15		2,363		5,001
March 1	275										
June 1	2,363	August 15									
	2,363										
26. Insurance Division licenses and fees											
27. Payroll taxes	8,512										
28. All other taxes (excluding Federal income)											
29. Real estate expenses	3,186										
30. Real estate taxes	842										
31. Interest on borrowed money											
32. Miscellaneous	1,000										
a. Annual Meeting.....											
b. Donations/Contributions.....	800										
c. Travel and Travel Items.....											
d. Over and Short.....	(165)										
33. Automobile Expense											
34. Total operating expense (items 8 through 33)	\$ 243,056										

**NON-OPERATING EXPENSE**

35. Borrowed money repaid	
36. Depreciation on real estate	1,918
37. Loss on sale of investments	
38. Federal income tax Prior year _____ Current year _____	
39. Premium collections transmitted to other companies	25,727
40. Commissions paid agents for other companies	5,541
41. Decrease in ledger liabilities	5,891
42. Federal income tax penalty/interest	
43. Total non-operating expense (items 35 through 42)	\$ 39,077
44. Total disbursements (items 7, 34 and 43)	\$ 325,951
45. Balance - ledger assets, December 31st must agree with Line 22, Column 1, Page 4	\$ 1,428,034

**ASSETS - DECEMBER 31, 2021**

	(1) Ledger Assets	(2) Non-ledger	(3) Non-admitted Assets including excess of book over market or amortized values	(4) Current Year Net Admitted Assets (1+2-3=4)	(5) Prior Year Net Admitted Assets
1. Bonds (schedule A-part 1)	\$ 814,926	\$	\$	814,926	\$ 851,450
2. Stocks (schedule A-part 2).	209,742	14,437		224,179	\$ 127,506
3. Bank Balances					
3.1 Check (C-1)	82,991			82,991	\$ 70,735
3.2 Interest Bearing (C-2)	265,297			265,297	\$ 265,023
4. Real estate (schedule F)	54,867			54,867	\$ 56,784
5. Cash in office					\$ -
6. Unpaid Premiums					
6.1 Due before November 1				xxxxxxx	xxxxxxx
6.2 Due after November 1		2,900		2,900	\$ 2,453
7. Reinsurance receivable on paid losses					\$ -
8. Accrued interest	xxxxxxx	6,465		6,465	\$ 6,706
9. Accrued rent due	xxxxxxx				\$ -
10. Equipment and furniture	213		213	xxxxxxx	xxxxxxx
11. Automobiles				xxxxxxx	xxxxxxx
12. Cash surrender value of life ins.					\$ -
13. Federal income tax recoverable					\$ -
14. Electronic data processing equipment					\$ -
15. Service fees & misc receivables		4,220		4,220	\$ -
16. Prepaid Reins. & other assets					\$ -
17. Totals	\$ 1,428,036	\$ 28,022	\$ 213	\$ 1,455,845	\$ 1,380,657

**LIABILITIES - DECEMBER 31, 2021**

		Current Year	Prior Year
1. Unpaid claims (reported)	\$ 30,100		
2. Unpaid claims (incurred but not reported)			
3. Total unpaid losses	30,100		
4. Less: reinsurance recoverable on unpaid losses			
5. Net unpaid claims		\$ 30,100	\$ 14,400
6. Unpaid adjusting expenses		1,300	1,000
7. Ceded reinsurance balances payable		11,721	11,379
8. Unpaid salaries and commissions		12,473	17,393
9. Borrowed money			
10. Interest due on borrowed money			
11. Amounts withheld for the account of others		2,438	2,422
12. Taxes payable: Real Estate		842	768
Federal Income			
Premium		-	275
Other		614	745
13. Other unpaid expenses		175	186
14. Premiums collected for other companies - not remitted		1,068	1,212
15. Premiums received in advance		15,067	37,448
*16. Unearned premium reserve		184,000	183,000
17. Service Fees and Employee Benefits Payable		7,400	7,400
18. Miscellaneous Liabilities			
19. Total liabilities		\$ 267,198	\$ 277,628
20. Surplus		\$ 1,188,647	\$ 1,103,029
21. Total liabilities and surplus		\$ 1,455,845	\$ 1,380,657

(line 21 must agree with line 17, column 4, page 4)

\*Method of calculation: 40% method.

## HISTORICAL INFORMATION

	2021	2020	2019	2018	2017
<b>Gross Premium</b>					
Fire	219,680	238,105	224,481	209,758	209,494
Windstorm	216,856	234,440	220,502	209,758	209,495
Other	-	-	-	-	-
Total Direct Premiums	436,536	472,545	444,983	419,516	418,989
<b>Net Premiums Written</b>					
Fire	219,680	238,105	224,481	209,758	209,494
Windstorm	216,856	234,440	220,502	209,758	209,495
Other	-	-	-	-	-
Total Direct Premiums	436,536	472,545	444,983	419,516	418,989
Total Net of Reinsurance	300,658	338,706	312,721	295,056	298,442
<b>Gross Losses Paid</b>					
Fire	16,140	35,734	198,608	241,185	59,644
Windstorm	27,678	119,399	20,566	16,430	120,429
Other	-	-	-	-	-
Total	43,818	155,133	219,174	257,615	180,073
<b>Net Losses Paid</b>					
Fire	16,140	35,734	161,102	184,300	59,644
Windstorm	27,678	119,399	20,566	16,430	120,429
Other	-	-	-	-	-
Total	43,818	155,133	181,668	200,730	180,073
Total Net of Reinsurance	43,818	155,133	181,668	200,730	180,073
<b>Loss Percentage (Direct)</b>					
Fire Losses/Fire Prem	7.3%	15.0%	88.5%	115.0%	28.5%
Windstorm Losses/Windstorm Prem	12.8%	50.9%	9.3%	7.8%	57.5%
Other Losses/"Other Premiums	0.0%	0.0%	0.0%	0.0%	0.0%
Total Losses/Total Prem	10.0%	32.8%	49.3%	61.4%	43.0%
<b>Loss Percentage (Net)</b>					
Fire Losses/Fire Prem	7.3%	15.0%	71.8%	87.9%	28.5%
Windstorm Losses/Windstorm Prem	12.8%	50.9%	9.3%	7.8%	57.5%
Other Losses/"Other Premiums	0.0%	0.0%	0.0%	0.0%	0.0%
Total Losses/Total Prem	10.0%	32.8%	40.8%	47.8%	43.0%
Net Losses/Net Premiums	14.6%	45.8%	58.1%	68.0%	60.3%
<b>Balance Sheet Items</b>					
Total Admitted Assets	1,455,845	1,380,657	1,428,191	1,425,703	1,511,758
Liabilities	267,198	277,627	247,547	224,620	271,445
Surplus	1,188,647	1,103,030	1,180,644	1,201,083	1,240,313
Bonds	814,926	851,450	888,536	891,482	790,873
Stocks	224,179	127,506	91,613	61,241	35,535
Real Estate	54,867	56,784	58,703	60,621	57,594
Unpaid Premium (line 8.1)	-	699	-	-	-
Unpaid Premium (line 8.2)	2,900	2,453	4,643	1,322	2,725
Unearned Premium	184,000	183,000	179,000	169,000	170,000
<b>Balance Sheet Percentages</b>					
Bonds/Admitted Assets	56%	62%	62%	63%	52%
Stocks/Admitted Assets	15%	9%	6%	4%	2%
Real Estate/Admitted Assets	4%	4%	4%	4%	4%
Unpaid Prem (line 8.2)/Admitted Assets	0%	0%	0%	0%	0%
<b>Income/Disbursement Items</b>					
Total Income	361,889	410,237	384,597	354,702	355,789
Total Disbursements	325,951	427,606	382,451	440,679	413,727
Operating Expense	243,056	242,435	176,033	211,212	206,683
Commissions	63,850	70,479	56,463	62,056	63,021
Investment Income	33,428	35,734	37,063	34,383	33,272
Salaries (lines 14-17)	113,188	99,695	73,614	64,417	61,654
<b>Other</b>					
Gross Risk in Force	139,102,133	139,424,696	131,341,648	124,236,120	125,572,151
Number of Policies	373	391	389	393	418
Operating Expense/Net Premium	81%	72%	56%	72%	69%