SEP 12 2024

COMMISSION OF INSURANCE INSURANCE DIVISION OF IOWA

## BEFORE THE IOWA INSURANCE COMMISSIONER

IN THE MATTER OF	)	Division Case No. 123419	
WELLMARK, INC. 2025 INDIVIDUAL HEALTH INSURANCE RATE	)	DECISION AND ORDER	

NOW THEREFORE, the Commissioner has taken up for consideration the 2025 pre-ACA individual health insurance rate of Wellmark, Inc. ("Wellmark"). Being fully informed, the Commissioner enters the following decision and order:

## FINDINGS AND CONCLUSIONS

- 1. On June 10, 2024, the Iowa Insurance Division (the "Division") received an annual individual health insurance premium rate filing ("06/10/24 Rate Filing") for Wellmark, Inc. plans qualified as "Grandfathered" and "Transitional" under the federal Patient Protection and Affordable Care Act ("ACA"). Wellmark proposed an average 7% base rate increase for this pre-ACA block with some plans receiving 5.5% and other plans receiving 8.6%. The proposed effective date is January 1, 2025, covering approximately 24,500 lives.
- 2. The standard of rate review for any health insurance rate review requires a determination that the rates are not inadequate, not excessive, and do not unfairly discriminate. Further, the rates must be actuarially sound.
- 3. For any health insurance rate increase proposal, the review involves analyzing the carrier's experience (premiums vs. claims), trend (the growth in the cost of the claims caused by unit cost increases along with utilization increases), and other assumptions to determine if the rate increase proposal is actuarially justified. The review employs sophisticated procedures, forecasting models, and scenario testing to gauge the reasonableness of the proposal. The type of

analysis utilized, the procedures and methodology, and overall process have developed over a period of many years. Shortly after the passage of the ACA, an actuarial consulting firm (The INS Companies out of Philadelphia, PA) conducted an in-depth analysis of the Division's rate review process and found it to be thorough, reasonable, and actuarially sound.

4. The proposed rates would cause an average premium increase of \$43 per month, resulting in a 2025 projected average monthly premium of \$656 up from the current average monthly premium of \$613. This is an average based upon all members, all age groups, all benefit plans, all geographic regions, etc.

## **Actuarial Review**

- 5. Pursuant to a Governor's directive from 2010, and in accordance with Iowa Code § 505.15, whenever any health insurance company that conducts business in Iowa submits a health insurance premium rate increase request to the Division, the Commissioner may utilize an independent, qualified third-party actuary to conduct a secondary review to determine the adequacy and appropriateness of the proposed rate. The Division has standing contracts with several actuarial firms, and selected Magnum Actuarial Group to perform the independent actuarial review. Specific tests and criteria used to determine the validity of the request is outlined in the report. The independent review is performed simultaneously with the statutorily required Division in-house review.
- 6. The Commissioner reviewed the actuarial reports from Magnum Actuarial Group. The Commissioner also consulted with financial and actuarial staff within the Division prior to issuing this decision and order.
- 7. The actuarial reviews conducted by the Division and Magnum Actuarial Group reveal Wellmark's past loss ratios for these blocks have averaged approximately 86% over the last

seven years. In the absence of a rate increase for calendar year 2025, the Division projects a loss ratio of approximately 102% (Farm Bureau + Wellmark 'direct placed' combined) which significantly exceeds the 80% minimum.

- 8. With the current loss ratios and the continuing growth of claims, the Division's projected Federal medical loss ratio is approximately 99% (Farm Bureau + Wellmark 'direct placed' combined) after the 7% increase is applied.<sup>1</sup> Furthermore, Magnum Actuarial Group's projected Federal medical loss ratio is over 100% after the 7% rate increase is implemented <sup>2</sup> Both review teams have concluded that the rate increase will continue to generate the 80% Federally mandated medical loss ratio.
- 9. If approved, Wellmark's 06/10/24 Rate Filing will generate rates that are actuarially supported and are actuarially sound.

# **Public Comment and Rate Impact Considerations**

- 10. The Commissioner's decision is not limited to actuarial considerations in the record and may be informed by his experience and specialized knowledge of insurance and the market.
- 11. Iowa Code § 505.19 requires the Commissioner to hold a public hearing on any proposed health insurance rate increase (for individual medical insurance) which exceeds the average annual health spending growth rate as published by the Centers for Medicare & Medicaid Services. The current threshold percentage is 5.6%. A hearing on the proposed rate was scheduled for and held on Saturday, August 8, 2024, at 5:00 p.m. at 1963 Bell Avenue, Des Moines, IA ("08/08/24 Hearing").

<sup>&</sup>lt;sup>1</sup> If the proposed increase is too aggressive which causes the company medical loss ratio to dip below 80% over a certain time period, affected Iowans could receive a rebate under Federal law.

<sup>&</sup>lt;sup>2</sup> Please note the Division makes a clear distinction between 'loss ratio' and 'medical loss ratio.' The term 'medical loss ratio' is a Federal term and allows for the deduction of certain taxes and fees from the premium in the formula. Consequently, the 'medical loss ratio' will always differ (and be higher) than the 'loss ratio'.

- 12. When the ACA was enacted, it allowed "Grandfathered" plans. When the ACA was implemented, additional "Transitional" plans were allowed by executive action. These are closed blocks, meaning that those individuals who choose to keep their plans may do so, but new entrants into the individual health insurance market must join the ACA's individual market.
- 13. Attached below and incorporated by reference, are two charts that display data pertaining to the Iowa health market; including but not limited to: Grandfathered and Transitional plans combined, ACA compliant plans, and percentage of Iowans covered. The number of covered lives in the Wellmark pre-ACA plans before us is now 24,500 statewide. Federal law prohibits new participants, and these plans continue the downward trend in covered lives as the plans are under pressure well beyond simple annual increases in the health spending growth rate. This trend is not dissimilar from the trend across all pre-ACA plans. Although the number of Iowa policyholders in ACA compliant plans has been increasing in recent years, nearly all consumers in these plans are subsidized with total premium subsidies in this market approaching 90% of total premiums in the market. In Grandfather Plans and Transitional Plans, which are not eligible for premium assistance, the number of policyholders continues a downward trend.
- 14. The advance premium tax credit system and its impact that carriers' rates have on the consumer's perception of other carriers' rates continues to evolve and the market continues to be impacted by regulatory and competitive pressures.
- 15. Prior to the 08/08/24 Hearing, the Consumer Advocate for the Division solicited and received public comments on Wellmark's proposed health insurance rate increases. Those comments are also available for review at the Division's website. Access to the 08/08/24 Hearing was available for those who wished to attend in-person and via Zoom, which any Iowan could access online.

16. The written comments and testimony before and during the 08/08/24 Hearing

indicate that Wellmark's 06/10/24 Rate Filing rate increases are concerning for many

policyholders. Detailed information about the rate filing, the public testimony, and public

comments is also available for public review on the Division's website: Wellmark BCBS of Iowa

Rate Hearing.

**ORDER** 

Wellmark's 06/10/24 Rate Filing is reasonable and actuarially sound. The Commissioner

reviewed the actuarial reports from Magnum Actuarial Group and consulted with financial and

actuarial staff within the Division prior to issuing this decision. The continued increase in health

costs is concerning and numerous Iowans will be significantly impacted by this decision, but is

supported by the past and projected experience.

Wellmark's 06/10/24 Rate Filing does not propose rates that are inadequate, excessive or

unfairly discriminatory.

**THEREFORE**, Wellmark's 06/10/24 Rate Filing is approved.

**SO ORDERED** on this 2 day of September 2024.

DOUGLAS M. OMMEN

Iowa Insurance Commissioner

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# **Iowa Total Health Coverage in 2023**

Type of Coverage	Iowa Population	2023
Employer (self-insured + other types not listed)	1,138,170	35.5%
Medicaid + CHIP	710,281	22.1%
Medicare (Original + Medicare Advantage)	671,606	20.9%
Fully Insured Large Employer Group	288,902	9.0%
Uninsured people	126,000	3.9%
Fully Insured Small Employer Group	133,147	4.2%
Individual Coverage (ACA + pre-ACA)	117,298	3.7%
Other Public [Military, Tricare, VA]	21,600	0.7%
Iowa Population (U.S. Census)	3,207,004	100%

Source: Kaiser Family Foundation (KFF), Centers for Medicare and Medicaid Services (CMS), National Association of Insurance Commissioners (NAIC), U.S. Census, and IID surveys

# Total Iowa Individual Medical Insurance Market Size ACA, Transitional, and Grandfathered Business [IID Survey July 2024]

