## December 31, 2023 - Annual Statement

Iowa Company Number: 0157
Norwegian Mutual Insurance Association

James Clarke<br>2333 MILLENNIUM RD<br>DECORAH IA 52101

## AUDITED BY

DATE
APPROVED

## ANNUAL STATEMENT

OF THE

Norwegian Mutual Insurance Association
For the Year Ended December 31, 2023

| Norwegian Mutual Insurance Association | Year |
| :--- | :--- |
|  | NORWEGIAN MUTUAL INSURANCE ASSOCIATION |

$\left.\begin{array}{lccc} & \mathbf{1} & \mathbf{2} & \begin{array}{c}\mathbf{3} \\ \text { Net } \\ \text { Admitted } \\ \text { Assets }\end{array} \\ \text { As of } \\ \text { As of }\end{array}\right)$

## DETAILS OF WRITE-INS

0601 insert write-in
0602 insert write-in
0603 insert write-in
0604 insert write-in
0605 insert write-in
0606 insert write-in
0607 insert write-in
0608 insert write-in
0699 Totals (Line 6 above)

## DETAILS OF WRITE-INS

1501 Homeowners Premiums Receivable
1502 IMT Overwrite Receivable

| 882 | 882 | 868 |
| ---: | ---: | :---: |
| 367 | 367 | 260 |
| 776,000 | 776,000 | - |
|  | - | - |
|  | - | - |
|  | - | - |
|  | - | - |
|  | - | 777,249 |


| Norwegian Mutual Insurance Association | Year |
| :---: | :---: |
| NORWEGIAN MUTUAL INSURANCE ASSOCIATION | 2023 |

## LIABILITIES, SURPLUS AND OTHER FUNDS

Line

## 1 Losses

2 Loss Adjustment Expenses
3 Commissions payable, contingent commissions
4 Other Expenses
5 Taxes licenses and fees due and accrued
6 Current federal income taxes
7 Borrowed Money
8 Unearned Premiums
9 Advance Premiums
10 Ceded reinsurance premiums payable
11 Funds held by company under reins treaties
12 Amounts withheld or retained by company for account of other
13 Aggregate write Ins for liabilities
14 Total Liabilities (Lines 1 through 13)
15 Aggregate write in for special surplus funds
16 Aggregate write ins for other than special surplus funds
17 Unassigned funds (surplus)
18 Surplus as regards policyholders
19 Totals (Page 2, Line 16, Col. 3)

## DETAILS OF WRITE-INS

1301 insert write-in
1302 insert write-in
1303 insert write-in
1304 insert write-in
1305 insert write-in
1399 Totals (Line 13 above)

DETAILS OF WRITE-INS
1501 insert write-in
1502 insert write-in
1503 insert write-in
1504 insert write-in
1505 insert write-in
1599 Totals (Line 15 above)

DETAILS OF WRITE-INS
1601 insert write-in
1602 insert write-in
1603 insert write-in
1604 insert write-in
1605 insert write-in
1699 Totals (Line 16 above)

As of 12/31/2023 As of 12/31/2022

| 149,982 | 803,850 |
| ---: | ---: |
| 280 | 13,741 |
| 205,161 | 160,250 |
| 12,288 | 16,579 |
| 18,837 | 20,395 |
| - | - |
| - | - |
| $2,719,879$ | $2,245,464$ |
| 140,670 | 38,779 |
| 97,451 | 78,387 |
| - | - |
| 50,272 | 31,933 |
| - | - |
| $3,394,821$ | $3,409,379$ |
| - | - |
| - | - |
| $15,109,784$ |  |
| $15,109,784$ |  |
| $18,504,606$ |  |


| Norwegian Mutual Insurance Association |
| :---: |

NORWEGIAN MUTUAL INSURANCE ASSOCIATION

## STATEMENT OF INCOME



11 Finance and service charges not included in premiums
12 Aggregate write-ins for miscellaneous income
13 Total other income (Lines 11+Line 12)
43,053
Net Income after capital gains tax and before all other federal income taxes
14 (Lines 7+10+13)
15 Federal income taxes incurred
$\frac{1,544,949}{(26,825)} \frac{(122,417)}{(6,731)}$

## Capital and Surplus Account

17 Surplus as regards policyholders, December 31 prior year (Page 4, Line 18, Column 2)
18 Net income (from Line 16)
19 Change in net unrealized capital gains (losses) less capital gains (Exhibit of Capital Gains Col 4, Ln 7)
20 Change in nonadmitted assets (Exhibit of Nonadmitted Assets, Line 28, Col 3)
21 Aggregate write-ins for gains and losses in surplus
22 Change in surplus as regards policyholders for the year (Lines 18 through 21)
23 Surplus as regards policyholders, December 31 current year (Line 17+ Line 22) (Page 3, Line 18)

## DETAILS OF:

0501 insert write-in
0502 insert write-in
0503 insert write-in
0504 insert write-in
0505 insert write-in
0599 Totals (Lines 0501 through 0505) (Line 5 above)
1201 Premiums Collected for Others
1202 Management Fee

| - |  | - |
| ---: | ---: | ---: |
|  |  | 44,234 |
| 36,677 |  |  |
| 7,200 |  | 7,200 |
| 3,573 |  | 3,274 |
| $(13,712)$ |  | $(10,686)$ |
| 33,737 |  | 44,021 |

1204 Miscellaneous Income
1205 insert write-in
1299 Totals (Lines 1201 through 1205) (Line 12 above)

| $13,093,051$ | $13,872,262$ |
| ---: | :---: | :---: |
| $1,571,774$ |  |
| 235,318 | $(115,686)$ |
| 209,641 | $(663,632)$ |
| - | 107 |
| $2,016,733$ |  |
|  | - |
| $15,109,784$ | $(779,212)$ |

## 2101 insert write-in

2102 insert write-in
2103 insert write-in
2104 insert write-in
2105 insert write-in
2199 Totals (Lines 2101 through 2105) (Line 21 above)

| Norwegian Mutual Insurance Association ${ }^{\text {NORWEGIAN MUTUAL INSURANCE ASSOCIATION }}$ |  | $\begin{aligned} & \hline \text { Year } \\ & 2023 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: |
|  |  |  |
| STATEMENT OF CASH FLOW |  |  |
|  | 1 | 2 |
|  | As of | As of |
| Line | 12/31/2023 | 12/31/2022 |
| Cash from Operations |  |  |
| 1 Premiums collected net of reinsurance | 5,214,137 | 4,514,652 |
| 2 Net investment income: | 473,777 | 489,375 |
| 3 Miscellaneous income | 43,053 | 53,316 |
| 4 Total (Lines 1 through 3) | 5,730,966 | 5,057,344 |
| 5 Benefit and loss related payments | 2,352,601 | 4,038,339 |
| 6 Commissions, expenses paid and aggregate write-ins for deductions | 1,973,892 | 1,610,494 |
| 7 Federal taxes paid (recovered) net of \$ tax on capital gains (losses) | $(223,799)$ | - |
| 8 Total (Lines 5 through 7) | 4,102,694 | 5,648,833 |
| 9 Net cash from operations (Line 4 minus Line 8) | 1,628,272 | $(591,489)$ |
| Cash from Investments |  |  |
| 10 Proceeds from investments sold, matured or repaid |  |  |
| 10.1 Bonds (link locations) | 685,614 | 1,065,050 |
| 10.2 Stocks | 134,010 | 128,919 |
| 10.3 Real Estate | - | - |
| 10.4 Miscellaneous proceeds | - | - |
| 10.5 Total investment proceeds (Lines 10.1 to 10.4) | 819,624 | 1,193,969 |
| 11 Cost of investments acquired (long-term only): |  |  |
| 11.1 Bonds (link locations) | 883,857 | 548,157 |
| 11.2 Stocks | 6,354 | 44,979 |
| 11.3 Real Estate | - | - |
| 11.4 Miscellaneous applications | - | - |
| 11.5 Total investments acquired (Lines 11.1 to 11.4) | 890,211 | 593,137 |
| 12 Net cash from investments (Line 11.5 minus Line 10.5) | $(70,586)$ | 600,832 |
| Cash from Financing and Miscellaneous Sources |  |  |
| 13 Cash provided (applied): |  |  |
| 13.1 Borrowed funds | - | - |
| 13.2 Other cash provided (applied) | $(752,306)$ | 8,254 |
| 14 Net cash from financing and miscellaneous sources (Lines 13.1 to 13.2) | $(752,306)$ | 8,254 |
| Reconciliation of Cash, Cash Equivalents and Short-Term Investments |  |  |
| 15 Net change in cash, cash equivalents and short-term investments (Lines 9+12+14) | 805,380 | 17,597 |
| 16 Cash, cash equivalents and short-term investments |  |  |
| 17.1 Beginning of year | 527,056 | 509,459 |
| 17.2 End of year (Line 15 plus Line 17.1) | 1,332,435 | 527,056 |


| Norwegian Mutual Insurance Association $\quad$ NORWEGIAN MUTUAL INSURANCE ASSOCIATION |  |  |  |  | $\begin{aligned} & \hline \text { Year } \\ & \text { ono? } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Underwriting and Investment Exhibit Part 1 - Premiums Earned |  |  |  |  |  |
| Line | Direct Premium | 1 <br> Net Premiums Written per Written in 2023 Column 6, Part 1B | Unearned Premiums Dec. 31 Prior Year per Col. 3, Last Year's Part 1 | $\begin{aligned} & 3 \\ & \text { Unearned Premiums } \\ & \text { Dec. } 31 \text { Current Year } \\ & \text { per Col. } 5 \text { Part 1A } \end{aligned}$ | 4 <br> Premiums Earned During year Cols. 1+2+3 (1)+(2)-(3) |
| 1 | Wind | 2,869,143 | 1,113,155 | 1,348,339 | 2,633,958 |
| 2 | Fire | 2,341,209 | 1,113,155 | 1,348,339 | 2,106,025 |
| 3 | Inland marine | 48,924 | 19,154 | 23,201 | 44,877 |
| 4 | Equipment breakdown | - |  | - | - |
| 5 | Service lines | - |  | - | - |
| 6 | Other lines | 16,608 |  | - | 16,608 |
|  | Total | 5,275,883 | 2,245,464 | 2,719,879 | 4,801,468 |


| Norwegian Mutual Insurance Association <br> NORWEGIAN MUTUAL INSURANCE ASSOCIATION | Year <br> Underwiting and Investment Exhibit <br> Part 1A - Recapitulation of All Premiums |
| :--- | :--- | :--- | :--- |

(a) State here the basis of computation used in each case. Actual, Daily Pro-Rata

| Norwegian Mutual Insurance Association $\quad$ NORWEGIAN MUTUAL INSURANCE ASSOCIATION |  |  |  | $\begin{aligned} & \hline \text { Year } \\ & 2023 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| UNDERWRITING AND INVESTMENT EXHIBIT PART 1B - Premiums Written |  |  |  |  |
| Line Direct Premium | 1 <br> Direct <br> Business | $\begin{gathered} 2 \\ \begin{array}{c} \text { Reinsurance } \\ \text { Assumed } \end{array} \end{gathered}$ | 3 <br> Reinsurance Ceded | 4 <br> Net Premiums Written Columns $1+2-3$ |
| 1 Wind | 3,583,434 |  | 714,292 | 2,869,143 |
| 2 Fire | 3,153,010 |  | 811,801 | 2,341,209 |
| 3 Inland marine | 63,253 |  | 14,330 | 48,924 |
| 4 Equipment breakdown |  |  |  | - |
| 5 Service lines |  |  |  | - |
| 6 Other lines |  | 21,472 | 4,864 | 16,608 |
| 7 Total | 6,799,698 | 21,472 | 1,545,287 | 5,275,883 |


UNDERWRITING AND INVESTMENT

PART 2A - Unpaid Losses and Loss Adjustment Expenses

Line

## 1 Wind <br> 2 Fire

3 Inland marine
4 Equipment breakdown
5 Service lines
6 Other lines
7 Totals

| Reported Losses |  |  |  | Incurred But Not Reported |  |  | 8 | 9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 |  | 5 | 6 | 7 |  |  |
| Direct Business | Reinsurance Assumed | Deduct Reinsurance Recovered | Net Losses Excl. Incurred But Not Reported Cols. 1+2-3 | Direct | Reinsurance Assumed | Reinsurance Ceded | $\begin{aligned} & \text { Net Losses } \\ & \text { Unpaid } \\ & \text { (Cols. } 4+5+6-7 \text { ) } \end{aligned}$ | Net Unpaid Loss Adjustment Expenses |
| 1,646,000 |  | 1,627,500 | 18,500 | 9,000 |  |  | 27,500 | 140 |
| 195,700 |  | 83,218 | 112,482 | 9,000 |  |  | 121,482 | 140 |
| 1,000 |  |  | 1,000 |  |  |  | 1,000 |  |
|  |  |  | - |  |  |  | - |  |
|  |  |  | - |  |  |  | - |  |
|  |  |  | - |  |  |  | - |  |
| 1,842,700 | - | 1,710,718 | 131,982 | 18,000 |  |  | 149,982 | 280 |

## Part 3 -Expenses

Line
Type of Expense
1 Claim Adjustment Services:
1.1 Direct
1.2 Reinsurance assumed
1.3 Reinsurance ceded
1.4 Net claim adjustment services

2 Commission and Brokerage:
2.1 Direct excluding contingent
2.2 Reinsurance assumed excluding contingent
2.3 Reinsurance ceded excluding contingent
2.4 Contingent
2.5 Policy and membership fees
2.5 Policy and membership fees
2.6 Net commission and brokerage
2.6 Net commission and brokerage

3 Allowances to managers and agents
4 Advertising
4 Advertising
Boards, bureaus and associations
6 Surveys and underwriting reports
7 Salary and related items:
7.1 Salaries
7.2 Payroll taxes

8 Employee relations and welfare
9 Insurance
10 Directors' fees
11 Travel and travel items
12 Rent and rent items
13 Equipment
14 Cost or depreciation of EDP equipment and software
15 Printing and stationery
16 Postage, telephone and exchange
17 Legal and auditing
18 Totals
19 Taxes, licenses and fees:
19.1 State and local insurance taxes deducting guaranty association credits $\$ 0$
9.2 Insurance department licenses and fees
9.3 All other (excluding federal income and real estate)
19.4 Total taxes, licenses and fees

20 Real estate expenses
21 Real estate taxes
23 Aggregate write-ins for miscellaneous expenses
24 Total expenses incurred
25 Less unpaid expenses - current year
26 Add unpaid expenses - prior year
26 Total expenses paid

## Details of Write-Ins

2301 Miscellaneous
2302 insert write-in
2399 Totals (Lines 2401 through 2403 plus 2498) (Line 24 above)

| 1 | 2 | 3 | 4 |
| :---: | :---: | :---: | :---: |
| Loss Adjustment | 2 <br> Other UW <br> Expenses | Investment <br> Expenses | Expenses |

Expenses Expenses Expenses


|  | $1,074,075$ |  |  |
| ---: | ---: | ---: | ---: |
|  | 16,269 |  | $1,074,075$ |
|  | 17,413 |  | 16,269 |
|  | 20,575 |  | 17,413 |
|  |  |  | 20,575 |
|  | 406,008 | 47,073 | 588,417 |
| 135,336 | 31,160 | 3,613 | 45,160 |
| 10,387 | 20,558 | 2,383 | 29,794 |
| 6,853 | 36,871 |  | 36,871 |
|  | 12,040 | 1,396 | 17,449 |
| 4,013 | 1,706 | - |  |
|  | 31,082 | - | 1,706 |
| - | - | - |  |
| 10,361 | 2,782 | - | 45,047 |
| - | 14,477 | 323 | - |
| 927 | 30,732 | 1,679 | 4,032 |
| 4,826 | 641,674 | 60,070 | 30,982 |
|  |  |  | 874,732 |
| 172,702 |  |  |  |



| 11,910 | 35,730 | 4,143 | 51,782 |
| :---: | :---: | :---: | :---: |
|  | $\mathbf{1 1 , 9 1 0}$ | $\mathbf{3 5 , 7 3 0}$ | $\mathbf{4 , 1 4 3}$ |


| Norwegian Mutual Insurance Association | Year |
| :---: | :---: |
| NORWEGIAN MUTUAL INSURANCE ASSOCIATION | 2023 |

## EXHIBIT OF NET INVESTMENT INCOME

Line
Asset
1 U.S. Governent Bonds
1
Collected
During Year
$\stackrel{2}{2}$
Earned
During Year
1.1 Bonds exempt from U.S. tax
1.2 Other bonds (unaffiliated)
2.1 Preferred stocks (unaffiliated)
2.11 Preferred stocks of affiliates
2.2 Common stocks (unaffiliated)
2.21 Common stocks of affiliates

3 Real estate
4 Cash, cash equivalents and short-term investments
5 Other invested assets
6 Aggregate write-ins for investment income
7 Total gross investment income
8 Investment expenses
9 Investment taxes, licenses and fees, excluding federal income taxes
10 Interest expense

| 267,095 | 272,825 |
| ---: | ---: |
| 23,828 | 26,962 |

26,962

11 Depreciation on real estate and other invested assets
12 Aggregate write-ins for deductions for investment income
13 Total deductions (Lines 8 through 12)
14 Net investment income (Line 7-13)

## DETAILS OF WRITE-INS

0601 insert write-in
0602 insert write-in
0603 insert write-in
0699 Totals (Lines 0601 through 0603) (Line 6 above)
1201 insert write-in
1202 insert write-in
1203 insert write-in
1299 Totals (Lines 1201 through 1203) (Line 12 above)

## EXHIBIT OF CAPITAL GAINS (LOSSES)

1 U.S. Government bonds
1.1 Bonds exempt from U.S. tax
1.2 Other bonds (unaffiliated)
2.1 Preferred stocks (unaffiliated)
2.11 Preferred stocks of affiliates
2.2 Common stocks (unaffiliated)
2.21 Common stocks of affiliates

3 Real estate
4 Cash, cash equivalents and short-term investments
5 Other invested assets
6 Aggregate write-ins for capital gains (losses)
7 Total capital gains (losses)

| (1) | $(2)$ |
| :---: | :---: |
| Realized |  |
| Gain (Loss) | Other |
| On Sales or | Realized |
| Maturity | Adjustments |

$\left.\begin{array}{cc}\text { (3) } & (4) \\ \text { Total Realized Capital } \\ \text { Gain (Loss) } \\ \text { (Columns 1+2) }\end{array} \begin{array}{c}\text { Change in } \\ \text { Unealized Capital } \\ \text { Gain (Loss) }\end{array}\right\}$

## DETAILS OF WRITE-INS

0601 insert write-in
0602 insert write-in
0603 insert write-in
0699 Totals (Lines 0601 through 0603 ) (Line 6 above)
$(1,620)$ $\qquad$ -$\frac{-}{(1,620)}$

| $-\frac{-}{235,318}$ |
| :--- |


| Norwegian Mutual Insurance Association $\quad$ NORWEGIAN MUTUAL INSURANCE ASSOCIATIO |  |  |  | $\begin{aligned} & \text { Year } \\ & 2023 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| EXHIBIT OF NON-ADMITTED ASSETS |  |  |  |  |
| Line |  | 1Current Year Total | 2 | 3 |
|  |  | Prior Year Total | Change in Total Nonadmitted |
|  |  | Nonadmitted Assets | Nonadmitted Assets | Assets (Col. 2 Col 1) |
| 1 | Bonds (Schedule D) |  | - |  | - |
| 2 | Stocks (Schedule D) | - |  | - |
| 2.1 | Preferred Stocks | - |  | - |
| 2.2 | Common Stocks | - |  | - |
| 3 | Real Estate (Schedule A) | 46,802 | 48,179 | 1,377 |
| 4 | Cash |  |  |  |
|  | Cash equivalents | - |  | - |
| 4.3 | Short-term investments | - |  | - |
| 5 | Receivables for securities | - |  | - |
| 6 | Aggregate write-ins for invested assets | - | - | - |
| 7 | Subtotal, cash and invested assets | 46,802 | 48,179 | 1,377 |
| 8 | Investment income due and accrued | - |  | - |
| 9 | Premium and Considerations |  |  |  |
|  | Uncollected premium and agents' balances in course of collection | $(8,062)$ | $(2,248)$ | 5,814 |
| 9.2 | Deferred premiums |  |  | - |
|  | Reinsurance (Schedule F) |  |  |  |
| 10.1 | Amounts recoverable from reinsurers | - |  | - |
| 10.3 | Other amounts receivable under reinsurance contracts | - |  | - |
|  | Current federal income tax recoverable | 20,757 | 217,731 | 196,974 |
|  | Electronic data processing equipment and software | - |  | - |
|  | Furniture and equipment assets | 12,833 | 18,309 | 5,476 |
|  | Receivables from subsidiaries | - |  | - |
|  | Aggregate write-ins for other than invested assets | - | - | - |
|  | Total | 72,330 | 281,971 | 209,641 |

DETAILS OF WRITE-INS
0601
0602
0603
insert write-in
0602 insert write-in
0603 insert write-in
604 insert write-in
0605 insert write-in
0606
607
0608
insert write-in
insert write-in
Totals (Lines 0601 through 0608) (Line 6 above)
$-\quad-$
insert write-in
insert write-in
insert write-in
insert write-in
insert write-in insert write-in
insert write-in
insert write-in
Totals (Lines 1501 through 1508) (Line 15 above

| - | - |
| :--- | :--- | :--- |
| - | - |
| - | - |
| - | - |
| - | - |
| - | - |
| - | - |







| 93778 CAA6 | Washington Cnty MN |  | 1.A | 25,000 | 94 | 23,407 | 25,000 | 25,000 | - |  | - | - | 4.500 | 4.500 | Ms | 378 | 1,125 | 08/12/16 | 09/11/26 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9397813W8 | Washington St High Ed 3.625\% 51/40 | 2 | 1.A | 51,575 | 97 | 48,281 | 50,000 | 51,070 |  | (150) |  |  | 3.630 | 3.250 | mN | 303 | 1,813 | 06/16/20 | 05/01/40 |
| 940858502 | Washoe Cnty NV Sch Dist | 2 | 1.A | 50,000 | 100 | 50,116 | 50,000 | 50,000 |  |  |  | - | 3.000 | 3.000 | JD | 125 | 1,500 | 11/22/16 | 06/01/28 |
| 94216 PDX2 | Watertown SD Sch Dist 3.25\% 1211126 |  | 1.A | 49,260 | 100 | 50,022 | 50,000 | 49,653 |  | 111 |  |  | 3.250 | 3.500 | JD | 135 | 1,625 | 03/23/20 | 12/01/26 |
| $94283 N C Z 1$ | Waukee IA Cmnty SD $3 \% 6 / 1 / 128$ | 2 | 1.A | 40,000 | 99 | 39,742 | 40,000 | 40,000 | - | - |  | - | 3.000 | 3.000 | JD | 100 | 1,200 | 04/26/18 | 06/101/28 |
| 94301 LA2 | Waukegan IL Wtr \& Swr Rev | 2 | 1.F | 39,395 | 101 | 35,338 | 35,000 | 37,969 |  | (454) |  |  | 4.000 | 2.470 | JD | 716 | 700 | 09/16/20 | 12/30/40 |
| $9436598 R 2$ | Waveriy IA Mun Elec Util |  | 1.A | 49,498 | 100 | 50,000 | 50,000 | 49,832 | - | 40 |  | - | 3.000 | 3.090 | JD | 125 | 1,500 | 09/09915 | ${ }^{12 / 01127}$ |
| 947810EM5 | Webster Cnty IA Go Ref Loc Opt Sale $2 \% 6$ | 2 | 1.A | 27,364 | 96 | 28,785 | 30,000 | 28,767 |  | 257 |  |  | 2.000 | 3.000 | JD | 50 | 600 | 02/23118 | 06/01/28 |
| 95182SAP3 | West Central Cmnty Sch Dist |  | 1.A | 44,571 | 100 | 45,005 | 45,000 | 44,874 | - | 35 |  | - | 3.000 | 3.090 | MN | 225 | 1,350 | 12/16/15 | 05/01/27 |
| 95568PAMO | West ST Paul MN Hsg 5\% 11/1/37 | 2 | 1.A | 55,990 | 97 | 48,731 | 50,000 | 52,042 | - | $(1,073)$ |  |  | 5.000 | 2.700 | MN | 417 | 2,500 | 03/04/20 | 11/01/37 |
| 95568PAN8 | West St Paul Minn Hsg \& Health Care 4.5\% | 2 | 1.F | 13,838 | 89 | 13,351 | 15,000 | 13,857 | - | 19 |  | - | 4.500 | 5.180 | MN | 113 | 338 | 07/14/23 | 11/01/40 |
| 9583623к0 | Western IL Econ Dev Auth 4\% $61 / 1 / 33$ |  | 1.A | ${ }^{97,748}$ | 92 | 92,094 | 100,000 | 99,308 |  | 291 |  |  | 4.000 | 3.760 | MS | 333 | 4,000 | 10/01/19 | 03/15/26 |
| 958362Bк0 | Western IL Econ Dev Auth 4\% 6/1/33 | 2 | 1.A | 30,450 | 92 | 27,628 | 30,000 | 30,096 |  | (65) |  |  | 4.000 | 3.760 | ms | 100 | 1,200 | 10/01/19 | 03/15/26 |
| 9598780W2 | Western WA Univ Hsg 3\% 4/1/40 | 2 | 1.A | 40,000 | 88 | 35,008 | 40,000 | 40,000 | - |  |  |  | 3.000 | 3.000 | AO | 300 | 1,200 | 09116/19 | 04/01/40 |
| 959878RA9 | Western Wash Univ 3.0\% | 2 | $1 . \mathrm{E}$ | 65,199 | 83 | 49,748 | 60,000 | 63,590 | . | (647) |  |  | 3.000 | 1.800 | AO | 450 | 1,800 | 06/21/21 | 04/01/44 |
| 9707012 A 5 | Williston ND Ref Bds 3.375\% 51/133 |  | 1.A | 23,788 | 100 | 25,004 | 25,000 | 24,171 | - | 73 |  | - | 3.380 | 3.800 | MN | 141 | 844 | 03/29118 | 05/01/33 |
| $97072 C^{\text {CaQ }}$ | Williston North Dakota Pks \& R 4.0\% 3/11 |  | 4.B | 9,224 | 88 | 9,923 | 11,334 | 9,689 | - | 162 |  |  | 4.000 | 6.300 | ms | 152 | 491 | 08/27/20 | 03/01/32 |
| 975243AB2 | Winona Minn Port Auth Charter | 2 | 1.A | 40,000 | 85 | 34,171 | 40,000 | 40,000 | - |  |  |  | 4.500 | 4.500 | JD | 150 | 1,800 | 06/09/16 | 06/01/36 |
| $975243 A A 4$ | Winona Minn Port Auth Charter | 2 | 1.A | 34,000 | 96 | 32,650 | 34,000 | 34,000 | - | - |  | - | 3.750 | 3.750 | JD | 106 | 1,306 | 06/09116 | 06/01/26 |
| 976624 FK 7 | Wisconsin Dells WI Cmnty Dev $3.85 \%$ 31/13 | 2 | 1.A | 15,715 | 97 | 14,555 | 15,000 | 15,325 | - | (96) |  |  | 3.850 | 3.130 | ms | 194 | 578 | 09/27/19 | 03/01/30 |
| $97712 \mathrm{DUV6}$ | Wisconsin St HLTH 2.75\% 2115/29 | 2 | 1.A | 28,123 | 98 | 29,479 | 30,000 | 29,090 | - | 160 |  | - | 2.750 | 3.400 | FA | 316 | 825 | 04/27117 | 02/15/29 |
| $97712 \mathrm{DUU8}$ | Wisconsin St HIth \& EDL 2.5\% | 2 | 1.A | 48,125 | 97 | 48,481 | 50,000 | 49,094 |  | 145 |  |  | 2.500 | 2.850 | FA | 479 | 1,250 | 10/19/16 | 09/11/29 |
| $97712 \mathrm{DTC0}$ | Wisconsin St HIth \& Edl Facs $4.01011 / 1 / 34$ | 2 | 1.A | 15,647 | 102 | 15,308 | 15,000 | 15,294 | - | (101) |  | - | 4.000 | 3.250 | AO | 150 | 600 | 05/04/20 | 10/01/34 |
| 979141 AJ7 | Woodbury Min Hsg \& Redev | 2 | 1.A | 15,540 | 99 | 14,863 | 15,000 | 15,057 |  | (60) |  |  | 5.000 | 4.570 | JD | 63 | 750 | 10/23/14 | 12/01/29 |
| 989782CG0 | Zumbro Falls MN Wir and Swr Rev 4\% 11/14 | 2 | 1.A | 52,725 | 100 | 50,003 | 50,000 | 50,000 | - | (815) | - | - | 4.000 | 2.340 | Js | 1,017 | 2,000 | 07/2120 | 01/01/40 |
|  | Totals |  |  | 8,479,202 | xxx | 7,803,061 | 8,310,906 | 8,245,128 | (68,741) | (33,220) |  |  | xxx | xxx | xxx | 94,972 | 290,740 | xxx | xxx |
|  | Insert New Row |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Delete Last Row |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Special Revenue, Non-guaranteed |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | NONE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Totals |  |  |  | xxx |  |  |  |  |  |  |  | xxx | xxx | xxx |  |  | xxx | xxx |
|  | Insert New Row |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Delete Last Row |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Industrial and Miscellaneous |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $3453700^{\text {a }} 1$ | Ford Mtr Co Del Nte 4.75\% 1/15/43 |  | 3.A | 48,978 | 83 | 45,570 | 55,000 | 45,570 | 5,912 | 156 |  |  | 4.750 | 5.590 | JJ | 1,226 | 2,613 | 07/17/19 | 01/15/43 |
| 37045 VAH 3 | General M Mrs Co Sr Gibl 5\% 41/35 |  | 2.A | 49,354 | ${ }^{96}$ | 47,814 | 50,000 | 49,488 | - | 33 |  | - | 5.000 | 5.120 | ${ }^{\text {AO }}$ | 625 | 2,500 | 07/17/19 | 04/01/35 |
| 372460 AD 7 | Genuine Pars Co | 2 | 1.A FE | 41,656 | 111 | 44,506 | 40,000 | 41,640 |  | (15) |  |  | ${ }^{6.880}$ | 6.300 | MN | 405 |  | 11/0823 | 11/01/33 |
| 372460AA3 | Genuine Parts Co 1.875\% | 2 | 2.B | 47,370 | ${ }^{81}$ | 40,686 | 50,000 5000 | 48,049 |  | 259 |  |  | 1.880 5 5000 | 2.500 | MN | 157 | ${ }_{1}^{938}$ | 04122/21 | 11/01/30 |
| $38150 \mathrm{AT70}$ | Goldman Sachs Group Inc 5.5\% |  | 1.A | 50,000 | 99 | 49,263 | 50,000 | 50,000 |  |  |  |  | 5.500 | 5.500 | MN | 260 | 1,375 | 05/24/23 | 05/26/33 |
| ${ }^{432748 A D 3}$ | Hilltop Holdings Inc. | 2 | ${ }^{1 . \mathrm{F}}$ | 52,306 | ${ }^{95}$ | 47,558 | 50,000 | 50,820 |  | (569) |  |  | 5.750 | 4.500 | MN | 367 968 | 2,875 | 04/13/211 |  |
| $48130 \mathrm{CCX1}$ | JPMORGAN CHASE \& CO FR $7 \%$ | 2 | 1.AFE | 75,000 | 102 | 76,504 | 75,000 | 75,000 |  | - |  |  | 7.000 | 7.000 | ${ }^{\text {AO }}$ | 948 | - | 10127/23 | 10/29938 |
| 58551 TAA5 | Mellon Cap |  | 2. A | ${ }^{74,560}$ | ${ }^{80}$ | ${ }^{64,299}$ | 80,000 5000 | 80,000 51340 |  |  |  | - | 4.000 |  |  | ${ }^{98}$ | 4,691 1513 | 03/29/21 |  |
| 74251VAA0 842587DF1 | Principal Financial Group Inc 6.05\% |  | 2.AFE | 51,373 | 107 | 53,695 | 50,000 | 51,340 |  | (33) |  |  | 6.050 4.000 | 5.750 3.910 | ${ }^{\text {AO }}$ | 639 | 1,513 1,400 | 07/10123 $09161 / 20$ | 1015/36 |
| 842587DF1 92993AM4 | Southern Co $4.0 \%$ 1/1/515 |  | 2.A | 35,566 | 95 | 33,280 | 35,000 | 35,000 | - |  |  |  | 4.000 5.500 | 3.910 5.890 | JA | 657 654 | 1,400 | 09116/20 | $01 / 15 / 51$ $08 / 01 / 35$ |
| ${ }^{\text {929903AM4 }}$ | WELLS FARGO \& CO SB GLBL DB 5.5\% | 2 | 1.AFE | 38,682 30,328 | 101 84 | ${ }_{\text {25,057 }}$ | 40,00 30,000 | 38,706 30,234 | - | 24 $(61)$ | - | - | 5.500 5.250 | 5.890 5.000 | ${ }^{\text {FA }}$ | 654 70 | 1,575 | 09/15/23 | 08/01/35 |
| 957638 AD 1 | Western Alliance Bancorp |  | 3.A | 40,466 | 87 | 34,800 | 40,000 | 34,800 | $(5,559)$ | (43) |  | - | 3.000 | 2.870 | JD | 53 | 1,200 | 06/0721 | 06/15/31 |
| 97650 WAG3 | Wintrust Financial Corp WTFC 4.85\% 6/6/2 |  | 1.F | 37,524 | 91 | 31,816 | 35,000 | 36,699 | . | (276) |  | - | 4.850 | 3.850 | JD | 118 | 1,698 | 11/20120 | 06/06/29 |
| $983898 B A 7$ | XCEL ENERGY INC SR GLBL NT | 2 | 1.AFE | 39,246 | 103 | 41,320 | 40,000 | 39,262 | - | 16 | - | - | 5.450 | 5.700 | FA | 630 | - | 09181/23 | 08/15/33 |
|  | Totals |  |  | 712,407 | xxx | 676,724 | 720,000 | 706,608 | 353 | (511) |  |  | xxx | xxx | xxx | 6,907 | 22.376 | xxx | xxx |

```
Insert New Row
```

Delete Last Row

Securities Valuation Office (Svo) Idertied Bonds

## NONE <br> Insert New Row

$\qquad$ xxx
 xxx
xxx
xxx

$\square$
(

| $9,191,609$ |
| :--- | :--- | :--- | :--- | :--- | :--- | xxx | $8,479,785$ | $9,030,906$ | $8,951,735$ | $(68,388)$ |
| :--- | :--- | :--- | :--- |

xxx xxx
xxx

| 101,879 | 313,116 |
| :--- | :--- |$x x$ xxx

## SCHEDULE D-PART 2 - SECTION

cusip
Identification Descriptio

Showing All PREFERRED STOCKS Owned December 31 of Current Year


Numb
Of
Share Actual


| 40,000.000 |  | 0.940 | 37,700 | 0.940 | 37,700 | 39,125 | - | 1,720 | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,200.000 | - | 0.090 | 108 | 0.090 | 108 | 30,000 | - | 300 | - |
| 2,000.000 |  | 24.540 | 49,080 | 24.540 | 49,080 | 50,000 | - | 3,500 |  |
| 1,600.000 | - | 18.300 | 29,272 | 18.300 | 29,272 | 40,000 | - | 1,600 |  |
| 40,000.000 | - | 0.920 | 36,805 | 0.920 | 36,805 | 40,000 | - | 1,920 |  |
| 45,000.000 | - | 0.790 | 35,719 | 0.790 | 35,719 | 39,204 | - | 2,717 |  |
| 1,200.000 | - | 23.660 | 28,392 | 23.660 | 28,392 | 30,000 | - | 1,605 |  |
| 1,600.000 | - | 17.670 | 28,267 | 17.670 | 28,267 | 40,973 | - | 1,463 |  |
| 1,600.000 | - | 18.550 | 29,680 | 18.550 | 29,680 | 40,000 | - | 1,650 |  |
| 3,400.000 | - | 25.380 | 86,292 | 25.380 | 86,292 | 85,000 | - | 6,375 |  |
| 1,000.000 | - | 24.840 | 24,840 | 24.840 | 24,840 | 25,000 | - | 1,438 |  |
| 1,600.000 | - | 21.430 | 34,288 | 21.430 | 34,288 | 40,496 | - | 1,900 |  |
| 800.000 | - | 19.170 | 15,336 | 19.170 | 15,336 | 20,000 | - | 840 |  |
| 2,000.000 | - | 24.990 | 49,981 | 24.990 | 49,981 | 50,000 | - | 2,875 |  |
| 1,200.000 | - | 24.550 | 29,460 | 24.550 | 29,460 | 30,000 | - | 1,687 | - |
| 1,000.000 | - | 24.670 | 24,670 | 24.670 | 24,670 | 25,000 | - | 1,413 |  |
| 1,200.000 | - | 19.040 | 22,848 | 19.040 | 22,848 | 30,000 | - | 1,710 |  |
| 1,500.000 | - | 21.690 | 32,535 | 21.690 | 32,535 | 37,500 | - | 1,781 |  |
| 1,200.000 | - | 24.770 | 29,724 | 24.770 | 29,724 | 30,000 | - | 1,725 | - |
| 1,200.000 | - | 21.550 | 25,860 | 21.550 | 25,860 | 30,000 | - | 1,875 |  |
| 2,000.000 | - | 20.900 | 41,800 | 20.900 | 41,800 | 50,000 | - | 2,938 | - |
| 1,600.000 | - | 18.450 | 29,520 | 18.450 | 29,520 | 39,673 | - | 1,750 | - |
| 1,600.000 | - | 17.800 | 28,480 | 17.800 | 28,480 | 40,000 | - | 1,700 | - |

$\xlongequal{750,657} \xlongequal{881,971}$ $\qquad$

| 060505FQ2 | Bank of America Corp 4.3\% 12/3140 |
| :---: | :---: |
| 33616 C 720 | First Republic 4\% Pfd |
| 422340201 | Heartland Fin USA 7\% Pfd Perp |
| 74460W420 | Public Storage PSA 4.00\% Pfd |
| 898320AD1 | Truist Financial Corp |
| $91731 \mathrm{KAA8}$ | USB Cap IX Perp 3.5\% |
| $00206 R 300$ | AT\&T Inc 5.35\% Pfd |
| 046865408 | Athene Holding Ltd |
| $06055 \mathrm{H608}$ | Bank of America Corp DRC |
| $12542 R 803$ | CHS Inc |
| 441 C 501 | Duke Energy Corp New Pfd A |
| 481288622 | JP Morgan Chase \& Co Dep |
| 481288523 | JPMorgan Chase \& Co. |
| 1288655 | JPMorgan Ser DD Pfd 5.75\% |
| 59156 R 876 | Metilife Inc 5.625\% Pfd 6/15/23 |
| 653398860 | Nextera Energy Cap Hldgs Pfd |
| 70509 V 886 | Pebblebrook Hotel |
| 74460W578 | Public Storage 4.75\% PFD |
| 816851604 | Sempra Energy 5.75\% PFD |
| 866082605 | Summit Hotel 6.25\% Pfd Ser E Reit |
| 866082704 | Summit Hotel Prop Inc. |
| 95002 Y 202 | Wells Fargo \& Co DRC |
| 95002 Y 400 | Wells Fargo \& Co. Pfd |

750,657

Insert New Row Delete Last Row
totals

| 3,098 | - |
| :---: | :---: |
| $(18,744)$ | - |
| $(1,880)$ | - |
| 3,032 | - |
| 795 | - |
| 281 | - |
| 2,448 | - |
| 172 | - |
| 2,976 | - |
| $(1,360)$ |  |
| 1,209 | - |
| 3,232 | - |
| 1,305 | - |
| 3,341 | - |
| 1,704 | - |
| 1,830 | - |
| 3,264 | - |
| 3,255 |  |
| 3,462 | - |
| 3,660 | - |
| 7,540 | - |
| 2,464 | - |
| 2,128 | - |

29,214
 Current Year's
OTTI 18

$\begin{gathered}\text { Total Change } \\ \text { In B./A.C.V. } \\ \text { (15 +16-17) }\end{gathered}$

Forieign
Exchange
Change in
B/A.CV. NAIC
Desig-
nation
and $\begin{array}{cc}\begin{array}{c}\text { nation } \\ \text { and } \\ \text { Admin Symbol }\end{array} & \begin{array}{c}\text { Date } \\ \text { Acquired }\end{array}\end{array}$

Totals
Insert New Row Delete Subsidiaries

| NONE |
| :--- |
| Totals |
| Insert New Row |
| Delete Last Row |


$=$


A $\begin{aligned} & \text { 08/06/20 } \\ & 07 / 1421\end{aligned}$ \begin{tabular}{ll}
2.A \& O <br>
\hline $1 / 14 / 21$ <br>
\hline

 $\begin{array}{ll}\text { 2.A. } & 0, \\ & 06 / 19 / 20\end{array}$ 

. A \& $06 / 19 / 20$ <br>
. F \& $11 / 09 / 21$ <br>
\hline

 $\begin{array}{ll}\text { 1.F } & 11109 / 21 \\ \text { 2.A } & 121 / 719 \\ \text { 2. } & 072219\end{array}$ $\begin{array}{ll}\text { 2.A } & 121 / 1719 \\ \text { 2.A } & 07 / 28 / 20 \\ \text { 2. } & 1012517\end{array}$ 

2.A \& $07 / 28 / 20$ <br>
$2 . A$ \& $10 / 55 / 17$ <br>
\hline

 

$2 . A$ \& $10 / 25 / 17$ <br>
2C \& $12 / 01 / 21$ <br>
\hline

 

2.C \& $12101 / 21$ <br>
2.B \& $01 / 21 / 21$ <br>
\hline A. \& 01215

 

2.B \& $01 / 21 / 21$ <br>
$1 . \mathrm{A}$ \& $01 / 13 / 15$

 $\begin{array}{ll}\text { 1.A } & 01 / 113 / 15 \\ 3 . A & 03 / 29 / 19\end{array}$ 

3.A \& $03 / 29 / 19$ <br>
2.A \& $12 / 04 / 19$ <br>
\hline

 $\begin{array}{ll}\text { 2.A } & 12 / 20419 \\ 2 . B & 07 / 22121 \\ 2 . & \end{array}$ $\begin{array}{lll}\text { 2.B } & 07 / 22 / 21 \\ \text { 2.A } & 09 / 17 / 18 \\ 2 A & 053018\end{array}$ 

$2 . \mathrm{A}$ \& $05 / 3 / 318$ <br>
$2 . \mathrm{A}$ \& 0 <br>
2. \& $03 / 1 / 19$ <br>
\hline

 $\begin{array}{ll}\text { 2.A } & 03 / 07 / 19 \\ 1 . \mathrm{F} & 0 \\ \text { 07/21/21 }\end{array}$ 

1.F \& $0.7 / 21 / 21$ <br>
1.F \& $0 / 2 / 11 / 19$

 

$1 . A$ \& $12 / 11 / 19$ <br>
RA \& $06 / 13 / 19$ <br>
\hline $1 . A$ \& $1 / 217$

 

2.A \& $06 / 13 / 19$ <br>
1.A \& 1102117 <br>
\hline

 

1.A \& $11 / 02217$ <br>
1.F \& $08 / 05 / 21$ <br>
\hline

 

1.F \& $08 / 055 / 21$ <br>
2.A \& $01 / 27 / 21$ <br>
\hline

 

2. \& $01 / 2721$ <br>
\hline \& $07 / 20 / 21$ <br>
\hline
\end{tabular}

$\square$ $x x x$ $\overline{-\quad \square}-\quad \square$ $\square$

$\qquad$x

SCHEDULE D - PART 2 - SECTION 2
Showing All COMMON STOCKS Owned December 31 of Current Year

|  |  |  | des |  |  | Fair |  |  |  | Dividends |  | Chan | ge in Book/Adj | ting Values |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 | 3 | 4 | 5 | 6 | $\frac{7}{7^{7}}$ | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | $16$ | 17 | 18 |
| CUSIP |  |  |  | $\begin{gathered} \text { Number } \\ \text { of } \end{gathered}$ | Book/ <br> Adjusted Carrying | Rate per Share Used To Obtain | Fair | Actual | $\underset{\text { Declared }}{\text { but }}$ | Amount Received During | Nonadmitted Declared But | Unrealized Valuation Increase/ | Current Year's OTTI | Total Change In B./A.C.V. | Foreign Exchange Change in | Date | NAIC |
| Identification | Description | Code | Foreign | Shares | Value | Fair Value | Value | Cost | Unpaid | Year | Unpaid | (Decreased) | Recognized | (13-14) | B./A.c.v. | Acquired | Designation |
| Industrial | d Miscellaneous Publicly Traded |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 00206R102 | AT\&T Inc |  |  | 2400.000 | 40,272 | 16.780 | 40,272 | 59,516 | - | 2,664 | - | $(3,912)$ | - | $(3,912)$ | - | 04/28821 |  |
| 002824100 | Abbott Laboratories |  |  | 1000.000 | 110,070 | 110.070 | 110,070 | 36,816 | - | 2,040 |  | 280 |  | 280 | - | 08/02/16 |  |
| $00287 Y 109$ | Abbvie Inc |  |  | 1730.000 | 268,098 | 154.970 | 268,098 | 92,951 |  | 10,242 |  | $(11,487)$ |  | $(11,487)$ |  | 08/13/19 |  |
| 001055102 | Aflac Inc |  |  | 1000.000 | 82,500 | 82.500 | 82,500 | 22,910 | - | 1,680 | - | 10,560 | - | 10,560 | - | 07/20/11 |  |
| 018802108 | Alliant Energy Corp |  |  | 1110.000 | 56,943 | 51.300 | 56,943 | 15,841 | - | 2,009 | - | $(4,340)$ |  | $(4,340)$ |  | 01/01/98 |  |
| 023135106 | Amazon Com Inc |  |  | 300.000 | 45,582 | 151.940 | 45,582 | 47,420 |  |  |  | 20,382 |  | 20,382 |  | 03/23/21 |  |
| $03743 Q 108$ | Apache Corp APA Ord Sns |  |  | 1005.000 | 36,059 | 35.880 | 36,059 | 60,598 |  | 1,005 |  | $(10,854)$ |  | $(10,854)$ |  | 03/02/21 |  |
| 037833100 | Apple Inc |  |  | 1400.000 | 269,542 | 192.530 | 269,542 | 33,350 | - | 1,330 | - | 87,640 | - | 87,640 | - | 07/22/14 |  |
| 097023105 | Boeing Co |  |  | 165.000 | 43,009 | 260.660 | 43,009 | 45,535 |  |  |  | 11,578 |  | 11,578 |  | 03/23/21 |  |
| 11135 F 101 | Broadcom Inc |  |  | 160.000 | 178,600 | 1,116.250 | 178,600 | 51,200 |  | 3,048 |  | 89,139 |  | 89,139 |  | 08/21/20 |  |
| 166764100 | Chevron Corporation |  |  | 350.000 | 52,206 | 149.160 | 52,206 | 33,192 | - | 2,114 | - | $(10,616)$ | - | $(10,616)$ | - | 07/23/15 |  |
| 17275 R 102 | Cisco Systems Inc |  |  | 400.000 | 20,208 | 50.520 | 20,208 | 19,064 | - | 620 | - | 1,152 |  | 1,152 | - | 02/13/20 |  |
| 172967424 | Citigroup Inc |  |  | 400.000 | 20,576 | 51.440 | 20,576 | 27,620 | - | 212 | - | 2,484 |  | 2,484 |  | 07/15/21 |  |
| 172967424 | Citigroup Inc. |  |  | 400.000 | 20,576 | 51.440 | 20,576 | 31,576 | - | 1,452 |  | 2,484 |  | 2,484 | - | 07/15/21 |  |
| 20825 C 104 | Conoco Phillips |  |  | 1305.000 | 151,471 | 116.070 | 151,471 | 86,000 |  | 2,205 |  | $(2,519)$ |  | $(2,519)$ | - | 09/21/17 |  |
| 20825C104 | ConocoPhillips |  |  | 400.000 | 46,428 | 116.070 | 46,428 | 21,575 |  | 5,655 | - | (772) |  | (772) | - | 09/21/17 |  |
| 22052L104 | Corteva Inc. |  |  | 446.000 | 21,372 | 47.920 | 21,372 | 3,264 | - | 277 |  | $(4,844)$ |  | $(4,844)$ |  | 06/05/19 |  |
| $22160 K 105$ | Costco Wholesale Corp |  |  | 125.000 | 82,510 | 660.080 | 82,510 | 23,113 | - | 610 | - | 25,448 |  | 25,448 |  | 03/23/21 |  |
| 22160 K 105 | Costco Wholesale Corp |  |  | 60.000 | 39,605 | 660.080 | 39,605 | 20,533 | - | 122 |  | 12,215 |  | 12,215 |  | 03/23/21 |  |
| 260557103 | Dow Inc |  |  | 1246.000 | 68,331 | 54.840 | 68,331 | 48,545 |  | 3,489 | - | 5,545 |  | 5,545 |  | 10/03/19 |  |
| 26441 C 105 | Duke Energy Holding Corp |  |  | 526.000 | 51,043 | 97.040 | 51,043 | 18,617 | - | 2,136 | - | $(3,130)$ | - | $(3,130)$ | - | 01/0194 |  |
| 26614N102 | Dupont De Nemours Inc. |  |  | 447.000 | 34,388 | 76.930 | 34,388 | 26,995 |  | 644 |  | 3,710 |  | 3,710 |  | 06/05/19 |  |
| 291011104 | Emerson Electric Co |  |  | 450.000 | 43,799 | 97.330 | 43,799 | 20,382 |  | 938 | - | 572 |  | 572 | - | 08/25/11 |  |
| $30231 \mathrm{G102}$ | Exxon Mobil Corp |  |  | 600.000 | 59,988 | 99.980 | 59,988 | 18,678 | - | 2,208 |  | $(6,192)$ |  | $(6,192)$ | - | 01/01/97 |  |
| 65339 F 101 | FPL Group Inc./Nextera Energy |  |  | 3200.000 | 194,368 | 60.740 | 194,368 | 18,699 | - | 5,984 | - | $(73,152)$ |  | $(73,152)$ | - | 01/01/97 |  |
| 311900104 | Fastenal Co |  |  | 1000.000 | 64,770 | 64.770 | 64,770 | 18,073 |  | 1,780 |  | 17,450 |  | 17,450 |  | 10/02/15 |  |
| 31428×106 | Fedex Corp Com |  |  | 250.000 | 63,243 | 252.970 | 63,243 | 39,949 |  | 1,205 |  | 19,943 |  | 19,943 |  | 07/09/19 |  |
| 337932107 | First Energy Corp |  |  | 800.000 | 29,328 | 36.660 | 29,328 | 31,928 | - | 1,264 |  | $(4,224)$ | - | $(4,224)$ | - | 12/04/12 |  |
| $32055 Y 201$ | First Interstate Bancsys |  |  | 800.000 | 24,600 | 30.750 | 24,600 | 32,621 |  | 1,504 |  | $(6,320)$ |  | $(6,320)$ |  | 11/30/21 |  |
| 41068×100 | Hannon Armstrong |  |  | 879.000 | 24,243 | 27.580 | 24,243 | 17,283 | - | 1,371 | - | $(1,231)$ | - | $(1,231)$ | - | 12/29/16 |  |
| 446150104 | Huntington Bancshares Inc |  |  | 2500.000 | 31,800 | 12.720 | 31,800 | 39,550 | - | 1,550 |  | $(3,450)$ |  | $(3,450)$ | - | 11/04/21 |  |
| 459200101 | IBM International Business Machines |  |  | 535.000 | 87,499 | 163.550 | 87,499 | 72,246 | - | 3,547 | - | 12,123 |  | 12,123 | - | 01/22/21 |  |
| G4918T108 | Invesco Limited |  |  | 940.000 | 16,770 | 17.840 | 16,770 | 29,991 |  | 740 |  | (141) |  | (141) | - | 04/21/17 |  |
| 46625H100 | JPMorgan Chase \& Co |  |  | 550.000 | 93,555 | 170.100 | 93,555 | 61,170 | - | 2,228 |  | 19,800 | - | 19,800 | - | 03/07/22 |  |
| 478160104 | Johnson \& Johnson |  |  | 700.000 | 109,718 | 156.740 | 109,718 | 47,142 | - | 3,290 | - | $(13,937)$ | - | $(13,937)$ | - | 12/04/12 |  |
| 49456B101 | Kinder Morgan Inc |  |  | 1598.000 | 28,189 | 17.640 | 28,189 | 51,007 |  | 1,798 |  | (703) |  | (703) |  | 10/29/18 |  |
| 50050N103 | Kontoor Brands Inc. |  |  | 75.000 | 4,682 | 62.420 | 4,682 | 1,691 | - | 146 | - | 1,682 | - | 1,682 | - | 05/28/19 |  |
| 50155Q100 | Kyndryl Holdings Inc |  |  | 107.000 | 2,223 | 20.780 | 2,223 | 1,595 | - | - | - | 1,034 | - | 1,034 | - | 11/03/21 |  |
| 552690109 | MDU Res Croup Inc |  |  | 1000.000 | 19,800 | 19.800 | 19,800 | 14,078 | - | 793 | - | $(10,540)$ | - | $(10,540)$ | - | 05/19/15 |  |
| 580135101 | McDonalds Corp |  |  | 300.000 | 88,953 | 296.510 | 88,953 | 29,367 |  | 1,869 |  | 9,894 | - | 9,894 | - | 09/18/15 |  |
| 58933Y105 | Merck \& Co |  |  | 1000.000 | 109,020 | 109.020 | 109,020 | 39,868 | - | 2,920 |  | $(1,930)$ | - | $(1,930)$ | - | 12/26/12 |  |
| 594918104 | Microsoft Corp |  |  | 300.000 | 112,812 | 376.040 | 112,812 | 17,254 | - | 837 | - | 40,866 | - | 40,866 | - | 08/02/16 |  |
| 70450Y103 | Paypal Holdings Inc |  |  | 375.000 | 23,029 | 61.410 | 23,029 | 86,682 |  |  |  | $(3,679)$ |  | $(3,679)$ |  | 10/22/21 |  |
| 713448108 | Pepsico Inc |  |  | 490.000 | 83,222 | 169.840 | 83,222 | 48,915 | - | 2,367 | - | $(5,302)$ | - | $(5,302)$ | - | 03/03/21 |  |



## SCHEDULE D - PART 3

SCHEDULE D - PART 3 Serming All Long-Term Bonds and Stocks ACQUIRED December 31 of Current Year

| $\underset{\text { Identification }}{\text { CUSIP }}$ | Description | Foreign | $\begin{gathered} \text { Date } \\ \text { Acquired } \end{gathered}$ | Name of Vendor | Number of Shares of Stock | $\begin{gathered} \text { Actual } \\ \text { Cost } \end{gathered}$ | Par Value | Paid for Accrued Interest and Dividends |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Corporate Bonds |  |  |  |  |  |  |  |
| 372460AD7 | Genuine Parts Co |  | 118/2023 | DM Kelly \& Co | - | 41,656 | 40,000 | 69 |
| 38150AT70 | Goldman Sachs Group Inc 5.5\% |  | 5/24/2023 | Baird Financial Advisor | - | 50,000 | 50,000 |  |
| 48130 CCx 1 | JPMORGAN CHASE \& CO FR 7\% |  | 10127/2023 | Baird Financial Advisor | . | 75,000 | 75,000 |  |
| 74251 VAA 0 | Principal Financial Group Inc 6.05\% |  | 7/10/2023 | DM Kelly \& Co | - | 51,373 | 50,000 | 731 |
| $929903 A M 4$ | WELLS FARGO \& Co sb glbl dB 5.5\% |  | 9/15/2023 | Decorah Bank | - | 38,682 | 40,000 | 287 |
| 983898BA7 | XCEL ENERGY INC SR GLbL NT |  | 9/18/2023 | Decorah Bank | - | 39,246 | 40,000 | 254 |
|  | Corporate Bonds Subtotal |  |  |  |  | 295,957 | 295,000 | 1,341 |
| 086760AR6 | Bethel Minn Rev 2016 4.35\% |  | 7/14/2023 | Colliers Securities LLC | - | 8,238 | 10,000 | 129 |
| 249347 AB 1 | DENVER IOWA ELEC REV BDS 6/1/33 |  | 9/6/2023 | Decorah Bank | - | 49,798 | 50,000 | - |
| 259363 SR1 | DOUGLAS CNTY NEB SCH DIST NO GO BDS 2015 |  | 10/4/2023 | Baird Financial Advisor | - | 98,088 | 100,000 | 1,432 |
| $24380 \mathrm{HBG6}$ | Deephaven Minn Charter Sch 4\% |  | 7/14/2023 | Colliers Securities LLC | - | 8,788 | 10,000 | 19 |
| 345856AH1 | Forest Lake Minn Charter 5.5\% |  | 7/14/2023 | Colliers Securities LLC | - | 10,000 | 10,000 | 255 |
| 38546WDJ6 | Grand Forks ND Heath Care Sys |  | 3/14/2023 | Colliers Securities LLC | - | 17,742 | 20,000 | 233 |
| 444197LJ4 | HUDSON WIS SCH DIST GO REF BDS 2016 |  | 9/28/2023 | Decorah Bank | - | 49,999 | 50,000 | 150 |
| 40915CAV5 | Hampton Dumont lowa Cmnty Sch BDS 2023 |  | 12/12/2023 | Decorah Bank | - | 49,999 | 50,000 | - |
| 412648FX0 | Harlan IA Cmnty Sch Dist 4.00\% 6/1/40 |  | 81/12023 | Decorah Bank | - | 49,998 | 50,000 |  |
| 4624608R0 | Iowa High Ed Ln Auth Rev 4.00\% 10/1/32 |  | 8/10/2023 | Decorah Bank | - | 50,000 | 50,000 | 739 |
| 4624603D6 | lowa St Hgr Edu Loan |  | 9/13/2023 | Decorah Bank | - | 38,549 | 40,000 | 720 |
| 602366н90 | MLLWAUKEE WIS GO CORP PURP BDS 2021 B |  | 10120/2023 | DM Kelly \& Co | - | 61,642 | 65,000 | 166 |
| 60416HZ49 | MINNESOTA ST HIGHER ED FACS AU REV BDS |  | 9/15/2023 | Decorah Bank | - | 40,285 | 40,000 | 729 |
| 557842AQ4 | Madison Minn 4.35\% |  | 7/14/2023 | Colliers Securities LLC | - | 11,910 | 15,000 | 140 |
| 61616AAH8 | Moorhead Minn Economic Dev 4.75\% |  | 7/14/2023 | Colliers Securities LLC | - | 14,198 | 15,000 | 93 |
| 64902PAQ2 | New Ulim Minn Economic Dev 5\% |  | 7/14/2023 | Colliers Securities LLC | - | 7,200 | 10,000 | 232 |
| 85230FCE7 | St Louis Park Minn 4.75\% |  | 7/14/2023 | Colliers Securities LLC | - | 7,632 | 10,000 | 202 |
| $95568 P A N 8$ | West St Paul Minn Hsg \& Heath Care 4.5\% |  | 7/14/2023 | Colliers Securities LLC | - | 13,838 | 15,000 | 144 |
|  | Municipal Bonds Subtotal |  |  |  |  |  |  |  |
|  | Insert New Row |  |  |  |  |  |  |  |
|  | Delete Last Row |  |  |  |  |  |  |  |
|  | Preferred Stocks |  |  |  |  |  |  |  |
|  | NONE |  |  |  |  |  |  |  |
|  | Preferred Stocks Subtotal |  |  |  |  |  | - | - |
|  | Insert New Row |  |  |  |  |  |  |  |
|  | Delete Last Row |  |  |  |  |  |  |  |
|  | Common Stocks |  |  |  |  |  |  |  |
| KNIFERIV5 | Knife Riv Hldg |  | 5/312023 | Stock Spin-Off | 250.000 | 6,354 | - | - |
|  | Common Stocks Subtotal |  |  |  |  | 6,354 |  |  |

> Common Stocks Subtotal
> Insert New Row
> Delete Last Row

Totals - Bonds, Preferred and Common Stocks



| Norwegian Mutual Insurance Association | Year |
| :---: | :---: |
| NORWEGIAN MUTUAL INSURANCE ASSOCIATION | 2023 |


| Line | 1 | 2 | 3 | 4 | 5 | 6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Depository | Code | Rate of Interest | Amount of Interest Received During Year | Amount of Interest Accrued December 31 of Current Year | Balance |
|  | Viking State Bank - Checking |  |  |  |  | 472,699 |
|  | Viking State Bank - Money Market |  | 1.940\% | 5,806 |  | 273,875 |
|  | Northeast Security Bank |  | 5.500\% | 68 |  | 155,767 |
|  | Northeast Security Bank |  | 5.100\% |  | 200 | 102,067 |
| Matured CDs |  |  |  | 2,654 |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  | Cash in Company Office |  |  |  |  | 200 |
|  | Total Cash |  |  | 8,528 | 200 | 1,004,609 |
| Insert New Row |  |  |  |  |  |  |


| SCHEDULE E-PART 2 - CASH EQUIVALENTS <br> Show Investments Owned December 31 of Current Year |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| $\begin{aligned} & \text { Line } \\ & \text { cusIP } \end{aligned}$ | Description | Code | Date Acquired | Rate of Interest | Maturity Date | Book/Adjusted Carrying Value | Amount of Interest Due \& Accrued | Amount Received During Year | Balance |
|  | Market |  | 12/31/2022 |  | 12/31/2050 | 327,826 | - | 12,717 | 340,543 |




SCHEDULE A - Part 1
Showing All Real Estate OWNED December 31 of Current Year





| Norwegian Mutual Insurance Association | Year |
| :---: | :--- |
| NORWEGIAN MUTUAL INSURANCE ASSOCIATION | 2023 |

SUMMARY INVESTMENT SCHEDULE

Line
1 Long-Term Bonds (Schedule D, Part 1)
1.01 U.S. Governments
1.02 All Other Governments
1.03 US states, terrritories and possessions, guaranteed
1.04 US political subdivisions of states, territories, guaranteed
1.05 US special revenue, non-guaranteed
1.06 Industrial and miscellaneous
1.09 SVO identifed bonds
1.10 Total long-term bonds

2 Preferred stocks (Schedule D, Part 2, Section 1)
2.01 Industrial and miscellaneous
2.02 Subsidiaries
2.03 Total preferred stock

3 Common stocks (Schedule D, Part 2, Section 2)
3.01 Industrial and miscellaneous publicly traded
3.02 Industrial and miscellaneous other
3.03 Subsidiaries
3.04 Mutual funds
3.05 Closed-end funds
3.06 Total common stocks

4 Real Estate (Schedule A)
4.01 Properties occupied by company (Schedule A, Part 1)

5 Cash, Cash equivalents and Short-term Investments
5.01 Cash (Schedule E, Part 1)
5.02 Cash equivalents (Schedule E, Part 2)
5.03 Short-term investments (Schedule DA)
5.04 Total cash, cash equivalents and short-term investments

6 Receivables for securities
7 Total invested assets

Gross Investment Holdings
Amount Percentage

| - | $0 \%$ |
| ---: | ---: |
| - | $0 \%$ |
| - | $0 \%$ |
| $8,245,128$ | $50 \%$ |
| - | $0 \%$ |
| 706,608 | $4 \%$ |
| - | $0 \%$ |
| $8,951,735$ | $54 \%$ |
|  |  |
| 750,657 | $5 \%$ |
| - | $0 \%$ |
| 750,657 |  |


| $3,862,027$ | $23 \%$ |
| ---: | ---: |
| 26,810 | $0 \%$ |
| 15,492 | $0 \%$ |
| 795,767 | $5 \%$ |
| - | $0 \%$ |
| $4,700,096$ | $28 \%$ |


| 1,004,609 | 6\% |
| :---: | :---: |
| 327,826 | 2\% |
| - | 0\% |
| 1,332,435 | 8\% |
| - | 0\% |
| 16,545,665 | 100\% |

Line Gross Premiums Written
2 Fire
2 Fire
4 Equipment breakdown
5 Service lines
5 Service lines
6 Other lines
8 Total (gross premiums written)
8.1 Number of policies per year

Net Premiums Written
9 Wind
1 Inland Marine
12 Equipment breakdown
13 Service lines
14 Other lines
15 Total (net premiums written)
Statement of Income
9 Net underwriting gain (loss)
10 Net investment gain (loss)
11 Total other income
13 Federal income taxes incurred
14 Net income

## Balance Sheet Lines

5 Total admitted assets excluding protected cell business
16 Uncollected premium and agents' balances in course of collection
17 Deferred premiums
8 Total liabilities
Losses
20 Loss adjustment expenses
21 Unearned premiums
22 Surplus as regards policyholders

## Cash Flow

23 Net cash from operations (Line 9)

## Iowa Code 518A. 37

Required Surp
$\frac{\text { Percentage Distribution of Cash, Cash, Equivalents and Investment Assets }}{}$

## 24 Bonds

26 Real estate
27 Cash, cash equivalents and short-term investments
28 Receivables for securities
29 Aggregate write-ins for invested assets
30 Cash, cash equivalents and invested assets
Capital and Surplus Accounts
31 Net unrealized capital gains or losses
32 Change in surplus as regards policyholders for the year
Gross Losses Paid
33 Wind
34 Fire
35 Inland Marine
36 Equipment breakdown
37 Sevice lines
38 Other lines
39 Total (gross losses paid)

## Net Losses Paid

40 Wind
41 Fire
42 Inland Marine
3 Equipment breakdown
44 Service lines
Oner

## Operating Percentages

47 Premiums earned
48 Losses incurred
49 Loss expenses incurred
50 Other underwriting expenses incurred
51 Net underwriting gain or (loss)
Other Percentages
$52 \stackrel{\text { Net premiums written to policyholders' surplus }}{ }$

| $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 1 9}$ |
| :---: | ---: | ---: | ---: | ---: |
| $3,583,434$ | $2,580,728$ | $2,227,544$ | $2,041,419$ | $1,985,161$ |
| $3,153,010$ | $2,971,652$ | $2,579,205$ | $2,353,067$ | $2,223,095$ |
| 63,253 | 61,280 | 47,153 | 39,781 | 37,421 |
| - | - |  |  |  |
| - | - |  |  |  |
| 21,472 | 31,888 | 31,175 | 30,749 | 32,621 |
| $6,821,170$ | $5,645,548$ | $4,885,078$ | $4,465,016$ | $4,278,298$ |
| 3,492 | 3,367 | 3,285 | 3,172 | 3,146 |
|  |  |  |  |  |
| $2,869,143$ | $2,150,753$ | $1,815,253$ | $1,627,407$ | $1,592,555$ |
| $2,341,209$ | $2,476,545$ | $2,101,825$ | $1,875,851$ | $1,783,432$ |
| 48,924 | 51,070 | 38,426 | 31,713 | 30,020 |
| - | - |  |  |  |
| - | - |  |  |  |
| 16,608 | 26,575 | 25,405 | 24,513 | 26,170 |
| $5,275,883$ | $4,704,943$ | $3,980,908$ | $3,559,484$ | $3,432,177$ |


| $1,090,117$ | $(563,616)$ | $(438,099)$ | $1,415,167$ | 665,168 |
| ---: | ---: | ---: | ---: | ---: |
| 411,779 | 387,883 | 476,433 | 312,323 | 387,165 |
| 43,053 | 53,316 | 49,807 | 36,634 | 44,300 |
| $(2,825)$ | $(6,731)$ | 12,336 | 305,000 | 34,310 |
| $1,571,774$ | $(115,686)$ | 75,805 | $1,459,124$ | $1,062,324$ |


| $18,504,606$ | $16,502,430$ | $17,634,932$ | $15,754,809$ | $13,810,539$ |
| ---: | ---: | ---: | ---: | ---: |
| 180,153 | 190,507 | 150,840 | 121,350 | 173,451 |
| 861,324 | 662,455 | 576,015 | 536,430 | 438,075 |
| $3,394,821$ | $3,409,379$ | $3,752,670$ | $2,451,245$ | $2,251,426$ |
| 149,982 | 803,850 | $1,327,779$ | 34,967 | 260,400 |
| 280 | 13,741 | 33,770 | 4,581 | 4,523 |
| $2,719,879$ | $2,245,464$ | $2,025,893$ | $1,773,707$ | $1,698,371$ |
| $15,109,784$ | $13,093,051$ | $13,872,262$ | $13,303,564$ | $11,559,113$ |


| $1,628,272$ | $(591,489)$ | $1,140,482$ | $1,695,771$ | 797,466 |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| $2,096,687$ | $1,827,181$ | $1,601,031$ | $1,444,979$ | $1,378,519$ |
| $15,109,784$ | $13,093,051$ | $13,872,262$ | $13,303,564$ | $11,559,113$ |


| 54.3 | 57.3 | 56.3 | 60.7 | 58.7 |
| ---: | ---: | ---: | ---: | ---: |
| 33.0 | 34.1 | 35.7 | 30.8 | 30.9 |
| 4.6 | 5.2 | 4.9 | 5.9 | 6.9 |
| 8.1 | 3.4 | 3.0 | 2.6 | 3.4 |
| - |  |  |  |  |
| - |  |  |  |  |
| 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |


| $\begin{array}{r} 235,318 \\ 2,016,733 \end{array}$ | $\begin{aligned} & (663,632) \\ & (779,212) \end{aligned}$ | $\begin{array}{r} 759,723 \\ 568,698 \end{array}$ | $\begin{array}{r} 211,856 \\ 1,744,451 \end{array}$ | $\begin{array}{r} 619,598 \\ 1,724,223 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| 4,037,661 | 4,855,463 | 611,687 | 155,487 | 760,734 |
| 1,927,229 | 1,486,989 | 752,983 | 698,423 | 1,321,844 |
| 27,190 | 12,443 | 11,357 | 17,316 | 11,595 |
| - | - |  |  |  |
| - | - |  |  |  |
| 6,826 | 1,702 | 7,936 | 18,479 | 545 |
| 5,998,907 | 6,356,598 | 1,383,962 | 889,705 | 2,094,717 |
| 527,725 | 2,439,142 | 611,687 | 145,744 | 398,264 |
| 1,803,984 | 1,486,989 | 752,983 | 698,423 | 1,321,844 |
| 27,190 | 12,443 | 11,357 | 17,316 | 11,595 |
| - | - |  |  |  |
| - | - |  |  |  |
| 6,826 | 1,702 | 7,936 | 18,479 | 545 |
| 2,365,725 | 3,940,276 | 1,383,962 | 879,962 | 1,732,247 |


| 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| ---: | ---: | ---: | ---: | ---: |
| 35.7 | 76.2 | 71.8 | 18.8 | 41.6 |
| 3.7 | 3.1 | 4.7 | 4.3 | 4.1 |
| 3.9 | 33.3 | 35.3 | 36.3 | 34.6 |
| 22.7 | $(12.6)$ | $(11.7)$ | 40.6 | 19.7 |
|  |  |  |  |  |
| 34.9 | 35.9 | 28.7 | 26.8 | 29.7 |

## ANNUAL STATEMENT FOR THE YEAR 2023



\begin{tabular}{|c|c|c|c|}
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
11 Debt \\
a.
\end{tabular}} \& Does the Association have any debt obligations? If yes, please provide list. \& \multirow[t]{2}{*}{\(\ulcorner\) Yes

$\square$} \& \multirow[t]{2}{*}{V No
Yes $\quad\ulcorner\mathrm{No}$} <br>
\hline \& \& \& <br>

\hline 12 Retir Post a. \& | nt Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other ement Benefit Plans |
| :--- |
| Does the Association provide benefits, pension plans, etc. to Officers, Directors and Employees? If so, please provide what types. |
| Insurance Company employees are covered by a qualified defined contribution pension plan sponsored by the insurance company. | \& \& <br>

\hline \multicolumn{4}{|l|}{13 Capital and Surplus, Dividend Restrictions and Quasi-Reorganization} <br>
\hline a. \& Does the Association have any special surplus funds from the prior year? \& $\ulcorner$ Yes \& V No <br>
\hline b. \& What amount of unassigned funds (surplus) are represented or reduced by cumulative unrealized gains (losses). \& \$ \& 235,318 <br>
\hline \multicolumn{4}{|l|}{14 Liabilities, Contingencies and Assessments} <br>
\hline \multirow[t]{7}{*}{a.} \& \multicolumn{3}{|l|}{Does the Association have:} <br>
\hline \& a. 1 Contingent Commitments; \& $\ulcorner$ Yes \& V No <br>
\hline \& a. 2 Assessments that have a material financial effect; \& $\ulcorner$ Yes \& $\square \mathrm{No}$ <br>
\hline \& a. 3 Gain Contingencies; \& $\Gamma$ Yes \& V No <br>
\hline \& a. 4 Claims Related Extra Contractual Obligation and Bad Faith Losses Stemming from Lawsuits; \& $\ulcorner$ Yes \& V No <br>
\hline \& a. 5 Joint and Several Liabilities; \& $\ulcorner$ Yes \& V No <br>
\hline \& a. 6 All Other Contingencies or impairment of assets. \& $\ulcorner$ Yes \& <br>
\hline \multicolumn{4}{|l|}{15 Leases} <br>
\hline a. \& Does the Association have any material lease obligations? If yes, please explain. \& $\ulcorner$ Yes \& V No <br>
\hline \multicolumn{4}{|l|}{16 Sale, Transfer and Servicing of Financial Assets and Extinguishment of Liabilities} <br>
\hline a. \& Does the Association have transfers or receivables reported as sales? \& $\ulcorner$ Yes \& $\checkmark$ No <br>
\hline b. \& Does the Association have transfers and servicing of financial assets? \& $\Gamma$ Yes \& V No <br>
\hline c. \& Does the Association have wash sales? \& $\ulcorner$ Yes \& V No <br>
\hline \multicolumn{4}{|l|}{17 Other Items} <br>
\hline \multicolumn{4}{|l|}{Does the Association have:} <br>
\hline a. \& Unusual or Infrequent Items; \& $\ulcorner$ Yes \& $\checkmark$ No <br>
\hline b. \& Troubled Debt Restructuring; \& $\Gamma$ Yes \& $\square \mathrm{No}$ <br>
\hline c. \& Other Disclosures or Unusual items; \& $\ulcorner$ Yes \& $\checkmark$ No <br>
\hline d. \& Subprime-Mortgage-Related Risk Exposure; \& $\ulcorner$ Yes \& - No <br>
\hline e. \& Insurance-Linked Securities (ILS) Contracts. \& \& <br>
\hline f. \& Other lines (Part 1 and Part 2 list business lines included) \& $\ulcorner$ Yes \& V No <br>
\hline \multicolumn{4}{|l|}{18 Event Subsequent} <br>

\hline | a. |
| :--- |
| b. | \& Does the Association have any Type I (Recognized Subsequent Events), or Type II (Non-recognized Subsequent Events) for year-end December 31, 2023? \& $\ulcorner$ Yes \& V No <br>

\hline \multicolumn{4}{|l|}{19 Reinsurance} <br>
\hline \multicolumn{4}{|l|}{Does the Association have:} <br>

\hline a. \& Unsecured aggregate recoverable for losses, paid or unpaid, including IBNR, loss adjustment expenses, and unearned premium that exceeds $3 \%$ of policyholder surplus; \& | $\nabla$ Yes |
| :--- |
| $\ulcorner$ Yes | \& \[

$$
\begin{aligned}
& \Gamma \text { No } \\
& \nabla \mathrm{No}
\end{aligned}
$$
\] <br>

\hline b. \& Reinsurance recoverable in dispute; \& $\ulcorner$ Yes \& V No <br>
\hline c. \& Commission amounts due and payable to reinsurers if parties were to cancel coverage; \& $\ulcorner$ Yes \& V No <br>
\hline d. \& Uncollectible reinsurance that was written off during the year for losses incurred, loss adjustment expenses incurred or premiums earned; \& $\ulcorner$ Yes \& V No <br>
\hline e. \& Commutation of ceded reinsurance during the year for losses incurred, loss adjustment expenses incurred or premiums earned; \& $\ulcorner$ Yes \& $\checkmark$ No <br>
\hline f. \& Contracts with Certified Reinsurance whose rating was downgraded or whose status was subject to revocation. \& $\ulcorner$ Yes \& V No <br>
\hline \multicolumn{4}{|l|}{20 Changes in Incurred Losses and Loss Adjustment Expenses} <br>

\hline a. \& | Does the Association have changes in the provision for incurred loss and loss adjustment expenses attributable to insured events of prior years. |
| :--- |
| If yes, please indicate whether additional premiums or return premiums have been accrued as a result of the prior-year effects (if applicable). See illustration. |
| Reserves as of December 312022 were ; 817,591 . As December 31, 2023 1,063,140 has been paid for incurred losses and loss adjustment expenses attributable to insured events of prior years. Reserves remaining for prior years are now 15,028 as a result of re-estimation of unpaid claims and claim adjustment expenses principally on yyy and zzz lines of insurance. Therefore, there has been 260,577 unfavorable (favorable) prior-year development since December: 2022 |
| December 31, 2023 |
| The increase (decrease) is generally the result of ongoing analysis of recent loss development trends. Original estimates are increased or decreased, as additional information becomes known regarding individual claims. Included in this increase (decrease), the Company experienced 0 of unfavorable (favorable) prior year loss development on retrospectively rated policies. However, the business to which it relates is subject to premium adjustments. | \& $\nabla$ Yes \& $\ulcorner$ No <br>


\hline b. \& | Does the Association have significant changes in methodologies and assumptions used in calculating the liability for unpaid losses and losses adjustment expenses. |
| :--- |
| If yes, please include reasons for the change and the effects on the financial statements for the most recent reporting period presented. | \& $\ulcorner$ Yes \& V No <br>

\hline
\end{tabular}

## ANNUAL STATEMENT FOR THE YEAR 2023 OF THE Norwegian Mutual Insurance Association <br> general interrogatories <br> PART 1 －COMMON INTERROGATORIES <br> GENERAL

1．1 Has any change been made during the year of this statement in the charter，by－laws，articles of incorporation，or deed of settlement of the reporting entity？
$\ulcorner\mathbf{Y e}$
V No
$\Gamma \mathbf{N} / \mathbf{A}$
1.2 If yes，date of change：

2．1 State as of what date the latest financial examination of the reporting entity was made or is being made

2．2 State the as of date that the latest financial examination report became available from either the state of domicile or the reporting entity．This date should be the date of the examined balance sheet and not the date the report was completed or released．

12／31／2021

3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity．This is the release date or completion date of the examination report and not the date of the examination（balance sheet date）．

| $8 / 6 / 2020$ |  |
| :--- | :--- |
| $\nabla$ Yes | $\square$ No |
| $\nabla$ N／A |  |
| $\nabla$ Yes | $\square$ No |

3．1 During the period covered by this statement，did any agent，broker，sales representative．non－affiliated sales／service organization or any combination thereof under common control（other than salaried employees of the reporting entity）receive credit or commissions for or control a substantial part（more than 20 percent of any major line of business measured on direct
3.11 sales of new business？
$\Gamma$ Yes $\quad$ No $\Gamma$ N／A
3.12 renewals？
$\Gamma$ Yes $\nabla$ No $\Gamma N / A$

3．2 During the period covered by this statement，did any sales／service organization owned in whole or in part by the reporting entity or an affiliate．receive credit or commissions for or control a substantial part（more than 20 percent of any major line of business measured on direct premiums）of：

| $\Gamma$ Yes | $\nabla$ No | $\Gamma$ N／A |
| :--- | :--- | :--- |
| $\Gamma$ Yes | $\nabla$ No | $\Gamma$ N／A |
| $\Gamma$ Yes | $\nabla$ No | $\Gamma$ N／A |

4．1 Has the reporting entity been a party to a merger or consolidation during the period covered by this statement？

4．2 If yes，provide the name of the entity．

| Name of Entity | NAIC Company Code | State of Domicile |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |
|  |  |  |

5．1 Has the reporting entity had any Certificates of Authority，licenses or registrations（including corporate registration，if applicable）suspended or revoked by any governmental entity during the reporting period？
5.2 If yes，give full information

6 What is the name and address of the independent certified public accountant or accounting firm retained to conduct the annual audit？ An annual audit is not required．

7．1 Are the senior officers（principal executive officer，principal financial officer，principal accounting officer or controller，or persons performing similar functions）of the reporting entity subject to a code of ethics，which includes the following standards？
a．Honest and ethical conduct，including the ethical handling of actual or apparent conflicts of interest between personal and professional relationships；
b．Full，fair，accurate，timely and understandable disclosure in the periodic reports required to be filed by the reporting entity；
c．Compliance with applicable governmental laws，rules and regulations；
d．The prompt internal reporting of violations to an appropriate person or persons identified in the code；and
e．Accountability for adherence to the code．
7.2 If the response to 7.1 is no，please explain：


[^0]
## BOARD OF DIRECTOR

8 Is the purchase or sale of all investments of the reporting entity passed upon either by the board of directors or a subordinate committee thereof？

9 Does the reporting entity keep a complete permanent record of the proceedings of its board of directors and all subordinate committees thereof？

10 Has the reporting entity an established procedure for disclosure to its board of directors or trustees of any material interest or affiliation on the part of any of its officers, directors, trustees or responsible employees that is in conflict or is likely to conflict with the official duties of such person?
11 Does the Association have any directors that are agents and/or own an agency with business written by the Association

| $\nabla$ Yes | $\Gamma$ No | $\Gamma$ N/A |
| :--- | :--- | :--- |
| $\nabla$ Yes | $\Gamma$ No | $\Gamma$ N/A |

11.1 If the response to 11 is yes, list the directors and the agency name, if applicable. Don Anderson - Don Anderson Agency

## FINANCIAL

11 Has this statement been prepared using a basis of accounting other than Statutory Accounting Principles (e.g., Generally Accepted Accounting Principles)?
12.1 Total amount loaned during the year:
12.11 To directors and other officers
12.2 Total amount of loans outstanding at the end of year:
12.21 To directors and other officers

$\$$
13.22 Borrowed from others
13.23 Leased from others
13.24 Other

14 Does the reporting entity report any amounts due from parent on Page 2 of this statement?

## INVESTMENTS

15.1 Were any preferred stocks or bonds owned as of December 31 of the current year mandatorily convertible into equity, or, at the option of the issuer, convertible into equity?
15.2 If yes, state the amount thereof at December 31 of the current year.

16 Excluding items in Schedule E-Part 3 - Special Deposits, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds and other securities, owned throughout the current year held pursuant to a custodial agreement with a qualified bank or trust company in accordance with lowa Administrative Code 191.32.

N/A
\$

For agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook, complete the following:

| Name of Custodian(s) | Custodian's Address |
| :--- | :---: |
| Decorah Bank \& Trust Co | 202 E Water St, PO Box 380 Decorah, IA 52101 |
|  |  |

17 Have there been any changes, including name changes, in the custodian(s) identified in 17.1 during the current year?

| Old Custodian | New Custodian | Date of Change | Reason |
| :---: | :---: | :---: | :---: |
|  |  |  |  |

17.2 Investment management - Identify all investment advisors, investment managers, broker/dealers, including individuals that have the authority to make investment decisions on behalf of the reporting entity. For assets that are managed internally by employees of the reporting entity, note as such. [... that have access to the investment accounts"; " ... handle securities]

| Name of Firm or Individual | Affiliation |
| :--- | :--- |
| Jim Clarke | I |
| Bryan D. Johnson | U |
| Mike Milligan | U |
| David Lorbiecki | U |

17.3 For those firms/individuals listed in the table for Question 18.2, do any firms/individuals unaffiliated with the reporting entity (I.e., designated with a "U") manage more than $10 \%$ of the reporting entity's invested assets?
17.4 For firms/individuals unaffiliated with the reporting entity (I.e., designated with a "U") listed in the table for Question 28.05, does the total assets under management aggregate to more than $50 \%$ of the reporting entity's invested assets?

| $\nabla$ Yes | $\Gamma$ No | $\Gamma$ N/A |
| :--- | :--- | :--- |
| $\nabla$ Yes | $\Gamma$ No | $\Gamma$ N/A |
| $\Gamma$ Yes | $\nabla$ No | $\Gamma$ N/A |

8.1 Does the reporting entity have any diversified mutual funds reported in Schedule $0-$ Part 2 (diversified according to the Securities and Exchange Commission (SEC) in the Investment Company Act of 1940 [Section 5 (b) (1)])?

| CUSIP\# | Name of Mutual Fund | Book/Adjusted Carrying Value |
| :--- | :--- | :--- |
|  |  |  |
|  |  |  |
| 18.20 TOTAL |  |  |

18.3 For each mutual fund listed in the table above, complete the following schedule:

| Name of Mutual Fund <br> (from above table) | Name of Significan Holding <br> of the Mutual Fund | Amount of Mutual Fund's <br> Book/Adjusted Carrying Value <br> Attributable to the Holding | Date of Valuation |
| :---: | :---: | :---: | :---: |
|  |  |  |  |

19 Describe the sources or methods utilized in determining the fair values
Third Party Custodian
20.1 Was the rate used to calculate fair value determined by a broker or custodian for any of the securities in Schedule D?

| $\nabla$ Yes | $\Gamma$ No | $\Gamma$ N/A |
| :--- | :--- | :--- |
| $\nabla$ Yes | $\Gamma$ No | $\Gamma$ N/A |

(hard copy or electronic copy) for all brokers or custodians used as a pricing source?
21.3 If the answer to 21.2 is no, describe the reporting entity's process for determining a reliable pricing source for purposes of disclosure of fair value for Schedule D:

## OTHER

22.1 Amount of payments to trade associations, service organizations and statistical or rating bureaus, if any?
$\$ \quad 17,413$
22.2 List the name of the organization and the amount paid if any such payment represented $25 \%$ or more of the total payments to trade associations, service organizations, and statistical or rating bureaus during the period covered by this statement.

| Name | Amount Paid |
| :--- | ---: |
| NAMIC |  |
| Total | 7,580 |

23.1 Amount of payments for legal expenses, if any?
23.2 List the name of the firm and the amount paid if any such payment represented $25 \%$ or more of the total payments for legal expenses during the period covered by this statement.

| Name | Amount Paid |
| :--- | :---: |
| Shuttleworth \& Ingersoll, P.L.C. | 4,468 |
|  | - |

24.1 Amount of payments for expenditures in connection with matters before legislative bodies, officers, or departments of government, if any?
24.2 List the name of the firm and the amount paid if any such payment represented $25 \%$ or more of the total payment expenditures in connection with matters before legislative bodies, officers, or departments of government during the period covered by this statement.

| Name | Amount Paid |
| :---: | :---: |
|  |  |

25 Please list operating systems (software) and their applications. IMT APPS

26 Does the Association utilize in-house adjusters? If not please provide third party utilized. Yes

## ANNUAL STATEMENT FOR THE YEAR 2023 OF THE Norwegian Mutual Insurance Association GENERAL INTERROGATORIES <br> PART 2 - PROPERTY \& CASUALTY INTERROGATORIES

| would limit the reinsurer's losses below the stated quota share percentage (e.g., a deductible, a loss ratio corridor, a loss cap, an aggregate limit or any similar provisions)? | $\ulcorner$ Yes | V No | $\ulcorner\mathbf{N} / \mathbf{A}$ |
| :---: | :---: | :---: | :---: |
| 1.2 If yes, indicate the number of reinsurance contracts containing such provisions |  |  |  |
| 2.1 Has this reporting entity reinsured any risk with any other entity and agreed to release such entity from liability, in whole or in part, from any loss that may occur on this risk, or portion thereof, reinsured? <br> 2.2 If yes, please provide details. | $\ulcorner$ Yes | $\checkmark$ No | $\Gamma \mathbf{N} / \mathbf{A}$ |
| 4.1 Has the reporting entity guaranteed policies issued by any other entity and now in force: <br> 4.2 If yes, give full information | $\Gamma$ Yes | $\checkmark$ No | $\ulcorner\mathbf{N} / \mathbf{A}$ |
| 5.1 Largest net aggregate amount insured in anyone risk (excluding workers' compensation): | \$ | 250,000 |  |
| 5.2 Does any reinsurance contract considered in the calculation of this amount include an aggregate limit of recovery without also including a reinstatement provision? | Г Yes | $\nabla$ No | $\Gamma \mathbf{N} / \mathbf{A}$ |
| 5.3 State the number of reinsurance contracts (excluding individual facultative risk certificates, but including facultative programs, automatic facilities or facultative obligatory contracts) considered in the calculation of the amount. |  |  |  |
| 6.1 Is the reporting entity's premiums ceded in multiple reinsurance contract? <br> 6.2 If yes, please describe the method of allocating and recording reinsurance among the ceded: | $\ulcorner$ Yes | $\nabla$ No | $\ulcorner\mathbf{N} / \mathbf{A}$ |
| 6.3 If the answer to 6.1 is yes, are the methods described in item 6.2 entirely contained in the respective multiple ceded reinsurance contracts? <br> 6.4 If the answer to 6.3 is no, are all the methods described in 8.2 entirely contained in written agreements? <br> 6.5 If the answer to 6.4 is no, please explain. | $\begin{aligned} & \Gamma \text { Yes } \\ & \Gamma \text { Yes } \end{aligned}$ | $\begin{aligned} & \Gamma \text { No } \\ & \Gamma \text { No } \end{aligned}$ | $\begin{aligned} & \nabla N / A \\ & \nabla N / A \end{aligned}$ |
| 7.1 Has the reporting entity guaranteed any financed premium accounts? 7.2 If yes, please provide details. | $\ulcorner$ Yes | $\sqrt{\sim}$ No | $\ulcorner\mathbf{N} / \mathbf{A}$ |


[^0]:    7．6 If the response to 7.5 is yes，provide the nature of any waiver（s）．

