

**December 31, 2021 - Annual Statement**

*Iowa Company Number:* 0135

**German Farmers Mutual Insurance Association**

Bruce Koerselman  
116 N MAIN AVE  
SIOUX CENTER IA 51250

**DECEMBER 31, 2021**

1. Ledger Assets, December 31 of previous year, Total, column 1, page 4.....					\$3,781,604
<b>INCOME - INCREASES IN LEDGER ASSETS</b>					
<b>PREMIUMS</b>					
	(1)	(2)	(3)	(4)	
	Direct Premium	Reinsurance Premiums Assumed	Per Risk Reinsurance Premiums Ceded	Net Premiums (1+2-3=4)	
2. Fire	\$1,295,932	\$0	\$1,833	\$1,294,099	
3. Windstorm	1,023,322	0	1,833	1,021,489	
4. Other	0	0	0	0	
5. Totals	\$2,319,254	\$0	\$3,666	\$2,315,588	
6. All reinsurance premiums ceded other than Per Risk				678,295	
7. Total net premiums and fees (line 5, col. 4 - line 6 = line 7)					\$1,637,293
8. Interest Received on bonds				75,031	
9. Increase in adjustment of bonds		\$ 820			
	\$ 14,465	decrease in adjustment of bonds		(13,645)	
10. Dividends received				99,512	
11. Interest received on bank deposits (schedule C-2, column 7)				0	
12. Other interest				0	
13. Profit on sale of investment				118,913	
14. Rents received*				4,665	
15. Total income from investments (items 8 through 14)					\$284,476
16. Borrowed money					
17. Premiums collected for other companies (less refunds)				0	
18. Increase in ledger liabilities				154,334	
19. "Overwrite Fees" received				11,313	
20. Federal income tax refund				0	
21. Miscellaneous income				200	
22. Crop Hail Contingency Commission					
23. Total (items 16 through 22)					\$165,847
24. Total income (items 7, 15, and 23)					\$2,087,616
25. Total assets and income (item 1 plus item 24)					\$5,869,220

\*Includes \$1,200 for association's occupancy of its own buildings

**DECEMBER 31, 2021**

1.	Amount brought forward from line 29, page 2		\$5,869,220
<b>DISBURSEMENTS - DECREASES IN LEDGER ASSETS</b>			
	(1)	(2)	(3)
	Direct Losses	Reinsurance Assumed	Per Risk Reinsurance Losses Ceded
			(4) Net Losses Paid (1+2-3=4)
2.	Fire	\$329,304	\$0
3.	Windstorm	1,010,462	0
4.	Other (Sch G)		0
5.	Totals	\$1,339,766	\$0
6.	All reinsurance losses ceded other than Per Risk Losses		237,994
7.	Net losses (line 5, col. 4 - line 6 = line 7)		\$1,101,772
<b>OPERATING EXPENSE</b>			
8.	Loss Adjustment Expenses		51,045
9.	Commissions		347,081
10.	Advertising		11,450
11.	Boards, bureaus and associations		20,032
12.	Inspection and loss prevention		33,946
13.	Salaries of officers		64,500
14.	Expenses of officers		0
15.	Salaries of office employees		69,267
16.	Employee welfare		71,072
17.	Insurance		10,898
18.	Directors' compensation		11,735
19.	Directors' expenses		0
20.	Rent and rent items		1,300
21.	Equipment		3,064
22.	Printing, stationery and supplies		6,483
23.	Postage and telephone		12,004
24.	Legal and auditing		22,000
25.	State insurance taxes	March 1 <u>0</u>	
		June 1 <u>11,157</u>	August 15 <u>11,370</u>
			22,527
26.	Insurance Division licenses and fees		100
27.	Payroll taxes		14,050
28.	All other taxes (excluding Federal income)		0
29.	Real estate expenses		12,477
30.	Real estate taxes		8,211
31.	Interest on borrowed money		0
32.	Miscellaneous		3,484
	a. Travel		11,392
	b. Data processing		20,389
	c. Meals and entertainment		5,910
	d. Management fee		13,940
	e. Donations		8,361
33.	Automobile Expnse		7,582
34.	Total operating expense (items 9 through 34)		\$864,300
<b>NON-OPERATING EXPENSE</b>			
35.	Borrowed money repaid		
36.	Depreciation on real estate		15,928
37.	Loss on sale of investments		2,574
38.	Federal income tax Prior year <u>0</u> Current year <u>0</u>		0
39.	Premium collections transmitted to other companies		0
40.	Commission paid agents for other companies		0
41.	Decrease in ledger liabilities		0
42.			
43.	Total non-operating expense (items 36 through 43)		\$18,502
44.	Total disbursements (items 8, 35 and 44)		\$1,984,574
45.	Balance - ledger assets, December 31st must agree with Line 22, Column 1, Page 4		\$3,884,646

**ASSETS - DECEMBER 31, 2021**

	(1) Ledger Assets	(2) Non-ledger	(3) Non-admitted Assets including excess of book over market or amortized values	(4) Current Year Net Admitted Assets (1+2-3=4)	(5) Prior Year Net Admitted Assets
1. Bonds (schedule A - part 1)	\$ 2,448,328	\$ 0	\$ 0	\$2,448,328	\$2,119,934
2. Stocks (schedule A - part 2)	1,034,375	356,144	0	1,390,519	1,495,685
3. Bank Balances					
3.1 Check (C-1)	241,736			241,736	332,639
3.2 Interest Bearing (C-2)	0			0	0
4. Real estate (schedule F)	150,333		48,494	101,839	116,943
5. Cash in office	0			0	0
6. Unpaid Premiums					
6.1 Due before November 1	0	2,096	2,096	XXXXXXX	
6.2 Due after November 1	0	9,231	0	9,231	2,965
7. Reinsurance receivable on paid losses	0	0		0	2,636
8. Accrued interest	XXXXXXX	21,411		21,411	18,791
9. Accrued rent due	XXXXXXX			0	0
10. Equipment and furniture	4,596		4,596	XXXXXXX	XXXXXXX
11. Automobiles	5,278		5,278	XXXXXXX	XXXXXXX
12. Cash surrender value of life ins	0			0	0
13. Federal income tax recoverable		10,359	10,359		
14. Electronic data processing equipment	0		0	0	0
15. Overwrite fee receivable	0	915	0	915	751
16. Reinsurance Premium Refund	0	0	0	0	19,925
17. Totals	\$3,884,646	\$ 400,156	\$ 70,823	\$4,213,979	\$4,110,269

## LIABILITIES - DECEMBER 31, 2021

		Current Year	Prior Year
1.	Unpaid claims (reported)	\$ 224,000	
2.	Unpaid claims (incurred but not reported)	30,000	
3.	Total unpaid losses	254,000	
4.	Less: reinsurance recoverable on unpaid losses	0	
5.	Net unpaid claims	\$254,000	\$176,000
6.	Unpaid adjusting expenses	1,000	2,000
7.	Ceded reinsurance balances payable	7,057	0
8.	Unpaid salaries and commissions	35,744	30,599
9.	Borrowed money	146,631	200
10.	Interest due on borrowed money	0	0
11.	Amounts withheld for the account of others	6,064	5,686
12.	Taxes payable: Real estate	8,122	8,300
	Federal income	0	0
	Premium	434	(213)
	Other	0	0
13.	Other unpaid expenses	7,523	1,386
14.	Premiums collected for other companies - not remitted	13,655	10,337
15.	Premiums received in advance	82,533	78,109
*16.	Unearned premium reserve	804,234	766,762
17.	Service Fees and Employee Benefits Payable		
18.	Miscellaneous Liabilities		
19.	Total liabilities	\$ 1,366,997	\$ 1,079,166
20.	Surplus	\$ 2,846,982	\$ 3,031,103
21.	Total liabilities and surplus	\$ 4,213,979	\$ 4,110,269

(line 21 must agree with line 22, column 4, page 4)

\* Method of calculation: Actual; Daily Pro-Rata

## HISTORICAL INFORMATION

	2021	2020	2019	2018	2017
<b>Gross Premium</b>					
Fire	1,295,932	1,271,466	1,281,853	1,379,818	1,497,695
Windstorm	1,023,322	1,003,272	1,013,926	1,077,494	1,106,372
Other	0	0	0	0	0
<b>Total Direct Premiums</b>	<b>2,319,254</b>	<b>2,274,738</b>	<b>2,295,779</b>	<b>2,457,312</b>	<b>2,604,067</b>
<b>Net Premiums Written</b>					
Fire	1,294,100	1,270,591	1,281,228	1,379,193	1,494,770
Windstorm	1,021,490	1,002,397	1,013,301	1,076,869	1,103,447
Other	0	0	0	0	0
<b>Total Direct Premiums</b>	<b>2,315,590</b>	<b>2,272,988</b>	<b>2,294,529</b>	<b>2,456,062</b>	<b>2,598,217</b>
<b>Total Net of Reinsurance</b>	<b>1,637,294</b>	<b>1,567,846</b>	<b>1,624,200</b>	<b>1,697,569</b>	<b>1,722,651</b>
<b>Gross Losses Paid</b>					
Fire	329,304	763,780	960,704	593,225	536,687
Windstorm	1,010,462	106,369	73,872	618,181	850,975
Other	0	0	0	0	0
<b>Total</b>	<b>1,339,766</b>	<b>870,149</b>	<b>1,034,576</b>	<b>1,211,406</b>	<b>1,387,662</b>
<b>Net Losses Paid</b>					
Fire	329,304	763,780	960,704	593,225	536,687
Windstorm	1,010,462	106,369	73,872	618,181	850,975
Other	0	0	0	0	0
<b>Total</b>	<b>1,339,766</b>	<b>870,149</b>	<b>1,034,576</b>	<b>1,211,406</b>	<b>1,387,662</b>
<b>Total Net of Reinsurance</b>	<b>1,101,772</b>	<b>781,545</b>	<b>745,456</b>	<b>1,080,105</b>	<b>1,067,337</b>
<b>Loss Percentage (Direct)</b>					
Fire Losses/Fire Prem	25.4%	60.1%	74.9%	43.0%	35.8%
Windstorm Losses/Windstorm Prem	98.7%	10.6%	7.3%	57.4%	76.9%
Other Losses"/Other Premiums	0.0%	0.0%	0.0%	0.0%	0.0%
<b>Total Losses/Total Prem</b>	<b>57.8%</b>	<b>38.3%</b>	<b>45.1%</b>	<b>49.3%</b>	<b>53.3%</b>
<b>Loss Percentage (Net)</b>					
Fire Losses/Fire Prem	25.4%	60.1%	75.0%	43.0%	35.9%
Windstorm Losses/Windstorm Prem	98.9%	10.6%	7.3%	57.4%	77.1%
Other Losses"/Other Premiums	0.0%	0.0%	0.0%	0.0%	0.0%
<b>Total Losses/Total Prem</b>	<b>57.9%</b>	<b>38.3%</b>	<b>45.1%</b>	<b>49.3%</b>	<b>53.4%</b>
<b>Net Losses/Net Premiums</b>	<b>67.3%</b>	<b>49.8%</b>	<b>45.9%</b>	<b>63.6%</b>	<b>62.0%</b>
<b>Balance Sheet Items</b>					
Total Admitted Assets	4,213,979	4,110,269	3,766,433	3,260,638	3,729,259
Liabilities	1,366,997	1,079,166	948,510	1,016,458	1,612,944
Surplus	2,846,982	3,031,103	2,817,923	2,244,180	2,116,315
Bonds	2,448,328	2,119,934	2,025,893	1,881,200	1,924,624
Stocks	1,390,519	1,495,685	1,329,038	1,057,954	1,514,631
Real Estate	101,839	116,943	115,600	130,291	144,982
Unpaid Premium (line 6.1)	0	0	0	0	0
Unpaid Premium (line 6.2)	9,231	2,965	2,198	10,258	18,121
Unearned Premium	804,234	766,762	772,589	820,446	872,805
<b>Balance Sheet Percentages</b>					
Bonds/Admitted Assets	58.1%	51.6%	53.8%	57.7%	51.6%
Stocks/Admitted Assets	33.0%	36.4%	35.3%	32.4%	40.6%
Real Estate/Admitted Assets	2.4%	2.8%	3.1%	4.0%	3.9%
Unpaid Prem (line 6.2)/Admitted Assets	0.2%	0.1%	0.1%	0.3%	0.5%
<b>Income/Disbursement Items</b>					
Total Income	2,087,616	1,686,187	1,810,761	1,911,360	2,026,305
Total Disbursements	1,984,574	1,543,251	1,568,258	2,089,278	1,964,304
Operating Expense	864,300	746,156	805,901	857,025	864,432
Commissions	347,081	340,383	343,377	367,639	389,742
Investment Income	284,476	105,721	152,055	202,375	158,346
Salaries (lines 14-17)	204,839	144,930	190,505	215,200	180,064
<b>Other</b>					
Gross Risk in Force	566,631,829	543,638,942	543,606,992	558,592,238	655,274,453
Number of Policies	1,204	1,223	1,280	1,348	1,472
Operating Expense/Net Premium	37.3%	32.8%	35.1%	34.9%	33.3%