

Advisory Rates, Assigned Risk Rates, and Rating Values Filing

Proposed Effective January 1, 2020

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August 30, 2019

Honorable Doug Ommen Insurance Commissioner Iowa Insurance Division 601 Locus St., 4<sup>th</sup> Floor Des Moines, IA 50309-3738

#### Re: Iowa Advisory Rates, Assigned Risk Rates, and Rating Values Filing Proposed Effective January 1, 2020

Dear Commissioner Ommen:

In accordance with the applicable statutes and regulations of the state of Iowa, we are filing for your consideration and approval advisory prospective rates and rating values for the Iowa voluntary and assigned risk markets to become effective January 1, 2020 for new and renewal policies.

This filing proposes an overall average decrease of 3.0% to the voluntary and assigned risk rate levels. The advisory prospective rates of the voluntary market are used as a basis for the rates in the assigned risk market.

This filing is made exclusively on behalf of the companies that have given valid consideration for the express purpose of fulfilling regulatory rate filing requirements and other private use of this information.

The following are of special note as a result of item filings approved in Iowa:

- As a result of Item B-1397, effective January 1, 2008, a single combined rate is still calculated for Class Codes 7710 and 7711 via a payroll-weighted average of the separately indicated rates for these two class codes.
- As a result of Item B-1436, effective January 1, 2019:
  - Class Codes 8825 and 8826 are combined to reflect the final year of a two-year transition program, and Class Code 8825 is discontinued.
  - Class Code 8829 is discontinued and the rate for Class Code 8824 is payroll-weighted to reflect the combined experience of Class Codes 8824 and 8829.
- As a result of Item B-1437, effective January 1, 2020:
  - Class Codes 2286 and 2220 are combined to reflect the first year of a two-year transition program. In the second year of the transition, Class Code 2286 will be discontinued.
  - Class Codes 2670 and 2688 are combined to reflect the first year of a two-year transition program. In the second year of the transition, Class Code 2670 will be discontinued.

- Class Code 4360 is discontinued and the rate for Class Code 7610 is payroll-weighted to reflect the combined experience of Class Codes 4360 and 7610.
- Class Code 4670 is discontinued and the rate for Class Code 4683 is payroll-weighted to reflect the combined experience of Class Codes 4670 and 4683.
- Class Code 5508 is discontinued and the rate for Class Code 5507 is payroll-weighted to reflect the combined experience of Class Codes 5508 and 5507.

In the enclosed appendix is a list of companies which, as of the time this filing is submitted, are eligible to reference this information. The inclusion of a company on this list merely indicates that the company, or the group to which it belongs, is affiliated with NCCI in this state, or has licensed this information as a nonaffiliate, and is not intended to indicate whether the company is currently writing business or is even licensed to write business in this state.

As always, if you should have any questions or need additional information, please do not hesitate to contact Dan Benzshawel at (561) 893-3093 or me at (303) 200-6728.

Respectfully submitted,

Stephanie Paswaters

Stephanie Paswaters State Relations Executive Regulatory Division



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## Workers Compensation Rate Filing – January 1, 2020

## **Actuarial Certification**

I, Dan Benzshawel, am an Associate Actuary for the National Council on Compensation Insurance, Inc. I am a Fellow of the Casualty Actuarial Society and a member of the American Academy of Actuaries, and I meet the Qualification Standards of the American Academy of Actuaries to provide the actuarial report contained herein.

The information contained in this report has been prepared under my direction in accordance with applicable Actuarial Standards of Practice as promulgated by the Actuarial Standards Board. The Actuarial Standards Board is vested by the U.S.-based actuarial organizations with the responsibility for promulgating Actuarial Standards of Practice for actuaries providing professional services in the United States. Each of these organizations requires its members, through its Code of Professional Conduct, to observe the Actuarial Standards of Practice when practicing in the United States.

Dan Benzshawel, FCAS, MAAA Associate Actuary Actuarial and Economic Services



## Workers Compensation Rate Filing – January 1, 2020

## Disclosures

#### **Purpose of the Report**

The purpose of this report is to provide the proposed voluntary and assigned risk rates for workers compensation policies in Iowa, proposed to be effective January 1, 2020. The intended users of this report are:

- The Iowa Insurance Division
- Affiliated carriers, for their reference in determining workers compensation rates

#### Scope

The prospective advisory rates for the voluntary market are intended to cover the indemnity and medical benefits provided under the system, the expenses associated with providing these benefits (loss adjustment expenses), and any other costs associated with providing workers compensation insurance (such as commissions, taxes, etc.).

Each insurance company offering workers compensation insurance in Iowa may:

- a) adopt the advisory rates which include provisions for expenses based on NCCI's compilation of industry expense data, or
- b) deviate from the advisory rates.

Employers unable to secure coverage in the voluntary market can apply for such coverage in the assigned risk market. The proposed assigned risk rates are intended to cover the indemnity and medical benefits provided under the system, the expenses associated with providing these benefits (loss adjustment expenses), and any other costs associated with providing workers compensation insurance (such as commissions, taxes, etc.).

#### **Data Sources and Dates**

The overall average advisory rate level change is based on a review of Financial Call Data, which is an aggregation of workers compensation data annually reported to NCCI. In this filing, Financial Call Data submissions received after June 3, 2019 were not considered for inclusion in the analysis.

Advisory rate level changes at the classification code level are based on Unit Statistical Data, which is the audited exposure, premium and loss information reported to NCCI on a policy level. In this filing, Unit Statistical Data submissions received after May 23, 2019 were not considered for inclusion in the analysis.



## Workers Compensation Rate Filing – January 1, 2020

## Disclosures

In some areas, NCCI's analysis also relies on other data sources, which are reviewed for reasonableness and are referenced in the filing where applicable.

This filing was prepared as of July 19, 2019. Therefore, events that occurred after this date that may have a material impact on workers compensation costs in this jurisdiction have not been considered in the analysis.

NCCI maintains several data reporting initiatives and programs to assist carriers to report data and to ensure that the data that is reported to NCCI is complete, accurate, and reported in a timely fashion. Occasionally, a carrier's data submission is not available for use in an NCCI filing either because the data was not reported prior to the filing, had quality issues, or NCCI determined that the data that was reported should not be included in the filing based on NCCI's actuarial judgment.

Data for all carriers writing at least one-tenth of one percent of the lowa workers compensation written premium volume have been included in the experience period on which this filing is based.

Other exclusions are made for the purposes of analysis, but do not have a material impact on the proposed changes in this filing.

#### **Risks and Uncertainty**

This filing includes assumptions and projections concerning the future. As with any prospective analysis, there exists estimation uncertainty in these assumptions and projections. Areas of this analysis subject to estimation uncertainty that could have a material impact on the final results include the following:

- Projection of future loss development
- Selection of loss ratio trends
- Potential impact of changes to laws and/or regulations

In addition, any future changes to workers compensation law or regulations that apply retroactively to policies or benefit claims on policies in the proposed effective period may have a significant impact on the adequacy of the rates proposed in this filing.



## Workers Compensation Rate Filing – January 1, 2020

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## Workers Compensation Rate Filing – January 1, 2020

## Part 1 Filing Overview

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## Workers Compensation Rate Filing – January 1, 2020

## **Executive Summary**

Based on its review of the most recently available data, NCCI has proposed an overall average workers compensation voluntary and assigned risk rate level change of -3.0% to become effective January 1, 2020.

Key Components	Percentage Change
Experience, Trend and Benefit Change	- 3.3%
Production and General Expense Change	+ 0.1%
Taxes & Fee Change	+ 0.1%
Loss-based Expense Change	+ 0.1%
Profit & Contingency Change	0.0%
Proposed Change in Overall Voluntary Rate Level	- 3.0%
<u>Assigned Risk Differential Change</u> Proposed Change in Overall Assigned Risk Rate Level	<u>    0.0%</u> – <b>3.0%</b>

Key Observations:

- The filing is based on premium and loss experience for policy years 2016 and 2017. The financial data experience period evaluated as of December 31, 2018 shows improvement when compared with the experience period evaluated as of December 31, 2017 on which the previous filing was based.
- Iowa's claim frequency has declined in recent years.
- After adjusting to a common wage level, indemnity and medical average cost per case figures continue to show a long-term upward trend.

Proposed Changes in Voluntary Rate Level by Industry Group:

Industry Group	Average Change	Maximum Increase	Maximum Decrease
Manufacturing	-2.5%	+23%	-27%
Contracting	-3.6%	+21%	-29%
Office and Clerical	-3.5%	+22%	-28%
Goods and Services	-3.5%	+22%	-28%
Miscellaneous	-1.4%	+24%	-26%

Additional Notable Change(s) Proposed in the Filing:

- Removal of Automatics
- DCCE Methodology Change
- USL&HW Factor Change
- Swing Limit Bound Calculation Modification



## Workers Compensation Rate Filing – January 1, 2020

## **Overview of Methodology**

#### Aggregate Ratemaking

NCCI's approach to determining the proposed overall average advisory rate level change utilizes widely accepted ratemaking methodologies. The approach employed in this filing includes the following steps:

- The reported historical premium totals are projected to an ultimate basis and adjusted to the current pure premium level
- The excess loss portion of individual large claims are removed from reported aggregate losses, based on an lowa specific large loss threshold
- The reported historical limited indemnity and medical loss totals are projected to an ultimate basis and adjusted to the current benefit level
- Ratios of losses to pure premium are projected to the cost levels expected in the rate effective period
- Ultimate, trended, limited losses are adjusted to an unlimited basis with an excess ratio
- Proposed benefit level and expense changes are applied to the projected cost ratios

The indicated average advisory rate level change is calculated for the years in the filing's experience period. If the final projected cost ratios are greater (less) than 1.000, then an increase (decrease) in the average rate level is indicated.

## **Class Ratemaking**

Once the proposed overall average advisory rate level change has been determined, NCCI separately determines rates per \$100 of payroll for each workers compensation job classification (class); the advisory rates and year-over-year changes vary by class. Three sets of pure premiums are combined as part of each class code's advisory rate calculation based on the volume of available data for that job classification. The three sets of pure premiums are:

- State-specific payroll and loss experience ("indicated")
- Currently-approved pure premium adjusted to the proposed level ("present on rate level")
- Countrywide experience adjusted to state conditions ("national")

## Assigned Risk Rates

The proposed assigned risk rates are then determined for each job classification as the product of the classification's advisory voluntary rate and an assigned risk differential.

Note: The methodology and assumptions used in this filing may not be applicable to or relevant for another purpose, including but not limited to NCCI filings in other jurisdictions.



## Workers Compensation Rate Filing – January 1, 2020

## **Summary of Selections**

The following is a summary of selections underlying the voluntary and assigned risk rates proposed to be effective January 1, 2020, along with the selections underlying the filing effective January 1, 2019.

Voluntary and Assigned Risk Rates	Approved January 1, 2019	Proposed Effective January 1, 2020		
Experience Period	Policy Years 2015 and 2016	Policy Years 2016 and 2017		
Premium Development	3-year average	3-year average		
Basis of Loss Experience	Average of Paid and Paid+Case losses	Average of Paid and Paid+Case losses		
Paid Loss Development	3-year average	3-year average		
Paid+Case Loss Development	5-year average	5-year average		
Tail Factors	Selected	Selected		
Indemnity Annual Loss Ratio Trend Factor	0.985	0.980		
Medical Annual Loss Ratio Trend Factor	0.990	0.990		
Loss Adjustment Expense Provision	15.7%	15.8%		
Base Threshold for Limiting Losses	\$8,510,109	\$8,219,242		
Large Loss Excess Ratio	1.3%	2.7%		
Production and General Expenses	23.5%	23.6%		
Premium Taxes and Assessments	2.2%	2.3%		
Profit and Contingencies Provision	-0.5%	-0.5%		
Maximum Minimum Premium*	\$1,000	\$1,000		
Assigned Risk Differential	1.300	1.300		
Classification Swing Limits (applied by Industry Group)	+/-25%	+/-25%		

\* MMP varies for Farming and Agricultural class codes



## Workers Compensation Rate Filing – January 1, 2020

## **Selections Underlying the Proposed Changes**

## **Experience and Development**

NCCI analyzed the emerging experience of lowa workers compensation policies in recent years. The primary focus of our analysis was on premiums and losses from policy years 2016 and 2017 evaluated as of December 31, 2018. The most recently available full policy year is 2017 since the last policy had an effective date of December 31, 2017 and did not expire until December 31, 2018. During this year's analysis, after reviewing various possible experience periods, the use of the two most recently available full policy years of data was selected as most appropriate in terms of providing balance between stability and responsiveness.

NCCI performs analysis on different subsets of data including (i) paid losses and (ii) the sum of paid losses plus case reserves. For use in this filing, NCCI utilized loss development factors based on each of these two loss aggregations. This is consistent with NCCI filings made in the past several years in lowa. Loss development factors are needed since paid losses and case reserve estimates on a given claim change over time until the claim is finally closed. The loss development factors are based on how paid losses and case reserve estimates changed over time for claims from older years. The specific development link ratio selections underlying this filing are shown below:

- A three-year average of historical premium development factors
- A three-year average of historical paid loss development factors through a 19th report
- A five-year average of historical paid plus case loss development factors through a 19th report
- Loss development tail factors from a 19th report to ultimate were selected based on a review of the 10 most recently available factors

## Trend

This filing relies primarily on the experience from policy years 2016 and 2017. However, the proposed voluntary and assigned risk rates are intended for use with policies with effective dates starting on January 1, 2020. It is necessary to use trend factors that forecast how much the future lowa workers compensation experience will differ from the past. These trend factors measure anticipated changes in the amount of indemnity and medical benefits as compared with anticipated changes in the amount of workers' wages. For example, if benefit costs are expected to grow faster than wages, then a trend factor greater than zero is indicated. Conversely, if wages are expected to grow faster than benefit costs, then a trend factor less than zero is indicated.

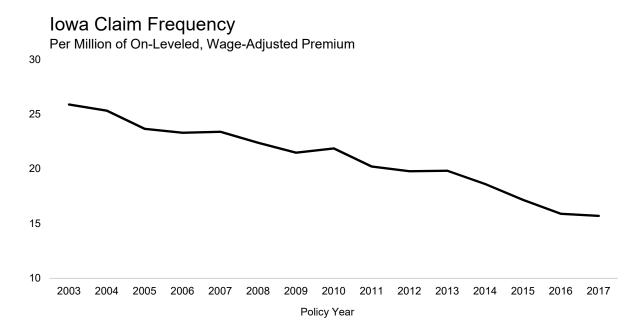
While historical changes in claim frequency and average cost per case were also reviewed, NCCI applies loss ratio trend factors in the determination of the proposed overall average advisory rate level change.



## Workers Compensation Rate Filing – January 1, 2020

## **Selections Underlying the Proposed Changes**

The following few charts show a measure of the number of workplace injuries (claim frequency) and the average cost of each of these injuries (claim severity).

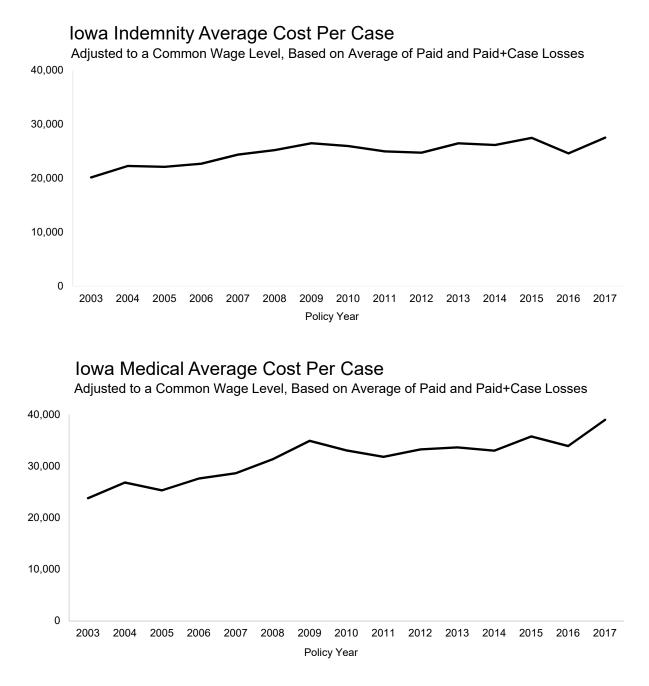


lowa's lost-time claim frequency has generally declined for the past several years as shown immediately above. The data in this chart reflects premiums at today's advisory rate level, and a common wage level.



## Workers Compensation Rate Filing – January 1, 2020

## **Selections Underlying the Proposed Changes**



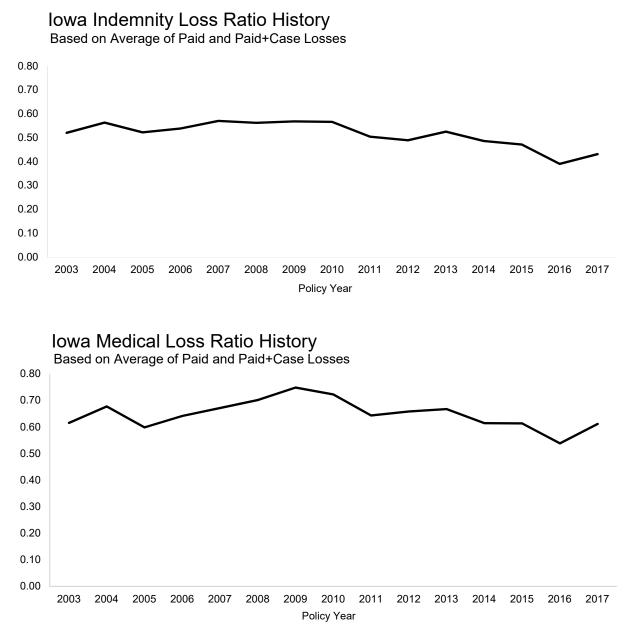
As these two charts illustrate, Iowa's average indemnity and medical costs per case in excess of wage growth have generally trended upward over time for the period shown.



## Workers Compensation Rate Filing – January 1, 2020

## **Selections Underlying the Proposed Changes**

Loss ratios result after combining observed changes in Iowa's average claim frequency with corresponding changes in Iowa's average cost per case.



Based on our analysis this year, we are proposing to decrease the annual indemnity loss ratio trend from -1.5% to -2.0% and maintain the current annual medical loss ratio trend of -1.0%.



## Workers Compensation Rate Filing – January 1, 2020

## **Selections Underlying the Proposed Changes**

#### **Benefit Changes**

In accordance with enacted Senate File 2417, most individual state income tax rates were lowered beginning in tax year 2019, causing an increase to spendable wages and workers compensation benefits. This filing reflects the change in benefits for policies effective January 1, 2020 and subsequent, please see Appendix C-I for additional detail.

#### **Expenses**

The proposed advisory rates include a provision for workers compensation expenses. The following provides detail on the expense provisions accounted for in the advisory rates.

#### Loss-Based Expenses

The proposed advisory rates include a provision for loss adjustment expenses (LAE). These are expenses associated with the handling of workers compensation claims. LAE is included in the rates by using a ratio of loss adjustment expense dollars to loss dollars (called the LAE provision). In this filing, NCCI is proposing to increase the current LAE provision from 15.7% to 15.8% of losses. Please see Exhibit II for additional detail.

#### Production and General Expense

The proposed advisory rates include a provision for production expenses (including commissions) and general expenses.

The current provision in the advisory rates for production expense is 18.5% of premium. This filing proposes maintaining the provision of 18.5%.

The current provision in the advisory rates for general expenses is 5.0% of premium. This filing proposes to increase the provision to 5.1%.

The overall advisory rate change due to the proposed production and general expense provisions is an increase of 0.1%.

#### Premium Taxes and Assessments

This filing proposes an increase to the current approved provisions for taxes and assessments. The current provision in the rates for taxes and assessments is 2.2% of premium; the proposed provision is 2.3% of premium. The breakdown of the proposed provision is shown below:

Premium Tax	1.0%
Second Injury Fund	1.0%
Miscellaneous	0.3%
Taxes and Assessments	2.3%



## Workers Compensation Rate Filing – January 1, 2020

## **Selections Underlying the Proposed Changes**

#### **Profit and Contingency Provision**

By law, lowa's advisory rates must be determined such that lowa's workers compensation insurers can be expected to earn a return that is adequate, fair and not excessive. Analysis and determination of a profit and contingency provision is necessary to ensure this premise is maintained.

Current advisory rates contain a profit and contingency of -0.5%. Based upon the results from its latest internal rate of return model, NCCI is proposing to maintain the current profit and contingency provision in this rate filing.

#### Assigned Risk Market

As previously mentioned, an overall average decrease of 3.0% to the current assigned risk rate level is being proposed effective January 1, 2020.

A number of Assigned Risk programs have been instituted in Iowa. These programs help to assure that the assigned risk market is self-funding. This means that the premium collected in the assigned risk market should pay for losses generated by employers in that market. These programs also encourage employers in the assigned risk market to seek coverage in the voluntary market. They are listed below:

Assigned Risk Program	Effective Date
Removal of Assigned Risk Premium Discounts	04/16/1987
Take-out Credit Program	01/01/1992
Assigned Risk Adjustment Program (ARAP)	07/01/1992
Assigned Risk Differential (Increased to 1.30)	01/01/2014

In this filing, there are no changes proposed to the current assigned risk pricing programs.



## Workers Compensation Rate Filing – January 1, 2020

## Additional Proposed Changes

## Reflection of Annual Changes to Maximum and/or Minimum Indemnity Benefits in Ratemaking

#### Summary

This filing proposes a change in the handling of benefit changes that result from annual revisions in maximum and/or minimum weekly indemnity benefits. These benefit changes are tied to annual statutory changes in the State Average Weekly Wage (SAWW). The proposal is to capture these benefit changes through the indemnity trend factor rather than through explicit benefit changes.

#### **Background**

NCCI has historically recognized annual SAWW-related changes to maximum and/or minimum weekly benefits via complex calculations relying on wage distributions, which vary the impacted inflation-sensitive parameters while holding all other values constant. The resulting impact becomes a benefit component of the rate indication and is used to bring historical indemnity losses to the proposed benefit level.

During a review of current procedures, NCCI determined that this adjustment unnecessarily increases the complexity of the calculation of expected benefit levels in the ratemaking process. As such, NCCI is simplifying the way this type of annual benefit change is reflected.

#### Proposed Procedure

Annual changes in maximum and/or minimum indemnity benefits reflect inflationary changes in premium/payroll; they do not result in changes to injured worker benefit levels over and above changes in wage inflation. Therefore, it is preferable to not explicitly adjust historical losses to account for these types of indemnity changes.

Going forward, the impact on indemnity benefit costs due to annual adjustments to maximum and/or minimum weekly benefits because of changes in the SAWW will not be calculated. Further, historical changes of this type will no longer be included in loss on-level factors.

#### Impact

Removal of explicit recognition of annual SAWW-related changes will likely impact the rate filing in three ways (assuming positive SAWW changes):

1. The estimated impact of the latest change in the SAWW will not be explicitly included (historically in Appendix C). Everything else being equal, this will tend to decrease the indication.





## Workers Compensation Rate Filing – January 1, 2020

## **Additional Proposed Changes**

- 2. The experience-period indemnity losses will not be on-leveled for previously filed annual SAWW-related changes (Exhibit I, Appendix A-I). Everything else being equal, this will tend to decrease the indication.
- 3. The indemnity losses used in the determination of the loss ratio trend factor will not be onleveled for historical annual SAWW-related changes (Appendix A-III). Everything else being equal, this will tend to increase the fitted trend factors and, potentially, the indication.

NCCI researched the impact of the implicit recognition of these changes across states and years and concluded that the three components noted above should offset each other over time. Accordingly, there is no expected overall rate level impact due to this change.



## Workers Compensation Rate Filing – January 1, 2020

## **Additional Proposed Changes**

## Proposed Change to the Defense and Cost Containment Expense Provision Calculation

#### Background

The Loss Adjustment Expense (LAE) provision in the rates is comprised of Defense and Cost Containment Expense (DCCE) and Adjusting and Other Expense (AOE) provisions.

Previously in Iowa, the DCCE portion of the LAE provision has been calculated based on a selected countrywide DCCE provision calculated from the NCCI Call for Loss Adjustment Expenses (Financial Call #19). This countrywide DCCE provision was adjusted by applying a state-specific relativity derived using NAIC Annual Statement payment data.

#### Proposed Procedure

This filing proposes to calculate the DCCE provision more directly by utilizing lowa-specific paid DCCE and losses, reported on the NCCI Call for Policy Year Data (Financial Call #3). Under the proposed methodology, the ratios of reported paid DCCE to paid losses by policy year are developed to a 19th report using DCCE ratio development factors. A 19th-to-ultimate tail factor is applied to reflect expected development beyond the 19th report. The proposed DCCE provision is selected based on the ultimate projected DCCE ratios by policy year.

Utilizing policy year data for the DCCE calculation is consistent with the basis for the losses and premium underlying the filing's rate level change (Exhibit I). By using policy year data, the proposed methodology minimizes the potential impact that claim activity occurring in older time periods (e.g., more than 20 years ago) may have on the prospective DCCE provision. When compared with the previous DCCE approach, the use of state-specific policy year data may allow the proposed methodology to be more responsive to state-specific changes.

The determination of the AOE provision is unaffected by this change to the DCCE methodology.



## Workers Compensation Rate Filing – January 1, 2020

## **Additional Proposed Changes**

#### **Swing Limit Bound Calculation Modification**

As part of NCCI's class ratemaking procedure, proposed rates by classification are subject to upper and lower bounds. As detailed in Appendix B-II, the bounds are determined as the product of the swing limits by industry group and the classification's present rate.

NCCI recently evaluated the bound calculations to determine if they are performing optimally, particularly for classifications with significantly low rates. In these cases, the current multiplicative bound calculation can result in an upper and lower bound equal to the current rate for a classification. For example, a classification with a rate of \$0.03 in a state with 15% swing limits and an indication of -10% would have upper and lower bounds both equal to \$0.03. This restricts a classification's proposed rate to its present rate, eliminating any possible responsiveness to change indicated by the underlying data.

To enhance responsiveness to the data in these scenarios, NCCI is proposing a modification to the calculation of rate bounds by classification when both the upper and lower bounds are equal to the current rate. In these cases, NCCI will review the change indicated by the classification and the corresponding industry group. If the direction of these two indications are aligned, NCCI will adjust the upper or lower bound so that the proposed rate may change by one cent from the present rate in the direction of the change indicated for the classification.

This updated swing limit bound calculation can only impact classifications with rates of three cents or less given the current swing limit of 25%. In future instances where the proposed calculation applies, the classification will exceed the traditional swing of 25% by less than one cent.

In this filing, no adjustments have been made as a result of the proposed methodology. In future filings, if a class code is adjusted per this methodology change, the affected class codes would be listed in Appendix B-II.



## Workers Compensation Rate Filing – January 1, 2020

## **Additional Proposed Changes**

#### Update to the USL&HW Coverage Percentage Factor

This filing proposes a revision to the United States Longshore and Harbor Workers' (USL&HW) Coverage Percentage factor found on the Miscellaneous Values page in this filing.

#### **USL&HW Factor – Benefits Only**

Current Approved	<b>Proposed</b>
1.95	1.25

#### **Background**

The USL&HW Act is a federal law that extends federal benefits to employees such as harbor workers and others for disability or death resulting from an injury occurring upon the navigable waters of the United States. Separate class codes ("F-classes") were created to account for those occupations that tend to have considerable USL&HW Act exposure. For all industrial classes that have USL&HW Act exposure but no relevant F-class code, the potentially higher federal benefits payable needs to be contemplated when calculating an insured's premium. For USL&HW Act exposure that does not correspond to an F-class code, the USL&HW factor is applied to the industrial class rate for the portion of payroll that the USL&HW Act exposure represents.

NCCI's prior full study of the USL&HW factors was completed in 2003. Since that time, the revised factor has been updated annually with each NCCI rate filing to account for how federal benefits have changed relative to Iowa benefits, as calculated and displayed in those filings.

#### **Methodology**

NCCI recently completed a full study of the USL&HW factors using Unit Statistical Data to determine the indicated USL&HW factor. The average cost of claims subject to lowa's workers compensation (WC) Act was compared to the average cost of claims subject to the USL&HW Act and a ratio, or "relativity," was calculated. Due to the limited number of claims subject to the USL&HW Act within a given state, the average cost for these claims was calculated on a countrywide basis to increase the predictive accuracy. Two adjustments were independently made to the federal severity calculation to reflect additional attributes of the state under review: an injury type (IT) adjustment and a hazard group (HG) adjustment. Prior to calculating the indicated relativity, these adjustments modified the countrywide federal claim cost and the state's industrial claim cost to have matching IT or matching HG distributions. These



## Workers Compensation Rate Filing – January 1, 2020

## **Additional Proposed Changes**

adjustments were done two ways: by weighting the federal severity to match the state severity IT or HG distribution, and vice versa. These calculations were done separately for indemnity and medical severities before being combined. The resulting values from the four adjustment combinations were considered in the analysis. Note for medical, the indicated relativity was credibility weighted with the medical relativity assumption of unity underlying the previous (i.e., 2003) review prior to determining the combined indemnity and medical relativity.

Based on this review, each jurisdiction was placed into one of four USL&HW factor groups. These placements were validated by analyzing each jurisdiction's benefit structure. The USL&HW factor found on the Miscellaneous Values page is the USL&HW factor assigned to lowa, adjusted for the difference between state and federal expenses, if applicable.

The USL&HW factor will not be automatically adjusted annually for filed benefit changes as has been current practice. Instead, unless a significant change to the state's benefit system occurs, NCCI will periodically review the current approved USL&HW factor to determine if an update to the USL&HW factor is warranted.

#### Impact

As a result of its recent study, NCCI is proposing to reduce the currently approved USL&HW factor in this filing. The update to the USL&HW factor is expected to have a negligible impact on the proposed overall average rate level change in this filing.

Note that in NCCI Unit Statistical Data for the latest 5 policy years, the amount of USL&HW payroll reported outside of F-Classes has been approximately \$2,518,000 on average per year in lowa.



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## Part 2 Proposed Values

- Proposed Voluntary Market Advisory Rates and Rating Values
- Proposed Assigned Risk Rates and Rating Values
- Proposed Values for Inclusion in the Experience Rating Plan Manual
- Proposed Values for Inclusion in the Retrospective Rating Plan Manual



## Workers Compensation Rate Filing – January 1, 2020

## **Proposed Voluntary Market Advisory Rates and Rating Values**

The following pages include proposed voluntary market advisory rates and rating values:

- Voluntary market advisory rates, minimum premiums, expected loss rates, and d-ratios by class code, along with associated footnotes
- Advisory miscellaneous values, such as:
  - Maximum and minimum weekly payroll applicable for select class codes
  - o Premium determination for Partners and Sole Proprietors
  - Catastrophe and Terrorism advisory voluntary rates
  - United States Longshore and Harbor Workers' Compensation Coverage Percentage

Effective January 1, 2020

CLASS CODE	RATE	MIN PREM	ELR	D RATIO	CLASS CODE	RATE	MIN PREM	ELR	D RATIO	CLASS CODE	RATE	MIN PREM	ELR	D RATIO
0005	3.85	584	2.29	0.32	2016	4.22	624	2.63	0.36	2710	9.86	1000	4.71	0.23
0008	3.15	507	1.76	0.29	2021	2.85	474	1.59	0.29	2714	5.44	758	3.37	0.36
0016	5.80	500	3.01	0.26	2039	3.36	530	2.08	0.36	2731	4.76	684	2.47	0.26
0034	4.98	650	2.97	0.32	2041	5.16	728	3.20	0.36	2735	5.57	773	3.44	0.36
0035	3.21	513	1.98	0.36	2065	2.28	411	1.36	0.32	2759	7.01	931	4.33	0.36
0036	3.85	500	2.30	0.32	2070	5.74	791	3.42	0.32	2790	1.94	373	1.20	0.36
0037	3.94	500	2.20	0.29	2081	3.64	560	2.17	0.32	2797	7.92	1000	4.71	0.32
0042	6.64	650	3.72	0.29	2089	4.88	697	2.91	0.32	2799	6.97	927	3.91	0.30
0050	7.43	977	4.42	0.32	2095	3.79	577	2.26	0.32	2802	5.32	745	2.98	0.29
0059D	0.44	-	0.10	0.26	2105	4.38	642	2.71	0.36	2835	3.25	518	2.13	0.41
0065D	0.11	-	0.03	0.26	2110	2.80	468	1.73	0.36	2836	3.36	530	2.20	0.41
0066D	0.11	-	0.03	0.26	2111	3.83	581	2.37	0.36	2841	5.41	755	3.34	0.36
0067D	0.11		0.03	0.26	2112	4.88	697	3.02	0.36	2881	3.60	556	2.36	0.41
0079	3.44	538	1.78	0.26	2114	3.85	584	2.38	0.36	2883	3.68	565	2.19	0.32
0083	5.01	500	2.98	0.32	2121	1.63	339	0.97	0.32	2913	-	-	2.19	0.32
0106	10.70	1000	5.12	0.23	2130	2.05	386	1.22	0.32	2915	4.36	640	2.45	0.30
0113	4.01	601	2.39	0.32	2131	2.44	428	1.46	0.32	2916	4.07	608	1.94	0.23
0170	3.24	516	1.92	0.32	2143	2.71	458	1.68	0.36	2923	2.64	450	1.64	0.36
0251 0400	3.61	557	2.15	0.32 0.29	2157 2172	4.77 2.05	685	2.85 1.15	0.32 0.30	2942 2960	_ 5.69	-	0.95 3.40	0.41 0.32
0400	-	-	1.30	0.29	2172	2.05	386	1.15	0.30	2960	5.69	786	3.40	0.32
0401	12.11	Α	5.79	0.23	2174	3.60	556	2.23	0.36	3004	2.10	391	1.09	0.26
0771N	0.66	-	-	-	2211	9.31	1000	4.84	0.26	3018	3.33	526	1.73	0.26
0908P	177.00	337	105.25	0.32	2220	2.85	474	1.70	0.32	3022	4.74	681	2.94	0.36
0913P	506.00	666	301.84	0.32	2286	2.44	428	1.51	0.36	3027	3.46	541	1.80	0.26
0917	5.25	738	3.25	0.36	2288	4.66	673	2.88	0.36	3028	3.33	526	1.99	0.32
1005	6.72	899	2.92	0.23	2300	-	-	1.87	0.32	3030	7.09	940	3.69	0.26
1016X	14.86	1000	6.45	0.23	2302	2.03	383	1.21	0.32	3040	6.32	855	3.29	0.26
1164D	3.90	589	1.66	0.22	2305	2.80	468	1.57	0.29	3041	5.85	804	3.48	0.32
1165D	3.55	551	1.68	0.23	2361	2.55	441	1.52	0.32	3042	4.87	696	2.73	0.29
1320	1.74	351	0.84	0.23	2362	2.25	408	1.34	0.32	3064	5.48	763	3.26	0.32
1322	7.68	1000	3.68	0.23	2380	2.41	425	1.43	0.32	3069	-	-	2.46	0.32
1430	6.04	824	3.14	0.26	2386	-	-	1.87	0.32	3076	4.13	614	2.46	0.32
1438	6.24	846	2.99	0.23	2388	1.86	365	1.15	0.36	3081D	9.22	1000	4.70	0.26
1452	2.68	455	1.39	0.27	2402	3.46	541	1.80	0.26	3082D	5.44	758	2.79	0.26
1463	19.30	1000	9.25	0.23	2413	3.13	504	1.86	0.32	3085D	6.81	909	3.48	0.26
1472	3.96	596	1.89	0.23	2416	2.39	423	1.43	0.32	3110	6.59	885	3.92	0.32
1624D	4.24	626	2.00	0.23	2417	1.42	316	0.85	0.32	3111	2.80	468	1.67	0.32
1642	2.28	411	1.19	0.26	2501	3.14	505	1.87	0.32	3113	2.16	398	1.29	0.32
1654 1655	4.43	647	2.31 1.19	0.26 0.26	2503 2534	1.63	339	1.01 1.87	0.36 0.32	3114 3118	4.22 2.11	624 392	2.51 1.31	0.32 0.36
						F 40								
1699	4.00	600	2.08	0.26	2570	5.48	763	3.39	0.36	3119	1.02	272	0.67	0.41
1701	3.50	545	1.82	0.26	2585	4.21	623	2.61	0.36	3122	2.38	422	1.47	0.36
1710D	4.00	600	2.06	0.26	2586	3.27	520 307	1.95	0.32	3126	3.05	496	1.82	0.32
1741 1747	_ 3.52	_ 547	1.82 1.83	0.26 0.27	2587 2589	2.15 3.57	397 553	1.33 2.12	0.36 0.32	3131 3132	2.28 3.43	411 537	1.36 2.04	0.32 0.32
17/9	6 25	950	2 20	0.26	2600	ΛΕΛ	650	0.04	0.26	31/5	O 44	100	1 15	0 22
1748 1803 D	6.35 10.22	859 1000	3.29	0.26 0.23	2600 2623	4.54 8.87	659 1000	2.81 4.97	0.36 0.29	3145 3146	2.44 2.83	428	1.45 1.69	0.32 0.32
1803D 1852	10.22	1000	4.69 1.09	0.23	2623	8.87 2.50	1000 435	4.97 1.55	0.29	3146	2.83	471 532	2.01	0.32
1853		_	1.09	0.22	2651	2.50	435 480	1.55	0.36	3175	3.30		2.01	0.32
1860	_	_	1.53	0.20	2670	3.16	480 508	2.07	0.30	3179	2.80	- 468	1.73	0.36
1924	3.07	498	1.90	0.36	2683	2.89	478	1.79	0.36	3180	2.88	477	1.78	0.36
1924	6.30	498 853	3.52	0.30	2688	4.22	624	2.61	0.36	3180	2.63	449	1.63	0.36
2002	3.08	499	1.91	0.29	2701	4.22	1000	7.33	0.30	3220	2.03	399	1.30	0.30
2002	4.79	687	2.86	0.32	2701	22.23	1000	9.61	0.20	3223	2.17	- 555	1.78	0.32
	5.62	778	2.92	0.26	2702	10.43	1000	5.43	0.22	3224	4.00	600	2.48	0.36

 $^{\ast}\,$  Refer to the Footnotes Page for additional information on this class code.

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CLASS CODE	RATE	MIN PREM	ELR	D RATIO	CLASS CODE	RATE	MIN PREM	ELR	D RATIO	CLASS CODE	RATE	MIN PREM	ELR	D RATIO
3227	4.58	664	2.83	0.36	4034	8.67	1000	4.50	0.26	4665	9.12	1000	4.75	0.26
3240	4.51	656	2.78	0.36	4036	3.25	518	1.69	0.26	4670	-	-	2.81	0.32
3241	3.63	559	2.16	0.32	4038	3.02	492	1.98	0.41	4683	4.71	678	2.81	0.32
3255	2.83	471	1.85	0.41	4053	_	-	1.78	0.32	4686	2.60	446	1.35	0.26
3257	3.66	563	2.18	0.32	4061	-	-	1.78	0.32	4692	0.77	245	0.48	0.36
3270	3.21	513	1.91	0.32	4062	2.99	489	1.78	0.32	4693	1.60	336	0.95	0.32
3300	5.07	718	3.01	0.32	4101	4.05	606	2.26	0.29	4703	2.30	413	1.37	0.32
3303	3.16	508	1.95	0.36	4109	0.59	225	0.37	0.36	4717	1.94	373	1.27	0.41
3307	4.18	620	2.49	0.32	4110	0.91	260	0.54	0.32	4720	2.91	480	1.73	0.32
3315	4.26	629	2.64	0.36	4111	1.99	379	1.23	0.36	4740	1.71	348	0.89	0.26
3334 3336	3.08 3.46	499 541	1.84 1.80	0.32 0.26	4113 4114	_ 3.03	_ 493	1.23 1.81	0.36 0.32	4741 4751	3.19 6.13	511 834	1.90 3.17	0.32 0.25
3365	5.23	735	2.72	0.26	4114	3.03	493 577	2.26	0.32	4751 4771N	3.75	645	1.62	0.23
3372	5.02	733	2.72	0.20	4130	6.40	864	3.96	0.32	4777	4.05	606	1.02	0.22
3373	5.52	767	3.29	0.32	4133	2.53	438	1.57	0.36	4825	1.20	292	0.63	0.22
3383	1.88	367	1.16	0.36	4149	0.92	261	0.60	0.41	4828	2.41	425	1.35	0.30
3385	0.99	269	0.61	0.36	4206	3.35	529	2.00	0.32	4829	1.31	304	0.63	0.23
3400	2.82	470	1.58	0.30	4207	3.24	516	1.69	0.26	4902	3.13	504	1.93	0.36
3507	4.11	612	2.45	0.32	4239	2.72	459	1.42	0.26	4923	1.36	310	0.81	0.32
3515	3.02	492	1.80	0.32	4240	4.41	645	2.73	0.36	5020	6.88	917	3.58	0.26
3548	1.44	318	0.86	0.32	4243	2.57	443	1.53	0.32	5022	8.86	1000	4.24	0.23
3559	4.77	685	2.84	0.32	4244	3.03	493	1.81	0.32	5037	23.77	1000	10.28	0.22
3574	1.53	328	0.95	0.36	4250	2.39	423	1.42	0.32	5040	10.63	1000	4.61	0.22
3581	1.47	322	0.91	0.36	4251	3.11	502	1.85	0.32	5057	5.37	751	2.33	0.22
3612	2.33	416	1.31	0.29	4263	3.74	571	2.22	0.32	5059	20.54	1000	8.88	0.22
3620	4.38	642	2.28	0.26	4273	3.11	502	1.86	0.32	5069	-	-	8.88	0.22
3629	2.72	459	1.68	0.36	4279	2.57	443	1.53	0.32	5102	6.82	910	3.26	0.23
3632	3.52	547	1.97	0.29	4282	-	-	1.53	0.32	5146	4.62	668	2.40	0.26
3634	2.10	391	1.30	0.36	4283	2.00	380	1.19	0.32	5160	5.61	777	2.70	0.23
3635	3.16	508	1.88	0.32	4299	2.19	401	1.36	0.36	5183	2.77	465	1.44	0.26
3638	2.46	431	1.52	0.36	4304	5.69	786	3.19	0.29	5188	3.96	596	2.06	0.27
3642	2.82	470	1.68	0.32	4307	2.24	406	1.46	0.41	5190	2.78	466	1.45	0.26
3643	2.41	425	1.44	0.32	4351	1.17	289	0.70	0.32	5191	0.90	259	0.54	0.32
3647	3.63	559	2.03	0.29	4352	1.89	368	1.17	0.36	5192	3.05	496	1.82	0.32
3648	2.05	386	1.27	0.36	4360	-	-	0.37	0.29	5213	8.26	1000	3.96	0.23
3681	1.10	281	0.68	0.36	4361	1.11	282	0.69	0.36	5215	6.00	820	3.37	0.30
3685	1.77	355	1.09	0.36	4410	3.19	511	1.90	0.32	5221	5.22	734	2.72	0.26
3719	1.27 5.14	300	0.55	0.23 0.23	4420 4431	7.48	983	3.59	0.23	5222 5223	15.42 5.95	1000	7.37 3.10	0.23 0.26
3724 3726	4.30	725 633	2.46 1.86	0.23	4431	1.85 1.45	364 320	1.21 0.95	0.41 0.41	5348	6.04	815 824	3.10	0.26
3803	3.05	496	1.82	0.32	4439	_	_	1.39	0.32	5402	5.05	716	3.13	0.36
3807	4.10	611	2.54	0.36	4452	3.66	563	2.18	0.32	5403	10.83	1000	5.17	0.23
3808	4.18	620	2.34	0.30	4459	3.32	525	1.98	0.32	5437	6.19	841	3.22	0.26
3821	6.08	829	3.41	0.29	4470	2.78	466	1.66	0.32	5443	4.27	630	2.54	0.32
3822	4.99	709	2.79	0.29	4484	3.86	585	2.30	0.32	5445	6.99	929	3.35	0.23
3824	5.40	754	3.02	0.29	4493	3.50	545	2.09	0.32	5462	7.25	958	3.77	0.26
3826	1.16	288	0.69	0.32	4511	0.89	258	0.50	0.29	5472	6.50	875	2.82	0.22
3827	2.60	446	1.45	0.29	4557	2.50	435	1.55	0.36	5473	8.96	1000	3.88	0.22
3830	1.42	316	0.80	0.30	4558	2.33	416	1.39	0.32	5474	6.33	856	3.03	0.23
3851	2.80	468	1.74	0.36	4568	2.44	428	1.27	0.26	5478	4.83	691	2.52	0.26
3865	1.91	370	1.25	0.41	4581	1.17	289	0.56	0.23	5479	6.00	820	3.36	0.30
3881	5.27	740	3.14	0.32	4583	4.93	702	2.36	0.23	5480	8.64	1000	4.14	0.23
4000	6.43	867	3.07	0.23	4611	1.20	292	0.75	0.36	5491	2.02	382	0.97	0.23
4021	5.65	782	2.94	0.26	4635	3.71	568	1.61	0.22	5506	8.05	1000	3.48	0.22
4024D	8.32	1000	4.28	0.26	4653	1.69	346	1.05	0.36	5507	4.30	633	2.06	0.23

\* Refer to the Footnotes Page for additional information on this class code.

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CLASS CODE	RATE	MIN PREM	ELR	D RATIO	CLASS CODE	RATE	MIN PREM	ELR	D RATIO	CLASS CODE	RATE	MIN PREM	ELR	D RATIO
5508	-	-	2.06	0.23	7047M	9.81	1000	4.05	0.22	7710	42.28	1000	20.24	0.23
5535	6.30	853	3.27	0.26	7050M	9.20	1000	3.79	0.22	7711	42.28	1000	20.24	0.23
5537	4.60	666	2.40	0.26	7090M	6.63	889	2.86	0.22	7720	3.06	497	1.59	0.26
5551	16.79	1000	7.26	0.22	7098M	13.42	1000	5.81	0.22	7855	3.99	599	2.08	0.26
5606	1.38	312	0.66	0.23	7099M	18.37	1000	7.59	0.22	8001	2.33	416	1.44	0.36
5610	5.52	767	3.29	0.32	7133	2.76	464	1.32	0.23	8002	2.62	448	1.56	0.32
5645	9.90	1000	4.73	0.23	7151M	3.35	529	1.60	0.23	8006	2.46	431	1.47	0.32
5703	12.99	1000	6.75	0.26	7152M	4.69	676	2.14	0.23	8008	1.19	291	0.73	0.36
5705	15.85	1000	8.23	0.26	7153M	3.73	570	1.78	0.23	8010	2.05	386	1.27	0.36
5951	0.86	255	0.53	0.36	7219	7.69	1000	3.69	0.23	8013	0.44	208	0.26	0.32
6003	5.75	793	3.00	0.27	7222	6.92	921	3.61	0.27	8015	0.94	263	0.56	0.32
6005	4.14	615	2.16	0.26	7225	7.72	1000	4.02	0.27	8017	1.92	371	1.19	0.36
6017	-	-	3.96	0.23	7228	-	-	3.69	0.23	8018	3.55	551	2.20	0.36
6018	2.62	448	1.37	0.27	7229	-	-	3.69	0.23	8021	2.53	438	1.51	0.32
6045	3.66	563	1.91	0.27	7230	9.18	1000	5.15	0.30	8031	2.91	480	1.73	0.32
6204 6206	9.74 2.94	1000 483	4.66 1.27	0.23 0.22	7231 7232	8.53 8.57	1000 1000	4.78 4.12	0.30 0.23	8032 8033	2.05 1.45	386 320	1.27 0.86	0.36 0.32
6213	2.94 1.64	483 340	0.78	0.22	7232 7309F	16.04	1000	4.12 5.08	0.23	8033	1.43	320	1.12	0.32
6213	2.11	392	0.78	0.23	7313F	5.59	775	1.77	0.19	8039	1.55	331	0.96	0.36
6216	5.83	801	2.53	0.22	7317F	11.84	1000	3.73	0.20	8044	2.75	463	1.54	0.29
6217	4.97	707	2.38	0.23	7327F	29.83	1000	9.48	0.19	8045	0.73	240	0.45	0.36
6229	5.55	771	2.65	0.23	7333M	8.52	1000	3.71	0.23	8046	2.49	434	1.48	0.32
6233	3.24	516	1.55	0.23	7335M	9.47	1000	4.12	0.23	8047	1.06	277	0.66	0.36
6235	5.66	783	2.45	0.22	7337M	14.10	1000	5.86	0.23	8058	2.63	449	1.56	0.32
6236	7.72	1000	4.02	0.26	7350F	13.65	1000	4.61	0.20	8072	0.63	229	0.39	0.36
6237	1.65	342	0.86	0.27	7360	4.08	609	2.12	0.26	8102	1.90	369	1.18	0.36
6251D	9.63	1000	4.60	0.24	7370	4.71	678	2.80	0.32	8103	2.33	416	1.30	0.29
6252D	3.69	566	1.59	0.23	7380	4.90	699	2.75	0.30	8105	_	-	2.20	0.36
6260	-	-	4.60	0.24	7382	4.31	634	2.57	0.32	8106	6.66	893	3.46	0.26
6306	5.86	805	2.80	0.23	7390	4.61	667	2.75	0.32	8107	3.51	546	1.83	0.26
6319	3.59	555	1.72	0.23	7394M	3.83	581	1.66	0.22	8111	2.25	408	1.34	0.32
6325	4.28	631	2.05	0.23	7395M	4.25	628	1.84	0.22	8116	2.66	453	1.59	0.32
6400	6.07	828	3.40	0.29	7398M	5.69	786	2.35	0.22	8203	8.62	1000	5.14	0.32
6503	2.55	441	1.58	0.36	7402	0.30	193	0.18	0.32	8204	5.43	757	2.82	0.26
6504	2.99	489	1.85	0.36	7403	4.41	645	2.30	0.26	8209	4.68	675	2.79	0.32
6702M*	4.85	694	2.52	0.26	7405N	1.30	380	0.68	0.27	8215	3.62	558	1.88	0.26
6703M*	8.36	1000	4.17	0.26	7420	6.72	899	2.93	0.23	8227	3.73	570	1.62	0.22
6704M*	5.39	753	2.81	0.26	7421	0.76	244	0.36	0.23	8232	5.38	752	2.80	0.26
6801F	5.85	804	2.08	0.24	7422	1.73	350	0.75	0.23	8233	2.66	453	1.39	0.27
6811	5.55	771	2.88	0.26	7425	3.22	514	1.40	0.22	8235	5.00	710	2.98	0.32
6824F	9.96	1000	3.39	0.20	7431N	0.92	316	0.40	0.23	8263	5.94	813	3.32	0.29
6826F	9.25	1000	3.23	0.25	7445N	0.70	-	-	-	8264	6.51	876	3.38	0.26
6834	3.89	588	2.18	0.29	7453N	0.50	_	_	_	8265	6.51	876	3.11	0.23
6836	4.65	672	2.42	0.26	7502	1.95	375	1.02	0.26	8279	7.16	948	3.42	0.22
6843F	16.55	1000	5.27	0.19	7515	1.16	288	0.50	0.22	8288	6.64	890	3.44	0.26
6845F	8.15	1000	2.57	0.20	7520	3.71	568	2.21	0.32	8291	4.35	639	2.44	0.29
6854	6.35	859	2.75	0.22	7538	4.65	672	2.01	0.22	8292	4.25	628	2.53	0.32
6872F	15.23	1000	4.81	0.20	7539	2.21	403	1.06	0.23	8293	10.41	1000	5.42	0.26
6874F 6882	25.03 5.22	1000 734	7.88 2.26	0.20 0.22	7540 7580	2.97 2.24	487 406	1.28 1.16	0.22 0.26	8304 8350	5.60 5.93	776 812	2.91 2.84	0.26 0.23
6884	6.75	903	2.94	0.23	7590	3.40	534	1.90	0.29	8380	2.91	480	1.63	0.29
7016M	6.53	878	2.83	0.22	7600	3.86	585	2.01	0.26	8381	2.28	411	1.27	0.29
7024M	7.26	959	3.14	0.22	7605	2.22	404	1.15	0.26	8385	2.43	427	1.27	0.26
7038M	5.97 12.08	817 1000	2.57	0.22	7610	0.66 5.37	233 751	0.37	0.29	8392	2.29	412 360	1.36	0.32
7046M	12.08	1000	5.23	0.22	7705	5.37	751	3.01	0.30	8393	1.82	360	1.09	0.32

 $^{\ast}\,$  Refer to the Footnotes Page for additional information on this class code.

Effective January 1, 2020

CLASS CODE	RATE	MIN PREM	ELR	D RATIO	CLASS CODE	RATE	MIN PREM	ELR	D RATIO	CLASS CODE	RATE	MIN PREM	ELR	D RATIO
8500	6.06	827	3.15	0.26	9062	1.33	306	0.87	0.41					
8601	0.43	207	0.24	0.30	9063	0.96	266	0.59	0.36					
8602	1.95	375	1.09	0.29	9077F	5.49	764	2.12	0.30					
8603	0.10	171	0.06	0.32	9082	1.25	298	0.81	0.41					
8606	2.15	397	1.03	0.23	9083	1.35	309	0.88	0.41					
8709F	7.62	998	2.41	0.19	9084	1.33	306	0.79	0.32					
8719	2.42	426	1.05	0.22	9088a	a	a	a	a					
8720	1.09	280	0.57	0.26	9089	1.47	322	0.91	0.36					
8721	0.41	205	0.22	0.26	9093	1.59	335	0.98	0.36					
8723	0.18	180	0.11	0.32	9101	4.97	707	3.07	0.36					
8725	2.88	477	1.50	0.26	9102	3.55	551	2.11	0.32					
8726F	3.30	523	1.17	0.24	9154	1.70	347	1.01	0.32					
8734M	0.63	229	0.33	0.26	9156	3.10	501	1.73	0.29					
8737M	0.57	223	0.29	0.26	9170	12.15	1000	5.24	0.22					
8738M	0.86	255	0.44	0.26	9178	5.02	712	3.27	0.41					
8742	0.47	212	0.25	0.26	9179	15.61	1000	9.63	0.36					
8745	4.24	626	2.38	0.30	9180	6.22	844	3.22	0.26					
8748	0.72	239	0.41	0.30	9182	2.27	410	1.35	0.32					
8755	0.44	208	0.23	0.26	9186	14.88	1000	7.09	0.22					
8799	0.55	221	0.32	0.32	9220	4.97	707	2.78	0.29					
8800	1.95	375	1.28	0.41	9402	5.16	728	2.68	0.26					
8803	0.07	168	0.04	0.26	9403	8.62	1000	4.12	0.23					
8805M	0.28	191	0.17	0.32	9410	2.69	456	1.60	0.32					
8810	0.21	183	0.12	0.32	9501	4.36	640	2.44	0.29					
8814M	0.26	189	0.15	0.32	9505	5.22	734	2.92	0.29					
8815M	0.40	204	0.21	0.32	9516	4.52	657	2.36	0.26					
8820	0.21	183	0.12	0.29	9519	3.98	598	2.07	0.26					
8824	2.35	419	1.45	0.36	9521	3.93	592	2.04	0.26					
8825	_	_	1.40	0.32	9522	4.13	614	2.46	0.32					
8826	2.36	420	1.40	0.32	9534	3.87	586	1.86	0.23					
8829	-	-	1.45	0.36	9554	9.39	1000	4.49	0.23					
8831	1.46	321	0.87	0.32	9586	0.50	215	0.33	0.41					
8832	0.38	202	0.23	0.32	9600	3.33	526	2.06	0.36					
8833	0.89	258	0.53	0.32	9620	1.32	305	0.74	0.29					
8835	2.49	434	1.49	0.32										
8842	2.83	471	1.68	0.32										
8855	0.16	178	0.10	0.32										
8856	0.68	235	0.41	0.32										
8864 8868	1.80 0.49	358 214	1.07 0.30	0.32 0.36										
0000	0.49	214	0.50	0.50										
8869	1.24	296	0.77	0.36										
8871	0.09	170	0.05	0.36										
8901	0.24	186	0.13	0.29										
9012	1.76	354	0.98	0.29										
9014	3.72	569	2.22	0.32										
9015	3.59	555	2.14	0.32										
9016	2.91	480	1.73	0.32										
9019	2.71	458	1.41	0.26										
9033	2.32	415	1.38	0.32										
9040	3.19	511	1.98	0.36										
9044	1.35	309	0.83	0.36										
9052	2.18	400	1.35	0.36										
9058	1.66	343	1.09	0.41										
9060	1.59	335	0.98	0.36										
9061	1.43	317	0.94	0.41										

\* Refer to the Footnotes Page for additional information on this class code.

#### FOOTNOTES

- a Rate for each individual risk must be obtained from NCCI Customer Service or the Rating Organization having jurisdiction.
- A Minimum Premium \$100 per ginning location for policy minimum premium computation.
- D Rate for classification already includes the specific disease loading shown in the table below. See **Basic Manual** Rule 3-A-7.

	Disease			Disease		Disease			
Code No.	Loading	Symbol	Code No.	Loading	Symbol	Code No.	Loading	Symbol	
0059D	0.44	S	1165D	0.05	S	3082D	0.07	S	
0065D	0.11	S	1624D	0.05	S	3085D	0.11	S	
0066D	0.11	S	1710D	0.05	S	4024D	0.06	S	
0067D	0.11	S	1803D	0.40	S	6251D	0.07	S	
1164D	0.07	S	3081D	0.16	S	6252D	0.03	S	
S=Silica									

- F Rate provides for coverage under the United States Longshore and Harbor Workers Compensation Act and its extensions. Rate includes a provision for USL&HW Assessment.
- M Risks are subject to Admiralty Law or Federal Employers Liability Act (FELA). However, the published rate is for risks that voluntarily purchase standard workers compensation and employers liability coverage. A provision for the USL&HW Assessment is included for those classifications under Program II USL Act.
- N This code is part of a ratable / non-ratable group shown below. The statistical non-ratable code and corresponding rate are applied in addition to the basic classification when determining premium.

Class	Non-Ratable
Code	Element Code
4771	0771
7405	7445
7431	7453

- P Classification is computed on a per capita basis.
- X Refer to special classification phraseology in these pages which is applicable in this state.

#### \* Class Codes with Specific Footnotes

- 6702 Rate and rating values only appropriate for laying or relaying of tracks or maintenance of way no work on elevated railroads. Otherwise, assign appropriate construction or erection code rate and elr each x 1.215.
- 6703 Rate and rating values only appropriate for laying or relaying of tracks or maintenance of way no work on elevated railroads. Otherwise, assign appropriate construction or erection class rate x 1.7 and elr x 1.623.
- 6704 Rate and rating values only appropriate for laying or relaying of tracks or maintenance of way no work on elevated railroads. Otherwise, assign appropriate construction or erection class rate and elr each x 1.35.

#### MISCELLANEOUS VALUES

<b>Basis of premium</b> applicable in accordance with <b>Basic Manual</b> footnote instructions for Code 7370 "Taxicab Co.":	
Employee operated vehicle Leased or rented vehicle	\$70,900 \$47,300
Catastrophe (other than Certified Acts of Terrorism) - (Voluntary)	0.01
Expense Constant applicable in accordance with Basic Manual Rule 3-A-11	\$160
<b>Maximum Weekly Payroll</b> applicable in accordance with <b>Basic Manual</b> Rule 2-E "Executive Officers" including members of limited liability companies, Rule 2-E-3 for Partners and Sole Proprietors, and <b>Basic Manual</b> footnote instructions for Code 9178 "Athletic Sports or Park: Non-Contact Sports",	
and Code 9179 "Athletic Sports or Park: Contact Sports"	\$3,600
<b>Minimum Weekly Payroll</b> applicable in accordance with <b>Basic Manual</b> Rule 2-E "Executive Officers" and members of limited liability companies and Rule 2-E-3 for Partners and Sole Proprietors	\$450

**Premium Discount Percentages** - (See *Basic Manual* Rule 3-A-19-a.) The following premium discounts are applicable to Standard Premiums:

		Туре А	Туре В
First	\$10,000	-	-
Next	190,000	9.1%	5.1%
Next	1,550,000	11.3%	6.5%
Over	1,750,000	12.3%	7.5%

Terrorism (Voluntary)	0.01
United States Longshore and Harbor Workers' Compensation Coverage Percentage applicable only in connection with <i>Basic Manual</i> Rule 3-A-4	32%

(Multiply a Non-F classification rate by a factor of 1.32 to adjust for differences in benefits and loss-based expenses. This factor is the product of the adjustment for differences in benefits (1.25) and the adjustment for differences in loss-based expenses (1.056).)

#### **Experience Rating Eligibility**

A risk qualifies for experience rating on an intrastate basis when it meets the premium eligibility requirements for the state in which it operates. The eligibility amount varies by rating effective date. The *Experience Rating Plan Manual* should be referenced for the latest approved eligibility amounts by state and by effective date.



## Workers Compensation Rate Filing – January 1, 2020

## Proposed Assigned Risk Rates and Rating Values

The following pages include proposed assigned risk rates and rating values:

- Assigned risk rates, minimum premium, expected loss rates, and d-ratios by class code, along with associated footnotes
- Miscellaneous values, such as:
  - Maximum and minimum weekly payroll applicable for select class codes
  - Premium determination for Partners and Sole Proprietors
  - Catastrophe and Terrorism assigned risk rates
  - United States Longshore and Harbor Workers' Compensation Coverage Percentage

				AP	PLICABL	E TO ASS	SIGNED R	ISK POL	ICIES OI	NLY				
CLASS		MIN		D	CLASS		MIN		D	CLASS		MIN		D
CODE	RATE	PREM	ELR	RATIO	CODE	RATE	PREM	ELR	RATIO	CODE	RATE	PREM	ELR	RATIO
0005	5.01	650	2.29	0.32	2016	5.49	764	2.63	0.36	2710	12.82	1000	4.71	0.23
8000	4.10	611	1.76	0.29	2021	3.71	568	1.59	0.29	2714	7.07	938	3.37	0.36
0016	7.54	500	3.01	0.26	2039	4.37	641	2.08	0.36	2731	6.19	841	2.47	0.26
0034	6.47	650	2.97	0.32	2041	6.71	898	3.20	0.36	2735	7.24	956	3.44	0.36
0035	4.17	619	1.98	0.36	2065	2.96	486	1.36	0.32	2759	9.11	1000	4.33	0.36
0036	5.01	500	2.30	0.32	2070	7.46	981	3.42	0.32	2790	2.52	437	1.20	0.36
0037	5.12	500	2.20	0.29	2081	4.73	680	2.17	0.32	2797	10.30	1000	4.71	0.32
0042	8.63	650	3.72	0.29	2089	6.34	857	2.91	0.32	2799	9.06	1000	3.91	0.30
0050	9.66	1000	4.42	0.32	2095	4.93	702	2.26	0.32	2802	6.92	921	2.98	0.29
0059D	0.57	-	0.10	0.26	2105	5.69	786	2.71	0.36	2835	4.23	625	2.13	0.41
0065D	0.14	_	0.03	0.26	2110	3.64	560	1.73	0.36	2836	4.37	641	2.20	0.41
0066D	0.14	_	0.03	0.26	2111	4.98	708	2.37	0.36	2841	7.03	933	3.34	0.36
0067D	0.14	_	0.03	0.26	2112	6.34	857	3.02	0.36	2881	4.68	675	2.36	0.41
0079	4.47	650	1.78	0.26	2114	5.01	711	2.38	0.36	2883	4.78	686	2.19	0.32
0083	6.51	500	2.98	0.32	2121	2.12	393	0.97	0.32	2913	-	-	2.19	0.32
0106	13.91	1000	5.12	0.23	2130	2.67	454	1.22	0.32	2915	5.67	784	2.45	0.30
0113	5.21	733	2.39	0.32	2130	3.17	509	1.46	0.32	2916	5.29	742	1.94	0.23
0170	4.21	623	1.92	0.32	2143	3.52	547	1.68	0.36	2923	3.43	537	1.64	0.36
0251	4.69	676	2.15	0.32	2157	6.20	842	2.85	0.32	2942	_	_	0.95	0.41
0400	_	_	1.30	0.29	2172	2.67	454	1.15	0.30	2960	7.40	974	3.40	0.32
0401	15.74	А	5.79	0.23	2174	4.68	675	2.23	0.36	3004	2.73	460	1.09	0.26
0771N	0.86	-		0.20	2211	12.10	1000	4.84	0.26	3018	4.33	636	1.73	0.26
0908P	230.00	390	105.25	0.32	2220	3.71	568	1.70	0.32	3022	6.16	838	2.94	0.36
0913P	658.00	818	301.84	0.32	2286	3.17	509	1.51	0.36	3027	4.50	655	1.80	0.26
0917	6.83	911	3.25	0.36	2288	6.06	827	2.88	0.36	3028	4.33	636	1.99	0.32
1005	8.74	1000	2.92	0.23	2300	_	_	1.87	0.32	3030	9.22	1000	3.69	0.26
1005 1016X	19.32	1000	2.92 6.45	0.23	2300	2.64	450	1.07	0.32	3030	9.22 8.22	1000	3.09	0.20
1010X 1164D	5.07	718	1.66	0.23	2302	3.64	430 560	1.21	0.32	3040	7.61	997	3.48	0.20
1165D	4.62	668	1.68	0.22	2361	3.32	525	1.52	0.23	3041	6.33	856	2.73	0.32
1320	2.26	409	0.84	0.23	2362	2.93	482	1.34	0.32	3064	7.12	943	3.26	0.32
1000	0.00	1000	2.60	0.00	2220	0.40	504	1 4 2	0.22	2060			0.46	0.22
1322 1430	9.98	1000 1000	3.68	0.23 0.26	2380 2386	3.13	504	1.43 1.87	0.32 0.32	3069 3076		_ 751	2.46	0.32 0.32
1430	7.85 8.11	1000	3.14 2.99	0.26	2388	2.42	426	1.07	0.32	3076 3081D	5.37 11.99	1000	2.46 4.70	0.32
1452	3.48	543	1.39	0.23	2300	4.50	655	1.13	0.30	3081D 3082D	7.07	938	2.79	0.20
1463	25.09	1000	9.25	0.27	2413	4.07	608	1.86	0.32	3085D	8.85	1000	3.48	0.26
4.470		707	4.00	0.00	0.1.10	0.44	500	4.40	0.00	0440	0.57	1000	0.00	0.00
1472	5.15	727	1.89	0.23	2416	3.11	502	1.43	0.32	3110	8.57	1000	3.92	0.32
1624D 1642	5.52 2.96	767 486	2.00 1.19	0.23 0.26	2417 2501	1.85 4.08	364 609	0.85 1.87	0.32 0.32	3111 3113	3.64 2.81	560 469	1.67 1.29	0.32 0.32
1654	2.90 5.76	400 794	2.31	0.26	2501	2.12	393	1.07	0.32	3113	5.49	409 764	2.51	0.32
1655	5.70	- 194	1.19	0.20	2534	2.12	- 395	1.87	0.30	3114	2.74	461	1.31	0.32
	F 00	700			0570	7.40	0.40	0.00	0.00	0440	4.00			
1699	5.20	732	2.08	0.26	2570	7.12	943	3.39	0.36	3119	1.33	306	0.67	0.41
1701	4.55	661	1.82	0.26	2585	5.47	762	2.61	0.36	3122	3.09	500	1.47	0.36
1710D	5.21	733	2.06	0.26	2586	4.25	628	1.95	0.32	3126	3.97	597	1.82	0.32
1741 1747		_ 664	1.82	0.26 0.27	2587 2589	2.80 4.64	468 670	1.33 2.12	0.36 0.32	3131 3132	2.96 4.46	486 651	1.36 2.04	0.32
1747	4.00	004	1.83	0.27	2009	4.04	070	2.12	0.32	3132	4.40	651	2.04	0.32
1748	8.26	1000	3.29	0.26	2600	5.90	809	2.81	0.36	3145	3.17	509	1.45	0.32
1803D	13.29	1000	4.69	0.23	2623	11.53	1000	4.97	0.29	3146	3.68	565	1.69	0.32
1852	-	-	1.09	0.22	2651	3.25	518 576	1.55	0.36	3169	4.39	643	2.01	0.32
1853 1860	_		1.82 1.53	0.26 0.32	2660 2670	3.78 4.11	576 612	1.80 2.07	0.36 0.41	3175 3179	3.64	_ 560	2.01 1.73	0.32 0.36
1924	3.99	599	1.90	0.36	2683	3.76	574	1.79	0.36	3180	3.74	571	1.78	0.36
1925	8.19	1000	3.52	0.29	2688	5.49	764	2.61	0.36	3188	3.42	536	1.63	0.36
2002	4.00	600 845	1.91	0.36	2701	18.29	1000	7.33	0.26	3220	2.82	470	1.30	0.32
2003	6.23 7.31	845 964	2.86	0.32	2702	28.90 13.56	1000	9.61 5.43	0.22	3223	- 5 20	- 732	1.78 2.48	0.36
2014	7.31	964	2.92	0.26	2709	13.56	1000	5.43	0.26	3224	5.20	732	2.48	0.36

Effective January 1, 2020 APPLICABLE TO ASSIGNED RISK POLICIES ONLY

\* Refer to the Footnotes Page for additional information on this class code.

CLASS         VIN         CLASS         VIN         VIN         VIN         VIN         VIN           2227         5.65         815         2.83         0.33         4034         11.27         1000         4.50         0.22         4065         11.8         0.00         4.75         0.26         4069         1.88         0.01         4.53         0.22         4065         1.88         0.21         4061         3.83         1.88         0.01         4.68         1.88         0.01         4.68         1.78         0.32         4061         2.81         0.31         0.32         1.88         0.01         0.32         4.01         1.88         0.01         0.32         4.01         0.32         4.01         0.32         4.03         2.28         0.33         0.29         4.03         1.12         1.33         0.33         4.11         1.18         2.20         0.30         4.11         1.29         0.33         4.01         0.32         4.11         1.18         2.20         0.30         4.11         2.28         0.33         4.11         1.11         2.26         0.33         4.11         1.11         2.26         0.30         4.77         5.27         1.12         3.33 </th <th></th> <th></th> <th></th> <th></th> <th>AP</th> <th>PLICABL</th> <th>E TO ASS</th> <th>SIGNED R</th> <th>RISK POL</th> <th>ICIES O</th> <th>NLY</th> <th></th> <th></th> <th></th> <th></th>					AP	PLICABL	E TO ASS	SIGNED R	RISK POL	ICIES O	NLY				
$\begin{array}{cccccccccccccccccccccccccccccccccccc$															D
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	CODE	RATE	PREM	ELR	RATIO	CODE	RATE	PREM	ELR	RATIO	CODE	RATE	PREM	ELR	RATIO
3241         4.72         6.79         2.16         0.32         4038         3.93         562         1.88         0.41         4686         3.84         522         1.58         3.257         4.76         664         2.18         0.32         4061         -         -         1.78         0.32         4686         3.84         532         1.53           3257         4.76         664         2.18         0.32         4062         3.89         588         1.78         0.32         4693         2.08         3.89         588         1.77         0.32         4403         4371         2.28         471         1.77         3.33         4.11         1.57         1.02         4.70         2.28         4.71         1.77         3.33         4.741         4.15         1.77         3.33         4.741         4.15         1.77         3.34         4.00         600         1.44         0.32         4113         3.49         702         2.26         0.33         4771         4.79         1.70         3.477         1.65         3.77         7.40         1.75         3.34         422         1.65         3.20         0.33         4771         4.33         3.29         5.27												11.86	1000		0.26
$\begin{array}{cccccccccccccccccccccccccccccccccccc$															0.32
3257         4.76         684         2.18         0.32         4061         -         -         1.78         0.32         4692         1.00         270         0.48           3270         4.17         619         1.91         0.32         4061         2.28         0.29         4703         2.99         489         0.65           3303         4.11         612         1.95         0.38         4100         0.77         245         0.37         0.36         4771         2.52         437         1.27           3303         4.54         779         2.44         0.32         4111         1.82         0.64         0.54         0.32         4771         1.57         576         1.73           3334         4.00         600         1.84         0.32         4113         -         -         1.23         0.36         4741         4.15         617         1.90           3335         4.50         658         1.20         2.22         1.65         1.57         7.98         4677         1.67         7.91         1.75         7.936         4677         1.67         7.91         1.75         7.936         4692         1.70         7.935							3.93	592							0.32
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$								-							0.26
3300       6.59       885       3.01       0.32       4101       5.27       740       2.26       0.29       473       2.99       489       1.37         3307       5.43       757       2.49       0.32       4110       1.18       290       0.44       0.32       4740       2.22       440       0.28         3334       4.50       655       1.80       0.26       4111       2.90       445       1.23       0.36       4741       4.15       617       1.90         3334       4.50       655       1.80       0.22       4133       3.94       502       2.27       7.74       4.83       702       2.28       0.32       4771       4.57       7.40       1.27         3372       7.18       950       2.157       0.36       4741       4.15       617       1.90         3383       2.44       428       1.16       0.36       4419       1.20       2.92       0.60       0.41       4828       3.13       594       1.35         3384       1.24       0.26       4.33       3.44       543       1.42       0.26       4423       1.77       3.47       0.53       555 <td< td=""><td>3257</td><td>4.76</td><td>684</td><td>2.18</td><td>0.32</td><td>4061</td><td>-</td><td>-</td><td>1.78</td><td>0.32</td><td>4692</td><td>1.00</td><td>270</td><td>0.48</td><td>0.36</td></td<>	3257	4.76	684	2.18	0.32	4061	-	-	1.78	0.32	4692	1.00	270	0.48	0.36
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	3270	4.17	619	1.91	0.32	4062	3.89	588	1.78	0.32	4693	2.08	389	0.95	0.32
337         5.43         7.67         2.49         0.32         4110         1.18         2.90         0.54         0.32         4720         3.76         5.76         1.73           3315         5.54         7.69         2.64         0.36         4111         2.99         445         1.23         0.36         4740         2.26         404         0.89           3336         4.50         655         1.80         0.32         4771         7.77         7.97         1000         3.17           3365         6.80         908         2.72         0.26         4131         8.32         1000         3.96         0.32         4771         7.57         7.40         1.75           3373         7.18         950         3.29         0.32         4731         8.22         1.05         3.32         0.63         4771         5.57         7.40         1.75         3.34         6.60         1.44         4.28         3.13         5.04         1.33         3.34         5.67         1.73         3.36         5.92         1.57         3.37         1.53         3.32         5.92         1.57         3.36         5.92         1.77         3.55         0.61															0.32
3307       5.43       757       2.49       0.32       4110       1.18       2.90       0.54       0.32       4720       3.76       576       1.73         3315       5.54       769       2.24       0.36       4111       2.99       445       1.23       0.36       4740       2.22       404       0.89         3336       4.50       655       1.80       0.32       4113       -       -       1.23       0.36       4741       4.15       617       1.90         3336       4.50       655       1.80       0.32       4113       8.32       1000       3.96       0.32       4771       7.57       7.40       1.75         3373       7.18       950       3.29       0.32       4133       3.29       522       1.57       0.36       4262       1.70       3.47       0.63       436       440       2.00       0.32       4279       1.35       0.32       4279       0.34       0.60       1.33       3.36       502       1.57       3.34       527       1.53       0.32       429       1.77       3.55       0.81       3.36       502       8.94       1000       3.56       3.34       5															0.41
3315       5.54       769       2.64       0.36       4111       2.59       445       1.23       0.36       4740       2.22       404       0.89         3334       4.00       600       1.44       0.32       4113       -       -       -       1.23       0.36       4741       4.15       617       1.50         3366       6.80       908       2.72       0.26       4130       4.33       702       2.26       0.32       4771       4.88       791       1.15         3377       6.53       878       2.81       0.22       4133       3.29       522       1.57       0.36       4426       1.16       0.36       1.49       1.20       2.26       0.32       4428       3.13       504       1.35         3385       1.29       0.20       0.61       0.66       4206       4.20       0.32       4429       4.07       608       1.33         3400       3.67       564       1.58       0.30       4207       4.21       623       1.69       0.22       4.07       608       1.83         3507       5.34       747       2.45       0.32       4240       5.37       790 <td></td> <td></td> <td>757</td> <td></td> <td></td> <td>4110</td> <td></td> <td></td> <td></td> <td>0.32</td> <td>4720</td> <td></td> <td>576</td> <td></td> <td>0.32</td>			757			4110				0.32	4720		576		0.32
$\begin{array}{cccccccccccccccccccccccccccccccccccc$			769		0.36	4111	2.59		1.23	0.36	4740			0.89	0.26
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	2224	4 00	600	1.94	0.33	4113			1 22	0.36	4741	1 15	617	1 00	0.32
3385       6.80       908       2.72       0.26       4130       4.93       702       2.26       0.32       4771N       4.88       791       1.82         3372       6.53       878       2.81       0.32       4133       3.29       522       1.57       0.36       4771N       4.88       791       1.52         3383       2.44       428       1.16       0.36       4149       1.20       292       0.60       0.41       4288       3.13       504       1.56       332       0.63         33845       1.29       0.02       0.61       0.36       4207       4.21       623       1.69       0.26       4923       4.07       608       1.93         3507       5.34       747       2.45       0.32       4243       3.34       527       1.53       0.32       5022       1.52       1000       4.24         3559       6.20       842       2.44       3.34       527       1.53       0.32       5022       1.52       1000       1.28       502       1.52       1000       1.28       502       1.52       1000       1.28       502       1.53       0.32       501       1.50       <															0.32
$\begin{array}{cccccccccccccccccccccccccccccccccccc$															
3373       7.18       950       3.29       0.32       4133       3.29       522       1.57       0.36       4825       1.56       332       0.63         3383       2.44       428       1.16       0.36       4149       1.20       222       0.60       0.61       486       640       2.00       0.32       4828       1.70       363       504       1.33       504       1.33       507       5.4       747       2.45       0.32       4239       3.54       549       1.42       0.26       4923       1.77       355       0.81         3507       5.34       747       2.45       0.32       4243       3.34       527       1.53       0.32       5022       1.152       1000       4.24         3569       6.20       842       2.44       0.34       4503       1.16       0.32       5007       6.98       928       2.33         3612       3.03       493       1.31       0.034       4251       4.04       604       1.86       0.32       5067       6.98       928       2.33         3620       5.69       766       2.28       0.26       4.11       1.60       1.66       0															0.22
$\begin{array}{cccccccccccccccccccccccccccccccccccc$															0.22
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	3373	7.18	950	3.29	0.32	4133	3.29	522	1.57	0.36	4825	1.50	332	0.63	0.26
$      \begin{array}{ccccccccccccccccccccccccccccccc$															0.30
5507       5.34       747       2.45       0.32       4239       3.54       5.49       1.42       0.26       4923       1.77       355       0.81         3515       3.93       592       1.80       0.32       4240       5.73       790       2.73       0.36       5020       8.94       1000       3.58         3548       1.67       366       0.32       4243       3.34       527       1.53       0.32       5022       11.52       1000       1028         3574       1.99       379       0.95       0.36       4250       3.11       502       1.42       0.32       5040       13.82       1000       1028       2.33       3090       1000       1028       2.83       2.65       5057       6.98       928       2.33       3612       3.03       493       1.31       0.29       4263       4.86       695       2.22       0.32       5057       6.98       7.84       549       1.68       0.32       4279       3.34       527       1.53       0.32       5102       8.87       1.00       3.26       563       3.46       516       7.29       962       2.70       564       1.414       1.42	3385	1.29	302	0.61	0.36	4206	4.36	640	2.00	0.32	4829	1.70	347	0.63	0.23
3515       3.93       592       1.80       0.32       4240       5.73       790       2.73       0.36       5020       8.94       1000       3.58         3548       1.87       366       0.86       0.32       4243       3.34       527       1.53       0.32       5022       11.52       1000       4.24         3559       6.20       842       2.24       0.32       4243       3.94       553       1.81       0.32       5007       6.88       900       4.24         3561       1.91       370       0.91       0.36       4251       4.04       604       1.86       0.32       5057       6.88       928       2.33         3612       3.03       493       1.31       0.29       4263       4.86       605       2.22       0.32       5100       8.87       1000       8.88         3620       5.69       766       2.28       0.26       4273       4.04       604       1.86       0.32       5100       8.87       1000       3.26       5102       8.87       1000       3.26       5160       7.29       92       2.02       0.32       5160       7.29       92       2.00       <	3400	3.67	564	1.58	0.30	4207	4.21	623	1.69	0.26	4902	4.07	608	1.93	0.36
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	3507	5.34	747	2.45	0.32	4239	3.54	549	1.42	0.26	4923	1.77	355	0.81	0.32
5559       6.20       842       2.84       0.32       4244       3.94       593       1.81       0.32       5037       30.90       1000       12.82         3574       1.99       379       0.95       0.36       4250       3.11       502       1.42       0.32       5040       13.82       1000       4.61         3611       1.91       370       0.91       0.36       4251       4.04       604       1.85       0.32       5057       6.98       928       2.33         3620       5.69       766       2.28       0.26       4273       4.04       604       1.85       0.32       5100       7.29       826       3.26         3622       4.58       664       1.97       0.29       4282       -       -       1.53       0.32       5160       7.29       962       2.70         3634       2.73       460       1.30       0.36       4283       2.60       446       1.19       0.32       5161       7.29       962       2.70       3.61       571       1.54         3643       3.10       512       1.52       0.36       4351       1.52       3.27       1.66       0	3515	3.93	592	1.80	0.32	4240	5.73	790	2.73	0.36	5020	8.94	1000	3.58	0.26
5559       6.20       842       2.84       0.32       4244       3.94       593       1.81       0.32       5037       30.90       1000       12.82         3574       1.99       379       0.95       0.36       4250       3.11       502       1.42       0.32       5040       13.82       1000       4.61         3611       1.91       370       0.91       0.36       4251       4.04       604       1.85       0.32       5057       6.98       928       2.33         3620       5.69       766       2.28       0.26       4273       4.04       604       1.85       0.32       5100       7.29       826       3.26         3622       4.58       664       1.97       0.29       4282       -       -       1.53       0.32       5160       7.29       962       2.70         3634       2.73       460       1.30       0.36       4283       2.60       446       1.19       0.32       5161       7.29       962       2.70       3.61       571       1.54         3643       3.10       512       1.52       0.36       4351       1.52       3.27       1.66       0	3548	1 87	366	0.86	0.32	4243	3 34	527	1 53	0.32	5022	11 52	1000	4 24	0.23
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$															0.22
3581       1.91       370       0.91       0.36       4261       4.04       604       1.85       0.32       5057       6.98       928       2.33         3612       3.03       493       1.31       0.29       4263       4.04       604       1.86       0.32       5059       26.70       1000       8.88         3629       3.54       544       549       1.68       0.36       4279       3.34       527       1.53       0.32       5102       8.87       1000       3.26         3632       4.58       664       1.97       0.29       4282       -       -       1.53       0.32       5160       7.29       962       2.70         3635       4.11       612       1.88       0.32       4299       2.85       474       1.36       0.36       5183       3.60       557       1.45         3643       3.67       564       1.68       0.32       4307       2.91       480       1.46       0.41       1519       3.61       557       1.45         3644       2.67       454       1.27       0.36       4360       -       -       0.37       0.29       5213       10.74 <td></td> <td>0.22</td>															0.22
3612       3.03       493       1.31       0.29       4263       4.86       695       2.22       0.32       5059       26.70       1000       8.88         3620       5.69       786       2.28       0.26       4273       4.04       604       1.86       0.32       5069       -       -       8.88         3629       3.54       549       1.68       0.36       4279       3.34       527       1.53       0.32       5100       8.87       1000       3.26         3634       2.73       460       1.30       0.36       4283       2.60       446       1.19       0.32       5160       7.29       962       2.70         3634       3.20       512       1.52       0.36       4304       7.40       974       3.19       0.29       5188       5.15       727       2.06         3643       3.13       504       1.44       0.32       4307       2.91       480       1.46       0.41       5190       3.61       557       1.45         3643       3.13       504       1.44       0.32       4361       1.44       318       0.69       5192       3.97       597       1.82															0.22
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$															0.22
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	0012	0.00	100	1.01	0.20	1200	1.00	000	2.22	0.02	0000	20.70	1000	0.00	0.22
$\begin{array}{cccccccccccccccccccccccccccccccccccc$															0.22
3634       2.73       460       1.30       0.36       4283       2.60       446       1.19       0.32       5160       7.29       962       2.70         3635       4.11       612       1.88       0.32       4299       2.85       474       1.36       0.36       5183       3.60       556       1.44         3638       3.20       512       1.52       0.36       4304       7.40       974       3.19       0.29       5188       5.15       727       2.06         3643       3.13       504       1.44       0.32       4351       1.52       327       0.70       0.32       5191       1.17       2.99       0.54         3647       4.72       679       2.03       0.29       4352       2.46       431       1.17       0.36       5192       3.97       597       1.82         3648       2.67       454       1.27       0.36       4460       -       -       0.37       0.29       5213       10.74       1000       3.37         3685       2.30       413       1.09       0.36       4410       4.15       617       1.90       0.32       5221       6.79       907															0.23
3635       4.11       612       1.88       0.32       4299       2.85       474       1.36       0.36       5183       3.60       556       1.44         3638       3.20       512       1.52       0.36       4304       7.40       974       3.19       0.29       5188       5.15       727       2.06         3642       3.67       564       1.68       0.32       4307       2.91       480       1.46       0.41       5190       3.61       557       1.45         3643       3.13       504       1.44       0.32       4351       1.52       327       0.70       0.32       5191       1.17       2.89       0.54         3644       2.67       454       1.27       0.36       4360       -       -       0.37       0.29       5213       10.74       1000       3.96         3681       1.43       317       0.68       0.36       4361       1.44       318       0.69       0.36       5215       7.80       1000       3.37         3685       2.30       413       1.09       0.36       4410       4.15       617       1.90       0.32       5221       6.79       90															0.26
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$															0.23
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	3035	4.11	012	1.00	0.32	4299	2.00	4/4	1.50	0.30	5165	3.00	550	1.44	0.26
$\begin{array}{cccccccccccccccccccccccccccccccccccc$															0.27
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	3642	3.67	564	1.68	0.32	4307	2.91	480	1.46	0.41	5190	3.61	557	1.45	0.26
3648       2.67       454       1.27       0.36       4360       -       -       0.37       0.29       5213       10.74       1000       3.96         3681       1.43       317       0.68       0.36       4361       1.44       318       0.69       0.36       5215       7.80       1000       3.37         3685       2.30       413       1.09       0.36       4410       4.15       617       1.90       0.32       5221       6.79       907       2.72         3719       1.65       342       0.55       0.23       4420       9.72       1000       3.59       0.23       5222       20.05       1000       7.37         3724       6.68       895       2.46       0.23       4431       2.41       425       1.21       0.41       5233       7.74       1000       3.10         3726       5.59       775       1.86       0.22       4432       1.89       368       0.95       0.41       5348       7.85       1000       3.13         3803       3.97       597       1.82       0.32       4459       4.32       635       1.98       0.32       5403       14.08       <	3643	3.13	504	1.44	0.32	4351	1.52	327	0.70	0.32	5191	1.17	289	0.54	0.32
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	3647	4.72	679	2.03	0.29	4352	2.46	431	1.17	0.36	5192	3.97	597	1.82	0.32
3685       2.30       413       1.09       0.36       4410       4.15       617       1.90       0.32       5221       6.79       907       2.72         3719       1.65       342       0.55       0.23       4420       9.72       1000       3.59       0.23       5222       20.05       1000       7.37         3724       6.68       895       2.46       0.23       4431       2.41       425       1.21       0.41       5223       7.74       1000       3.10         3726       5.59       775       1.86       0.22       4432       1.89       368       0.95       0.41       5348       7.85       1000       3.15         3803       3.97       597       1.82       0.32       4432       4.76       684       2.18       0.32       5402       6.57       883       3.13         3807       5.33       746       2.54       0.36       4452       4.76       684       2.18       0.32       5437       8.05       1000       3.22         3821       7.90       1000       3.41       0.29       4470       3.61       557       1.66       0.32       5443       5.55	3648	2.67	454	1.27	0.36	4360	-	-	0.37	0.29	5213	10.74	1000	3.96	0.23
3685       2.30       413       1.09       0.36       4410       4.15       617       1.90       0.32       5221       6.79       907       2.72         3719       1.65       342       0.55       0.23       4420       9.72       1000       3.59       0.23       5222       20.05       1000       7.37         3724       6.68       895       2.46       0.23       4431       2.41       425       1.21       0.41       5223       7.74       1000       3.10         3726       5.59       775       1.86       0.22       4432       1.89       368       0.95       0.41       5348       7.85       1000       3.15         3803       3.97       597       1.82       0.32       4432       4.76       684       2.18       0.32       5402       6.57       883       3.13         3807       5.33       746       2.54       0.36       4452       4.76       684       2.18       0.32       5437       8.05       1000       3.22         3821       7.90       1000       3.41       0.29       4470       3.61       557       1.66       0.32       5443       5.55	3681	1.43	317	0.68	0.36	4361	1.44	318	0.69	0.36	5215	7.80	1000	3.37	0.30
3719       1.65       342       0.55       0.23       4420       9.72       1000       3.59       0.23       5222       20.05       1000       7.37         3724       6.68       895       2.46       0.23       4431       2.41       425       1.21       0.41       5223       7.74       1000       3.10         3726       5.59       775       1.86       0.22       4432       1.89       368       0.95       0.41       5348       7.85       1000       3.10         3803       3.97       597       1.82       0.32       4439       -       -       1.39       0.32       5402       6.57       883       3.13         3807       5.33       746       2.54       0.36       4452       4.76       684       2.18       0.32       5403       14.08       1000       5.17         3808       5.43       757       2.34       0.30       4459       4.32       635       1.98       0.32       5437       8.05       1000       3.22         3821       7.90       1000       3.41       0.29       4470       3.61       557       1.66       0.32       5445       9.09       <															0.26
3724       6.68       895       2.46       0.23       4431       2.41       425       1.21       0.41       5223       7.74       1000       3.10         3726       5.59       775       1.86       0.22       4432       1.89       368       0.95       0.41       523       7.74       1000       3.10         3803       3.97       597       1.82       0.32       4439       -       -       1.39       0.32       5402       6.57       883       3.13         3807       5.33       746       2.54       0.36       4452       4.76       684       2.18       0.32       5403       14.08       1000       5.17         3808       5.43       757       2.34       0.30       4459       4.32       635       1.98       0.32       5437       8.05       1000       3.22         3821       7.90       1000       3.41       0.29       4447       3.61       557       1.66       0.32       5443       5.55       771       2.54         3824       7.02       932       3.02       0.29       4493       4.55       661       2.09       0.32       5462       9.43       1															0.23
3726       5.59       775       1.86       0.22       4432       1.89       368       0.95       0.41       5348       7.85       1000       3.15         3803       3.97       597       1.82       0.32       4439       -       -       1.39       0.32       5402       6.57       883       3.13         3807       5.33       746       2.54       0.36       4452       4.76       684       2.18       0.32       5403       14.08       1000       5.17         3808       5.43       757       2.34       0.30       4459       4.32       635       1.98       0.32       5437       8.05       1000       3.22         3821       7.90       1000       3.41       0.29       4470       3.61       557       1.66       0.32       5445       9.09       1000       3.35         3824       7.02       932       3.02       0.29       4493       4.55       661       2.09       0.32       5462       9.43       1000       3.77         3826       1.51       326       0.69       0.32       4557       3.25       518       1.55       0.36         3830															0.26
3807       5.33       746       2.54       0.36       4452       4.76       684       2.18       0.32       5403       14.08       1000       5.17         3808       5.43       757       2.34       0.30       4459       4.32       635       1.98       0.32       5437       8.05       1000       3.22         3821       7.90       1000       3.41       0.29       4470       3.61       557       1.66       0.32       5443       5.55       771       2.54         3822       6.49       874       2.79       0.29       4484       5.02       712       2.30       0.32       5462       9.43       1000       3.77         3824       7.02       932       3.02       0.29       4493       4.55       661       2.09       0.32       5462       9.43       1000       3.77         3826       1.51       326       0.69       0.32       4511       1.16       288       0.50       0.29       5472       8.45       1000       2.82         3827       3.38       532       1.45       0.29       4557       3.25       518       1.55       0.36       5473       11.65															0.26
3807       5.33       746       2.54       0.36       4452       4.76       684       2.18       0.32       5403       14.08       1000       5.17         3808       5.43       757       2.34       0.30       4459       4.32       635       1.98       0.32       5437       8.05       1000       3.22         3821       7.90       1000       3.41       0.29       4470       3.61       557       1.66       0.32       5443       5.55       771       2.54         3822       6.49       874       2.79       0.29       4484       5.02       712       2.30       0.32       5462       9.43       1000       3.77         3824       7.02       932       3.02       0.29       4493       4.55       661       2.09       0.32       5462       9.43       1000       3.77         3826       1.51       326       0.69       0.32       4511       1.16       288       0.50       0.29       5472       8.45       1000       2.82         3827       3.38       532       1.45       0.29       4557       3.25       518       1.55       0.36       5473       11.65	2002	2 07	FOZ	1 0 0	0.00	4420			1 00	0.00	5400	6 67	000	0.40	0.00
3808       5.43       757       2.34       0.30       4459       4.32       635       1.98       0.32       5437       8.05       1000       3.22         3821       7.90       1000       3.41       0.29       4470       3.61       557       1.66       0.32       5443       5.55       771       2.54         3822       6.49       874       2.79       0.29       4484       5.02       712       2.30       0.32       5445       9.09       1000       3.35         3824       7.02       932       3.02       0.29       4493       4.55       661       2.09       0.32       5462       9.43       1000       3.77         3826       1.51       326       0.69       0.32       4557       3.25       518       1.55       0.36       5472       8.45       1000       2.82         3827       3.38       532       1.45       0.29       4557       3.25       518       1.55       0.36       5473       11.65       1000       3.88         3830       1.85       364       0.80       0.30       4558       3.03       493       1.39       0.32       5474       8.23															0.36
3821       7.90       1000       3.41       0.29       4470       3.61       557       1.66       0.32       5443       5.55       771       2.54         3822       6.49       874       2.79       0.29       4484       5.02       712       2.30       0.32       5443       5.55       771       2.54         3824       7.02       932       3.02       0.29       4493       4.55       661       2.09       0.32       5462       9.43       1000       3.77         3826       1.51       326       0.69       0.32       4511       1.16       288       0.50       0.29       5472       8.45       1000       2.82         3827       3.38       532       1.45       0.29       4557       3.25       518       1.55       0.36       5473       11.65       1000       3.88         3830       1.85       364       0.80       0.30       4558       3.03       493       1.39       0.32       5474       8.23       1000       3.03         3851       3.64       560       1.74       0.36       4568       3.17       509       1.27       0.26       5478       6.28															0.23
3822       6.49       874       2.79       0.29       4484       5.02       712       2.30       0.32       5445       9.09       1000       3.35         3824       7.02       932       3.02       0.29       4493       4.55       661       2.09       0.32       5462       9.43       1000       3.35         3826       1.51       326       0.69       0.32       4511       1.16       288       0.50       0.29       5472       8.45       1000       2.82         3827       3.38       532       1.45       0.29       4557       3.25       518       1.55       0.36       5473       11.65       1000       3.88         3830       1.85       364       0.80       0.30       4558       3.03       493       1.39       0.32       5474       8.23       1000       3.03         3851       3.64       560       1.74       0.36       4568       3.17       509       1.27       0.26       5478       6.28       851       2.52         3865       2.48       433       1.25       0.41       4581       1.52       327       0.56       0.23       5479       7.80															0.26
3824         7.02         932         3.02         0.29         4493         4.55         661         2.09         0.32         5462         9.43         1000         3.77           3826         1.51         326         0.69         0.32         4511         1.16         288         0.50         0.29         5472         8.45         1000         2.82           3827         3.38         532         1.45         0.29         4557         3.25         518         1.55         0.36         5473         11.65         1000         3.88           3830         1.85         364         0.80         0.30         4558         3.03         493         1.39         0.32         5474         8.23         1000         3.03           3851         3.64         560         1.74         0.36         4568         3.17         509         1.27         0.26         5478         6.28         851         2.52           3865         2.48         433         1.25         0.41         4581         1.52         327         0.56         0.23         5479         7.80         1000         3.36															0.32
3826       1.51       326       0.69       0.32       4511       1.16       288       0.50       0.29       5472       8.45       1000       2.82         3827       3.38       532       1.45       0.29       4557       3.25       518       1.55       0.36       5473       11.65       1000       3.88         3830       1.85       364       0.80       0.30       4558       3.03       493       1.39       0.32       5474       8.23       1000       3.03         3851       3.64       560       1.74       0.36       4568       3.17       509       1.27       0.26       5478       6.28       851       2.52         3865       2.48       433       1.25       0.41       4581       1.52       327       0.56       0.23       5479       7.80       1000       3.36	3022	b.49	874	2.79	0.29	4484	5.02	712	2.30	0.32	5445	9.09	1000	3.35	0.23
3827       3.38       532       1.45       0.29       4557       3.25       518       1.55       0.36       5473       11.65       1000       3.88         3830       1.85       364       0.80       0.30       4558       3.03       493       1.39       0.32       5474       8.23       1000       3.03         3851       3.64       560       1.74       0.36       4568       3.17       509       1.27       0.26       5478       6.28       851       2.52         3865       2.48       433       1.25       0.41       4581       1.52       327       0.56       0.23       5479       7.80       1000       3.36															0.26
3830       1.85       364       0.80       0.30       4558       3.03       493       1.39       0.32       5474       8.23       1000       3.03         3851       3.64       560       1.74       0.36       4568       3.17       509       1.27       0.26       5478       6.28       851       2.52         3865       2.48       433       1.25       0.41       4581       1.52       327       0.56       0.23       5479       7.80       1000       3.36															0.22
3851         3.64         560         1.74         0.36         4568         3.17         509         1.27         0.26         5478         6.28         851         2.52           3865         2.48         433         1.25         0.41         4581         1.52         327         0.56         0.23         5479         7.80         1000         3.36								518		0.36					0.22
3865 2.48 433 1.25 0.41 4581 1.52 327 0.56 0.23 5479 7.80 1000 3.36	3830	1.85	364	0.80	0.30	4558	3.03	493	1.39	0.32	5474		1000		0.23
	3851	3.64	560	1.74	0.36	4568	3.17	509	1.27	0.26	5478	6.28	851	2.52	0.26
	3865	2 48	433	1 25	0 41	4581	1 52	327	0.56	0 23	5479	7 80	1000	3 36	0.30
<u>.3881 0.85 914 3.14 0.32 4583 6.41 865 2.36 0.23 1.5480 11.23 1000 4.14</u>	3881	6.85	914	3.14	0.32	4583	6.41	865	2.36	0.23	5480	11.23	1000	4.14	0.23
4000 8.36 1000 3.07 0.23 4611 1.56 332 0.75 0.36 5491 2.63 449 0.97															0.23
4021         7.35         969         2.94         0.26         4635         4.82         690         1.61         0.22         5506         10.47         1000         3.48															0.23
4024D 10.82 1000 4.28 0.26 4653 2.20 402 1.05 0.36 5507 5.59 775 2.06															0.22

Effective January 1, 2020 APPLICABLE TO ASSIGNED RISK POLICIES ONLY

\* Refer to the Footnotes Page for additional information on this class code.

				AP	PLICABL	E TO ASS	SIGNED R	RISK POL	ICIES O	NLY				
CLASS		MIN		D	CLASS		MIN		D	CLASS		MIN		D
CODE	RATE	PREM	ELR	RATIO	CODE	RATE	PREM	ELR	RATIO	CODE	RATE	PREM	ELR	RATIO
5508	-	_	2.06	0.23	7047M	12.75	1000	4.05	0.22	7710	54.96	1000	20.24	0.23
5535	8.19	1000	3.27	0.26	7050M	11.96	1000	3.79	0.22	7711	54.96	1000	20.24	0.23
5537	5.98	818	2.40	0.20	7090M	8.62	1000	2.86	0.22	7720	3.98	598	1.59	0.26
5551	21.83	1000	7.26	0.20	7090M	17.45	1000	5.81	0.22	7855	5.19	731	2.08	0.20
				0.22							3.03			0.20
5606	1.79	357	0.66	0.23	7099M	23.88	1000	7.59	0.22	8001	3.03	493	1.44	0.30
5610	7.18	950	3.29	0.32	7133	3.59	555	1.32	0.23	8002	3.41	535	1.56	0.32
5645	12.87	1000	4.73	0.32	7151M	4.36	640	1.60	0.23	8006	3.20	512	1.47	0.32
5703	16.89	1000	6.75	0.25	7152M	6.10	831	2.14	0.23	8008	1.55	331	0.73	0.36
5705	20.61	1000	8.23	0.20	7152M	4.85	694	1.78	0.23	8010	2.67	454	1.27	0.36
	1.12	283	0.23	0.26	7219	4.85	1000	3.69	0.23	8010	0.57	223	0.26	0.30
5951	1.12	205	0.55	0.50	1219	10.00	1000	5.09	0.25	0013	0.57	225	0.20	0.52
6003	7.48	983	3.00	0.27	7222	9.00	1000	3.61	0.27	8015	1.22	294	0.56	0.32
6005	5.38	752	2.16	0.26	7225	10.04	1000	4.02	0.27	8017	2.50	435	1.19	0.36
6017		-	3.96	0.23	7228	-	-	3.69	0.23	8018	4.62	668	2.20	0.36
6018	3.41	535	1.37	0.20	7229	_	_	3.69	0.23	8021	3.29	522	1.51	0.32
6045	4.76	684	1.91	0.27	7230	11.93	1000	5.15	0.20	8031	3.78	576	1.73	0.32
0045	4.70	004	1.91	0.27	1230	11.95	1000	5.15	0.50	0031	5.70	570	1.75	0.52
6204	12.66	1000	4.66	0.23	7231	11.09	1000	4.78	0.30	8032	2.67	454	1.27	0.36
6206	3.82	580	1.27	0.20	7232	11.14	1000	4.12	0.23	8033	1.89	368	0.86	0.32
6213	2.13	394	0.78	0.23	7309F	20.85	1000	5.08	0.19	8037	2.37	421	1.12	0.36
6214	2.74	461	0.91	0.20	7313F	7.27	960	1.77	0.19	8039	2.02	382	0.96	0.36
6216	7.58	994	2.53	0.22	7317F	15.39	1000	3.73	0.19	8044	3.58	554	1.54	0.29
0210	7.50	334	2.00	0.22	7317	15.55	1000	5.75	0.20	0044	5.50	554	1.54	0.29
6217	6.46	871	2.38	0.23	7327F	38.78	1000	9.48	0.19	8045	0.95	265	0.45	0.36
6229	7.22	954	2.65	0.23	7333M	11.08	1000	3.71	0.13	8046	3.24	516	1.48	0.32
6233	4.21	623	1.55	0.23	7335M	12.31	1000	4.12	0.23	8047	1.38	312	0.66	0.36
6235	7.36	970	2.45	0.23	7337M	18.33	1000	5.86	0.23	8058	3.42	536	1.56	0.32
6236	10.04	1000	4.02	0.22	7350F	17.75	1000	4.61	0.23	8072	0.82	250	0.39	0.32
0230	10.04	1000	4.02	0.20	7330	17.75	1000	4.01	0.20	0072	0.02	200	0.59	0.50
6237	2.15	397	0.86	0.27	7360	5.30	743	2.12	0.26	8102	2.47	432	1.18	0.36
6251D	12.52	1000	4.60	0.24	7370	6.12	833	2.80	0.32	8103	3.03	493	1.30	0.29
6252D	4.80	688	1.59	0.24	7380	6.37	861	2.75	0.30	8105			2.20	0.36
6260	4.00	- 000	4.60	0.23	7382	5.60	776	2.75	0.30	8106	8.66	1000	3.46	0.26
6306	7.62	998	2.80	0.24	7390	5.99	819	2.75	0.32	8107	4.56	662	1.83	0.20
0000	1.02	550	2.00	0.20	1000	0.00	015	2.10	0.02	0107	4.00	002	1.00	0.20
6319	4.67	674	1.72	0.23	7394M	4.98	708	1.66	0.22	8111	2.93	482	1.34	0.32
6325	5.56	772	2.05	0.23	7395M	5.53	768	1.84	0.22	8116	3.46	541	1.59	0.32
6400	7.89	1000	3.40	0.29	7398M	7.40	974	2.35	0.22	8203	11.21	1000	5.14	0.32
6503	3.32	525	1.58	0.36	7402	0.39	203	0.18	0.32	8204	7.06	937	2.82	0.26
6504	3.89	588	1.85	0.36	7403	5.73	790	2.30	0.26	8209	6.08	829	2.79	0.32
6702M*	6.31	854	2.52	0.26	7405N	1.69	446	0.68	0.27	8215	4.71	678	1.88	0.26
6703M*	10.87	1000	4.17	0.26	7420	8.74	1000	2.93	0.23	8227	4.85	694	1.62	0.22
6704M*	7.01	931	2.81	0.26	7421	0.99	269	0.36	0.23	8232	6.99	929	2.80	0.26
6801F	7.61	997	2.08	0.24	7422	2.25	408	0.75	0.23	8233	3.46	541	1.39	0.27
6811	7.22	954	2.88	0.26	7425	4.19	621	1.40	0.22	8235	6.50	875	2.98	0.32
6824F	12.95	1000	3.39	0.20	7431N	1.20	364	0.40	0.23	8263	7.72	1000	3.32	0.29
6826F	12.03	1000	3.23	0.25	7445N	0.91	_	_	_	8264	8.46	1000	3.38	0.26
6834	5.06	717	2.18	0.29	7453N	0.65	-	-	-	8265	8.46	1000	3.11	0.23
6836	6.05	826	2.42	0.26	7502	2.54	439	1.02	0.26	8279	9.31	1000	3.42	0.22
6843F	21.52	1000	5.27	0.19	7515	1.51	326	0.50	0.22	8288	8.63	1000	3.44	0.26
6845F	10.60	1000	2.57	0.20	7520	4.82	690	2.21	0.32	8291	5.66	783	2.44	0.29
6854	8.26	1000	2.75	0.22	7538	6.05	826	2.01	0.22	8292	5.53	768	2.53	0.32
6872F	19.80	1000	4.81	0.20	7539	2.87	476	1.06	0.23	8293	13.53	1000	5.42	0.26
6874F	32.54	1000	7.88	0.20	7540	3.86	585	1.28	0.22	8304	7.28	961	2.91	0.26
6882	6.79	907	2.26	0.22	7580	2.91	480	1.16	0.26	8350	7.71	1000	2.84	0.23
6884	8.78	1000	2.94	0.23	7590	4.42	646	1.90	0.29	8380	3.78	576	1.63	0.29
7016M	8.49	1000	2.83	0.22	7600	5.02	712	2.01	0.26	8381	2.96	486	1.27	0.29
7024M	9.44	1000	3.14	0.22	7605	2.89	478	1.15	0.26	8385	3.16	508	1.27	0.26
7038M	7.76	1000	2.57	0.22	7610	0.86	255	0.37	0.29	8392	2.98	488	1.36	0.32
7046M	15.70	1000	5.23	0.22	7705	6.98	928	3.01	0.30	8393	2.37	421	1.09	0.32

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**IOWA** 

#### WORKERS COMPENSATION AND EMPLOYERS LIABILITY

	APPLICABLE TO ASSIGNED RISK POLICIES ONLY													
CLASS		MIN		D	CLASS		MIN		D	CLASS		MIN		D
CODE	RATE	PREM	ELR	RATIO	CODE	RATE	PREM	ELR	RATIO	CODE	RATE	PREM	ELR	RATIO
8500	7.88	1000	3.15	0.26	9062	1.73	350	0.87	0.41					
8601	0.56	222	0.24	0.30	9063	1.25	298	0.59	0.36					
8602	2.54	439	1.09	0.29	9077F	7.14	945	2.12	0.30					
8603	0.13	174	0.06	0.32	9082	1.63	339	0.81	0.41					
8606	2.80	468	1.03	0.23	9083	1.76	354	0.88	0.41					
8709F	9.91	1000	2.41	0.19	9084	1.73	350	0.79	0.32					
8719	3.15	507	1.05	0.13	9088a	a.75	a	0.75 a	0.02 a					
8720	1.42	316	0.57	0.26	9089	1.91	370	0.91	0.36					
8721	0.53	218	0.22	0.26	9093	2.07	388	0.98	0.36					
8723	0.23	185	0.11	0.32	9101	6.46	871	3.07	0.36					
8725	3.74	571	1.50	0.26	9102	4.62	668	2.11	0.32					
8726F	4.29	632	1.17	0.20	9102 9154	2.21	403	1.01	0.32					
8734M	0.82	250	0.33	0.24	9156	4.03	603	1.73	0.32					
8737M	0.02	241	0.33	0.20	9170	15.80	1000	5.24	0.23					
8738M	1.12	283	0.23	0.20	9178	6.53	878	3.24	0.22					
07001		200	0.11	0.20	0110	0.00	010	0.21	0.11					
8742	0.61	227	0.25	0.26	9179	20.29	1000	9.63	0.36					
8745	5.51	766	2.38	0.30	9180	8.09	1000	3.22	0.26					
8748	0.94	263	0.41	0.30	9182	2.95	485	1.35	0.32					
8755	0.57	223	0.23	0.26	9186	19.34	1000	7.09	0.22					
8799	0.72	239	0.32	0.32	9220	6.46	871	2.78	0.29					
8800	2.54	439	1.28	0.41	9402	6.71	898	2.68	0.26					
8803	0.09	170	0.04	0.41	9402 9403	11.21	1000		0.20					
								4.12						
8805M	0.36	200	0.17	0.32	9410	3.50	545	1.60	0.32					
8810	0.27	190	0.12	0.32	9501	5.67	784	2.44	0.29					
8814M	0.34	197	0.15	0.32	9505	6.79	907	2.92	0.29					
8815M	0.52	217	0.21	0.32	9516	5.88	807	2.36	0.26					
8820	0.27	190	0.12	0.29	9519	5.17	729	2.07	0.26					
8824	3.06	497	1.45	0.36	9521	5.11	722	2.04	0.26					
8825	-	-	1.40	0.32	9522	5.37	751	2.46	0.32					
8826	3.07	498	1.40	0.32	9534	5.03	713	1.86	0.23					
0020			1 45	0.36	9554	10.01	1000	4.49	0.00					
8829	- 1 00	-	1.45	0.30		12.21 0.65	1000		0.23					
8831 8832	1.90	369	0.87 0.23	0.32	9586 9600	4.33	232	0.33	0.41					
	0.49	214					636	2.06	0.36					
8833	1.16	288	0.53	0.32	9620	1.72	349	0.74	0.29					
8835	3.24	516	1.49	0.32										
8842	3.68	565	1.68	0.32										
8855	0.21	183	0.10	0.32										
8856	0.88	257	0.41	0.32										
8864	2.34	417	1.07	0.32										
8868	0.64	230	0.30	0.36										
8869	1.61	337	0.77	0.36										
8871	0.12	173	0.77	0.36										
8901	0.12	173	0.05	0.36										
8901 9012	2.29	194 412	0.13	0.29										
9012 9014	2.29 4.84	412 692	0.98	0.29										
5014	4.04	092	2.22	0.32										
9015	4.67	674	2.14	0.32										
9016	3.78	576	1.73	0.32										
9019	3.52	547	1.41	0.26										
9033	3.02	492	1.38	0.32										
9040	4.15	617	1.98	0.36										
9044	1.76	354	0.83	0.36										
9044 9052	2.83	354 471	0.83 1.35	0.36										
9052 9058	2.83	398	1.35	0.36										
9058 9060	2.16	398 388	0.98	0.41										
	2.07	365	0.98	0.30										
9061	1.00	000	0.34	0.41	I					I				

Effective January 1, 2020 APPLICABLE TO ASSIGNED RISK POLICIES ONLY

 $^{\ast}\,$  Refer to the Footnotes Page for additional information on this class code.

#### Effective January 1, 2020 APPLICABLE TO ASSIGNED RISK POLICIES ONLY

#### FOOTNOTES

- a Rate for each individual risk must be obtained from NCCI Customer Service or the Rating Organization having jurisdiction.
- A Minimum Premium \$100 per ginning location for policy minimum premium computation.
- D Rate for classification already includes the specific disease loading shown in the table below. See **Basic Manual** Rule 3-A-7.

	Disease			Disease			Disease	
Code No.	Loading	Symbol	Code No.	Loading	Symbol	Code No.	Loading	Symbol
0059D	0.57	S	1165D	0.07	S	3082D	0.09	S
0065D	0.14	S	1624D	0.07	S	3085D	0.14	S
0066D	0.14	S	1710D	0.07	S	4024D	0.08	S
0067D	0.14	S	1803D	0.52	S	6251D	0.09	S
1164D	0.09	S	3081D	0.21	S	6252D	0.04	S
S=Silica								

- F Rate provides for coverage under the United States Longshore and Harbor Workers Compensation Act and its extensions. Rate includes a provision for USL&HW Assessment.
- M Risks are subject to Admiralty Law or Federal Employers Liability Act (FELA). However, the published rate is for risks that voluntarily purchase standard workers compensation and employers liability coverage. A provision for the USL&HW Assessment is included for those classifications under Program II USL Act. For the residual market, coverage under the Federal Employers' Liability Act (FELA) for employees of interstate railroads is not available for codes 6702, 6703, 6704, 7151, 7152, 7153, 8734, 8737, 8738, 8805, 8814, and 8815.
- N This code is part of a ratable / non-ratable group shown below. The statistical non-ratable code and corresponding rate are applied in addition to the basic classification when determining premium.

Class	Non-Ratable
Code	Element Code
4771	0771
7405	7445
7431	7453

- P Classification is computed on a per capita basis.
- X Refer to special classification phraseology in these pages which is applicable in this state.

#### \* Class Codes with Specific Footnotes

- 6702 Rate and rating values only appropriate for laying or relaying of tracks or maintenance of way no work on elevated railroads. Otherwise, assign appropriate construction or erection code rate and elr each x 1.215.
- 6703 Rate and rating values only appropriate for laying or relaying of tracks or maintenance of way no work on elevated railroads. Otherwise, assign appropriate construction or erection class rate x 1.7 and elr x 1.623.
- 6704 Rate and rating values only appropriate for laying or relaying of tracks or maintenance of way no work on elevated railroads. Otherwise, assign appropriate construction or erection class rate and elr each x 1.35.

#### Effective January 1, 2020 APPLICABLE TO ASSIGNED RISK POLICIES ONLY

#### **MISCELLANEOUS VALUES**

Basis of premium applicable in accordance with Basic Manual footnote instructions for Code 7370 "Taxicab Co.":	
Employee operated vehicle Leased or rented vehicle	\$70,900 \$47,300
Catastrophe (other than Certified Acts of Terrorism) - (Assigned Risk)	0.01
Expense Constant applicable in accordance with Basic Manual Rule 3-A-11	\$160
<b>Maximum Weekly Payroll</b> applicable in accordance with <b>Basic Manual</b> Rule 2-E "Executive Officers" including members of limited liability companies, Rule 2-E-3 for Partners and Sole Proprietors, and <b>Basic Manual</b> footnote instructions for Code 9178 "Athletic Sports or Park: Non-Contact Sports", and Code 9179 "Athletic Sports or Park: Contact Sports"	\$3,600
<b>Minimum Weekly Payroll</b> applicable in accordance with <b>Basic Manual</b> Rule 2-E "Executive Officers" and members of limited liability companies and Rule 2-E-3 for Partners and Sole Proprietors	\$450
Terrorism - (Assigned Risk)	0.01
United States Longshore and Harbor Workers' Compensation Coverage Percentage applicable only in connection with <b>Basic Manual</b> Rule 3-A-4.	32%

(Multiply a Non-F classification rate by a factor of 1.32 to adjust for differences in benefits and loss-based expenses. This factor is the product of the adjustment for differences in benefits (1.25) and the adjustment for differences in loss-based expenses (1.056).)

#### **Experience Rating Eligibility**

A risk qualifies for experience rating on an intrastate basis when it meets the premium eligibility requirements for the state in which it operates. The eligibility amount varies by rating effective date. The *Experience Rating Plan Manual* should be referenced for the latest approved eligibility amounts by state and by effective date.



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## Workers Compensation Rate Filing – January 1, 2020

## Proposed Values for Inclusion in the Experience Rating Plan Manual

The following pages include proposed values for the Experience Rating Plan Manual:

- Table of Weighting Values
- Table of Ballast Values
- Experience rating premium eligibility amounts

#### EXPERIENCE RATING PLAN MANUAL

	APPLICABLE TO ALL POLICIES Experience Rating Program - ERA										
Ex	pected		Weighting	Experio	Weighting						
	osses		Values	Loss		Values					
		0.500		4 400 070	4 504 400	0.44					
0 2,524		2,523 10,201	0.04 0.05	1,422,973 1,501,464		0.44 0.45					
10,202		18,042	0.05	1,501,464 1,584,499		0.45					
18,043		26,054	0.07	1,672,485		0.40					
26,055		34,240	0.08	1,765,881		0.48					
20,000		54,240	0.00	1,705,001	1,000,201	0.40					
34,241		57,270	0.09	1,865,202	1,971,029	0.49					
57,271		85,248	0.10	1,971,030	2,084,026	0.50					
85,249		110,135	0.11	2,084,027	2,204,949	0.51					
110,136		134,366	0.12	2,204,950	2,334,662	0.52					
134,367		158,601	0.13	2,334,663	2,474,160	0.53					
158,602		183,134	0.14	2,474,161	2,624,594	0.54					
183,135		208,132	0.15	2,624,595	2,787,304	0.55					
208,133		233,707	0.16	2,787,305	2,963,858	0.56					
233,708		259,945	0.17	2,963,859	3,156,101	0.57					
259,946		286,915	0.18	3,156,102	3,366,223	0.58					
286,916		314,683	0.19	3,366,224	3,596,841	0.59					
314,684		343,308	0.20	3,596,842		0.60					
343,309		372,849	0.21	3,851,109		0.61					
372,850		403,365	0.22	4,132,860		0.62					
403,366		434,917	0.23	4,446,807	4,798,804	0.63					
434,918		467,568	0.24	4,798,805	5,196,216	0.64					
467,569		501,384	0.25	5,196,217		0.65					
501,385		536,436	0.26	5,648,440		0.66					
536,437		572,798	0.27	6,167,656	, ,	0.67					
572,799		610,550	0.28	6,769,941		0.68					
610,551		649,778	0.29	7,476,967	8,318,659	0.69					
649,779		690,572	0.30	8,318,660		0.70					
690,573		733,032	0.31	9,337,546		0.70					
733,033		777,266	0.32	10,596,165		0.72					
777,267		823,388	0.33	12,190,410	, ,	0.73					
823,389		871,526	0.34	14,275,185	17,118,052	0.74					
871,527		921,816	0.35	17,118,053		0.74					
921,817		974,408	0.36	21,224,409		0.76					
974,409		1,029,465	0.37	27,677,245		0.77					
1,029,466		1,087,166	0.38	39,292,335		0.78					
1,087,167		1,147,708	0.39	66,394,188	,,	0.79					
1,147,709		1,211,308	0.40	201,903,392	AND OVER	0.80					
1,211,309		1,278,204	0.41								
1,278,205		1,348,661	0.42								
1,348,662		1,422,972	0.43								

#### Effective January 1, 2020 TABLE OF WEIGHTING VALUES APPLICABLE TO ALL POLICIES Experience Rating Program - ERA

(b) State Per Claim Accident Limitation\$301,(c) State Multiple Claim Accident Limitation\$603,(d) USL&HW Per Claim Accident Limitation\$875,(e) USL&HW Multiple Claim Accident Limitation\$1,751,(f) Employers Liability Accident Limitation\$55,(g) Primary/Excess Loss Split Point\$17,	000 500 000 000
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#### IOWA

#### **EXPERIENCE RATING PLAN MANUAL**

#### Effective January 1, 2020 TABLE OF BALLAST VALUES APPLICABLE TO ALL POLICIES Experience Rating Plan - FRA

			Experience Rating Pla	an - ERA		
Expected	1	Ballast	Expected	Ballast	Expected	Ballast
Losses		Values	Losses	Values	Losses	Values
-						
0	64,815	30,125	2,079,842 2,140,057	241,000	4,187,981 4,248,221	451,875
64,816	111,552	36,150	2,140,058 2,200,275	247,025	4,248,222 4,308,463	457,900
111,553	165,254	42,175	2,200,276 2,260,494	253,050	4,308,464 4,368,705	463,925
165,255	221,906	48,200	2,260,495 2,320,715	259,075	4,368,706 4,428,947	469,950
221,907	279,936	54,225	2,320,716 2,380,938	265,100	4,428,948 4,489,189	475,975
279,937	338,695	60,250	2,380,939 2,441,162	271,125	4,489,190 4,549,432	482,000
338,696	397,878	66,275	2,441,163 2,501,387	277,150	4,549,433 4,609,675	488,025
397,879	457,330	72,300	2,501,388 2,561,613	283,175	4,609,676 4,669,918	494,050
457,331	516,961	78,325	2,561,614 2,621,841	289,200	4,669,919 4,730,161	500,075
516,962	576,717	84,350	2,621,842 2,682,069	295,225	4,730,162 4,790,404	506,100
0.0,002	0.0,	0 1,000	_,o,o,oo	200,220	.,	000,100
576,718	636,564	90,375	2,682,070 2,742,298	301,250	4,790,405 4,850,647	512,125
636,565	696,479	96,400	2,742,299 2,802,528	307,275	4,850,648 4,910,891	518,150
696,480	756,447	102,425	2,802,529 2,862,760	313,300	4,910,892 4,971,135	524,175
756,448	816,455	108,450	2,862,761 2,922,991	319,325	4,971,136 5,031,379	530,200
816,456	876,496	114,475	2,922,992 2,983,224	325,350	5,031,380 5,091,623	536,225
976 407	936,563	120,500	2,983,225 3,043,457	331,375	5,091,624 5,151,867	E40.0E0
876,497	936,563 996,653	120,500			5,151,868 5,212,111	542,250
936,564	,	,		337,400		548,275
,	1,056,760	132,550	3,103,692 3,163,925	343,425	5,212,112 5,272,356	554,300
	1,116,883	138,575	3,163,926 3,224,161	349,450	5,272,357 5,332,600	560,325
1,116,884	1,177,018	144,600	3,224,162 3,284,396	355,475	5,332,601 5,392,845	566,350
1,177,019	1,237,165	150,625	3,284,397 3,344,632	361,500	5,392,846 5,453,090	572,375
	1,297,321	156,650	3,344,633 3,404,869	367,525	5,453,091 5,513,335	578,400
1,297,322	1,357,485	162,675	3,404,870 3,465,106	373,550	5,513,336 5,573,580	584,425
1,357,486	1,417,656	168,700	3,465,107 3,525,344	379,575	5,573,581 5,633,825	590,450
1,417,657	1,477,834	174,725	3,525,345 3,585,582	385,600	5,633,826 5,694,070	596,475
1,477,835	1,538,018	180,750	3,585,583 3,645,820	391,625	5,694,071 5,753,875	602,500
	1,598,206	186,775	3,645,821 3,706,059	397,650	3,094,071 3,753,075	002,000
	1,658,399	192,800	3,706,060 3,766,298	403,675		
	1,718,596	192,800	3,766,299 3,826,537	403,075		
1,718,597	1,778,796	204,850	3,826,538 3,886,777	415,725		
1,778,797	1,839,000	210,875	3,886,778 3,947,017	421,750		
1,839,001	1,899,207	216,900	3,947,018 4,007,257	427,775		
	1,959,416	222,925	4,007,258 4,067,498	433,800		
	2,019,627	228,950	4,067,499 4,127,739	439,825		
	2,079,841	234,975	4,127,740 4,187,980	445,850		
			. , ,	, -		

For Expected Losses greater than \$5,753,875, the Ballast Value can be calculated using the following formula (rounded to the nearest 1):

Ballast = (0.10)(Expected Losses) + 2500(Expected Losses)(12.05) / (Expected Losses + (700)(12.05))

G = 12.05

## **IOWA—UPDATE TO EXPERIENCE RATING PREMIUM ELIGIBILITY AMOUNTS**

## EXPERIENCE RATING PLAN MANUAL—2003 EDITION RULE 2—EXPERIENCE RATING ELEMENTS AND FORMULA A. PREMIUM ELIGIBILITY

#### 2. State Subject Premium Eligibility Amounts

A risk qualifies for experience rating when its subject premium, developed in its experience period, meets or exceeds the minimum eligibility amount shown in the State Table of Subject Premium Eligibility Amounts in Rule 2-A-2-c. Refer to Rule 2-E-1 to determine a risk's experience period.

- a. A risk qualifies for experience rating if its data within the most recent 24 months of the experience period develops a subject premium of at least the amount shown in Column A.
- b. A risk may not qualify according to Rule 2-A-2-a. If it has more than the amount of experience referenced in Rule 2-A-2-a, then to qualify for experience rating the risk must develop an average annual subject premium of at least the amount shown in Column B. *Refer to Rule 2-A-3 to determine average annual subject premium.*
- c. A risk's rating effective date determines the applicable Column A and Column B subject premium eligibility amounts required to qualify for experience rating. *Refer to Rule 2-B for rating effective date determination.*

	-			
	State	Rating Effective Date	Column A (\$)	Column B (\$)
ſ	IA	7/1/20 and after	<u>8,500</u>	4,250
		7/1/19 - 6/30/20	8,000	4,000
		7/1/18 - 6/30/19	8,000	4,000

#### State Table of Subject Premium Eligibility Amounts

NOTE: This exhibit revises the lowa experience rating subject premium eligibility amounts shown in the State Table of Subject Premium Eligibility Amounts in NCCI's *Experience Rating Plan Manual* national Rule 2-A-2. The content shown in this table is not a complete replacement of the existing State Table of Subject Premium Eligibility Amounts. The premium eligibility amounts are applicable to all policies.



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## Workers Compensation Rate Filing – January 1, 2020

## Proposed Values for Inclusion in the Retrospective Rating Plan Manual

The following pages include an explanation of the excess ratio curve refresh and values for inclusion in the Retrospective Rating Plan Manual:

- Average cost per case
- Average cost per case including ALAE
- Tax multipliers
- Countrywide expected loss ratio
- Countrywide expected loss and allocated expense ratio
- Table of expense ratios
- Excess loss factors
- Excess loss and allocated expense factors
- Retrospective development factors



## Proposed Values for Inclusion in the Retrospective Rating Plan Manual

## Excess Ratio Curve Refresh

The excess ratio curves underlying the excess loss factors (ELFs) where last updated in 2014 and are being refreshed with more recent data in this update. The latest valuation of caseincurred loss amounts from NCCI's *Statistical Plan for Workers Compensation and Employers Liability Insurance* are compiled across 37 states and combined for five older policy periods, corresponding to policy periods within the 2005–2010 time frame. These policy periods are selected to use claim amounts evaluated as of the 6th through 10th reports. Using this data, one countrywide excess ratio curve is generated for each claim group (five curves).

Consistent with the current 2014 ELF methodology, every state has five unique excess ratio curves shaped from the newly refreshed countrywide curves. The state curves are shaped using state-specific claim amounts from the five policy periods evaluated as of the 6th through 10th reports. The variability of the state's claim data for each claim group is quantified and compared to the variability observed in the countrywide claim group data (at the same maturity) to determine the adjustment applied to generate the state excess ratio curves. This helps address the differences in benefit levels and variation in claim amounts across states. A credibility-weighted procedure is applied to compute the variability observed for states having small claim volumes for any one claim group.

The following table summarizes a comparison of the 2014 ELF methodology to that being proposed in this filing that refreshes the 2014 methodology with newer data:

Component	Current (2014)	Proposed
Organization of the Data	Curves by Claim Group: • Fatal • Permanent Total • Permanent Partial and Temporary Total—Likely-to-Develop • Permanent Partial and Temporary Total—Not-Likely-to-Develop • Medical Only	No Change
Maturity of the Data	Curves based on PYs ranging from 2000–2005 6th through 10th reports for all claim groups	PYs ranging from 2005 - 2010
Form of Body of Excess Ratio Curves	Mixture of two lognormal distributions fitted for each claim group	No Change
Form of Tail of Excess Ratio Curves	A Generalized Pareto (GPD) tail is spliced on to each CW Curve by claim group	No Change



## Proposed Values for Inclusion in the Retrospective Rating Plan Manual

Component	Current (2014)	Proposed
Adjusting Countrywide Curves to the State Level	Countrywide parameters are adjusted to the state level using the state's R-value. The R-value is the state's credibility-weighted proxy CV relative to the countrywide proxy CV and is calculated by claim group.	No Change
Stabilizing ELFs for Annual Updates/ Treatment of PT Claims	PT severities (based on the same data as the curves) are locked-in and adjusted forward each year for trend and benefit on-levels The ratios (by state and hazard group) of expected PT claim counts to expected non-PT lost-time claim counts will remain constant	PYs ranging from 2005 - 2010
Handling of Catastrophic Events Beyond \$50M	Final excess ratios are adjusted to limit occurrences to \$50 million. Excess ratios at \$50M = 0	Introduces unlimited parameter to accommodate the removal of expected losses beyond \$50M Excess ratio at \$50M = 0
Inclusion of ALAE by Claim Group and Size of Loss	Severities are scaled by separate claim group relativities (balanced to get the correct statewide total ALAE) Countrywide shape curves including ALAE are fitted for each claim group and then CV adjusted similar to loss CW ALAE/Loss = 12.7% Weighted at state level with pure loss shape curves based on how the statewide ALAE/Loss ratio compares to the overall countrywide ALAE /Loss ratio	No change except CW ALAE/Loss = 13.2%

## Handling of Catastrophic Events Beyond \$50M

The ELFs that NCCI produces and files are non-catastrophe. Events exceeding \$50 million are considered catastrophes and non-ratable. The current approach handled this in a final adjustment by initially producing unlimited excess loss provisions. Then the excess provision for losses beyond \$50 million is removed and the excess ratios at the remaining loss limits are adjusted and rescaled. This process ensures that the excess ratio at the \$50M loss limit is zero and that the excess ratio at zero dollars is 1.0.

In this filing, NCCI is proposing to remove these expected losses directly. Let E[min(X;x)] be defined as the limited expected value (LEV) of a random variable loss amount (X) limited at x. Given this notation, the generalized form of the excess ratio calculation at a limit of \$100,000 is as follows:

Excess Ratio @
$$$100,000 = 1 - \frac{E[\min(X; 100,000)]}{Average Cost per Case}$$



## Proposed Values for Inclusion in the Retrospective Rating Plan Manual

The average cost per case varies by state, claim group, and hazard group, and it can be thought of as conceptually analogous to a limited expected value at \$50M (because the ELFs are non-catastrophe).

Under the proposed, NCCI introduces the new unlimited parameter (UP), which is used in determining the numerator (LEV) in the formula above. UP is determined by setting E[min(X;\$50,000,000)] equal to the average cost per case. This results in an excess ratio of zero at \$50,000,000 and facilitates the removal of the expected loss for potential large loss events exceeding \$50 million. The calculation change does not impact the methodology used to create the loss curve parameters that underlie the excess ratio calculations.

In summary, the excess loss calculation has an added parameter (i.e., the unlimited parameter) that allows for calculating excess ratios using limited expected values rather than calculating excess ratios from an unlimited distribution, which then needs to be adjusted. Because the UP is used only in intermediate calculations of the ELPPFs, it will not be included in the *Retrospective Rating Plan Manual* and is not needed for use in any other components of the *Retrospective Rating Plan*. The UP will be provided as an informational value in the *Excess Loss Factor Calculations* NCCI produces by state.

# RETROSPECTIVE RATING PLAN MANUAL STATE SPECIAL RATING VALUES

					<i>anaary 1, 202</i>			
Average Cost per Ca	se by Ha	azard Gr						
A B		C	D	E	F	<b>G</b>		
8,322 13,1	12	14,654	21,070	28,323	48,328	46,759		
Average Cost per Ca A B		ding AL/ C	AE by Hazard G D	roup E	F	G		
9,027 14,2		15,864	22,783	30,591	52,138	50,338		
Tax Multipliers								
a. State (non-F Classe	es)		1.024					
b. Federal Classes, or	non-F c							
where rate is increa USL&HW Act Perce		ne	1.062					
	entage		1.002					
Countrywide		Country	wide Expected I	_oss and				
Expected Loss Ra			cated Expense I		4. <u>T</u>		<u>xpense Ratios</u>	
0.615			0.683				A: 2019-01	
						Туре Б	3: 2019-01	
				ess Loss F	actors enewal Policies)			
Day Assidant					,			
Per Accident Limitation		Α	в	С	Hazard Groups D	Е	F	
\$10,000		0.468	0.508	0.519	0.545	0.562	0.582	0.
\$15,000		0.434	0.478	0.490	0.519	0.539	0.562	0.
\$20,000 \$25,000		0.407 0.384	0.452	0.467	0.497	0.520	0.545	0. 0.
\$25,000 \$30,000		0.364 0.364	0.431 0.412	0.446 0.428	0.478 0.461	0.503 0.488	0.530 0.516	0
\$35,000		0.346	0.395	0.412	0.446	0.474	0.503	0
\$40,000		0.331	0.379	0.397	0.432	0.461	0.491	0
\$50,000 \$75,000		0.304 0.256	0.353 0.303	0.371 0.323	0.407 0.359	0.438 0.392	0.470 0.427	0 0
\$100,000		0.230	0.268	0.323	0.325	0.392	0.394	0
\$125,000		0.199	0.242	0.262	0.298	0.332	0.367	0.
\$150,000		0.179	0.220	0.241	0.276	0.310	0.345	0
\$175,000 \$200,000		0.163	0.203	0.224	0.258	0.292	0.327	0. 0.
\$200,000 \$225,000		0.150 0.139	0.189 0.176	0.209 0.196	0.242 0.229	0.276 0.263	0.311 0.297	0
\$250,000		0.130	0.165	0.185	0.217	0.251	0.284	0
\$275,000		0.122	0.156	0.176	0.207	0.240	0.273	0.
\$300,000		0.115	0.148	0.167	0.198	0.230	0.263	0.
\$325,000 \$350,000		0.108	0.140	0.160	0.190	0.222	0.254	0
\$350,000 \$375,000		0.103 0.098	0.134 0.128	0.153 0.147	0.182 0.175	0.214 0.207	0.246 0.238	0
\$400,000		0.093	0.122	0.141	0.169	0.200	0.231	0.
\$425,000		0.089	0.118	0.136	0.163	0.194	0.224	0
\$450,000		0.085	0.113	0.131	0.158	0.188	0.218	0
\$475,000		0.082	0.109	0.127	0.153	0.183	0.212	0
\$500,000 \$600,000		0.079 0.068	0.105 0.092	0.123 0.109	0.149 0.133	0.178 0.161	0.207 0.188	0. 0.
\$700,000		0.060	0.082	0.098	0.121	0.148	0.174	0
\$800,000		0.054	0.075	0.090	0.111	0.137	0.161	0.
\$900,000		0.049	0.068	0.083	0.103	0.128	0.151	0
\$1,000,000		0.045	0.063	0.077	0.096	0.120	0.142	0.
\$2,000,000 \$3,000,000		0.025 0.018	0.037 0.027	0.047 0.034	0.060 0.045	0.077 0.059	0.093 0.071	0. 0.
\$4,000,000		0.018	0.027	0.034	0.045	0.059	0.058	0
\$5,000,000		0.014	0.017	0.023	0.030	0.040	0.049	0.
\$6,000,000		0.009	0.014	0.019	0.026	0.035	0.042	0.
\$7,000,000		0.008	0.012	0.016	0.022	0.030	0.037	0.
\$8,000,000 \$9,000,000		0.007 0.006	0.011 0.009	0.014 0.013	0.019 0.017	0.027 0.024	0.033 0.030	0. 0.

Effective January 1, 2020

# RETROSPECTIVE RATING PLAN MANUAL STATE SPECIAL RATING VALUES

#### Effective January 1, 2020

#### Excess Loss and Allocated Expense Factors (Applicable to New and Renewal Policies)

Per Accident			н	azard Group	s		
Limitation	Α	В	С	D	E	F	G
\$10,000	0.512	0.554	0.565	0.592	0.610	0.631	0.638
\$15,000	0.476	0.522	0.535	0.565	0.587	0.611	0.620
\$20,000	0.448	0.496	0.510	0.543	0.567	0.593	0.605
\$25,000	0.423	0.473	0.489	0.523	0.549	0.577	0.591
\$30,000	0.402	0.453	0.470	0.505	0.533	0.563	0.579
\$35,000	0.384	0.435	0.453	0.489	0.518	0.549	0.567
\$40,000	0.367	0.419	0.437	0.474	0.504	0.537	0.556
\$50,000	0.339	0.391	0.410	0.448	0.480	0.514	0.536
\$75,000	0.288	0.338	0.359	0.398	0.432	0.469	0.495
\$100,000	0.252	0.300	0.322	0.360	0.396	0.433	0.463
\$125,000	0.225	0.272	0.293	0.331	0.367	0.405	0.437
\$150,000	0.204	0.249	0.271	0.308	0.344	0.382	0.415
\$175,000	0.187	0.230	0.252	0.288	0.324	0.362	0.396
\$200,000	0.173	0.214	0.236	0.272	0.308	0.345	0.380
\$225,000	0.161	0.201	0.222	0.257	0.293	0.330	0.366
\$250,000	0.151	0.189	0.210	0.245	0.280	0.316	0.353
\$275,000	0.141	0.179	0.200	0.233	0.269	0.304	0.341
\$300,000	0.134	0.170	0.191	0.223	0.258	0.293	0.331
\$325,000	0.126	0.162	0.182	0.214	0.249	0.283	0.321
\$350,000	0.120	0.154	0.175	0.206	0.240	0.274	0.312
\$375,000	0.114	0.148	0.168	0.199	0.232	0.266	0.304
\$400,000	0.109	0.142	0.161	0.192	0.225	0.258	0.296
\$425,000	0.105	0.136	0.156	0.186	0.218	0.251	0.289
\$450,000	0.100	0.131	0.150	0.180	0.212	0.244	0.282
\$475,000	0.096	0.126	0.146	0.174	0.206	0.238	0.276
\$500,000	0.093	0.122	0.141	0.169	0.201	0.232	0.270
\$600,000	0.081	0.108	0.126	0.152	0.182	0.212	0.249
\$700,000	0.072	0.096	0.114	0.139	0.168	0.196	0.232
\$800,000	0.064	0.088	0.104	0.127	0.155	0.182	0.218
\$900,000	0.059	0.080	0.096	0.118	0.145	0.171	0.206
\$1,000,000	0.054	0.074	0.089	0.111	0.136	0.161	0.195
\$2,000,000	0.030	0.043	0.054	0.069	0.088	0.105	0.134
\$3,000,000	0.021	0.031	0.040	0.051	0.067	0.080	0.105
\$4,000,000	0.016	0.024	0.031	0.041	0.054	0.065	0.087
\$5,000,000	0.013	0.020	0.026	0.034	0.045	0.055	0.074
\$6,000,000	0.011	0.017	0.022	0.029	0.039	0.048	0.065
\$7,000,000	0.009	0.014	0.019	0.025	0.034	0.042	0.057
\$8,000,000	0.008	0.012	0.016	0.022	0.030	0.037	0.051
\$9,000,000	0.007	0.011	0.014	0.019	0.027	0.033	0.046
\$10,000,000	0.006	0.009	0.013	0.017	0.024	0.030	0.042

6.

#### **Retrospective Development Factors**

	With Loss Limi	it	W	ithout Loss L	<u>imit</u>	
1st	2nd	3rd	1st	2nd	3rd	4th & Subsequent
<u>Adj.</u>	<u>Adj.</u>	<u>Adj.</u>	<u>Adj.</u>	<u>Adj.</u>	<u>Adj.</u>	<u>Adjustment</u>
0.04	0.03	0.02	0.16	0.11	0.08	0.00



## Table of Expense Ratios - Excluding Taxes and Including Profit and Contingencies

Type A: 2019-01

WC Premium Range	Expense	WC Premium Range	Expense	WC Premium Range	Expense
From To	Ratio	From To	Ratio	From To	Ratio
0 - 10,055	0.348	21,928 - 22,469	0.300	393,334 - 424,799	0.252
10,056 - 10,167	0.347	22,470 - 23,037	0.299	424,800 - 461,739	0.251
10,168 - 10,282	0.346	23,038 - 23,636	0.298	461,740 - 505,714	0.250
10,283 - 10,399	0.345	23,637 - 24,266	0.297	505,715 - 558,947	0.249
10,400 - 10,520	0.344	24,267 - 24,931	0.296	558,948 - 624,705	0.248
10,521 - 10,643	0.343	24,932 - 25,633	0.295	624,706 - 707,999	0.247
10,644 - 10,769	0.342	25,634 - 26,376	0.294	708,000 - 816,923	0.246
10,770 - 10,898	0.341	26,377 - 27,164	0.293	816,924 - 965,454	0.245
10,899 - 11,030	0.340	27,165 - 27,999	0.292	965,455 - 1,179,999	0.244
11,031 - 11,165	0.339	28,000 - 28,888	0.291	1,180,000 - 1,517,142	0.243
11,166 - 11,304	0.339	28,889 - 29,836	0.290	1,517,143 - 1,824,799	0.242
11,305 - 11,446	0.338	29,837 - 30,847	0.289	1,824,800 - 1,983,478	0.241
11,447 - 11,592	0.337	30,848 - 31,929	0.288	1,983,479 - 2,172,380	0.240
11,593 - 11,741	0.336	31,930 - 33,090	0.287	2,172,381 - 2,401,052	0.239
11,742 - 11,895	0.335	33,091 - 34,339	0.286	2,401,053 - 2,683,529	0.238
11,896 - 12,052	0.334	34,340 - 35,686	0.286	2,683,530 - 3,041,333	0.237
12,053 - 12,214	0.333	35,687 - 37,142	0.285	3,041,334 - 3,509,230	0.236
12,215 - 12,380	0.332	37,143 - 38,723	0.284	3,509,231 - 4,147,272	0.235
12,381 - 12,551	0.331	38,724 - 40,444	0.283	4,147,273 - 5,068,888	0.234
12,552 - 12,727	0.330	40,445 - 42,325	0.282	5,068,889 - 6,517,142	0.233
12,728 - 12,907	0.329	42,326 - 44,390	0.281	6,517,143 - 9,123,999	0.233
12,908 - 13,093	0.328	44,391 - 46,666	0.280	9,124,000 - 15,206,666	0.232
13,094 - 13,284	0.327	46,667 - 49,189	0.279	15,206,667 - 45,619,999	0.231
13,285 - 13,481	0.326	49,190 - 51,999	0.278	45,620,000 - And Above	0.230
13,482 - 13,684	0.325	52,000 - 55,151	0.277		
13,685 - 13,893	0.324	55,152 - 58,709	0.276		
13,894 - 14,108	0.323	58,710 - 62,758	0.275		
14,109 - 14,330	0.322	62,759 - 67,407	0.274		
14,331 - 14,559	0.321	67,408 - 72,799	0.273		
14,560 - 14,796	0.320	72,800 - 79,130	0.272		
14,797 - 15,041	0.319	79,131 - 86,666	0.271		
15,042 - 15,294	0.318	86,667 - 95,789	0.270		
15,295 - 15,555	0.317	95,790 - 107,058	0.269		
15,556 - 15,826	0.316	107,059 - 121,333	0.268		
15,827 - 16,106	0.315	121,334 - 139,999	0.267		
16,107 - 16,396	0.314	140,000 - 165,454	0.266		
16,397 - 16,697	0.313	165,455 - 200,377	0.265		
16,698 - 17,009	0.312	200,378 - 208,235	0.264		
17,010 - 17,333	0.312	208,236 - 216,734	0.263		
17,334 - 17,669	0.311	216,735 - 225,957	0.262		
17,670 - 18,019	0.310	225,958 - 235,999	0.261		
18,020 - 18,383	0.309	236,000 - 246,976	0.260		
18,384 - 18,762	0.308	246,977 - 259,024	0.260		
18,763 - 19,157	0.307	259,025 - 272,307	0.259		
19,158 - 19,569	0.306	272,308 - 287,027	0.258		
19,570 - 19,999	0.305	287,028 - 303,428	0.257		
20,000 - 20,449	0.304	303,429 - 321,818	0.256	First - 10,000	0.0%
20,450 - 20,919	0.303	321,819 - 342,580	0.255	Next - 190,000	9.1%
20,920 - 21,411	0.302	342,581 - 366,206	0.254	Next - 1,550,000	11.3%
21,412 - 21,927	0.301	366,207 - 393,333	0.253	Over - 1,750,000	12.3%
				Expected Loss Ratio:	0.615
				Tax Multiplier:	1.038



## Table of Expense Ratios - Excluding Taxes and Including Profit and Contingencies

Туре В: 2019-01

WC Pren	niu		Expense		miur	n Range	Expense		niu	m Range	Expense
From		<b>To</b>	Ratio	From		<b>To</b>	Ratio	From		<b>To</b>	Ratio
0	-	10,099 10,303	0.348 0.347	19,246 20,000	-	19,999	0.324 0.323	213,549	-	228,275	0.300
10,100 10,304	-	10,303	0.347	20,000 20,817	-	20,816	0.323	228,276 245,186	-	245,185	0.299 0.298
10,304	-	10,515	0.345	20,817 21,703	-	21,702 22,666	0.322	245,186	-	264,799 287,826	0.298
10,510	-	10,730	0.345	21,703	-	22,000	0.320	287,827	-	315,238	0.297
-											
10,968	-	11,208	0.343	23,721	-	24,878	0.319	315,239	-	348,421	0.295
11,209	-	11,460	0.342	24,879	-	26,153	0.318	348,422	-	389,411	0.294
11,461	-	11,724	0.341	26,154	-	27,567	0.317	389,412	-	441,333	0.293
11,725	-	11,999	0.340	27,568	-	29,142	0.316	441,334	-	509,230	0.292
12,000	-	12,289	0.339	29,143	-	30,909	0.315	509,231	-	601,818	0.291
12,290	-	12,592	0.339	30,910	-	32,903	0.314	601,819	-	735,555	0.290
12,593	-	12,911	0.338	32,904	-	35,172	0.313	735,556	-	945,714	0.289
12,912	-	13,246	0.337	35,173	-	37,777	0.312	945,715	-	1,323,999	0.288
13,247	-	13,599	0.336	37,778	-	40,799	0.312	1,324,000	-	1,809,565	0.287
13,600	-	13,972	0.335	40,800	-	44,347	0.311	1,809,566	-	1,981,904	0.286
13,973	-	14,366	0.334	44,348	-	48,571	0.310	1,981,905	-	2,190,526	0.286
14,367	-	14,782	0.333	48,572	-	53,684	0.309	2,190,527	-	2,448,235	0.285
14,783	-	15,223	0.332	53,685	-	59,999	0.308	2,448,236	-	2,774,666	0.284
15,224	-	15,692	0.331	60,000	-	67,999	0.307	2,774,667	-	3,201,538	0.283
15,693	-	16,190	0.330	68,000	-	78,461	0.306	3,201,539	-	3,783,636	0.282
16,191	-	16,721	0.329	78,462	-	92,727	0.305	3,783,637	-	4,624,444	0.281
16,722	-	17,288	0.328	92,728	-	113,333	0.304	4,624,445	-	5,945,714	0.280
17,289	-	17,894	0.327	113,334	-	145,714	0.303	5,945,715	-	8,323,999	0.279
17,895	-	18,545	0.326	145,715	-	200,606	0.302	8,324,000	-	13,873,333	0.278
18,546	-	19,245	0.325	200,607	-	213,548	0.301	13,873,334	-	41,619,999	0.277
								41,620,000	-	And Above	0.276
								First	-	10,000	0.0%
								Next	-	190,000	5.1%
								Next	-	1,550,000	6.5%
								Over	-	1,750,000	7.5%
								Expected Los	s Ra	tio:	0.615
								Tax Multiplier:			1.038



## Table of Expense Ratios - Excluding Allocated Loss Adjustment Expense and Taxes and Including Profit and Contingencies

WC Premium Range	Expense	WC Premium Range	Expense	WC Premium Range	Expense
From To	Ratio	From To	Ratio	From To	Ratio
0 - 10,055	0.280	21,928 - 22,469	0.232	393,334 - 424,799	0.184
10,056 - 10,167	0.279	22,470 - 23,037	0.231	424,800 - 461,739	0.183
10,168 - 10,282	0.279	23,038 - 23,636	0.230	461,740 - 505,714	0.182
10,283 - 10,399	0.278	23,637 - 24,266	0.229	505,715 - 558,947	0.181
10,400 - 10,520	0.277	24,267 - 24,931	0.228	558,948 - 624,705	0.180
10,521 - 10,643	0.276	24,932 - 25,633	0.227	624,706 - 707,999	0.179
10,644 - 10,769	0.275	25,634 - 26,376	0.227	708,000 - 816,923	0.178
10,770 - 10,898	0.274	26,377 - 27,164	0.226	816,924 - 965,454	0.177
10,899 - 11,030	0.273	27,165 - 27,999	0.225	965,455 - 1,179,999	0.176
11,031 - 11,165	0.272	28,000 - 28,888	0.224	1,180,000 - 1,517,142	0.175
11,166 - 11,304	0.271	28,889 - 29,836	0.223	1,517,143 - 1,824,799	0.174
11,305 - 11,446	0.270	29,837 - 30,847	0.222	1,824,800 - 1,983,478	0.174
11,447 - 11,592	0.269	30,848 - 31,929	0.221	1,983,479 - 2,172,380	0.173
11,593 - 11,741	0.268	31,930 - 33,090	0.220	2,172,381 - 2,401,052	0.172
11,742 - 11,895	0.267	33,091 - 34,339	0.219	2,401,053 - 2,683,529	0.171
11,896 - 12,052	0.266	34,340 - 35,686	0.218	2,683,530 - 3,041,333	0.170
12,053 - 12,214	0.265	35,687 - 37,142	0.217	3,041,334 - 3,509,230	0.169
12,215 - 12,380	0.264	37,143 - 38,723	0.216	3,509,231 - 4,147,272	0.168
12,381 - 12,551	0.263	38,724 - 40,444	0.215	4,147,273 - 5,068,888	0.167
12,552 - 12,727	0.262	40,445 - 42,325	0.214	5,068,889 - 6,517,142	0.166
12,728 - 12,907	0.261	42,326 - 44,390	0.213	6,517,143 - 9,123,999	0.165
12,908 - 13,093	0.260	44,391 - 46,666	0.212	9,124,000 - 15,206,666	0.164
13,094 - 13,284	0.259	46,667 - 49,189	0.211	15,206,667 - 45,619,999	0.163
13,285 - 13,481	0.258	49,190 - 51,999	0.210	45,620,000 - And Above	0.162
13,482 - 13,684	0.257	52,000 - 55,151	0.209		
13,685 - 13,893	0.256	55,152 - 58,709	0.208		
13,894 - 14,108	0.255	58,710 - 62,758	0.207		
14,109 - 14,330	0.254	62,759 - 67,407	0.206		
14,331 - 14,559	0.253	67,408 - 72,799	0.205		
14,560 - 14,796	0.253	72,800 - 79,130	0.204		
14,797 - 15,041	0.252	79,131 - 86,666	0.203		
15,042 - 15,294	0.251	86,667 - 95,789	0.202		
15,295 - 15,555	0.250	95,790 - 107,058	0.201		
15,556 - 15,826	0.249	107,059 - 121,333	0.200		
15,827 - 16,106	0.248	121,334 - 139,999	0.200		
16,107 - 16,396	0.247	140,000 - 165,454	0.199		
16,397 - 16,697	0.246	165,455 - 200,377	0.198		
16,698 - 17,009	0.245	200,378 - 208,235	0.197		
17,010 - 17,333	0.244	208,236 - 216,734	0.196		
17,334 - 17,669	0.243	216,735 - 225,957	0.195		
17,670 - 18,019	0.242	225,958 - 235,999	0.194		
18,020 - 18,383	0.241	236,000 - 246,976	0.193		
18,384 - 18,762	0.240	246,977 - 259,024	0.192		
18,763 - 19,157	0.239	259,025 - 272,307	0.191		
19,158 - 19,569	0.238	272,308 - 287,027	0.190		
19,570 - 19,999	0.237	287,028 - 303,428	0.189		
20,000 - 20,449	0.236	303,429 - 321,818	0.188	First - 10,000	0.0%
20,450 - 20,919	0.235	321,819 - 342,580	0.187	Next - 190,000	9.1%
20,920 - 21,411	0.234	342,581 - 366,206	0.186	Next - 1,550,000	11.3%
21,412 - 21,927	0.233	366,207 - 393,333	0.185	Over - 1,750,000	12.3%
				Expected Loss and ALAE Ratio:	0.683
				Tax Multiplier:	1.038

## Type A: 2019-01



## Table of Expense Ratios - Excluding Allocated Loss Adjustment Expense and Taxes and Including Profit and Contingencies

		From	m Range To	Expense Ratio	WC Premium Range From To	Expense Ratio
0 - 10,099	0.280	19,246 -	19,999	0.256	213,549 - 228,275	0.232
10,100 - 10,303	0.279	20,000 -	20,816	0.255	228,276 - 245,185	0.231
10,304 - 10,515	0.279	20,817 -	21,702	0.254	245,186 - 264,799	0.230
10,516 - 10,736	0.278	21,703 -	22,666	0.253	264,800 - 287,826	0.229
10,737 - 10,967	0.277	22,667 -	23,720	0.253	287,827 - 315,238	0.228
10,968 - 11,208	0.276	23,721 -	24,878	0.252	315,239 - 348,421	0.227
11,209 - 11,460	0.275	24,879 -	26,153	0.251	348,422 - 389,411	0.227
11,461 - 11,724	0.274	26,154 -	27,567	0.250	389,412 - 441,333	0.226
11,725 - 11,999	0.273	27,568 -	29,142	0.249	441,334 - 509,230	0.225
12,000 - 12,289	0.272	29,143 -	30,909	0.248	509,231 - 601,818	0.224
12,290 - 12,592	0.271	30,910 -	32,903	0.247	601,819 - 735,555	0.223
12,593 - 12,911	0.270	32,904 -	35,172	0.246	735,556 - 945,714	0.222
12,912 - 13,246	0.269	35,173 -	37,777	0.245	945,715 - 1,323,999	0.221
13,247 - 13,599	0.268	37,778 -	40,799	0.244	1,324,000 - 1,809,565	0.220
13,600 - 13,972	0.267	40,800 -	44,347	0.243	1,809,566 - 1,981,904	0.219
13,973 - 14,366	0.266	44,348 -	48,571	0.242	1,981,905 - 2,190,526	0.218
14,367 - 14,782	0.265	48,572 -	53,684	0.241	2,190,527 - 2,448,235	0.217
14,783 - 15,223	0.264	53,685 -	59,999	0.240	2,448,236 - 2,774,666	0.216
15,224 - 15,692	0.263	60,000 -	67,999	0.239	2,774,667 - 3,201,538	0.215
15,693 - 16,190	0.262	68,000 -	78,461	0.238	3,201,539 - 3,783,636	0.214
16,191 - 16,721	0.261	78,462 -	92,727	0.237	3,783,637 - 4,624,444	0.213
16,722 - 17,288	0.260	92,728 -	113,333	0.236	4,624,445 - 5,945,714	0.212
17,289 - 17,894	0.259	113,334 -	145,714	0.235	5,945,715 - 8,323,999	0.211
17,895 - 18,545	0.258	145,715 -	200,606	0.234	8,324,000 - 13,873,333	0.210
18,546 - 19,245	0.257	200,607 -	213,548	0.233	13,873,334 - 41,619,999	0.209
					41,620,000 - And Above	0.208
					First 10,000	0.0%
					Next 190,000	5.1%
					Next 1,550,000	6.5%
					Over 1,750,000	7.5%
					Expected Loss and ALAE Ratio:	0.683
					Tax Multiplier:	1.038

Туре В: 2019-01



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## Workers Compensation Rate Filing – January 1, 2020

## Part 3 Supporting Exhibits

- Exhibit I: Determination of the Indicated Advisory Rate Level Change
- Exhibit II: Workers Compensation Expense Program
- Appendix A: Factors Underlying the Proposed Rate Level Change
- Appendix B: Calculations Underlying the Advisory Rate Change by Classification
- Appendix C: Memoranda for Laws and Assessments
- Appendix D: Internal Rate of Return Analysis
- Appendix E: Calculation of Factor to Convert Voluntary Rates to Assigned Risk Rates
- Appendix F: Derivation of Experience Rating Values





## Exhibit I – Determination of Indicated Advisory Rate Level Change

NCCI uses the following general methodology to determine the indicated change based on experience, trend, and benefits for each of the policy years in the experience period:

- 1. Standard earned premium at Designated Statistical Reporting (DSR) level is developed to ultimate and on-leveled to the current approved advisory rate level
- 2. Reported indemnity and medical losses are limited by a large loss threshold, developed to ultimate using limited development factors, and on-leveled to a common benefit level to yield adjusted limited losses
- 3. Limited indemnity and medical cost ratios excluding trend and benefits changes are calculated as adjusted losses (step 2) divided by premium available for benefit costs (step 1)
- 4. Trend factors are applied to the indemnity and medical cost ratios to reflect expected differences between the historical experience years and the effective period of the proposed filing
- 5. An excess provision is applied to adjust the limited cost ratios to an unlimited basis
- 6. A factor is applied to reflect the impact of proposed indemnity and medical benefit changes
- 7. The projected unlimited indemnity and medical cost ratios including benefit changes are added to yield the indicated change based on experience, trend, and benefits

The indicated change based on experience, trend, and benefits for this filing is calculated as the average of the indicated changes for each of the individual policy years in the experience period. Lastly, the impact of the change in loss-based expenses, change in production and general expenses, change in premium taxes and assessments, and change in the profit and contingency provision is applied to determine the indicated overall average advisory rate level change. The detailed calculations can be found on the following pages.



## EXHIBIT I

## **Determination of Indicated Rate Level Change**

## Section A - Policy Year 2017 Experience

### Premium:

(1) (2) (3)	Standard Earned Premium Developed to Ultimate (Appendix A-II) Premium On-level Factor (Appendix A-I) Pure Premium Available for Benefit Costs = (1) x (2)	\$775,730,774 0.490 \$380,108,079
Inden	nnity Benefit Cost:	
(4)	Limited Indemnity Losses Developed to Ultimate (Appendix A-II)	\$164,817,705
(5)	Indemnity Loss On-level Factor (Appendix A-I)	0.995
(6)	Adjusted Limited Indemnity Losses = $(4) \times (5)$	\$163,993,616
(7)	Adjusted Limited Indemnity Cost Ratio excluding Trend and Benefits = (6) / (3)	0.431
(8)	Factor to Reflect Indemnity Trend (Appendix A-III)	0.941
(9)	Projected Limited Indemnity Cost Ratio = (7) x (8)	0.406
(10)	Factor to Adjust Indemnity Cost Ratio to an Unlimited Basis (Appendix A-II)	1.028
(11)	Projected Indemnity Cost Ratio = (9) x (10)	0.417
(12)	Factor to Reflect Proposed Changes in Indemnity Benefits (Appendix C)	1.005
(13)	Projected Indemnity Cost Ratio including Benefit Changes = (11) x (12)	0.419

### Medical Benefit Cost:

(14)	Limited Medical Losses Developed to Ultimate (Appendix A-II)	\$232,490,507
(15)	Medical Loss On-level Factor (Appendix A-I)	1.000
(16)	Adjusted Limited Medical Losses = (14) x (15)	\$232,490,507
(17)	Adjusted Limited Medical Cost Ratio excluding Trend and Benefits = (16) / (3)	0.612
(18)	Factor to Reflect Medical Trend (Appendix A-III)	0.970
(19)	Projected Limited Medical Cost Ratio = (17) x (18)	0.594
(20)	Factor to Adjust Medical Cost Ratio to an Unlimited Basis (Appendix A-II)	1.028
(21)	Projected Medical Cost Ratio = (19) x (20)	0.611
(22)	Factor to Reflect Proposed Changes in Medical Benefits (Appendix C)	1.000
(23)	Projected Medical Cost Ratio including Benefit Changes = (21) x (22)	0.611
(22)	Factor to Reflect Proposed Changes in Medical Benefits (Appendix C)	1.000

### **Total Benefit Cost:**

(24)	Indicated Change Based on Experience,	Trend and Benefits = $(13) + (23)$	1.030
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## EXHIBIT I

## **Determination of Indicated Rate Level Change**

### Section B - Policy Year 2016 Experience

### Premium:

(1) (2) (3)	Standard Earned Premium Developed to Ultimate (Appendix A-II) Premium On-level Factor (Appendix A-I) Pure Premium Available for Benefit Costs = (1) x (2)	\$800,157,549 0.460 \$368,072,473
Inden	nnity Benefit Cost:	
(4)	Limited Indemnity Losses Developed to Ultimate (Appendix A-II)	\$153,414,364
(5)	Indemnity Loss On-level Factor (Appendix A-I)	0.936
(6)	Adjusted Limited Indemnity Losses = $(4) \times (5)$	\$143,595,845
(7)	Adjusted Limited Indemnity Cost Ratio excluding Trend and Benefits = (6) / (3)	0.390
(8)	Factor to Reflect Indemnity Trend (Appendix A-III)	0.922
(9)	Projected Limited Indemnity Cost Ratio = (7) x (8)	0.360
(10)	Factor to Adjust Indemnity Cost Ratio to an Unlimited Basis (Appendix A-II)	1.028
(11)	Projected Indemnity Cost Ratio = (9) x (10)	0.370
(12)	Factor to Reflect Proposed Changes in Indemnity Benefits (Appendix C)	1.005
(13)	Projected Indemnity Cost Ratio including Benefit Changes = (11) x (12)	0.372

### Medical Benefit Cost:

(14)	Limited Medical Losses Developed to Ultimate (Appendix A-II)	\$197,994,149
(15)	Medical Loss On-level Factor (Appendix A-I)	1.000
(16)	Adjusted Limited Medical Losses = (14) x (15)	\$197,994,149
(17)	Adjusted Limited Medical Cost Ratio excluding Trend and Benefits = (16) / (3)	0.538
(18)	Factor to Reflect Medical Trend (Appendix A-III)	0.961
(19)	Projected Limited Medical Cost Ratio = (17) x (18)	0.517
(20)	Factor to Adjust Medical Cost Ratio to an Unlimited Basis (Appendix A-II)	1.028
(21)	Projected Medical Cost Ratio = (19) x (20)	0.531
(22)	Factor to Reflect Proposed Changes in Medical Benefits (Appendix C)	1.000
(23)	Projected Medical Cost Ratio including Benefit Changes = (21) x (22)	0.531

### **Total Benefit Cost:**

(24)	Indicated Change Based on Experience	Trend and Benefits = $(13) + (23)$	0.903
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### EXHIBIT I

### **Determination of Indicated Rate Level Change**

Section C - Indicated Change Based on Experience, Trend, and Benefits	
(1) Policy Year 2017 Indicated Change Based on Experience, Trend, and Benefits	1.030
(2) Policy Year 2016 Indicated Change Based on Experience, Trend, and Benefits	0.903
(3) Indicated Change Based on Experience, Trend, and Benefits = [(1)+(2)] / 2	0.967
Section D - Application of the Change in Production and General Expenses	
(1) Indicated Rate Level Change	0.967
(2) Effect of the Change in Production and General Expenses (Exhibit II)	1.001
(3) Indicated Change Modified to Reflect the Change in Production and General Expenses = (1) x (2)	0.968
Section E - Application of the Change in Taxes	
(1) Indicated Rate Level Change	0.968
(2) Effect of the Change in Taxes (Exhibit II)	1.001
(3) Indicated Change Modified to Reflect the Change in Taxes = (1) x (2)	0.969
Section F - Application of the Change in the Profit and Contingency Provision	
(1) Indicated Rate Level Change	0.969
(2) Effect of the Change in the Profit and Contingency Provision (Exhibit II)	1.000
(3) Indicated Change Modified to Reflect the Change in the Profit and Contingency Provision = (1) x (2)	0.969
Section G - Application of the Change in Loss-based Expenses	
(1) Indicated Rate Level Change	0.969
(2) Effect of the Change in Loss-based Expenses (Exhibit II)	1.001
(3) Indicated Change Modified to Reflect the Change in Loss-based Expenses = (1) x (2)	0.970



#### EXHIBIT I

#### **Determination of Indicated Rate Level Change**

#### Section H - Distribution of Overall Rate Level Change to Industry Groups

Industry Group Differentials (Appendix A-IV):

Manufacturing	1.005
Contracting	0.994
Office & Clerical	0.995
Goods & Services	0.995
Miscellaneous	1.017

Applying these industry group differentials to the final overall rate level change produces the changes in rate level proposed for each group as shown:

Industry Group	(1) Final Overall Rate Level Change	(2) Industry Group Differential	(3) = (1) x (2) Final Rate Level Change by Industry Group	
Manufacturing	0.970	1.005	0.975	(-2.5%)
Contracting	0.970	0.994	0.964	(-3.6%)
Office & Clerical	0.970	0.995	0.965	(-3.5%)
Goods & Services	0.970	0.995	0.965	(-3.5%)
Miscellaneous	0.970	1.017	0.986	(-1.4%)
Overall	0.970	1.000	0.970	(-3.0%)



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## Workers Compensation Rate Filing – January 1, 2020

## Exhibit II – Workers Compensation Expense Program

### Loss Adjustment Expenses

The proposed rates include a provision for loss adjustment expenses (LAE).

LAE is included in the rates by using a ratio of loss adjustment expense dollars to loss dollars (called the LAE provision). These expenses are directly associated with the handling of workers compensation claims. The LAE provision is comprised of two components: Adjusting and Other Expenses (AOE) and Defense and Cost Containment Expenses (DCCE).

Given the nature of AOE, it cannot be allocated to a specific claim, and hence cannot be accurately attributed to specific states. Therefore, the state-specific AOE ratio reflects the latest selected countrywide provision. The countrywide provision was calculated using data obtained from the NCCI Call for Loss Adjustment Expense. The accident year developed AOE ratios displayed in Section A are calculated on a countrywide basis using private carrier-only data.

NCCI used the following general methodology to determine the proposed DCCE provision based on lowa-specific paid DCCE and losses reported on the NCCI Call for Policy Year Data:

- Ratios of reported paid DCCE-to-paid losses by policy year are developed to a 19<sup>th</sup> report using DCCE ratio development factors.
- A 19<sup>th</sup>-to-ultimate tail factor is applied to reflect expected development beyond a 19<sup>th</sup> report.
- The proposed DCCE provision is selected based on the ultimate projected DCCE ratios by policy year.

The calculation of the loss adjustment expense provision is shown in Exhibit II-F.

### Production and General Expenses, and Taxes

Production costs include commissions, costs of preparing the policy, verifying the correct application of rates and rating plans, billing and collecting premium and the costs of maintaining company branch offices. General expenses are commonly classified into four categories: general administration, audit, boards and bureaus, and inspection.

The proposed expenses are reviewed each year. The annual review relies on actual experience in recent years based on the most recently available data from the Insurance Expense Exhibit, which is reported annually by insurers to state insurance departments.

See Exhibit II-A for more information.

### Profit and Contingency Provision

NCCI is proposing no change to the current approved profit and contingency provision of -0.5%. See Appendix D for more information.



### EXHIBIT II

### **Comparison of Proposed and Current Expense Provisions**

Overhead expense provisions are itemized below. These figures are expressed as percentages of standard premium (excluding expense constant) and are indicative of the expenses of the first \$10,000 of policy premium. Taken together these allowances represent that portion of the standard premium dollar necessary to operate the benefit system. The complementary portion corresponds to the portion of the premium dollar available to finance benefits, loss adjustment expenses and loss-based assessments, if applicable. It is referred to as the "target cost ratio."

		Expense Provisions Underlying <u>Current Rates</u>	Expense Provisions Underlying <u>Proposed Rates</u>
(1)	Expense Constant	\$160	\$160
(2)	Production Expense	18.5%	18.5%
(3)	General Expense	5.0%	5.1%
(4)	Taxes, Licenses and Fees (other than Federal Income Tax) Premium Tax Miscellaneous Second Injury Fund <b>Total</b>	1.0% 0.3% 0.9% <b>2.2%</b>	1.0% 0.3% 1.0% <b>2.3%</b>
(5)	Profit and Contingency Provision	-0.5%	-0.5%
(6)	Total Overhead Provisions (2)+(3)+(4)+(5)	25.2%	25.4%
(7)	Target Cost Ratio [100% - (6)]	74.8%	74.6%
(8)	Loss Adjustment Expense	15.7%	15.8%
(9)	Loss-based Assessment	0.0%	0.0%
(10)	Permissible Loss Ratio (7) / [1+(8)+(9)]	64.6%	64.4%





## **EXHIBIT II**

## **Calculation of Change in Expense Provisions**

		А	B Col. A with	С	D Col. C with
		Current <u>Expenses</u>	Proposed Prod <u>&amp; Gen Exp</u>	Col. B with <u>Proposed Taxes</u>	Proposed Profit and Contingency
(1)	Production Expense	18.5%	18.5%	18.5%	18.5%
(2)	General Expense	5.0%	5.1%	5.1%	5.1%
(3)	Taxes	2.2%	2.2%	2.3%	2.3%
(4)	Profit and Contingency Provision	<u>-0.5%</u>	<u>-0.5%</u>	<u>-0.5%</u>	<u>-0.5%</u>
(5)	Total Provisions (1)+(2)+(3)+(4)	25.2%	25.3%	25.4%	25.4%
(6)	TCR (100%-(5))	74.8%	74.7%	74.6%	74.6%
(7)	Loss Based Expenses	15.7%	15.8%	15.8%	15.8%
(8)	Change in Production and General Ex (6A) / (6B)	xpense		1.001	+0.1%
(9)	Change in Taxes and Assessments (6B) / (6C)			1.001	+0.1%
(10)	Change in Profit and Contingency Pro (6C) / (6D)	ovision		1.000	0.0%
(11)	Change in Loss Based Expenses [1.0 + (7B)]/[1.0 + (7A)]			1.001	+0.1%



## EXHIBIT II

## Countrywide Expense Program

NCCI annually reviews expense provisions underlying workers compensation rates. This review procedure is based on countrywide expense data. Since a significant portion of workers compensation insurance is interstate business, it is not practical to allocate expenses (especially general, other acquisition, and adjusting and other loss adjustment expenses) to particular states.

The NCCI expense program is designed to ensure equity among employers through a percentage provision in manual rates, a schedule of premium discounts for risks with standard premium in excess of \$10,000, and the application of an expense constant.

The majority of expenses incurred in workers compensation vary directly by layer of premium and are accordingly termed variable expenses. An equitable apportionment of variable expense is achieved through the application of premium discounts. As the premium for a policy increases, some expenses incurred in handling the insurance coverage become proportionately less in terms of premium. A fair expense program must, therefore, provide that the larger premium policies be charged a lower percentage of premium for these expenses than the smaller policies.

Other expenses such as issuing, recording and auditing are common to all policies regardless of size. These common expenses are called fixed expenses and are addressed by incorporating an expense constant in the program.



### EXHIBIT II

#### **Derivation of General Expense Provisions**

The data below (amounts in thousands) illustrates that the combination of a 5.1% general expense provision in the manual rates, a \$160 expense constant, and the premium discount schedule generates general expense premium dollars that are consistent with historical actual general expenses as reported in the Insurance Expense Exhibit. All figures below obtained from the Insurance Expense Exhibit (IEE) include data for stock and mutual companies.

		<u>2016</u>	<u>2017</u>	<u>2018</u>
(1)	Direct Earned Premium (NAIC Insurance Expense Exhibit Data)	49,589,244	49,874,309	50,055,106
	(1a) Effect of Premium Discounts	0.9284	0.9281	0.9279
	(1b) Effect of Schedule Rating	0.9539	0.9500	0.9512
	(1c) Effect of Carrier Deviations	1.0304	1.0231	1.0349
	(1d) Effect of Deductibles	0.7345	0.7375	0.7393
	(1e) Expense Constant Offset	0.9918	0.9917	0.9917
(2)	Gross Adjusted Premium	73,379,705	74,346,190	73,508,336
	(STD Premium @ NCCI Level Excl. Expense Constan {(1) / [(1a) x (1b) x (1c) x (1d)]} x (1e)	nt)		
(3)	Direct General Expenses Incurred (NAIC Insurance Expense Exhibit Data) (3a) Proportion of Expense Constant	2,813,993	3,200,452	3,291,102
	Attributable to General Expenses	0.4063	0.4063	0.4063
(4)	General Expenses Incurred <i>(Excluding Expense Constant Revenue)</i> (3) - (2) x [1-(1e)]/(1e) x (3a)	2,567,495	2,947,637	3,041,136
(5)	Ratio of General Expense to Premium (Excluding Expense Constant Revenue) (4)/(2)	3.50%	3.96%	4.14%
(6)	General Expense Gradations (General Expenses in Average Premium Discount)	1.28%	1.28%	1.28%
(7)	General Expense Provision (5)+(6)	4.78%	5.24%	5.42%
(8)	Selected General Expense Provision ( <i>Three-Year Average</i> )			5.1%



### **IOWA**

### **EXHIBIT II**

#### **Derivation of Production Expense Provisions**

The data below (amounts in thousands) illustrates that the combination of a 18.5% production expense provision in the manual rates, a \$160 expense constant, and the premium discount schedule generates production expense premium dollars that are consistent with historical actual production expenses as reported for combined stock and mutual companies' voluntary business. All figures below obtained from the Insurance Expense Exhibit (IEE) include data for stock and mutual companies.

		<u>2016</u>	<u>2017</u>	<u>2018</u>
(1)	Direct Written Premium (NAIC Insurance Expense Exhibit Data) (1a) Effect of Premium Discounts (1b) Effect of Schedule Rating (1c) Effect of Carrier Deviations	49,898,708 0.9284 0.9501 1.0249	50,045,258 0.9279 0.9499 1.0220	49,778,219 0.9279 0.9520 1.0440
	<ul><li>(1d) Effect of Deductibles</li><li>(1e) Expense Constant Offset</li></ul>	0.7352 0.9918	0.7393 0.9916	0.7393 0.9916
(2)	Pool Written Premium (Summary of NCCI Managed Pools - Combined Stock and Mutual Company Data)	1,156,397	1,110,747	1,096,491
(3)	Adjusted Direct Written Premium <i>(STD Premium Excl. Pool Written Premium)</i> [(1)-(2)] / (1a) x (1e)	52,070,901	52,293,848	52,023,711
(4)	Gross Direct Written Premium ( <i>STD Premium @ NCCI Level Incl. Pool Written Premium</i> ) {(1) / [(1a) x (1b) x (1c) x (1d)]} x (1e)	74,459,817	74,515,872	72,396,329
(5)	Direct Commission & Brokerage Incurred (NAIC Insurance Expense Exhibit Data)	4,434,236	4,591,083	4,460,371
(6)	Pool Producer Fees (Summary of NCCI Managed Pools - Combined Stock and Mutual Company Data)	42,149	39,826	39,215
(7)	Direct Other Acquisition Expenses Incurred ( <i>NAIC Insurance Expense Exhibit Data</i> ) (7a) Proportion of Expense Constant Attributable to Production Expenses	2,899,995 0.5313	2,498,189 0.5313	2,580,093 0.5313
(8)	Other Acquisition Expenses Incurred ( <i>Excluding Expense Constant Revenue</i> ) (7) - (4) x [1-(1e)]/(1e) x (7a)	2,572,917	2,162,813	2,254,257
(9)	Ratio of Other Acq. Expenses to Premium ( <i>Excluding Expense Constant Revenue</i> ) (8)/(4)	3.46%	2.90%	3.11%
(10)	Direct Commission & Brokerage Provision [(5)-(6)]/(3)	8.43%	8.70%	8.50%
(11)	Production Expense Gradations (Production Expenses in Average Premium Discount)	6.78%	6.78%	6.78%
(12)	Production Expense Provision (9)+(10)+(11)	18.67%	18.38%	18.39%
(13)	Selected Production Expense Provision			18.5%
© Cop	<i>(Three-Year Average)</i> yright 2019 National Council on Compensation Insurance, Inc	c. All Rights Reserved.	Pag	e 57 of 132



### EXHIBIT II

#### Workers Compensation Loss Adjustment Expense

#### Section A - Determination of Loss Adjustment Expense Provision

NCCI proposes a 15.8% loss adjustment expense allowance as a percentage of incurred losses. The DCCE provision is based on lowa-specific data reported to NCCI on the Policy Year Call for Experience. The AOE provision is based on countrywide data reported to NCCI on the Call for Loss Adjustment Expense.

		Policy Year	licy Year Accident Year		
		Developed		Developed	
	Policy Year	DCCE Ratio	Accident Year	AOE Ratio	
	2013	7.2%	2014	6.9%	
	2014	7.7%	2015	7.2%	
	2015	7.2%	2016	7.7%	
	2016	8.0%	2017	8.1%	
	2017	<u>8.1%</u>	2018	<u>7.9%</u>	
Countrywic	de selected:			8.0%	
lowa selec	ted:	7.8%		8.0%	15.8%

#### Section B - Defense and Cost Containment Expense (DCCE) Ratio

(1)	(2)	(3)	(4) = (2) x (3)
	Reported Ratio of	Age-to-Ultimate	
Policy	Paid DCCE to	Development	Ultimate
<u>Year</u>	Paid Losses	Factor	DCCE Ratio
2013	7.6%	0.950	7.2%
2014	8.0%	0.961	7.7%
2015	7.3%	0.989	7.2%
2016	7.3%	1.099	8.0%
2017	6.2%	1.311	<u>8.1%</u>
		lowa selected:	7.8%

#### Section C - Proposed Change in the Iowa Loss Adjustment Expense (LAE) Provision

(5) Current Iowa LAE Provision	15.7%	
(6) Proposed Iowa LAE Provision	15.8%	
(7) Proposed Change in LAE Provision	0.001	0.1%
= [1.0 + (6)] / [1.0 + (5)] - 1		



## EXHIBIT II

### **Table of Premium Discounts**

Division of Standard Premium		Type A <u>Discounts</u>	Type B <u>Discounts</u>
First	\$10,000		
Next	\$190,000	9.1%	5.1%
Next	\$1,550,000	11.3%	6.5%
Over	\$1,750,000	12.3%	7.5%

Application of the appropriate discount schedule to the standard premium produces a dollar discount that is subtracted from the standard premium.



### **EXHIBIT II**

#### **Average Expense Provisions**

Reproduced below are the gradated expense provisions by policy size.

#### Gradation of Standard Premium

Expense Gradations			adations	
Division of				
Premium		Production*	General	Discounts
First \$10	,000	18.5%	5.1%	
Next \$190	,000	11.0%	4.1%	9.1%
Next \$1,550	,000	9.5%	3.5%	11.3%
Over \$ 1,750	,000	9.5%	2.6%	12.3%
Proposed Average:		11.7%	3.8%	
Proposed Average Ex (Expense for 1st \$10,0		6.8%	1.3%	

Average Premium Discount: [Avg Exp Grad] / [1-Taxes-P&C] = [6.8%+1.3%] / [1-2.3% - -0.5%] = 8.2%

Composition of Standard Premium:

Benefit & Loss Adj. Cost	Production (18.5%)	General (5.1%)	Profit (-0.5%)	Taxes (2.3%)		
74.6%	11.7%	3.8%	-0.5%	2.2%	Premium After Discounts (91.8%)	Standard Premium Excluding Expense Constant (100.0%)
	6.8%	1.3%	0.0%	0.1%	} Discount (8.2%)	
	0.5%	0.3%	0.0%	0.0%	<pre>} Premium from \$160 €</pre>	

#### Notes

\* The production expense gradations shown are based on Type A gradations.

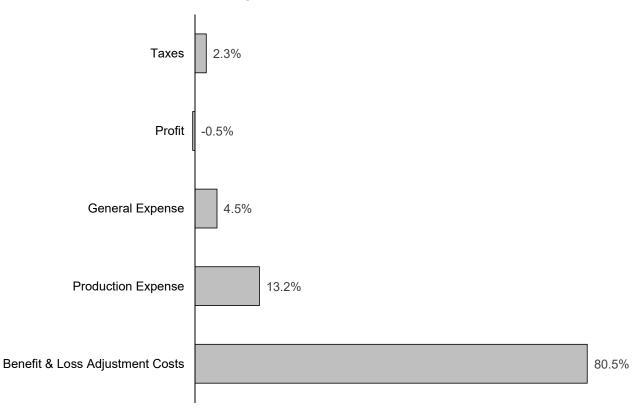
^ The 0.992 offset is for the \$160 expense constant.



## EXHIBIT II

### Iowa Expense Provisions as a Percentage of Net Premium at NCCI Level

The exhibit below illustrates the allocation of the final premium dollar after the application of premium discounts and expense constants based on Iowa expense provisions.



## **Components of Premium**

### Notes

Benefit & Loss Adjustment Costs	80.5%	=	(74.6%) / 92.6%
Production Expense	13.2%	=	(11.7% + 0.5%) / 92.6%
General Expense	4.5%	=	(3.8% + 0.4%) / 92.6%
Profit	-0.5%	=	(-0.5% + 0.0%) / 92.6%
Taxes	<u>2.3%</u>	=	(2.1% + 0.0%) / 92.6%
Total	100.0%		





## Appendix A – Factors Underlying the Proposed Rate Level Change

## Appendix A-I Determination of Policy Year On-level Factors

NCCI uses premium and loss on-level factors to adjust historical policy year experience to current rate and benefit levels, respectively.

Premium on-level factors are adjustment factors that reflect the cumulative impact of all premium level changes that have occurred during and after the individual year being on-leveled. To calculate a weighted average, NCCI utilizes a monthly premium distribution for lowa based on an analysis of policies reported in the Unit Statistical Data. Additional adjustments applied as part of the premium on-level factor calculation include:

- Adjustment for Expense Constant Removal: This factor removes premium collected via the charged expense constant.
- Adjustment for Expense Removal: This factor is applied to remove expenses from the reported assigned risk and voluntary DSR level premium totals—serving to make the separate market premiums more comparable.
- Experience Rating Off-Balance Adjustment Factor: This factor reflects the relative difference between the average experience rating modification for the historical year being on-leveled and the average experience rating modification targeted in the filing.

Loss on-level factors are adjustment factors that reflect the cumulative impact of all benefit level changes that have occurred during and after the individual year of data being on-leveled.

Note: For NCCI ratemaking purposes, proposed benefit level changes that (i) do not impact the experience period of the filing and (ii) have not yet been approved are included in Exhibit I, rather than in the loss on-level calculation.



#### **APPENDIX A-I**

#### **Determination of Policy Year On-level Factors**

#### Section A - Factor Adjusting 2017 Policy Year Assigned Risk Premium to Present Assigned Risk Level

		(1)	(2)	(3)	(4)	(5)	(6) Adj. For	(7)	(8) Premium
		Rate Level	Cumulative		Product	Adj. Factor Present Index/	Expense Constant	Adj. For Expense	Adjustment Factor
_	Date	Change	Index	Weight	(2)x(3)	Sum Column (4)	Removal @	Removal	(5)x(6)x(7)
NR	01/01/17	Base	1.000	0.537	0.537	0.775	0.988	0.646	0.495
NR	07/01/17	0.961	0.961	0.463	0.445				
NR	01/01/18	0.913	0.877						
NR	06/01/18	0.981	0.860						
NR	01/01/19	0.885	0.761						
					0.982				

#### Section B - Factor Adjusting 2017 Policy Year Voluntary Premium to Present Voluntary Level

		(1)	(2)	(3)	(4)	(5)	(6) Adj. For	(7)	(8) Premium
	Date	Rate Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)	Expense Constant Removal @	Adj. For Expense Removal	Adjustment Factor (5)x(6)x(7)
NR	01/01/17	Base	1.000	0.537	0.537	0.775	0.988	0.646	0.495
NR	07/01/17	0.961	0.961	0.463	0.445				
NR	01/01/18	0.913	0.877						
NR	06/01/18	0.981	0.860						
NR	01/01/19	0.885	0.761						
					0.982				

#### Section C - Factor Adjusting 2017 Policy Year Assigned Risk Premium and Voluntary Premium to Present Statewide Level

(1)	Assigned Risk Market Share PY 2017	0.040
(2)	Voluntary Market Share PY 2017	0.960
(3)	Assigned Risk Standard Premium Adjustment Factor (See Sec. A)	0.495
(4)	Voluntary Standard Premium Adjustment Factor (See Sec. B)	0.495
(5)	Premium Adjustment Factor = $[(1)x(3)]/1.413+(2)x(4) #$	0.489
(6)	Experience Rating Off-balance Adjustment Factor*	1.003
(7)	Final Premium Adjustment Factor = (5)x(6)	0.490

NR New and renewal business.

@ Eliminates premium derived from expense constants.

# \* Current premium index (assigned risk-to-voluntary) = 1.413

= 1.003 = 0.949 / 0.946 = (Targeted Off-balance) / (Off-balance for Policy Year 2017)



### APPENDIX A-I

#### **Determination of Policy Year On-level Factors**

#### Section D - Factor Adjusting 2017 Policy Year Indemnity Losses to Present Benefit Level

	(1)	(2)	(3)	(4)	(5)
Date	Benefit Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)
09/07/04	Base	1.000	0.173	0.173	0.995
07/01/17	0.912	0.912	0.418	0.381	0.000
01/01/18	1.019	0.929	0.409	0.380	
				0.934	

#### Section E - Factor Adjusting 2017 Policy Year Medical Losses to Present Benefit Level

	(1)	(2)	(3)	(4)	(5)
Date	Benefit Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)_
09/07/04	Base	1.000	0.173	0.173	1.000
07/01/17	1.000	1.000	0.418	0.418	
01/01/18	1.000	1.000	0.409	0.409	
				1.000	



## **APPENDIX A-I**

#### **Determination of Policy Year On-level Factors**

#### Section F - Factor Adjusting 2016 Policy Year Assigned Risk Premium to Present Assigned Risk Level

		(1)	(2)	(3)	(4)	(5)	(6) Adj. For	(7)	(8) Premium
_	Date	Rate Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)	Expense Constant Removal @	Adj. For Expense Removal	Adjustment Factor (5)x(6)x(7)
NR	01/01/16	Base	1.000	1.000	1.000	0.726	0.989	0.646	0.464
NR	01/01/17	0.953	0.953						
NR	07/01/17	0.961	0.916						
NR	01/01/18	0.913	0.836						
NR	06/01/18	0.981	0.820						
NR	01/01/19	0.885	0.726						
					1.000				

#### Section G - Factor Adjusting 2016 Policy Year Voluntary Premium to Present Voluntary Level

		(1)	(2)	(3)	(4)	(5)	(6) Adj. For	(7)	(8) Premium
_	Date	Rate Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)	Expense Constant Removal @	Adj. For Expense Removal	Adjustment Factor (5)x(6)x(7)
NR	01/01/16	Base	1.000	1.000	1.000	0.726	0.989	0.646	0.464
NR	01/01/17	0.953	0.953						
NR	07/01/17	0.961	0.916						
NR	01/01/18	0.913	0.836						
NR	06/01/18	0.981	0.820						
NR	01/01/19	0.885	0.726						
					1.000				

#### Section H - Factor Adjusting 2016 Policy Year Assigned Risk Premium and Voluntary Premium to Present Statewide Level

(1)	Assigned Risk Market Share PY 2016	0.048
(2)	Voluntary Market Share PY 2016	0.952
(3)	Assigned Risk Standard Premium Adjustment Factor (See Sec. F)	0.464
(4)	Voluntary Standard Premium Adjustment Factor (See Sec. G)	0.464
(5)	Premium Adjustment Factor = [(1)x(3)]/1.413+(2)x(4) #	0.458
(6)	Experience Rating Off-balance Adjustment Factor*	1.004
(7)	Final Premium Adjustment Factor = (5)x(6)	0.460

NR New and renewal business.

@ Eliminates premium derived from expense constants.

#

Current premium index (assigned risk-to-voluntary) = 1.413 = 1.004 = 0.949 / 0.945 = (Targeted Off-balance) / (Off-balance for Policy Year 2016)



## APPENDIX A-I

#### **Determination of Policy Year On-level Factors**

#### Section I - Factor Adjusting 2016 Policy Year Indemnity Losses to Present Benefit Level

	(1)	(2)	(3)	(4)	(5)
Date	Benefit Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)
09/07/04	Base	1.000	0.918	0.918	0.936
					0.936
07/01/17	0.912	0.912	0.082	0.075	
01/01/18	1.019	0.929			
				0.993	

## Section J - Factor Adjusting 2016 Policy Year Medical Losses to Present Benefit Level

	(1)	(2)	(3)	(4)	(5)
Date	Benefit Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)
09/07/04	Base	1.000	0.918	0.918	1.000
07/01/17 01/01/18	1.000 1.000	1.000 1.000	0.082	0.082	



# Workers Compensation Rate Filing – January 1, 2020

# Appendix A – Factors Underlying the Proposed Rate Level Change

# Appendix A-II Determination of Premium and Losses Developed to an Ultimate Report

Development factors are used to project premium and limited losses to an ultimate report. In general, the ultimate development factors are based on a chain-ladder approach that utilizes average link ratios for several maturities and the application of a tail factor, as shown in Appendix A-II Sections A through J.

# Limited Large Loss Methodology

In order to limit volatility on the rate indications due to the impact of extraordinary large losses, a limited large loss methodology is used in Iowa. A base threshold for the large loss limitation is determined by the volume of premium in the state as well as the number of years used in the experience period. The base threshold proposed in this filing is \$8,219,242, based on the volume of premium in policy years 2015 and 2016 underlying the currently approved filing that utilizes data valued as of 12/31/2017. The base threshold is detrended by policy year to reflect the inflationary impact on claim costs due to wage inflation. The wage index used as a basis for these calculations is the Iowa average weekly wages from the Quarterly Census of Employment and Wages (QCEW). Detrended thresholds are used in the experience period, trend period, and loss development period. Indemnity and medical losses are limited at the detrended large loss threshold corresponding to their Policy Year, as shown in Appendix A-II Section L.

Limited indemnity and medical losses used to calculate the ultimate losses are shown in Appendix A-II Section A.

After developing limited indemnity and medical losses to an ultimate report, a statewide excess ratio at the base threshold is used to adjust the limited losses to an unlimited basis. The proposed excess ratio in this filing is 2.7%, as shown in Appendix A-II Section K.

# **Development Factors**

For premium development, link ratios are used from 1st report through 5th report. It is assumed that no further development occurs after the 5th report.

For indemnity and medical loss development, link ratios calculated from limited losses are used from 1<sup>st</sup> report through the 19<sup>th</sup> report.

For indemnity and medical loss development past the 19<sup>th</sup> report, a "tail" factor is used to reflect all future expected emergence. The calculation of indemnity and medical paid + case 19<sup>th</sup>-toultimate tail factors utilize all available experience for the years prior to the tail attachment point. Tail factors are calculated for the most recent ten available policy years, each relying on losses in older policy years as well as a growth factor to adjust for the differences in the volume of





# Workers Compensation Rate Filing – January 1, 2020

# Appendix A – Factors Underlying the Proposed Rate Level Change

losses between the policy years. Tail factors are calculated separately for indemnity and medical losses by comparing the changes in the volume of policy year losses that occur on policy years reported after a nineteenth report to the volume of policy year losses at the nineteenth report, along with the application of the growth adjustment factor.

Since unlimited losses are used for the tail factor, they are adjusted to a limited basis as shown in Appendix A-II Section H.



## **APPENDIX A-II**

## Determination of Premium and Losses Developed to an Ultimate Report

# Section A - Premium and Loss Summary Valued as of 12/31/2018

## Policy Year 2017

	Standard Earned Premium Factor to Develop Premium to Ultimate	\$771,104,149 1.006
	Standard Earned Premium Developed to Ultimate = $(1)x(2)$	\$775,730,774
	Limited Indemnity Paid Losses Limited Indemnity Paid Development Factor to Ultimate	\$41,480,027 3.999
	Limited Indemnity Paid Losses Developed to Ultimate = $(4)x(5)$	\$165,878,628
	Limited Indemnity Paid+Case Losses	\$119,705,250
	Limited Indemnity Paid+Case Development Factor to Ultimate Limited Indemnity Paid+Case Losses Developed to Ultimate = (7)x(8)	1.368 \$163,756,782
(10)	Policy Year 2017 Limited Indemnity Losses Developed to Ultimate = [(6)+(9)]/2	\$164,817,705
• •	Limited Medical Paid Losses	\$142,699,309 1.613
	Limited Medical Paid Development Factor to Ultimate Limited Medical Paid Losses Developed to Ultimate = (11)x(12)	\$230,173,985
· · ·	Limited Medical Paid+Case Losses	\$218,222,146
	Limited Medical Paid+Case Development Factor to Ultimate Limited Medical Paid+Case Losses Developed to Ultimate = (14)x(15)	1.076 \$234,807,029
(17)	Policy Year 2017 Limited Medical Losses Developed to Ultimate = [(13)+(16)]/2	\$232,490,507
Polic	cy Year 2016	
(1)	Standard Earned Premium	\$800,157,549
(1) (2)		\$800,157,549 1.000 \$800,157,549
(1) (2) (3) (4)	Standard Earned Premium Factor to Develop Premium to Ultimate Standard Earned Premium Developed to Ultimate = (1)x(2) Limited Indemnity Paid Losses	1.000 \$800,157,549 \$80,760,937
<ul> <li>(1)</li> <li>(2)</li> <li>(3)</li> <li>(4)</li> <li>(5)</li> </ul>	Standard Earned Premium Factor to Develop Premium to Ultimate Standard Earned Premium Developed to Ultimate = (1)x(2)	1.000 \$800,157,549
<ul> <li>(1)</li> <li>(2)</li> <li>(3)</li> <li>(4)</li> <li>(5)</li> <li>(6)</li> <li>(7)</li> </ul>	Standard Earned Premium Factor to Develop Premium to Ultimate Standard Earned Premium Developed to Ultimate = (1)x(2) Limited Indemnity Paid Losses Limited Indemnity Paid Development Factor to Ultimate Limited Indemnity Paid Losses Developed to Ultimate = (4)x(5) Limited Indemnity Paid+Case Losses	1.000 \$800,157,549 \$80,760,937 2.024 \$163,460,136 \$121,705,086
<ul> <li>(1)</li> <li>(2)</li> <li>(3)</li> <li>(4)</li> <li>(5)</li> <li>(6)</li> <li>(7)</li> <li>(8)</li> </ul>	Standard Earned Premium Factor to Develop Premium to Ultimate Standard Earned Premium Developed to Ultimate = (1)x(2) Limited Indemnity Paid Losses Limited Indemnity Paid Development Factor to Ultimate Limited Indemnity Paid Losses Developed to Ultimate = (4)x(5)	1.000 \$800,157,549 \$80,760,937 2.024 \$163,460,136
<ul> <li>(1)</li> <li>(2)</li> <li>(3)</li> <li>(4)</li> <li>(5)</li> <li>(6)</li> <li>(7)</li> <li>(8)</li> <li>(9)</li> </ul>	Standard Earned Premium Factor to Develop Premium to Ultimate Standard Earned Premium Developed to Ultimate = (1)x(2) Limited Indemnity Paid Losses Limited Indemnity Paid Development Factor to Ultimate Limited Indemnity Paid Losses Developed to Ultimate = (4)x(5) Limited Indemnity Paid+Case Losses Limited Indemnity Paid+Case Development Factor to Ultimate	1.000 \$800,157,549 \$80,760,937 2.024 \$163,460,136 \$121,705,086 1.178
<ul> <li>(1)</li> <li>(2)</li> <li>(3)</li> <li>(4)</li> <li>(5)</li> <li>(6)</li> <li>(7)</li> <li>(8)</li> <li>(9)</li> <li>(10)</li> <li>(11)</li> </ul>	Standard Earned Premium Factor to Develop Premium to Ultimate Standard Earned Premium Developed to Ultimate = (1)x(2) Limited Indemnity Paid Losses Limited Indemnity Paid Development Factor to Ultimate Limited Indemnity Paid Losses Developed to Ultimate = (4)x(5) Limited Indemnity Paid+Case Losses Limited Indemnity Paid+Case Development Factor to Ultimate Limited Indemnity Paid+Case Losses Developed to Ultimate = (7)x(8) Policy Year 2016 Limited Indemnity Losses Developed to Ultimate = [(6)+(9)]/2 Limited Medical Paid Losses	1.000 \$800,157,549 \$80,760,937 2.024 \$163,460,136 \$121,705,086 1.178 \$143,368,591 \$153,414,364 \$153,052,918
<ul> <li>(1)</li> <li>(2)</li> <li>(3)</li> <li>(4)</li> <li>(5)</li> <li>(6)</li> <li>(7)</li> <li>(8)</li> <li>(9)</li> <li>(10)</li> <li>(11)</li> <li>(12)</li> </ul>	Standard Earned Premium Factor to Develop Premium to Ultimate Standard Earned Premium Developed to Ultimate = (1)x(2) Limited Indemnity Paid Losses Limited Indemnity Paid Development Factor to Ultimate Limited Indemnity Paid+Case Developed to Ultimate = (4)x(5) Limited Indemnity Paid+Case Losses Limited Indemnity Paid+Case Development Factor to Ultimate Limited Indemnity Paid+Case Losses Developed to Ultimate = (7)x(8) Policy Year 2016 Limited Indemnity Losses Developed to Ultimate = [(6)+(9)]/2	1.000 \$800,157,549 \$80,760,937 2.024 \$163,460,136 \$121,705,086 1.178 \$143,368,591 \$153,414,364
<ul> <li>(1)</li> <li>(2)</li> <li>(3)</li> <li>(4)</li> <li>(5)</li> <li>(6)</li> <li>(7)</li> <li>(8)</li> <li>(9)</li> <li>(10)</li> <li>(11)</li> <li>(12)</li> <li>(13)</li> <li>(14)</li> </ul>	Standard Earned Premium Factor to Develop Premium to Ultimate Standard Earned Premium Developed to Ultimate = (1)x(2) Limited Indemnity Paid Losses Limited Indemnity Paid Development Factor to Ultimate Limited Indemnity Paid+Case Developed to Ultimate = (4)x(5) Limited Indemnity Paid+Case Losses Limited Indemnity Paid+Case Development Factor to Ultimate Limited Indemnity Paid+Case Losses Developed to Ultimate = (7)x(8) Policy Year 2016 Limited Indemnity Losses Developed to Ultimate = [(6)+(9)]/2 Limited Medical Paid Losses Limited Medical Paid Losses Developed to Ultimate = (11)x(12) Limited Medical Paid Losses Developed to Ultimate = (11)x(12)	1.000 \$800,157,549 \$80,760,937 2.024 \$163,460,136 \$121,705,086 1.178 \$143,368,591 \$153,414,364 \$153,052,918 1.317 \$201,570,693 \$183,412,835
<ul> <li>(1)</li> <li>(2)</li> <li>(3)</li> <li>(4)</li> <li>(5)</li> <li>(6)</li> <li>(7)</li> <li>(8)</li> <li>(9)</li> <li>(10)</li> <li>(11)</li> <li>(12)</li> <li>(13)</li> <li>(14)</li> <li>(15)</li> </ul>	Standard Earned Premium Factor to Develop Premium to Ultimate Standard Earned Premium Developed to Ultimate = (1)x(2) Limited Indemnity Paid Losses Limited Indemnity Paid Development Factor to Ultimate Limited Indemnity Paid+Case Developed to Ultimate = (4)x(5) Limited Indemnity Paid+Case Losses Limited Indemnity Paid+Case Development Factor to Ultimate Limited Indemnity Paid+Case Losses Developed to Ultimate = (7)x(8) Policy Year 2016 Limited Indemnity Losses Developed to Ultimate = [(6)+(9)]/2 Limited Medical Paid Losses Limited Medical Paid Losses Developed to Ultimate = (11)x(12)	1.000 \$800,157,549 \$80,760,937 2.024 \$163,460,136 \$121,705,086 1.178 \$143,368,591 \$153,414,364 \$153,052,918 1.317 \$201,570,693

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## **APPENDIX A-II**

# Determination of Premium and Losses Developed to an Ultimate Report

# Section B - Premium Development Factors

Policy <u>Year</u>	<u>1st/2nd</u>	Policy <u>Year</u>	<u>2nd/3rd</u>	Policy <u>Year</u>	3rd/4th	Policy <u>Year</u>	<u>4th/5th</u>
2014	1.006	2013	1.000	2012	1.000	2011	1.000
2015	1.006	2014	1.000	2013	1.000	2012	1.000
2016	1.005	2015	0.999	2014	1.000	2013	1.000
Average	1.006	Average	1.000	Average	1.000	Average	1.000

## Summary of Premium Development Factors

<u>1st/5th</u>	<u>2nd/5th</u>	<u>3rd/5th</u>	<u>4th/5th</u>
1.006	1.000	1.000	1.000



1999

2000

Average

1.002

1.003

1.002

## IOWA

## **APPENDIX A-II**

#### Determination of Premium and Losses Developed to an Ultimate Report

#### Section C - Limited Indemnity Paid Loss Development Factors

Policy <u>Year</u>	<u>1st/2nd</u>	Policy <u>Year</u>	<u>2nd/3rd</u>	Policy <u>Year</u>	<u>3rd/4th</u>	Policy <u>Year</u>	<u>4th/5th</u>
2014 2015 2016	2.001 2.040 1.886	2013 2014 2015	1.417 1.400 1.379	2012 2013 2014	1.179 1.132 1.161	2011 2012 2013	1.073 1.067 1.071
Average	1.976	Average	1.399	Average	1.157	Average	1.070
Policy <u>Year</u>	<u>5th/6th</u>	Policy <u>Year</u>	<u>6th/7th</u>	Policy <u>Year</u>	<u>7th/8th</u>	Policy <u>Year</u>	8th/9th
2010 2011 2012	1.046 1.026 1.031	2009 2010 2011	1.024 1.025 1.019	2008 2009 2010	1.028 1.017 1.010	2007 2008 2009	1.013 1.009 1.009
Average	1.034	Average	1.023	Average	1.018	Average	1.010
Policy <u>Year</u>	<u>9th/10th</u>	Policy <u>Year</u>	<u>10th/11th</u>	Policy <u>Year</u>	<u>11th/12th</u>	Policy <u>Year</u>	<u>12th/13th</u>
2006 2007 2008	1.007 1.012 1.006	2005 2006 2007	1.005 1.014 1.005	2004 2005 2006	1.004 1.004 1.011	2003 2004 2005	1.004 1.003 1.007
Average	1.008	Average	1.008	Average	1.006	Average	1.005
Policy <u>Year</u>	<u>13th/14th</u>	Policy <u>Year</u>	<u>14th/15th</u>	Policy <u>Year</u>	<u>15th/16th</u>	Policy <u>Year</u>	<u>16th/17th</u>
2002 2003 2004	1.007 1.007 1.011	2001 2002 2003	1.002 1.003 1.003	2000 2001 2002	1.004 1.002 1.002	1999 2000 2001	1.003 1.006 1.004
Average	1.008	Average	1.003	Average	1.003	Average	1.004
Policy <u>Year</u>	<u>17th/18th</u>	Policy <u>Year</u>	<u>18th/19th</u>				
1998	1.002	1997	1.006				

1998

1999

Average

1.002

1.005

1.004



1999

2000

Average

1.004

1.005

1.004

## IOWA

## **APPENDIX A-II**

## Determination of Premium and Losses Developed to an Ultimate Report

#### Section D - Limited Medical Paid Loss Development Factors

Policy <u>Year</u>	<u>1st/2nd</u>	Policy <u>Year</u>	<u>2nd/3rd</u>	Policy <u>Year</u>	<u>3rd/4th</u>	Policy <u>Year</u>	<u>4th/5th</u>
2014 2015 2016	1.237 1.222 1.215	2013 2014 2015	1.063 1.068 1.065	2012 2013 2014	1.033 1.031 1.036	2011 2012 2013	1.016 1.017 1.018
Average	1.225	Average	1.065	Average	1.033	Average	1.017
Policy <u>Year</u>	<u>5th/6th</u>	Policy <u>Year</u>	<u>6th/7th</u>	Policy <u>Year</u>	<u>7th/8th</u>	Policy <u>Year</u>	<u>8th/9th</u>
2010 2011 2012	1.012 1.008 1.009	2009 2010 2011	1.016 1.010 1.007	2008 2009 2010	1.011 1.019 1.007	2007 2008 2009	1.009 1.009 1.009
Average	1.010	Average	1.011	Average	1.012	Average	1.009
Policy <u>Year</u>	<u>9th/10th</u>	Policy <u>Year</u>	<u>10th/11th</u>	Policy <u>Year</u>	<u>11th/12th</u>	Policy <u>Year</u>	<u>12th/13th</u>
2006 2007 2008	1.004 1.008 1.010	2005 2006 2007	1.006 1.017 1.004	2004 2005 2006	1.007 1.005 1.005	2003 2004 2005	1.006 1.005 1.005
Average	1.007	Average	1.009	Average	1.006	Average	1.005
Policy <u>Year</u>	<u>13th/14th</u>	Policy <u>Year</u>	<u>14th/15th</u>	Policy <u>Year</u>	<u>15th/16th</u>	Policy <u>Year</u>	<u>16th/17th</u>
2002 2003 2004	1.006 1.005 1.004	2001 2002 2003	1.004 1.007 1.003	2000 2001 2002	1.009 1.000 1.003	1999 2000 2001	1.005 1.005 1.003
Average	1.005	Average	1.005	Average	1.004	Average	1.004
Policy <u>Year</u>	<u>17th/18th</u>	Policy <u>Year</u>	<u>18th/19th</u>				
1998	1.003	1997	1.002				

1998

1999

Average

1.002

1.001

1.002



## **APPENDIX A-II**

## Determination of Premium and Losses Developed to an Ultimate Report

## Section E - Limited Indemnity Paid + Case Loss Development Factors

Policy		Policy		Policy		Policy	
,	1st/2nd		<u>2nd/3rd</u>		3rd/4th		<u>4th/5th</u>
<u>Year</u>	<u>151/2110</u>	<u>Year</u>	2110/310	<u>Year</u>	<u>510/411</u>	<u>Year</u>	<u>40/301</u>
2012	1.149	2011	1.097	2010	1.058	2009	1.036
2013	1.169	2012	1.080	2011	1.023	2010	0.998
2014	1.203	2013	1.075	2012	1.024	2011	1.024
2015	1.165	2014	1.102	2013	1.055	2012	1.022
2016	1.117	2015	1.062	2014	1.013	2013	1.017
Average	1.161	Average	1.083	Average	1.035	Average	1.019
Deller		Dellari		Deller		Dellari	
Policy		Policy		Policy		Policy	
<u>Year</u>	<u>5th/6th</u>	<u>Year</u>	<u>6th/7th</u>	<u>Year</u>	<u>7th/8th</u>	<u>Year</u>	<u>8th/9th</u>
2008	1.014	2007	1.005	2006	1.002	2005	1.005
2009	1.010	2008	1.005	2007	1.009	2006	1.000
2010	1.007	2009	1.004	2008	1.006	2007	0.999
2011	1.006	2010	1.001	2009	0.995	2008	1.000
2012	1.000	2011	0.993	2010	1.002	2009	1.010
Average	1.007	Average	1.002	Average	1.003	Average	1.003
Ũ		Ū		0		Ū	
Policy		Policy		Policy		Policy	
Year	<u>9th/10th</u>	Year	<u>10th/11th</u>	Year	<u>11th/12th</u>	Year	<u>12th/13th</u>
2004	1.001	2003	0.998	2002	1.004	2001	1.000
2005	1.005	2004	0.999	2003	1.003	2002	1.002
2006	1.010	2005	1.003	2004	1.002	2003	1.000
2007	0.999	2006	1.006	2005	0.999	2004	0.999
2008	1.005	2007	1.001	2006	1.001	2005	1.001
Average	1.004	Average	1.001	Average	1.002	Average	1.000
Policy		Policy		Policy		Policy	
Year	<u>13th/14th</u>	Year	<u>14th/15th</u>	Year	<u>15th/16th</u>	Year	<u>16th/17th</u>
<u></u>		<u></u>	<u> </u>	<u></u>	<u></u>	<u></u>	<u></u>
2000	1.001	1999	0.999	1998	1.001	1997	0.999
2001	1.000	2000	1.000	1999	0.997	1998	1.002
2002	0.999	2001	0.999	2000	1.001	1999	1.002
2003	1.001	2002	1.001	2001	1.000	2000	1.000
2004	0.997	2003	1.002	2002	1.001	2001	0.998
Avorago	1.000	Average	1.000	Average	1.000	Average	1.000
Average	1.000	Average	1.000	Average	1.000	Average	1.000
Policy		Policy					
Year	<u>17th/18th</u>	Year	<u>18th/19th</u>				
1001	<u></u>	<u>1001</u>	1041/1041				
1000	4.004	4005	4.004				
1996	1.001	1995	1.001				
1997	1.001	1996	1.002				
1998	1.002	1997	0.999				
1999	1.002	1998	1.000				
2000	0.999	1999	1.000				
2000	0.999	1999	1.000				

Average

1.000

1.001

Average



## **APPENDIX A-II**

## Determination of Premium and Losses Developed to an Ultimate Report

## Section F - Limited Medical Paid + Case Loss Development Factors

Policy		Policy		Policy		Policy	
	1 at/Ond		and/ard	,	2rd/4th		Ath /Eth
<u>Year</u>	<u>1st/2nd</u>	Year	<u>2nd/3rd</u>	Year	<u>3rd/4th</u>	<u>Year</u>	<u>4th/5th</u>
2012	1.004	2011	0.993	2010	1.005	2009	1.019
2013	1.022	2012	1.006	2011	0.986	2010	1.008
2014	1.006	2013	0.989	2012	0.985	2011	0.985
2015	1.027	2014	1.000	2013	0.999	2012	0.997
2016	1.014	2015	0.982	2014	1.010	2013	1.004
Average	1.015	Average	0.994	Average	0.997	Average	1.003
						D. //	
Policy		Policy		Policy		Policy	
<u>Year</u>	<u>5th/6th</u>	<u>Year</u>	<u>6th/7th</u>	<u>Year</u>	<u>7th/8th</u>	<u>Year</u>	<u>8th/9th</u>
2008	1.013	2007	1.005	2006	1.009	2005	1.012
2009	1.001	2008	1.011	2007	1.001	2006	1.002
2010	0.994	2009	1.008	2008	1.003	2007	0.998
2011	0.998	2010	1.007	2009	1.011	2008	1.005
2012	0.996	2011	1.008	2010	1.009	2009	1.003
Average	1.000	Average	1.008	Average	1.007	Average	1.004
Ū		Ū		0		0	
Policy		Policy		Policy		Policy	
Year	<u>9th/10th</u>	Year	<u>10th/11th</u>	Year	<u>11th/12th</u>	Year	<u>12th/13th</u>
2004	0.996	2003	1.005	2002	1.002	2001	1.000
2005	1.008	2004	1.003	2003	1.003	2002	0.997
2006	1.003	2005	1.003	2004	1.000	2003	0.994
2007	0.997	2006	1.002	2005	1.003	2004	1.005
2008	1.000	2007	0.999	2006	0.999	2005	0.998
Average	1.001	Average	1.002	Average	1.001	Average	0.999
Policy		Policy		Policy		Policy	
Year	<u>13th/14th</u>	Year	<u>14th/15th</u>	Year	15th/16th	Year	<u>16th/17th</u>
2000	1.000	1999	0.999	1998	0.999	1997	1.005
	1.002				0.999		
2001		2000	0.995	1999		1998	0.995
2002	1.002	2001	1.005	2000	1.012	1999	1.005
2003	1.004	2002	0.996	2001	1.000	2000	0.999
2004	1.003	2003	0.998	2002	0.997	2001	1.000
Average	1.002	Average	0.999	Average	1.001	Average	1.001
rttorago	1.002	, worago	0.000	ritolugo	1.001	rivorago	1.001
Policy		Policy					
Year	<u>17th/18th</u>	Year	<u>18th/19th</u>				
		<u></u>					
1006	1.024	1005	1.001				
1996		1995					
1997	1.014	1996	0.999				
1998	1.008	1997	1.001				
1999	0.998	1998	1.000				
2000	1.001	1999	0.995				

Average

0.999

1.009

Average



#### **APPENDIX A-II**

#### Determination of Premium and Losses Developed to an Ultimate Report

## Section G - Determination of Policy Year Loss Development Factors (19th-to-Ultimate Report)

#### Indemnity Paid+Case Data for Matching Companies

(1)	(2)	(3)	(4)	(5)	(6) Factor to	(7) Indicated
Policy	Losses for	Policy Year	Losses for All P	rior Policy Years	Adjust Losses	19th-to-Ult Development
Year	19th Report	20th Report	Previous	Current	for Prior Policy Years	for Policy Year
1989	114,362,271	114,441,268	1,012,224,979	1,012,727,987	0.640	1.008
1990	110,036,477	110,090,771	1,106,309,695	1,107,237,062	0.696	1.013
1991	98,530,504	98,529,633	1,217,327,833	1,217,908,047	0.834	1.007
1992	93,450,493	93,536,604	1,312,544,349	1,313,061,621	0.926	1.007
1993	87,319,062	87,107,611	1,406,598,225	1,406,819,743	1.030	1.000
1994	82,098,378	82,127,019	1,485,738,268	1,486,458,841	1.112	1.008
1995	85,195,400	85,284,318	1,570,622,846	1,571,748,890	1.100	1.013
1996	95,346,517	95,386,309	1,656,632,630	1,657,958,379	0.995	1.014
1997	92,836,500	92,881,504	1,750,430,496	1,751,399,453	1.035	1.011
1998	102,366,579	102,532,957	1,842,158,968	1,842,875,912	0.934	1.009

Selected Indemnity 19th-to-Ultimate Loss Development Factor 1.010

#### Medical Paid+Case Data for Matching Companies

(8)	(9)	(10)	(11)	(12)	(13) Factor to	(14) Indicated
Policy	Losses for	Policy Year	Losses for All P	rior Policy Years	Adjust Losses	19th-to-Ult Development
Year	19th Report	20th Report	Previous	Current	for Prior Policy Years	for Policy Year
1989	85,996,011	86,154,548	632,126,304	635,659,045	0.522	1.081
1990	91,211,015	91,204,651	709,979,507	713,964,105	0.551	1.079
1991	89,375,740	89,378,456	805,168,756	805,273,671	0.629	1.002
1992	93,622,396	94,627,214	890,780,497	894,165,426	0.661	1.065
1993	81,422,582	81,357,885	988,792,640	987,065,646	0.834	0.974
1994	87,977,371	88,422,471	1,062,272,301	1,065,079,572	0.810	1.044
1995	84,849,798	84,914,112	1,156,303,800	1,159,113,329	0.899	1.038
1996	107,027,288	107,127,205	1,243,763,335	1,250,645,503	0.752	1.086
1997	91,746,244	91,553,334	1,355,258,463	1,348,384,436	0.938	0.918
1998	92,408,662	92,601,145	1,438,658,289	1,441,344,768	0.962	1.032

Selected Medical 19th-to-Ultimate Loss Development Factor 1.040

(7) = 1 + [(3)-(2) + ((5)-(4)) / (6)] / (2)

(14) = 1 + [(10)-(9) + ((12)-(11)) / (13)] / (9)

Columns (4) and (11) are valued as of the date at which the given policy year is at a 19th report.

Columns (5) and (12) are valued as of the date at which the given policy year is at a 20th report.



## **APPENDIX A-II**

#### Determination of Premium and Losses Developed to an Ultimate Report

## Section H - Derivation of Policy Year Limited 19th-to-Ultimate Loss Development Factors

Policy <u>Year</u>	Indemnity Paid-to- Paid + Case Ratio <u>19th Report</u>	Medical Paid-to- Paid + Case Ratio <u>19th Report</u>
1995	0.978	0.933
1996	0.972	0.950
1997	0.985	0.944
1998	0.974	0.972
1999	0.983	0.982
Selected	0.985	0.962

	Indemnity	Medical
<ol><li>Paid+Case 19th-to-Ultimate Loss Development Factor (Section G)</li></ol>	1.010	1.040
(2) Factor to Adjust 19th-to-Ultimate Development Factor to a Limited Basis	0.822	0.822
(3) Limited Paid+Case 19th-to-Ultimate Loss Development Factor = [(1)-1]x(2)+1	1.008	1.033
(4) Limited Paid-to-Paid+Case Ratio (Section H)	0.985	0.962
(5) Limited Paid 19th-to-Ultimate Loss Development Factor = (3) / (4)	1.023	1.074

#### Section I - Summary of Limited Paid Loss Development Factors

	(1)	(2)		(3)	(4)
	Indemnity Paid Los			Medical Paid Los	
<u>Report</u>	to Next Report	to Ultimate	<u>Report</u>	to Next Report	<u>to Ultimate</u>
1st	1.976	3.999	1st	1.225	1.613
2nd	1.399	2.024	2nd	1.065	1.317
3rd	1.157	1.447	3rd	1.033	1.237
4th	1.070	1.251	4th	1.017	1.197
5th	1.034	1.169	5th	1.010	1.177
6th	1.023	1.131	6th	1.011	1.165
7th	1.018	1.106	7th	1.012	1.152
8th	1.010	1.086	8th	1.009	1.138
9th	1.008	1.075	9th	1.007	1.128
10th	1.008	1.066	10th	1.009	1.120
11th	1.006	1.058	11th	1.006	1.110
12th	1.005	1.052	12th	1.005	1.103
13th	1.008	1.047	13th	1.005	1.098
14th	1.003	1.039	14th	1.005	1.093
15th	1.003	1.036	15th	1.004	1.088
16th	1.004	1.033	16th	1.004	1.084
17th	1.002	1.029	17th	1.004	1.080
18th	1.004	1.027	18th	1.002	1.076
19th		1.023	19th		1.074

(2) = Cumulative upward product of column (1).

(4) = Cumulative upward product of column (3).



## **APPENDIX A-II**

## Determination of Premium and Losses Developed to an Ultimate Report

## Section J - Summary of Limited Paid+Case Loss Development Factors

	(1)	(2)		(3)	(4)
	Indemnity Paid+Case			Medical Paid+Case	Loss Development
<u>Report</u>	to Next Report	to Ultimate	<u>Report</u>	to Next Report	to Ultimate
1st	1.161	1.368	1st	1.015	1.076
2nd	1.083	1.178	2nd	0.994	1.060
3rd	1.035	1.088	3rd	0.997	1.066
4th	1.019	1.051	4th	1.003	1.069
5th	1.007	1.031	5th	1.000	1.066
6th	1.002	1.024	6th	1.008	1.066
7th	1.003	1.022	7th	1.007	1.058
8th	1.003	1.019	8th	1.004	1.051
9th	1.004	1.016	9th	1.001	1.047
10th	1.001	1.012	10th	1.002	1.046
11th	1.002	1.011	11th	1.001	1.044
12th	1.000	1.009	12th	0.999	1.043
13th	1.000	1.009	13th	1.002	1.044
14th	1.000	1.009	14th	0.999	1.042
15th	1.000	1.009	15th	1.001	1.043
16th	1.000	1.009	16th	1.001	1.042
17th	1.001	1.009	17th	1.009	1.041
18th	1.000	1.008	18th	0.999	1.032
19th		1.008	19th		1.033

(2) = Cumulative upward product of column (1).

(4) = Cumulative upward product of column (3).



## **APPENDIX A-II**

## Determination of Premium and Losses Developed to an Ultimate Report

## Section K - Factor to Adjust Limited Losses to an Unlimited Basis

(1) Threshold at the Midpoint of the Loss Cost Effective Period*	8,219,242
(2) Statewide Excess Ratio for (1)	0.027
(3) Market Share for Carriers Missing from Large Loss and Catastrophe Call	0.000
(4) Factor to Adjust Limited Losses to an Unlimited Basis = 1.0 / {1.0 - [(2) x (1.0 - (3))]}	1.028

## Section L - Policy Year Large Loss Limits

	Policy Year
Experience	Detrended
Year	Limit
2017	7,349,266
2016	7,141,608
2015	6,985,767
2014	6,785,728
2013	6,547,291
2012	6,384,862
2011	6,222,049
2010	6,039,371
2009	5,859,200
2008	5,786,927
2007	5,686,418
2006	5,487,585
2005	5,282,435
2004	5,109,159
2003	4,908,624
2002	4,715,248
2001	4,574,628
2000	4,441,745
1999	4,296,739
1998	4,142,126
1997	3,960,167
1996	3,765,926
1995	3,613,803

\* November 28, 2020 is the midpoint of the effective period for which the revised loss costs are being proposed.





# Workers Compensation Rate Filing – January 1, 2020

# Appendix A – Factors Underlying the Proposed Rate Level Change

# Appendix A-III Trend Factors

NCCI separately analyzes a measure of the number of workplace injuries (claim frequency) and the average indemnity and medical costs of each of these injuries (claim severity). Premium, lost-time claim counts, and losses used in these frequency and severity calculations are developed to ultimate and adjusted for changes in the level of workers' wages over time using the United States Bureau of Labor Statistics Quarterly Census of Employment and Wages for lowa. Note that medical-only claim counts are excluded from the claim frequency and severity calculations, but the losses associated with medical-only claims are included.

While claim frequency and average costs per case are reviewed separately, NCCI selects annual indemnity and medical loss ratio trend factors based on an analysis of historical indemnity and medical loss ratios, along with other pertinent considerations, including, but not limited to, changes in system benefits and administration, economic environment, credibility of state data, and prior trend approach and selection.

The lost-time claim frequency, average costs per case, and loss ratios for Policy Years 2003 through 2017 are shown in Appendix A-III, along with the impact of the trend selection for each policy year in the experience period. The trend lengths displayed in Section B(3) are calculated by comparing the average accident date for the effective period of the proposed advisory rates to each of the policy years in the experience period. The average accident dates are based on an lowa distribution of policy writings by month and assume a uniform probability of loss over the coverage period.



## **APPENDIX A-III**

## **Policy Year Trend Factors**

## Section A - Summary of Policy Year Data

(1)	(2)	(3)	(4)	(5)	(6)
	Lost-Time	Indem	inity	Medio	cal
Policy	Claim	Avg Cost	Loss	Avg Cost	Loss
<u>Year</u>	Frequency*	Per Case*^	Ratio^	Per Case*^	Ratio^
2003	25.889	20,116	0.520	23,754	0.615
2004	25.325	22,240	0.563	26,789	0.678
2005	23.661	22,071	0.522	25,280	0.598
2006	23.308	22,656	0.538	27,567	0.642
2007	23.390	24,344	0.570	28,602	0.670
2008	22.384	25,177	0.562	31,319	0.700
2009	21.482	26,444	0.568	34,892	0.749
2010	21.868	25,925	0.566	33,020	0.722
2011	20.212	24,934	0.504	31,788	0.642
2012	19.781	24,696	0.489	33,229	0.658
2013	19.823	26,433	0.525	33,606	0.667
2014	18.611	26,123	0.486	32,984	0.614
2015	17.158	27,440	0.471	35,740	0.613
2016	15.887	24,570	0.390	33,883	0.538
2017	15.696	27,488	0.431	38,969	0.612

\* Figures have been adjusted to the common wage level.

^ Based on an average of paid and paid+case losses.

## Section B - Summary of Annual Trend Factors

	Indemnity	<u>Medical</u>
(1) Current Approved Annual Loss Ratio Trend Factor	0.985	0.990
(2) Selected Annual Loss Ratio Trend Factor	0.980	0.990

(3) Length of Trend Period from Midpoint of Policy Year to Midpoint of Effective Period:

	Policy Year Policy Year		<u>Years</u> 4.001 3.001	
(4) Trend Factor Applied to Experience Year = (2) ^ (3)		Indemnity		<u>Medical</u>
Policy Year 2016 Policy Year 2017		0.922 0.941		0.961 0.970



## **APPENDIX A-IV**

## **Derivation of Industry Group Differentials**

Industry group differentials are used to more equitably distribute the overall rate level change based on the individual experience of each industry group. The payroll, losses and claim counts used in the calculations below are from NCCI's Workers Compensation Statistical Plan (WCSP) data.

## I. Expected Losses

The current expected losses (columns (1) and (2)) are the payroll extended by the pure premiums underlying the latest approved rates. The proposed expected losses (3) are the current expected losses adjusted to the proposed level. These adjustments include the proposed experience, trend, benefit and, if applicable, loss-based expense changes as well as any miscellaneous premium adjustments.

	(1)	(2)	(3)	(4)	(5)
	Latest Year	Five Year	Five Year		
	Current Expected	Current Expected	Proposed Expected	Current	Proposed
	Losses Prior to	Losses Prior to	Losses Prior to	Ratio of	Ratio of
	Adjustment for	Adjustment for	Adjustment for	Manual to	Manual to
	Change in	Change in	Change in	Standard	Standard
Industry Group	Off-Balance	Off-Balance	Off-Balance	Premium	Premium
Manufacturing	140,500,261	686,794,744	664,554,666	1.147	1.167
Contracting	126,471,448	581,217,442	562,255,292	1.128	1.141
Office & Clerical	65,489,403	301,711,411	292,008,578	1.090	1.102
Goods & Services	209,834,788	978,540,763	947,336,129	1.056	1.068
Miscellaneous	96,687,068	450,596,195	435,723,189	1.100	1.112
Statewide	638,982,968	2,998,860,556	2,901,877,854		

	(6)	(7)	(8)	(9)	(10)
	Latest Year	Five Year	Five Year		
	Current Expected	Current Expected	Proposed Expected		Adjustment to
	Losses Adjusted	Losses Adjusted	Losses Adjusted		Proposed for
	for Change in	for Change in	for Change in	Current/	Current
	Off-Balance	Off-Balance	Off-Balance	Proposed	Relativity
Industry Group	(1)x(4)/(5)	(2)x(4)/(5)	(3)x(4)/(5)	(7)/(8)	(9)IG/(9)SW
Manufacturing	138,092,373	675,024,483	653,165,555	1.033	1.000
Contracting	125,030,494	574,595,333	555,849,228	1.034	1.001
Office & Clerical	64,776,270	298,425,987	288,828,811	1.033	1.000
Goods & Services	207,477,094	967,545,923	936,691,903	1.033	1.000
Miscellaneous	95,643,682	445,733,646	431,021,140	1.034	1.001
Statewide	631,019,913	2,961,325,372	2,865,556,637	1.033	



## **APPENDIX A-IV**

## II. Industry Group Differentials

To calculate the converted indicated balanced losses (11) the reported losses are limited to \$500,000 for a single claim occurrence and \$1,500,000 for each multiple claim occurrence. After the application of limited development, trend and benefit factors, the limited losses are brought to an unlimited level through the application of the expected excess provision. The proposed experience change, applicable loss-based expenses and any miscellaneous premium adjustments are applied to calculate the indicated losses. These indicated losses are then balanced to the expected losses using the factors shown in Appendix B-I, Section A-3.

Industry Group	(11) Converted Indicated Balanced Losses	(12) Indicated/ Expected Ratio (11)/[(8)x(10)]	(13) Indicated Differential (12)IG/(12)SW	(14) Lost-Time Claim Counts
Manufacturing	655,717,231	1.004	1.004	12,696
Contracting	551,604,048	0.991	0.991	7,077
Office & Clerical	286,195,821	0.991	0.991	5,034
Goods & Services	931,454,032	0.994	0.994	21,188
Miscellaneous	440,323,049	1.021	1.021	6,538
Statewide	2,865,294,181	1.000		

	(15)	(16)	(17)	(18)
Industry Group	Full Credibility Standard for Lost-Time Claim Counts	Credibility Minimum of 1.000 and ((14)/(15))^0.5	Credibility Weighted Indicated/Expected Ratio [(16)IGx(12)IG] + [1-(16)IG]x(12)SW*	Final Industry Group Differential (17)IG/(17)SW
Manufacturing	12,000	1.00	1.004	1.005
Contracting	12,000	0.77	0.993	0.994
Office & Clerical	12,000	0.65	0.994	0.995
Goods & Services	12,000	1.00	0.994	0.995
Miscellaneous	12,000	0.74	1.016	1.017
Statewide			0.999	1.000

\*Statewide ratio (column 17) =  $\Sigma_{IG}[(6)x(17)] \div \Sigma_{IG}(6)$ 



lowa

# Workers Compensation Rate Filing – January 1, 2020

# Appendix B – Calculations Underlying the Advisory Rate Change by Classification

NCCI separately determines voluntary rates for each workers compensation classification. The proposed change from the current rate will vary depending on the classification. The following are the general steps utilized to determine the individual classification rates:

- 1. Calculate industry group differentials, which are used to more equitably distribute the proposed overall average advisory rate level change based on the individual experience of each industry group
- 2. For each classification, determine the indicated pure premiums based on the most recently-available five policy periods of Iowa payroll and loss experience
- 3. Indicated pure premiums are credibility-weighted with present on rate level pure premiums and national pure premiums to generate derived by formula pure premiums
- 4. Final adjustments include the application of a test correction factor, the ratio of manualto-standard premium, and swing limits.



# **APPENDIX B-I**

## Distribution of Rate Change to Occupational Classification

After determining the required changes in the overall rate level for the state and by industry group, the next step in the ratemaking procedure is to distribute these changes among the various occupational classifications. In order to do this, the pure premiums by classification must be adjusted, by policy period, industry group, or on an overall basis, to incorporate the changes proposed in the filing. There are three sets of pure premiums for each classification: indicated, present on rate level, and national pure premiums.

## Section A – Calculation of Indicated Pure Premiums

The indicated pure premiums are calculated from the payroll and loss data reported, by class code and policy period, in the Workers Compensation Statistical Plan (WCSP) for the latest available five policy periods. Various adjustments are made to these pure premiums to put them at the level proposed in this filing (Sections A-1 to A-3).

## Section A-1 – Calculation of Primary Conversion Factors

## 1. Limited Loss Development Factors

The following factors are applied to develop the losses from first through fifth report to an ultimate basis.

	Inde	mnity	Medical		
Policy Period	Likely-to-Develop	Not-Likely-to- Develop	Likely-to-Develop	Not-Likely-to-Develop	
3/12-2/13	1.057	1.015	1.181	1.015	
3/13-2/14	1.084	1.036	1.196	1.017	
3/14-2/15	1.152	1.078	1.207	1.019	
3/15-2/16	1.334	1.194	1.217	1.024	
3/16-2/17	1.884	1.386	1.284	1.043	

## 2. Factors to Adjust to the Proposed Trend Level

The proposed trend factors are applied to adjust the losses to the proposed level.

Policy Period	Indemnity	Medical
3/12-2/13	0.854	0.925
3/13-2/14	0.872	0.934
3/14-2/15	0.889	0.943
3/15-2/16	0.908	0.953
3/16-2/17	0.926	0.963

## 3. Factors to Adjust to the Proposed Benefit Level

The following factors are applied to adjust the losses to the proposed benefit level.

		Permanent Total	Permanent Partial	Temporary Total	
Policy Period	Fatal	(P.T.)	(P.P.)	(T.T.)	Medical
3/12-2/13	1.009	1.025	0.900	1.025	1.000
3/13-2/14	1.009	1.025	0.900	1.025	1.000
3/14-2/15	1.009	1.025	0.900	1.025	1.000
3/15-2/16	1.009	1.025	0.900	1.025	1.000
3/16-2/17	1.009	1.025	0.921	1.025	1.000



## **APPENDIX B-I**

## 4. Primary Conversion Factors: Indicated Pure Premiums

The factors above, contained within Section A-1, are combined multiplicatively, resulting in the following factors for the Likely-to-Develop (L) and Not-Likely-to-Develop (NL) groupings.

Policy Period	Fatal (L)	Fatal (NL)	P.T.*	P.P. (L)	P.P. (NL)	T.T. (L)	T.T. (NL)	Medical (L)	Medical (NL)
3/12-2/13	0.911	0.875	0.925	0.812	0.780	0.925	0.888	1.092	0.939
3/13-2/14	0.954	0.912	0.969	0.851	0.813	0.969	0.926	1.117	0.950
3/14-2/15	1.033	0.967	1.050	0.922	0.863	1.050	0.982	1.138	0.961
3/15-2/16	1.222	1.094	1.242	1.090	0.976	1.242	1.111	1.160	0.976
3/16-2/17	1.760	1.295	1.788	1.607	1.182	1.788	1.316	1.236	1.004

\* Permanent total losses are always assigned to the Likely-to-Develop grouping.

#### Section A-2 – Expected Excess Provision and Redistribution

After the application of the primary conversion factors, the limited losses are brought to an expected unlimited level through the application of excess loss factors by hazard group. These factors are shown below.

Hazard Group	А	В	С	D	E	F	G
(1) Excess Ratios	0.115	0.156	0.183	0.224	0.270	0.316	0.372
(2) Excess Factors 1/(1-(1))	1.130	1.185	1.224	1.289	1.370	1.462	1.592

As the excess loss factors are on a combined (indemnity and medical) basis, a portion (40%) of the indemnity expected excess losses are redistributed to medical in order to more accurately allocate expected excess losses. Since a portion of the expected excess losses are redistributed in an additive manner, the expected excess factors shown above cannot be combined multiplicatively with either the primary or secondary loss conversion factors.



## **APPENDIX B-I**

## Section A-3 – Calculation of Secondary Conversion Factors

## 1. Factors to Adjust for Proposed Industry Group Differentials

The following factors are applied to adjust the indicated industry group differentials for the effects of credibility weighting the industry group differentials and weighting the differentials by the latest year expected losses.

	Manufacturing	Contracting	Office and Clerical	Goods and Services	Miscellaneous
(1) Indicated Differentials*	1.004	0.991	0.991	0.994	1.021
(2) Final Differentials**	1.005	0.994	0.995	0.995	1.017
(3) Adjustment (2)/(1)	1.001	1.003	1.004	1.001	0.996

\*See Appendix A-IV, column (13).

\*\*See Appendix A-IV, column (18).

## 2. Factors to Balance Indicated to Expected Losses

The expected losses are calculated as the pure premium underlying the current rates, adjusted to the proposed level and adjusted for the Experience Rating Plan off-balance. The indicated losses are balanced to the expected losses by applying the following factors.

	(1) Adjustment of Indicated Losses to Pure Premium at Proposed	(2) Current Ratio of Manual to Standard	(3) Proposed Ratio of Manual to Standard	(4) Off-balance Adjustment	(5) Balancing Indicated to Expected Losses
Policy Period 3/12-2/13	Level 0.773	Premium 1.101	Premium 1.080	(2)/(3) 1.019	(1)x(4) 0.788
3/13-2/14	0.746	1.101	1.102	0.999	0.745
3/14-2/15	0.782	1.101	1.129	0.975	0.762
3/15-2/16 3/16-2/17	0.810 0.863	1.101 1.100	1.131 1.126	0.973 0.977	0.788 0.843

## 3. Adjustment for Experience Change

A factor of 0.972 is applied to adjust for the experience change in the proposed rate level.

## 4. Factor to Reflect the Proposed Loss-Based Expense Provisions

A factor of 1.158 is applied to include the proposed loss-based expense provisions.

## 5. Secondary Conversion Factors: Indicated Pure Premiums

The factors above, contained within section A-3, are combined multiplicatively, resulting in the following factors:

Policy Period	Manufacturing	Contracting	Office and Clerical	Goods and Services	Miscellaneous
3/12-2/13	0.888	0.890	0.891	0.888	0.883
3/13-2/14	0.839	0.841	0.842	0.839	0.835
3/14-2/15	0.859	0.860	0.861	0.859	0.854
3/15-2/16	0.888	0.890	0.891	0.888	0.883
3/16-2/17	0.950	0.952	0.953	0.950	0.945



## **APPENDIX B-I**

## Section B - Calculation of Present on Rate Level Pure Premiums

The present on rate level pure premiums are the pure premiums underlying the current rates, adjusted to the proposed level. The data sources for the above-captioned pure premiums are the partial pure premiums underlying the current rates.

## 1. Adjustment for Experience Change

A factor of 0.972 is applied to adjust for the experience change in the proposed rate level.

## 2. Factors to Adjust to the Proposed Trend Level

The pure premiums underlying the current rates contain the current trend. The change in trend factors, 0.982 and 1.000, for indemnity and medical, respectively, are applied to adjust to the proposed trend level.

## 3. Factors to Adjust to the Proposed Benefit Level

The following factors are applied to adjust the pure premiums underlying the current rates to the proposed benefit level.

Effective Date	Indemnity	Medical
January 1, 2019	1.005	1.000

## 4. Factors to Include the Proposed Loss-Based Expense Provisions

The pure premiums underlying the current rates include the current loss-based expense provisions and must be adjusted to the proposed level.

	(a) C	urrent	(b) Pro	posed
	Indemnity	Medical	Indemnity	Medical
(1) Loss Adjustment Expense	1.157	1.157	1.158	1.158
(2) Loss-based Assessment	1.000	1.000	1.000	1.000
(3) = (1) + (2) - 1.000	1.157	1.157	1.158	1.158
(4) Overall Change (3b)/(3a)			1.001	1.001

## 5. Adjustment to Obtain Expected Losses

The pure premiums underlying the current rates reflect the current Experience Rating Plan off-balance. The change in off-balance must be applied.

Industry Group	(1) Current Ratio of Manual to Standard Premium	(2) Proposed Ratio of Manual to Standard Premium	(3) Off-balance Adjustment (1)/(2)
Manufacturing	1.147	1.167	0.983
Contracting	1.128	1.141	0.989
Office & Clerical	1.090	1.102	0.989
Goods & Services	1.056	1.068	0.989
Miscellaneous	1.100	1.112	0.989



## **APPENDIX B-I**

## 6. Factors to Adjust for Proposed Industry Group Differentials

The pure premiums underlying the current rates are adjusted by the proposed industry group differentials.

Industry Group	(1) Final Differential*	(2) Adjustment to Proposed for Current Relativities**	(3) Adjusted Differential (1)x(2)
Manufacturing	1.005	1.000	1.005
Contracting	0.994	1.001	0.995
Office & Clerical	0.995	1.000	0.995
Goods & Services	0.995	1.000	0.995
Miscellaneous	1.017	1.001	1.018

\*See Appendix A-IV, column (18).

\*\*See Appendix A-IV, column (10).

## 7. Combined Conversion Factors

The factors above, contained within Section B, are combined multiplicatively, resulting in the following factors.

Industry Group	Indemnity	Medical
Manufacturing	0.948	0.961
Contracting	0.945	0.957
Office & Clerical	0.945	0.957
Goods & Services	0.945	0.957
Miscellaneous	0.967	0.980



## **APPENDIX B-I**

#### Section C – Calculation of National Pure Premiums

Finally, there are the national pure premiums, which reflect the countrywide experience for each classification adjusted to state conditions. These pure premiums reflect the countrywide experience for each classification as indicated by the latest available individual classification experience for all states for which the National Council on Compensation Insurance compiles workers compensation data.

Countrywide data is adjusted to lowa conditions in four steps. First, statewide indicated pure premiums are determined for lowa. Second, using lowa payrolls as weights, corresponding statewide-average pure premiums are computed for each remaining state. Third, the ratios of lowa statewide pure premiums to those for other states are used as adjustment factors to convert losses for other states to a basis that is consistent with the lowa indicated pure premiums. The quotient of the countrywide total of such adjusted losses divided by the total countrywide payroll for the classification is the initial pure premium indicated by national relativity. Finally, national pure premiums are balanced to the level of the state indicated pure premiums to ensure unbiased derived by formula pure premiums. Indemnity and medical pure premiums are computed separately.

#### Section D – Calculation of Derived by Formula Pure Premiums

The indicated, present on rate level and national pure premiums are credibility weighted, and the resulting derived by formula pure premiums are used to determine the final class rates.

As for the preceding pure premiums, separate computations are performed for each partial pure premium: indemnity and medical. Each partial formula pure premium is derived by the weighting of the indicated, present on rate level and national partial pure premiums. The weight assigned to the policy year indicated pure premium varies in one-percent intervals from zero percent to one hundred percent, depending upon the volume of expected losses (i.e. the product of the underlying pure premiums and the payroll in hundreds). To achieve full state credibility, a classification must have expected losses of at least: \$37,679,820 for indemnity and \$26,478,588 for medical.

The partial credibilities formula is:

```
z = [ (expected losses) / (full credibility standard) ]<sup>0.5</sup>
```

For the national pure premiums, credibility is determined from the number of lost-time claims. Full credibility standards are: 2,300 lost-time claims for indemnity and 2,000 lost-time claims for medical.

Partial credibilities are assigned using a credibility formula similar to that used for indicated pure premiums but based on the number of national cases. In no case is the national credibility permitted to exceed 50% of the complement of the state credibility.

National Credibility equals the smaller of:

[(national cases)/(full credibility standard)]<sup>0.5</sup> and [(1 – state credibility)/2]

The residual credibility (100% minus the sum of the state and national credibilities) is assigned to the present on rate level pure premium.

For example, if the state credibility is 40%, the national pure premium is assigned a maximum credibility of 30% ((100-40) / 2). The remainder is assigned to the present on rate level pure premium.

The total pure premium shown on the attached Appendix B-III is obtained by adding the indemnity and medical partial pure premiums obtained above and rounding the sum to two decimal places.



## **APPENDIX B-II**

## Adjustments to Obtain Rates

The following items are combined with the derived by formula pure premium to obtain the proposed rate:

#### 1. Test Correction Factor

The payrolls are now extended by the rates presently in effect and by the indicated rates to determine if the required change in manual premium level as calculated in Exhibit I has been achieved. Since at first this calculation may not yield the required results, an iterative process is initiated which continuously tests the proposed rates including tentative test correction factors until the required change in manual premium level is obtained. The test correction factor is applied to the derived by formula pure premiums.

The factors referred to above are set out as follows:

	Test Correction
	Factor
Manufacturing	1.0004
Contracting	0.9970
Office & Clerical	0.9932
Goods & Services	0.9977
Miscellaneous	0.9989

## 2. Ratios of Manual to Standard Premiums

The ratios of manual to standard premiums by industry group have also been excluded from the classification experience, and it is necessary to apply these factors to the derived by formula pure premiums.

	Ratio of Manual to Standard Premiums
Manufacturing	1.167
Contracting	1.141
Office & Clerical	1.102
Goods & Services	1.068
Miscellaneous	1.112

#### 3. Expense Allowance

The expense allowance is introduced into the rate by dividing the product of the proposed pure premium and the appropriate factors above by the proposed target cost ratio of 0.746 (see Exhibit II-A for derivation of this factor). This operation produces the proposed rate prior to the addition of a disease loading, if any.

#### 4. Disease Loadings

The proposed manual rates shown in this filing include specific disease loadings for those classifications where they apply. The proposed specific disease loadings are shown on the footnotes page.



## **APPENDIX B-II**

#### 5. Swing Limits

As a further step, a test is made to make certain that the proposed rates fall within the following departures from the present rates:

Manufacturing	from 23% above to 27% below
Contracting	from 21% above to 29% below
Office & Clerical	from 22% above to 28% below
Goods & Services	from 22% above to 28% below
Miscellaneous	from 24% above to 26% below

These limits have been calculated in accordance with the following formula:

Max. Deviation = Effect of the final change in rate level by industry group plus or minus 25% rounded to the nearest 1%.

The product of the swing limits and the present rate sets bounds for the proposed rate. If the calculated rate falls outside of the bounds, the closest bound is chosen as the proposed rate. When a code is limited, the underlying pure premiums are adjusted to reflect the limited rate. The classifications which have been so limited are shown below. Note that classifications that are subject to special handling may fall outside of the swing limits. A code listed below with an asterisk indicates the code's swing limit was adjusted by one cent before being applied; this is only performed when the upper and lower bounds calculated by the swing limit are equal.

An illustrative example showing the calculation of a proposed manual class rate is attached as Appendix B-III. This example demonstrates the manner in which the partial pure premiums are combined to produce a total pure premium, and shows the steps in the calculation at which the rounding takes place. The rates for other classifications are calculated in the same manner.

List of Classifications Limited by the Upper Swing	List of Classifications Limited by the Lower Swing							
None	4000 8738	6703 8815	7047	7050	7099	7337	7398	7710



#### **APPENDIX B-III**

#### Derivation of Proposed Rate - Code 8810

As previously explained in Appendix B-I, the indicated pure premiums are developed by adjusting the limited losses by a set of conversion factors. The converted losses are then summarized into indemnity and medical and then divided by payroll (in hundreds). The derivation of the indicated pure premium for the above-captioned classification follows:

#### LIMITED LOSSES (Workers Compensation Statistical Plan)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
03/01/12 - 02/28/13	0	2,340	0	1,178,353	2,961,614	620,002	847,310	1,182,195	7,061,487
03/01/13 - 02/28/14	0	0	0	1,777,202	2,822,583	760,723	1,388,453	2,159,707	7,106,073
03/01/14 - 02/28/15	0	181,412	0	788,961	2,466,558	858,044	619,707	1,901,866	5,350,816
03/01/15 - 02/29/16	0	489,752	0	763,703	1,578,466	562,985	375,615	1,345,463	5,123,117
03/01/16 - 02/28/17	0	0	0	491,307	1,335,771	315,084	810,728	1,175,187	5,237,238

#### PRIMARY CONVERSION FACTORS (Appendix B-I, Section A-1)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
03/01/12 - 02/28/13	0.911	0.875	0.925	0.812	0.780	0.925	0.888	1.092	0.939
03/01/13 - 02/28/14	0.954	0.912	0.969	0.851	0.813	0.969	0.926	1.117	0.950
03/01/14 - 02/28/15	1.033	0.967	1.050	0.922	0.863	1.050	0.982	1.138	0.961
03/01/15 - 02/29/16	1.222	1.094	1.242	1.090	0.976	1.242	1.111	1.160	0.976
03/01/16 - 02/28/17	1.760	1.295	1.788	1.607	1.182	1.788	1.316	1.236	1.004

#### EXPECTED EXCESS PROVISION AND REDISTRIBUTION (Appendix B-I, Section A-2)

After the application of the primary conversion factors, the limited losses are brought to an expected unlimited level through the application of a hazard group-specific excess loss factor. The factor is shown below:

	HAZARD GROUP: C
Excess Factor	1.224

As the excess loss factor is on a combined (indemnity and medical) basis, the following portion of the indemnity expected excess losses are redistributed to medical in order to more accurately allocate expected excess losses:

Redistribution % 40%



#### **APPENDIX B-III**

#### Derivation of Proposed Rate - Code 8810

## EXPECTED UNLIMITED LOSSES (Limited Losses x Primary Conversion Factors, then adjusted for the Excess Provision and Redistribution)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
03/01/12 - 02/28/13	0	2,323	0	1,085,414	2,620,518	650,577	853,531	1,717,230	8,390,525
03/01/13 - 02/28/14	0	0	0	1,715,657	2,603,162	836,208	1,458,499	3,154,295	8,583,671
03/01/14 - 02/28/15	0	199,001	0	825,183	2,414,717	1,022,028	690,338	2,795,006	6,554,881
03/01/15 - 02/29/16	0	607,796	0	944,311	1,747,629	793,199	473,392	2,047,558	6,343,573
03/01/16 - 02/28/17	0	0	0	895,638	1,791,073	639,083	1,210,305	1,899,098	6,673,022

## SECONDARY CONVERSION FACTORS (Appendix B-I, Section A-3)

	INDUSTRY GROUP:
Policy Period	Office and Clerical
03/01/12 - 02/28/13	0.891
03/01/13 - 02/28/14	0.842
03/01/14 - 02/28/15	0.861
03/01/15 - 02/29/16	0.891
03/01/16 - 02/28/17	0.953

#### PAYROLL, FINAL CONVERTED LOSSES (Expected Unlimited Losses x Secondary Conversion Factors)

		Indemnity	Indemnity	Medical	Medical	Total	Total	
Policy Period	Payroll	Likely	Not-Likely	Likely	Not-Likely	Indemnity	Medical	Total
03/01/12 - 02/28/13	9,007,908,264	1,546,768	3,097,447	1,530,052	7,475,958	4,644,215	9,006,010	13,650,225
03/01/13 - 02/28/14	9,334,535,637	2,148,670	3,419,919	2,655,916	7,227,451	5,568,589	9,883,367	15,451,956
03/01/14 - 02/28/15	9,538,839,728	1,590,449	2,844,792	2,406,500	5,643,753	4,435,241	8,050,253	12,485,494
03/01/15 - 02/29/16	9,750,551,608	1,548,121	2,520,476	1,824,374	5,652,124	4,068,597	7,476,498	11,545,095
03/01/16 - 02/28/17	10,035,889,230	1,462,589	2,860,313	1,809,840	6,359,390	4,322,902	8,169,230	12,492,132
Total	47,667,724,467	8,296,597	14,742,947	10,226,682	32,358,676	23,039,544	42,585,358	65,624,902
			NDICATED PL	0.048	0.089	0.14		

The present on rate level pure premiums are developed by adjusting the pure premiums underlying the current rate by the conversion factors calculated in Appendix B-I. The derivation of the present on rate level pure premiums for the above-captioned classification follows:

	Indemnity	Medical	Total
Pure Premiums Underlying Current Rate	0.057	0.093	0.15
Conversion Factors (App. B-I, Section B)	0.945	0.957	XXX
PURE PREMIUMS PRESENT ON RATE LEVEL			
(Underlying Pure Premiums) x (Conversion Factor)	0.054	0.089	0.14



## APPENDIX B-III

# Derivation of Proposed Rate - Code 8810

Industry Group - Office and Clerical, Hazard Group - C

The rate for the above-captioned classification is derived as follows:

		Indemnity	<u>Medical</u>	<u>Total</u>
1.	Indicated Pure Premium	0.048	0.089	0.14
2.	Pure Premium Indicated by National Relativity	0.044	0.074	0.12
3.	Pure Premium Present on Rate Level	0.054	0.089	0.14
4.	State Credibilities	83%	100%	ххх
5.	National Credibilities	8%	0%	XXX
6.	Residual Credibilities = 100% - (4) - (5)	9%	0%	ххх
7.	Derived by Formula Pure Premiums = (1) x (4) + (2) x (5) + (3) x (6)	0.048	0.089	0.14
8.	Test Correction Factor	0.9932	0.9932	ххх
9.	Underlying Pure Premiums = (7) x (8) *	0.052	0.088	0.14
10.	Ratio of Manual to Standard Premium			1.102
11.	Target Cost Ratio			0.746
12.	Rate = (9) x (10) / (11)			0.21
13.	Rate Within Swing Limits			0.21
	Current Rate x Swing Limits a) Lower bound = 0.22 x 0.720 = 0.16 b) Upper bound = 0.22 x 1.220 = 0.26			
14.	Pure Premiums Underlying Proposed Rate* = ((14TOT) / (9TOT)) x (9) ; (14TOT) = (13) x (11) / (10)	0.052	0.088	0.14
15.	Disease, Catastrophe and/or Miscellaneous Loadings			0.00
16.	Final Loaded Rate			0.21

\* Indemnity pure premium is adjusted for the rounded total pure premium: Indemnity Pure Premium = Total Pure Premium - Medical Pure Premium



# **APPENDIX B-IV**

## I. Determination and Distribution of Premium Level Change to "F" Classifications

The Workers Compensation Statistical Plan (WCSP) data is used to determine the overall "F" classifications (F-class) premium level change as well as the individual change by the various classifications. There are three sets of pure premiums for each classification: indicated, present on rate level, and national pure premiums. All sets of pure premiums are adjusted to the common proposed level that is explained further in this exhibit. These three sets of pure premiums are credibility weighted and the results, the derived by formula pure premiums, are adjusted for additional proposed components (Section II) to determine the indicated rates. The payrolls are extended by the rates presently in effect and by the indicated rates. The rates are limited to the swing limits based on 25% above and 25% below the current rates. This results in the indicated rate level change of -7.8%.

## Section A – Calculation of F-Class Indicated Pure Premiums

The payroll and loss data reported are from the WCSP data by class code for the latest available five policy periods.

## Section A-1 – Calculation of Primary Conversion Factors

## 1. Factors to Adjust to the Proposed Benefit Levels

The state and federal losses are adjusted to the proposed state and federal benefit levels, respectively.

	STATE ACT						
Policy Period	Fatal	Permanent Total (P.T.)	Permanent Partial (P.P.)	Temporary Total (T.T.)	Medical		
1/12 - 12/12	1.009	1.025	0.900	1.025	1.000		
1/13 - 12/13	1.009	1.025	0.900	1.025	1.000		
1/14 - 12/14	1.009	1.025	0.900	1.025	1.000		
1/15 - 12/15	1.009	1.025	0.900	1.025	1.000		
1/16 - 12/16	1.009	1.025	0.910	1.025	1.000		

		Permanent Total	Permanent Partial	Temporary Total	
Policy Period	Fatal	(P.T.)	(P.P.)	(T.T.)	Medical
1/12 - 12/12	1.000	1.000	1.000	1.000	1.000
1/13 - 12/13	1.000	1.000	1.000	1.000	1.000
1/14 - 12/14	1.000	1.000	1.000	1.000	1.000
1/15 - 12/15	1.000	1.000	1.000	1.000	1.000
1/16 - 12/16	1.000	1.000	1.000	1.000	1.000

FEDERAL ACT

## 2. Factors to Adjust to the Proposed Trend Level

The following factors are applied to trend the losses in each policy year to the proposed rating year. The selected annual trends utilized were 0.980 and 0.990 for indemnity and medical, respectively.

Policy Period	Indemnity	Medical
1/12 - 12/12	0.851	0.923
1/13 - 12/13	0.868	0.932
1/14 - 12/14	0.886	0.941
1/15 - 12/15	0.904	0.951
1/16 - 12/16	0.922	0.961



## **APPENDIX B-IV**

## Section A-1 Calculation of Primary Conversion Factors (continued)

## 3. Limited Loss Development Factors

The following factors are applied to develop the losses from first through fifth report to an ultimate basis utilizing countrywide data.

	Inde	mnity	Medical		
Policy Period	Likely- to-Develop	Not-Likely- to-Develop	Likely- to-Develop	Not-Likely- to-Develop	
1/12 - 12/12	1.096	1.034	1.192	1.025	
1/13 - 12/13	1.141	1.045	1.237	1.020	
1/14 - 12/14	1.329	1.095	1.288	1.044	
1/15 - 12/15	1.528	1.241	1.435	1.071	
1/16 - 12/16	2.480	1.785	1.703	1.136	

## 4. Primary Conversion Factors = (1) x (2) x (3)

The factors above contained within Section A-1, are combined multiplicatively, resulting in the following factors for the Likely-to-Develop (L) and Not-Likely-to-Develop (NL) groupings.

	STATE ACT								
	Fatal	Fatal		P.P.	P.P.	T.T.	T.T.	Medical	Medical
Policy Period	(L)	(NL)	P.T.*	(L)	(NL)	(L)	(NL)	(L)	(NL)
1/12 - 12/12	0.941	0.888	0.956	0.839	0.792	0.956	0.902	1.100	0.946
1/13 - 12/13	0.999	0.915	1.015	0.891	0.816	1.015	0.930	1.153	0.951
1/14 - 12/14	1.188	0.979	1.207	1.060	0.873	1.207	0.994	1.212	0.982
1/15 - 12/15	1.394	1.132	1.416	1.243	1.010	1.416	1.150	1.365	1.019
1/16 - 12/16	2.307	1.661	2.344	2.081	1.498	2.344	1.687	1.637	1.092

FEDERAL ACT									
	Fatal	Fatal		P.P.	P.P.	T.T.	T.T.	Medical	Medical
Policy Period	(L)	(NL)	P.T.*	(L)	(NL)	(L)	(NL)	(L)	(NL)
1/12 - 12/12	0.933	0.880	0.933	0.933	0.880	0.933	0.880	1.100	0.946
1/13 - 12/13	0.990	0.907	0.990	0.990	0.907	0.990	0.907	1.153	0.951
1/14 - 12/14	1.177	0.970	1.177	1.177	0.970	1.177	0.970	1.212	0.982
1/15 - 12/15	1.381	1.122	1.381	1.381	1.122	1.381	1.122	1.365	1.019
1/16 - 12/16	2.287	1.646	2.287	2.287	1.646	2.287	1.646	1.637	1.092

\* Permanent Total losses are always assigned to the Likely-to-Develop grouping.



## **APPENDIX B-IV**

## Section A-2 – Expected Excess Provision and Redistribution

To reduce distortions in individual class rate indications, individual claim amounts are subject to a maximum limit of \$500,000. Multiple claim accidents are limited to three times the individual claim loss limitation. After the application of the primary conversion factors, the limited losses are brought to an expected unlimited level through the application of excess loss factors by hazard group. These factors are shown below.

Hazard Group	A	В	С	D	E	F	G
(1) Excess Ratios	0.115	0.156	0.183	0.224	0.270	0.316	0.372
(2) Excess Factors 1/(1-(1))	1.130	1.185	1.224	1.289	1.370	1.462	1.592

As the excess loss factors are on a combined (indemnity and medical) basis, a portion (40%) of the indemnity expected excess losses are redistributed to medical in order to more accurately allocate expected excess losses. Since a portion of the expected excess losses are redistributed in an additive manner, the expected excess factors shown above cannot be combined multiplicatively with either the primary or secondary loss conversion factors.

## Section A-3 – Calculation of Secondary Conversion Factors

The following factors are applied to include the proposed loss-based expenses. The state losses are adjusted to reflect the proposed loss-based expenses. The federal losses are adjusted to reflect the proposed USL&HW Special Fund Assessment and loss adjustment expense. The combined\*\* factors are based on a combined indemnity and medical loss-weighted average of the above loss-based expenses by policy period.

Policy Period	State Act	Federal Act
1/12 - 12/12	1.158	1.184
1/13 - 12/13	1.158	1.220
1/14 - 12/14	1.158	1.158
1/15 - 12/15	1.158	1.212
1/16 - 12/16	1.158	1.212

\*\* See Section B.3 for the indemnity and medical breakdown of the proposed loss-based expenses.



## **APPENDIX B-IV**

## Section B – Present on Rate Level

#### 1. Benefits

The current underlying pure premiums are adjusted by the weighted impact of the proposed state and federal benefit levels. The distribution of state and federal losses was used to determine the weighted effects.

State Weight (St%)	0.192
Federal Weight (Fed%)	0.808

	Indemnity	Medical	Total
(a) State Laws	1.005	1.000	1.002
(b) Federal Laws	1.000	1.000	1.000
(c) Weighted Laws = [(a)xSt%] + [(b)xFed%]	1.001	1.000	1.000

## 2. Trend

Since the trend in the current underlying pure premiums is adequate for the current rating year, additional trend is applied to bring the underlyings to the proposed rating year.

Indemnity	Medical
0.980	0.990



## **APPENDIX B-IV**

# Section B – Present on Rate Level (continued)

## 3. Loss-Based Expenses

The current underlying pure premiums are adjusted to reflect the change in the weighted effect of the loss-based expense provisions.

Proposed:

STATE ACT			
	Indemnity	Medical	Total
(a) Loss Adjustment Expense	1.158	1.158	1.158
(b) Loss-Based Assessment	1.000	1.000	1.000
(c) Total = (a) + (b) - 1	1.158	1.158	1.158

FEDERAL ACT			
	Indemnity	Medical	Total
(d) Loss Adjustment Expense	1.158	1.158	1.158
(e) Loss-Based Assessment	1.113	1.000	1.065
(f) Total = (d) + (e) - 1	1.271	1.158	1.223

	Indemnity	Medical	Total
(g) Weighted Proposed Expenses = [(c) x St%] + [(f) x Fed%]	1.249	1.158	1.211

Current:

#### STATE ACT

	Indemnity	Medical	Total
(h) Loss Adjustment Expense	1.157	1.157	1.157
(i) Loss-Based Assessment	1.000	1.000	1.000
(j) Total = (h) + (i) - 1	1.157	1.157	1.157

	FEDERAL ACT		
	Indemnity	Medical	Total
(k) Loss Adjustment Expense	1.157	1.157	1.157
(I) Loss-Based Assessment	1.119	1.000	1.071
(m) Total = (k) + (l) - 1	1.276	1.157	1.228
	Indemnity	Medical	Total

1.253

1.157

1.214

Change:

	Indemnity	Medical	Total
Weighted Expense Change in Loss-Based Expenses = [(g) / (n)]	0.997	1.001	0.998

## 4. Conversion Factors = $(1) \times (2) \times (3)$

(n) Weighted Current Expenses =

[(j) x St%] + [(m) x Fed%]

The factors have been applied multiplicatively resulting in the following factors.

Indemnity	Medical
0.978	0.991



## **APPENDIX B-IV**

## Section C – National Pure Premiums

The latest three years of state and federal losses for states in which NCCI compiles workers compensation data are separately adjusted to the same level as the indicated and present on rate level pure premiums.

## Class Code 9077

For Code 9077, the indicated, national and present on rate level pure premiums were calculated as described previously in Sections A, B and C but using the non-appropriated benefit changes and the federal loss-based expenses.

## Section D – Derived by Formula Pure Premiums

The derived by formula pure premiums are calculated by a process similar to that of the industrial codes, which is described in Appendix B-I, Section D. To achieve full state credibility, a classification must have expected losses of at least: \$125,475,300 for indemnity and \$54,928,000 for medical.

## **II. Calculation of Proposed Rates**

The following items are combined with the derived by formula pure premiums to obtain the proposed rate:

A. Test Correction Factor	1.0000
<b>B. Ratio of Manual Premium to Earned Premium</b> (determined on a countrywide basis)	1.230
C. Expense Allowance	0.746

The expense allowance is introduced into the rate by dividing the product of the proposed pure premiums and the appropriate factors above by the proposed target cost ratio.

#### **D. Swing Limits**

No classifications were adjusted on account of swing limits.



### **APPENDIX B-IV**

#### Derivation of Proposed Rate - Code 6872

The indicated pure premiums are developed by adjusting the limited losses by a set of conversion factors. The converted losses are then summarized into indemnity and medical and then divided by payroll (in hundreds). The derivation of the indicated pure premium for the above-captioned classification follows:

#### STATE ACT - LIMITED LOSSES (Workers Compensation Statistical Plan)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
01/01/12 - 12/31/12	0	0	0	0	0	0	0	0	0
01/01/13 - 12/31/13	0	0	0	0	434,809	0	0	0	172,305
01/01/14 - 12/31/14	0	0	0	0	8,803	0	0	0	27,629
01/01/15 - 12/31/15	0	0	0	0	0	0	0	0	11,743
01/01/16 - 12/31/16	0	0	0	0	0	0	0	0	521

### FEDERAL ACT - LIMITED LOSSES (Workers Compensation Statistical Plan)

Policy Period	Fatal Likely	Fatal Not-Likely	Permanent Total	Permanent Partial Likely	Permanent Partial Not-Likely	Temporary Total Likely	Temporary Total Not-Likely	Medical Likely	Medical Not-Likely
01/01/12 - 12/31/12	0	0	0	0	0	0	0	0	0
01/01/13 - 12/31/13	0	0	0	0	0	0	0	0	0
01/01/14 - 12/31/14	0	0	0	0	0	0	0	0	0
01/01/15 - 12/31/15	0	0	0	0	0	0	0	0	0
01/01/16 - 12/31/16	0	0	0	0	0	0	0	0	0

#### STATE ACT - PRIMARY CONVERSION FACTORS (Appendix B-IV, Section A-1)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
01/01/12 - 12/31/12	0.941	0.888	0.956	0.839	0.792	0.956	0.902	1.100	0.946
01/01/13 - 12/31/13	0.999	0.915	1.015	0.891	0.816	1.015	0.930	1.153	0.951
01/01/14 - 12/31/14	1.188	0.979	1.207	1.060	0.873	1.207	0.994	1.212	0.982
01/01/15 - 12/31/15	1.394	1.132	1.416	1.243	1.010	1.416	1.150	1.365	1.019
01/01/16 - 12/31/16	2.307	1.661	2.344	2.081	1.498	2.344	1.687	1.637	1.092

#### FEDERAL ACT - PRIMARY CONVERSION FACTORS (Appendix B-IV, Section A-1)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
01/01/12 - 12/31/12	0.933	0.880	0.933	0.933	0.880	0.933	0.880	1.100	0.946
01/01/13 - 12/31/13	0.990	0.907	0.990	0.990	0.907	0.990	0.907	1.153	0.951
01/01/14 - 12/31/14	1.177	0.970	1.177	1.177	0.970	1.177	0.970	1.212	0.982
01/01/15 - 12/31/15	1.381	1.122	1.381	1.381	1.122	1.381	1.122	1.365	1.019
01/01/16 - 12/31/16	2.287	1.646	2.287	2.287	1.646	2.287	1.646	1.637	1.092



### **APPENDIX B-IV**

#### Derivation of Proposed Rate - Code 6872

#### EXPECTED EXCESS PROVISION AND REDISTRIBUTION (Appendix B-IV, Section A-2)

After the application of the primary conversion factors, the limited losses are brought to an expected unlimited level through the application of a hazard group-specific excess loss factor. The factor is shown below:

	HAZARD GROUP: G
Excess Factor	1.592

As the excess loss factor is on a combined (indemnity and medical) basis, the following portion of the indemnity expected excess losses are redistributed to medical in order to more accurately allocate expected excess losses:

Redistribution % 40%

#### STATE ACT - EXPECTED UNLIM LOSSES (Lim Losses x Primary Conv Factors, then adjusted for the Excess Provision and Redistribution)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
01/01/12 - 12/31/12	0	0	0	0	0	0	0	0	0
01/01/13 - 12/31/13	0	0	0	0	480,907	0	0	0	344,995
01/01/14 - 12/31/14	0	0	0	0	10,416	0	0	0	45,025
01/01/15 - 12/31/15	0	0	0	0	0	0	0	0	19,054
01/01/16 - 12/31/16	0	0	0	0	0	0	0	0	906

#### FEDERAL ACT - EXPECTED UNLIM LOSSES (Lim Losses x Primary Conv Factors, then adjusted for the Excess Provision and Redistribution)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
01/01/12 - 12/31/12	0	0	0	0	0	0	0	0	0
01/01/13 - 12/31/13	0	0	0	0	0	0	0	0	0
01/01/14 - 12/31/14	0	0	0	0	0	0	0	0	0
01/01/15 - 12/31/15	0	0	0	0	0	0	0	0	0
01/01/16 - 12/31/16	0	0	0	0	0	0	0	0	0

#### STATE ACT - SECONDARY CONVERSION FACTORS (Appendix B-IV, Section A-3)

	INDUSTRY GROUP:
Policy Period	F-Class
01/01/12 - 12/31/12	1.158
01/01/13 - 12/31/13	1.158
01/01/14 - 12/31/14	1.158
01/01/15 - 12/31/15	1.158
01/01/16 - 12/31/16	1.158

#### FEDERAL ACT - SECONDARY CONVERSION FACTORS (Appendix B-IV, Section A-3)

	INDUSTRY GROUP:
Policy Period	F-Class
01/01/12 - 12/31/12	1.184
01/01/13 - 12/31/13	1.220
01/01/14 - 12/31/14	1.158
01/01/15 - 12/31/15	1.212
01/01/16 - 12/31/16	1.212



### **APPENDIX B-IV**

#### Derivation of Proposed Rate - Code 6872

#### TOTAL - PAYROLL, FINAL CONVERTED LOSSES

		Indemnity	Indemnity	Medical	Medical	Total	Total	
Policy Period	Payroll	Likely	Not-Likely	Likely	Not-Likely	Indemnity	Medical	Total
01/01/12 - 12/31/12	153,449	0	0	0	0	0	0	0
01/01/13 - 12/31/13	2,095,925	0	556,890	0	399,504	556,890	399,504	956,394
01/01/14 - 12/31/14	2,525,687	0	12,062	0	52,139	12,062	52,139	64,201
01/01/15 - 12/31/15	2,371,350	0	0	0	22,065	0	22,065	22,065
01/01/16 - 12/31/16	873,862	0	0	0	1,049	0	1,049	1,049
Total	8,020,273	0	568,952	0	474,757	568,952	474,757	1,043,709
		INDICATED PURE PREMIUM				7.094	5.919	13.01

The present on rate level pure premiums are developed by adjusting the pure premiums underlying the current rate by the conversion factors. The derivation of the present on rate level pure premiums for the above-captioned classification follows:

	Indemnity	Medical	Total
Pure Premiums Underlying Current Rate	4.925	5.095	10.02
Conversion Factors (Section B)	0.978	0.991	XXX
PURE PREMIUMS PRESENT ON RATE LEVEL			
(Underlying Pure Premiums) x (Conversion Factor)	4.817	5.049	9.87



### **APPENDIX B-IV**

## Derivation of Proposed Rate - Code 6872

Industry Group - F-Class, Hazard Group - G

The rate for the above-captioned classification is derived as follows:

		Indemnity	<u>Medical</u>	<u>Total</u>
1.	Indicated Pure Premium	7.094	5.919	13.01
2.	Pure Premium Indicated by National Relativity	3.257	3.793	7.05
3.	Pure Premium Present on Rate Level	4.817	5.049	9.87
4.	State Credibilities	6%	9%	ххх
5.	National Credibilities	29%	31%	XXX
6.	Residual Credibilities = 100% - (4) - (5)	65%	60%	XXX
7.	Derived by Formula Pure Premiums = (1) x (4) + (2) x (5) + (3) x (6)	4.501	4.738	9.24
8.	Test Correction Factor	1.0000	1.0000	xxx
9.	Underlying Pure Premiums = (7) x (8) *	4.502	4.738	9.24
10.	Ratio of Manual to Standard Premium			1.230
11.	Target Cost Ratio			0.746
12.	Rate = (9) x (10) / (11)			15.23
13.	Rate Within Swing Limits			15.23
	Current Rate x Swing Limits a) Lower bound = 16.28 x 0.750 = 12.21 b) Upper bound = 16.28 x 1.250 = 20.35			
14.	Pure Premiums Underlying Proposed Rate* = ((14TOT) / (9TOT)) x (9) ; (14TOT) = (13) x (11) / (10)	4.502	4.738	9.24
15.	Disease, Catastrophe and/or Miscellaneous Loadings			0.00
16.	Final Loaded Rate			15.23

\* Indemnity pure premium is adjusted for the rounded total pure premium: Indemnity Pure Premium = Total Pure Premium - Medical Pure Premium



# Workers Compensation Rate Filing – January 1, 2020

# Appendix C – Memoranda for Laws and Assessments

Appendix C provides details on changes affecting workers compensation benefit costs that are not yet reflected in the on-level factors shown in Appendix A-I. Such changes may result from annual updates in medical reimbursement levels or other changes that directly affect worker compensation benefit levels. In addition, changes to the administration of the workers compensation system, including benefit levels, may result from specific regulatory, legislative, or judicial action. The overall effect of benefit changes displayed in Appendix C is calculated as of the benefit effective date, which may differ from the overall impact on the filing as shown in the Executive Summary.

The following changes affecting Iowa benefit levels are detailed in this section of the filing:

- Impact of Iowa Senate File 2417, Effective January 1, 2019
- Longshore and Harbor Workers' Compensation Act Annual Assessment



# **APPENDIX C-I**

# ANALYSIS OF IOWA SENATE FILE 2417 Effect of Income Tax Changes on Workers Compensation Benefits Effective January 1, 2019

Senate File 2417 (SF 2417) lowered most individual state income tax rates in lowa beginning in tax year 2019<sup>1</sup>, thereby resulting in higher net pay or "spendable wages" on average<sup>2</sup> for employees in the state. In turn, this impacts the amount of indemnity benefits to be paid to injured workers in lowa under the Workers Compensation Act, since the rate of compensation for fatal, total disability, and partial disability benefits is 80% of spendable wages, rather than gross wages. Hence, lower taxes and higher spendable wages will lead to higher workers compensation (WC) benefits, on average, in lowa.

The approach used in calculating the effect of SF 2417 on WC benefits resulting from the expected increase in spendable wages is as follows:

- 1. Begin with the <u>2018</u> Iowa Withholding Tax Tables, along with the <u>2019</u> Federal Withholding Tax Tables for Single and for Married Filing Jointly taxpayers.
- 2. Estimate the appropriate number of exemptions for taxpayers based on filing status (using countrywide distributions of the number of dependents in disability and fatal cases).
- Calculate spendable wages by gross earnings bracket, accounting for federal income tax, FICA<sup>3</sup> taxes, and state income taxes for each of the following four situations: (1) Single, (2) Single, Head of Household, (3) Married, Single Earner, and (4) Married, Dual Earner.
- 4. Calculate the average weekly benefits (AWB) for the four situations using a countrywide distribution of workers and their wages<sup>4</sup>, indexed to the Iowa average weekly wage<sup>5</sup>, for each injury type (Fatal, Permanent Total, Permanent Partial, and Temporary Total).
- 5. Calculate the AWB for each injury type weighted across the four situations<sup>6</sup>.
- 6. Repeat steps 1 through 5, using the <u>2019</u> Iowa Withholding Tax Tables.
- 7. Calculate the ratios of the 2019 AWB to the 2018 AWB for each injury type.
- 8. Determine the indemnity cost distribution by injury type<sup>7</sup>.
- 9. Using the indemnity cost distribution (Step 8) and the changes in the AWB by injury type (Step 7), calculate the effect of SF 2417 on total indemnity benefit costs.
- 10. Multiply the impact on total indemnity benefit costs (Step 9) by the percentage of losses attributed to indemnity benefits<sup>8</sup> to determine the impact of SF 2417 on overall benefit costs.

<sup>&</sup>lt;sup>1</sup> SF 2417 contains additional changes to Iowa income tax rates which are scheduled to become effective after 2019. Only changes affecting Tax Year 2019 income taxes are considered in this analysis.

<sup>&</sup>lt;sup>2</sup> Note that the annual indexing of Iowa state income tax brackets (which increase progressively with income) slightly increases spendable wages and thus WC benefits. This effect is negligible when considered in isolation but is included in this analysis in determining the overall change due to tax rate revisions.

<sup>&</sup>lt;sup>3</sup> Federal Insurance Contributions Act (FICA) taxes are payroll taxes which go towards the funding of the Social Security program and Medicare.

<sup>&</sup>lt;sup>4</sup> Based on NCCI Detailed Claim Information data.

<sup>&</sup>lt;sup>5</sup> Forecasted using the Bureau of Labor Statistics Quarterly Census of Employment and Wages, for all private sector employment, and adjusted to reflect injured workers wages.

<sup>&</sup>lt;sup>6</sup> Based on countrywide distributions of average dependents by type (e.g., spouse, spouse with one child, parent, etc.) for fatal and for disability cases.

<sup>&</sup>lt;sup>7</sup> NCCI Unit Statistical Plan data for the 24-month policy period ending 2/28/2016 on the 07/01/2018 law level and developed to an ultimate basis by type of injury.

<sup>&</sup>lt;sup>8</sup> NCCI Financial Call data for Iowa for Policy Years 2015 and 2016 projected to 1/1/2019.



# **APPENDIX C-I**

# ANALYSIS OF IOWA SENATE FILE 2417 Effect of Income Tax Changes on Workers Compensation Benefits Effective January 1, 2019

Based on the above calculations, the impact of SF 2417 on indemnity benefits is +0.5% for all injury types. As indemnity benefits represent approximately 42% of total benefit costs in Iowa, the impact of SF 2417 on overall WC system costs is +0.2 (= +0.5% x 42%).



## **APPENDIX C-II**

## U.S. Longshore and Harbor Workers' Compensation Act Assessment

The F-class and Program II, Option II maritime class voluntary rates and assigned risk rates include the following provision for the federal assessment:

1.) Estimated Total Expense Needed for 2018 *	107,000,000
2.) Compensation Payments Reported (on indemnity only) in 2017 *	948,926,168
3.) Assessment Rate on Indemnity Losses (1) / (2)	11.3%

## Breakdown of Losses Under the Longshore and Harbor Workers Act

4.)	Indemnity Losses (Combination of 1st through 3rd reports) #	44,388,071
5.)	Medical Losses (Combination of 1st through 3rd reports) #	32,733,507
6.)	Total Losses (4) + (5)	77,121,578
7.)	Assessment Rate on Total Losses { (3) x (4) } / (6)	6.5%

## \* Source: U.S. Department of Labor

# Source: On-leveled and developed USL&HW losses - statistical plan data



# Workers Compensation Rate Filing – January 1, 2020

# Appendix D – Internal Rate of Return Analysis

Appendix D provides details of the calculation of the profit and contingency provision in the Internal Rate of Return (IRR) Model.



## **Overview**

According to actuarial principles, insurance rates must be determined such that insurers can be expected to earn an appropriate rate of return. Analysis and determination of a profit and contingency (P&C) provision is necessary to ensure this objective is achieved. To determine the profit and contingency provision, NCCI first uses market-based financial methods to estimate the rate of return (also known as the cost of capital) required by investors of securities with a similar risk profile to workers compensation insurance. NCCI then performs an Internal Rate of Return (IRR) analysis to estimate the profit and contingency provised rates for insurers to earn the cost of capital, after accounting for investment income.

The IRR model is based on the principle that the internal rate of return from an investment opportunity equals the investor's cost of capital if the sum of all cash flows from that investment, discounted at the cost of capital, equals zero. In the case of workers compensation insurance, cash flows to the capital providers are comprised of insurance cash flows, investment income, and commitment and release of capital in support of the insurance transaction.

- The insurance cash flows are estimated based on premiums earned less payments for losses and expenses, as included in this rate filing, after recognizing the impact of federal income taxes.
- Investment income on reserves and surplus depends on an after-tax return on investment (Rol), which is estimated using a combination of current financial market data and forecasts.
- The cost of capital used is a weighted average cost of capital (WACC), which takes into account both debt and equity components of a representative insurer's capital structure.

## **IRR Model Inputs and Results**

The model estimates the P&C provision necessary in order for the proposed rates to cover the cost of capital. The P&C provision is estimated using two different assumptions regarding the return on investment and cost of capital:

- The "Static" estimate of the P&C provision assumes that the return on investment and the WACC do not change over time, but remain static at their indicated market values at the time the model was run.
- The "Dynamic" estimate assumes that the return on investment and WACC vary over time. The investment portfolio is assumed to be reinvested at future forecasted yields as securities mature, and WACC varies to reflect future expected costs of equity and debt. The starting point for the Dynamic estimates is January 1, 2020.

The following table summarizes the inputs and results of the model under these two scenarios.

## TABLE 1: IRR MODEL INPUTS AND RESULTS

Inputs:			
(1)	Expenses and Taxes as a Percentage of Net Premium at NCCI Level		20.00%
(2)	Reserve-to-Surplus Ratio		1.82
(3)	Cash Flow Patterns		. See Table 2
(4)	Return on Investments	<u>Static</u> 3.26%	<u>Dynamic*</u> 3.66% - 4.58%
(5)	Weighted Average Cost of Capital	7.83%	8.37% - 9.46%
<u>Results</u>		<b>.</b>	
(6)	Indicated Profit and Contingency Provision	<u>Static</u> -0.43%	<u>Dynamic</u> -1.23%
(7)	Loss and Loss Adjustment Expense Provision [100% - (6) - (1) ]	80.43%	81.23%

### Table Notes:

It is assumed that no policyholders dividends are paid and that there are no rate departures (deviations or schedule rating). (1) Expense provisions and taxes derived from the filing.

(2) Calculated from Best's 2018 Aggregates & Averages, for Commercial Casualty Composite, as the weighted average of Loss, LAE, and Unearned Premium Reserves to Policyholder Surplus, for years 2013 - 2017.

\* See Table 3 for details by time period.



## TABLE 2: CASH FLOW PATTERNS (CUMULATIVE)

# TABLE 3: DYNAMIC ESTIMATE

Co           Time         Pr           0.00	(1) licy-Year ollected remium - 12.63%	(2) Earned Premium	(3) Written	(4)	(5) Paid		(1)	(2)
Co Time Pr 0.00 0.25 0.50 0.75	licy-Year ollected remium -	Earned				1 []	( ' '	
Co           Time         Pt           0.00         0.25           0.50         0.75	ollected remium -		Written		Fail 1		1	Weighted
Time         Pr           0.00         0.25           0.50         0.75	remium -			Expenses	Losses		Return on	Average Cost
0.00 0.25 0.50 0.75	-	Fremium	Premium	and Taxes	and LAE	Tim		of Capital
0.25 0.50 0.75	- 12.63%		Fleilliulli	anu raxes				
0.50 0.75	12.63%	-	-	-	-	0.0		-
0.75		3.60%	28.80%	12.81%	0.79%	0.2		8.37%
	29.48%	13.91%	53.70%	29.22%	3.05%	0.5		8.43%
1 00	52.52%	30.55%	79.40%	51.24%	6.69%	0.7		
1.00	75.82%	52.98%	100.00%	73.23%	11.60%	1.0	0 3.65%	8.32%
1.25	89.22%	74.38%		85.29%	20.08%	1.2	5 3.67%	8.44%
1.50	97.02%	89.06%		92.31%	28.55%	1.5	0 3.69%	8.59%
1.75	100.00%	97.43%		100.00%	37.03%	1.7	5 3.74%	8.78%
2.00		100.00%			45.50%	2.0	0 3.77%	9.02%
2.25					50.05%	2.2		
2.50					54.60%	2.5		9.28%
2.75					59.15%	2.7		
3.00					63.70%	3.0		
3.25 3.50					66.45% 69.20%	3.2 3.5		9.31% 9.30%
3.75					71.95%	3.7		9.29%
4.00					74.70%	4.0		9.27%
4.25					76.18%	4.2		9.29%
4.50					77.65%	4.5		
4.75					79.13%	4.7		9.32%
5.00					80.60%	5.0		9.33%
6.00					83.80%	6.0	0 4.03%	9.42%
7.00					85.40%	7.0		9.59%
8.00					86.80%	8.0	0 4.26%	9.64%
9.00					88.70%	9.0	0 4.45%	9.60%
10.00					89.70%	10.0	0 4.43%	9.54%
11.00					90.20%	11.0	0 4.40%	9.50%
12.00					91.20%	12.0	0 4.39%	9.47%
13.00					91.80%	13.0	0 4.39%	9.46%
14.00					92.20%	14.0		9.44%
15.00					93.00%	15.0		9.44%
16.00					93.40%	16.0		9.43%
17.00					93.70%	17.0		9.43%
18.00					94.10%	18.0		9.43%
19.00					94.20%	19.0		9.44%
20.00					94.50%	20.0		9.44%
20.00					94.30 % 94.80%	20.0		9.46%
22.00					94.00 % 95.10%	21.0		9.46%
22.00					95.10% 95.60%			9.46%
						23.0		
24.00					95.80%	24.0		
25.00					96.10%	25.0		9.46%
26.00					96.50%	26.0		9.46%
27.00					96.70%	27.0		9.46%
28.00					96.70%	28.0		9.46%
29.00					96.90%	29.0		9.46%
30.00					97.20%	30.0		9.46%
31.00					97.50%	31.0		9.46%
32.00					98.21%	32.0	0 4.58%	9.46%
33.00					98.87%	33.0		9.46%
34.00					99.46%	34.0		9.46%
35.00					100.00%	35.0		

Table 2 Notes:

Table 2 shows cumulative cash flows. For ease of reading no additional numbers are shown after a column reaches 100% cumulative cash flow.

(1) Derived from estimates of premium distribution and payment terms by size of policy.

(2) Based on written premium pattern assuming uniform writings within quarters and standard quarterly earning pattern.

(3) Based on this jurisdiction's premium writings by quarter.

(4) Expenses assumed paid as premium is collected; timing of taxes based on NCCI's Tax and Assessment Directory.

(5) Derived from loss development data underlying this rate filing. Payouts for the first 31 years are based upon the ratio of paid losses to incurred losses from the most recent 31 policy years for which data is available. For the following years, loss payouts are assumed to trail off geometrically, with an adjustment so that the payout will be complete at 35 years.

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## **Calculation Details**

The tables in the following pages show the detailed calculations of the IRR model.

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Appendix B: Federal Income Tax Incurred from Insurance Operations
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Appendix C: Reserve-to-Surplus Ratio

Note: Although values are displayed to 4 decimal places in the following tables, the calculations themselves are carried to the full precision of the computer.



#### **Calculation Details - Static Estimate**

### TABLE 4: DERIVATION OF INSURANCE CASH FLOW (STATIC ESTIMATE)

Collected Premium         Expense and Taxes         Paid Losses and LAE         Fader Income Tax         Insurance Cash flow           0.00         - <td< th=""><th> (4)</th><th>(0)</th><th>(0)</th><th>(4)</th><th>(5)</th></td<>	 (4)	(0)	(0)	(4)	(5)
Premium         and Taxes Factor         and LAE Factor         Income Tax Factor         Cash flow Factor           0.00         - <t< td=""><td>(1)</td><td>(2)</td><td>(3)</td><td>(4)</td><td>(5)</td></t<>	(1)	(2)	(3)	(4)	(5)
Time         Factor         Factor         Factor         Factor         Factor           0.00         .         .         .         .         .         .           0.25         0.1263         0.0256         0.0063         0.0060         0.00           0.50         0.2548         0.0584         0.0245         0.0120         0.13           0.75         0.5252         0.1025         0.0533         0.0240         0.44           1.25         0.8922         0.1706         0.1615         0.0208         0.55           1.50         0.9702         0.1846         0.2296         0.0176         0.53           1.75         1.0000         0.2000         0.3659         0.0113         0.44           2.00         1.0000         0.2000         0.4391         0.0097         0.33           2.75         1.0000         0.2000         0.5123         0.0081         0.223           3.50         1.0000         0.2000         0.5566         0.0070         0.22           3.75         1.0000         0.2000         0.5666         0.0070         0.22           3.75         1.0000         0.2000         0.6364         0.0056 <t< td=""><td></td><td></td><td></td><td></td><td></td></t<>					
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $					-
0.25         0.1263         0.0256         0.0063         0.0120         0.10           0.50         0.2948         0.0584         0.0245         0.0120         0.13           1.00         0.7582         0.1465         0.0933         0.0240         0.44           1.25         0.8922         0.1706         0.1615         0.0208         0.53           1.75         1.0000         0.2000         0.2978         0.0144         0.44           2.00         1.0000         0.2000         0.4625         0.0105         0.33           2.50         1.0000         0.2000         0.4757         0.0089         0.33           3.00         1.0000         0.2000         0.5743         0.0076         0.22           3.50         1.0000         0.2000         0.5787         0.0065         0.11           4.45         1.0000         0.2000         0.5786         0.0070         0.22           3.75         1.0000         0.2000         0.6127         0.0065         0.11           4.50         1.0000         0.2000         0.6127         0.0056         0.11           4.51         1.0000         0.2000         0.6127         0.0056         <	Factor	Factor	Factor	Factor	Factor
0.50         0.2948         0.0584         0.0245         0.0120         0.15           0.75         0.5252         0.1025         0.0538         0.0180         0.33           1.00         0.7582         0.1465         0.0933         0.0240         0.44           1.25         0.8922         0.1706         0.1615         0.0208         0.53           1.50         0.9702         0.1846         0.22978         0.0144         0.44           2.00         1.0000         0.2000         0.3659         0.0113         0.43           2.50         1.0000         0.2000         0.4425         0.0105         0.33           2.75         1.0000         0.2000         0.4457         0.0089         0.33           3.00         1.0000         0.2000         0.5123         0.0081         0.223           3.50         1.0000         0.2000         0.5787         0.0065         0.27           3.50         1.0000         0.2000         0.6787         0.0065         0.17           4.00         1.0000         0.2000         0.6744         0.0033         0.11           4.50         1.0000         0.2000         0.6744         0.0038	-	-	-	-	-
0.75         0.5252         0.1025         0.0538         0.0180         0.33           1.00         0.7582         0.1465         0.0933         0.0240         0.44           1.25         0.8922         0.1706         0.1615         0.0208         0.55           1.75         1.0000         0.2000         0.2978         0.0144         0.44           2.00         1.0000         0.2000         0.4659         0.0113         0.44           2.01         1.0000         0.2000         0.4391         0.0097         0.33           2.50         1.0000         0.2000         0.5123         0.0081         0.223           3.50         1.0000         0.2000         0.5566         0.0070         0.22           3.50         1.0000         0.2000         0.5586         0.0059         0.13           3.51         1.0000         0.2000         0.66127         0.0065         0.22           4.00         1.0000         0.2000         0.6624         0.0053         0.11           4.25         1.0000         0.2000         0.6643         0.0047         0.14           4.50         1.0000         0.2000         0.6744         0.0035					
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$\begin{array}{c ccccccccccccccccccccccccccccccccccc$					0.3510
1.50 $0.9702$ $0.1846$ $0.2296$ $0.0176$ $0.53$ $1.75$ $1.0000$ $0.2000$ $0.2978$ $0.0144$ $0.44$ $2.00$ $1.0000$ $0.2000$ $0.4025$ $0.0105$ $0.33$ $2.50$ $1.0000$ $0.2000$ $0.4391$ $0.0097$ $0.33$ $2.75$ $1.0000$ $0.2000$ $0.4391$ $0.0097$ $0.33$ $3.00$ $1.0000$ $0.2000$ $0.5123$ $0.0089$ $0.33$ $3.50$ $1.0000$ $0.2000$ $0.5566$ $0.0070$ $0.22$ $3.55$ $1.0000$ $0.2000$ $0.5566$ $0.0070$ $0.22$ $4.00$ $1.0000$ $0.2000$ $0.6608$ $0.0059$ $0.11$ $4.25$ $1.0000$ $0.2000$ $0.66127$ $0.0056$ $0.114$ $4.50$ $1.0000$ $0.2000$ $0.6364$ $0.0050$ $0.114$ $4.50$ $1.0000$ $0.2000$ $0.6364$ $0.0053$ $0.114$ $4.50$ $1.0000$ $0.2000$ $0.6364$ $0.0039$ $0.114$ $6.00$ $1.0000$ $0.2000$ $0.6740$ $0.0039$ $0.114$ $6.00$ $1.0000$ $0.2000$ $0.6740$ $0.0039$ $0.114$ $6.00$ $1.0000$ $0.2000$ $0.7144$ $0.0022$ $0.0017$ $9.00$ $1.0000$ $0.2000$ $0.7735$ $0.0004$ $0.0029$ $9.00$ $1.0000$ $0.2000$ $0.7735$ $0.0004$ $0.0029$ $9.00$ $1.0000$ $0.2000$ $0.7736$ $0.0004$ $0.0020$					0.4944
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$					0.5393
2.00         1.0000         0.2000         0.3659         0.0113         0.42           2.25         1.0000         0.2000         0.4025         0.0105         0.33           2.50         1.0000         0.2000         0.4391         0.0097         0.33           3.00         1.0000         0.2000         0.4757         0.0089         0.33           3.00         1.0000         0.2000         0.5566         0.0070         0.22           3.50         1.0000         0.2000         0.5566         0.0070         0.22           3.75         1.0000         0.2000         0.6608         0.0059         0.18           4.25         1.0000         0.2000         0.6127         0.0065         0.17           4.50         1.0000         0.2000         0.6245         0.0053         0.11           4.50         1.0000         0.2000         0.6483         0.0047         0.14           5.00         1.0000         0.2000         0.6868         0.0039         0.11           7.00         1.0000         0.2000         0.6884         0.0029         0.00           9.00         1.0000         0.2000         0.7134         0.0022         <					0.5383
2.25         1.0000         0.2000         0.4025         0.0105         0.33           2.50         1.0000         0.2000         0.4391         0.0097         0.33           2.75         1.0000         0.2000         0.4757         0.0089         0.33           3.00         1.0000         0.2000         0.5123         0.0081         0.223           3.25         1.0000         0.2000         0.5566         0.0070         0.22           3.75         1.0000         0.2000         0.6566         0.0070         0.22           4.00         1.0000         0.2000         0.6608         0.0059         0.11           4.25         1.0000         0.2000         0.66245         0.0053         0.11           4.50         1.0000         0.2000         0.6864         0.00059         0.12           5.00         1.0000         0.2000         0.6869         0.0035         0.11           6.00         1.0000         0.2000         0.7134         0.0029         0.00           9.00         1.0000         0.2000         0.7134         0.0029         0.00           11.00         1.0000         0.2000         0.7134         0.0029					0.4878
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$					0.4228
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$					0.3870
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$					0.3512
3.25         1.0000         0.2000         0.5344         0.0076         0.23           3.50         1.0000         0.2000         0.5566         0.0070         0.22           4.00         1.0000         0.2000         0.6787         0.0065         0.22           4.00         1.0000         0.2000         0.6127         0.0056         0.13           4.25         1.0000         0.2000         0.6384         0.0059         0.13           4.75         1.0000         0.2000         0.6384         0.0050         0.14           5.00         1.0000         0.2000         0.6483         0.0047         0.14           6.00         1.0000         0.2000         0.6689         0.0035         0.16           8.00         1.0000         0.2000         0.6740         0.0029         0.06           9.00         1.0000         0.2000         0.7134         0.0022         0.06           10.00         0.2000         0.7335         0.0017         0.00           11.00         1.0000         0.2000         0.7383         0.006         0.06           13.00         1.0000         0.2000         0.7546         0.0001         0.00					0.3154
3.50         1.0000         0.2000         0.5566         0.0070         0.23           3.75         1.0000         0.2000         0.5787         0.0065         0.27           4.00         1.0000         0.2000         0.6108         0.0059         0.15           4.25         1.0000         0.2000         0.6127         0.0056         0.18           4.50         1.0000         0.2000         0.6364         0.0053         0.11           5.00         1.0000         0.2000         0.6483         0.0047         0.14           6.00         1.0000         0.2000         0.6483         0.0039         0.12           7.00         1.0000         0.2000         0.6869         0.0035         0.16           8.00         1.0000         0.2000         0.7134         0.0022         0.00           9.00         1.0000         0.2000         0.7144         0.0017         0.07           11.00         1.0000         0.2000         0.7385         0.0004         0.00           12.00         1.0000         0.2000         0.7415         0.0004         0.00           14.00         1.0000         0.2000         0.7415         0.0004					0.2796
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$					0.2580
4.00         1.0000         0.2000         0.6008         0.0059         0.19           4.25         1.0000         0.2000         0.6127         0.0056         0.14           4.50         1.0000         0.2000         0.6245         0.0053         0.17           4.75         1.0000         0.2000         0.6364         0.0050         0.14           5.00         1.0000         0.2000         0.6483         0.0047         0.14           6.00         1.0000         0.2000         0.6483         0.0047         0.14           6.00         1.0000         0.2000         0.6869         0.0035         0.16           8.00         1.0000         0.2000         0.7134         0.0022         0.06           9.00         1.0000         0.2000         0.7244         0.0017         0.07           11.00         1.0000         0.2000         0.7383         0.0009         0.06           13.00         1.0000         0.2000         0.7383         0.0004         0.06           14.00         1.0000         0.2000         0.7568         0.0003         0.06           14.00         1.0000         0.2000         0.7568         0.0005					0.2364
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$					0.2149
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$					0.1933
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$					0.1817
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$					0.1702
6.00         1.0000         0.2000         0.6740         0.0039         0.12           7.00         1.0000         0.2000         0.6869         0.0035         0.10           8.00         1.0000         0.2000         0.6981         0.0029         0.03           9.00         1.0000         0.2000         0.7134         0.0022         0.03           10.00         1.0000         0.2000         0.7214         0.0017         0.07           11.00         1.0000         0.2000         0.7335         0.0009         0.06           12.00         1.0000         0.2000         0.7383         0.0006         0.06           13.00         1.0000         0.2000         0.7480         0.001         0.06           14.00         1.0000         0.2000         0.7480         0.0001         0.06           15.00         1.0000         0.2000         0.7536         (0.0003)         0.04           16.00         1.0000         0.2000         0.7568         (0.0003)         0.04           17.00         1.0000         0.2000         0.7568         (0.0007)         0.04           19.00         1.0000         0.2000         0.7660         (0.0008					0.1586
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$					0.1470
8.00         1.0000         0.2000         0.6981         0.0029         0.05           9.00         1.0000         0.2000         0.7134         0.0022         0.06           10.00         1.0000         0.2000         0.7214         0.0017         0.07           11.00         1.0000         0.2000         0.7255         0.0013         0.07           12.00         1.0000         0.2000         0.7335         0.0009         0.06           13.00         1.0000         0.2000         0.7415         0.0004         0.06           14.00         1.0000         0.2000         0.7415         0.0004         0.06           15.00         1.0000         0.2000         0.7480         0.0001         0.06           16.00         1.0000         0.2000         0.7536         (0.0003)         0.04           17.00         1.0000         0.2000         0.7568         (0.0007)         0.04           19.00         1.0000         0.2000         0.7568         (0.0007)         0.04           20.00         1.0000         0.2000         0.7625         (0.0008)         0.03           21.00         1.0000         0.2000         0.7649         (0					0.1221
9.00         1.0000         0.2000         0.7134         0.0022         0.00           10.00         1.0000         0.2000         0.7214         0.0017         0.00           11.00         1.0000         0.2000         0.7255         0.0013         0.00           12.00         1.0000         0.2000         0.7335         0.0009         0.06           13.00         1.0000         0.2000         0.7383         0.0006         0.06           14.00         1.0000         0.2000         0.7415         0.0004         0.06           15.00         1.0000         0.2000         0.7480         0.0001         0.06           16.00         1.0000         0.2000         0.7512         (0.0001)         0.06           17.00         1.0000         0.2000         0.7568         (0.0003)         0.06           18.00         1.0000         0.2000         0.7568         (0.0007)         0.06           19.00         1.0000         0.2000         0.7625         (0.0008)         0.03           21.00         1.0000         0.2000         0.7649         (0.0008)         0.03           22.00         1.0000         0.2000         0.7689 <td< td=""><td></td><td></td><td></td><td></td><td>0.1096</td></td<>					0.1096
10.00         1.0000         0.2000         0.7214         0.0017         0.07           11.00         1.0000         0.2000         0.7255         0.0013         0.07           12.00         1.0000         0.2000         0.7335         0.0009         0.06           13.00         1.0000         0.2000         0.7383         0.0006         0.06           14.00         1.0000         0.2000         0.7415         0.0004         0.06           15.00         1.0000         0.2000         0.7480         0.0001         0.06           16.00         1.0000         0.2000         0.7512         (0.0001)         0.06           17.00         1.0000         0.2000         0.7568         (0.0003)         0.06           18.00         1.0000         0.2000         0.7568         (0.0007)         0.06           19.00         1.0000         0.2000         0.7600         (0.0007)         0.06           21.00         1.0000         0.2000         0.7625         (0.0008)         0.03           22.00         1.0000         0.2000         0.7649         (0.0008)         0.03           23.00         1.0000         0.2000         0.7705					0.0989
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$					0.0844
12.00         1.0000         0.2000         0.7335         0.0009         0.000           13.00         1.0000         0.2000         0.7383         0.0006         0.000           14.00         1.0000         0.2000         0.7415         0.0004         0.000           15.00         1.0000         0.2000         0.7415         0.0001         0.000           16.00         1.0000         0.2000         0.7512         (0.0001)         0.000           17.00         1.0000         0.2000         0.7536         (0.0003)         0.000           18.00         1.0000         0.2000         0.7568         (0.0007)         0.000           19.00         1.0000         0.2000         0.7660         (0.0007)         0.000           20.00         1.0000         0.2000         0.76625         (0.0008)         0.003           21.00         1.0000         0.2000         0.7649         (0.0008)         0.003           23.00         1.0000         0.2000         0.7689         (0.0008)         0.033           24.00         1.0000         0.2000         0.7705         (0.0008)         0.033           25.00         1.0000         0.2000         0.7					0.0768
13.00         1.0000         0.2000         0.7383         0.0006         0.000           14.00         1.0000         0.2000         0.7415         0.0004         0.000           15.00         1.0000         0.2000         0.7480         0.0001         0.000           16.00         1.0000         0.2000         0.7512         (0.0001)         0.000           17.00         1.0000         0.2000         0.7536         (0.0003)         0.000           18.00         1.0000         0.2000         0.7568         (0.0007)         0.000           19.00         1.0000         0.2000         0.7660         (0.0007)         0.000           20.00         1.0000         0.2000         0.7625         (0.0008)         0.003           21.00         1.0000         0.2000         0.7649         (0.0008)         0.003           23.00         1.0000         0.2000         0.7689         (0.0008)         0.003           24.00         1.0000         0.2000         0.7705         (0.0008)         0.003           25.00         1.0000         0.2000         0.7729         (0.0008)         0.003           26.00         1.0000         0.2000         0.					0.0732
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$					0.0656
15.00         1.0000         0.2000         0.7480         0.0001         0.05           16.00         1.0000         0.2000         0.7512         (0.0001)         0.04           17.00         1.0000         0.2000         0.7536         (0.0003)         0.04           18.00         1.0000         0.2000         0.7568         (0.0005)         0.04           19.00         1.0000         0.2000         0.7576         (0.0007)         0.04           20.00         1.0000         0.2000         0.7600         (0.0007)         0.04           21.00         1.0000         0.2000         0.7625         (0.0008)         0.05           22.00         1.0000         0.2000         0.7649         (0.0008)         0.05           23.00         1.0000         0.2000         0.7689         (0.0008)         0.05           24.00         1.0000         0.2000         0.7705         (0.0008)         0.05           25.00         1.0000         0.2000         0.7761         (0.0008)         0.05           26.00         1.0000         0.2000         0.7761         (0.0008)         0.05           27.00         1.0000         0.2000         0.7777 <td></td> <td></td> <td></td> <td></td> <td>0.0611</td>					0.0611
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$					0.0581
17.001.00000.20000.7536(0.0003)0.0418.001.00000.20000.7568(0.0005)0.0419.001.00000.20000.7576(0.0007)0.0420.001.00000.20000.7600(0.0007)0.0421.001.00000.20000.7625(0.0008)0.0322.001.00000.20000.7649(0.0008)0.0323.001.00000.20000.7689(0.0008)0.0324.001.00000.20000.7705(0.0008)0.0325.001.00000.20000.7729(0.0008)0.0326.001.00000.20000.7761(0.0008)0.0327.001.00000.20000.7777(0.0008)0.03					
18.00         1.0000         0.2000         0.7568         (0.0005)         0.04           19.00         1.0000         0.2000         0.7576         (0.0007)         0.04           20.00         1.0000         0.2000         0.7600         (0.0007)         0.04           21.00         1.0000         0.2000         0.7600         (0.0007)         0.04           21.00         1.0000         0.2000         0.7625         (0.0008)         0.03           22.00         1.0000         0.2000         0.7649         (0.0008)         0.03           23.00         1.0000         0.2000         0.7689         (0.0008)         0.03           24.00         1.0000         0.2000         0.7705         (0.0008)         0.03           25.00         1.0000         0.2000         0.7729         (0.0008)         0.03           26.00         1.0000         0.2000         0.7761         (0.0008)         0.03           27.00         1.0000         0.2000         0.7777         (0.0008)         0.03					
19.00         1.0000         0.2000         0.7576         (0.0007)         0.04           20.00         1.0000         0.2000         0.7600         (0.0007)         0.04           21.00         1.0000         0.2000         0.7625         (0.0008)         0.03           22.00         1.0000         0.2000         0.7649         (0.0008)         0.03           23.00         1.0000         0.2000         0.7689         (0.0008)         0.03           24.00         1.0000         0.2000         0.7705         (0.0008)         0.03           25.00         1.0000         0.2000         0.7729         (0.0008)         0.03           26.00         1.0000         0.2000         0.7761         (0.0008)         0.03           27.00         1.0000         0.2000         0.7777         (0.0008)         0.03					
20.00         1.0000         0.2000         0.7600         (0.0007)         0.04           21.00         1.0000         0.2000         0.7625         (0.0008)         0.03           22.00         1.0000         0.2000         0.7649         (0.0008)         0.03           23.00         1.0000         0.2000         0.7689         (0.0008)         0.03           24.00         1.0000         0.2000         0.7705         (0.0008)         0.03           25.00         1.0000         0.2000         0.7729         (0.0008)         0.03           26.00         1.0000         0.2000         0.7761         (0.0008)         0.03           27.00         1.0000         0.2000         0.7777         (0.0008)         0.03					0.0437
21.00         1.0000         0.2000         0.7625         (0.0008)         0.00           22.00         1.0000         0.2000         0.7649         (0.0008)         0.00           23.00         1.0000         0.2000         0.7689         (0.0008)         0.00           24.00         1.0000         0.2000         0.7705         (0.0008)         0.00           25.00         1.0000         0.2000         0.7729         (0.0008)         0.00           26.00         1.0000         0.2000         0.7761         (0.0008)         0.00           27.00         1.0000         0.2000         0.7777         (0.0008)         0.00				· · · /	0.0407
22.00         1.0000         0.2000         0.7649         (0.0008)         0.000           23.00         1.0000         0.2000         0.7689         (0.0008)         0.000           24.00         1.0000         0.2000         0.7705         (0.0008)         0.000           25.00         1.0000         0.2000         0.7729         (0.0008)         0.000           26.00         1.0000         0.2000         0.7761         (0.0008)         0.000           27.00         1.0000         0.2000         0.7777         (0.0008)         0.000					0.0383
23.00         1.0000         0.2000         0.7689         (0.0008)         0.03           24.00         1.0000         0.2000         0.7705         (0.0008)         0.03           25.00         1.0000         0.2000         0.7729         (0.0008)         0.03           26.00         1.0000         0.2000         0.7761         (0.0008)         0.03           27.00         1.0000         0.2000         0.7777         (0.0008)         0.03					0.0359
24.00         1.0000         0.2000         0.7705         (0.0008)         0.03           25.00         1.0000         0.2000         0.7729         (0.0008)         0.02           26.00         1.0000         0.2000         0.7761         (0.0008)         0.02           27.00         1.0000         0.2000         0.7777         (0.0008)         0.02				· · · · · ·	0.0319
25.00         1.0000         0.2000         0.7729         (0.0008)         0.02           26.00         1.0000         0.2000         0.7761         (0.0008)         0.02           27.00         1.0000         0.2000         0.7777         (0.0008)         0.02					0.0303
26.00         1.0000         0.2000         0.7761         (0.0008)         0.02           27.00         1.0000         0.2000         0.7777         (0.0008)         0.02					0.0303
27.00 1.0000 0.2000 0.7777 (0.0008) 0.02				· · /	0.0219
					0.0247
					0.0231
29.00 1.0000 0.2000 0.7793 (0.0008) 0.02				· · · ·	0.0215
				· · · ·	0.0191
				· · · ·	0.0167
				· · · ·	0.0109
				· · · /	0.0057
					0.0010
				· · · ·	(0.0034)

Column Notes:

(1) is Collected Premium by time period, expressed as a factor, = Table 2 col (1)

(2) is Expenses and Taxes by time period, expressed as a factor, = Table 1 row (1) x Table 2 col (4)

(3) is Paid Losses and LAE by time period, expressed as a factor, = Table 1 row (7, Static) x Table 2 col (5)

(4) per the Tax Cuts and Jobs Act of 2017, federal income taxes are computed as the tax rate (21%) times the adjusted underwriting income calculated per IRS rules. See Appendix B for details.

(5) is the Total Insurance Cash Flow by time period, expressed as a factor, = (1) - [(2) + (3) + (4)]



#### Calculation Details - Static Estimate (continued)

TABLE 5: DERIVATION OF CASH FLOWS TO THE CAPITAL PROVIDERS (STATIC ESTIMATE)

	(1) Unearned Premium,	(2)	(3)	(4)	(5)	(6)	(7)
Time		Factor for	Total Invested	Income from	Capital	Capital	Discounted
Time	Unpaid Loss	Surplus	Funds	Invested Funds	Provider	Provider	Capital
Time	and Unpaid LAE	Allocated to	Factor	Factor	Equity	Cash Flow	Provider Cash
Time	Reserve Factor	Reserves			Factor	Factor	Flow Factor
0.00	-	-	-	-	-	-	-
0.25	0.2746	0.1509	0.2638	0.0011	(0.1744)	(0.1744)	(0.1727)
0.50	0.4853	0.2666	0.5097	0.0042	(0.3056)	(0.1313)	(0.1276)
0.75	0.6804	0.3738	0.7855	0.0094	(0.4251)	(0.1195)	(0.1140)
1.00	0.8030	0.4412	1.0024	0.0166	(0.4914)	(0.0663)	(0.0620)
1.25	0.6930	0.3808	0.9659	0.0245	(0.4021)	0.0893	0.0821
1.50	0.5961	0.3275	0.8937	0.0320	(0.3235)	0.0786	0.0709
1.75	0.5115	0.2811	0.7926	0.0388	(0.2661)	0.0574	0.0508
2.00	0.4383	0.2408	0.6792	0.0447	(0.2117)	0.0544	0.0472
2.25	0.4017	0.2207	0.6225	0.0499	(0.1856)	0.0261	0.0223
2.50	0.3651	0.2006	0.5658	0.0547	(0.1599)	0.0257	0.0215
2.75	0.3285	0.1805	0.5091	0.0590	(0.1347)	0.0252	0.0207
3.00 3.25	0.2920 0.2698	0.1604	0.4524 0.4181	0.0629 0.0664	(0.1099) (0.0937)	0.0248 0.0162	0.0199 0.0128
3.25	0.2698	0.1483 0.1361	0.4181	0.0696	(0.0937) (0.0778)	0.0162	0.0128
3.50	0.2477	0.1361	0.3838	0.0696	(0.0778) (0.0621)	0.0159	0.0123
4.00	0.2035	0.1240	0.3490	0.0752	(0.0021)	0.0154	0.0115
4.00	0.2035	0.1053	0.2969	0.0752	(0.0408)	0.0093	0.0068
4.50	0.1798	0.0988	0.2785	0.0800	(0.0284)	0.0091	0.0066
4.75	0.1679	0.0922	0.2601	0.0822	(0.0194)	0.0090	0.0063
5.00	0.1560	0.0857	0.2418	0.0842	(0.0105)	0.0088	0.0061
6.00	0.1303	0.0716	0.2019	0.0914	0.0116	0.0221	0.0146
7.00	0.1174	0.0645	0.1819	0.0977	0.0254	0.0138	0.0084
8.00	0.1062	0.0583	0.1645	0.1033	0.0378	0.0124	0.0070
9.00	0.0909	0.0499	0.1408	0.1083	0.0518	0.0141	0.0074
10.00	0.0828	0.0455	0.1284	0.1127	0.0611	0.0093	0.0045
11.00	0.0788	0.0433	0.1221	0.1168	0.0678	0.0067	0.0030
12.00	0.0708	0.0389	0.1097	0.1205	0.0764	0.0086	0.0036
13.00	0.0660	0.0362	0.1022	0.1240	0.0828	0.0064	0.0025
14.00	0.0627	0.0345	0.0972	0.1272	0.0881	0.0053	0.0019
15.00	0.0563	0.0309	0.0872	0.1302	0.0949	0.0068	0.0023
16.00	0.0531	0.0292	0.0822	0.1330	0.0997	0.0047	0.0015
17.00	0.0507	0.0278	0.0785	0.1356	0.1038	0.0041	0.0012
18.00	0.0475	0.0261	0.0735	0.1381	0.1082	0.0044	0.0012
19.00	0.0466	0.0256	0.0723	0.1405	0.1112	0.0030	0.0007
20.00	0.0442	0.0243	0.0685	0.1428	0.1149	0.0037	0.0009
21.00	0.0418	0.0230	0.0648	0.1449	0.1184	0.0035	0.0008
22.00	0.0394	0.0217	0.0611	0.1470	0.1218	0.0034	0.0007
23.00	0.0354	0.0194	0.0548	0.1489	0.1259	0.0041	0.0008
24.00	0.0338	0.0186	0.0523	0.1506	0.1286	0.0026	0.0004
25.00	0.0314	0.0172	0.0486	0.1523	0.1315	0.0030	0.0005
26.00 27.00	0.0281 0.0265	0.0155 0.0146	0.0436 0.0411	0.1538 0.1551	0.1348 0.1371	0.0033 0.0023	0.0005 0.0003
27.00	0.0265	0.0146	0.0411	0.1565	0.1371	0.0023	0.0003
28.00	0.0265	0.0146	0.0411	0.1505	0.1384	0.0013	0.0002
30.00	0.0249	0.0137	0.0349	0.1578	0.1406	0.0022	0.0003
31.00	0.0223	0.0124	0.0349	0.1600	0.1456	0.0023	0.0003
32.00	0.0201	0.0079	0.0223	0.1609	0.1496	0.0024	0.0002
33.00	0.0091	0.0079	0.0223	0.1615	0.1531	0.0040	0.0004
34.00	0.0044	0.0024	0.0067	0.1619	0.1561	0.0030	0.0002
35.00	-	-	-	0.1620	0.1586	0.0025	0.0002

Column Notes:

(1) is Unearned Premium Reserve (equal to Written Premium minus Earned Premium, per the cashflow pattern) plus Unpaid Loss and LAE Reserve (equal to Incurred minus Paid Losses and LAE) by time period, expressed as a factor,

= [Table 2 col (3) - Table 2 col (2)] + Table 1 row (7, Static) x [Table 2 col (2) - Table 2 col (5)]

(2) is the Surplus derived from Reserves per the Reserve-to-Surplus Ratio by time period, expressed as a factor, = (1) / Table 1 row (2)

(3) is Reserves plus Surplus minus Agent Balances by time period, expressed as a factor, = (1) + (2) - Agent Balances. Agent Balances exist when Written Premium exceeds Collected Premium, = [Table 2 col (3) - Table 2 col (1)].

(4) is derived by applying the Return on Investments [Table 1 row (4, Static)] to the average Invested Funds (4) from the previous and current time periods, plus previous Income from Invested Funds, by time period expressed as a factor.

(5) is Insurance Cash Flow plus Income from Invested Funds minus Total Invested Funds by time period, expressed as a factor, = Table 4 col (5) + (4) - (3)

(6) is the difference between Capital Provider Equity (5) at the current and previous time periods, expressed as a factor

(7) is the Capital Provider Cash Flow (6) discounted by the Weighted Average Cost of Capital [Table 1 row (5, Static)], expressed as a factor



#### **Calculation Details - Dynamic Estimate**

#### TABLE 6: DERIVATION OF INSURANCE CASH FLOW (DYNAMIC ESTIMATE)

	(1)	(2)	(3)	(4)	(5)
	Collected	Expense	Paid Losses	Federal	Insurance
	Premium	and Taxes	and LAE	Income Tax	Cash flow
Time	Factor	Factor	Factor	Factor	Factor
0.00	-	-	-	-	-
0.25	0.1263	0.0256	0.0064	0.0058	0.0885
0.50	0.2948	0.0584	0.0247	0.0116	0.2000
0.75	0.5252	0.1025	0.0543	0.0174	0.3510
1.00	0.7582	0.1465	0.0942	0.0232	0.4943
1.25	0.8922	0.1706	0.1631	0.0198	0.5387
1.50	0.9702	0.1846	0.2319	0.0164	0.5372
1.75	1.0000	0.2000	0.3008	0.0131	0.4862
2.00	1.0000	0.2000	0.3696	0.0097	0.4207
2.25	1.0000	0.2000	0.4066	0.0089	0.3845
2.50	1.0000	0.2000	0.4435	0.0081	0.3484
2.75	1.0000	0.2000	0.4805	0.0073	0.3122
3.00	1.0000	0.2000	0.5174	0.0065	0.2761
3.25	1.0000	0.2000	0.5398	0.0060	0.2543
3.50	1.0000	0.2000	0.5621	0.0054	0.2325
3.75	1.0000	0.2000	0.5845	0.0049	0.2107
4.00	1.0000	0.2000	0.6068	0.0043	0.1889
4.25	1.0000	0.2000	0.6188	0.0040	0.1772
4.50	1.0000	0.2000	0.6308	0.0037	0.1655
4.75	1.0000	0.2000	0.6427	0.0034	0.1539
5.00	1.0000	0.2000	0.6547	0.0031	0.1422
6.00	1.0000	0.2000	0.6807	0.0023	0.1170
7.00	1.0000	0.2000	0.6937	0.0019	0.1044
8.00	1.0000	0.2000	0.7051	0.0013	0.0936
9.00	1.0000	0.2000	0.7205	0.0006	0.0789
10.00	1.0000	0.2000	0.7286	0.0001	0.0713
11.00	1.0000	0.2000	0.7327	(0.0003)	0.0676
12.00	1.0000	0.2000	0.7408	(0.0007)	0.0599
13.00	1.0000	0.2000	0.7457	(0.0011)	0.0554
14.00	1.0000	0.2000	0.7490	(0.0013)	0.0524
15.00	1.0000	0.2000	0.7555	(0.0016)	0.0461
16.00	1.0000	0.2000	0.7587	(0.0018)	0.0431
17.00	1.0000	0.2000	0.7611	(0.0020)	0.0409
18.00	1.0000	0.2000	0.7644	(0.0022)	0.0378
19.00	1.0000	0.2000	0.7652	(0.0023)	0.0371
20.00	1.0000	0.2000	0.7676	(0.0024)	0.0348
21.00	1.0000	0.2000	0.7701	(0.0025)	0.0324
22.00	1.0000	0.2000	0.7725	(0.0025)	0.0299
23.00	1.0000	0.2000	0.7766	(0.0025)	0.0259
24.00	1.0000	0.2000	0.7782	(0.0025)	0.0243
25.00	1.0000	0.2000	0.7806	(0.0025)	0.0218
26.00	1.0000	0.2000	0.7839	(0.0025)	0.0186
27.00	1.0000	0.2000	0.7855	(0.0025)	0.0170
28.00	1.0000	0.2000	0.7855	(0.0025)	0.0170
29.00	1.0000	0.2000	0.7871	(0.0025)	0.0154
30.00	1.0000	0.2000	0.7896	(0.0025)	0.0129
31.00	1.0000	0.2000	0.7920	(0.0025)	0.0105
32.00	1.0000	0.2000	0.7978	(0.0025)	0.0047
33.00	1.0000	0.2000	0.8031	(0.0026)	(0.0005)
34.00	1.0000	0.2000	0.8079	(0.0026)	(0.0053)
35.00	1.0000	0.2000	0.8123	(0.0026)	(0.0097)

Column Notes:

(1) is Collected Premium by time period, expressed as a factor, = Table 2 col (1)

(2) is Expenses and Taxes by time period, expressed as a factor, = Table 1 row (1) x Table 2 col (4)

(3) is Paid Losses and LAE by time period, expressed as a factor, = Table 1 row (7, Dynamic) x Table 2 col (5)

(4) per the Tax Cuts and Jobs Act of 2017, federal income taxes are computed as the tax rate (21%) times the adjusted underwriting income calculated per IRS rules. See Appendix B for details.

(5) is the Total Insurance Cash Flow by time period, expressed as a factor, = (1) - [(2) + (3) + (4)]



#### Calculation Details - Dynamic Estimate (continued)

TABLE 7: DERIVATION OF CASH FLOWS TO THE CAPITAL PROVIDERS (DYNAMIC ESTIMATE)

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	Unearned Premium,	Factor for	Total	Income from	Capital	Capital	Cumulative	Discounted
	Unpaid Loss	Surplus	Invested	Invested	Provider	Provider	Discount	Capital
	and Unpaid LAE	Allocated to	Funds	Funds	Equity	Cash Flow	Factor	Provider Cash
Time	Reserve Factor	Reserves	Factor	Factor	Factor	Factor		Flow Factor
0.00	-	-	-	-	-	-	-	-
0.25	0.2748	0.1510	0.2642	0.0012	(0.1745)	(0.1745)	0.9900	(0.1727)
0.50	0.4861	0.2671	0.5111	0.0047	(0.3063)	(0.1319)	0.9702	(0.1279)
0.75	0.6823	0.3749	0.7884	0.0105	(0.4269)	(0.1206)	0.9508	(0.1146)
1.00	0.8063	0.4430	1.0075	0.0186	(0.4947)	(0.0678)	0.9320	(0.0632)
1.25	0.6973	0.3832	0.9726	0.0276	(0.4064)	0.0883	0.9133	0.0806
1.50	0.6009	0.3302	0.9013	0.0361	(0.3280)	0.0784	0.8947	0.0701
1.75	0.5164	0.2837	0.8001	0.0439	(0.2700)	0.0580	0.8760	0.0508
2.00	0.4427	0.2432	0.6860	0.0508	(0.2144)	0.0556	0.8573	0.0477
2.25	0.4058	0.2229	0.6287	0.0570	(0.1871)	0.0273	0.8387	0.0229
2.50	0.3688	0.2026	0.5714	0.0626	(0.1604)	0.0268	0.8203	0.0219
2.75	0.3318	0.1823	0.5142	0.0680	(0.1339)	0.0265	0.8023	0.0212
3.00	0.2949	0.1620	0.4569	0.0728	(0.1081)	0.0259	0.7847	0.0203
3.25	0.2725	0.1497	0.4223	0.0771	(0.0909)	0.0172	0.7674	0.0132
3.50	0.2502	0.1375	0.3877	0.0811	(0.0741)	0.0168	0.7505	0.0126
3.75	0.2279	0.1252	0.3531	0.0848	(0.0576)	0.0165	0.7340	0.0121
4.00	0.2055	0.1129	0.3184	0.0881	(0.0415)	0.0161	0.7180	0.0116
4.25	0.1935	0.1063	0.2999	0.0911	(0.0315)	0.0099	0.7022	0.0070
4.50	0.1816	0.0998	0.2813	0.0940	(0.0218)	0.0098	0.6867	0.0067
4.75	0.1696	0.0932	0.2627	0.0967	(0.0122)	0.0096	0.6716	0.0064
5.00	0.1576	0.0866	0.2442	0.0992	(0.0028)	0.0094	0.6568	0.0062
6.00	0.1316	0.0723	0.2039	0.1082	0.0213	0.0241	0.6209	0.0150
7.00	0.1186	0.0652	0.1838	0.1161	0.0367	0.0155	0.5665	0.0088
8.00	0.1072	0.0589	0.1661	0.1235	0.0510	0.0143	0.5167	0.0074
9.00	0.0918	0.0504	0.1422	0.1304	0.0670	0.0160	0.4715	0.0076
10.00	0.0837	0.0460	0.1296	0.1364	0.0780	0.0110	0.4304	0.0047
11.00	0.0796	0.0437	0.1233	0.1420	0.0862	0.0082	0.3930	0.0032
12.00	0.0715	0.0393	0.1108	0.1471	0.0963	0.0100	0.3590	0.0036
13.00	0.0666	0.0366	0.1032	0.1518	0.1039	0.0077	0.3280	0.0025
14.00	0.0634	0.0348	0.0982	0.1562	0.1104	0.0065	0.2997	0.0019
15.00	0.0569	0.0312	0.0881	0.1603	0.1184	0.0080	0.2739	0.0022
16.00	0.0536	0.0295	0.0831	0.1642	0.1242	0.0058	0.2503	0.0015
17.00	0.0512	0.0281	0.0793	0.1678	0.1294	0.0052	0.2287	0.0012
18.00	0.0479	0.0263	0.0743	0.1712	0.1348	0.0054	0.2090	0.0011
19.00	0.0471	0.0259	0.0730	0.1745	0.1387	0.0039	0.1910	0.0007
20.00	0.0447	0.0245	0.0692	0.1777	0.1433	0.0046	0.1745	0.0008
21.00	0.0422	0.0232	0.0654	0.1808	0.1477	0.0044	0.1594	0.0007
22.00	0.0398	0.0219	0.0617	0.1837	0.1520	0.0043	0.1456	0.0006
23.00	0.0357	0.0196	0.0554	0.1864	0.1569	0.0049	0.1331	0.0007
24.00	0.0341	0.0187	0.0529	0.1889	0.1603	0.0034	0.1216	0.0004
25.00	0.0317	0.0174	0.0491	0.1912	0.1640	0.0037	0.1110	0.0004
26.00	0.0284	0.0156	0.0441	0.1934	0.1679	0.0039	0.1014	0.0004
27.00	0.0268	0.0147	0.0415	0.1953	0.1708	0.0029	0.0927	0.0003
28.00	0.0268	0.0147	0.0415	0.1972	0.1727	0.0019	0.0847	0.0002
29.00	0.0252	0.0138	0.0390	0.1991	0.1754	0.0027	0.0774	0.0002
30.00	0.0227	0.0125	0.0352	0.2008	0.1785	0.0030	0.0707	0.0002
31.00	0.0203	0.0112	0.0315	0.2023	0.1813	0.0029	0.0646	0.0002
32.00	0.0145	0.0080	0.0225	0.2035	0.1858	0.0044	0.0590	0.0003
33.00	0.0092	0.0051	0.0143	0.2044	0.1896	0.0038	0.0539	0.0002
34.00	0.0044	0.0024	0.0068	0.2049	0.1927	0.0031	0.0492	0.0002
35.00	-	-	-	0.2050	0.1953	0.0026	0.0450	0.0001
55.00	-	-	-	0.2000	0.1800	0.0020	0.0400	0.0001

Column Notes:

(1) is Unearned Premium Reserve (equal to Written Premium minus Earned Premium, per the cashflow pattern) plus Unpaid Loss and LAE Reserve (equal to Incurred minus Paid Losses and LAE) by time period, expressed as a factor,

= [Table 2 col (3) - Table 2 col (2)] + Table 1 row (7, Dynamic) x [Table 2 col (2) - Table 2 col (5)]

(2) is the Surplus derived from Reserves per the Reserve-to-Surplus Ratio by time period, expressed as a factor, = (1) / Table 1 row (2)

(3) is Reserves plus Surplus minus Agent Balances by time period, expressed as a factor, = (1) + (2) - Agent Balances. Agent Balances exist when Written Premium exceeds Collected Premium, = [Table 2 col (3) - Table 2 col (1)].

(4) is derived by applying the Return on Investments [Table 3 col (1)] to the average Invested Funds (4) from the previous and current time periods, plus previous Income from Invested Funds, by time period expressed as a factor.

(5) is Insurance Cash Flow plus Income from Invested Funds minus Total Invested Funds by time period, expressed as a factor, = Table 6 col (5) + (4) - (3)

(6) is the difference between Capital Provider Equity (5) at the current and previous time periods, expressed as a factor

(7) is derived from the respective Weighted Average Cost of Capital [Table 3 col (2)] for each time period, expressed as a factor

(8) is the Capital Provider Cash Flow (6) discounted by the Cumulative Discount Factor (7), expressed as a factor

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#### APPENDIX A: CALCULATION OF WEIGHTED AVERAGE COST OF CAPITAL AND RETURN ON INVESTMENTS

The calculation of the Weighted Average Cost of Capital (WACC) is shown in Table A.1, and the calculation of the Return on Investments (RoI) is shown in Table A.2. The calculation for the Static estimate is shown in each. Calculations of the WACC and RoI under the Dynamic estimate for time periods 1, 2, and 5 are also provided for illustrative purposes. Note that the IRR model under the Dynamic estimate includes estimates of the WACC and RoI on a quarterly basis for the first five years and annually thereafter.

### TABLE A.1: CALCULATION OF WEIGHTED AVERAGE COST OF CAPITAL

		IRR	Model Time	(yrs)
	Static	1.00	2.00	5.00
(1) 5 year US T-note Yield	2.46%	2.97%	3.70%	4.02%
(2) US Equity Market Risk Premium	7.49%			
(3) Beta for Property/Casualty (P/C) Insurers	0.85			
(4) Equity Cost of Capital for P/C Insurers	8.83%	9.34%	10.07%	10.38%
(5) Share of Equity Capital for P/C Insurers	83%			
(6) Debt Cost of Capital for P/C Insurers	2.95%	3.35%	3.92%	4.17%
(7) Weighted Average Cost of Capital (WACC)	7.83%	8.32%	9.02%	9.33%

Column Notes:

- (1) Forward estimates of the 5-year US T-note yield are from Moody's forecasts and apply only to the Dynamic estimate of the WACC. Time periods provided are illustrative; the full model includes estimates on a quarterly basis for the first five years and annually thereafter.
- (3) & (5) P/C beta and share of equity capital are estimated from historical data for a collection of insurers with publicly traded equity and debt.

 $(4) = (1) + (2) \times (3)$ 

- (6) P/C debt cost of capital is the sum of the 5-year US T-note yield plus the historical corporate spread, net of income tax.
- $(7) = (4) \times (5) + (6) \times [1 (5)]$



#### APPENDIX A: CALCULATION OF WEIGHTED AVERAGE COST OF CAPITAL AND RETURN ON INVESTMENTS (CONTINUED)

#### TABLE A.2 CALCULATION OF RETURN ON INVESTMENTS

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	Investment		Roll-over	Income				
Security Description	Portfolio	Yield Curve, Maturity and Spread	Period	Tax Rate		Post-tax	Return	
Bonds, of which	73.7%				_	IRR I	/rs)	
Government Direct Obligations	6.5%				Static	1.00	2.00	5.00
< 1yr	2.0%	6 mo US T-bill	0.50 yrs	21.00%	1.98%	2.09%	2.36%	2.53%
1 – 5 yrs	2.5%	2.5 yr US T-note	2.50 yrs	21.00%	1.95%	2.30%	2.30%	2.91%
5 – 10 yrs	1.3%	7.5 yr US T-note	7.50 yrs	21.00%	2.03%	2.46%	2.46%	2.46%
10 – 20 yrs	0.2%	15 yr US T-note	15.00 yrs	21.00%	2.17%	2.60%	2.60%	2.60%
> 20 yrs	0.5%	20 yr US T-note	20.00 yrs	21.00%	2.25%	2.73%	2.73%	2.73%
Collateralized Securities	6.8%							
< 1yr	0.9%	6 mo US T-bill + 50 basis points	0.50 yrs	21.00%	2.37%	2.49%	2.75%	2.93%
1 – 5 yrs	2.5%	2.5 yr US T-note + 50 basis points	2.50 yrs	21.00%	2.35%	2.70%	2.70%	3.31%
5 – 10 yrs	1.8%	7.5 yr US T-note + 50 basis points	7.50 yrs	21.00%	2.42%	2.86%	2.86%	2.86%
10 – 20 yrs	1.2%	15 yr US T-note + 50 basis points	15.00 yrs	21.00%	2.57%	3.00%	3.00%	3.00%
> 20 yrs	0.4%	20 yr US T-note + 50 basis points	20.00 yrs	21.00%	2.65%	3.13%	3.13%	3.13%
Tax-exempt Bonds	25.5%							
< 1yr	1.7%	6 mo US T-bill + Tax-exempt spread	0.50 yrs	5.25%	2.53%	2.67%	2.98%	3.20%
1 – 5 yrs	6.4%	2.5 yr US T-note + Tax-exempt spread	2.50 yrs	5.25%	2.55%	2.97%	2.97%	3.71%
5 – 10 yrs	9.0%	7.5 yr US T-note + Tax-exempt spread	7.50 yrs	5.25%	2.66%	3.18%	3.18%	3.18%
10 – 20 yrs	6.4%	15 yr US T-note + Tax-exempt spread	15.00 yrs	5.25%	2.97%	3.48%	3.48%	3.48%
> 20 yrs	1.9%	20 yr US T-note + Tax-exempt spread	20.00 yrs	5.25%	3.22%	3.77%	3.77%	3.77%
Industrial and Hybrid Securities (unaffiliated)	34.0%							
< 1yr	3.9%	6 mo US T-bill + Corp spread	0.50 yrs	21.00%	2.52%	2.64%	2.90%	3.08%
1 – 5 yrs	13.4%	2.5 yr US T-note + Corp spread	2.50 yrs	21.00%	2.76%	3.11%	3.11%	3.72%
5 – 10 yrs	12.5%	7.5 yr US T-note + Corp spread	7.50 yrs	21.00%	3.12%	3.55%	3.55%	3.55%
10 – 20 yrs	1.9%	15 yr US T-note + Corp spread	15.00 yrs	21.00%	3.36%	3.78%	3.78%	3.78%
> 20 yrs	2.3%	20 yr US T-note + Corp spread	20.00 yrs	21.00%	3.46%	3.93%	3.93%	3.93%
Industrial and Hybrid Securities (affiliated)	0.9%							
< 1yr	0.3%	6 mo US T-bill + Corp spread	0.50 yrs	5.25%	3.03%	3.17%	3.48%	3.69%
1 – 5 yrs	0.6%	2.5 yr US T-note + Corp spread	2.50 yrs	5.25%	3.31%	3.73%	3.73%	4.47%
5 – 10 yrs	0.0%	7.5 yr US T-note + Corp spread	7.50 yrs	5.25%	3.74%	4.26%	4.26%	4.26%
10 – 20 yrs	0.0%	15 yr US T-note + Corp spread	15.00 yrs	5.25%	4.02%	4.54%	4.54%	4.54%
> 20 yrs	0.0%	20 yr US T-note + Corp spread	20.00 yrs	5.25%	4.15%	4.71%	4.71%	4.71%
Stocks, of which	12.2%							
Preferred Stock	0.4%	5 year US T-note + 374 basis points	0.25 yrs	13.13%	5.39%	5.84%	6.47%	6.74%
Common Stock	11.8%	5 year US T-note + 749 basis points	0.25 yrs	18.31%	8.13%	8.55%	9.14%	9.40%
Mortgage Loans	2.0%							
Real Estate	0.5%							
Cash & Short-Term Investment	4.0%	3 month US T-bill	0.25 yrs	21.00%	1.93%	2.07%	2.45%	2.46%
All Other Assets*	7.7%							
		Post-Tax Return on Ir	nvested Funds, j	pre-Expense:	3.43%	3.82%	3.94%	4.18%
			Investmer	nt Expense**:	-0.17%	-0.17%	-0.17%	-0.17%
		Post-Ta	ax Return on Inv	ested Funds:	3.26%	3.65%	3.77%	4.01%

#### Table Notes:

(1) Government Direct Obligations include US Government Issuer Obligations and Non-US Government Issuer Obligations.

Collateralized Securities include Mortgage Backed, Loan Backed, or Structured Securities.

- Tax-exempt Bonds include Issuer Obligations of US States, Territories, and Possessions, US Political Subdivisions of States, Territories, and Possessions,
- and US Special Revenue and Special Assessment Obligations.
- Industrial and Hybrid Securities (unaffiliated) include Industrial and Miscellaneous and Hybrid Securities.
- Industrial and Hybrid Securities (affiliated) include Parents, Subsidiaries, and Affiliates.

(2) Bond and total portfolio distributions are 3-year averages for 2015-2017, calculated from various annual editions of Best's Aggregates & Averages (Property-Casualty), Assets for Commercial Casualty Composite, p. 276, Column 3, Net Admitted Assets.

For each year 2015-2017, the maturity distribution pertains to all bonds owned as of December 31 at book/adjusted carrying value for Commercial Casualty Composite, Schedule D, Part 1A, Section 2. (3) Spread to US treasury yields are either constant or varying by maturity (tax-exempt or corporate) as applicable

The tax-exempt spread is a term structure of average historical spreads in forward rates at different maturities between US municipal bonds and US Treasuries. Data on historical yields to US municipal bonds are from Bloomberg.

The corporate spread is a term structure of average historical spreads in forward rates at different maturities between US corporate bonds and US Treasuries.

Historical data on yields to US corporate bonds are from the US Department of Treasury.

(4) Applies only to the Dynamic estimate of the return on invested funds.

The roll-over period is the time interval at which the estimated yield is updated for the given security in the investment portfolio.

For bonds, the roll-over period is the bond's term to maturity. Forward yields for common and preferred stocks are updated quarterly.

(5) It is assumed that investment returns, except dividends and tax exempt municipal bond income, are taxed at 21%.

With respect to dividends, it is assumed that 50% of dividends received are tax exempt. It is further assumed that in accordance with the "pro-ration" provision,

25% of otherwise exempt municipal bond income and dividends are taxed at 21%. The portion of income attributable to capital appreciation is

assumed to equal 65.8% while the income portion is 34.2%. The percentages were obtained from Morningstar's Analyst Research Center containing Table 6-7

previously published in Ibbotson SBBI Classic Yearbook, large company stocks, arithmetic mean.

(6) Static estimates of treasury yields are actual current yields.

(7)-(9) Apply only to the Dynamic estimate of the return on invested funds. Forward estimates of treasury yields at various maturities are from Moody's.

\* Yields to mortgage loans, real estate, and all other assets are not directly estimated, but are assumed to be equal to the weighted average portfolio yield net of these categories. \*\* Investment expense calculated from Annual Statement data for the Commercial Casualty Composite by dividing Total Investment Expense by Cash and Invested Assets. Total investment expense for 2017 from the Annual Statement, Exhibit of Net Investment Income.

Average of 2016 and 2017 cash and invested assets from Best's Aggregates and Averages (Property-Casualty), Assets for Commercial Casualty Composite, p.276, Line 12.



### APPENDIX B: FEDERAL INCOME TAX INCURRED FROM INSURANCE OPERATIONS

Federal taxes on underwriting income, based on the Tax Cuts and Jobs Act of 2017, are calculated in the following tables on an annual basis. Columns (1) through (4) are the same under both the Static and Dynamic Estimates; the paid losses and LAE factors (col (5)) van by Estimate. Note that investment taxes are accounted for in Appendix A. Annual tax is prorated when quarterly amounts are required.

### TABLE B.1: FEDERAL INCOME TAX CALCULATION (STATIC ESTIMATE)

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
	Written	Unearned	Expense	Discount	Paid	AY1 Paid	AY2 Paid	Discounted	Discounted	Federal
	Premium	Premium	and Taxes	Factor	Losses	Losses	Losses	AY1 Unpaid	AY2 Unpaid	Income
	Factor	Factor	Factor		and LAE	and LAE	and LAE	Losses & LAE	Losses & LAE	Tax
Time					Factor	Factor	Factor	Factor	Factor	Factor
0.00	-	-	-	-	-	-	-	-	-	-
1.00	1.0000	0.4703	0.1465	0.8742	0.0933	0.0933	-	0.2700	-	0.0240
2.00	1.0000	-	0.2000	0.8584	0.3659	0.2278	0.1381	0.1496	0.2308	0.0113
3.00	1.0000	-	0.2000	0.8470	0.5123	0.2703	0.2420	0.1116	0.1375	0.0081
4.00	1.0000	-	0.2000	0.8313	0.6008	0.3154	0.2854	0.0721	0.0989	0.0059
5.00	1.0000	-	0.2000	0.8255	0.6483	0.3285	0.3198	0.0608	0.0685	0.0047
6.00	1.0000	-	0.2000	0.8199	0.6740	0.3413	0.3327	0.0499	0.0573	0.0039
7.00	1.0000	-	0.2000	0.8237	0.6869	0.3445	0.3423	0.0475	0.0490	0.0035
8.00	1.0000	-	0.2000	0.8325	0.6981	0.3513	0.3468	0.0423	0.0456	0.0029
9.00	1.0000	-	0.2000	0.8389	0.7134	0.3594	0.3540	0.0359	0.0401	0.0022
10.00	1.0000	-	0.2000	0.8586	0.7214	0.3614	0.3601	0.0350	0.0353	0.0017
11.00	1.0000	-	0.2000	0.8713	0.7255	0.3634	0.3621	0.0338	0.0344	0.0013
12.00	1.0000	-	0.2000	0.8843	0.7335	0.3684	0.3651	0.0298	0.0323	0.0009
13.00	1.0000	-	0.2000	0.8975	0.7383	0.3695	0.3688	0.0293	0.0295	0.0006
14.00	1.0000	-	0.2000	0.9110	0.7415	0.3714	0.3702	0.0280	0.0287	0.0004
15.00	1.0000	-	0.2000	0.9248	0.7480	0.3753	0.3727	0.0248	0.0268	0.0001
16.00	1.0000	-	0.2000	0.9388	0.7512	0.3758	0.3754	0.0248	0.0247	(0.0001)
17.00	1.0000	-	0.2000	0.9531	0.7536	0.3773	0.3763	0.0236	0.0243	(0.0003)
18.00	1.0000	-	0.2000	0.9675	0.7568	0.3790	0.3779	0.0224	0.0231	(0.0005)
19.00	1.0000	-	0.2000	0.9819	0.7576	0.3787	0.3789	0.0230	0.0225	(0.0007)
20.00	1.0000	-	0.2000	0.9846	0.7600	0.3807	0.3794	0.0211	0.0223	(0.0007)
21.00	1.0000	-	0.2000	0.9846	0.7625	0.3815	0.3809	0.0203	0.0209	(0.0008)
22.00	1.0000	-	0.2000	0.9846	0.7649	0.3829	0.3820	0.0189	0.0199	(0.0008)
23.00	1.0000	-	0.2000	0.9846	0.7689	0.3852	0.3837	0.0167	0.0182	(0.0008)
24.00	1.0000	-	0.2000	0.9846	0.7705	0.3853	0.3852	0.0166	0.0166	(0.0008)
25.00	1.0000	-	0.2000	0.9846	0.7729	0.3871	0.3859	0.0149	0.0160	(0.0008)
26.00	1.0000	-	0.2000	0.9846	0.7761	0.3886	0.3876	0.0134	0.0144	(0.0008)
27.00	1.0000	-	0.2000	0.9846	0.7777	0.3890	0.3887	0.0129	0.0132	(0.0008)
28.00	1.0000	-	0.2000	0.9846	0.7777	0.3888	0.3889	0.0131	0.0130	(0.0008)
29.00	1.0000	-	0.2000	0.9846	0.7793	0.3901	0.3892	0.0118	0.0127	(0.0008)
30.00	1.0000	-	0.2000	0.9846	0.7818	0.3913	0.3905	0.0107	0.0115	(0.0008)
31.00	1.0000	-	0.2000	0.9846	0.7842	0.3925	0.3917	0.0095	0.0103	(0.0008)
32.00	1.0000	-	0.2000	0.9846	0.7899	0.3962	0.3937	0.0059	0.0083	(0.0009)
33.00	1.0000	-	0.2000	0.9846	0.7952	0.3983	0.3969	0.0038	0.0052	(0.0009)
34.00	1.0000	-	0.2000	0.9846	0.7999	0.4008	0.3991	0.0013	0.0030	(0.0009)
35.00	1.0000	-	0.2000	0.9846	0.8043	0.4021	0.4021	-	-	(0.0009)

Column Notes:

(1) is Written Premium by time period, expressed as a factor, = Table 2 col (3)

(2) is Written Premium minus Earned Premium by time period, expressed as a factor, = Table 2 col (3) - Table 2 col (2)

(3) is Expenses and Taxes by time period, expressed as a factor, = Table 1 row (1) x Table 2 col (4)

(4) is from Internal Revenue Bulletin 2019-02, Rev. Proc 2019-06, dated January 7, 2019

(5) is Paid Losses and LAE by time period, expressed as a factor, = Table 1 row (7, Static) x Table 2 col (5)

(6) and (7) split the payments between the accident year coincident with the policy year ("AY1"), and the following accident year ("AY2"). Assuming that the payout pattern is linear between integer times, and that the average accident date for AY2 is two-thirds of a year later than the average accident date for AY1, columns (6) and (7) are determined by solving these two equations simultaneously:

Col(6) + Col(7) = Col(5)

Col (7) = (2/3) \* Col (6, previous row) + (1/3) \* Col (6)

with Col (6, Time 1) = Col (5, Time 1) and Col (6, Time 35) = Col (7, Time 35)

(8) is the discounted difference between AY1 Losses and LAE that will ultimately be paid, and the amount already paid, = [col (6, Time 35) - (6)] x (4)

(9) is the discounted difference between AY2 Losses and LAE that will ultimately be paid, and the amount already paid, = [col (7, Time 35) - (7)] x col (4, previous row)

(10) Per IRS rules, federal income tax equals the tax rate (21%) times the adjusted underwriting income =  $21\% * \{ (1) - 0.8 * (2) - [ (3) + (5) + (8) + (9) ] \}$ 

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APPENDIX B: FEDERAL INCOME TAX INCURRED FROM INSURANCE OPERATIONS (CONTINUED)

TABLE B.2: FEDERAL INCOME TAX CALCULATION (DYNAMIC ESTIMATE)

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
	Written	Unearned	Expense	Discount	Paid	AY1 Paid	AY2 Paid	Discounted	Discounted	Federal
	Premium	Premium	and Taxes	Factor	Losses	Losses	Losses	AY1 Unpaid	AY2 Unpaid	Income
	Factor	Factor	Factor		and LAE	and LAE	and LAE	Losses & LAE	Losses & LAE	Tax
Time					Factor	Factor	Factor	Factor	Factor	Factor
0.00	-	-	-	-	-	-	-	-	-	-
1.00	1.0000	0.4703	0.1465	0.8742	0.0942	0.0942	-	0.2727	-	0.0232
2.00	1.0000	-	0.2000	0.8584	0.3696	0.2301	0.1395	0.1511	0.2331	0.0097
3.00	1.0000	-	0.2000	0.8470	0.5174	0.2730	0.2444	0.1128	0.1389	0.0065
4.00	1.0000	-	0.2000	0.8313	0.6068	0.3186	0.2882	0.0728	0.0999	0.0043
5.00	1.0000	-	0.2000	0.8255	0.6547	0.3318	0.3230	0.0614	0.0692	0.0031
6.00	1.0000	-	0.2000	0.8199	0.6807	0.3447	0.3361	0.0504	0.0579	0.0023
7.00	1.0000	-	0.2000	0.8237	0.6937	0.3480	0.3458	0.0479	0.0495	0.0019
8.00	1.0000	-	0.2000	0.8325	0.7051	0.3548	0.3503	0.0427	0.0460	0.0013
9.00	1.0000	-	0.2000	0.8389	0.7205	0.3630	0.3576	0.0362	0.0405	0.0006
10.00	1.0000	-	0.2000	0.8586	0.7286	0.3650	0.3636	0.0353	0.0357	0.0001
11.00	1.0000	-	0.2000	0.8713	0.7327	0.3670	0.3657	0.0341	0.0348	(0.0003)
12.00	1.0000	-	0.2000	0.8843	0.7408	0.3721	0.3687	0.0301	0.0326	(0.0007)
13.00	1.0000	-	0.2000	0.8975	0.7457	0.3732	0.3725	0.0296	0.0298	(0.0011)
14.00	1.0000	-	0.2000	0.9110	0.7490	0.3751	0.3739	0.0283	0.0290	(0.0013)
15.00	1.0000	-	0.2000	0.9248	0.7555	0.3790	0.3764	0.0251	0.0271	(0.0016)
16.00	1.0000	-	0.2000	0.9388	0.7587	0.3795	0.3792	0.0250	0.0249	(0.0018)
17.00	1.0000	-	0.2000	0.9531	0.7611	0.3811	0.3800	0.0239	0.0245	(0.0020)
18.00	1.0000	-	0.2000	0.9675	0.7644	0.3827	0.3816	0.0227	0.0234	(0.0022)
19.00	1.0000	-	0.2000	0.9819	0.7652	0.3825	0.3827	0.0232	0.0227	(0.0023)
20.00	1.0000	-	0.2000	0.9846	0.7676	0.3845	0.3832	0.0214	0.0226	(0.0024)
21.00	1.0000	-	0.2000	0.9846	0.7701	0.3853	0.3848	0.0205	0.0211	(0.0025)
22.00	1.0000	-	0.2000	0.9846	0.7725	0.3867	0.3858	0.0191	0.0201	(0.0025)
23.00	1.0000	-	0.2000	0.9846	0.7766	0.3891	0.3875	0.0168	0.0184	(0.0025)
24.00	1.0000	-	0.2000	0.9846	0.7782	0.3891	0.3891	0.0168	0.0168	(0.0025)
25.00	1.0000	-	0.2000	0.9846	0.7806	0.3909	0.3897	0.0150	0.0162	(0.0025)
26.00	1.0000	-	0.2000	0.9846	0.7839	0.3925	0.3914	0.0135	0.0145	(0.0025)
27.00	1.0000	-	0.2000	0.9846	0.7855	0.3929	0.3926	0.0130	0.0133	(0.0025)
28.00	1.0000	-	0.2000	0.9846	0.7855	0.3927	0.3928	0.0133	0.0131	(0.0025)
29.00	1.0000	-	0.2000	0.9846	0.7871	0.3940	0.3931	0.0120	0.0128	(0.0025)
30.00	1.0000	-	0.2000	0.9846	0.7896	0.3952	0.3944	0.0108	0.0116	(0.0025)
31.00	1.0000	-	0.2000	0.9846	0.7920	0.3964	0.3956	0.0096	0.0104	(0.0025)
32.00	1.0000	-	0.2000	0.9846	0.7978	0.4001	0.3977	0.0059	0.0084	(0.0025)
33.00	1.0000	-	0.2000	0.9846	0.8031	0.4023	0.4008	0.0038	0.0052	(0.0026)
34.00	1.0000	-	0.2000	0.9846	0.8079	0.4048	0.4031	0.0013	0.0030	(0.0026)
35.00	1.0000	-	0.2000	0.9846	0.8123	0.4062	0.4062	-	-	(0.0026)

Column Notes:

(1) is Written Premium by time period, expressed as a factor, = Table 2 col (3)

(2) is Written Premium minus Earned Premium by time period, expressed as a factor, = Table 2 col (3) - Table 2 col (2)

(3) is Expenses and Taxes by time period, expressed as a factor, = Table 1 row (1) x Table 2 col (4)

(4) is from Internal Revenue Bulletin 2019-02, Rev. Proc 2019-06, dated January 7, 2019

(5) is Paid Losses and LAE by time period, expressed as a factor, = Table 1 row (7, Dynamic) x Table 2 col (5)

(6) and (7) split the payments between the accident year coincident with the policy year ("AY1"), and the following accident year ("AY2"). Assuming that the payout pattern is linear between integer times, and that the average accident date for AY2 is two-thirds of a year later than the average accident date for AY1, columns (6) and (7) are determined by solving these two equations simultaneously:

Col(6) + Col(7) = Col(5)

Col(7) = (2/3) \* Col(6, previous row) + (1/3) \* Col(6)

with Col (6, Time 1) = Col (5, Time 1) and Col (6, Time 35) = Col (7, Time 35)

(8) is the discounted difference between AY1 Losses and LAE that will ultimately be paid, and the amount already paid, = [col (6, Time 35) - (6)] x (4)

(9) is the discounted difference between AY2 Losses and LAE that will ultimately be paid, and the amount already paid, = [col (7, Time 35) - (7)] x col (4, previous row)

(10) Per IRS rules, federal income tax equals the tax rate (21%) times the adjusted underwriting income =  $21\% * \{ (1) - 0.8 * (2) - [ (3) + (5) + (8) + (9) ] \}$ 

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## APPENDIX C: RESERVE-TO-SURPLUS RATIO

in 000's

	(1)	(2)	(3)	(4)	(5)	(6)
					Ratio excl.	Ratio incl.
					Unearned	Unearned
		Unpaid Loss			Premium	Premium
Year	Unpaid	Adjustment	Unearned	Policyholder	{(1)+(2)}	{(1)+(2)
End	Losses	Expense	Premium	Surplus	/(4)	+(3)}/(4)
2017	194,692,095	42,696,647	77,537,150	171,664,964	1.38	1.83
2016	186,424,236	41,741,053	72,716,997	169,831,305	1.34	1.77
2015	185,919,427	42,816,231	73,469,477	169,017,203	1.35	1.79
2014	214,239,981	48,564,685	83,674,315	192,947,461	1.36	1.80
2013	215,275,673	47,841,227	81,229,642	182,832,920	1.44	1.88
2013 - 2017	996,551,412	223,659,843	388,627,581	886,293,853	1.38	1.82

Selected Ratio including Unearned Premium: 1.82

Source: Columns (1) - (4) for the latest year are taken from Liabilities, Surplus and Other Funds on page 277 in Best's 2018 Aggregates & Averages, for Commercial Casualty Composite.



# Workers Compensation Rate Filing – January 1, 2020

## Appendix E – Calculation of Factor to Convert Voluntary Rates to Assigned Risk Rates

A factor of 1.300 is applied to the voluntary rates in order to convert to assigned risk rates. This factor is the proposed assigned risk differential in Iowa.





# Workers Compensation Rate Filing – January 1, 2020

# **Appendix F – Derivation of Experience Rating Values**

## 1. Expected Loss Rate (ELR) factors

An expected loss rate for a classification is used to estimate the expected losses per \$100 of payroll during the experience rating period for risks within that classification. These *expected* losses are then compared with the *actual* losses of a risk during the experience rating period to determine the experience modification (mod).

The actual losses reflect the loss data during the experience rating period. Expected losses and actual losses must be at the same level to enable an appropriate comparison for purposes of the experience mod calculation. As such, the pure premiums underlying the proposed rates are adjusted to reflect the average loss levels of the proposed experience rating period. This is accomplished through the application of ELR factors to the proposed underlying pure premiums. These ELR factors, calculated by hazard group, remove the effects of the following: loss development, expected losses above the State Accident Limit, a portion of medical-only losses, benefit changes, trend, loss-based expenses, experience, and assigned risk programs.

An adjustment is made to the ELR factors so that the resulting ELRs produce an expected experience rating off-balance that equals the targeted experience rating off-balance used in the calculation of the overall rate level change for the state (Appendix A–I). For the calculation of experience mods, the experience rating plan for lowa uses actual losses net of the deductible reimbursement amount reported per the *Unit Statistical Reporting Guidebook* for the calculation of experience mods. As a result, the ELR adjustment mentioned above also modifies the ELRs uniformly across all class codes in the state to account for net experience rating.

The final ELR for each classification is calculated as follows:

ELR = {(Hazard Group indemnity ELR factor) x (indemnity pure premium) +

(Hazard Group medical ELR factor) x (medical pure premium)} x Manual/Standard Ratio

## 2. Discount Ratio (D-Ratio) factors

In experience rating, losses are divided into primary and excess portions. For each claim, losses below the split point are primary losses, while losses above the split point are excess losses. The D-ratio represents the estimated ratio of expected primary losses to expected total losses for a classification. The D-ratio is used to determine the expected primary losses to be used in the experience mod calculation.





# Workers Compensation Rate Filing – January 1, 2020

# Appendix F – Derivation of Experience Rating Values

D-ratio factors are calculated separately for indemnity and medical losses by hazard group and are based on the latest three years of Unit Statistical data. A comparison of the resulting D-ratio factors across hazard groups is done to ensure that the factors monotonically decrease from hazard group A to hazard group G. If they do not, an adjustment is made by averaging the D-ratios over adjacent hazard groups.

The final D-ratio for each classification is calculated as follows:

D-ratio = {(HG indemnity D-ratio factor) x (indemnity pure premium) +

(HG medical D-ratio factor) x (medical pure premium)} / total pure premium

## 3. Additional experience rating values

## Table of Weighting Values

The Weighting Value (W) determines how much actual excess and expected excess losses will enter the experience modification formula. The weighting value increases as expected losses increase with larger insureds receiving a larger weighting value. The weighting value for various levels of expected losses is provided in the Table of Weighting Values. The table is updated based on the state reference point, which is updated with Unit Statistical data each experience filing.

The state reference point is calculated as the state average cost per case for the experience rating period multiplied by 250. The state reference point serves to determine how much credibility to give to the losses of an individual risk and as an index of claim cost differences by state. The state per claim accident limitation shown on the Table of Weighting Values is 10% of the state reference point.

## Table of Ballast Values

The Ballast Value (B) is a stabilizing value designed to limit the effect of any actual loss experience on the experience rating modification. It is added to both the numerator and denominator of the mod calculation and increases as expected losses increase. The ballast value for various levels of expected loss ranges is provided in the Table of Ballast Values. The table is updated based on the state reference point, which is updated with Unit Statistical data.

The G value used in the ballast formula is the state reference point / 250,000, rounded to the nearest 0.05.



# Workers Compensation Rate Filing – January 1, 2020

# Part 4 Additional Information

- Definitions
- NCCI Affiliate List
- Key Contacts



# Workers Compensation Rate Filing – January 1, 2020

## Definitions

Accident Year (AY): A loss accounting definition in which experience is summarized by the calendar year in which an accident occurred.

## Calendar Year (CY):

- 1. The 12-month period beginning January 1 and ending December 31.
- 2. Method of accounting for all financial transactions occurring during a specific year.

Case Reserves: Reserves that an insurance company establishes for specific (known) claims.

**DSR Level Premium:** The standard earned premium that would result if business were written at NCCI state-approved loss costs or rates instead of at the company rates. It is the common benchmark level at which carriers report premium on the Financial Calls.

**Frequency**: The number of lost-time claims per million dollars of on-leveled, wage-adjusted premium.

**Incurred Claim Count**: The total of all claims reported, whether open or closed, as of a given valuation date. An indemnity claim is associated with a payment or case reserve for an indemnity loss (i.e., lost work time-related benefits) and excludes claims closed without an indemnity payment.

**Lost-time Claims:** Claims where an injured employee has received wage replacement benefits due to a compensable workplace injury.

**Limited Losses:** Losses that result after the application of NCCI's large loss procedure—in which individual large claims are limited to jurisdiction and year-specific large loss thresholds.

**On-Level Factor:** Applied to historical premiums and losses to adjust the historical experience to reflect approved loss cost/rate level changes as well as statutory benefit level changes implemented since that time.

**Paid+Case Losses:** The sum of paid losses and case reserves. Also known as "case incurred losses."

Paid Losses: Losses that an insurance company has paid as a result of claim activity.

## Policy Year:

- The one-year period beginning with the effective date or anniversary of a policy.
- A premium and loss accounting definition in which experience is summarized for all policies with effective dates in a given calendar year period.

**Severity:** The average cost per case (claim) calculated as ultimate losses divided by ultimate lost-time claim counts.





# Workers Compensation Rate Filing – January 1, 2020

## Definitions

**Ultimate Development Factor:** For an aggregation of data, an estimate of the development that will occur between the data's current valuation date and the time when all claims are closed.

**Unlimited Losses:** Losses that have not been limited to jurisdiction and year-specific large loss thresholds as part of NCCI's large loss procedure.

**Valuation Date:** The date that premiums and losses are evaluated for reporting purposes. Premiums and losses may change over time from initial estimates to final values. Therefore, interim snapshots have associated valuation dates.

**Wage Level Adjustment Factor:** The ratio of the average workers' wages during the most recent time period to the average workers' wages during a historical time period.



### Workers Compensation Rate Filing – January 1, 2020

### **NCCI Affiliate List**

A M C O INSURANCE COMPANY ACADIA INSURANCE COMPANY ACCIDENT FUND GENERAL INS CO ACCIDENT FUND INS CO OF AMERICA ACCIDENT FUND NATIONAL INS CO ACE AMERICAN INSURANCE COMPANY ACE FIRE UNDERWRITERS INSURANCE COMPANY ACE PROPERTY & CASUALTY INSURANCE COMPANY ACIG INS CO ACUITY A MUTUAL INS COMPANY ADDISON INSURANCE COMPANY ADVANTAGE WC INSURANCE CO AIG ASSURANCE COMPANY AIG PROPERTY CASUALTY COMPANY AIU INSURANCE CO (NATIONAL UNION FIRE OF PITTS PA) AK NATIONAL INS CO ALLIED EASTERN IND CO ALLIED INSURANCE COMPANY OF AMERICA ALLIED PROPERTY AND CASUALTY INS CO ALLMERICA FINANCIAL ALLIANCE INS CO ALLMERICA FINANCIAL BENEFIT INS CO AMERICAN ALTERNATIVE INSURANCE CORPORATION AMERICAN AUTOMOBILE INSURANCE CO AMERICAN BUSINESS AND MERCANTILE INS MUTUAL INC AMERICAN CASUALTY COMPANY OF READING PA AMERICAN COMPENSATION INS CO AMERICAN ECONOMY INS CO AMERICAN FAMILY HOME INS CO AMERICAN FAMILY INS CO AMERICAN FAMILY MUTUAL INSURANCE COMPANY, S.I. AMERICAN FIRE AND CASUALTY CO AMERICAN GUARANTEE AND LIABILITY INS CO AMERICAN HOME ASSUR CO-NATIONAL UNION FIRE OF PIT AMERICAN INS CO AMERICAN INTERSTATE INS CO AMERICAN MODERN HOME INS CO AMERICAN NATIONAL PROPERTY AND CASUALTY CO AMERICAN SELECT INS CO AMERICAN STATES INS CO A SAFECO COMPANY AMERICAN ZURICH INS CO AMERISURE INS CO AMERISURE MUTUAL INS CO AMERISURE PARTNERS INS CO AMGUARD INS CO AMTRUST INSURANCE CO OF KS INC ARCH INDEMNITY INSURANCE COMPANY ARCH INSURANCE COMPANY ARGONAUT GREAT CENTRAL INS CO ARGONAUT INS CO ARGONAUT MIDWEST INS CO ASHMERE INSURANCE COMPANY ASSOCIATED INDEMNITY CORP ATLANTIC SPECIALTY INS CO (ONEBEACON) ATLANTIC STATES INS CO AUSTIN MUTUAL INSURANCE COMPANY AUTO OWNERS INS CO BADGER MUTUAL INS CO BANKERS STANDARD INS CO BEARING MIDWEST CASUALTY COMPANY BENCHMARK INSURANCE COMPANY

BERKLEY CASUALTY COMPANY BERKLEY INSURANCE COMPANY BERKLEY NATIONAL INSURANCE COMPANY BERKLEY REGIONAL INS CO BERKSHIRE HATHAWAY DIRECT INSURANCE COMPANY BERKSHIRE HATHAWAY HOMESTATE INS CO BITCO GENERAL INSURANCE CORPORATION BITCO NATIONAL INSURANCE COMPANY BLACKBOARD INSURANCE COMPANY BRICKSTREET MUTUAL INS CO BROTHERHOOD MUTUAL INS CO CALIFORNIA INSURANCE COMPANY CAROLINA CASUALTY INS CO CELINA MUTUAL INS CO CHARTER OAK FIRE INS CO CHEROKEE INS CO CHIRON INSURANCE COMPANY CHUBB INDEMNITY INS CO CHUBB NATIONAL INS CO CHURCH MUTUAL INS CO CIMARRON INSURANCE COMPANY INC CINCINNATI CASUALTY COMPANY CINCINNATI INDEMNITY COMPANY CINCINNATI INS CO CITIZENS INS CO OF AMERICA CLEAR SPRING PROPERTY AND CASUALTY COMPANY CLERMONT INS CO COLONIAL AMERICAN CASUALTY & SURETY CO COLUMBIA MUTUAL INSURANCE CO COLUMBIA NATIONAL INS CO COMMERCE AND INDUSTRY INS CO CONSOLIDATED INS CO CONTINENTAL CASUALTY CO CONTINENTAL INDEMNITY CO CONTINENTAL INS CO CONTINENTAL WESTERN INSURANCE COMPANY CRESTBROOK INS CO CRUM AND FORSTER INDEMNITY CO DAKOTA TRUCK UNDERWRITERS DEPOSITORS INS CO DIAMOND INS CO **DISCOVER PROPERTY & CASUALTY INS CO** DONEGAL MUTUAL INS CO EASTERN ADVANTAGE ASSURANCE COMPANY EASTERN ALLIANCE INSURANCE COMPANY EASTGUARD INS CO ELECTRIC INS CO EMC PROPERTY & CASUALTY COMPANY EMCASCO INS CO EMPLOYERS ASSURANCE COMPANY EMPLOYERS COMPENSATION INS CO EMPLOYERS INS CO OF WAUSAU EMPLOYERS INSURANCE COMPANY OF NEVADA EMPLOYERS MUTUAL CASUALTY CO EMPLOYERS PREFERRED INS CO ENDURANCE AMERICAN INS CO ENDURANCE ASSURANCE CORPORATION EVEREST DENALI INSURANCE COMPANY EVEREST NATIONAL INS CO EVEREST PREMIER INSURANCE COMPANY



### Workers Compensation Rate Filing – January 1, 2020

#### **NCCI Affiliate List**

EVEREST REINSURANCE CO DIRECT EXECUTIVE RISK INDEMNITY INC EXPLORER INS CO FALLS LAKE NATIONAL INSURANCE CO FARM BUREAU PROPERTY & CASUALTY INS CO FARMERS AUTOMOBILE INS ASSN FARMERS INSURANCE EXCHANGE FARMINGTON CASUALTY COMPANY FEDERAL INSURANCE COMPANY FEDERATED MUTUAL INS CO FEDERATED RESERVE INSURANCE CO FEDERATED RURAL ELECTRIC INS EXCHANGE FEDERATED SERVICE INS CO FIDELITY & DEPOSIT COMPANY OF MARYLAND FIDELITY & GUARANTY INS UNDERWRITERS FIDELITY & GUARANTY INSURANCE CO FIRE INS EXCHANGE FIREMANS FUND INSURANCE CO FIREMENS INS CO OF WASHINGTON DC FIRST DAKOTA INDEMNITY CO FIRST LIBERTY INS CORP FIRST NATIONAL INS CO OF AMERICA FIRSTCOMP INSURANCE CO FLORISTS MUTUAL INSURANCE CO FRANK WINSTON CRUM INSURANCE CO GENERAL CASUALTY COMPANY OF WISCONSIN GENERAL CASUALTY INSURANCE COMPANY GENERAL INS CO OF AMERICA GENESIS INS CO GRANITE STATE INSURANCE COMPANY GRAPHIC ARTS MUTUAL INS CO GRAY INSURANCE COMPANY GREAT AMERICAN ALLIANCE INS CO. GREAT AMERICAN ASSURANCE COMPANY GREAT AMERICAN INS CO OF NY GREAT AMERICAN INSURANCE COMPANY GREAT AMERICAN SPIRIT INS CO GREAT DIVIDE INSURANCE COMPANY GREAT MIDWEST INS CO GREAT NORTHERN INS CO GREAT WEST CASUALTY COMPANY GREATER NY MUTUAL INS CO **GREENWICH INS CO** GRINNELL MUTUAL REINSURANCE CO **GRINNELL SELECT INS CO GUIDEONE ELITE INS CO** GUIDEONE MUTUAL INS CO GUIDEONE SPECIALTY MUTUAL INS CO HANOVER AMERICAN INS CO HANOVER INS CO HARLEYSVILLE INSURANCE COMPANY HARLEYSVILLE LAKE STATES INSURANCE COMPANY HARLEYSVILLE PREFERRED INSURANCE CO HARLEYSVILLE WORCESTER INSURANCE CO HARTFORD ACCIDENT AND INDEMNITY CO HARTFORD CASUALTY INS CO HARTFORD FIRE INSURANCE CO HARTFORD INS CO OF IL HARTFORD INS CO OF MIDWEST HARTFORD INS CO OF THE SOUTHEAST

HARTFORD UNDERWRITERS INS CO HASTINGS MUTUAL INS CO HAWKEYE-SECURITY INS CO HDI GLOBAL INSURANCE COMPANY IA AMERICAN INS CO IA LONG TERM CARE RISK MGMT ASSN IA MUTUAL INS CO IL EMCASCO INS CO ILLINOIS CASUALTY COMPANY ILLINOIS INSURANCE COMPANY ILLINOIS NATIONAL INSURANCE COMPANY IMPERIUM INSURANCE COMPANY IMT INS CO INDEMNITY INS CO OF N AMERICA (INA INS) (CT GEN) INDIANA INSURANCE COMPANY INS CO OF NORTH AMERICA INS CO OF THE STATE PA INS CO OF THE WEST INTEGRITY INSURANCE COMPANY INTEGRITY PROPERTY & CASUALTY INS CO INTREPID INSURANCE COMPANY LACKAWANNA AMERICAN INS CO LACKAWANNA CASUALTY CO LACKAWANNA NATIONAL INS CO LAFAYETTE INS CO LE MARS INS CO LIBERTY INS CORP LIBERTY INSURANCE UNDERWRITERS INC LIBERTY MUTUAL FIRE INS CO LIBERTY MUTUAL INS CO LM INS CORP MA BAY INS CO MAG MUTUAL INS CO MANUFACTURERS ALLIANCE INS CO MARKEL AMERICAN INSURANCE CO MARKEL INSURANCE CO MEMIC INDEMNITY CO MERIDIAN SECURITY INSURANCE COMPANY MID CENTURY INS CO MIDDLESEX INS CO MIDVALE INDEMNITY COMPANY MIDWEST BUILDERS CASUALTY MUTUAL COMPANY MIDWEST EMPLOYERS CASUALTY CO MIDWEST FAMILY ADVANTAGE INSURANCE CO MIDWEST FAMILY MUTUAL INS CO MIDWEST INS CO MIDWESTERN INDEMNITY CO MILBANK INSURANCE COMPANY MILFORD CASUALTY INSURANCE CO MITSUI SUMITOMO INS CO OF AMERICA MITSUI SUMITOMO INS USA INC MOTORISTS COMMERCIAL MUTUAL INSURANCE COMPANY NATIONAL AMERICAN INS CO NATIONAL CASUALTY CO NATIONAL FIRE INS CO OF HARTFORD NATIONAL INTERSTATE INS CO NATIONAL LIABILITY & FIRE INSURANCE CO NATIONAL SPECIALTY INS CO NATIONAL SURETY CORP NATIONAL UNION FIRE INS CO OF PITTSBURGH PA



### Workers Compensation Rate Filing – January 1, 2020

### **NCCI Affiliate List**

NATIONWIDE AGRIBUSINESS INS CO NATIONWIDE ASSURANCE CO NATIONWIDE GENERAL INSURANCE CO NATIONWIDE INS CO OF AMERICA NATIONWIDE MUTUAL FIRE INS CO NATIONWIDE MUTUAL INS CO NATIONWIDE PROPERTY AND CASUALTY INS CO NETHERLANDS INSURANCE COMPANY NEW HAMPSHIRE INSURANCE COMPANY NEW YORK MARINE AND GENERAL INSURANCE CO NHRMA MUTUAL INSURANCE COMPANY NORGUARD INS CO NORTH AMERICAN ELITE INSURANCE CO NORTH AMERICAN SPECIALTY INS CO NORTH POINTE INS CO NORTH RIVER INS CO NORTHSTONE INSURANCE COMPANY NOVA CASUALTY COMPANY OAK RIVER INSURANCE COMPANY **OBI AMERICA INSURANCE COMPANY OBI NATIONAL INSURANCE COMPANY** OH CASUALTY INS CO OH FARMERS INS CO OHIO SECURITY INS CO OLD GUARD INSURANCE COMPANY OLD REPUBLIC GENERAL INSURANCE CORPORATION OLD REPUBLIC INS CO **OWNERS INSURANCE COMPANY** PA MANUFACTURERS ASSN INS CO PA MANUFACTURERS INDEMNITY CO PACIFIC EMPLOYERS INS CO PACIFIC INDEMNITY CO PACIFIC INS CO I TD PARTNERS MUTUAL INS CO PATRONS MUTUAL INS CO OF CT PEERLESS INDEMNITY INS CO PEERLESS INSURANCE COMPANY PEKIN INS CO PENN MILLERS INS CO PENNSYLVANIA INSURANCE COMPANY PETROLEUM CASUALTY CO PHARMACISTS MUTUAL INS CO PHOENIX INS CO PINNACLEPOINT INSURANCE COMPANY PIONEER SPECIALTY INSURANCE COMPANY PLAZA INSURANCE CO PRAETORIAN INSURANCE COMPANY PREFERRED PROFESSIONAL INSURANCE COMPANY PREVISOR INSURANCE COMPANY PROPERTY AND CASUALTY INS CO OF HARTFORD PROSELECT INSURANCE COMPANY PROTECTIVE INS CO QBE INSURANCE CORPORATION **REDWOOD FIRE & CASUALTY INS CO** REGENT INSURANCE COMPANY REPUBLIC INDEMNITY COMPANY OF AMERICA RIVERPORT INSURANCE COMPANY **RLI INSURANCE COMPANY** ROCKWOOD CASUALTY INS CO RURAL TRUST INSURANCE COMPANY

SAFECO INS CO OF AMERICA SAFETY FIRST INS CO SAFETY NATIONAL CASUALTY CORP SAGAMORE INSURANCE CO SAMSUNG FIRE AND MARINE INS CO LTD USB SECURA INSURANCE A MUTUAL CO SECURA SUPREME INS CO SECURITY NATIONAL INS CO (AMTRUST GROUP) SELECTIVE INS CO OF SC SELECTIVE INS CO OF THE SOUTHEAST SELECTIVE INSURANCE COMPANY OF AMERICA SELECTIVE WAY INS CO SENECA INSURANCE CO SENTINEL INS CO SENTRY CASUALTY CO SENTRY INSURANCE A MUTUAL CO SENTRY SELECT INSURANCE COMPANY SEQUOIA INSURANCE CO SERVICE AMERICAN INDEMNITY COMPANY SFM MUTUAL INS CO SFM SAFE INSURANCE COMPANY SFM SELECT INSURANCE COMPANY SIRIUS AMERICA INSURANCE COMPANY SOCIETY INSURANCE A MUTUAL COMPANY SOMPO AMERICA FIRE & MARINE INSURANCE COMPANY SOMPO AMERICA INSURANCE COMPANY SOUTHERN INS CO ST PAUL FIRE AND MARINE INS CO ST PAUL GUARDIAN INS CO ST PAUL MERCURY INS CO ST PAUL PROTECTIVE INS CO STANDARD FIRE INSURANCE COMPANY STAR INS CO STARNET INSURANCE COMPANY STARR INDEMNITY AND LIABILITY CO STARR SPECIALTY INSURANCE COMPANY STARSTONE NATIONAL INSURANCE COMPANY STATE AUTO PROPERTY AND CASUALTY INS CO STATE AUTOMOBILE MUTUAL INS CO STATE FARM FIRE AND CASUALTY CO STATE NATIONAL INSURANCE COMPANY STONINGTON INS CO SUMMITPOINT INSURANCE COMPANY SUNZ INSURANCE COMPANY THE INSURANCE COMPANY TECHNOLOGY INSURANCE CO THE TRAVELERS CASUALTY COMPANY TNUS INSURANCE CO TOKIO MARINE AMERICA INSURANCE CO TRANS PACIFIC INS CO TRANSGUARD INS CO OF AMERICA INC TRANSPORTATION INS CO TRAVELERS CASUALTY AND SURETY CO TRAVELERS CASUALTY INS CO OF AMERICA TRAVELERS INDEMNITY CO TRAVELERS INDEMNITY CO OF AMERICA TRAVELERS INDEMNITY CO OF CT TRAVELERS INSURANCE CO TRAVELERS PROPERTY CASUALTY CO OF AMERICA TRI STATE INSURANCE COMPANY OF MINNESOTA



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TRIANGLE INSURANCE COMPANY INC TRIUMPHE CASUALTY COMPANY TRUCK INSURANCE EXCHANGE TRUMBULL INS CO TWIN CITY FIRE INS CO UNION INS CO OF PROVIDENCE UNION INSURANCE COMPANY UNITED FIRE AND CASUALTY CO UNITED STATES FIDELITY AND GUARANTY CO UNITED WI INS CO US FIRE INS CO UTICA MUTUAL INS CO VALLEY FORGE INS CO VANLINER INS CO VANTAPRO SPECIALTY INS CO VICTORIA FIRE & CASUALTY COMPANY VIGILANT INS CO WADENA INSURANCE COMPANY WASHINGTON INTERNATIONAL INSURANCE COMPANY WELLFLEET INSURANCE COMPANY WELLFLEET NEW YORK INSURANCE COMPANY WESCO INSURANCE COMPANY (AMTRUST GROUP) WEST AMERICAN INS CO WEST BEND MUTUAL INS CO WESTCHESTER FIRE INSURANCE COMPANY WESTERN AGRICULTURAL INS CO WESTERN NATIONAL ASSURANCE CO WESTERN NATIONAL MUTUAL INS CO WESTFIELD INS CO WESTFIELD NATIONAL INS CO WESTPORT INSURANCE CORPORATION WILLIAMSBURG NATIONAL INS CO WORK FIRST CASUALTY CO XL INS CO OF NY INC XL INSURANCE AMERICA INC XL SPECIALTY INS CO ZENITH INS CO ZNAT INS CO ZURICH AMERICAN INS CO ZURICH AMERICAN INS CO OF IL



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# Key Contacts

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