## December 31, 2021 - Annual Statement

Iowa Company Number: 0106
Farmers Mutual Insurance Association

William Brandau<br>708 CHASE ST, PO BOX 148<br>OSAGE IA 50461

DECEMBER 31, 2021

1. Ledger Assets, December 31 of previous year, Total, column 1, page 4 $\qquad$

INCOME - INCREASES IN LEDGER ASSETS
2. Fire
3. Windstorm
4. Other
5. Totals
6. All reinsurance premiums ceded other than Per Risk
7. Total net premiums and fees (line 5 , col. 4 - line $6=$ line 7 )
8. Interest received on bonds
9. Increase in adjustment of bonds \$

18,020 decrease in adjustment of bonds
10. Dividends received
11. Interest received on bank deposits (schedule C-2, column 7)
12. Other Interest
13. Profit on sale of investment
14. Rents received*
15. Total income from investments (items 8 through 14)
16. Borrowed money
17. Premiums collected for other companies (less refunds)
18. Increase in ledger liabilities
19. "Overwrite Fees" received
20. Federal income tax refund
21. Miscellaneous income
22.
23. Total (items 16 through 22)
24. Total income (items 7, 15, and 23)
25. Total assets and income (item 1 plus item 25)

## \$

$\qquad$

|  | PREMIUMS |
| :--- | :--- | :--- |


| $(1)$ | $(2)$ | $(3)$ | $(4)$ |
| :---: | :---: | :---: | :---: |
|  | Reinsurance | Per Risk | Net |
| Direct | Premiums | Reinsurance | Premiums |
| Premiums | Assumed | Premiums Ceded | $(1+2-3=4)$ |



1. Amount brought forward from line 29 page 2
2. Fire.
3. Windstorm
4. Other (Sch G)
5. Totals

| (1) |  | (2) | (3) |  | (4) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Direct } \\ \text { Losses } \end{gathered}$ |  | Reinsurance Assumed | Per Risk <br> Reinsurance Losses Ceded |  | Net Losses Paid$(1+2-3=4)$ |  |
| \$ | 591,299 | \$ | \$ | 85,194 | \$ | 506,105 |
|  | 83,257 |  |  |  |  | 83,257 |
| \$ | 674,556 | \$ | \$ | 85,194 | \$ | 589,362 |

6. All reinsurance losses ceded other than Per Risk Losses
7. Net losses (line 5, col. 4 - line $6=$ line 7 )

OPERATING EXPENSE
8. Loss Adjustment Expenses
9. Commissions
10. Advertising
11. Boards, bureaus and associations
12. Inspection and loss prevention
13. Salaries of officers.
14. Expenses of officers
15. Salaries of office employees
16. Employee welfare
17. Insurance
18. Directors' compensation
19. Directors' expenses
20. Rent and other items
21. Equipment
22. Printing, stationery and supplies
23. Postage and telephone
24. Legal and auditing
25. State insurance taxes

|  | March 1 | 1,048 |
| :---: | :---: | :---: |
| June 1 | 12,225 | August 15 |

26. Insurance Division licenses and fees
27. Payroll taxes
28. All other taxes (excluding Federal income)
29. Real estate expenses
30. Real estate taxes
31. Interest on borrowed money
32. Miscellaneous
a. Annual Meeting.
b. Donations/Contributions
c. Travel and Travel Items.
d. Over and Short.
33. Automobile Expense
34. Total operating expense (items 8 through 33)

NON-OPERATING EXPENSE
35. Borrowed money repaid
36. Depreciation on real estate
37. Loss on sale of investments
38. Federal income tax Prior year $\qquad$ Current year
39. Premium collections transmitted to other companies
40. Commissions paid agents for other companies
41. Decrease in ledger liabilities
42. Federal income tax penalty/interest
43. Total non-operating expense (items 35 through 42)
44. Total disbursements (items 7, 34 and 43)

| $\$$ | 432,163 |
| :--- | ---: |
| $\$$ | $1,953,334$ |
| $\$$ | $6,151,973$ |

45. Balance - ledger assets, December 31st must agree with Line 22, Column 1, Page 4

6,151,973

## ASSETS - DECEMBER 31, 2021

1. Bonds (schedule A-part 1)
2. Stocks (schedule A-part 2)
3. Bank Balances
3.1 Check (C-1)
3.2 Interest Bearing (C-2)
4. Real estate (schedule F)
5. Cash in office
6. Unpaid Premiums
6.1 Due before November 1
6.2 Due after November 1
7. Reinsurance receivable on paid losses
8. Accrued interest
9. Accrued rent due
10. Equipment and furniture
11. Automobiles
12. Cash surrender value of life ins.
13. Federal income tax recoverable
14. Electronic data processing equipment
15. Service fees \& misc receivables
16. Prepaid Reins. \& other assets
17. Totals

| (1) <br> Ledger Assets | (2) <br> Non-ledger | (3) <br> Non-admitted Assets including excess of book over market or amortized values | (4) <br> Current Year Net Admitted Assets $(1+2-3=4)$ | (5) <br> Prior Year Net Admitted Assets |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 3,101,548 | \$ | \$ | 3,101,548 | \$ | 2,848,039 |
| 1,676,561 | 1,537,134 |  | 3,213,695 | \$ | 2,798,953 |
| 92,051 |  |  | 92,051 | \$ | 123,457 |
| 1,166,650 |  |  | 1,166,650 | \$ | 1,113,128 |
| 84,395 |  | 20,312 | 64,083 | \$ | 59,105 |
| 100 |  |  | 100 | \$ | 100 |
|  |  |  | xxxxxxx |  | xxxxxxx |
|  | 2,895 |  | 2,895 | \$ | 11,036 |
|  |  |  |  | \$ | - |
| xxxxxxx | 22,748 |  | 22,748 | \$ | 21,975 |
| xxxxxxx |  |  |  | \$ | - |
| 4,773 |  | 4,773 | xxxxxxx |  | xxxxxxx |
| 17,929 |  | 17,929 | xxxxxxx |  | xxxxxxx |
|  |  |  |  | \$ | - |
|  |  |  |  | \$ | - |
| 7,424 |  | 1,783 | 5,641 | \$ | 6,935 |
|  | 27,830 |  | 27,830 | \$ | 20,264 |
| 544 |  |  | 544 | \$ | 338 |
| \$ 6,151,974 | \$ 1,590,607 | \$ 44,797 | \$ 7,697,784 | \$ | 7,003,330 |

LIABILITIES - DECEMBER 31, 2021

|  |  | Current Year |  | Prior Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Unpaid claims (reported) | \$ 1,930,806 |  |  |  |  |
| 2. Unpaid claims (incurred but not reported) |  |  |  |  |  |
| 3. Total unpaid losses | 1,930,806 |  |  |  |  |
| 4. Less: reinsurance recoverable on unpaid losses | 1,067,306 |  |  |  |  |
| 5. Net unpaid claims |  | \$ | 863,500 | \$ | 19,200 |
| 6. Unpaid adjusting expenses |  |  | 10,600 |  | 3,200 |
| 7. Ceded reinsurance balances payable |  |  | 57,979 |  | 56,289 |
| 8. Unpaid salaries and commissions |  |  | 931 |  | 39,906 |
| 9. Borrowed money |  |  |  |  |  |
| 10. Interest due on borrowed money |  |  |  |  |  |
| 11. Amounts withheld for the account of others |  |  | 3,250 |  | 3,305 |
| 12. Taxes payable: Real Estate |  |  | 2,572 |  | 2,471 |
| Federal Income |  |  |  |  | 109,000 |
| Premium |  | - |  |  | 1,048 |
| Other |  |  | 860 |  | 837 |
| 13. Other unpaid expenses |  |  | 4,647 |  | 4,082 |
| 14. Premiums collected for other companies - not remitted |  |  | 13,477 |  | 12,735 |
| 15. Premiums received in advance |  |  | 44,098 |  | 57,409 |
| *16. Unearned premium reserve |  |  | 963,000 |  | 955,000 |
| 17. Service Fees and Employee Benefits Payable |  |  | 13,485 |  | 23,926 |
| 18. Miscellaneous Liabilities |  |  |  |  |  |
| 19. Total liabilities |  | \$ | 1,978,399 | \$ | 1,288,408 |
| 20. Surplus |  | \$ | 5,719,385 | \$ | 5,714,922 |
| 21. Total liabilities and surplus |  | \$ | 7,697,784 | \$ | 7,003,330 |

(line 21 must agree with line 17, column 4, page 4)
*Method of calculation: $40 \%$ method.

HISTORICAL INFORMATION

|  | 2021 | 2020 | 2019 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gross Premium |  |  |  |  |  |
| Fire | 1,023,671 | 1,037,104 | 994,446 | 923,166 | 959,704 |
| Windstorm | 1,387,735 | 1,407,908 | 1,345,682 | 1,244,538 | 1,297,828 |
| Other | - | - | - | - | - |
| Total Direct Premiums | 2,411,406 | 2,445,012 | 2,340,128 | 2,167,704 | 2,257,532 |
|  |  |  |  |  |  |
| Net Premiums Written |  |  |  |  |  |
| Fire | 1,023,671 | 1,037,104 | 994,446 | 923,166 | 959,704 |
| Windstorm | 1,387,735 | 1,407,908 | 1,345,682 | 1,244,538 | 1,297,828 |
| Other | - | - | - | - | - |
| Total Direct Premiums | 2,411,406 | 2,445,012 | 2,340,128 | 2,167,704 | 2,257,532 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Gross Losses Paid |  |  |  |  |  |
| Fire | 591,299 | 330,935 | 731,297 | 393,866 | 348,283 |
| Windstorm | 83,257 | 83,347 | 77,588 | 280,120 | 1,014,701 |
| Other | - | - | - | - | - |
| Total | 674,556 | 414,282 | 808,885 | 673,986 | 1,362,984 |
|  |  |  |  |  |  |
| Net Losses Paid |  |  |  |  |  |
| Fire | 506,105 | 330,935 | 731,297 | 393,866 | 348,283 |
| Windstorm | 83,257 | 83,347 | 77,588 | 280,120 | 1,014,701 |
| Other | - | - | - | - | - |
| Total | 589,362 | 414,282 | 808,885 | 673,986 | 1,362,984 |
| Total Net of Reinsurance | 589,362 | 414,282 | 668,167 | 662,233 | 1,362,984 |
|  |  |  |  |  |  |
| Loss Percentage (Direct) |  |  |  |  |  |
| Fire Losses/Fire Prem | 57.8\% | 31.9\% | 73.5\% | 42.7\% | 36.3\% |
| Windstorm Losses/Windstorm Prem | 6.0\% | 5.9\% | 5.8\% | 22.5\% | 78.2\% |
| Other Losses"/"Other Premiums | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Total Losses/Total Prem | 28.0\% | 16.9\% | 34.6\% | 31.1\% | 60.4\% |
|  |  |  |  |  |  |
| Loss Percentage (Net) |  |  |  |  |  |
| Fire Losses/Fire Prem | 49.4\% | 31.9\% | 73.5\% | 42.7\% | 36.3\% |
| Windstorm Losses/Windstorm Prem | 6.0\% | 5.9\% | 5.8\% | 22.5\% | 78.2\% |
| Other Losses"/"Other Premiums | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Total Losses/Total Prem | 24.4\% | 16.9\% | 34.6\% | 31.1\% | 60.4\% |
| Net Losses/Net Premiums | 33.9\% | 23.2\% | 40.9\% | 46.0\% | 86.8\% |
|  |  |  |  |  |  |
| Balance Sheet Items |  |  |  |  |  |
| Total Admitted Assets | 7,697,784 | 7,003,331 | 6,006,269 | 5,222,132 | 4,887,880 |
| Liabilities | 1,978,399 | 1,288,408 | 1,206,110 | 1,123,958 | 1,207,359 |
| Surplus | 5,719,385 | 5,714,923 | 4,800,159 | 4,098,174 | 3,680,521 |
| Bonds | 3,101,548 | 2,848,039 | 2,903,835 | 2,864,797 | 2,656,997 |
| Stocks | 3,213,695 | 2,798,953 | 2,256,937 | 1,707,918 | 1,789,084 |
| Real Estate | 64,083 | 59,105 | 48,751 | 51,133 | 51,785 |
| Unpaid Premium (line 8.1) | - | - | - | - | - |
| Unpaid Premium (line 8.2) | 2,895 | 11,036 | 24,182 | 27,735 | 8,400 |
| Unearned Premium | 963,000 | 955,000 | 937,000 | 870,000 | 901,000 |
|  |  |  |  |  |  |
| Balance Sheet Percentages |  |  |  |  |  |
| Bonds/Admitted Assets | 40\% | 41\% | 48\% | 55\% | 54\% |
| Stocks/Admitted Assets | 42\% | 40\% | 38\% | 33\% | 37\% |
| Real Estate/Admitted Assets | 1\% | 1\% | 1\% | 1\% | 1\% |
| Unpaid Prem (line 8.2)/Admitted Assets | 0\% | 0\% | 0\% | 1\% | 0\% |
|  |  |  |  |  |  |
| Income/Disbursement Items |  |  |  |  |  |
| Total Income | 2,206,692 | 2,176,880 | 2,033,213 | 1,941,632 | 2,035,967 |
| Total Disbursements | 1,953,334 | 1,528,801 | 1,641,772 | 1,609,816 | 2,256,162 |
| Operating Expense | 931,809 | 854,137 | 840,571 | 751,597 | 721,196 |
| Commissions | 339,606 | 313,414 | 295,733 | 273,673 | 285,140 |
| Investment Income | 257,546 | 174,856 | 198,030 | 194,342 | 223,601 |
| Salaries (lines 14-17) | 323,032 | 299,084 | 288,346 | 252,638 | 213,722 |
|  |  |  |  |  |  |
| Other |  |  |  |  |  |
| Gross Risk in Force | 663,160,796 | 635,396,838 | 602,626,544 | 582,904,770 | 578,193,610 |
| Number of Policies | 1,726 | 1,753 | 1,751 | 1,765 | 1,768 |
| Operating Expense/Net Premium | 54\% | 48\% | 51\% | 52\% | 46\% |

