# **December 31, 2022 - Annual Statement**

Iowa Company Number: 0113

# Farmers Mutual Insurance Association

Scott Gaarder
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SIBLEY IA 51249

### **DECEMBER 31, 2022**

| Ledger Assets, December 31 of previous year, Total, column 1, page 4                             |                      |                |                |                 | \$ | 5,404,910 |
|--|----------------------|----------------|----------------|-----------------|----|-----------|
| INCOME - INCREASES IN LEDGER ASSETS  |                      |                |                |                 |    |           |
|  |                      |                |                |                 | 1  |           |
|  |                      | 1              | MIUMS          | •               |    |           |
|  | (1) (2) (3) (4)      |                |                |                 |    |           |
|  |                      | Reinsurance    | Per Risk       | Net             |    |           |
|  | Direct               | Premiums       | Reinsurance    | Premiums        |    |           |
|  | Premiums             | Assumed        | Premiums Ceded | (1 + 2 - 3 = 4) | 1  |           |
| 2. Fire  | \$ 1,391,249         | \$             | <b> </b>       | \$ 1,391,249    | ł  |           |
| 3. Windstorm   | 1,142,243            | Ψ              | Ψ              | 1,142,243       | ł  |           |
| 4. Other   | 1,142,240            |                |                | 1,142,243       | ł  |           |
| 5. Totals  | \$ 2,533,492         | \$             | \$             | \$ 2,533,492    | ł  |           |
| All reinsurance premiums co  |                      |                | ĮΨ             | 998,226         | t  |           |
|  |                      |                |                |                 |    | 1,535,266 |
| 7. Total net premiums and fees (line 5, col. 4 - line 6 = line 8)  8. Interest received on bonds |                      |                |                |                 |    | 1,000,000 |
| 9. Increase in adjustment of bo  | onds \$              | 24,079         | , less         | ·               | İ  |           |
| \$ 11,757 decrease in adjustment of bonds 12,322   |                      |                |                |                 |    |           |
| 10. Dividends received   |                      | •              |                | 595             | l  |           |
| 11. Interest received on bank d  | deposits (schedule C | :-2, column 7) |                | 1,369           | l  |           |
| 12. Other Interest   |                      |                |                |                 | ]  |           |
| 13. Profit on sale of investment 1,463   |                      |                |                |                 |    |           |
| <ol><li>Rents received*</li></ol>  |                      |                |                | 6,900           |    |           |
| 15. Total income from investments (items 8 through 14)   |                      |                |                |                 | \$ | 146,703   |
| 16. Borrowed money   |                      |                |                |                 |    |           |
| 17. Premiums collected for other companies (less refunds)  |                      |                |                | 177,337         | 1  |           |
| 18. Increase in ledger liabilities   |                      |                |                |                 | 1  |           |
| 19. "Overwrite Fees" received  |                      |                |                |                 | 1  |           |
| 20. Federal income tax refund  |                      |                |                |                 | 4  |           |
| 21. Miscellaneous income   |                      |                |                |                 | 1  |           |
| 22.  |                      |                |                |                 |    | 477.007   |
| 23. Total (items 16 through 22)  |                      |                |                |                 |    | 177,337   |
| 24. Total income (items 7, 15, and 23) 25. Total assets and income (item 1 plus item 25)         |                      |                |                |                 |    | 1,859,306 |
| 25. Total assets and income (it  |                      | \$             | 7,264,216      |                 |    |           |

\*Includes <u>\$ 5,400</u> For association's occupancy of its own buildings

## **DECEMBER 31, 2022**

| 1. Amount brought forward from lin  |  |                        |                         |                                    | \$ 7,264,216                 |
|---|--|------------------------|-------------------------|------------------------------------|------------------------------|
| DISBURSEM   | ENTS - DECR  | EASES IN L             | EDGER AS                | SETS                               | ]                            |
|   | (1)  | (2)                    | (3)                     | (4)                                |                              |
|   | Dinast   | Daimarmanaa            | Per Risk<br>Reinsurance | Net Lease Deid                     |                              |
|   | Direct<br>Losses   | Reinsurance<br>Assumed | Losses Ceded            | Net Losses Paid<br>(1 + 2 - 3 = 4) |                              |
| 2. Fire.  | \$ 955,666   | \$                     | \$ 192,655              | \$ 763,011                         |                              |
| 3. Windstorm  | 1,208,356  | Ψ                      | 173,808                 | 1,034,548                          | •                            |
| 4. Other (Sch G)  | 1,200,330  |                        | 173,000                 | 1,034,340                          | •                            |
| 5. Totals   | \$ 2,164,022   | \$                     | \$ 366,463              | \$ 1,797,559                       | •                            |
| o. rotais   | Ψ 2,104,022  | Ψ                      | Ψ 300,400               | Ψ 1,737,000                        | -                            |
| 6. All reinsurance losses ceded other   | her than Per Risk Lo   | osses                  |                         | 293,575                            | _                            |
| 7. Net losses (line 6, col.4 - line 7   |  |                        |                         |                                    | \$ 1,503,984                 |
| O. Lana Adiustina and Esperance   | OPERATIN   | G EXPENSE              | 1                       | 140 751                            | <del> </del>                 |
| 8. Loss Adjustment Expenses   |  |                        |                         | 116,754                            | -                            |
| 9. Commissions  |  |                        |                         | 288,421                            |                              |
| 10. Advertising   |  |                        |                         | 50,117                             | <del> </del>                 |
| 11. Boards, bureaus and associatio  | ns   |                        |                         | 8,732                              | <del> </del>                 |
| 12. Inspection and loss prevention  |  |                        |                         | 12,171                             | <del> </del>                 |
| 13. Salaries of officers.   |  |                        |                         | 63,643                             | - I                          |
| 14. Expenses of officers  |  |                        |                         | 04.504                             | <u> </u>                     |
| 15. Salaries of office employees  |  |                        |                         | 81,504                             | <del> </del>                 |
| 16. Employee welfare  |  |                        |                         | 39,760<br>10,833                   | <del> </del>                 |
| 17. Insurance   |  |                        |                         |                                    | -                            |
| 18. Directors' compensation   |  |                        |                         | 4,250                              | -                            |
| 19. Directors' expenses   |  |                        |                         | 371                                | -                            |
| 20. Rent and other items  |  |                        |                         | 8,308                              | -                            |
| <ul><li>21. Equipment</li><li>22. Printing, stationery and supplies</li></ul> | ,  |                        |                         | 19,827<br>16,037                   | 1                            |
| 23. Postage and telephone   | •  |                        |                         | 10,293                             | +                            |
| 24. Legal and auditing  |  |                        |                         | 15,580                             | -                            |
| 25. State insurance taxes   | March 1  | 986                    |                         | 13,300                             |                              |
| June 1  | 12,729   | August 15              | 12,729                  | 26,444                             |                              |
| 26. Insurance Division licenses and   |  | , tagaot .o            | .2,.20                  | 455                                | 1                            |
| 27. Payroll taxes   |  |                        |                         | 11,842                             | 1                            |
| 28. All other taxes (excluding Feder  | ral income)  |                        |                         | ,.                                 | 1                            |
| 29. Real estate expenses  | ,  |                        |                         | 7,530                              | 1                            |
| 30. Real estate taxes   |  |                        |                         | 1,765                              | 1                            |
| 31. Interest on borrowed money  |  |                        |                         | ,                                  | 1                            |
| 32. Miscellaneous   |  |                        |                         | 215                                |                              |
| a. Annual Meeting   |  |                        |                         | 5,345                              | 1                            |
| b. Donations/Contributions  |  |                        |                         | 477                                | 1                            |
| c. Travel and Travel Items  |  |                        |                         |                                    | 1                            |
| d. Over and Short   |  |                        |                         | 25                                 | 1                            |
|   |  |                        |                         |                                    | ]                            |
|   |  |                        |                         |                                    | ]                            |
| 33. Automobile Expense  |  |                        |                         |                                    |                              |
| 34. Total operating expense (items  | 9 through 34)  |                        | '                       | ·                                  | \$ 800,699                   |
|   | NON-OPERA  | TING EXPENSE           |                         |                                    |                              |
| 35. Borrowed money repaid   |  |                        |                         |                                    | ]                            |
| 36. Depreciation on real estate   |  |                        |                         | 3,359                              |                              |
| 37. Loss on sale of investments   |  |                        |                         | 34                                 | 1                            |
| 38. Federal income tax Prior year   |  | Current year           |                         |                                    | 1                            |
| 39. Premium collections transmitted   | to other companies   | ;                      |                         | 141,857                            |                              |
| 40. Commissions paid agents for ot  | her companies  |                        |                         | 22,413                             | ]                            |
| 41. Decrease in ledger liabilities  |  |                        |                         | 4,035                              |                              |
| 42  |  |                        |                         |                                    |                              |
| 43. Total non-operating expense (ite  |  |                        |                         |                                    | \$ 171,698                   |
| 44. Total disbursements (items 8, 3   |  |                        |                         |                                    | \$ 2,476,381<br>\$ 4,787,835 |
| 45. Balance - ledger assets, Decem  | 45. Balance - ledger assets, December 31st must agree with Line 22, Column 1, Page 4 |                        |                         |                                    |                              |

ASSETS - DECEMBER 31, 2022

|     |                                   | (1)           | (2)        | (3)                 | (4)             | (5)             |  |
|-----|-----------------------------------|---------------|------------|---------------------|-----------------|-----------------|--|
|     |                                   |               |            | Non-admitted Assets | Current Year    | Prior Year      |  |
|     |                                   |               |            | including excess of | Net             | Net             |  |
|     |                                   | Ledger Assets | Non-ledger | book over market    | Admitted Assets | Admitted Assets |  |
|     |                                   |               |            | or amortized values | (1+2-3=4)       |                 |  |
|     |                                   |               |            |                     |                 |                 |  |
| 1.  | Bonds (schedule A-part 1)         | \$ 4,302,486  | \$         | \$                  | 4,302,486       | \$ 4,627,612    |  |
| 2.  | Stocks (schedule A-part 2).       | 27,502        | 10,520     |                     | 38,022          | \$ 37,164       |  |
| 3.  | Bank Balances                     |               |            |                     |                 |                 |  |
|     | 3.1 Check (C-1)                   | 58,453        |            |                     | 58,453          | \$ 199,440      |  |
|     | 3.2 Interest Bearing (C-2)        | 326,257       |            |                     | 326,257         | \$ 471,943      |  |
| 4.  | Real estate (schedule F)          | 66,570        |            |                     | 66,570          | \$ 69,929       |  |
| 5.  | Cash in office                    | 50            |            |                     | 50              | \$ 50           |  |
| 6.  | Unpaid Premiums                   |               |            |                     |                 |                 |  |
|     | 6.1 Due before November 1         |               |            |                     | xxxxxx          | xxxxxx          |  |
|     | 6.2 Due after November 1          |               | 13,826     |                     | 13,826          | \$ 5,562        |  |
| 7.  | Reinsurance receivable on paid    |               |            |                     |                 |                 |  |
|     | losses                            |               |            |                     |                 | \$ -            |  |
| 8.  | Accrued interest                  | xxxxxxx       | 37,564     |                     | 37,564          | \$ 38,342       |  |
| 9.  | Accrued rent due                  | XXXXXXX       |            |                     |                 | \$ -            |  |
| 10. | Equipment and furniture           | 1,164         |            | 1,164               | XXXXXXX         | XXXXXX          |  |
| 11. | Automobiles                       |               |            |                     | XXXXXXX         | XXXXXX          |  |
| 12. | Cash surrender value of life ins. |               |            |                     |                 | \$ -            |  |
| 13. | Federal income tax recoverable    |               |            |                     |                 | \$ -            |  |
| 14. | Electronic data processing equip  | 5,350         |            | 5,350               |                 | \$ -            |  |
| 15. | Reinsurance contingent comm       |               | 30,936     |                     | 30,936          | \$ 29,167       |  |
| 16. |                                   |               |            |                     |                 | \$ -            |  |
| 17. | Totals                            | \$ 4,787,832  | \$ 92,846  | \$ 6,514            | \$ 4,874,164    | \$ 5,479,209    |  |

### LIABILITIES - DECEMBER 31, 2022

|  |   |         | Current Year | Prior Year   |
|--|---|---------|--------------|--------------|
| Unpaid claims (reported)                             | \$  | 228,000 |              |              |
| 2. Unpaid claims (incurred but not reported)         |   |         |              |              |
| Total unpaid losses                                  |   | 228,000 |              |              |
| 4. Less: reinsurance recoverable on unpaid loss      | es  | 228,000 |              |              |
| <ol><li>Net unpaid claims</li></ol>                  |   |         | \$           | \$ 312,250   |
| Unpaid adjusting expenses                            |   |         | 13,600       | 15,100       |
| <ol><li>Ceded reinsurance balances payable</li></ol> |   |         | 85,948       | 81,137       |
| 8. Unpaid salaries and commissions                   |   |         | 27,413       | 30,200       |
| Borrowed money                                       |   |         |              |              |
| <ol><li>Interest due on borrowed money</li></ol>     |   |         |              |              |
| 11. Amounts withheld for the account of others       |   |         | 1,359        | 2,474        |
| 12. Taxes payable: Real Estate                       |   |         | 1,832        | 1,698        |
| Federal Income                                       |   |         |              |              |
| Premium  |   |         | -            | 986          |
| Other  |   |         | 1,190        | 1,228        |
| 13. Other unpaid expenses                            |   |         | 8,444        | 6,880        |
| 14. Premiums collected for other companies - not     | Premiums collected for other companies - not remitted |         | 10,477       | 10,152       |
| 15. Premiums received in advance                     | 5. Premiums received in advance                       |         |              | 29,778       |
| *16. Unearned premium reserve                        | 6. Unearned premium reserve                           |         |              | 1,018,000    |
| 17. Service Fees and Employee Benefits Payable       | 7. Service Fees and Employee Benefits Payable         |         | 13,354       | 10,317       |
| 18. Miscellaneous Liabilities                        |   |         |              |              |
| 19. Total liabilities                                |   |         | \$ 1,207,644 | \$ 1,520,200 |
| 20. Surplus  |   |         | \$ 3,666,520 | \$ 3,959,009 |
| 21. Total liabilities and surplus                    |   |         | \$ 4,874,164 | \$ 5,479,209 |

(line 21 must agree with line 22, column 4, page 4)

<sup>\*</sup>Method of calculation: 40% method.

#### HISTORICAL INFORMATION

|  | 2022                   | 2021                   | 2020                   | 2019                   | 2018                   |
|--|------------------------|------------------------|------------------------|------------------------|------------------------|
| Gross Premium  |                        |                        |                        |                        |                        |
| Fire   | 1,391,249              | 1,395,659              | 1,346,745              | 1,332,446              | 1,252,313              |
| Windstorm  | 1,142,243              | 1,150,116              | 1,100,391              | 1,088,823              | 1,022,346              |
| Other Total Direct Premiums  | 2,533,492              | -<br>2,545,775         | -<br>2,447,136         | -<br>2,421,269         | 2 274 650              |
| Total Direct Fremiums  | 2,555,492              | 2,545,775              | 2,447,130              | 2,421,269              | 2,274,659              |
| Net Premiums Written   |                        |                        |                        |                        |                        |
| Fire   | 1,391,249              | 1,342,936              | 1,294,386              | 1,283,205              | 1,204,927              |
| Windstorm  | 1,142,243              | 1,150,116              | 1,100,391              | 1,088,823              | 1,022,346              |
| Other  | -                      | -                      | -                      | -                      | -                      |
| Total Direct Premiums  Total Net of Reinsurance                    | 2,533,492<br>1,535,266 | 2,493,052<br>1,601,027 | 2,394,777<br>1,483,190 | 2,372,028<br>1,398,358 | 2,227,273<br>1,151,043 |
| rotal Net of Reinsurance   | 1,555,260              | 1,601,027              | 1,463,190              | 1,396,336              | 1,151,043              |
| Gross Losses Paid  |                        |                        |                        |                        |                        |
| Fire   | 955,666                | 408,643                | 549,099                | 501,844                | 712,024                |
| Windstorm  | 1,208,356              | 455,906                | 258,105                | 519,241                | 389,923                |
| Other  |                        | -                      | -                      | -                      | -                      |
| Total  | 2,164,022              | 864,549                | 807,204                | 1,021,085              | 1,101,947              |
| Net Losses Paid  |                        | Ī                      |                        |                        |                        |
| Fire   | 763,011                | 401,609                | 538,637                | 490,361                | 707,322                |
| Windstorm  | 1,034,548              | 455,906                | 258,105                | 519,241                | 388,129                |
| Other  | -                      | -                      | -                      | -                      | <u> </u>               |
| Total  | 1,797,559              | 857,515                | 796,742                | 1,009,602              | 1,095,451              |
| Total Net of Reinsurance   | 1,503,984              | 857,515                | 796,742                | 1,009,602              | 1,034,148              |
| Loss Percentage (Direct)   | I                      | I                      |                        |                        |                        |
| Fire Losses/Fire Prem  | 68.7%                  | 29.3%                  | 40.8%                  | 37.7%                  | 56.9%                  |
| Windstorm Losses/Windstorm Prem                                    | 105.8%                 | 39.6%                  | 23.5%                  | 47.7%                  | 38.1%                  |
| Other Losses"/"Other Premiums                                      | 0.0%                   | 0.0%                   | 0.0%                   | 0.0%                   | 0.0%                   |
| Total Losses/Total Prem  | 85.4%                  | 34.0%                  | 33.0%                  | 42.2%                  | 48.4%                  |
| Loss Percentage (Net)  | Т                      | 1                      | I                      |                        |                        |
| Fire Losses/Fire Prem  | 54.8%                  | 29.9%                  | 41.6%                  | 38.2%                  | 58.7%                  |
| Windstorm Losses/Windstorm Prem                                    | 90.6%                  | 39.6%                  | 23.5%                  | 47.7%                  | 38.0%                  |
| Other Losses"/"Other Premiums                                      | 0.0%                   | 0.0%                   | 0.0%                   | 0.0%                   | 0.0%                   |
| Total Losses/Total Prem  | 71.0%                  | 34.4%                  | 33.3%                  | 42.6%                  | 49.2%                  |
| Net Losses/Net Premiums  | 98.0%                  | 53.6%                  | 53.7%                  | 72.2%                  | 89.8%                  |
| Balance Sheet Items  | T                      | I                      |                        |                        |                        |
| Total Admitted Assets  | 4,874,164              | 5,479,209              | 5,361,207              | 5,250,380              | 5,398,160              |
| Liabilities  | 1,207,644              | 1,520,200              | 1,172,080              | 1,177,888              | 1,188,894              |
| Surplus  | 3,666,520              | 3,959,009              | 4,189,127              | 4,072,492              | 4,209,266              |
| Bonds  | 4,302,486              | 4,627,612              | 4,778,676              | 4,736,979              | 5,073,532              |
| Stocks   | 38,022                 | 37,164                 | 141,388                | 142,215                | 44,399                 |
| Real Estate  | 66,570                 | 69,929                 | 73,765<br>163          | 78,079<br>57           | 82,393                 |
| Unpaid Premium (line 8.1) Unpaid Premium (line 8.2)                | 13,826                 | -<br>5,562             | 6,298                  | 4,473                  | 10,967                 |
| Unearned Premium   | 1,019,000              | 1,018,000              | 982,000                | 964,000                | 911,000                |
|  | •                      |                        | •                      |                        |                        |
| Balance Sheet Percentages  |                        |                        |                        |                        |                        |
| Bonds/Admitted Assets  | 88%                    | 84%                    | 89%                    | 90%                    | 94%                    |
| Stocks/Admitted Assets   | 1%                     | 1%                     | 3%                     | 3%                     | 1%                     |
| Real Estate/Admitted Assets Unpaid Prem (line 8.2)/Admitted Assets | 1%<br>0%               | 1%<br>0%               | 1%<br>0%               | 1%<br>0%               | 2%<br>0%               |
| , ,,   | 570                    | 370                    | 5 70                   | 270                    |                        |
| Income/Disbursement Items  |                        |                        |                        |                        |                        |
| Total Income   | 1,859,306              | 1,923,913              | 1,811,169              | 1,776,517              | 1,619,943              |
| Total Disbursements  | 2,476,381              | 1,809,367              | 1,701,968              | 1,927,018              | 1,934,373              |
| Operating Expense  Commissions                                     | 800,699<br>288,421     | 783,415<br>288,665     | 738,374<br>272,877     | 738,549<br>267,377     | 719,077<br>248,761     |
| Investment Income  | 146,703                | 142,747                | 156,646                | 185,409                | 194,952                |
| Salaries (lines 14-17)   | 184,907                | 173,965                | 171,606                | 160,148                | 177,280                |
|  |                        |                        |                        |                        |                        |
| <u>Other</u>   |                        |                        |                        |                        |                        |
| Gross Risk in Force  | 789,237,198            | 757,704,001            | 682,178,956            | 662,550,745            | 631,310,021            |
| Number of Policies Operating Expense/Net Premium                   | 1,678<br>52%           | 1,761<br>49%           | 1,777<br>50%           | 1,811<br>53%           | 1,794<br>62%           |
| Operating Expense/Net Fleithull                                    | J270                   | 4970                   | 30%                    | J376                   | 0270                   |