### December 31, 2021 - Annual Statement

Iowa Company Number: 0141

## Farmers Mutual Insurance Association

Dan Dierks PO BOX 59

TRAER IA 50675-005

## **DECEMBER 31, 2021**

| 1. L                                 | edger Assets, December 3   | 31 of prev | ious year,  | Total, column 1, p      | age 4                   |                 | \$       | 3,414,482         |
|--------------------------------------|--|------------|-------------|-------------------------|-------------------------|-----------------|----------|-------------------|
|                                      |  |            |             |                         |                         |                 |          |                   |
|                                      |  |            | INCO        | ME - INCREAS            | ES IN LEDGER AS         | SETS            |          |                   |
|                                      |  |            |             | PR                      | EMIUMS                  |                 |          |                   |
|                                      |  | (          | 1)          | (2)                     | (3)                     | (4)             |          |                   |
|                                      |  | Direct     |             | Reinsurance<br>Premiums | Per Risk<br>Reinsurance | Net<br>Premiums |          |                   |
|                                      |  | Prem       | niums       | Assumed                 | Premiums Ceded          | (1 + 2 - 3 = 4) | }        |                   |
|                                      |  |            |             |                         |                         |                 |          |                   |
| 2. F                                 |  | \$         | 458,625     | \$                      | \$                      | \$ 458,625      |          |                   |
|                                      | Vindstorm  |            | 428,453     |                         |                         | 428,453         |          |                   |
| 4. 0                                 |  |            |             |                         |                         |                 | ł        |                   |
|                                      | otals  | \$         | 887,078     | \$                      | \$                      | \$ 887,078      |          |                   |
|                                      | Il reinsurance premiums c  | 434,377    |             |                         |                         |                 |          |                   |
|                                      | otal net premiums and fee  |            | \$          | 452,701                 |                         |                 |          |                   |
| 8. Interest received on bonds 90,046 |  |            |             |                         |                         |                 |          |                   |
| 9. In                                | crease in adjustment of bo   | onds \$    |             |                         | , less                  |                 |          |                   |
|                                      | \$   |            | 15,587      | decrease in adjust      | (11,279)                |                 |          |                   |
|                                      | Dividends received   |            |             | - · · -·                |                         | 6,735           |          |                   |
|                                      | nterest received on bank   | deposits ( | schedule (  | C-2, column /)          |                         | 1,001           |          |                   |
|                                      | Other Interest   |            |             |                         |                         | 56              | <u> </u> |                   |
|                                      | Profit on sale of investmen  | it         |             |                         |                         | 7,147           |          |                   |
|                                      | Rents received*  |            | 0.11        | 1.44                    |                         | 3,600           | Φ.       | 07.000            |
|                                      | Гotal income from investm  | ents (item | is 8 throug | jn 14)                  |                         |                 | \$       | 97,306            |
|                                      | Borrowed money   |            |             |                         |                         | 40.000          |          |                   |
|                                      | Premiums collected for oth   | •          | nies (less  | refunds)                |                         | 42,290          |          |                   |
|                                      | ncrease in ledger liabilities  | S          |             |                         |                         | 3,076           |          |                   |
|                                      | Overwrite Fees" received   |            |             |                         |                         | 2 620           |          |                   |
|                                      | Federal income tax refund  |            |             |                         |                         | 2,630           |          |                   |
|                                      | Miscellaneous income   |            |             |                         |                         |                 |          |                   |
| 22.                                  | Fotal (itams 16 through 22   | ١          |             |                         |                         |                 | ¢        | 47 OOG            |
|                                      | Total (items 16 through 22   | •          |             |                         |                         |                 | \$       | 47,996<br>598,003 |
|                                      | 24. Total income (items 7, 15, and 23) 25. Total assets and income (item 1 plus item 25) |            |             |                         |                         |                 |          | 4,012,485         |
|                                      |  |            |             |                         |                         |                 | <b>S</b> |                   |

\*Includes \$ 2,400 For association's occupancy of its own buildings

# **DECEMBER 31, 2021**

| 1.  | Amount brought forward from lin    | ne 29 p  | age 2          |                   |                 |          |              | \$ | 4,012,485 |
|-----|------------------------------------|----------|----------------|-------------------|-----------------|----------|--------------|----|-----------|
|     | DISBURSEMI                         | ENTS     | S - DECR       | EASES IN L        | EDGER AS        | SET      | s            |    |           |
|     | 516261162mm                        |          | (1)            | (2)               | (3)             |          | (4)          |    |           |
|     |                                    |          | <b>、</b>       | ( )               | Per Risk        |          | ( )          |    |           |
|     |                                    |          | Direct         | Reinsurance       | Reinsurance     | Net      | Losses Paid  |    |           |
|     |                                    | l        | Losses         | Assumed           | Losses Ceded    | (1 -     | + 2 - 3 = 4) |    |           |
| 2.  | Fire.                              | \$       | 115,044        | \$                | \$              | \$       | 115,044      |    |           |
| 3.  | Windstorm                          |          | 1,521,927      |                   |                 |          | 1,521,927    |    |           |
| 4.  | Other (Sch G)                      |          |                |                   |                 |          |              |    |           |
| 5.  | Totals                             | \$       | 1,636,971      | \$                | \$              | \$       | 1,636,971    |    |           |
| 6.  | All reinsurance losses ceded ot    | ther tha | ın Per Risk Lo | osses             |                 |          | 1,052,798    |    |           |
|     |                                    |          |                |                   |                 |          | , ,          |    |           |
| 7.  | Net losses (line 5, col.4 - line 6 | = line 7 | ,              |                   |                 |          |              | \$ | 584,173   |
|     |                                    |          | OPERATIN       | IG EXPENSE        |                 |          |              |    |           |
| 8.  | Loss Adjustment Expenses           |          |                |                   |                 | _        | (150,183)    |    |           |
| 9.  | Commissions                        |          |                |                   |                 |          | 123,375      |    |           |
| 10. | Advertising                        |          |                |                   |                 |          | 2,610        |    |           |
| 11. | Boards, bureaus and association    | ons      |                |                   |                 |          | 6,313        |    |           |
| 12. | Inspection and loss prevention     |          |                |                   |                 |          | 494          |    |           |
| 13. | Salaries of officers.              |          |                |                   |                 |          | 41,900       |    |           |
| 14. | Expenses of officers               |          |                |                   |                 |          |              |    |           |
| 15. | Salaries of office employees       |          |                |                   |                 |          | 84,751       |    |           |
| 16. | Employee welfare                   |          |                |                   |                 |          | 372          |    |           |
| 17. | Insurance                          |          |                |                   |                 |          | 13,702       |    |           |
| 18. | Directors' compensation            |          |                |                   |                 |          | 3,050        |    |           |
|     | Directors' expenses                |          |                |                   |                 |          | -,           |    |           |
|     | Rent and other items               |          |                |                   |                 |          | 2,570        |    |           |
|     | Equipment                          |          |                |                   |                 |          | 10,500       |    |           |
|     | Printing, stationery and supplies  | 9        |                |                   |                 |          | 2,430        |    |           |
|     | Postage and telephone              | 3        |                |                   |                 |          | 24,627       |    |           |
|     | Legal and auditing                 |          |                |                   |                 |          | 15,625       |    |           |
|     | · ·                                |          | Acrob 1        |                   |                 |          | 13,023       |    |           |
| 25. | State insurance taxes              |          | March 1        |                   | 4 500           |          | 0.070        |    |           |
| 00  | June 1                             |          | 4,350          | August 15         | 4,528           |          | 8,878        |    |           |
| _   | Insurance Division licenses and    | i tees   |                |                   |                 |          | 125          |    |           |
|     | Payroll taxes                      |          |                |                   |                 |          | 9,886        |    |           |
|     | All other taxes (excluding Feder   | ral inco | ome)           |                   |                 |          | 29           |    |           |
|     | Real estate expenses               |          |                |                   |                 |          | 5,083        |    |           |
|     | Real estate taxes                  |          |                |                   |                 |          | 1,066        |    |           |
|     | Interest on borrowed money         |          |                |                   |                 |          |              |    |           |
| 32. | Miscellaneous                      |          |                |                   |                 |          | 45           |    |           |
|     | a. Annual Meeting                  |          |                |                   |                 |          | 305          |    |           |
|     | b. Donations/Contributions         |          |                |                   |                 |          | 390          |    |           |
|     | c. Travel and Travel Items         |          |                |                   |                 |          |              |    |           |
|     | d. Over and Short                  |          |                |                   |                 |          | 345          |    |           |
|     |                                    |          |                |                   |                 |          |              |    |           |
|     |                                    |          |                |                   |                 |          |              |    |           |
| 33. | Automobile Expense                 |          |                |                   |                 |          |              |    |           |
| 34. | Total operating expense (items     | 8 throu  | ugh 33)        |                   |                 |          |              | \$ | 208,288   |
|     |                                    | N        | ION-OPERA      | TING EXPENSE      |                 |          |              |    |           |
| 35  | Borrowed money repaid              |          |                |                   |                 |          |              |    |           |
|     | Depreciation on real estate        |          |                |                   |                 |          | 316          |    |           |
|     | Loss on sale of investments        |          |                |                   |                 |          | 920          |    |           |
|     |                                    |          |                | Current year      | 12 557          |          |              |    |           |
|     | Federal income tax Prior year      | d to =#1 | or comment     | Current year      | 12,557          |          | 12,557       |    |           |
|     | Premium collections transmitted    |          | •              | 5                 |                 | <b>-</b> | 33,744       |    |           |
|     | Commissions paid agents for of     | ıner co  | mpanies        |                   |                 |          | 6,327        |    |           |
|     | Decrease in ledger liabilities     |          |                |                   |                 | ļ        |              |    |           |
|     | Federal income tax penalty/inte    |          |                |                   |                 | <u> </u> | 326          | Φ. | <b></b>   |
|     | Total non-operating expense (it    |          |                |                   |                 |          |              | \$ | 54,190    |
|     | Total disbursements (items 7, 3    |          | -              |                   |                 |          |              | \$ | 846,651   |
| 45  | Balance - ledger assets. Decen     | nber 31  | st must agre   | e with Line 22. C | olumn 1. Page 4 |          |              | \$ | 3.165.835 |

ASSETS - DECEMBER 31, 2021

|     | ASSETS - DECEMBER ST, 2021           |                      |                   |  |  |   |  |  |  |  |
|-----|--------------------------------------|----------------------|-------------------|--|--|---|--|--|--|--|
|     |                                      | (1)<br>Ledger Assets | (2)<br>Non-ledger | (3) Non-admitted Assets including excess of book over market or amortized values | (4) Current Year Net Admitted Assets (1+2-3=4) | (5)<br>Prior Year<br>Net<br>Admitted Assets |  |  |  |  |
| 1.  | Bonds (schedule A-part 1)            | \$ 2,673,711         | \$                | \$   | 2,673,711                                      | \$ 2,624,575                                |  |  |  |  |
| 2.  | Stocks (schedule A-part 2).          | 265,957              | 91,182            |  | 357,139  | \$ 297,306                                  |  |  |  |  |
| 3.  | Bank Balances                        |                      |                   |  |  |   |  |  |  |  |
|     | 3.1 Check (C-1)                      | (121,023)            |                   |  | (121,023)                                      | \$ (276,765)                                |  |  |  |  |
|     | 3.2 Interest Bearing (C-2)           | 332,156              |                   |  | 332,156  | \$ 793,515                                  |  |  |  |  |
| 4.  | Real estate (schedule F)             | 11,298               |                   |  | 11,298   | \$ 9,641                                    |  |  |  |  |
| 5.  | Cash in office                       |                      |                   |  |  | \$ -  |  |  |  |  |
| 6.  | Unpaid Premiums                      |                      |                   |  |  |   |  |  |  |  |
|     | 6.1 Due before November 1            |                      | 7,786             | 7,786  | xxxxxx   | xxxxxx                                      |  |  |  |  |
|     | 6.2 Due after November 1             |                      | 9,652             |  | 9,652  | \$ 5,161                                    |  |  |  |  |
| 7.  | Reinsurance receivable on paid       |                      |                   |  |  |   |  |  |  |  |
|     | losses                               |                      | 382,812           |  | 382,812  | \$ 203,593                                  |  |  |  |  |
| 8.  | Accrued interest                     | xxxxxxx              | 27,056            |  | 27,056   | \$ 25,917                                   |  |  |  |  |
| 9.  | Accrued rent due                     | xxxxxxx              |                   |  |  | \$ -  |  |  |  |  |
| 10. | Equipment and furniture              |                      |                   |  | XXXXXXX  | xxxxxx                                      |  |  |  |  |
| 11. | Automobiles                          |                      |                   |  | XXXXXXX  | xxxxxx                                      |  |  |  |  |
| 12. | Cash surrender value of life ins.    |                      |                   |  |  | \$ -  |  |  |  |  |
| 13. | Federal income tax recoverable       |                      |                   |  |  | \$ -  |  |  |  |  |
| 14. | Electronic data processing equipment | 3,735                |                   |  | 3,735  | \$ 6,710                                    |  |  |  |  |
| 15. | Service fees & misc receivables      |                      |                   |  |  | \$ -  |  |  |  |  |
| 16. | Prepaid Reins. & other assets        |                      |                   |  |  | \$ -  |  |  |  |  |
| 17. | Totals                               | \$ 3,165,834         | \$ 518,488        | \$ 7,786   | \$ 3,676,536                                   | \$ 3,689,653                                |  |  |  |  |

LIABILITIES - DECEMBER 31, 2021

|  |       | WIDER 31, Z |              |              |
|--|-------|-------------|--------------|--------------|
|  |       |             | Current Year | Prior Year   |
| Unpaid claims (reported)                                 | \$    | 1,256,923   |              |              |
| 2. Unpaid claims (incurred but not reported)             |       |             |              |              |
| 3. Total unpaid losses                                   |       | 1,256,923   |              |              |
| 4. Less: reinsurance recoverable on unpaid losses        |       | 1,141,923   |              |              |
| 5. Net unpaid claims                                     |       | _           | \$ 115,000   | \$           |
| 6. Unpaid adjusting expenses                             |       | _           | 8,500        | 7,500        |
| 7. Ceded reinsurance balances payable                    |       | _           | 36,216       | 35,868       |
| 8. Unpaid salaries and commissions                       |       |             | 12,850       | 7,926        |
| 9. Borrowed money  |       | _           |              |              |
| 10. Interest due on borrowed money                       |       |             |              |              |
| 11. Amounts withheld for the account of others           |       | _           | 1,048        |              |
| 12. Taxes payable: Real Estate                           |       | _           | 1,066        | 1,038        |
| Federal Income   |       | _           | 1,000        | 1,000        |
| Premium  |       |             | -            | -            |
| Other  |       |             | -            | -            |
| 13. Other unpaid expenses                                |       |             | 306          | 1,326        |
| 14. Premiums collected for other companies - not remitte |       | 2,749       | 2,724        |              |
| 15. Premiums received in advance                         | 5,373 |             |              |              |
| *16. Unearned premium reserve                            |       | 351,000     | 362,000      |              |
| 17. Service Fees and Employee Benefits Payable           |       |             |              |              |
| 18. Miscellaneous Liabilities                            |       |             |              |              |
| 19. Total liabilities                                    |       |             | \$ 535,108   | \$ 419,382   |
| 20. Surplus  |       |             | \$ 3,141,428 | \$ 3,270,271 |
| 21. Total liabilities and surplus                        |       |             | \$ 3,676,536 | \$ 3,689,653 |

(line 21 must agree with line 17, column 4, page 4)

<sup>\*</sup>Method of calculation: 40% method.

#### **HISTORICAL INFORMATION**

|  | 2021   | 2020  | 2019  | 2018   | 2017  |
|--|--|---|---|--|---|
| Gross Premium  |  |   |   |  |   |
| Fire   | 458,625  | 468,526   | 476,833   | 497,485  | 493,336   |
| Windstorm Other  | 428,453  | 437,034   | 446,445   | 463,589  | 459,308   |
| Total Direct Premiums  | 887,078  | 905,560   | 923,278   | 961,074  | 952,644   |
| Total Bilect Fremanis  | 007,070  | 303,300   | 020,210   | 301,074  | 332,044   |
| Net Premiums Written   |  |   |   |  |   |
| Fire   | 458,625  | 464,333   | 472,618   | 492,933  | 488,595   |
| Windstorm  | 428,453  | 437,034   | 446,445   | 463,589  | 459,308   |
| Other  | -  | -   | -   | -  | -   |
| Total Nat of Painavenas  | 887,078  | 901,367   | 919,063   | 956,522  | 947,903   |
| Total Net of Reinsurance   | 452,701  | 476,035   | 505,792   | 551,591  | 554,727   |
| Gross Losses Paid  |  |   |   |  |   |
| Fire   | 115,044  | 192,164   | 283,493   | 278,084  | 417,225   |
| Windstorm  | 1,521,927  | 4,482,362   | 69,038  | 136,486  | 633,639   |
| Other  | -  | -   | -   | -  | -   |
| Total  | 1,636,971  | 4,674,526   | 352,531   | 414,570  | 1,050,864   |
| N. (1  |  |   |   |  |   |
| Net Losses Paid Fire   | 115,044  | 192,164   | 283,493   | 278,084  | 417,225   |
| Windstorm  | 1,521,927  | 4,482,362   | 69,038  | 136,486  | 633,639   |
| Other  |  |   | -   | -  | -   |
| Total  | 1,636,971  | 4,674,526   | 352,531   | 414,570  | 1,050,864   |
| Total Net of Reinsurance   | 584,173  | 476,131   | 242,621   | 305,031  | 612,571   |
| <u> </u>   |  |   |   |  |   |
| Loss Percentage (Direct)   |  |   |   |  |   |
| Fire Losses/Fire Prem  | 25.1%  | 41.0%   | 59.5%   | 55.9%  | 84.6%   |
| Windstorm Losses/Windstorm Prem  Other Losses"/"Other Premiums   | 355.2%<br>0.0%                                     | 1025.6%<br>0.0%                                       | 15.5%<br>0.0%                                       | 29.4%<br>0.0%                                      | 138.0%<br>0.0%  |
| Total Losses/Total Prem  | 184.5%   | 516.2%  | 38.2%   | 43.1%  | 110.3%  |
| Total E03303/Total FTotil  | 104.070  | 310.270   | 30.270  | 45.170   | 110.070   |
| Loss Percentage (Net)  |  |   |   |  |   |
| Fire Losses/Fire Prem  | 25.1%  | 41.4%   | 60.0%   | 56.4%  | 85.4%   |
| Windstorm Losses/Windstorm Prem  | 355.2%   | 1025.6%   | 15.5%   | 29.4%  | 138.0%  |
| Other Losses"/"Other Premiums  | 0.0%   | 0.0%  | 0.0%  | 0.0%   | 0.0%  |
| Total Losses/Total Prem  | 184.5%   | 518.6%  | 38.4%   | 43.3%  | 110.9%  |
| Net Losses/Net Premiums  | 129.0%   | 100.0%  | 48.0%   | 55.3%  | 110.4%  |
| Balance Sheet Items  |  |   |   |  |   |
| Total Admitted Assets  | 3,676,536  | 3,689,654   | 3,934,034   | 3,949,005  | 4,080,308   |
| Liabilities  | 535,108  | 419,382   | 456,972   | 452,821  | 443,122   |
| Surplus  | 3,141,428  | 3,270,272   | 3,477,062   | 3,496,184  | 3,637,186   |
| Bonds  | 2,673,711  | 2,624,575   | 2,619,833   | 2,771,136  | 2,812,229   |
| Stocks   | 357,139  | 297,306   | 286,249   | 513,871  | 517,656   |
| Real Estate  | 11,298   | 9,641   | 9,952   | 10,633   | 14,579  |
| Unpaid Premium (line 8.1) Unpaid Premium (line 8.2)  | 7,786<br>9,652                                     | 5,161   | 13,285<br>4,254                                     | 13,351   | 14,968  |
| Unearned Premium   | 351,000  | 362,000   | 362,000   | 379,000  | 381,000   |
|  |  | 00=,000   |   | 213,232  |   |
| Balance Sheet Percentages  |  |   |   |  |   |
| Bonds/Admitted Assets  | 73%  | 71%   | 67%   | 70%  | 69%   |
| Stocks/Admitted Assets   | 10%  | 8%  | 7%  | 13%  | 13%   |
| Real Estate/Admitted Assets  | 0%   | 0%  | 0%  | 0%   | 0%  |
| Unpaid Prem (line 8.2)/Admitted Assets   | 0%   | 0%  | 0%  | 0%   | 0%  |
|  |  |   |   |  |   |
| Income/Dishursement Items  | <del></del>  |   |   | Ι  |   |
| Income/Disbursement Items  Total Income  | 598,003  | 1,254.154   | 679.568   | 694.704  | 706.584   |
|  | 598,003<br>846,651                                 | 1,254,154<br>1,700,028                                | 679,568<br>739,180                                  | 694,704<br>738,610                                 | 706,584<br>1,043,317                                  |
| Total Income   | · ·  |   |   |  |   |
| Total Income Total Disbursements Operating Expense Commissions   | 846,651<br>208,288<br>123,375                      | 1,700,028<br>539,305<br>125,550                       | 739,180<br>368,058<br>128,655                       | 738,610<br>359,523<br>133,617                      | 1,043,317<br>364,640<br>132,424                       |
| Total Income Total Disbursements Operating Expense Commissions Investment Income                               | 846,651<br>208,288<br>123,375<br>97,306            | 1,700,028<br>539,305<br>125,550<br>136,810            | 739,180<br>368,058<br>128,655<br>128,666            | 738,610<br>359,523<br>133,617<br>97,326            | 1,043,317<br>364,640<br>132,424<br>105,653            |
| Total Income Total Disbursements Operating Expense Commissions   | 846,651<br>208,288<br>123,375                      | 1,700,028<br>539,305<br>125,550                       | 739,180<br>368,058<br>128,655                       | 738,610<br>359,523<br>133,617                      | 1,043,317<br>364,640<br>132,424                       |
| Total Income Total Disbursements Operating Expense Commissions Investment Income Salaries (lines 14-17)        | 846,651<br>208,288<br>123,375<br>97,306            | 1,700,028<br>539,305<br>125,550<br>136,810            | 739,180<br>368,058<br>128,655<br>128,666            | 738,610<br>359,523<br>133,617<br>97,326            | 1,043,317<br>364,640<br>132,424<br>105,653            |
| Total Income Total Disbursements Operating Expense Commissions Investment Income Salaries (lines 14-17)  Other | 846,651<br>208,288<br>123,375<br>97,306<br>127,023 | 1,700,028<br>539,305<br>125,550<br>136,810<br>129,570 | 739,180<br>368,058<br>128,655<br>128,666<br>122,714 | 738,610<br>359,523<br>133,617<br>97,326<br>118,616 | 1,043,317<br>364,640<br>132,424<br>105,653<br>117,679 |
| Total Income Total Disbursements Operating Expense Commissions Investment Income Salaries (lines 14-17)        | 846,651<br>208,288<br>123,375<br>97,306            | 1,700,028<br>539,305<br>125,550<br>136,810            | 739,180<br>368,058<br>128,655<br>128,666            | 738,610<br>359,523<br>133,617<br>97,326            | 1,043,317<br>364,640<br>132,424<br>105,653            |