## December 31, 2021 - Annual Statement

Iowa Company Number: 0141

# Farmers Mutual Insurance Association 

Dan Dierks
PO BOX 59
TRAER IA 50675-005

1. Ledger Assets, December 31 of previous year, Total, column 1, page 4

INCOME - INCREASES IN LEDGER ASSETS
2. Fire
3. Windstorm
4. Other
5. Totals
6. All reinsurance premiums ceded other than Per Risk
7. Total net premiums and fees (line 5, col. 4 - line $6=$ line 7 )
8. Interest received on bonds
9. Increase in adjustment of bonds \$

15,587 decrease in adjustment of bonds
10. Dividends received
\$
10. Dividends received
11. Interest received on bank deposits (schedule C-2, column 7)
12. Other Interest
13. Profit on sale of investment
14. Rents received*
15. Total income from investments (items 8 through 14)
16. Borrowed money
17. Premiums collected for other companies (less refunds)
18. Increase in ledger liabilities
19. "Overwrite Fees" received
20. Federal income tax refund
21. Miscellaneous income
22.
23. Total (items 16 through 22)
24. Total income (items 7, 15, and 23)
25. Total assets and income (item 1 plus item 25)

1. Amount brought forward from line 29 page 2
2. Fire.
3. Windstorm
4. Other (Sch G)
5. Totals

DISBURSEMENTS - DECREASES IN LEDGER ASSETS

| 2 Fire | (1) <br> Direct <br> Losses | (2) <br> Reinsurance Assumed | (3) <br> Per Risk <br> Reinsurance <br> Losses Ceded | (4) <br> Net Losses Paid $(1+2-3=4)$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  | \$ 115,044 | \$ | \$ | \$ 115,044 |  |  |
| 3. Windstorm | 1,521,927 |  |  | 1,521,927 |  |  |
| 4. Other (Sch G) |  |  |  |  |  |  |
| 5. Totals | \$ 1,636,971 | \$ | \$ | \$ 1,636,971 |  |  |
| 6. All reinsurance losses ceded other than Per Risk Losses |  |  |  | 1,052,798 |  |  |
| 7. Net losses (line 5, col. 4 - line 6 = line 7) |  |  |  |  |  | 584,173 |
| OPERATING EXPENSE |  |  |  |  |  |  |
| 8. Loss Adjustment Expenses |  |  |  | $(150,183)$ |  |  |
| 9. Commissions |  |  |  | 123,375 |  |  |
| 10. Advertising |  |  |  | 2,610 |  |  |
| 11. Boards, bureaus and associations |  |  |  | 6,313 |  |  |
| 12. Inspection and loss prevention |  |  |  | 494 |  |  |
| 13. Salaries of officers. |  |  |  | 41,900 |  |  |
| 14. Expenses of officers |  |  |  |  |  |  |
| 15. Salaries of office employees |  |  |  | 84,751 |  |  |
| 16. Employee welfare |  |  |  | 372 |  |  |
| 17. Insurance |  |  |  | 13,702 |  |  |
| 18. Directors' compensation |  |  |  | 3,050 |  |  |
| 19. Directors' expenses |  |  |  |  |  |  |
| 20. Rent and other items |  |  |  | 2,570 |  |  |
| 21. Equipment |  |  |  | 10,500 |  |  |
| 22. Printing, stationery and supplies |  |  |  | 2,430 |  |  |
| 23. Postage and telephone |  |  |  | 24,627 |  |  |
| 24. Legal and auditing |  |  |  | 15,625 |  |  |
| 25. State insurance taxes March 1 |  |  |  |  |  |  |
| June 1 | 4,350 | August 15 | 4,528 | 8,878 |  |  |
| 26. Insurance Division licenses and fees |  |  |  | 125 |  |  |
| 27. Payroll taxes |  |  |  | 9,886 |  |  |
| 28. All other taxes (excluding Federal income) |  |  |  | 29 |  |  |
| 29. Real estate expenses |  |  |  | 5,083 |  |  |
| 30. Real estate taxes |  |  |  | 1,066 |  |  |
| 31. Interest on borrowed money |  |  |  |  |  |  |
| 32. Miscellaneous |  |  |  | 45 |  |  |
| a. Annual Meeting.............................................. |  |  |  | 305 |  |  |
| b. Donations/Contributions.................................. |  |  |  | 390 |  |  |
| c. Travel and Travel Items................................... |  |  |  |  |  |  |
| d. Over and Short............................................... |  |  |  | 345 |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 33. Automobile Expense |  |  |  |  |  |  |
| 34. Total operating expense (items 8 through 33) |  |  |  |  | \$ | 208,288 |
| NON-OPERATING EXPENSE |  |  |  |  |  |  |
| 35. Borrowed money repaid |  |  |  |  |  |  |
| 36. Depreciation on real estate |  |  |  | 316 |  |  |
| 37. Loss on sale of investments |  |  |  | 920 |  |  |
| 38. Federal income tax Prior year |  | Current year | 12,557 | 12,557 |  |  |
| 39. Premium collections transmitted to other companies |  |  |  | 33,744 |  |  |
| 40. Commissions paid agents for other companies |  |  |  | 6,327 |  |  |
| 41. Decrease in ledger liabilities |  |  |  |  |  |  |
| 42. Federal income tax penalty/interest |  |  |  | 326 |  |  |
| 43. Total non-operating expense (items 35 through 42) |  |  |  |  | \$ | 54,190 |
| 44. Total disbursements (items 7, 34 and 43) |  |  |  |  | \$ | 846,651 |
| 45. Balance - ledger assets, December 31st must agree with Line 22, Column 1, Page 4 |  |  |  |  | \$ | 3,165,835 |

ASSETS - DECEMBER 31, 2021

1. Bonds (schedule A-part 1)
2. Stocks (schedule A-part 2).
3. Bank Balances
3.1 Check (C-1)
3.2 Interest Bearing (C-2)
4. Real estate (schedule F)
5. Cash in office
6. Unpaid Premiums
6.1 Due before November 1
6.2 Due after November 1
7. Reinsurance receivable on paid losses
8. Accrued interest
9. Accrued rent due
10. Equipment and furniture
11. Automobiles
12. Cash surrender value of life ins.
13. Federal income tax recoverable
14. Electronic data processing equipment
15. Service fees \& misc receivables
16. Prepaid Reins. \& other assets
17. Totals


LIABILITIES - DECEMBER 31, 2021

(line 21 must agree with line 17, column 4, page 4)
*Method of calculation: 40\% method.

## HISTORICAL INFORMATION

|  | 2021 | 2020 | 2019 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gross Premium |  |  |  |  |  |
| Fire | 458,625 | 468,526 | 476,833 | 497,485 | 493,336 |
| Windstorm | 428,453 | 437,034 | 446,445 | 463,589 | 459,308 |
| Other | - | - | - | - | - |
| Total Direct Premiums | 887,078 | 905,560 | 923,278 | 961,074 | 952,644 |
|  |  |  |  |  |  |
| Net Premiums Written |  |  |  |  |  |
| Fire | 458,625 | 464,333 | 472,618 | 492,933 | 488,595 |
| Windstorm | 428,453 | 437,034 | 446,445 | 463,589 | 459,308 |
| Other | - | - | - | - | - |
| Total Direct Premiums | 887,078 | 901,367 | 919,063 | 956,522 | 947,903 |
| Total Net of Reinsurance | 452,701 | 476,035 | 505,792 | 551,591 | 554,727 |
|  |  |  |  |  |  |
| Gross Losses Paid |  |  |  |  |  |
| Fire | 115,044 | 192,164 | 283,493 | 278,084 | 417,225 |
| Windstorm | 1,521,927 | 4,482,362 | 69,038 | 136,486 | 633,639 |
| Other | - | - | - | - | - |
| Total | 1,636,971 | 4,674,526 | 352,531 | 414,570 | 1,050,864 |
|  |  |  |  |  |  |
| Net Losses Paid |  |  |  |  |  |
| Fire | 115,044 | 192,164 | 283,493 | 278,084 | 417,225 |
| Windstorm | 1,521,927 | 4,482,362 | 69,038 | 136,486 | 633,639 |
| Other | - | - | - | - | - |
| Total | 1,636,971 | 4,674,526 | 352,531 | 414,570 | 1,050,864 |
| Total Net of Reinsurance | 584,173 | 476,131 | 242,621 | 305,031 | 612,571 |
|  |  |  |  |  |  |
| Loss Percentage (Direct) |  |  |  |  |  |
| Fire Losses/Fire Prem | 25.1\% | 41.0\% | 59.5\% | 55.9\% | 84.6\% |
| Windstorm Losses/Windstorm Prem | 355.2\% | 1025.6\% | 15.5\% | 29.4\% | 138.0\% |
| Other Losses"/"Other Premiums | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Total Losses/Total Prem | 184.5\% | 516.2\% | 38.2\% | 43.1\% | 110.3\% |
|  |  |  |  |  |  |
| Loss Percentage (Net) |  |  |  |  |  |
| Fire Losses/Fire Prem | 25.1\% | 41.4\% | 60.0\% | 56.4\% | 85.4\% |
| Windstorm Losses/Windstorm Prem | 355.2\% | 1025.6\% | 15.5\% | 29.4\% | 138.0\% |
| Other Losses"/"Other Premiums | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Total Losses/Total Prem | 184.5\% | 518.6\% | 38.4\% | 43.3\% | 110.9\% |
| Net Losses/Net Premiums | 129.0\% | 100.0\% | 48.0\% | 55.3\% | 110.4\% |
|  |  |  |  |  |  |
| Balance Sheet Items |  |  |  |  |  |
| Total Admitted Assets | 3,676,536 | 3,689,654 | 3,934,034 | 3,949,005 | 4,080,308 |
| Liabilities | 535,108 | 419,382 | 456,972 | 452,821 | 443,122 |
| Surplus | 3,141,428 | 3,270,272 | 3,477,062 | 3,496,184 | 3,637,186 |
| Bonds | 2,673,711 | 2,624,575 | 2,619,833 | 2,771,136 | 2,812,229 |
| Stocks | 357,139 | 297,306 | 286,249 | 513,871 | 517,656 |
| Real Estate | 11,298 | 9,641 | 9,952 | 10,633 | 14,579 |
| Unpaid Premium (line 8.1) | 7,786 | - | 13,285 | - | - |
| Unpaid Premium (line 8.2) | 9,652 | 5,161 | 4,254 | 13,351 | 14,968 |
| Unearned Premium | 351,000 | 362,000 | 362,000 | 379,000 | 381,000 |
|  |  |  |  |  |  |
| Balance Sheet Percentages |  |  |  |  |  |
| Bonds/Admitted Assets | 73\% | 71\% | 67\% | 70\% | 69\% |
| Stocks/Admitted Assets | 10\% | 8\% | 7\% | 13\% | 13\% |
| Real Estate/Admitted Assets | 0\% | 0\% | 0\% | 0\% | 0\% |
| Unpaid Prem (line 8.2)/Admitted Assets | 0\% | 0\% | 0\% | 0\% | 0\% |
|  |  |  |  |  |  |
| Income/Disbursement Items |  |  |  |  |  |
| Total Income | 598,003 | 1,254,154 | 679,568 | 694,704 | 706,584 |
| Total Disbursements | 846,651 | 1,700,028 | 739,180 | 738,610 | 1,043,317 |
| Operating Expense | 208,288 | 539,305 | 368,058 | 359,523 | 364,640 |
| Commissions | 123,375 | 125,550 | 128,655 | 133,617 | 132,424 |
| Investment Income | 97,306 | 136,810 | 128,666 | 97,326 | 105,653 |
| Salaries (lines 14-17) | 127,023 | 129,570 | 122,714 | 118,616 | 117,679 |
|  |  |  |  |  |  |
| Other |  |  |  |  |  |
| Gross Risk in Force | 201,710,871 | 206,609,323 | 212,955,439 | 221,585,317 | 225,451,922 |
| Number of Policies | 448 | 470 | 502 | 523 | 546 |
| Operating Expense/Net Premium | 46\% | 113\% | $73 \%$ | 65\% | 66\% |

