

Advisory Rates, Assigned Risk Rates, and Rating Values Filing

Proposed Effective January 1, 2021

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Dan Nelson Regulatory Division

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August 3, 2020

Honorable Doug Ommen Insurance Commissioner Iowa Insurance Division 601 Locus St., 4th Floor Des Moines, IA 50309-3738

#### Re: Iowa Advisory Rates, Assigned Risk Rates, and Rating Values Filing Proposed Effective January 1, 2021

Dear Commissioner Ommen:

In accordance with the applicable statutes and regulations of the state of lowa, we are filing for your consideration and approval prospective rates and rating values for the lowa voluntary and assigned risk markets to become effective January 1, 2021 for new and renewal policies.

This filing proposes an overall average increase of 0.3% to the voluntary and assigned risk rate levels. The advisory prospective rates of the voluntary market are used as a basis for the rates in the assigned risk market.

This filing is made exclusively on behalf of the companies that have given valid consideration for the express purpose of fulfilling regulatory rate filing requirements and other private use of this information.

The following are of special note as a result of item filings approved in Iowa:

- Although considered, since the combined impact and direction of all direct and indirect COVID-19 related forces is unknown, no explicit adjustment has been made in this year's analysis at an overall or individual classification code level.
- As a result of Item B-1397, effective January 1, 2008, a single combined rate is still calculated for Class Codes 7710 and 7711 via a payroll-weighted average of the separately indicated rates for these two Class Codes.
- As a result of Item B-1437, effective January 1, 2020:
  - Class Codes 2286 and 2220 are combined to reflect the final year of a two-year transition program, and Class Code 2286 is discontinued.
  - Class Codes 2670 and 2688 are combined to reflect the final year of a two-year transition program, and Class Code 2670 is discontinued.
- As a result of Item B-1439, effective January 1, 2021:
  - Class Codes 2683 and 2501 are combined to reflect the first year of a two-year transition program. In the second year of the transition, Class Code 2683 will be discontinued.

Honorable Doug Ommen Page 2 August 3, 2020

• Class Codes 3240 and 3257 are combined to reflect the first year of a two-year transition program. In the second year of the transition, Class Code 3240 will be discontinued.

In the enclosed appendix is a list of companies which, as of the time this filing is submitted, are eligible to reference this information. The inclusion of a company on this list merely indicates that the company, or the group to which it belongs, is affiliated with NCCI in this state, or has licensed this information as a nonaffiliate, and is not intended to indicate whether the company is currently writing business or is even licensed to write business in this state.

As always, if you should have any questions or need additional information, please do not hesitate to contact Dan Benzshawel at (561) 893-3093 or me at (561) 893-3784.

Sincerely,

Mantel Pr Melson

Dan Nelson State Relations Executive



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Workers Compensation Rate Filing – January 1, 2021

### **Actuarial Certification**

I, Dan Benzshawel, am a Director and Actuary for the National Council on Compensation Insurance, Inc. I am a Fellow of the Casualty Actuarial Society and a member of the American Academy of Actuaries, and I meet the Qualification Standards of the American Academy of Actuaries to provide the actuarial report contained herein.

The information contained in this report has been prepared under my direction in accordance with applicable Actuarial Standards of Practice as promulgated by the Actuarial Standards Board. The Actuarial Standards Board is vested by the U.S.-based actuarial organizations with the responsibility for promulgating Actuarial Standards of Practice for actuaries providing professional services in the United States. Each of these organizations requires its members, through its Code of Professional Conduct, to observe the Actuarial Standards of Practice when practicing in the United States.

Dan Benzshawel, FCAS, MAAA Director and Actuary Actuarial and Economic Services



### Workers Compensation Rate Filing – January 1, 2021

### Disclosures

#### **Purpose of the Report**

The purpose of this report is to provide the proposed voluntary and assigned risk rates for workers compensation policies in Iowa, proposed to be effective January 1, 2021. The intended users of this report are:

- The Iowa Insurance Division
- Affiliated carriers, for their reference in determining workers compensation rates

#### Scope

The prospective advisory rates for the voluntary market are intended to cover the indemnity and medical benefits provided under the system, the expenses associated with providing these benefits (loss adjustment expenses), and any other costs associated with providing workers compensation insurance (such as commissions, taxes, etc.).

Although considered, since the combined impact and direction of all direct and indirect COVID-19 related forces is unknown, no explicit adjustment has been made in this year's analysis at an overall or individual classification code level.

Each insurance company offering workers compensation insurance in Iowa may:

- a) adopt the advisory rates which include provisions for expenses based on NCCI's
- compilation of industry expense data, or
- b) deviate from the advisory rates.

Employers unable to secure coverage in the voluntary market can apply for such coverage in the assigned risk market. The proposed assigned risk rates are intended to cover the indemnity and medical benefits provided under the system, the expenses associated with providing these benefits (loss adjustment expenses), and any other costs associated with providing workers compensation insurance (such as commissions, taxes, etc.).

#### **Data Sources and Dates**

The overall average advisory rate level change is based on a review of Financial Call Data, which is an aggregation of workers compensation data annually reported to NCCI. In this filing, Financial Call Data submissions received after June 4, 2020 were not considered for inclusion in the analysis.



### Workers Compensation Rate Filing – January 1, 2021

### Disclosures

The overall average advisory rate level change in this filing is based on premium and loss experience evaluated as of December 31, 2019. Therefore, this data does not reflect any potential direct or indirect effects of the COVID-19 pandemic.

Advisory rate level changes at the classification code level are based on five years of Unit Statistical Plan Data, which is the audited exposure, premium, and loss information reported to NCCI on a policy level. The Unit Statistical Plan Data used in this filing includes policies with expiration dates through February 2019. Therefore, the individual classification code experience does not reflect potential direct or indirect effects of the COVID-19 pandemic. In this filing, Unit Statistical Data submissions received after June 19, 2020 were not considered for inclusion in the analysis.

In some areas, NCCI's analysis also relies on other data sources, which are reviewed for reasonableness and are referenced in the filing where applicable.

This filing was prepared as of June 24, 2020. Therefore, events that occurred after this date that may have a material impact on workers compensation costs in this jurisdiction have not been considered in the analysis.

NCCI maintains several data reporting initiatives and programs to assist carriers to report data and to ensure that the data that is reported to NCCI is complete, accurate, and reported in a timely fashion. Occasionally, a carrier's data submission is not available for use in an NCCI filing either because the data was not reported prior to the filing, had quality issues, or NCCI determined that the data that was reported should not be included in the filing based on NCCI's actuarial judgment.

Data for all carriers writing at least one-tenth of one percent of the Iowa workers compensation written premium volume have been included in the experience period on which this filing is based.

Other exclusions are made for the purposes of analysis, but do not have a material impact on the proposed changes in this filing.

#### **Risks and Uncertainty**

This filing includes assumptions and projections concerning the future. As with any prospective analysis, there exists estimation uncertainty in these assumptions and projections. Areas of this





### Workers Compensation Rate Filing – January 1, 2021

### Disclosures

analysis subject to estimation uncertainty that could have a material impact on the final results include the following:

- Projection of future loss development
- Selection of loss ratio trends
- Potential impact of changes to laws and/or regulations

In addition, any future changes to workers compensation law or regulations that apply retroactively to policies or benefit claims on policies in the proposed effective period may have a significant impact on the adequacy of the rates proposed in this filing.

The premium and loss experience on which this filing is based does not reflect potential direct or indirect effects of the COVID-19 pandemic. At this time, the course of the pandemic remains unclear and represents a significant source of uncertainty with respect to estimating workers compensation system costs for the proposed loss cost effective period.

The direct effect of compensable claims resulting from COVID-19 infections may put upward pressure on workers compensation costs, as could certain indirect effects. For example, there is potential for the weakened labor market to lengthen return-to-work times or adverse loss development to occur if the pandemic serves to increase the time to medical treatment for injured workers. However, it is possible that other various effects may put downward pressure on workers compensation costs—such as increased telecommuting, decreased exposure to motor vehicle accidents, and an increased use of telehealth for injured workers. Additional COVID-19-related considerations, such as future economic conditions and their corresponding impact on the labor market, contribute additional uncertainty when estimating future costs.

The ongoing COVID-19 pandemic creates additional uncertainty regarding the makeup and loss experience of the residual market. Employers who obtain policies in the residual market due to potential COVID-19 exposure may differ from the types of employers in the historical residual market data analyzed in this filing.

After considering direct and indirect pandemic-related factors, it is reasonable to believe they will give rise to component changes that may, to some extent, have offsetting impacts on workers compensation system costs. Although considered, since the combined impact and direction of all direct and indirect COVID-19-related forces is unknown, no explicit adjustment for the pandemic has been made in this year's analysis at an overall or individual classification code level



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### Part 1 Filing Overview

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### Workers Compensation Rate Filing – January 1, 2021

### **Executive Summary**

Based on its review of the most recently available data, NCCI has proposed an overall average workers compensation voluntary and assigned risk rate level change of +0.3% to become effective January 1, 2021.

Key Components	Percentage Change
Experience, Trend and Benefit Change	- 3.0%
Production and General Expense Change	+ 0.3%
Taxes & Fee Change	+ 0.1%
Loss-based Expense Change	+ 0.9%
Profit & Contingency Change	<u>+ 2.1%</u>
Proposed Change in Overall Voluntary Rate Level	+ 0.3%
Assigned Risk Differential Change Proposed Change in Overall Assigned Risk Rate Level	<u>0.0%</u> <b>+ 0.3%</b>

Key Observations:

- The filing is based on premium and loss experience for policy years 2017 and 2018 (the "Experience Period.") The financial data experience period evaluated as of December 31, 2019—which is prior to the COVID-19 pandemic—indicates more favorable loss development when compared with the loss data evaluated as of December 31, 2018.
- This data does not reflect any effects of the COVID-19 pandemic.
- Iowa's claim frequency shows a long-term pattern of decline.
- After adjusting to a common wage level, indemnity and medical average cost per case figures continue to show a long-term upward trend.

Proposed Changes in Voluntary Rate Level by Industry Group:

	Average	Maximum	Maximum
Industry Group	Change	<u>Increase</u>	<u>Decrease</u>
Manufacturing	-1.4%	+24%	-26%
Contracting	-3.1%	+22%	-28%
Office and Clerical	+0.8%	+26%	-24%
Goods and Services	+1.1%	+26%	-24%
Miscellaneous	+4.9%	+30%	-20%

Additional Notable Change(s) Proposed in the Filing:

• Proposed Change to the Countrywide Adjusting and Other Expense (AOE) Provision



### Workers Compensation Rate Filing – January 1, 2021

### **Overview of Methodology**

#### Aggregate Ratemaking

NCCI's approach to determining the proposed overall average advisory rate level change utilizes widely accepted ratemaking methodologies. The approach employed in this filing includes the following steps:

- The reported historical premium totals are projected to an ultimate basis and adjusted to the current pure premium level
- The excess loss portion of individual large claims are removed from reported aggregate losses, based on an lowa specific large loss threshold
- The reported historical limited indemnity and medical loss totals are projected to an ultimate basis and adjusted to the current benefit level
- Ratios of losses to pure premium are projected to the cost levels expected in the rate effective period
- Ultimate, trended, limited losses are adjusted to an unlimited basis with an excess ratio
- Proposed benefit level and expense changes are applied to the projected cost ratios

The indicated average advisory rate level change is calculated for the years in the filing's experience period. If the final projected cost ratios are greater (less) than 1.000, then an increase (decrease) in the average rate level is indicated.

#### **Class Ratemaking**

Once the proposed overall average advisory rate level change has been determined, NCCI separately determines rates per \$100 of payroll for each workers compensation job classification (class); the advisory rates and year-over-year changes vary by class. Three sets of pure premiums are combined as part of each class code's advisory rate calculation based on the volume of available data for that job classification. The three sets of pure premiums are:

- State-specific payroll and loss experience ("indicated")
- Currently-approved pure premium adjusted to the proposed level ("present on rate level")
- Countrywide experience adjusted to state conditions ("national")

#### **Assigned Risk Rates**

The proposed assigned risk rates are then determined for each job classification as the product of the classification's advisory voluntary rate and an assigned risk differential.

Note: The methodology and assumptions used in this filing may not be applicable to or relevant for another purpose, including but not limited to NCCI filings in other jurisdictions.



### Workers Compensation Rate Filing – January 1, 2021

### **Summary of Selections**

The following is a summary of selections underlying the voluntary and assigned risk rates proposed to be effective January 1, 2021, along with the selections underlying the filing effective January 1, 2020.

Voluntary and Assigned Risk Rates	Currently Approved January 1, 2020	Proposed Effective January 1, 2021
Experience Period	Policy Years 2016 and 2017	Policy Years 2017 and 2018
Premium Development	3-year average	3-year average
Basis of Loss Experience	Average of Paid and Paid+Case losses	Average of Paid and Paid+Case losses
Paid Loss Development	3-year average	3-year average
Paid+Case Loss Development	5-year average	5-year average
Tail Factors	Selected	Selected
Indemnity Annual Loss Ratio Trend Factor	0.980	0.970
Medical Annual Loss Ratio Trend Factor	0.990	0.990
Loss Adjustment Expense Provision	15.8%	16.9%
Base Threshold for Limiting Losses	\$8,219,242	\$7,481,806
Large Loss Excess Ratio	2.7%	3.1%
Production and General Expenses	23.6%	23.8%
Premium Taxes and Assessments	2.3%	2.4%
Profit and Contingencies Provision	-0.5%	1.0%
Maximum Minimum Premium*	\$1,000	\$1,000
Assigned Risk Differential	1.300	1.300
Classification Swing Limits (applied by Industry Group)	+/-25%	+/-25%

\*MMP varies for Farming and Agricultural class codes



### Workers Compensation Rate Filing – January 1, 2021

### **Selections Underlying the Proposed Changes**

#### **Experience and Development**

NCCI analyzed the emerging experience of Iowa workers compensation policies in recent years. The primary focus of our analysis was on premiums and losses from policy years 2017 and 2018 evaluated as of December 31, 2019. The most recently available full policy year is 2018 since the last policy had an effective date of December 31, 2018 and did not expire until December 31, 2019. During this year's analysis, after reviewing various possible experience periods, the use of the two most recently available full policy years of data was selected as most appropriate in terms of providing balance between stability and responsiveness.

NCCI performs analysis on different subsets of data including (i) paid losses and (ii) the sum of paid losses plus case reserves. For use in this filing, NCCI utilized loss development factors based on each of these two loss aggregations. This is consistent with NCCI filings made in the past several years in lowa. Loss development factors are needed since paid losses and case reserve estimates on a given claim change over time until the claim is finally closed. The loss development factors are based on how paid losses and case reserve estimates changed over time for claims from older years. The specific development link ratio selections underlying this filing are shown below:

- A three-year average of historical premium development factors
- A three-year average of historical paid loss development factors through a 19th report
- A five-year average of historical paid plus case loss development factors through a 19th report
- Loss development tail factors from a 19th report to ultimate were selected based on a review of the 10 most recently available factors

The ultimate impact that the COVID-19 pandemic will have on loss development factors is unknown. Although considered, since the combined impact and direction of all direct and indirect COVID-19-related forces is unknown, no explicit adjustment for the pandemic has been made in this year's analysis.

#### Trend

This filing relies primarily on the experience from policy years 2017 and 2018. However, the proposed voluntary and assigned risk rates are intended for use with policies with effective dates starting on January 1, 2021. It is necessary to use trend factors that forecast how much the future lowa workers compensation experience will differ from the past. These trend factors measure anticipated changes in the amount of indemnity and medical benefits as compared with anticipated changes in the amount of workers' wages. For example, if benefit costs are expected to grow faster than wages, then a trend factor greater than zero is indicated. Conversely, if wages are expected to grow faster than benefit costs, then a trend factor less than zero is indicated.



### Workers Compensation Rate Filing – January 1, 2021

### **Selections Underlying the Proposed Changes**

While historical changes in claim frequency and average cost per case were also reviewed, NCCI applies loss ratio trend factors in the determination of the proposed overall average advisory rate level change.

The COVID-19 pandemic is an extraordinary, unprecedented event. At this time, the overall impact the COVID-19 pandemic may have on trends is indeterminate. It is reasonable to believe COVID-19 will give rise to component changes that may, to some extent, have offsetting impacts on system costs. For example,

- There could be an increase in the number of compensable workers compensation claims arising in occupations with greater potential exposure to the pandemic
- There could be a decrease in workers compensation claims due to the increased number of employees who are teleworking

Short- and long-term COVID-19-related impacts may also differ. For example,

- In the short term, during the COVID-19 pandemic, there may be a reduction in the number of physical therapy sessions attended by injured employees and/or a deferral in the number of workers compensation-related surgeries that are not deemed to be immediately critical
- Over the longer term, an increase in these types of services may be expected as the current burden on medical-related personnel and facilities is lessened
- In economic downturns, workers may forego filing claims for certain injuries to maintain active employment as the economy navigates these uncertain times—leading to temporary downward pressure on claim frequency

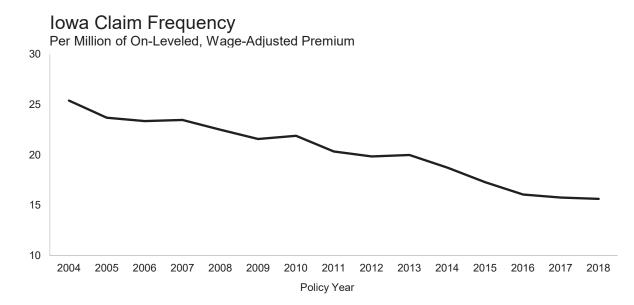
Although considered, since the combined impact and direction of all direct and indirect COVID-19-related forces is unknown, no explicit adjustment for the pandemic has been made in this year's trend analysis.



### Workers Compensation Rate Filing – January 1, 2021

### **Selections Underlying the Proposed Changes**

The following few charts show a measure of the number of workplace injuries (claim frequency) and the average cost of each of these injuries (claim severity).

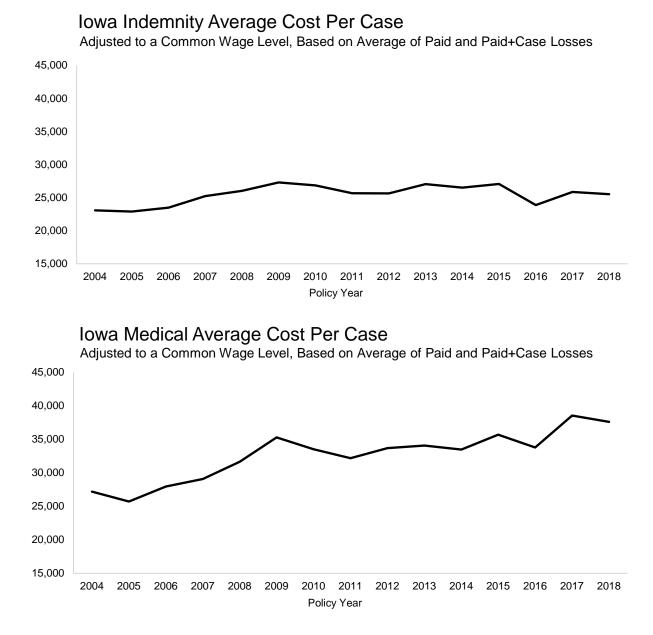


lowa's lost-time claim frequency has generally declined for the past several years as shown immediately above. The data in this chart reflects premiums at today's advisory rate level, and a common wage level.



### Workers Compensation Rate Filing – January 1, 2021

### **Selections Underlying the Proposed Changes**



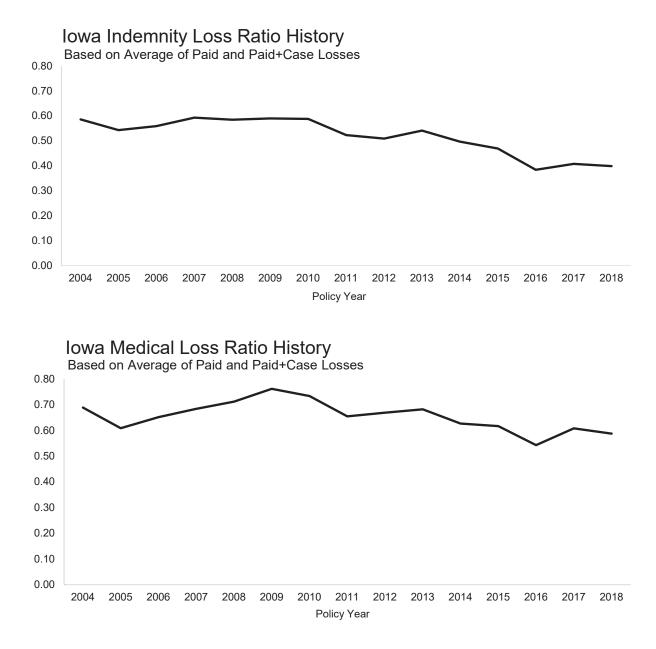
lowa's average indemnity costs per case in excess of wage growth have trended slightly upward over time for the period shown. Iowa's average medical costs per case in excess of wage growth have generally trended upward over time for the period shown.



### Workers Compensation Rate Filing – January 1, 2021

### **Selections Underlying the Proposed Changes**

Loss ratios result after combining observed changes in Iowa's average claim frequency with corresponding changes in Iowa's average cost per case.



Based on our analysis this year, we are proposing to decrease the annual indemnity loss ratio trend from -2.0% to -3.0% and maintain the current annual medical loss ratio trend of -1.0%.



### Workers Compensation Rate Filing – January 1, 2021

### **Selections Underlying the Proposed Changes**

#### Expenses

The proposed advisory rates include a provision for workers compensation expenses. The following provides detail on the expense provisions accounted for in the advisory rates.

#### Loss-Based Expenses

The proposed advisory rates include a provision for loss adjustment expenses (LAE). These are expenses associated with the handling of workers compensation claims. LAE is included in the rates by using a ratio of loss adjustment expense dollars to loss dollars (called the LAE provision). In this filing, NCCI is proposing to increase the current LAE provision from 15.8% to 16.9% of losses. Please see Exhibit II for additional detail.

#### Production and General Expense

The proposed advisory rates include a provision for production expenses (including commissions) and general expenses.

The current provision in the advisory rates for production expense is 18.5% of premium. This filing proposes to decrease the provision of 18.3%.

The current provision in the advisory rates for general expenses is 5.1% of premium. This filing proposes to increase the provision to 5.5%.

The overall advisory rate change due to the proposed production and general expense provisions is an increase of 0.3%.

#### Premium Taxes and Assessments

This filing proposes an increase to the current approved provisions for taxes and assessments. The current provision in the rates for taxes and assessments is 2.3% of premium; the proposed provision is 2.4% of premium. The breakdown of the proposed provision is shown below:

Premium Tax	1.0%
Second Injury Fund	1.1%
Miscellaneous	0.3%
Taxes and Assessments	2.4%

#### **Profit and Contingency Provision**

By law, lowa's advisory rates must be determined such that lowa's workers compensation insurers can be expected to earn a return that is adequate, fair and not excessive. Analysis and determination of a profit and contingency provision is necessary to ensure this premise is maintained.





### Workers Compensation Rate Filing – January 1, 2021

### **Selections Underlying the Proposed Changes**

Current advisory rates contain a profit and contingency of -0.5%. Based upon the results from its latest internal rate of return model, NCCI is proposing to increase the current profit and contingency provision to 1.0% in this rate filing.

#### **Assigned Risk Market**

As previously mentioned, an overall average increase of 0.3% to the current assigned risk rate level is being proposed effective January 1, 2021.

A number of Assigned Risk programs have been instituted in Iowa. These programs help to assure that the assigned risk market is self-funding. This means that the premium collected in the assigned risk market should pay for losses generated by employers in that market. These programs also encourage employers in the assigned risk market to seek coverage in the voluntary market. They are listed below:

Assigned Risk Program	Effective Date
Removal of Assigned Risk Premium Discounts	04/16/1987
Take-out Credit Program	01/01/1992
Assigned Risk Adjustment Program (ARAP)	07/01/1992
Assigned Risk Differential (Increased to 1.30)	01/01/2014

In this filing, there are no changes proposed to the current assigned risk pricing programs.



### Workers Compensation Rate Filing – January 1, 2021

### Additional Proposed Changes

## Proposed Change to the Countrywide Adjusting and Other Expense (AOE) Provision Calculation

Each year, NCCI performs a countrywide analysis to determine an actuarially appropriate AOE provision for inclusion in state loss cost/rate filings. The analysis is based on data from NCCI's Call for Loss Adjustment Expense (Financial Call #19).

As a result of Third-Party Administrator (TPA) agreements, some carriers report losses on Call #19 without associated AOE. Beginning with this filing, for policies associated with TPA agreements where the AOE is not reported to NCCI, the associated losses will be excluded from the AOE analysis so that they do not impact the countrywide ultimate AOE ratios. All other aspects of the current AOE methodology remain unchanged.



### Workers Compensation Rate Filing – January 1, 2021

### Part 2 Proposed Values

- Proposed Voluntary Market Advisory Rates and Rating Values
- Proposed Assigned Risk Rates and Rating Values
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- Proposed Values for Inclusion in the Retrospective Rating Plan Manual



### Workers Compensation Rate Filing – January 1, 2021

### Proposed Voluntary Market Advisory Rates and Rating Values

The following pages include proposed voluntary market advisory rates and rating values:

- Voluntary market advisory rates, minimum premiums, expected loss rates, and d-ratios by class code, along with associated footnotes
  - The "X" footnote denoting a state special classification phraseology will no longer be shown on the following pages. Refer to the special classifications section of the *Basic Manual* for any state specific classification phraseology.
- Advisory miscellaneous values, such as:
  - o Maximum and minimum weekly payroll applicable for select class codes
  - Premium determination for Partners and Sole Proprietors
  - o Catastrophe and Terrorism advisory voluntary rates
  - United States Longshore and Harbor Workers' Compensation Coverage Percentage

Effective January 1, 2021

CLASS CODE	RATE	MIN PREM	ELR	D RATIO	CLASS CODE	RATE	MIN PREM	ELR	D RATIO	CLASS CODE	RATE	MIN PREM	ELR	D RATIO
0005	3.83	581	2.42	0.33	2016	3.90	589	2.56	0.38	2710	10.27	1000	5.18	0.24
0008	3.02	492	1.78	0.30	2021	3.53	548	2.08	0.30	2714	5.14	725	3.37	0.37
0016	5.96	500	3.26	0.27	2039	3.28	521	2.15	0.38	2731	4.88	697	2.67	0.27
0034	5.15	650	3.24	0.33	2041	4.88	697	3.20	0.38	2735	6.37	861	4.17	0.37
0035	2.97	487	1.95	0.37	2065	2.15	397	1.36	0.33	2759	6.94	923	4.54	0.37
0036	3.71	500	2.34	0.33	2070	5.87	806	3.70	0.33	2790	2.00	380	1.31	0.37
0037	4.14	500	2.44	0.30	2081	3.38	532	2.13	0.33	2797	6.92	921	4.36	0.33
0042	6.43	650	3.79	0.30	2089	5.40	754	3.40	0.33	2799	6.41	865	3.79	0.30
0050	7.26	959	4.57	0.33	2095	3.88	587	2.45	0.33	2802	5.37	751	3.17	0.30
0059D	0.43	-	0.10	0.27	2105	4.85	694	3.18	0.38	2835	3.64	560	2.52	0.44
0065D	0.11	-	0.03	0.28	2110	2.72	459	1.78	0.38	2836	3.57	553	2.48	0.44
0066D	0.11	-	0.03	0.27	2111	3.64	560	2.38	0.37	2841	5.53	768	3.62	0.37
0067D	0.11	-	0.03	0.27	2112	4.70	677	3.08	0.38	2881	3.28	521	2.28	0.44
0079	3.54	549	1.93	0.27	2114	3.67	564	2.40	0.37	2883	3.72	569	2.34	0.33
0083	5.12	500	3.23	0.33	2121	1.73	350	1.09	0.33	2913	-	-	2.34	0.33
0106	10.85	1000	5.48	0.24	2130	2.20	402	1.39	0.33	2915	4.17	619	2.46	0.30
0113	4.57	663	2.88	0.33	2131	2.30	413	1.45	0.33	2916	3.80	578	1.92	0.24
0170	3.79	577	2.39	0.33	2143	2.86	475	1.88	0.38	2923	2.46	431	1.61	0.38
0251	3.93	592	2.48	0.33 0.30	2157 2172	4.54 1.99	659 379	2.87 1.18	0.33 0.30	2942 2960	_ 5.66		0.98 3.58	0.44 0.33
0400	-	-	1.58	0.30	2172	1.99	379	1.10	0.30	2900	5.00	703	3.30	0.33
0401	11.95	А	6.03	0.24	2174	3.73	570	2.45	0.37	3004	2.00	380	1.10	0.27
0771N	0.63	-	-	-	2211	9.02	1000	4.94	0.27	3018	3.01	491	1.65	0.27
0908P	180.00	340	113.43	0.33	2220	2.93	482	1.85	0.33	3022	4.53	658	2.97	0.38
0913P	521.00	681	328.89	0.33	2286	-	-	1.85	0.33	3027	2.73	460	1.50	0.27
0917	4.53	658	2.97	0.38	2288	4.69	676	3.07	0.37	3028	3.22	514	2.03	0.33
1005	7.52	987	3.45	0.24	2300	-	-	2.00	0.33	3030	6.89	918	3.78	0.28
1016	16.03	1000	7.35	0.23	2302	2.07	388	1.30	0.33	3040	6.05	826	3.31	0.27
1164D	3.74	571	1.68	0.23	2305	2.85	474	1.68	0.30	3041	5.66	783	3.57	0.33
1165D	3.99	599	1.99	0.24	2361	2.38	422	1.50	0.33	3042	5.13	724	3.03	0.30
1320	1.84	362	0.93	0.24	2362	2.43	427	1.53	0.33	3064	5.19	731	3.27	0.33
1322	7.94	1000	4.02	0.24	2380	2.36	420	1.49	0.33	3076	4.06	607	2.56	0.33
1430	5.66	783	3.10	0.27	2386	-	-	2.00	0.33	3081D	8.54	1000	4.59	0.27
1438	6.42	866	3.25	0.24	2388	1.89	368	1.24	0.37	3082D	5.07	718	2.75	0.28
1452	2.76	464	1.52	0.28	2402	3.46	541	1.89	0.27	3085D	7.54	989	4.07	0.27
1463	16.43	1000	8.31	0.24	2413	3.17	509	2.00	0.33	3110	5.92	811	3.73	0.33
1472	3.91	590	1.97	0.24	2416	2.49	434	1.57	0.33	3111	2.91	480	1.84	0.33
1624D	4.00	600	2.00	0.24	2417	1.46	321	0.92	0.33	3113	2.17	399	1.37	0.33
1642	2.59	445	1.42	0.27	2501	3.17	509	2.00	0.33	3114	4.14	615	2.61	0.33
1654 1655	4.56	662	2.50 1.42	0.28 0.27	2503 2534	1.46	321	0.96 2.00	0.38 0.33	3118 3119	1.97 1.10	377 281	1.29 0.76	0.38 0.44
1699	3.75	573	2.05	0.27	2570	5.13	724	3.36	0.38	3122	2.39	423	1.57	0.37
1701	3.41	535	1.87	0.27	2585	4.41	645	2.90	0.38	3126	2.68	455	1.69	0.33
1710D	4.42	646	2.39	0.28	2586	3.41	535	2.15	0.33	3131	2.21	403	1.40	0.33
1741	- 2 40	- 524	1.87	0.27	2587	2.31	414	1.52	0.38	3132	3.36	530	2.12	0.33
1747	3.40	534	1.86	0.28	2589	3.25	518	2.05	0.33	3145	2.60	446	1.64	0.33
1748	6.58	884	3.60	0.27	2600	4.79	687	3.14	0.38	3146	2.54	439	1.60	0.33
1803D	9.60	1000	4.66	0.24	2623	8.55	1000	5.05	0.30	3169	3.52	547	2.22	0.33
1852	-	-	1.11	0.22	2651	2.60	446	1.71	0.37	3175	-	-	2.22	0.33
1853 1860	_	_	1.87 1.60	0.27 0.33	2660 2670	3.02	492	1.98 2.54	0.37 0.37	3179 3180	2.59 2.67	445 454	1.70 1.75	0.38 0.37
1924	3.01	491	1.97	0.38	2683	3.17	509	2.00	0.33	3188	2.60	446	1.71	0.37
1925	6.16	838	3.63	0.30	2688	3.88	587	2.54	0.37	3220	2.20	402	1.39	0.33
2002	3.15 4.82	507 690	2.07 3.04	0.38 0.33	2701 2702	14.70 24.72	1000	8.07 11.28	0.28 0.23	3223 3224	_ 4.16	_ 618	1.75 2.73	0.37
2003 2014	4.82 5.43	690 757	3.04 2.98	0.33	2702	10.43	1000 1000	11.28 5.72	0.23		4.16	642	2.73	0.38 0.37
						any state sr				3227	+.50	042	2.01	0.57

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CLASS CODE	RATE	MIN PREM	ELR	D RATIO	CLASS CODE	RATE	MIN PREM	ELR	D RATIO	CLASS CODE	RATE	MIN PREM	ELR	D RATIO
3240	3.48	543	2.19	0.33	4036	3.04	494	1.66	0.27	4670	_	-	2.85	0.33
3241	3.46	541	2.18	0.33	4038	2.89	478	2.01	0.44	4683	4.51	656	2.85	0.33
3255	2.91	480	2.02	0.44	4053	-	_	1.93	0.33	4686	2.47	432	1.35	0.27
3257	3.48	543	2.19	0.33	4061	_	_	1.93	0.33	4692	0.74	241	0.49	0.38
3270	3.20	512	2.02	0.33	4062	3.06	497	1.93	0.33	4693	1.50	325	0.95	0.33
3300	5.27	740	3.32	0.33	4101	3.75	573	2.21	0.30	4703	2.07	388	1.31	0.33
3303	2.96	486	1.94	0.37	4109	0.55	221	0.36	0.38	4717	2.00	380	1.39	0.44
3307	3.72	569	2.34	0.33	4110	0.92	261	0.58	0.33	4720	2.70	457	1.70	0.33
3315	4.06	607	2.67	0.38	4111	2.09	390	1.37	0.38	4740	1.47	322	0.81	0.27
3334	2.93	482	1.85	0.33	4113	-	-	1.37	0.38	4741	3.19	511	2.01	0.33
3336	3.30	523	1.81	0.28	4114	3.06	497	1.93	0.33	4751	5.74	791	3.13	0.27
3365	4.92	701	2.69	0.27	4130	3.73	570	2.36	0.33	4771N	3.59	624	1.64	0.23
3372	4.85	694	2.86	0.30	4131	6.22	844	4.08	0.37	4777	3.80	578	1.73	0.23
3373	5.29	742	3.33	0.33	4133	2.65	452	1.74	0.37	4825	1.12	283	0.61	0.27
3383	1.89	368	1.24	0.38	4149	0.92	261	0.64	0.44	4828	2.34	417	1.39	0.30
3385	1.05	276	0.69	0.38	4206	3.46	541	2.19	0.33	4829	1.29	302	0.65	0.24
3400	2.73	460	1.61	0.30	4207	3.25	518	1.78	0.28	4902	3.06	497	2.00	0.37
3507	3.70	567	2.34	0.33	4239	2.75	463	1.51	0.28	4923	1.37	311	0.87	0.33
3515	2.94	483	1.85	0.33	4240	4.11	612	2.69	0.37	5020	6.35	859	3.49	0.28
3548	1.36	310	0.86	0.33	4243	2.47	432	1.56	0.33	5022	9.37	1000	4.74	0.24
3559	5.11	722	3.22	0.33	4244	3.07	498	1.94	0.33	5037	20.29	1000	9.27	0.23
3574	1.44	318	0.94	0.38	4250	2.31	414	1.46	0.33	5040	8.63	1000	3.95	0.23
3581	1.57	333	1.03	0.38	4251	3.17	509	2.00	0.33	5057	5.69	786	2.60	0.23
3612	2.41	425	1.42	0.30	4263	4.03	603	2.54	0.33	5059	21.44	1000	9.78	0.23
3620	4.37	641	2.39	0.28	4273	3.36	530	2.12	0.33	5069	-	_	9.78	0.23
3629	2.57	443	1.68	0.37	4279	2.54	439	1.60	0.33	5102	6.84	912	3.45	0.24
3632	3.44	538	2.03	0.30	4282	_	_	1.60	0.33	5146	4.60	666	2.52	0.28
3634	1.86	365	1.22	0.38	4283	1.84	362	1.16	0.33	5160	4.79	687	2.43	0.24
3635	2.96	486	1.87	0.33	4299	2.15	397	1.41	0.38	5183	2.85	474	1.56	0.28
3638	2.59	445	1.70	0.37	4304	5.63	779	3.32	0.30	5188	3.69	566	2.02	0.28
3642	2.47	432	1.56	0.33	4307	2.21	403	1.54	0.44	5190	2.68	455	1.47	0.28
3643	2.44	428	1.54	0.33	4351	1.16	288	0.73	0.33	5191	0.95	265	0.60	0.33
3647	3.59	555	2.12	0.30	4352	1.88	367	1.23	0.38	5192	3.03	493	1.91	0.33
3648	2.04	384	1.33	0.37	4360	-	- 507	0.41	0.30	5213	7.58	994	3.83	0.33
3681	1.03	273	0.68	0.37	4361	1.04	274	0.41	0.30	5215	5.86	805	3.47	0.24
3685	1.73	350	1.13	0.37	4410	3.28	521	2.07	0.33	5221	5.06	717	2.77	0.28
3719	1.73	292	0.55	0.37	4410	7.13	944	3.61	0.33	5221	14.23	1000	7.18	0.28
3724	4.74	681	2.39	0.23	4420	1.78	944 356	1.23	0.24	5222	5.40	754	2.96	0.24
3724	4.74	644	2.39	0.24	4431	1.70	315	0.98	0.44	5348	5.59	754	3.07	0.28
3803	3.01	491	1.90	0.23	4432	-		1.42	0.33	5402	5.67	784	3.72	0.28
3807	4.07	608	2.68	0.38	4452	3.49	544	2.20	0.33	5403	10.02	1000	5.06	0.24
3808	4.07	628	2.66	0.38	4452 4459	3.49 3.48	544 543	2.20	0.33	5403 5437	6.11	832	3.35	0.24
3821	4.25 6.24	628 846		0.30	4459 4470	3.48 2.64	543 450	2.19	0.33	5437	4.19	632 621	3.35 2.65	0.27
3822	6.24 4.82	690	3.68 2.84	0.30	4470	2.64 3.69	450 566	2.33	0.33	5443 5445	4.19 6.37	861	3.22	0.33
3822 3824	4.82 5.40	754	2.84 3.18	0.30	4484 4493	3.69	500	2.33	0.33	5445 5462	6.71	898	3.22 3.68	0.24
	4.40	000	0.74	0.00	4544	0.70	040	0.40	0.00	E 470	E 00	040	0.70	0.00
3826	1.12 2.57	283	0.71	0.33 0.30	4511 4557	0.78 2.49	246	0.46	0.30	5472	5.96 9.22	816 1000	2.72 4.21	0.23 0.23
3827		443	1.52		4557 4558		434	1.63	0.38	5473 5474		1000	4.21 3.26	
3830	1.47	322	0.87	0.30		2.25 2.30	408	1.42	0.33		6.44	868		0.24
3851 3865	2.62 2.36	448 420	1.72 1.64	0.38 0.44	4568 4581	1.21	413 293	1.26 0.61	0.27 0.24	5478 5479	4.21 6.03	623 823	2.31 3.56	0.28 0.30
	4.00	700		0.00	4592	4.07	044	0.04	0.04	5490	7 07	074	0.70	0.04
3881	4.96	706	3.13	0.33	4583	4.37	641	2.21	0.24	5480	7.37	971	3.73	0.24
4000	5.66	783	2.86	0.24	4611	1.23	295	0.81	0.37	5491	1.97	377	1.00	0.24
4021	5.56	772	3.05	0.27	4635	3.94	593	1.80	0.23	5506	7.72	1000	3.53	0.23
4024D	9.07	1000	4.92	0.27	4653	1.79	357	1.18	0.38	5507	4.38	642	2.22	0.24
4034	7.97	1000	4.37	0.27	4665	9.62	1000	5.27	0.28	5508	-	-	2.22	0.24

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CLASS CODE	RATE	MIN PREM	ELR	D RATIO	CLASS CODE	RATE	MIN PREM	ELR	D RATIO	CLASS CODE	RATE	MIN PREM	ELR	D RATIO
5535	5.99	819	3.28	0.27	7050M	8.13	1000	3.55	0.22	7711	45.86	1000	23.19	0.24
5537	4.60	666	2.52	0.27	7090M	6.64	890	3.02	0.22	7720	3.39	533	1.86	0.27
5551	16.53	1000	7.54	0.23	7098M	14.24	1000	6.51	0.23	7855	3.58	554	1.96	0.28
5606	1.37	311	0.69	0.24	7099M	17.43	1000	7.65	0.23	8001	2.57	443	1.69	0.37
5610	4.66	673	2.94	0.33	7133	3.50	545	1.77	0.24	8002	2.63	449	1.66	0.33
5645	9.99	1000	5.04	0.24	7151M	4.25	628	2.15	0.24	8006	2.57	443	1.62	0.33
5703	13.44	1000	7.36	0.27	7152M	5.78	796	2.81	0.24	8008	1.23	295	0.80	0.37
5705	14.42	1000	7.89	0.27	7153M	4.73	680	2.39	0.24	8010	2.13	394	1.40	0.37
5951	0.78	246	0.51	0.37	7219	7.93	1000	4.02	0.24	8013	0.44	208	0.28	0.33
6003	5.78	796	3.18	0.28	7222	7.47	982	4.11	0.28	8015	0.87	256	0.55	0.33
6005	3.95	595	2.17	0.27	7225	8.78	1000	4.82	0.28	8017	1.97	377	1.29	0.37
6017	_	-	3.83	0.24	7228	-	-	4.02	0.24	8018	3.52	547	2.31	0.38
6018	2.54	439	1.40	0.28	7229	-	-	4.02	0.24	8021	2.53	438	1.60	0.33
6045	4.02	602	2.21	0.28	7230	9.71	1000	5.74	0.30	8031	2.78	466	1.75	0.33
6204	9.11	1000	4.60	0.24	7231	8.44	1000	4.99	0.30	8032	2.20	402	1.44	0.37
6206	3.09	500	1.41	0.23	7232	10.48	1000	5.31	0.24	8033	1.49	324	0.94	0.33
6213	1.53	328	0.77	0.24	7309F	14.44	1000	4.38	0.20	8037	1.92	371	1.26	0.37
6214	1.99	379	0.91	0.23	7313F	5.64	780	1.71	0.20	8039	1.67	344	1.09	0.37
6216	5.74	791	2.62	0.23	7317F	10.93	1000	3.31	0.21	8044	2.77	465	1.63	0.30
6217	4.71	678	2.38	0.24	7327F	30.00	1000	9.11	0.20	8045	0.70	237	0.46	0.38
6229	5.55	771	2.80	0.24	7333M	8.50	1000	3.91	0.24	8046	2.53	438	1.59	0.33
6233	3.42	536	1.73	0.24	7335M	9.44	1000	4.33	0.24	8047	1.05	276	0.69	0.38
6235	5.51	766	2.52	0.23	7337M	11.55	1000	5.09	0.24	8058	2.87	476	1.80	0.33
6236	7.29	962	4.01	0.28	7350F	12.63	1000	4.13	0.22	8072	0.64	230	0.42	0.37
6237	1.58	334	0.87	0.28	7360	4.33	636	2.37	0.28	8102	1.80	358	1.18	0.38
6251D	8.47	1000	4.28	0.25	7370	4.80	688	3.03	0.33	8103	2.69	456	1.58	0.30
6252D	3.37	531	1.53	0.23	7380	5.29	742	3.13	0.30	8105	-	-	2.31	0.38
6260	-	-	4.28	0.25	7382	4.71	678	2.97	0.33	8106	6.48	873	3.55	0.27
6306	5.91	810	2.99	0.24	7390	4.44	648	2.80	0.33	8107	3.49	544	1.91	0.28
6319	3.69	566	1.86	0.24	7394M	4.13	614	1.89	0.23	8111	2.37	421	1.49	0.33
6325	4.06	607	2.05	0.24	7395M	4.59	665	2.10	0.23	8116	2.63	449	1.66	0.33
6400	5.77	795	3.40	0.30	7398M	5.62	778	2.47	0.23	8203	8.50	1000	5.37	0.33
6503	2.72	459	1.78	0.38	7402	0.29	192	0.18	0.33	8204	5.68	785	3.11	0.27
6504	3.09	500	2.03	0.38	7403	4.76	684	2.61	0.28	8209	4.65	672	2.93	0.33
6702M*	4.35	639	2.39	0.28	7405N	1.32	383	0.73	0.28	8215	3.62	558	1.99	0.27
6703M*	5.91	810	3.11	0.28	7420	6.95	925	3.19	0.24	8227	3.80	578	1.73	0.23
6704M*	4.83	691	2.65	0.28	7421	0.89	258	0.45	0.24	8232	5.19	731	2.84	0.27
6801F	5.86	805	2.03	0.25	7422	1.84	362	0.84	0.23	8233	2.57	443	1.42	0.28
6811	6.38	862	3.49	0.27	7425	3.05	496	1.40	0.23	8235	4.94	703	3.12	0.33
6824F	9.90	1000	3.25	0.22	7431N	1.01	331	0.46	0.23	8263	6.41	865	3.78	0.30
6826F	8.74	1000	3.00	0.26	7445N	0.71	-	-	-	8264	6.61	887	3.62	0.27
6834	3.59	555	2.12	0.30	7453N	0.54	_	_	_	8265	6.81	909	3.43	0.24
6836	4.79	687	2.62	0.27	7502	2.04	384	1.12	0.28	8279	7.20	952	3.63	0.24
6843F	16.50	1000	5.01	0.20	7515	1.23	295	0.56	0.23	8288	7.18	950	3.92	0.27
6845F	7.96	1000	2.41	0.21	7520	3.53	548	2.23	0.33	8291	4.36	640	2.57	0.30
6854	6.52	877	2.98	0.23	7538	4.22	624	1.93	0.23	8292	4.44	648	2.80	0.33
6872F	14.13	1000	4.28	0.21	7539	2.33	416	1.18	0.24	8293	10.19	1000	5.59	0.27
6874F	24.44	1000	7.39	0.21	7540	2.93	482	1.34	0.23	8304	6.23	845	3.41	0.27
6882	6.29	852	2.87	0.23	7580	2.67	454	1.46	0.27	8350	5.98	818	3.02	0.24
6884	6.87	916	3.15	0.24	7590	3.64	560	2.15	0.30	8380	3.00	490	1.77	0.30
7016M	6.75	903	3.09	0.23	7600	4.07	608	2.23	0.28	8381	2.15	397	1.27	0.30
7024M	7.50	985	3.43	0.23	7605	2.14	395	1.17	0.27	8385	2.54	439	1.39	0.27
7038M	5.98	818	2.72	0.22	7610	0.70	237	0.41	0.30	8392	2.40	424	1.51	0.33
7046M	12.82	1000	5.86	0.23	7705	5.49	764	3.25	0.30	8393	1.85	364	1.17	0.33
7047M	9.18	1000	4.03	0.23	7710	45.86	1000 classification	23.19	0.24	8500	6.64	890	3.64	0.27

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CLASS		MIN		D	CLASS		MIN		D	CLASS		MIN		D
CODE	RATE	PREM	ELR	RATIO	CODE	RATE	PREM	ELR	RATIO	CODE	RATE	PREM	ELR	RATIO
8601	0.40	204	0.23	0.30	9063	0.96	266	0.63	0.37					
8602	1.86	365	1.10	0.30	9077F	5.63	779	2.13	0.31					
8603	0.11	172	0.07	0.33	9082	1.26	299	0.87	0.44					
8606	2.12	393	1.07	0.24	9083	1.35	309	0.93	0.44					
8709F	7.45	980	2.26	0.21	9084	1.35	309	0.85	0.33					
8719	2.35	419	1.07	0.23	9088a	а	а	а	а					
8720	1.17	289	0.64	0.27	9089	1.42	316	0.93	0.37					
8721	0.41	205	0.23	0.27	9093	1.48	323	0.97	0.37					
8723	0.17	179	0.11	0.33	9101	5.04	714	3.30	0.37					
8725	3.21	513	1.76	0.27	9102	3.81	579	2.40	0.33					
8726F	3.43	537	1.19	0.25	9154	1.89	368	1.19	0.33					
8734M	0.59	225	0.32	0.28	9156	3.67	564	2.16	0.30					
8737M	0.53	218	0.29	0.28	9170	13.11	1000	5.97	0.22					
8738M	0.73	240	0.38	0.28	9178	5.74	791	3.96	0.43					
8742	0.44	208	0.24	0.28	9179	15.02	1000	9.83	0.37					
8745	3.82	580	2.25	0.30	9180	6.54	879	3.57	0.27					
8748	0.70	237	0.41	0.30	9182	2.53	438	1.59	0.33					
8755	0.52	217	0.28	0.27	9186	14.48	1000	7.29	0.24					
8799	0.59	225	0.37	0.33	9220	5.21	733	3.07	0.30					
8800	1.94	373	1.34	0.44	9402	5.29	742	2.90	0.27					
8803	0.08	169	0.04	0.27	9403	10.22	1000	5.17	0.24					
8805M	0.28	191	0.17	0.33	9410	2.60	446	1.64	0.33					
8810	0.21	183	0.13	0.33	9501	4.27	630	2.52	0.30					
8814M	0.26	189	0.16	0.33	9505	4.96	706	2.93	0.30					
8815M	0.35	199	0.21	0.33	9516	3.80	578	2.09	0.28					
8820	0.20	182	0.12	0.30	9519	3.88	587	2.13	0.28					
8824	2.31	414	1.51	0.38	9521	4.24	626	2.32	0.28					
8825	-	-	1.55	0.33	9522	3.52	547	2.22	0.33					
8826	2.46	431	1.55	0.33	9534	3.75	573	1.90	0.24					
8829	-	-	1.51	0.38	9554	9.63	1000	4.86	0.24					
8831	1.42	316	0.89	0.33	9586	0.49	214	0.34	0.44					
8832	0.37	201	0.23	0.33	9600	3.35	529	2.20	0.38					
8833	0.88	257	0.56	0.33	9620	1.32	305	0.78	0.30					
8835	2.41	425	1.52	0.33										
8842	2.91	480	1.83	0.33										
8855	0.15	177	0.10	0.33										
8856	0.76	244	0.48	0.33										
8864	1.79	357	1.13	0.33										
8868	0.55	221	0.36	0.37										
8869	1.25	298	0.82	0.37										
8871	0.08	169	0.05	0.38										
8901	0.21	183	0.13	0.30										
9012	1.62	338	0.95	0.30										
9014	3.52	547	2.22	0.33										
9015	3.36	530	2.12	0.33										
9016	2.84	472	1.79	0.33										
9019	2.99	489	1.64	0.27										
9033	2.20	402	1.39	0.33										
9040	3.36	530	2.20	0.37										
9044	1.44	318	0.94	0.37										
9052	2.17	399	1.43	0.37										
9058	1.76	354	1.22	0.44										
9060	1.72	349	1.12	0.37										
9061	1.41	315	0.98	0.44										
9062	1.39	313	0.96	0.44										

Refer to the special classification section of the Basic Manual for any state specific classification phraseology.

#### FOOTNOTES

- a Rate for each individual risk must be obtained from NCCI Customer Service or the Rating Organization having jurisdiction.
- A Minimum Premium \$100 per ginning location for policy minimum premium computation.
- D Rate for classification already includes the specific disease loading shown in the table below. See **Basic Manual** Rule 3-A-7.

	Disease			Disease		Disease			
Code No.	Loading	Symbol	Code No.	Loading	Symbol	Code No.	Loading	Symbol	
0059D	0.43	S	1165D	0.06	S	3082D	0.06	S	
0065D	0.11	S	1624D	0.04	S	3085D	0.12	S	
0066D	0.11	S	1710D	0.06	S	4024D	0.06	S	
0067D	0.11	S	1803D	0.37	S	6251D	0.06	S	
1164D	0.06	S	3081D	0.15	S	6252D	0.03	S	
S=Silica									

- F Rate provides for coverage under the United States Longshore and Harbor Workers Compensation Act and its extensions. Rate includes a provision for USL&HW Assessment.
- M Risks are subject to Admiralty Law or Federal Employers Liability Act (FELA). However, the published rate is for risks that voluntarily purchase standard workers compensation and employers liability coverage. A provision for the USL&HW Assessment is included for those classifications under Program II USL Act.
- N This code is part of a ratable / non-ratable group shown below. The statistical non-ratable code and corresponding rate are applied in addition to the basic classification when determining premium.

Class	Non-Ratable
Code	Element Code
4771	0771
7405	7445
7431	7453

P Classification is computed on a per capita basis.

#### \* Class Codes with Specific Footnotes

- 6702 Rate and rating values only appropriate for laying or relaying of tracks or maintenance of way no work on elevated railroads. Otherwise, assign appropriate construction or erection code rate and elr each x 1.215.
- 6703 Rate and rating values only appropriate for laying or relaying of tracks or maintenance of way no work on elevated railroads. Otherwise, assign appropriate construction or erection class rate x 1.652 and elr x 1.586.
- 6704 Rate and rating values only appropriate for laying or relaying of tracks or maintenance of way no work on elevated railroads. Otherwise, assign appropriate construction or erection class rate and elr each x 1.35.

#### MISCELLANEOUS VALUES

Basis of premium applicable in accordance with <i>Basic Manual</i> footnote instructions for Code 7370 "Taxicab Co.":	
Employee operated vehicle Leased or rented vehicle	\$72,700 \$48,500
Catastrophe (other than Certified Acts of Terrorism) - (Voluntary)	0.01
Expense Constant applicable in accordance with Basic Manual Rule 3-A-11	\$160
Maximum Minimum Premium Note: Maximum Minimum Premium varies for farming and agricultural class codes	\$1,000
<b>Maximum Weekly Payroll</b> applicable in accordance with <b>Basic Manual</b> Rule 2-E "Executive Officers" including members of limited liability companies, Rule 2-E-3 for Partners and Sole Proprietors, and <b>Basic Manual</b> footnote instructions for Code 9178 "Athletic Sports or Park: Non-Contact Sports",	
and Code 9179 "Athletic Sports or Park: Contact Sports"	\$3,700
Minimum Premium Multiplier	110
Minimum Weekly Payroll applicable in accordance with Basic Manual Rule 2-E "Executive Officers" and members of limited liability companies and Rule 2-E-3 for Partners and Sole Proprietors	\$450

**Premium Discount Percentages -** (See **Basic Manual** Rule 3-A-19-a.) The following premium discounts are applicable to Standard Premiums:

		Туре А	Туре В
First	\$10,000	-	-
Next	190,000	9.1%	5.1%
Next	1,550,000	11.3%	6.5%
Over	1,750,000	12.3%	7.5%

Terrorism (Voluntary)	0.01
United States Longshore and Harbor Workers' Compensation Coverage Percentage applicable only in connection with <i>Basic Manual</i> Rule 3-A-4	32%

(Multiply a Non-F classification rate by a factor of 1.32 to adjust for differences in benefits and loss-based expenses. This factor is the product of the adjustment for differences in benefits (1.25) and the adjustment for differences in loss-based expenses (1.058).)

#### **Experience Rating Eligibility**

A risk qualifies for experience rating on an intrastate basis when it meets the premium eligibility requirements for the state in which it operates. The eligibility amount varies by rating effective date. The *Experience Rating Plan Manual* should be referenced for the latest approved eligibility amounts by state and by effective date.



### Workers Compensation Rate Filing – January 1, 2021

### Proposed Assigned Risk Rates and Rating Values

The following pages include proposed assigned risk rates and rating values:

- Assigned risk rates, minimum premium, expected loss rates, and d-ratios by class code, along with associated footnotes
  - The "X" footnote denoting a state special classification phraseology will no longer be shown on the following pages. Refer to the special classifications section of the *Basic Manual* for any state specific classification phraseology.
- Miscellaneous values, such as:
  - Maximum and minimum weekly payroll applicable for select class codes
  - o Premium determination for Partners and Sole Proprietors
  - o Catastrophe and Terrorism assigned risk rates
  - United States Longshore and Harbor Workers' Compensation Coverage Percentage

	APPLICABLE TO ASSIGNED RISK POLICIES ONLY													
CLASS		MIN		D	CLASS		MIN		D	CLASS		MIN		D
CODE	RATE	PREM	ELR	RATIO	CODE	RATE	PREM	ELR	RATIO	CODE	RATE	PREM	ELR	RATIO
0005	4.98	650	2.42	0.33	2016	5.07	718	2.56	0.38	2710	13.35	1000	5.18	0.24
8000	3.93	592	1.78	0.30	2021	4.59	665	2.08	0.30	2714	6.68	895	3.37	0.37
0016	7.75	500	3.26	0.27	2039	4.26	629	2.15	0.38	2731	6.34	857	2.67	0.27
0034	6.70	650	3.24	0.33	2041	6.34	857	3.20	0.38	2735	8.28	1000	4.17	0.37
0035	3.86	585	1.95	0.37	2065	2.80	468	1.36	0.33	2759	9.02	1000	4.54	0.37
0036	4.82	500	2.34	0.33	2070	7.63	999	3.70	0.33	2790	2.60	446	1.31	0.37
0037	5.38	500	2.44	0.30	2081	4.39	643	2.13	0.33	2797	9.00	1000	4.36	0.33
0042	8.36	650	3.79	0.30	2089	7.02	932	3.40	0.33	2799	8.33	1000	3.79	0.30
0050	9.44	1000	4.57	0.33	2095	5.04	714	2.45	0.33	2802	6.98	928	3.17	0.30
0059D	0.56	-	0.10	0.27	2105	6.31	854	3.18	0.38	2835	4.73	680	2.52	0.44
0065D	0.14	_	0.03	0.28	2110	3.54	549	1.78	0.38	2836	4.64	670	2.48	0.44
0066D	0.14	_	0.03	0.27	2111	4.73	680	2.38	0.37	2841	7.19	951	3.62	0.37
0067D	0.14	_	0.03	0.27	2112	6.11	832	3.08	0.38	2881	4.26	629	2.28	0.44
0079	4.60	650	1.93	0.27	2114	4.77	685	2.40	0.37	2883	4.84	692	2.34	0.33
0083	6.66	500	3.23	0.33	2121	2.25	408	1.09	0.33	2913	-	_	2.34	0.33
0106	14.11	1000	5.48	0.24	2130	2.86	475	1.39	0.33	2915	5.42	756	2.46	0.30
0108	5.94	813	2.88	0.24	2130	2.80	475	1.39	0.33	2915	4.94	703	1.92	0.30
0170	4.93	702	2.39	0.33	2143	3.72	569	1.88	0.38	2923	3.20	512	1.61	0.38
0251	5.11	722	2.48	0.33	2157	5.90	809	2.87	0.33	2942	-	-	0.98	0.44
0400	-	-	1.58	0.30	2172	2.59	445	1.18	0.30	2960	7.36	970	3.58	0.33
0404	15 54	٨	6.02	0.04	0474	4.05	604	0.45	0.27	2004	2.60	446	1 10	0.07
0401 0771N	15.54 0.82	A _	6.03	0.24	2174 2211	4.85 11.73	694 1000	2.45 4.94	0.37	3004 3018	2.60 3.91	446	1.10 1.65	0.27 0.27
0771N 0908P	234.00			0.33	2211	3.81	1000 579	4.94 1.85	0.27 0.33	3018	5.89	590 808	2.97	0.27
0908P 0913P	234.00 677.00	837	328.89	0.33	2220	5.01	579	1.85	0.33	3022	3.55	551	1.50	0.38
0917	5.89	808	2.97	0.38	2288	6.10	831	3.07	0.37	3028	4.19	621	2.03	0.33
1005	9.78	1000	3.45	0.24	2300	-	-	2.00	0.33	3030	8.96	1000	3.78	0.28
1016	20.84	1000	7.35	0.23	2302	2.69	456	1.30	0.33	3040	7.87	1000	3.31	0.27
1164D	4.86	695	1.68	0.23	2305	3.71	568	1.68	0.30	3041	7.36	970	3.57	0.33
1165D 1320	5.19 2.39	731 423	1.99 0.93	0.24 0.24	2361 2362	3.09 3.16	500 508	1.50 1.53	0.33 0.33	3042 3064	6.67 6.75	894 903	3.03 3.27	0.30 0.33
1322	10.32	1000	4.02	0.24	2380	3.07	498	1.49	0.33	3076	5.28	741	2.56	0.33
1430	7.36	970	3.10	0.27	2386		-	2.00	0.33	3081D	11.11	1000	4.59	0.27
1438	8.35	1000	3.25	0.24	2388	2.46	431	1.24	0.37	3082D	6.59	885	2.75	0.28
1452	3.59	555	1.52	0.28	2402	4.50	655	1.89	0.27	3085D	9.81	1000	4.07	0.27
1463	21.36	1000	8.31	0.24	2413	4.12	613	2.00	0.33	3110	7.70	1000	3.73	0.33
1472	5.08	719	1.97	0.24	2416	3.24	516	1.57	0.33	3111	3.78	576	1.84	0.33
1624D	5.20	732	2.00	0.24	2417	1.90	369	0.92	0.33	3113	2.82	470	1.37	0.33
1642	3.37	531	1.42	0.27	2501	4.12	613	2.00	0.33	3114	5.38	752	2.61	0.33
1654	5.93	812	2.50	0.28	2503	1.90	369	0.96	0.38	3118	2.56	442	1.29	0.38
1655	-	-	1.42	0.27	2534	-	-	2.00	0.33	3119	1.43	317	0.76	0.44
1699	4.88	697	2.05	0.27	2570	6.67	894	3.36	0.38	3122	3.11	502	1.57	0.37
1701	4.43	647	1.87	0.27	2585	5.73	790	2.90	0.38	3126	3.48	543	1.69	0.33
1710D	5.75	793	2.39	0.28	2586	4.43	647	2.15	0.33	3131	2.87	476	1.40	0.33
1741	-	-	1.87	0.27	2587	3.00	490	1.52	0.38	3132	4.37	641	2.12	0.33
1747	4.42	646	1.86	0.28	2589	4.23	625	2.05	0.33	3145	3.38	532	1.64	0.33
1748	8.55	1000	3.60	0.27	2600	6.23	845	3.14	0.38	3146	3.30	523	1.60	0.33
1803D	12.48	1000	4.66	0.24	2623	11.12	1000	5.05	0.30	3169	4.58	664	2.22	0.33
1852	-	-	1.11	0.22	2651	3.38	532	1.71	0.37	3175	-	-	2.22	0.33
1853	-	-	1.87	0.27	2660	3.93	592	1.98	0.37	3179	3.37	531	1.70	0.38
1860	-	-	1.60	0.33	2670	-	-	2.54	0.37	3180	3.47	542	1.75	0.37
1924	3.91	590	1.97	0.38	2683	4.12	613	2.00	0.33	3188	3.38	532	1.71	0.37
1925	8.01	1000	3.63	0.30	2688	5.04	714	2.54	0.37	3220	2.86	475	1.39	0.33
2002	4.10	611	2.07	0.38	2701	19.11	1000	8.07	0.28	3223	-	-	1.75	0.37
2003	6.27	850	3.04	0.33	2702	32.14	1000	11.28	0.23	3224	5.41	755	2.73	0.38
2014	7.06	937	2.98	0.27	2709	13.56	1000	5.72	0.27	3227	5.69	786	2.87	0.37

Refer to the special classification section of the Basic Manual for any state specific classification phraseology.

APPLICABLE TO ASSIGNED RISK POLICIES ONLY														
CLASS		MIN		D	CLASS		MIN		D	CLASS		MIN		D
CODE	RATE	PREM	ELR	RATIO	CODE	RATE	PREM	ELR	RATIO	CODE	RATE	PREM	ELR	RATIO
3240	4.52	657	2.19	0.33	4036	3.95	595	1.66	0.27	4670	_	_	2.85	0.33
3241	4.50	655	2.18	0.33	4038	3.76	574	2.01	0.44	4683	5.86	805	2.85	0.33
3255	3.78	576	2.02	0.44	4053	-	_	1.93	0.33	4686	3.21	513	1.35	0.27
3257	4.52	657	2.19	0.33	4061	_	_	1.93	0.33	4692	0.96	266	0.49	0.38
3270	4.16	618	2.02	0.33	4062	3.98	598	1.93	0.33	4693	1.95	375	0.95	0.33
3300	6.85	914	3.32	0.33	4101	4.88	697	2.21	0.30	4703	2.69	456	1.31	0.33
3303	3.85	584	1.94	0.37	4109	0.72	239	0.36	0.38	4717	2.60	446	1.39	0.44
3307	4.84	692	2.34	0.33	4110	1.20	292	0.58	0.33	4720	3.51	546	1.70	0.33
3315	5.28	741	2.67	0.38	4111	2.72	459	1.37	0.38	4740	1.91	370	0.81	0.27
3334	3.81	579	1.85	0.33	4113	_	-	1.37	0.38	4741	4.15	617	2.01	0.33
3336	4.29	632	1.81	0.28	4114	3.98	598	1.93	0.33	4751	7.46	981	3.13	0.27
3365	6.40	864	2.69	0.27	4130	4.85	694	2.36	0.33	4771N	4.67	764	1.64	0.23
3372	6.31	854	2.86	0.30	4131	8.09	1000	4.08	0.37	4777	4.94	703	1.73	0.23
3373	6.88	917	3.33	0.33	4133	3.45	540	1.74	0.37	4825	1.46	321	0.61	0.27
3383	2.46	431	1.24	0.38	4149	1.20	292	0.64	0.44	4828	3.04	494	1.39	0.30
3385	1.37	311	0.69	0.38	4206	4.50	655	2.19	0.33	4829	1.68	345	0.65	0.24
3400	3.55	551	1.61	0.30	4207	4.23	625	1.78	0.28	4902	3.98	598	2.00	0.37
3507	4.81	689	2.34	0.33	4239	3.58	554	1.51	0.28	4923	1.78	356	0.87	0.33
3515	3.82	580	1.85	0.33	4240	5.34	747	2.69	0.37	5020	8.26	1000	3.49	0.28
3548	1.77	355	0.86	0.33	4243	3.21	513	1.56	0.33	5022	12.18	1000	4.74	0.24
3559	6.64	890	3.22	0.33	4244	3.99	599	1.94	0.33	5037	26.38	1000	9.27	0.23
3574	1.87	366	0.94	0.38	4250	3.00	490	1.46	0.33	5040	11.22	1000	3.95	0.23
3581	2.04	384	1.03	0.38	4251	4.12	613	2.00	0.33	5057	7.40	974	2.60	0.23
3612	3.13	504	1.42	0.30	4263	5.24	736	2.54	0.33	5059	27.87	1000	9.78	0.23
3620	5.68	785	2.39	0.28	4273	4.37	641	2.12	0.33	5069	-	-	9.78	0.23
3629	3.34	527	1.68	0.37	4279	3.30	523	1.60	0.33	5102	8.89	1000	3.45	0.24
3632	4.47	652	2.03	0.30	4282	-	-	1.60	0.33	5146	5.98	818	2.52	0.28
3634	2.42	426	1.22	0.38	4283	2.39	423	1.16	0.33	5160	6.23	845	2.43	0.24
3635	3.85	584	1.87	0.33	4299	2.80	468	1.41	0.38	5183	3.71	568	1.56	0.28
3638	3.37	531	1.70	0.37	4304	7.32	965	3.32	0.30	5188	4.80	688	2.02	0.28
3642	3.21	513	1.56	0.33	4307	2.87	476	1.54	0.44	5190	3.48	543	1.47	0.28
3643	3.17	509	1.54	0.33	4351	1.51	326	0.73	0.33	5191	1.24	296	0.60	0.33
3647	4.67	674	2.12	0.30	4352	2.44	428	1.23	0.38	5192	3.94	593	1.91	0.33
3648	2.65	452	1.33	0.37	4360	-	_	0.41	0.30	5213	9.85	1000	3.83	0.24
3681	1.34	307	0.68	0.37	4361	1.35	309	0.68	0.37	5215	7.62	998	3.47	0.30
0005	0.05	100	4.40	0.07		4.00	000	0.07	0.00	5004	0.50	004	0 77	0.00
3685	2.25	408	1.13	0.37	4410	4.26	629	2.07	0.33	5221	6.58	884	2.77	0.28
3719	1.56	332	0.55	0.23	4420	9.27	1000	3.61	0.24	5222	18.50	1000	7.18	0.24
3724	6.16	838	2.39	0.24	4431	2.31	414	1.23	0.44	5223	7.02	932	2.96	0.28
3726	5.72	789	2.01	0.23	4432	1.83	361	0.98	0.44	5348	7.27	960	3.07	0.28
3803	3.91	590	1.90	0.33	4439	-	-	1.42	0.33	5402	7.37	971	3.72	0.38
3807	5.29	740	2 69	0.35	1150	4.54	650	2.20	0 33	5403	12.02	1000	5.06	0.24
		742	2.68	0.38	4452		659 657	2.20	0.33		13.03	1000	5.06	0.24
3808	5.53	768	2.51	0.30	4459	4.52	657 527	2.19	0.33	5437	7.94	1000	3.35	0.27
3821	8.11	1000	3.68	0.30	4470	3.43	537	1.66	0.33	5443	5.45	760	2.65	0.33
3822	6.27	850	2.84	0.30	4484	4.80	688	2.33	0.33	5445	8.28	1000	3.22	0.24
3824	7.02	932	3.18	0.30	4493	4.30	633	2.09	0.33	5462	8.72	1000	3.68	0.28
3826	1.46	321	0.71	0.33	4511	1.01	271	0.46	0.30	5472	7.75	1000	2.72	0.23
3820 3827	3.34	521 527	1.52	0.33	4511 4557	3.24	516	1.63	0.30	5472	11.99	1000	4.21	0.23
3830	3.34 1.91	370	0.87	0.30	4558	2.93	482	1.63	0.38	5473	8.37	1000	3.26	0.23
3851	3.41	535	1.72	0.30	4568	2.93	482	1.42	0.33	5474	5.47	762	2.31	0.24
3865	3.41	535 498	1.72	0.38	4566	2.99	489 333	0.61	0.27	5478	5.47 7.84	1000	3.56	0.28
3000	0.07	-100	1.04	0.44	1001	1.07	555	0.01	0.24	0-13	7.04	1000	0.00	0.00
3881	6.45	870	3.13	0.33	4583	5.68	785	2.21	0.24	5480	9.58	1000	3.73	0.24
4000	7.36	970	2.86	0.24	4611	1.60	336	0.81	0.24	5491	2.56	442	1.00	0.24
4021	7.23	955	3.05	0.27	4635	5.12	723	1.80	0.23	5506	10.04	1000	3.53	0.24
4024D	11.79	1000	4.92	0.27	4653	2.33	416	1.18	0.23	5507	5.69	786	2.22	0.23
4034	10.36	1000	4.32	0.27	4665	12.51	1000	5.27	0.30	5508	- 0.05		2.22	0.24
4034	10.00	1000	<del>4</del> .57	0.21	4000	12.01	1000	5.21	0.20	5500	-	-	2.22	0.24

Effective January 1, 2021 APPLICABLE TO ASSIGNED RISK POLICIES ONLY

Refer to the special classification section of the Basic Manual for any state specific classification phraseology.

APPLICABLE TO ASSIGNED RISK POLICIES ONLY														
CLASS		MIN		D	CLASS		MIN		D	CLASS		MIN		D
CODE	RATE	PREM	ELR	RATIO	CODE	RATE	PREM	ELR	RATIO	CODE	RATE	PREM	ELR	RATIO
5535	7.79	1000	3.28	0.27	7050M	10.57	1000	3.55	0.22	7711	59.62	1000	23.19	0.24
5537	5.98	818	2.52	0.27	7090M	8.63	1000	3.02	0.22	7720	4.41	645	1.86	0.27
5551	21.49	1000	7.54	0.23	7098M	18.51	1000	6.51	0.23	7855	4.65	672	1.96	0.28
5606	1.78	356	0.69	0.24	7099M	22.66	1000	7.65	0.23	8001	3.34	527	1.69	0.37
5610	6.06	827	2.94	0.33	7133	4.55	661	1.77	0.24	8002	3.42	536	1.66	0.33
5645	12.99	1000	5.04	0.24	7151M	5.53	768	2.15	0.24	8006	3.34	527	1.62	0.33
5703	17.47	1000	7.36	0.27	7152M	7.51	986	2.81	0.24	8008	1.60	336	0.80	0.37
5705	18.75	1000	7.89	0.27	7153M	6.15	837	2.39	0.24	8010	2.77	465	1.40	0.37
5951	1.01	271	0.51	0.37	7219	10.31	1000	4.02	0.24	8013	0.57	223	0.28	0.33
6003	7.51	986	3.18	0.28	7222	9.71	1000	4.11	0.28	8015	1.13	284	0.55	0.33
6005	5.14	725	2.17	0.27	7225	11.41	1000	4.82	0.28	8017	2.56	442	1.29	0.37
6017	-		3.83	0.24	7228	-	-	4.02	0.24	8018	4.58	664	2.31	0.38
6018	3.30	523	1.40	0.28	7229	_	_	4.02	0.24	8021	3.29	522	1.60	0.33
6045	5.23	735	2.21	0.28	7230	12.62	1000	5.74	0.30	8031	3.61	557	1.75	0.33
6204	11.84	1000	4.60	0.24	7231	10.97	1000	4.99	0.30	8032	2.86	475	1.44	0.37
6206	4.02	602	1 1 1	0.02	7020	12 62	1000	E 21	0.24	0022	1.94	272	0.04	0.22
6206 6213	4.02 1.99	602 379	1.41 0.77	0.23 0.24	7232 7309F	13.62 18.77	1000 1000	5.31 4.38	0.24 0.20	8033 8037	2.50	373 435	0.94 1.26	0.33 0.37
6213	2.59	445		0.24	7313F	7.33	966	4.30		8037	2.50	435 399	1.20	
			0.91						0.20					0.37
6216	7.46	981	2.62	0.23	7317F	14.21	1000	3.31	0.21	8044	3.60	556	1.63	0.30
6217	6.12	833	2.38	0.24	7327F	39.00	1000	9.11	0.20	8045	0.91	260	0.46	0.38
6229	7.22	954	2.80	0.24	7333M	11.05	1000	3.91	0.24	8046	3.29	522	1.59	0.33
6233	4.45	650	1.73	0.24	7335M	12.27	1000	4.33	0.24	8047	1.37	311	0.69	0.38
6235	7.16	948	2.52	0.23	7337M	15.02	1000	5.09	0.24	8058	3.73	570	1.80	0.33
6236	9.48	1000	4.01	0.28	7350F	16.42	1000	4.13	0.22	8072	0.83	251	0.42	0.37
6237	2.05	386	0.87	0.28	7360	5.63	779	2.37	0.28	8102	2.34	417	1.18	0.38
6251D	11.01	1000	4.28	0.25	7370	6.24	846	3.03	0.33	8103	3.50	545	1.58	0.30
6252D	4.38	642	1.53	0.23	7380	6.88	917	3.13	0.30	8105	-	-	2.31	0.38
6260	-	-	4.28	0.25	7382	6.12	833	2.97	0.33	8106	8.42	1000	3.55	0.27
6306	7.68	1000	2.99	0.24	7390	5.77	795	2.80	0.33	8107	4.54	659	1.91	0.28
6319	4.80	688	1.86	0.24	7394M	5.37	751	1.89	0.23	8111	3.08	499	1.49	0.33
6325	5.28	741	2.05	0.24	7395M	5.97	817	2.10	0.23	8116	3.42	536	1.66	0.33
6400	7.50	985	3.40	0.30	7398M	7.31	964	2.47	0.23	8203	11.05	1000	5.37	0.33
6503	3.54	549	1.78	0.38	7402	0.38	202	0.18	0.33	8204	7.38	972	3.11	0.27
6504	4.02	602	2.03	0.38	7403	6.19	841	2.61	0.28	8209	6.05	826	2.93	0.33
6702M*	5.66	783	2.39	0.28	7405N	1.72	450	0.73	0.28	8215	4.71	678	1.99	0.27
6703M*	7.68	1000	3.11	0.28	7420	9.04	1000	3.19	0.24	8227	4.94	703	1.73	0.23
6704M*	6.28	851	2.65	0.20	7421	1.16	288	0.45	0.24	8232	6.75	903	2.84	0.23
6801F	7.62	998	2.03	0.25	7422	2.39	423	0.43	0.24	8233	3.34	527	1.42	0.27
6811	8.29	1000	3.49	0.27	7425	3.97	597	1.40	0.23	8235	6.42	866	3.12	0.33
6824F	12.87	1000	3.25	0.22	7431N	1.31	381	0.46	0.23	8263	8.33	1000	3.78	0.30
69265	14.00	1000	2.00	0.00	74451	0.00				9264	0.50	1000	2.60	0.07
6826F	11.36	1000	3.00	0.26	7445N	0.92	-	-	-	8264	8.59	1000	3.62	0.27
6834	4.67	674	2.12	0.30	7453N	0.70	-	-	-	8265	8.85	1000	3.43	0.24
6836	6.23	845	2.62	0.27	7502	2.65	452	1.12	0.28	8279	9.36	1000	3.63	0.24
6843F	21.45	1000	5.01	0.20	7515	1.60	336	0.56	0.23	8288	9.33	1000	3.92	0.27
6845F	10.35	1000	2.41	0.21	7520	4.59	665	2.23	0.33	8291	5.67	784	2.57	0.30
6854	8.48	1000	2.98	0.23	7538	5.49	764	1.93	0.23	8292	5.77	795	2.80	0.33
6872F	18.37	1000	4.28	0.21	7539	3.03	493	1.18	0.24	8293	13.25	1000	5.59	0.27
6874F	31.77	1000	7.39	0.21	7540	3.81	579	1.34	0.23	8304	8.10	1000	3.41	0.27
6882	8.18	1000	2.87	0.23	7580	3.47	542	1.46	0.27	8350	7.77	1000	3.02	0.24
6884	8.93	1000	3.15	0.24	7590	4.73	680	2.15	0.30	8380	3.90	589	1.77	0.30
7016M	8.78	1000	3.09	0.23	7600	5.29	742	2.23	0.28	8381	2.80	468	1.27	0.30
7024M	9.75	1000	3.43	0.23	7605	2.78	466	1.17	0.27	8385	3.30	523	1.39	0.27
7038M	7.77	1000	2.72	0.22	7610	0.91	260	0.41	0.30	8392	3.12	503	1.51	0.33
7046M	16.67	1000	5.86	0.23	7705	7.14	945	3.25	0.30	8393	2.41	425	1.17	0.33
7047M	11.93	1000	4.03	0.23	7710	59.62	1000	23.19	0.24	8500	8.63	1000	3.64	0.27

Refer to the Special classification section of the **Basic Manual** for any state specific classification phraseology. \* Refer to the Footnotes Page for additional information on this class code.

				AP	PLICABL	E TO ASS	SIGNED F	RISK POL	ICIES O	NLY				
CLASS		MIN		D	CLASS		MIN		D	CLASS		MIN		D
CODE	RATE	PREM	ELR	RATIO	CODE	RATE	PREM	ELR	RATIO	CODE	RATE	PREM	ELR	RATIO
8601	0.52	217	0.23	0.30	9063	1.25	298	0.63	0.37					
8602	2.42	426	1.10	0.30	9077F	7.32	965	2.13	0.31					
8603	0.14	175	0.07	0.33	9082	1.64	340	0.87	0.44					
8606	2.76	464	1.07	0.24	9083	1.76	354	0.93	0.44					
8709F	9.69	1000	2.26	0.21	9084	1.76	354	0.85	0.33					
8719	3.06	497	1.07	0.23	9088a	а	а	а	а					
8720	1.52	327	0.64	0.27	9089	1.85	364	0.93	0.37					
8721	0.53	218	0.23	0.27	9093	1.92	371	0.97	0.37					
8723	0.22	184	0.11	0.33	9101	6.55	881	3.30	0.37					
8725	4.17	619	1.76	0.27	9102	4.95	705	2.40	0.33					
8726F	4.46	651	1.19	0.25	9154	2.46	431	1.19	0.33					
8734M	0.77	245	0.32	0.28	9156	4.77	685	2.16	0.30					
8737M	0.69	236	0.29	0.28	9170	17.04	1000	5.97	0.22					
8738M	0.95	265	0.38	0.28	9178	7.46	981	3.96	0.43					
8742	0.57	223	0.24	0.28	9179	19.53	1000	9.83	0.37					
0745	4.07	707	0.05	0.00	0400	0.50	1000	0.57	0.07					
8745	4.97	707	2.25	0.30	9180 0182	8.50	1000	3.57	0.27					
8748 8755	0.91 0.68	260 235	0.41 0.28	0.30 0.27	9182 9186	3.29 18.82	522 1000	1.59 7.29	0.33 0.24	1				
8799	0.08	235	0.28	0.27	9180	6.77	905	3.07	0.24					
8799 8800	2.52	437		0.33	9220 9402	6.88		2.90						
0000	2.52	437	1.34	0.44	9402	0.00	917	2.90	0.27					
8803	0.10	171	0.04	0.27	9403	13.29	1000	5.17	0.24					
8805M	0.36	200	0.17	0.33	9410	3.38	532	1.64	0.33					
8810	0.27	190	0.13	0.33	9501	5.55	771	2.52	0.30					
8814M	0.34	197	0.16	0.33	9505	6.45	870	2.93	0.30					
8815M	0.46	211	0.21	0.33	9516	4.94	703	2.09	0.28					
8820	0.26	189	0.12	0.30	9519	5.04	714	2.13	0.28					
8824	3.00	490	1.51	0.38	9521	5.51	766	2.32	0.28					
8825	-	_	1.55	0.33	9522	4.58	664	2.22	0.33					
8826	3.20	512	1.55	0.33	9534	4.88	697	1.90	0.24					
8829	-	-	1.51	0.38	9554	12.52	1000	4.86	0.24					
8831	1.85	364	0.89	0.33	9586	0.64	230	0.34	0.44					
8832	0.48	213	0.23	0.33	9600	4.36	640	2.20	0.38					
8833	1.14	285	0.56	0.33	9620	1.72	349	0.78	0.30					
8835	3.13	504	1.52	0.33										
8842	3.78	576	1.83	0.33										
0055	0.00	100	0.40	0.00										
8855 8856	0.20 0.99	182 269	0.10 0.48	0.33 0.33										
8864	2.33	416	1.13	0.33										
8868	0.72	239	0.36	0.33										
8869	1.63	339	0.82	0.37										
0074	<i></i>	<i></i>	c	c										
8871	0.10	171	0.05	0.38										
8901	0.27	190	0.13	0.30										
9012	2.11	392	0.95	0.30										
9014	4.58	664	2.22	0.33										
9015	4.37	641	2.12	0.33										
9016	3.69	566	1.79	0.33										
9019	3.89	588	1.64	0.27										
9033	2.86	475	1.39	0.33										
9040	4.37	641	2.20	0.37										
9044	1.87	366	0.94	0.37										
9052	2.82	470	1.43	0.37										
9058	2.29	412	1.22	0.44										
9060	2.24	406	1.12	0.37										
9061	1.83	361	0.98	0.44										
9062	1.81	359	0.96	0.44										

Effective January 1, 2021 APPLICABLE TO ASSIGNED RISK POLICIES ONLY

Refer to the special classification section of the Basic Manual for any state specific classification phraseology.

#### FOOTNOTES

- a Rate for each individual risk must be obtained from NCCI Customer Service or the Rating Organization having jurisdiction.
- A Minimum Premium \$100 per ginning location for policy minimum premium computation.
- D Rate for classification already includes the specific disease loading shown in the table below. See **Basic Manual** Rule 3-A-7.

	Disease			Disease			Disease	
Code No.	Loading	Symbol	Code No.	Loading	Symbol	Code No.	Loading	Symbol
0059D	0.56	S	1165D	0.08	S	3082D	0.08	S
0065D	0.14	S	1624D	0.05	S	3085D	0.16	S
0066D	0.14	S	1710D	0.08	S	4024D	0.08	S
0067D	0.14	S	1803D	0.48	S	6251D	0.08	S
1164D	0.08	S	3081D	0.20	S	6252D	0.04	S
S=Silica								

- F Rate provides for coverage under the United States Longshore and Harbor Workers Compensation Act and its extensions. Rate includes a provision for USL&HW Assessment.
- M Risks are subject to Admiralty Law or Federal Employers Liability Act (FELA). However, the published rate is for risks that voluntarily purchase standard workers compensation and employers liability coverage. A provision for the USL&HW Assessment is included for those classifications under Program II USL Act. For the residual market, coverage under the Federal Employers' Liability Act (FELA) for employees of interstate railroads is not available for codes 6702, 6703, 6704, 7151, 7152, 7153, 8734, 8737, 8738, 8805, 8814, and 8815.
- N This code is part of a ratable / non-ratable group shown below. The statistical non-ratable code and corresponding rate are applied in addition to the basic classification when determining premium.

Class	Non-Ratable
Code	Element Code
4771	0771
7405	7445
7431	7453

P Classification is computed on a per capita basis.

#### \* Class Codes with Specific Footnotes

- 6702 Rate and rating values only appropriate for laying or relaying of tracks or maintenance of way no work on elevated railroads. Otherwise, assign appropriate construction or erection code rate and elr each x 1.215.
- 6703 Rate and rating values only appropriate for laying or relaying of tracks or maintenance of way no work on elevated railroads. Otherwise, assign appropriate construction or erection class rate x 1.652 and elr x 1.586.
- 6704 Rate and rating values only appropriate for laying or relaying of tracks or maintenance of way no work on elevated railroads. Otherwise, assign appropriate construction or erection class rate and elr each x 1.35.

#### Effective January 1, 2021 APPLICABLE TO ASSIGNED RISK POLICIES ONLY

#### **MISCELLANEOUS VALUES**

Basis of premium applicable in accordance with Basic Manual footnote instructions for Code 7370 "Taxicab Co.":	
Employee operated vehicle	\$72,700
Leased or rented vehicle.	. ,
	\$48,500
Catastrophe (other than Certified Acts of Terrorism) - (Assigned Risk)	0.01
Expense Constant applicable in accordance with Basic Manual Rule 3-A-11	\$160
Maximum Minimum Premium	\$1,000
Note: Maximum Minimum Premium varies for farming and agricultural class codes	• )
<b>Maximum Weekly Payroll</b> applicable in accordance with <b>Basic Manual</b> Rule 2-E "Executive Officers" including members of limited liability companies, Rule 2-E-3 for Partners and Sole Proprietors, and <b>Basic Manual</b> footnote instructions for Code 9178 "Athletic Sports or Park: Non-Contact Sports",	
and Code 9179 "Athletic Sports or Park: Contact Sports"	\$3,700
Minimum Premium Multiplier	110
Minimum Weekly Payroll applicable in accordance with Basic Manual Rule 2-E "Executive Officers"	
and members of limited liability companies and Rule 2-E-3 for Partners and Sole Proprietors	\$450
Terrorism - (Assigned Risk)	0.01
United States Longshore and Harbor Workers' Compensation Coverage Percentage applicable	
only in connection with <b>Basic Manual</b> Rule 3-A-4	32%
(Multiply a Non-F classification rate by a factor of 1.32 to adjust for differences in benefits and loss-based	
expenses. This factor is the product of the adjustment for differences in benefits (1.25) and the adjustment	

for differences in loss-based expenses (1.058).)

#### **Experience Rating Eligibility**

A risk qualifies for experience rating on an intrastate basis when it meets the premium eligibility requirements for the state in which it operates. The eligibility amount varies by rating effective date. The *Experience Rating Plan Manual* should be referenced for the latest approved eligibility amounts by state and by effective date.



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## Workers Compensation Rate Filing – January 1, 2021

## Proposed Values for Inclusion in the Experience Rating Plan Manual

The following pages include proposed values for the Experience Rating Plan Manual:

- Table of Weighting Values
- Table of Ballast Values
- Experience rating premium eligibility amounts

#### EXPERIENCE RATING PLAN MANUAL

	APPLICABLE TO ALL POLICIES Experience Rating Program - ERA							
Exp	ected	Weighting	Expect	Weighting				
•	SSES	Values	Loss		Values			
	2,523	0.04	1,422,973	, ,	0.44			
	10,201	0.05	1,501,464		0.45			
	18,042	0.06	1,584,499		0.46			
- )	26,054	0.07	1,672,485	1,765,880	0.47			
26,055	34,240	0.08	1,765,881	1,865,201	0.48			
34,241	57,270	0.09	1,865,202	1,971,029	0.49			
57,271	85,248	0.10	1,971,030	2,084,026	0.50			
85,249	110,135	0.11	2,084,027	2,204,949	0.51			
,	134,366	0.12	2,204,950	2,334,662	0.52			
134,367	158,601	0.13	2,334,663	2,474,160	0.53			
158,602	183,134	0.14	2,474,161	2,624,594	0.54			
	208,132	0.15	2,624,595	2,787,304	0.55			
208,133	233,707	0.16	2,787,305	2,963,858	0.56			
233,708	259,945	0.17	2,963,859	3,156,101	0.57			
259,946	286,915	0.18	3,156,102	3,366,223	0.58			
286,916	314,683	0.19	3,366,224	3,596,841	0.59			
314,684	343,308	0.20	3,596,842	3,851,108	0.60			
	372,849	0.21	3,851,109		0.61			
372,850	403,365	0.22	4,132,860	4,446,806	0.62			
403,366	434,917	0.23	4,446,807	4,798,804	0.63			
434,918	467,568	0.24	4,798,805	5,196,216	0.64			
467,569	501,384	0.25	5,196,217	5,648,439	0.65			
501,385	536,436	0.26	5,648,440	6,167,655	0.66			
536,437	572,798	0.27	6,167,656	6,769,940	0.67			
572,799	610,550	0.28	6,769,941	7,476,966	0.68			
610,551	649,778	0.29	7,476,967	8,318,659	0.69			
649,779	690,572	0.30	8,318,660	9,337,545	0.70			
690,573	733,032	0.31	9,337,546	10,596,164	0.71			
733,033	777,266	0.32	10,596,165	12,190,409	0.72			
777,267	823,388	0.33	12,190,410	14,275,184	0.73			
823,389	871,526	0.34	14,275,185	17,118,052	0.74			
	921,816	0.35	17,118,053	21,224,408	0.75			
921,817	974,408	0.36	21,224,409	27,677,244	0.76			
974,409	1,029,465	0.37	27,677,245	39,292,334	0.77			
1,029,466	1,087,166	0.38	39,292,335	66,394,187	0.78			
1,087,167	1,147,708	0.39	66,394,188	201,903,391	0.79			
	1,211,308	0.40	201,903,392	AND OVER	0.80			
	1,278,204	0.41						
	1,348,661	0.42						
1,348,662	1,422,972	0.43						

#### Effective January 1, 2021 TABLE OF WEIGHTING VALUES APPLICABLE TO ALL POLICIES Experience Rating Program - ERA

<ul> <li>(a) G</li> <li>(b) State Per Claim Accident Limitation</li> <li>(c) State Multiple Claim Accident Limitation</li> <li>(d) USL&amp;HW Per Claim Accident Limitation</li> <li>(e) USL&amp;HW Multiple Claim Accident Limitation</li> <li>(f) Employers Liability Accident Limitation</li> <li>(g) Primary/Excess Loss Split Point</li> <li>(h) USL&amp;HW Act Expected Loss Factor Non-F Classes</li> <li>(<i>Multiply a Non-F classification FL B by the USL &amp; HW Act - Expected Loss Factor of 125</i>.)</li> </ul>	12.05 \$301,500 \$603,000 \$665,000 \$1,330,000 \$55,000 \$18,000 1.25
(Multiply a Non-F classification ELR by the USL&HW Act - Expected Loss Factor of 1.25.)	

#### IOWA

#### **EXPERIENCE RATING PLAN MANUAL**

#### Effective January 1, 2021 TABLE OF BALLAST VALUES APPLICABLE TO ALL POLICIES Experience Rating Plan - FRA

Experience Rating Plan - ERA						
Expected		Ballast	Expected	Ballast Expected		Ballast
Losses		Values	Losses	Values	Losses	Values
0	C4 045	20 125	2 070 042 2 440 057	244.000	4 407 004 4 040 004	454 075
0	64,815 111,552	30,125	2,079,842 2,140,057	241,000	4,187,981 4,248,221 4,248,222 4,308,463	451,875
64,816		36,150	2,140,058 2,200,275	247,025		457,900
111,553	165,254	42,175	2,200,276 2,260,494	253,050	4,308,464 4,368,705 4,368,706 4,428,947	463,925
165,255	221,906	48,200	2,260,495 2,320,715	259,075		469,950
221,907	279,936	54,225	2,320,716 2,380,938	265,100	4,428,948 4,489,189	475,975
279,937	338,695	60,250	2,380,939 2,441,162	271,125	4,489,190 4,549,432	482,000
338,696	397,878	66,275	2,441,163 2,501,387	277,150	4,549,433 4,609,675	488,025
397,879	457,330	72,300	2,501,388 2,561,613	283,175	4,609,676 4,669,918	494,050
457,331	516,961	78,325	2,561,614 2,621,841	289,200	4,669,919 4,730,161	500,075
516,962	576,717	84,350	2,621,842 2,682,069	295,225	4,730,162 4,790,404	506,100
576,718	636,564	90,375	2,682,070 2,742,298	301,250	4,790,405 4,850,647	512,125
,	696,479	,				
636,565	,	96,400	2,742,299 2,802,528	307,275		518,150
696,480	756,447	102,425	2,802,529 2,862,760	313,300	4,910,892 4,971,135 4,971,136 5,031,379	524,175
756,448	816,455	108,450	2,862,761 2,922,991	319,325		530,200
816,456	876,496	114,475	2,922,992 2,983,224	325,350	5,031,380 5,091,623	536,225
876,497	936,563	120,500	2,983,225 3,043,457	331,375	5,091,624 5,151,867	542,250
936,564	996,653	126,525	3,043,458 3,103,691	337,400	5,151,868 5,212,111	548,275
996,654 1	,056,760	132,550	3,103,692 3,163,925	343,425	5,212,112 5,272,356	554,300
1,056,761 1	,116,883	138,575	3,163,926 3,224,161	349,450	5,272,357 5,332,600	560,325
1,116,884 1	,177,018	144,600	3,224,162 3,284,396	355,475	5,332,601 5,392,845	566,350
1,177,019 1	,237,165	150,625	3,284,397 3,344,632	361,500	5,392,846 5,453,090	572,375
	,297,321	156,650	3,344,633 3,404,869	367,525	5,453,091 5,513,335	578,400
	,357,485	162,675	3,404,870 3,465,106	373,550	5,513,336 5,573,580	584,425
, ,	,417,656	168,700	3,465,107 3,525,344	379,575	5,573,581 5,633,825	590,450
	,477,834	174,725	3,525,345 3,585,582	385,600	5,633,826 5,694,070	596,475
1,417,007 1	,-11,00-	174,725	3,323,343 3,303,302	303,000	3,033,020 3,034,070	550,475
1,477,835 1	,538,018	180,750	3,585,583 3,645,820	391,625	5,694,071 5,753,875	602,500
1,538,019 1	,598,206	186,775	3,645,821 3,706,059	397,650		
	,658,399	192,800	3,706,060 3,766,298	403,675		
	,718,596	198,825	3,766,299 3,826,537	409,700		
1,718,597 1	,778,796	204,850	3,826,538 3,886,777	415,725		
1 779 707 4	830.000	210,875	3,886,778 3,947,017	404 750		
, ,	,839,000	· · ·		421,750		
	,899,207	216,900	3,947,018 4,007,257	427,775		
	,959,416	222,925	4,007,258 4,067,498	433,800		
	2,019,627	228,950	4,067,499 4,127,739	439,825		
2,019,628 2	2,079,841	234,975	4,127,740 4,187,980	445,850		

For Expected Losses greater than \$5,753,875, the Ballast Value can be calculated using the following formula (rounded to the nearest 1):

Ballast = (0.10)(Expected Losses) + 2500(Expected Losses)(12.05) / (Expected Losses + (700)(12.05))

G = 12.05

### IOWA—UPDATE TO EXPERIENCE RATING PREMIUM ELIGIBILITY AMOUNTS

### EXPERIENCE RATING PLAN MANUAL—2003 EDITION RULE 2—EXPERIENCE RATING ELEMENTS AND FORMULA A. PREMIUM ELIGIBILITY

#### 2. State Subject Premium Eligibility Amounts

A risk qualifies for experience rating when its subject premium, developed in its experience period, meets or exceeds the minimum eligibility amount shown in the State Table of Subject Premium Eligibility Amounts in Rule 2-A-2-c. *Refer to Rule 2-E-1 to determine a risk's experience period.* 

- a. A risk qualifies for experience rating if its data within the most recent 24 months of the experience period develops a subject premium of at least the amount shown in Column A.
- b. A risk may not qualify according to Rule 2-A-2-a. If it has more than the amount of experience referenced in Rule 2-A-2-a, then to qualify for experience rating the risk must develop an average annual subject premium of at least the amount shown in Column B. *Refer to Rule 2-A-3 to determine average annual subject premium.*
- c. A risk's rating effective date determines the applicable Column A and Column B subject premium eligibility amounts required to qualify for experience rating. *Refer to Rule 2-B for rating effective date determination.*

State	Rating Effective Date	Column A (\$)	Column B (\$)
IA	7/1/21 and after	<u>8,500</u>	4,250
	7/1/20 - 6/30/21	8,500	4,250
	7/1/19 - 6/30/20	8,000	4,000

#### State Table of Subject Premium Eligibility Amounts

NOTE: This exhibit revises the lowa experience rating subject premium eligibility amounts shown in the State Table of Subject Premium Eligibility Amounts in NCCI's *Experience Rating Plan Manual* national Rule 2-A-2. The content shown in this table is not a complete replacement of the existing State Table of Subject Premium Eligibility Amounts. The premium eligibility amounts are applicable to all policies.



lowa

## Workers Compensation Rate Filing – January 1, 2021

## Proposed Values for Inclusion in the Retrospective Rating Plan Manual

The following pages include an explanation of the excess ratio curve refresh and values for inclusion in the Retrospective Rating Plan Manual:

- Average cost per case
- Average cost per case including ALAE
- Tax multipliers
- Countrywide expected loss ratio
- Countrywide expected loss and allocated expense ratio
- Table of expense ratios
- Excess loss factors
- Excess loss and allocated expense factors
- Retrospective development factors

The course of the COVID-19 pandemic is unclear at this time. It represents a significant source of uncertainty with respect to future workers compensation system losses and the excess ratios applicable to those losses. A number of considerations related to the pandemic may put upward or downward pressure on claim severity distributions, although the magnitude and timing of such considerations remains unclear. Although considered, since the combined impact and direction of all COVID-19-related forces is unknown, no explicit adjustment for the pandemic has been made to the Retrospective Rating Plan values in this year's filing. The proposed values rely on historical data evaluated prior to the start of the COVID-19 pandemic.

# RETROSPECTIVE RATING PLAN MANUAL STATE SPECIAL RATING VALUES

1.	Average Cost per Ca	so by Hazard Gro	un					
	A B	· · · ·	D	Е	F	G		
			21,843	29,205	50,259	46,995	-	
	8,471 13,3	57 14,970	21,043	29,205	50,259	40,995		
	Average Cost per Ca	se including ALA	F by Hazard	Group				
	A B	C	D	E	F	G		
	9,208 14,4		23,664	31,602	54,326	50,693	-	
	-,,.			,	,	,		
2.	Tax Multipliers							
	a. State (non-F Classe	es)	1.025					
	b. Federal Classes, or							
	where rate is increa							
	USL&HW Act Perce		1.058					
	Countrywide	Countryw	ide Expected	Loss and				
3.	Expected Loss Ra		ated Expense		4.	Table of Ex	pense Ratios	
	0.606		0.673			Type A:	2020-01	
						Type B:	2020-01	
5.				ess Loss Fa				
			(Applicable to	New and Re	enewal Policies	.)		
	Per Accident		-		lazard Group		-	•
	Limitation	A	B	C	D	E	F	G
	\$10,000	0.453	0.492	0.502	0.528	0.544	0.564	0.571
	\$15,000	0.420	0.462	0.475	0.504	0.523	0.546	0.555
	\$20,000	0.394	0.438	0.452	0.483	0.504	0.529	0.541 0.528
	\$25,000 \$20,000	0.372	0.417	0.432	0.465	0.488	0.515	0.526
	\$30,000 \$35,000	0.353 0.336	0.399 0.383	0.415 0.399	0.448 0.434	0.473 0.460	0.501	0.506
							0.489	
	\$40,000 \$50,000	0.321	0.368	0.385	0.420	0.448	0.478	0.496
	\$50,000 \$75,000	0.296	0.342	0.361	0.396	0.426	0.457	0.478
	\$75,000	0.249	0.294	0.314	0.350	0.382	0.416	0.440
	\$100,000 \$125,000	0.217	0.261	0.280	0.317	0.349	0.384	0.411
	\$125,000	0.193	0.235	0.255	0.290	0.323	0.358	0.388
	\$150,000 \$175,000	0.175	0.214	0.235	0.269	0.302	0.337	0.368
	\$175,000	0.160	0.198	0.218	0.252	0.285	0.319	0.351
	\$200,000 \$225,000	0.147	0.184	0.204	0.237	0.270	0.303	0.336
	\$225,000	0.136	0.172	0.191	0.224	0.257	0.290	0.323
	\$250,000 \$275,000	0.127	0.161	0.181	0.213	0.245	0.278	0.311
	\$275,000	0.119	0.152	0.172	0.203	0.235	0.267	0.301
	\$300,000	0.112	0.144	0.163	0.194	0.225	0.257	0.291
	\$325,000	0.106	0.137	0.156	0.186	0.217	0.248	0.283
	\$350,000	0.101	0.131	0.149	0.178	0.209	0.240	0.275
	\$375,000	0.096	0.125	0.143	0.172	0.202	0.233	0.267
	\$400,000 \$425,000	0.091 0.087	0.120 0.115	0.138 0.133	0.166 0.160	0.196 0.190	0.226 0.219	0.260 0.254
	\$450,000	0.087	0.110	0.133	0.155	0.190	0.219	0.234
	\$475,000	0.080	0.106	0.128	0.150	0.179	0.208	0.240
	\$500,000	0.077	0.100	0.124	0.146	0.173	0.202	0.242
	\$600,000	0.067	0.090	0.120	0.131	0.158	0.184	0.237
	\$700,000	0.059	0.081	0.096	0.119	0.145	0.170	0.203
	\$800,000	0.053	0.073	0.030	0.109	0.134	0.158	0.190
	\$900,000	0.048	0.067	0.081	0.101	0.125	0.148	0.179
	\$1,000,000	0.040	0.062	0.076	0.095	0.118	0.139	0.170
	\$2,000,000	0.025	0.002	0.076	0.059	0.076	0.091	0.170
	\$2,000,000	0.025	0.036	0.040	0.039	0.078	0.070	0.091
	\$4,000,000	0.013	0.020	0.034	0.036	0.038	0.057	0.031
	\$5,000,000	0.013	0.021	0.027	0.030	0.047	0.048	0.076
	\$6,000,000	0.009	0.017	0.022	0.025	0.040	0.048	0.003
	\$7,000,000	0.009	0.014	0.019	0.025	0.034	0.042	0.057
	\$8,000,000	0.008	0.012	0.010	0.022	0.030	0.037	0.030
	\$9,000,000	0.007	0.009	0.014	0.019	0.020	0.033	0.043
	\$10,000,000	0.005	0.009	0.013	0.017	0.024	0.029	0.041
	φ10,000,000	0.000	0.000	0.011	0.015	0.021	0.020	0.001

Effective January 1, 2021

# RETROSPECTIVE RATING PLAN MANUAL STATE SPECIAL RATING VALUES

#### Effective January 1, 2021

#### Excess Loss and Allocated Expense Factors (Applicable to New and Renewal Policies)

Per Accident			н	azard Group	S		
Limitation	Α	В	С	D	E	F	G
\$10,000	0.497	0.538	0.549	0.576	0.593	0.613	0.619
\$15,000	0.463	0.507	0.520	0.550	0.570	0.594	0.603
\$20,000	0.435	0.482	0.496	0.528	0.551	0.577	0.588
\$25,000	0.412	0.460	0.475	0.509	0.534	0.562	0.575
\$30,000	0.391	0.440	0.457	0.492	0.518	0.548	0.563
\$35,000	0.374	0.423	0.440	0.477	0.504	0.535	0.552
\$40,000	0.358	0.407	0.425	0.463	0.491	0.523	0.542
\$50,000	0.331	0.380	0.399	0.437	0.468	0.502	0.523
\$75,000	0.281	0.329	0.350	0.389	0.422	0.458	0.483
\$100,000	0.246	0.293	0.314	0.352	0.387	0.424	0.452
\$125,000	0.220	0.265	0.286	0.324	0.359	0.396	0.427
\$150,000	0.200	0.243	0.264	0.301	0.337	0.374	0.406
\$175,000	0.183	0.225	0.246	0.282	0.318	0.354	0.387
\$200,000	0.169	0.209	0.231	0.266	0.301	0.338	0.372
\$225,000	0.158	0.196	0.217	0.252	0.287	0.323	0.358
\$250,000	0.148	0.185	0.206	0.240	0.274	0.310	0.345
\$275,000	0.139	0.175	0.196	0.229	0.263	0.298	0.334
\$300,000	0.131	0.166	0.186	0.219	0.253	0.288	0.323
\$325,000	0.124	0.158	0.178	0.211	0.244	0.278	0.314
\$350,000	0.118	0.151	0.171	0.203	0.236	0.269	0.305
\$375,000	0.113	0.145	0.164	0.195	0.228	0.261	0.297
\$400,000	0.108	0.139	0.158	0.189	0.221	0.253	0.290
\$425,000	0.103	0.134	0.153	0.182	0.214	0.246	0.283
\$450,000	0.099	0.129	0.148	0.177	0.208	0.240	0.276
\$475,000	0.095	0.124	0.143	0.171	0.203	0.234	0.270
\$500,000	0.091	0.120	0.138	0.167	0.197	0.228	0.264
\$600,000	0.080	0.106	0.123	0.150	0.179	0.208	0.244
\$700,000	0.071	0.095	0.112	0.136	0.165	0.192	0.227
\$800,000	0.064	0.086	0.102	0.126	0.153	0.179	0.213
\$900,000	0.058	0.079	0.094	0.117	0.143	0.168	0.201
\$1,000,000	0.053	0.073	0.088	0.109	0.134	0.158	0.191
\$2,000,000	0.030	0.043	0.053	0.068	0.087	0.104	0.131
\$3,000,000	0.021	0.031	0.039	0.051	0.066	0.079	0.103
\$4,000,000	0.016	0.024	0.031	0.041	0.053	0.065	0.085
\$5,000,000	0.013	0.020	0.026	0.034	0.045	0.055	0.073
\$6,000,000	0.011	0.017	0.022	0.029	0.039	0.047	0.064
\$7,000,000	0.009	0.014	0.019	0.025	0.034	0.042	0.057
\$8,000,000	0.008	0.012	0.016	0.022	0.030	0.037	0.051
\$9,000,000	0.007	0.011	0.014	0.019	0.027	0.033	0.046
\$10,000,000	0.006	0.009	0.013	0.017	0.024	0.030	0.041

6.

#### **Retrospective Development Factors**

	With Loss Limi	it	V	Vithout Loss	Limit	
1st	2nd	3rd	1st	2nd	3rd	4th & Subsequent
<u>Adj.</u>	<u>Adj.</u>	<u>Adj.</u>	<u>Adj.</u>	<u>Adj.</u>	<u>Adj.</u>	Adjustment
0.04	0.02	0.02	0.14	0.10	0.06	0.00



## Table of Expense Ratios - Excluding Taxes and Including Profit and Contingencies

Type A: 2020-01

WC Pren	niu		Expense	WC Premium Range	Expense	_	Expense
From		То	Ratio	From To	Ratio	From To	Ratio
0	-	10,055	0.358	21,928 - 22,469	0.310	393,334 - 424,799	0.262
10,056	-	10,167	0.357	22,470 - 23,037	0.309	424,800 - 461,739	0.261
10,168	-	10,282	0.356	23,038 - 23,636	0.308	461,740 - 505,714	0.260
10,283	-	10,399	0.355	23,637 - 24,266	0.307	505,715 - 558,947	0.259
10,400	-	10,520	0.355	24,267 - 24,931	0.306	558,948 - 624,705	0.258
10,521	-	10,643	0.354	24,932 - 25,633	0.305	624,706 - 707,999	0.257
10,644	-	10,769	0.353	25,634 - 26,376	0.304	708,000 - 816,923	0.256
10,770	-	10,898	0.352	26,377 - 27,164	0.303	816,924 - 965,454	0.255
10,899	-	11,030	0.351	27,165 - 27,999	0.302	965,455 - 1,179,999	0.254
11,031	-	11,165	0.350	28,000 - 28,888	0.301	1,180,000 - 1,517,142	0.253
11,166	-	11,304	0.349	28,889 - 29,836	0.301	1,517,143 - 1,824,799	0.252
11,305	-	11,446	0.348	29,837 - 30,847	0.300	1,824,800 - 1,983,478	0.251
11,447	-	11,592	0.347	30,848 - 31,929	0.299	1,983,479 - 2,172,380	0.250
11,593	-	11,741	0.346	31,930 - 33,090	0.298	2,172,381 - 2,401,052	0.249
11,742	-	11,895	0.345	33,091 - 34,339	0.297	2,401,053 - 2,683,529	0.248
11,896	-	12,052	0.344	34,340 - 35,686	0.296	2,683,530 - 3,041,333	0.247
12,053	-	12,214	0.343	35,687 - 37,142	0.295	3,041,334 - 3,509,230	0.246
12,215	-	12,380	0.342	37,143 - 38,723	0.294	3,509,231 - 4,147,272	0.246
12,381	-	12,551	0.341	38,724 - 40,444	0.293	4,147,273 - 5,068,888	0.245
12,552	-	12,727	0.340	40,445 - 42,325	0.292	5,068,889 - 6,517,142	0.244
12,728	-	12,907	0.339	42,326 - 44,390	0.291	6,517,143 - 9,123,999	0.243
12,908	-	13,093	0.338	44,391 - 46,666	0.290	9,124,000 - 15,206,666	0.242
13,094	-	13,284	0.337	46,667 - 49,189	0.289	15,206,667 - 45,619,999	0.241
13,285	-	13,481	0.336	49,190 - 51,999	0.288	45,620,000 - And Above	0.240
13,482	-	13,684	0.335	52,000 - 55,151	0.287		
13,685	-	13,893	0.334	55,152 - 58,709	0.286		
13,894	-	14,108	0.333	58,710 - 62,758	0.285		
14,109	-	14,330	0.332	62,759 - 67,407	0.284		
14,331	-	14,559	0.331	67,408 - 72,799	0.283		
14,560	-	14,796	0.330	72,800 - 79,130	0.282		
14,797	-	15,041	0.329	79,131 - 86,666	0.281		
15,042	-	15,294	0.328	86,667 - 95,789	0.280		
15,295	-	15,555	0.328	95,790 - 107,058	0.279		
15,556	-	15,826	0.327	107,059 - 121,333	0.278		
15,827	-	16,106	0.326	121,334 - 139,999	0.277		
16,107	_	16,396	0.325	140,000 - 165,454	0.276		
16,397	-	16,697	0.325	165,455 - 200,377	0.275		
16,698	_	17,009	0.324	200,378 - 208,235	0.273		
17,010	_	17,333	0.322	208,236 - 216,734	0.274		
17,334	-	17,669	0.321	216,735 - 225,957	0.273		
17,670 18,020	-	18,019 18,383	0.320	225,958 - 235,999 236,000 - 246,976	0.272		
18,020	-	18,383	0.319 0.318	236,000 - 246,976 246,977 - 259,024	0.271 0.270		
18,763	-	10,762	0.318	259,025 - 272,307	0.270		
19,158	-	19,157	0.317	272,308 - 287,027	0.269		
19,570	-	19,999	0.315	287,028 - 303,428	0.267	Eirot 10.000	0.00/
20,000 20,450	-	20,449 20,919	0.314	303,429 - 321,818 321,819 - 342,580	0.266 0.265	First - 10,000 Next - 190,000	0.0% 9.1%
20,450 20,920	-	20,919 21,411	0.313 0.312	342,581 - 366,206	0.265	Next - 1,550,000	9.1% 11.3%
21,412	-	21,927	0.311	366,207 - 393,333	0.263	Over - 1,750,000	12.3%
		_ ,,,				1,100,000	
						Expected Loss Ratio:	0.606
						Tax Multiplier:	1.037
I				L		L'an manphon.	1.007

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## Table of Expense Ratios - Excluding Taxes and Including Profit and Contingencies

Туре В: 2020-01

WC Premium Range	Expense	WC Premium Range	Expense	WC Premium Range	Expense
From To	Ratio	From To	Ratio	From To	Ratio
0 - 10,099	0.358	19,246 - 19,999	0.334	213,549 - 228,275	0.310
10,100 - 10,303	0.357	20,000 - 20,816	0.333	228,276 - 245,185	0.309
10,304 - 10,515	0.356	20,817 - 21,702	0.332	245,186 - 264,799	0.308
10,516 - 10,736	0.355	21,703 - 22,666	0.331	264,800 - 287,826	0.307
10,737 - 10,967	0.355	22,667 - 23,720	0.330	287,827 - 315,238	0.306
10,968 - 11,208	0.354	23,721 - 24,878	0.329	315,239 - 348,421	0.305
11,209 - 11,460	0.353	24,879 - 26,153	0.328	348,422 - 389,411	0.304
11,461 - 11,724	0.352	26,154 - 27,567	0.328	389,412 - 441,333	0.303
11,725 - 11,999	0.351	27,568 - 29,142	0.327	441,334 - 509,230	0.302
12,000 - 12,289	0.350	29,143 - 30,909	0.326	509,231 - 601,818	0.301
12,290 - 12,592	0.349	30,910 - 32,903	0.325	601,819 - 735,555	0.301
12,593 - 12,911	0.348	32,904 - 35,172	0.324	735,556 - 945,714	0.300
12,912 - 13,246	0.347	35,173 - 37,777	0.323	945,715 - 1,323,999	0.299
13,247 - 13,599	0.346	37,778 - 40,799	0.322	1,324,000 - 1,809,565	0.298
13,600 - 13,972	0.345	40,800 - 44,347	0.321	1,809,566 - 1,981,904	0.297
13,973 - 14,366	0.344	44,348 - 48,571	0.320	1,981,905 - 2,190,526	0.296
14,367 - 14,782	0.343	48,572 - 53,684	0.319	2,190,527 - 2,448,235	0.295
14,783 - 15,223	0.342	53,685 - 59,999	0.318	2,448,236 - 2,774,666	0.294
15,224 - 15,692	0.341	60,000 - 67,999	0.317	2,774,667 - 3,201,538	0.293
15,693 - 16,190	0.340	68,000 - 78,461	0.316	3,201,539 - 3,783,636	0.292
16,191 - 16,721	0.339	78,462 - 92,727	0.315	3,783,637 - 4,624,444	0.291
16,722 - 17,288	0.338	92,728 - 113,333	0.314	4,624,445 - 5,945,714	0.290
17,289 - 17,894	0.337	113,334 - 145,714	0.313	5,945,715 - 8,323,999	0.289
17,895 - 18,545	0.336	145,715 - 200,606	0.312	8,324,000 - 13,873,333	0.288
18,546 - 19,245	0.335	200,607 - 213,548	0.311	13,873,334 - 41,619,999	0.287
				41,620,000 - And Above	0.286
				First - 10,000	0.0%
				Next - 190,000	5.1%
				Next - 1,550,000	6.5%
				Over - 1,750,000	7.5%
				Expected Loss Ratio:	0.606
				Tax Multiplier:	1.037



## Table of Expense Ratios - Excluding Allocated Loss Adjustment Expense and Taxes and Including Profit and Contingencies

WC Premium Range	Expense	WC Premium Range	Expense	WC Premium Range	Expense
From To	Ratio	From To	Ratio	From To	Ratio
0 - 10,055	0.292	21,928 - 22,469	0.243	393,334 - 424,799	0.195
10,056 - 10,167	0.291	22,470 - 23,037	0.243	424,800 - 461,739	0.194
10,168 - 10,282	0.290	23,038 - 23,636	0.242	461,740 - 505,714	0.193
10,283 - 10,399	0.289	23,637 - 24,266	0.241	505,715 - 558,947	0.192
10,400 - 10,520	0.288	24,267 - 24,931	0.240	558,948 - 624,705	0.191
10,521 - 10,643	0.287	24,932 - 25,633	0.239	624,706 - 707,999	0.190
10,644 - 10,769	0.286	25,634 - 26,376	0.238	708,000 - 816,923	0.189
10,770 - 10,898	0.285	26,377 - 27,164	0.237	816,924 - 965,454	0.189
10,899 - 11,030	0.284	27,165 - 27,999	0.236	965,455 - 1,179,999	0.188
11,031 - 11,165	0.283	28,000 - 28,888	0.235	1,180,000 - 1,517,142	0.187
11,166 - 11,304	0.282	28,889 - 29,836	0.234	1,517,143 - 1,824,799	0.186
11,305 - 11,446	0.281	29,837 - 30,847	0.233	1,824,800 - 1,983,478	0.185
11,447 - 11,592	0.280	30,848 - 31,929	0.232	1,983,479 - 2,172,380	0.184
11,593 - 11,741	0.279	31,930 - 33,090	0.231	2,172,381 - 2,401,052	0.183
11,742 - 11,895	0.278	33,091 - 34,339	0.230	2,401,053 - 2,683,529	0.182
11,896 - 12,052	0.277	34,340 - 35,686	0.229	2,683,530 - 3,041,333	0.181
12,053 - 12,214	0.276	35,687 - 37,142	0.228	3,041,334 - 3,509,230	0.180
12,215 - 12,380	0.275	37,143 - 38,723	0.227	3,509,231 - 4,147,272	0.179
12,381 - 12,551	0.274	38,724 - 40,444	0.226	4,147,273 - 5,068,888	0.178
12,552 - 12,727	0.273	40,445 - 42,325	0.225	5,068,889 - 6,517,142	0.177
12,728 - 12,907	0.272	42,326 - 44,390	0.224	6,517,143 - 9,123,999	0.176
12,908 - 13,093	0.271	44,391 - 46,666	0.223	9,124,000 - 15,206,666	0.175
13,094 - 13,284	0.270	46,667 - 49,189	0.222	15,206,667 - 45,619,999	0.174
13,285 - 13,481	0.270	49,190 - 51,999	0.221	45,620,000 - And Above	0.173
13,482 - 13,684	0.269	52,000 - 55,151	0.220		
13,685 - 13,893	0.268	55,152 - 58,709	0.219		
13,894 - 14,108	0.267	58,710 - 62,758	0.218		
14,109 - 14,330	0.266	62,759 - 67,407	0.217		
14,331 - 14,559	0.265	67,408 - 72,799	0.216		
14,560 - 14,796	0.264	72,800 - 79,130	0.216		
14,797 - 15,041	0.263	79,131 - 86,666	0.215		
15,042 - 15,294	0.262	86,667 - 95,789	0.214		
15,295 - 15,555	0.261	95,790 - 107,058	0.213		
15,556 - 15,826	0.260	107,059 - 121,333	0.212		
15,827 - 16,106	0.259	121,334 - 139,999	0.211		
16,107 - 16,396	0.258	140,000 - 165,454	0.210		
16,397 - 16,697	0.257	165,455 - 200,377	0.209		
16,698 - 17,009	0.256	200,378 - 208,235	0.208		
17,010 - 17,333	0.255	208,236 - 216,734	0.207		
17,334 - 17,669	0.254	216,735 - 225,957	0.206		
17,670 - 18,019	0.253	225,958 - 235,999	0.205		
18,020 - 18,383	0.252	236,000 - 246,976	0.204		
18,384 - 18,762	0.251	246,977 - 259,024	0.203		
18,763 - 19,157	0.250	259,025 - 272,307	0.202		
19,158 - 19,569	0.249	272,308 - 287,027	0.201		
19,570 - 19,999	0.248	287,028 - 303,428	0.200		
20,000 - 20,449	0.247	303,429 - 321,818	0.199	First - 10,000	0.0%
20,450 - 20,919	0.246	321,819 - 342,580	0.198	Next - 190,000	9.1%
20,920 - 21,411	0.245	342,581 - 366,206	0.197	Next - 1,550,000	11.3%
21,412 - 21,927	0.244	366,207 - 393,333	0.196	Over - 1,750,000	12.3%
				Expected Loss and ALAE Ratio:	0.673
				Tax Multiplier:	1.037

Type A: 2020-01



## Table of Expense Ratios - Excluding Allocated Loss Adjustment Expense and Taxes and Including Profit and Contingencies

WC Premium Ranç From To	je Expense Ratio	WC Premiu From	ım Range To	Expense Ratio	WC Premiu From	n Range To	Expense Ratio
0 - 10,099	0.292	19,246 -	19,999	0.268	213,549 -	228,275	0.243
10,100 - 10,303	0.291	20,000 -	20,816	0.267	228,276 -	245,185	0.243
10,304 - 10,515	0.290	20,817 -	21,702	0.266	245,186 -	264,799	0.242
10,516 - 10,736	0.289	21,703 -	22,666	0.265	264,800 -	287,826	0.241
10,737 - 10,967	0.288	22,667 -	23,720	0.264	287,827 -	315,238	0.240
10,968 - 11,208	0.287	23,721 -	24,878	0.263	315,239 -	348,421	0.239
11,209 - 11,460	0.286	24,879 -	26,153	0.262	348,422 -	389,411	0.238
11,461 - 11,724	0.285	26,154 -	27,567	0.261	389,412 -	441,333	0.237
11,725 - 11,999	0.284	27,568 -	29,142	0.260	441,334 -	509,230	0.236
12,000 - 12,289	0.283	29,143 -	30,909	0.259	509,231 -	601,818	0.235
12,290 - 12,592	0.282	30,910 -	32,903	0.258	601,819 -	735,555	0.234
12,593 - 12,911	0.281	32,904 -	35,172	0.257	735,556 -	945,714	0.233
12,912 - 13,246	0.280	35,173 -	37,777	0.256	945,715 -	1,323,999	0.232
13,247 - 13,599	0.279	37,778 -	40,799	0.255	1,324,000 -	1,809,565	0.231
13,600 - 13,972	0.278	40,800 -	44,347	0.254	1,809,566 -	1,981,904	0.230
13,973 - 14,366	0.277	44,348 -	48,571	0.253	1,981,905 -	2,190,526	0.229
14,367 - 14,782	0.276	48,572 -	53,684	0.252	2,190,527 -	2,448,235	0.228
14,783 - 15,223	0.275	53,685 -	59,999	0.251	2,448,236 -	2,774,666	0.227
15,224 - 15,692	0.274	60,000 -	67,999	0.250	2,774,667 -	3,201,538	0.226
15,693 - 16,190	0.273	68,000 -	78,461	0.249	3,201,539 -	3,783,636	0.225
16,191 - 16,721	0.272	78,462 -	92,727	0.248	3,783,637 -	4,624,444	0.224
16,722 - 17,288	0.271	92,728 -	113,333	0.247	4,624,445 -	5,945,714	0.223
17,289 - 17,894	0.270	113,334 -	145,714	0.246	5,945,715 -	8,323,999	0.222
17,895 - 18,545	0.270	145,715 -	200,606	0.245	8,324,000 -	13,873,333	0.221
18,546 - 19,245	0.269	200,607 -	213,548	0.244	13,873,334 -	41,619,999	0.220
					41,620,000 -	And Above	0.219
					First	10,000	0.0%
					Next	190,000	5.1%
					Next	1,550,000	6.5%
					Over	1,750,000	7.5%
					Expected Loss and	ALAE Ratio:	0.673
					Tax Multiplier:		1.037

### Туре В: 2020-01



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## Workers Compensation Rate Filing – January 1, 2021

### Part 3 Supporting Exhibits

- Exhibit I: Determination of the Indicated Advisory Rate Level Change
- Exhibit II: Workers Compensation Expense Program
- Appendix A: Factors Underlying the Proposed Rate Level Change
- Appendix B: Calculations Underlying the Advisory Rate Change by Classification
- Appendix C: Memoranda for Laws and Assessments
- Appendix D: Internal Rate of Return Analysis
- Appendix E: Calculation of Factor to Convert Voluntary Rates to Assigned Risk Rates
- Appendix F: Derivation of Experience Rating Values





## Workers Compensation Rate Filing – January 1, 2021

## Exhibit I – Determination of Indicated Advisory Rate Level Change

NCCI uses the following general methodology to determine the indicated change based on experience, trend, and benefits for each of the policy years in the experience period:

- 1. Standard earned premium at Designated Statistical Reporting (DSR) level is developed to ultimate and on-leveled to the current approved advisory rate level
- 2. Reported indemnity and medical losses are limited by a large loss threshold, developed to ultimate using limited development factors, and on-leveled to a common benefit level to yield adjusted limited losses
- 3. Limited indemnity and medical cost ratios excluding trend and benefits changes are calculated as adjusted losses (step 2) divided by premium available for benefit costs (step 1)
- 4. Trend factors are applied to the indemnity and medical cost ratios to reflect expected differences between the historical experience years and the effective period of the proposed filing
- 5. An excess provision is applied to adjust the limited cost ratios to an unlimited basis
- 6. A factor is applied to reflect the impact of proposed indemnity and medical benefit changes
- 7. The projected unlimited indemnity and medical cost ratios including benefit changes are added to yield the indicated change based on experience, trend, and benefits

The indicated change based on experience, trend, and benefits for this filing is calculated as the average of the indicated changes for each of the individual policy years in the experience period. Lastly, the impact of the change in loss-based expenses, change in production and general expenses, change in premium taxes and assessments, and change in the profit and contingency provision is applied to determine the indicated overall average advisory rate level change. The detailed calculations can be found on the following pages.



### EXHIBIT I

### Determination of Indicated Loss Cost Level Change

### Section A - Policy Year 2018 Experience

#### Premium:

(1) (2) (3)	Standard Earned Premium Developed to Ultimate (Appendix A-II) Premium On-level Factor (Appendix A-I) Pure Premium Available for Benefit Costs = (1) x (2)	\$696,998,785 0.538 \$374,985,346
Indem	inity Benefit Cost:	
(4)	Limited Indemnity Losses Developed to Ultimate (Appendix A-II)	\$149,270,676
(5)	Indemnity Loss On-level Factor (Appendix A-I)	1.003
(6)	Adjusted Limited Indemnity Losses = (4) x (5)	\$149,718,488
(7)	Adjusted Limited Indemnity Cost Ratio excluding Trend and Benefits = (6) / (3)	0.399
(8)	Factor to Reflect Indemnity Trend (Appendix A-III)	0.913
(9)	Projected Limited Indemnity Cost Ratio = (7) x (8)	0.364
(10)	Factor to Adjust Indemnity Cost Ratio to an Unlimited Basis (Appendix A-II)	1.032
(11)	Projected Indemnity Cost Ratio = (9) x (10)	0.376
(12)	Factor to Reflect Proposed Changes in Indemnity Benefits (Appendix C)	1.000
(13)	Projected Indemnity Cost Ratio including Benefit Changes = (11) x (12)	0.376

#### Medical Benefit Cost:

(14)	Limited Medical Losses Developed to Ultimate (Appendix A-II)	\$220,508,780
(15)	Medical Loss On-level Factor (Appendix A-I)	1.000
(16)	Adjusted Limited Medical Losses = (14) x (15)	\$220,508,780
(17)	Adjusted Limited Medical Cost Ratio excluding Trend and Benefits = (16) / (3)	0.588
(18)	Factor to Reflect Medical Trend (Appendix A-III)	0.970
(19)	Projected Limited Medical Cost Ratio = (17) x (18)	0.570
(20)	Factor to Adjust Medical Cost Ratio to an Unlimited Basis (Appendix A-II)	1.032
(21)	Projected Medical Cost Ratio = (19) x (20)	0.588
(22)	Factor to Reflect Proposed Changes in Medical Benefits (Appendix C)	1.000
(23)	Projected Medical Cost Ratio including Benefit Changes = (21) x (22)	0.588

### **Total Benefit Cost:**

(24)	Indicated Change Based on Experience	, Trend and Benefits = (13) + (23)	0.964
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### EXHIBIT I

### Determination of Indicated Loss Cost Level Change

### Section B - Policy Year 2017 Experience

#### Premium:

(1) (2) (3)	Standard Earned Premium Developed to Ultimate (Appendix A-II) Premium On-level Factor (Appendix A-I) Pure Premium Available for Benefit Costs = (1) x (2)	\$776,208,763 0.473 \$367,146,745
Indem	inity Benefit Cost:	
(4)	Limited Indemnity Losses Developed to Ultimate (Appendix A-II)	\$149,632,529
(5)	Indemnity Loss On-level Factor (Appendix A-I)	1.000
(6)	Adjusted Limited Indemnity Losses = $(4) \times (5)$	\$149,632,529
(7)	Adjusted Limited Indemnity Cost Ratio excluding Trend and Benefits = (6) / (3)	0.408
(8)	Factor to Reflect Indemnity Trend (Appendix A-III)	0.885
(9)	Projected Limited Indemnity Cost Ratio = (7) x (8)	0.361
(10)	Factor to Adjust Indemnity Cost Ratio to an Unlimited Basis (Appendix A-II)	1.032
(11)	Projected Indemnity Cost Ratio = (9) x (10)	0.373
(12)	Factor to Reflect Proposed Changes in Indemnity Benefits (Appendix C)	1.000
(13)	Projected Indemnity Cost Ratio including Benefit Changes = (11) x (12)	0.373

#### Medical Benefit Cost:

(14)	Limited Medical Losses Developed to Ultimate (Appendix A-II)	\$223,078,478
(15)	Medical Loss On-level Factor (Appendix A-I)	1.000
(16)	Adjusted Limited Medical Losses = (14) x (15)	\$223,078,478
(17)	Adjusted Limited Medical Cost Ratio excluding Trend and Benefits = (16) / (3)	0.608
(18)	Factor to Reflect Medical Trend (Appendix A-III)	0.961
(19)	Projected Limited Medical Cost Ratio = (17) x (18)	0.584
(20)	Factor to Adjust Medical Cost Ratio to an Unlimited Basis (Appendix A-II)	1.032
(21)	Projected Medical Cost Ratio = (19) x (20)	0.603
(22)	Factor to Reflect Proposed Changes in Medical Benefits (Appendix C)	1.000
(23)	Projected Medical Cost Ratio including Benefit Changes = (21) x (22)	0.603

#### **Total Benefit Cost:**

(24)	Indicated Change Based on Experience,	Trend and Benefits = (13) + (23)	0.976
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### EXHIBIT I

### Determination of Indicated Loss Cost Level Change

Section C - Indicated Change Based on Experience, Trend, and Benefits	
(1) Policy Year 2018 Indicated Change Based on Experience, Trend, and Benefits	0.964
(2) Policy Year 2017 Indicated Change Based on Experience, Trend, and Benefits	0.976
(3) Indicated Change Based on Experience, Trend, and Benefits = [(1)+(2)] / 2	0.970
Section D - Application of the Change in Production and General Expenses	
(1) Indicated Loss Cost Level Change	0.970
(2) Effect of the Change in Production and General Expenses (Exhibit II)	1.003
(3) Indicated Change Modified to Reflect the Change in Production and General Expenses = (1) x (2)	0.973
Section E - Application of the Change in Taxes	
(1) Indicated Loss Cost Level Change	0.973
(2) Effect of the Change in Taxes (Exhibit II)	1.001
(3) Indicated Change Modified to Reflect the Change in Taxes = (1) x (2)	0.974
Section F - Application of the Change in the Profit and Contingency Provision	
(1) Indicated Loss Cost Level Change	0.974
(2) Effect of the Change in the Profit and Contingency Provision (Exhibit II)	1.021
(3) Indicated Change Modified to Reflect the Change in the Profit and Contingency Provision = (1) x (2)	0.994
Section G - Application of the Change in Loss-based Expenses	
(1) Indicated Loss Cost Level Change	0.994
(2) Effect of the Change in Loss-based Expenses (Exhibit II)	1.009
(3) Indicated Change Modified to Reflect the Change in Loss-based Expenses = (1) x (2)	1.003



### EXHIBIT I

### Determination of Indicated Loss Cost Level Change

#### Section H - Distribution of Overall Loss Cost Level Change to Industry Groups

Industry Group Differentials (Appendix A-IV):

0.983
0.966
1.005
1.008
1.046

Applying these industry group differentials to the final overall loss cost level change produces the changes in loss cost level proposed for each group as shown:

Industry Group	(1) Final Overall Loss Cost Level Change	(2) Industry Group Differential	(3) = (1) x (2) Final Loss Cost Level Change by Industry Group	
Manufacturing	1.003	0.983	0.986	(-1.4%)
Contracting	1.003	0.966	0.969	(-3.1%)
Office & Clerical	1.003	1.005	1.008	(+0.8%)
Goods & Services	1.003	1.008	1.011	(+1.1%)
Miscellaneous	1.003	1.046	1.049	(+4.9%)
Overall	1.003	1.000	1.003	(+0.3%)



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## Workers Compensation Rate Filing – January 1, 2021

## Exhibit II – Workers Compensation Expense Program

### Loss Adjustment Expenses

The proposed rates include a provision for loss adjustment expenses (LAE).

LAE is included in the rates by using a ratio of loss adjustment expense dollars to loss dollars (called the LAE provision). These expenses are directly associated with the handling of workers compensation claims. The LAE provision is comprised of two components: Adjusting and Other Expenses (AOE) and Defense and Cost Containment Expenses (DCCE).

Given the nature of AOE, it cannot be allocated to a specific claim, and hence cannot be accurately attributed to specific states. Therefore, the state-specific AOE ratio reflects the latest selected countrywide provision. The countrywide provision was calculated using data obtained from the NCCI Call for Loss Adjustment Expense. The accident year developed AOE ratios displayed in Section A are calculated on a countrywide basis using private carrier-only data.

NCCI used the following general methodology to determine the proposed DCCE provision based on lowa-specific paid DCCE and losses reported on the NCCI Call for Policy Year Data:

- Ratios of reported paid DCCE-to-paid losses by policy year are developed to a 19<sup>th</sup> report using DCCE ratio development factors.
- A 19<sup>th</sup>-to-ultimate tail factor is applied to reflect expected development beyond a 19<sup>th</sup> report.
- The proposed DCCE provision is selected based on the ultimate projected DCCE ratios by policy year.

The calculation of the loss adjustment expense provision is shown in Exhibit II-F.

#### Production and General Expenses, and Taxes

Production costs include commissions, costs of preparing the policy, verifying the correct application of rates and rating plans, billing and collecting premium and the costs of maintaining company branch offices. General expenses are commonly classified into four categories: general administration, audit, boards and bureaus, and inspection.

The proposed expenses are reviewed each year. The annual review relies on actual experience in recent years based on the most recently available data from the Insurance Expense Exhibit, which is reported annually by insurers to state insurance departments.

See Exhibit II-A for more information.

#### Profit and Contingency Provision

NCCI is proposing to increase the current approved profit and contingency provision of -0.5% to 1.0%. See Appendix D for more information.



### EXHIBIT II

#### **Comparison of Proposed and Current Expense Provisions**

Overhead expense provisions are itemized below. These figures are expressed as percentages of standard premium (excluding expense constant) and are indicative of the expenses of the first \$10,000 of policy premium. Taken together these allowances represent that portion of the standard premium dollar necessary to operate the benefit system. The complementary portion corresponds to the portion of the premium dollar available to finance benefits, loss adjustment expenses and loss-based assessments, if applicable. It is referred to as the "target cost ratio."

		Expense Provisions Underlying <u>Current Rates</u>	Expense Provisions Underlying <u>Proposed Rates</u>
(1)	Expense Constant	\$160	\$160
(2)	Production Expense	18.5%	18.3%
(3)	General Expense	5.1%	5.5%
(4)	Taxes, Licenses and Fees (other than Federal Income Tax) Premium Tax Miscellaneous Second Injury Fund <b>Total</b>	1.0% 0.3% 1.0% <b>2.3%</b>	1.0% 0.3% 1.1% <b>2.4%</b>
(5)	Profit and Contingency Provision	-0.5%	1.0%
(6)	Total Overhead Provisions (2)+(3)+(4)+(5)	25.4%	27.2%
(7)	Target Cost Ratio [100% - (6)]	74.6%	72.8%
(8)	Loss Adjustment Expense	15.8%	16.9%
(9)	Loss-based Assessment	0.0%	0.0%
(10)	Permissible Loss Ratio (7) / [1+(8)+(9)]	64.4%	62.3%

Exhibit II-B



## **IOWA**

## EXHIBIT II

### **Calculation of Change in Expense Provisions**

		A Current <u>Expenses</u>	B Col. A with Proposed Prod <u>&amp; Gen Exp</u>	C Col. B with <u>Proposed Taxes</u>	D Col. C with Proposed Profit <u>and Contingency</u>
(1)	Production Expense	18.5%	18.3%	18.3%	18.3%
(2)	General Expense	5.1%	5.5%	5.5%	5.5%
(3)	Taxes	2.3%	2.3%	2.4%	2.4%
(4)	Profit and Contingency Provision	<u>-0.5%</u>	<u>-0.5%</u>	<u>-0.5%</u>	<u>1.0%</u>
(5)	Total Provisions (1)+(2)+(3)+(4)	25.4%	25.6%	25.7%	27.2%
(6)	TCR (100%-(5))	74.6%	74.4%	74.3%	72.8%
(7)	Loss Based Expenses	15.8%	16.9%	16.9%	16.9%
(8)	Change in Production and General Ex (6A) / (6B)	kpense		1.003	+0.3%
(9)	Change in Taxes and Assessments (6B) / (6C)			1.001	+0.1%
(10)	Change in Profit and Contingency Pro (6C) / (6D)	ovision		1.021	+2.1%
(11)	Change in Loss Based Expenses [1.0 + (7B)]/[1.0 + (7A)]			1.009	+0.9%



## EXHIBIT II

### Countrywide Expense Program

NCCI annually reviews expense provisions underlying workers compensation rates. This review procedure is based on countrywide expense data. Since a significant portion of workers compensation insurance is interstate business, it is not practical to allocate expenses (especially general, other acquisition, and adjusting and other loss adjustment expenses) to particular states.

The NCCI expense program is designed to ensure equity among employers through a percentage provision in manual rates, a schedule of premium discounts for risks with standard premium in excess of \$10,000, and the application of an expense constant.

The majority of expenses incurred in workers compensation vary directly by layer of premium and are accordingly termed variable expenses. An equitable apportionment of variable expense is achieved through the application of premium discounts. As the premium for a policy increases, some expenses incurred in handling the insurance coverage become proportionately less in terms of premium. A fair expense program must, therefore, provide that the larger premium policies be charged a lower percentage of premium for these expenses than the smaller policies.

Other expenses such as issuing, recording and auditing are common to all policies regardless of size. These common expenses are called fixed expenses and are addressed by incorporating an expense constant in the program.



### EXHIBIT II

#### **Derivation of General Expense Provisions**

The data below (amounts in thousands) illustrates that the combination of a 5.5% general expense provision in the manual rates, a \$160 expense constant, and the premium discount schedule generates general expense premium dollars that are consistent with historical actual general expenses as reported in the Insurance Expense Exhibit. All figures below obtained from the Insurance Expense Exhibit (IEE) include data for stock and mutual companies.

		<u>2017</u>	<u>2018</u>	<u>2019</u>
(1)	Direct Earned Premium (NAIC Insurance Expense Exhibit Data)	49,874,309	50,055,106	48,753,225
	(1a) Effect of Premium Discounts	0.9281	0.9283	0.9286
	(1b) Effect of Schedule Rating	0.9500	0.9519	0.9541
	(1c) Effect of Carrier Deviations	1.0231	1.0361	1.0578
	(1d) Effect of Deductibles	0.7334	0.7370	0.7407
	(1e) Expense Constant Offset	0.9918	0.9913	0.9913
(2)	Gross Adjusted Premium	74,769,354	73,536,787	69,620,954
	(STD Premium @ NCCI Level Excl. Expense Constant) {(1) / [(1a) x (1b) x (1c) x (1d)]} x (1e)			
(3)	Direct General Expenses Incurred	3,200,452	3,291,102	3,448,309
	(NAIC Insurance Expense Exhibit Data)			
	(3a) Proportion of Expense Constant Attributable			
	to General Expenses	0.4063	0.4063	0.4063
(4)	General Expenses Incurred	2,949,286	3,028,882	3,200,052
	(Excluding Expense Constant Revenue)			
	(3) - (2) x [1-(1e)]/(1e) x (3a)			
(5)	Ratio of General Expense to Premium	3.94%	4.12%	4.60%
	(Excluding Expense Constant Revenue) (4)/(2)			
	(4)/(2)			
(6)	General Expense Gradations	1.28%	1.27%	1.27%
( )	(General Expenses in Average Premium Discount)			
(7)	General Expense Provision	5.22%	5.39%	5.87%
(')	(5)+(6)	0.2273	0.0070	0.0170
(8)	Selected General Expense Provision			5.5%
~ /	( Three-Year Average)			



#### EXHIBIT II

#### **Derivation of Production Expense Provisions**

The data below (amounts in thousands) illustrates that the combination of a 18.3% production expense provision in the manual rates, a \$160 expense constant, and the premium discount schedule generates production expense premium dollars that are consistent with historical actual production expenses as reported for combined stock and mutual companies' voluntary business. All figures below obtained from the Insurance Expense Exhibit (IEE) include data for stock and mutual companies.

		<u>2017</u>	<u>2018</u>	<u>2019</u>
(1)	Direct Written Premium	50,045,258	49,778,219	48,579,249
	<ul> <li>(NAIC Insurance Expense Exhibit Data)</li> <li>(1a) Effect of Premium Discounts</li> <li>(1b) Effect of Schedule Rating</li> <li>(1c) Effect of Carrier Deviations</li> <li>(1d) Effect of Deductibles</li> <li>(1e) Expense Constant Offset</li> </ul>	0.9279 0.9501 1.0249 0.7324 0.9918	0.9286 0.9532 1.0461 0.7407 0.9910	0.9286 0.9547 1.0662 0.7407 0.9910
(2)	Pool Written Premium (Summary of NCCI Managed Pools - Combined Stock and Mutual Company Data)	1,110,747	1,096,491	973,698
(3)	Adjusted Direct Written Premium ( <i>STD Premium Excl. Pool Written Premium</i> ) [(1)-(2)] / (1a) x (1e)	52,304,395	51,953,039	50,804,546
(4)	Gross Direct Written Premium ( <i>STD Premium</i> @ <i>NCCI Level Incl. Pool Written Premium</i> ) {(1) / [(1a) x (1b) x (1c) x (1d)]} x (1e)	75,004,395	71,925,808	68,761,893
(5)	Direct Commission & Brokerage Incurred (NAIC Insurance Expense Exhibit Data)	4,591,083	4,460,371	4,366,984
(6)	Pool Producer Fees (Summary of NCCI Managed Pools - Combined Stock and Mutual Company Data)	39,826	39,215	33,836
(7)	Direct Other Acquisition Expenses Incurred	2,498,189	2,580,093	2,418,103
	<ul> <li>(NAIC Insurance Expense Exhibit Data)</li> <li>(7a) Proportion of Expense Constant Attributable to Production Expenses</li> </ul>	0.5313	0.5313	0.5313
(8)	Other Acquisition Expenses Incurred ( <i>Excluding Expense Constant Revenue</i> ) (7) - (4) x [1-(1e)]/(1e) x (7a)	2,168,719	2,233,042	2,086,318
(9)	Ratio of Other Acq. Expenses to Premium (Excluding Expense Constant Revenue) (8)/(4)	2.89%	3.10%	3.03%
(10)	Direct Commission & Brokerage Provision [(5)-(6)]/(3)	8.70%	8.51%	8.53%
(11)	Production Expense Gradations (Production Expenses in Average Premium Discount)	6.78%	6.74%	6.74%
(12)	Production Expense Provision (9)+(10)+(11)	18.37%	18.35%	18.30%
· · ·	Selected Production Expense Provision <i>(Three-Year Average)</i> yright 2020 National Council on Compensation Insurance, Inc	c. All Rights Reserved.	Pag	<b>18.3%</b> e 50 of 124



## EXHIBIT II

### Workers Compensation Loss Adjustment Expense

### Section A - Determination of Loss Adjustment Expense Provision

NCCI proposes a 16.9% loss adjustment expense allowance as a percentage of incurred losses. The DCCE provision is based on lowa-specific data reported to NCCI on the Policy Year Call for Experience. The AOE provision is based on countrywide data reported to NCCI on the Call for Loss Adjustment Expense.

	Policy Year Developed		Accident Year Developed		
Policy Year 2013 2014 2015 2016	DCCE Ratio 7.8% 7.3% 8.1% 8.2%	<u>Accident Year</u> 2014 2015 2016 2017	AOE Ratio 7.8% 8.3% 8.9% 8.8%		
2017 Countrywide selected: lowa selected:	<u>8.7%</u> 8.0%	2018	<u>8.9%</u> 8.9% 8.9%	=	16.9%

#### Section B - Defense and Cost Containment Expense (DCCE) Ratio

(1)	(2)	(3)	(4) = (2) x (3)
	Reported Ratio of	Age-to-Ultimate	
Policy	Paid DCCE to	Development	Ultimate
<u>Year</u>	Paid Losses	<u>Factor</u>	DCCE Ratio
2013	8.2%	0.954	7.8%
2014	7.6%	0.964	7.3%
2015	8.1%	0.994	8.1%
2016	7.4%	1.106	8.2%
2017	6.7%	1.305	<u>8.7%</u>
		lowa selected:	8.0%

#### Section C - Proposed Change in the Iowa Loss Adjustment Expense (LAE) Provisior

(5)	Current Iowa LAE Provision	15.8%	
(6)	Proposed Iowa LAE Provision	16.9%	
(7)	Proposed Change in LAE Provision	0.009	0.9%
	= [1.0 + (6)] / [ 1.0 + (5)] - 1		



### EXHIBIT II

#### **Table of Premium Discounts**

Division of Standard Premium		Type A <u>Discounts</u>	Type B <u>Discounts</u>	
First	\$10,000			
Next	\$190,000	9.1%	5.1%	
Next	\$1,550,000	11.3%	6.5%	
Over	\$1,750,000	12.3%	7.5%	

Application of the appropriate discount schedule to the standard premium produces a dollar discount that is subtracted from the standard premium.



#### **EXHIBIT II**

#### **Average Expense Provisions**

Reproduced below are the gradated expense provisions by policy size.

#### Gradation of Standard Premium

	Expense Gra	Expense Gradations			
Division of					
Premium	Production*	General	Discounts		
First \$10,000	18.3%	5.5%			
Next \$190,000	10.8%	4.5%	9.1%		
Next \$1,550,000	9.3%	3.9%	11.3%		
Over \$ 1,750,000	9.3%	3.0%	12.3%		
Proposed Average:	11.5%	4.2%			
Proposed Average Expense Gradation: (Expense for 1st \$10,000 - Avg Expense)	6.8%	1.3%			

Average Premium Discount: [Avg Exp Grad] / [1-Taxes-P&C] = [6.8%+1.3%] / [1-2.4% - 1.0%] = 8.4%

Composition of Standard Premium:

Benefit & Loss Adj. Cost	Production (18.3%)	General (5.5%)	Profit (1.0%)	Taxes (2.4%)		
72.8%	11.5%	4.2%	0.9%	2.2%	Premium After Discounts (91.6%)	Standard Premium Excluding Expense Constant (100.0%)
	6.8%	1.3%	0.1%	0.2%	) } Discount (8.4%)	
	0.5%	0.4%	0.0%	0.0%	} Premium from \$160 ex (.9% = 1/0.991 - 1)^	pense constant.

#### Notes

\* The production expense gradations shown are based on Type A gradations.

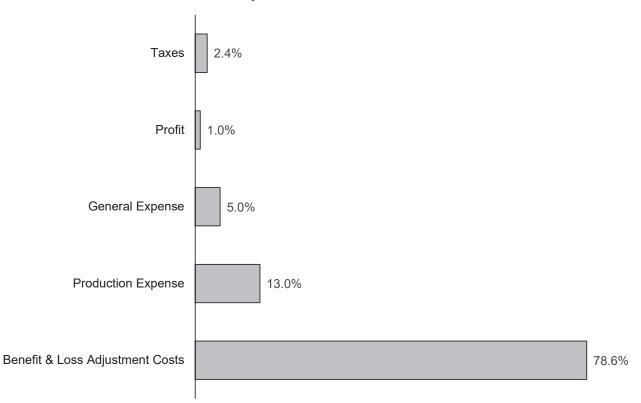
^ The 0.991 offset is for the \$160 expense constant.



### EXHIBIT II

### Iowa Expense Provisions as a Percentage of Net Premium at NCCI Level

The exhibit below illustrates the allocation of the final premium dollar after the application of premium discounts and expense constants based on Iowa expense provisions.



## **Components of Premium**

#### Notes

Benefit & Loss Adjustment Costs	78.6%	=	(72.8%) / 92.5%
Production Expense	13.0%	=	(11.5% + 0.5%) / 92.5%
General Expense	5.0%	=	(4.2% + 0.4%) / 92.5%
Profit	1.0%	=	(0.9% + 0.0%) / 92.5%
Taxes	<u>2.4%</u>	=	(2.2% + 0.0%) / 92.5%
Total	100.0%		





## Workers Compensation Rate Filing – January 1, 2021

## Appendix A – Factors Underlying the Proposed Rate Level Change

### Appendix A-I Determination of Policy Year On-level Factors

NCCI uses premium and loss on-level factors to adjust historical policy year experience to current rate and benefit levels, respectively.

Premium on-level factors are adjustment factors that reflect the cumulative impact of all premium level changes that have occurred during and after the individual year being on-leveled. To calculate a weighted average, NCCI utilizes a monthly premium distribution for Iowa based on an analysis of policies reported in the Unit Statistical Data. Additional adjustments applied as part of the premium on-level factor calculation include:

- Adjustment for Expense Constant Removal: This factor removes premium collected via the charged expense constant.
- Adjustment for Expense Removal: This factor is applied to remove expenses from the reported assigned risk and voluntary DSR level premium totals—serving to make the separate market premiums more comparable.
- Experience Rating Off-Balance Adjustment Factor: This factor reflects the relative difference between the average experience rating modification for the historical year being on-leveled and the average experience rating modification targeted in the filing.

Loss on-level factors are adjustment factors that reflect the cumulative impact of all benefit level changes that have occurred during and after the individual year of data being on-leveled.

Note: For NCCI ratemaking purposes, proposed benefit level changes that (i) do not impact the experience period of the filing and (ii) have not yet been approved are included in Exhibit I, rather than in the loss on-level calculation.



#### **APPENDIX A-I**

#### **Determination of Policy Year On-level Factors**

#### Section A - Factor Adjusting 2018 Policy Year Assigned Risk Premium to Present Assigned Risk Level

		(1)	(2)	(3)	(4)	(5)	(6) Adj. For	(7)	(8) Premium
	Date	Rate Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)	Expense Constant Removal @	Adj. For Expense Removal	Adjustment Factor (5)x(6)x(7)
NR NR NR	01/01/18 06/01/18 01/01/19	Base 0.981 0.885	1.000 0.981 0.868	0.472 0.528	0.472 0.518	0.851	0.987	0.644	0.541
NR	01/01/20	0.970	0.842		0.990				

#### Section B - Factor Adjusting 2018 Policy Year Voluntary Premium to Present Voluntary Level

		(1)	(2)	(3)	(4)	(5)	(6) Adi Far	(7)	(8)
	Date	Rate Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)	Adj. For Expense Constant Removal @	Adj. For Expense Removal	Premium Adjustment Factor (5)x(6)x(7)
NR	01/01/18	Base	1.000	0.472	0.472	0.851	0.987	0.644	0.541
NR NR	06/01/18 01/01/19	0.981 0.885	0.981 0.868	0.528	0.518				
NR	01/01/20	0.970	0.842						

0.990

#### Section C - Factor Adjusting 2018 Policy Year Assigned Risk Premium and Voluntary Premium to Present Statewide Level

Assigned Risk Market Share PY 2018	0.039
Voluntary Market Share PY 2018	0.961
Assigned Risk Standard Premium Adjustment Factor (See Sec. A)	0.541
Voluntary Standard Premium Adjustment Factor (See Sec. B)	0.541
Premium Adjustment Factor = [(1)x(3)]/1.405+(2)x(4) #	0.535
Experience Rating Off-balance Adjustment Factor*	1.005
Final Premium Adjustment Factor = (5)x(6)	0.538
	Voluntary Market Share PY 2018 Assigned Risk Standard Premium Adjustment Factor (See Sec. A) Voluntary Standard Premium Adjustment Factor (See Sec. B) Premium Adjustment Factor = $[(1)x(3)]/1.405+(2)x(4) #$ Experience Rating Off-balance Adjustment Factor*

NR New and renewal business.

@ Eliminates premium derived from expense constants.

# Current premium index (assigned risk-to-voluntary) = 1.405

\* = 1.005 = 0.946 / 0.941 = (Targeted Off-balance) / (Off-balance for Policy Year 2018)



#### **APPENDIX A-I**

#### **Determination of Policy Year On-level Factors**

#### Section D - Factor Adjusting 2018 Policy Year Indemnity Losses to Present Benefit Level

	(1)	(2)	(3)	(4)	(5)
Date	Benefit Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)
01/01/18 01/01/19	Base 1.005	1.000 1.005	0.591 0.409	0.591 0.411 1.002	1.003

#### Section E - Factor Adjusting 2018 Policy Year Medical Losses to Present Benefit Level

	(1)	(2)	(3)	(4)	(5)
Date	Benefit Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)
01/01/18	Base	1.000	0.591	0.591	1.000
01/01/19	1.000	1.000	0.409	0.409	



#### **APPENDIX A-I**

#### **Determination of Policy Year On-level Factors**

#### Section F - Factor Adjusting 2017 Policy Year Assigned Risk Premium to Present Assigned Risk Level

		(1)	(2)	(3)	(4)	(5)	(6) Adj. For	(7)	(8) Premium
_	Date	Rate Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)	Expense Constant Removal @	Adj. For Expense Removal	Adjustment Factor (5)x(6)x(7)
NR	01/01/17	Base	1.000	0.537	0.537	0.752	0.988	0.644	0.478
NR	07/01/17	0.961	0.961	0.463	0.445				
NR	01/01/18	0.913	0.877						
NR	06/01/18	0.981	0.860						
NR	01/01/19	0.885	0.761						
NR	01/01/20	0.970	0.738						
					0.982				

#### Section G - Factor Adjusting 2017 Policy Year Voluntary Premium to Present Voluntary Level

		(1)	(2)	(3)	(4)	(5)	(6) Adj. For	(7)	(8) Premium
_	Date	Rate Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)	Expense Constant Removal @	Adj. For Expense Removal	Adjustment Factor (5)x(6)x(7)
NR	01/01/17	Base	1.000	0.537	0.537	0.752	0.988	0.644	0.478
NR	07/01/17	0.961	0.961	0.463	0.445	••			
NR	01/01/18	0.913	0.877						
NR	06/01/18	0.981	0.860						
NR	01/01/19	0.885	0.761						
NR	01/01/20	0.970	0.738						
					0.982				

0.982

#### Section H - Factor Adjusting 2017 Policy Year Assigned Risk Premium and Voluntary Premium to Present Statewide Level

<ol> <li>Assigned Risk Market Share PY 2017</li> <li>Voluntary Market Share PY 2017</li> <li>Assigned Risk Standard Premium Adjustment Factor (See Sec. F)</li> <li>Voluntary Standard Premium Adjustment Factor (See Sec. G)</li> <li>Premium Adjustment Factor = [(1)x(3)]/1.405+(2)x(4) #</li> <li>Experience Rating Off-balance Adjustment Factor*</li> <li>Final Premium Adjustment Factor = (5)x(6)</li> </ol>	0.040 0.960 0.478 0.478 0.473 1.000 0.473
--	---

NR New and renewal business.

) # \* Current premium index (assigned risk-to-voluntary) = 1.405

= 1.000 = 0.946 / 0.946 = (Targeted Off-balance) / (Off-balance for Policy Year 2017)

<sup>@</sup> Eliminates premium derived from expense constants.



#### **APPENDIX A-I**

#### **Determination of Policy Year On-level Factors**

#### Section I - Factor Adjusting 2017 Policy Year Indemnity Losses to Present Benefit Level

	(1)	(2)	(3)	(4)	(5)
Date	Benefit Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)
09/07/04	Base	1.000	0.173	0.173	1.000
07/01/17	0.912	0.912	0.418	0.381	
01/01/18	1.019	0.929	0.409	0.380	
01/01/19	1.005	0.934			
				0.934	

#### Section J - Factor Adjusting 2017 Policy Year Medical Losses to Present Benefit Level

	(1)	(2)	(3)	(4)	(5)
Date	Benefit Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)
	- 0		5	( / (-/	
09/07/04	Base	1.000	0.173	0.173	1.000
07/01/17	1.000	1.000	0.418	0.418	
01/01/18	1.000	1.000	0.409	0.409	
01/01/19	1.000	1.000			
				1.000	





## Workers Compensation Rate Filing – January 1, 2021

## Appendix A – Factors Underlying the Proposed Rate Level Change

### Appendix A-II Determination of Premium and Losses Developed to an Ultimate Report

Development factors are used to project premium and limited losses to an ultimate report. In general, the ultimate development factors are based on a chain-ladder approach that utilizes average link ratios for several maturities and the application of a tail factor, as shown in Appendix A-II Sections A through J.

### Limited Large Loss Methodology

In order to limit volatility on the rate indications due to the impact of extraordinary large losses, a limited large loss methodology is used in Iowa. A base threshold for the large loss limitation is determined by the volume of premium in the state as well as the number of years used in the experience period. The base threshold proposed in this filing is \$7,481,806, based on the volume of premium in policy years 2016 and 2017 underlying the currently approved filing that utilizes data valued as of 12/31/2018. The base threshold is detrended by policy year to reflect the inflationary impact on claim costs due to wage inflation. The wage index used as a basis for these calculations is the Iowa average weekly wages from the Quarterly Census of Employment and Wages (QCEW). Detrended thresholds are used in the experience period, trend period, and loss development period. Indemnity and medical losses are limited at the detrended large loss threshold corresponding to their Policy Year, as shown in Appendix A-II Section L.

Limited indemnity and medical losses used to calculate the ultimate losses are shown in Appendix A-II Section A.

After developing limited indemnity and medical losses to an ultimate report, a statewide excess ratio at the base threshold is used to adjust the limited losses to an unlimited basis. The proposed excess ratio in this filing is 3.1%, as shown in Appendix A-II Section K.

### **Development Factors**

For premium development, link ratios are used from 1st report through 5th report. It is assumed that no further development occurs after the 5th report.

For indemnity and medical loss development, link ratios calculated from limited losses are used from 1<sup>st</sup> report through the 19<sup>th</sup> report.

For indemnity and medical loss development past the 19<sup>th</sup> report, a "tail" factor is used to reflect all future expected emergence. The calculation of indemnity and medical paid + case 19<sup>th</sup>-toultimate tail factors utilize all available experience for the years prior to the tail attachment point. Tail factors are calculated for the most recent ten available policy years, each relying on losses in older policy years as well as a growth factor to adjust for the differences in the volume of





## Workers Compensation Rate Filing – January 1, 2021

## Appendix A – Factors Underlying the Proposed Rate Level Change

losses between the policy years. Tail factors are calculated separately for indemnity and medical losses by comparing the changes in the volume of policy year losses that occur on policy years reported after a nineteenth report to the volume of policy year losses at the nineteenth report, along with the application of the growth adjustment factor.

Since unlimited losses are used for the tail factor, they are adjusted to a limited basis as shown in Appendix A-II Section H.



### **APPENDIX A-II**

## Determination of Premium and Losses Developed to an Ultimate Report

### Section A - Premium and Loss Summary Valued as of 12/31/2019

### Policy Year 2018

<ol> <li>(1) Standard Earned Premium</li> <li>(2) Factor to Develop Premium to Ultimate</li> <li>(3) Standard Earned Premium Developed to Ultimate = (1)x(2)</li> </ol>	\$692,841,735 1.006 \$696,998,785
<ul> <li>(4) Limited Indemnity Paid Losses</li> <li>(5) Limited Indemnity Paid Development Factor to Ultimate</li> <li>(6) Limited Indemnity Paid Losses Developed to Ultimate = (4)x(5)</li> </ul>	\$41,707,798 3.688 \$153,818,359
<ul> <li>(7) Limited Indemnity Paid+Case Losses</li> <li>(8) Limited Indemnity Paid+Case Development Factor to Ultimate</li> <li>(9) Limited Indemnity Paid+Case Losses Developed to Ultimate = (7)x(8)</li> </ul>	\$109,307,396 1.324 \$144,722,992
(10) Policy Year 2018 Limited Indemnity Losses Developed to Ultimate = [(6)+(9)]/2	\$149,270,676
<ul> <li>(11) Limited Medical Paid Losses</li> <li>(12) Limited Medical Paid Development Factor to Ultimate</li> <li>(13) Limited Medical Paid Losses Developed to Ultimate = (11)x(12)</li> </ul>	\$142,229,456 1.556 \$221,309,034
<ul> <li>(14) Limited Medical Paid+Case Losses</li> <li>(15) Limited Medical Paid+Case Development Factor to Ultimate</li> <li>(16) Limited Medical Paid+Case Losses Developed to Ultimate = (14)x(15)</li> </ul>	\$209,047,123 1.051 \$219,708,526
(17) Policy Year 2018 Limited Medical Losses Developed to Ultimate = [(13)+(16)]/2	\$220,508,780



### **APPENDIX A-II**

## Determination of Premium and Losses Developed to an Ultimate Report

### Section A - Premium and Loss Summary Valued as of 12/31/2019

### Policy Year 2017

<ol> <li>(1) Standard Earned Premium</li> <li>(2) Factor to Develop Premium to Ultimate</li> <li>(3) Standard Earned Premium Developed to Ultimate = (1)x(2)</li> </ol>	\$776,208,763 1.000 \$776,208,763
<ul> <li>(4) Limited Indemnity Paid Losses</li> <li>(5) Limited Indemnity Paid Development Factor to Ultimate</li> <li>(6) Limited Indemnity Paid Losses Developed to Ultimate = (4)x(5)</li> </ul>	\$77,460,282 1.910 \$147,949,139
<ul> <li>(7) Limited Indemnity Paid+Case Losses</li> <li>(8) Limited Indemnity Paid+Case Development Factor to Ultimate</li> <li>(9) Limited Indemnity Paid+Case Losses Developed to Ultimate = (7)x(8)</li> </ul>	\$131,579,059 1.150 \$151,315,918
(10) Policy Year 2017 Limited Indemnity Losses Developed to Ultimate = [(6)+(9)]/2	\$149,632,529
<ul> <li>(11) Limited Medical Paid Losses</li> <li>(12) Limited Medical Paid Development Factor to Ultimate</li> <li>(13) Limited Medical Paid Losses Developed to Ultimate = (11)x(12)</li> </ul>	\$171,914,257 1.282 \$220,394,077
<ul> <li>(14) Limited Medical Paid+Case Losses</li> <li>(15) Limited Medical Paid+Case Development Factor to Ultimate</li> <li>(16) Limited Medical Paid+Case Losses Developed to Ultimate = (14)x(15)</li> </ul>	\$217,917,836 1.036 \$225,762,878
(17) Policy Year 2017 Limited Medical Losses Developed to Ultimate = [(13)+(16)]/2	\$223,078,478



# **APPENDIX A-II**

# Determination of Premium and Losses Developed to an Ultimate Report

### Section B - Premium Development Factors

Policy <u>Year</u>	<u>1st/2nd</u>	Policy <u>Year</u>	<u>2nd/3rd</u>	Policy <u>Year</u>	3rd/4th	Policy <u>Year</u>	<u>4th/5th</u>
2015	1.007	2014	1.000	2013	1.000	2012	1.000
2016	1.005	2015	0.999	2014	1.000	2013	1.000
2017	1.007	2016	1.000	2015	1.000	2014	1.000
Average	1.006	Average	1.000	Average	1.000	Average	1.000

### Summary of Premium Development Factors

1st/5th	2nd/5th	<u>3rd/5th</u>	4th/5th
1.006	1.000	1.000	1.000



### **APPENDIX A-II**

# Determination of Premium and Losses Developed to an Ultimate Report

### Section C - Limited Indemnity Paid Loss Development Factors

Policy <u>Year</u>	<u>1st/2nd</u>	Policy <u>Year</u>	<u>2nd/3rd</u>	Policy <u>Year</u>	3rd/4th	Policy <u>Year</u>	<u>4th/5th</u>
2015 2016 2017	2.040 1.886 1.867	2014 2015 2016	1.400 1.379 1.332	2013 2014 2015	1.132 1.161 1.127	2012 2013 2014	1.067 1.071 1.049
Average	1.931	Average	1.370	Average	1.140	Average	1.062
Policy <u>Year</u>	<u>5th/6th</u>	Policy <u>Year</u>	<u>6th/7th</u>	Policy <u>Year</u>	<u>7th/8th</u>	Policy <u>Year</u>	<u>8th/9th</u>
2011 2012 2013	1.026 1.031 1.027	2010 2011 2012	1.025 1.019 1.016	2009 2010 2011	1.017 1.010 1.010	2008 2009 2010	1.009 1.009 1.010
Average	1.028	Average	1.020	Average	1.012	Average	1.009
Policy <u>Year</u>	<u>9th/10th</u>	Policy <u>Year</u>	<u>10th/11th</u>	Policy <u>Year</u>	<u>11th/12th</u>	Policy <u>Year</u>	<u>12th/13th</u>
2007 2008 2009	1.012 1.006 1.008	2006 2007 2008	1.014 1.005 1.003	2005 2006 2007	1.004 1.011 1.005	2004 2005 2006	1.003 1.007 1.009
Average	1.009	Average	1.007	Average	1.007	Average	1.006
Policy <u>Year</u>	<u>13th/14th</u>	Policy <u>Year</u>	<u>14th/15th</u>	Policy <u>Year</u>	<u>15th/16th</u>	Policy <u>Year</u>	<u>16th/17th</u>
2003 2004 2005	1.008 1.011 1.005	2002 2003 2004	1.003 1.003 1.002	2001 2002 2003	1.002 1.002 1.002	2000 2001 2002	1.006 1.004 1.002
Average	1.008	Average	1.003	Average	1.002	Average	1.004
Policy <u>Year</u>	<u>17th/18th</u>	Policy <u>Year</u>	<u>18th/19th</u>				
1999 2000 2001	1.002 1.003 1.005	1998 1999 2000	1.002 1.005 1.003				
Average	1.003	Average	1.003				



### **APPENDIX A-II**

# Determination of Premium and Losses Developed to an Ultimate Report

### Section D - Limited Medical Paid Loss Development Factors

Policy <u>Year</u>	<u>1st/2nd</u>	Policy <u>Year</u>	<u>2nd/3rd</u>	Policy <u>Year</u>	3rd/4th	Policy <u>Year</u>	<u>4th/5th</u>
2015 2016 2017	1.222 1.214 1.205	2014 2015 2016	1.068 1.065 1.050	2013 2014 2015	1.031 1.036 1.027	2012 2013 2014	1.017 1.018 1.022
Average	1.214	Average	1.061	Average	1.031	Average	1.019
Policy <u>Year</u>	<u>5th/6th</u>	Policy <u>Year</u>	<u>6th/7th</u>	Policy <u>Year</u>	<u>7th/8th</u>	Policy <u>Year</u>	<u>8th/9th</u>
2011 2012 2013	1.008 1.009 1.011	2010 2011 2012	1.010 1.008 1.008	2009 2010 2011	1.017 1.007 1.007	2008 2009 2010	1.009 1.009 1.009
Average	1.009	Average	1.009	Average	1.010	Average	1.009
Policy <u>Year</u>	<u>9th/10th</u>	Policy <u>Year</u>	<u>10th/11th</u>	Policy <u>Year</u>	<u>11th/12th</u>	Policy <u>Year</u>	<u>12th/13th</u>
2007 2008 2009	1.008 1.010 1.012	2006 2007 2008	1.015 1.004 1.004	2005 2006 2007	1.005 1.005 1.004	2004 2005 2006	1.005 1.005 1.003
Average	1.010	Average	1.008	Average	1.005	Average	1.004
Policy <u>Year</u>	<u>13th/14th</u>	Policy <u>Year</u>	<u>14th/15th</u>	Policy <u>Year</u>	<u>15th/16th</u>	Policy <u>Year</u>	<u>16th/17th</u>
2003 2004 2005	1.005 1.004 1.004	2002 2003 2004	1.007 1.003 1.002	2001 2002 2003	1.000 1.003 1.003	2000 2001 2002	1.005 1.003 1.004
Average	1.004	Average	1.004	Average	1.002	Average	1.004
Policy <u>Year</u>	<u>17th/18th</u>	Policy <u>Year</u>	<u>18th/19th</u>				
1999 2000 2001	1.002 1.004 1.003	1998 1999 2000	1.002 1.001 1.002				
Average	1.003	Average	1.002				



### **APPENDIX A-II**

### Determination of Premium and Losses Developed to an Ultimate Report

### Section E - Limited Indemnity Paid + Case Loss Development Factors

Policy		Policy		Policy		Policy	
Year	1st/2nd	Year	2nd/3rd	Year	3rd/4th	Year	4th/5th
2013	1.169	2012	1.080	2011	1.023	2010	0.998
2014	1.203	2013	1.075	2012	1.023	2011	1.024
2015	1.165	2014	1.102	2013	1.055	2012	1.022
2016	1.117	2015	1.062	2014	1.013	2013	1.017
2017	1.100	2016	1.070	2015	1.000	2014	1.013
Average	1.151	Average	1.078	Average	1.023	Average	1.015
Policy		Policy		Policy		Policy	
Year	<u>5th/6th</u>	Year	<u>6th/7th</u>	Year	<u>7th/8th</u>	Year	<u>8th/9th</u>
2000	1.010	2008	1 005	2007	1 000	2006	1 000
2009	1.010	2008	1.005	2007	1.009	2006	1.000
2010	1.007	2009	1.004	2008	1.006	2007	0.999
2011	1.006	2010	1.001	2009	0.995	2008	1.000
2012	1.000	2011	0.993	2010	1.002	2009	1.010
2013	0.996	2012	1.019	2011	1.002	2010	1.001
Average	1.004	Average	1.004	Average	1.003	Average	1.002
Policy		Policy		Policy		Policy	
Year	<u>9th/10th</u>	Year	<u>10th/11th</u>	Year	<u>11th/12th</u>	Year	12th/13th
2005	1.005	2004	0.999	2003	1.003	2002	1.002
2006	1.010	2005	1.003	2004	1.001	2003	1.000
2007	0.999	2006	1.006	2005	0.999	2004	0.999
2008	1.005	2007	1.001	2006	1.001	2005	1.001
2009	0.997	2008	0.998	2007	0.998	2006	0.997
Average	1.003	Average	1.001	Average	1.000	Average	1.000
Policy		Policy		Policy		Policy	
Year	<u>13th/14th</u>	Year	14th/15th	Year	15th/16th	Year	<u>16th/17th</u>
2001	1.000	2000	1.000	1999	0.997	1998	1.002
2001	0.999	2000	0.999	2000	1.001	1999	1.002
2002	1.001	2001		2000	1.000	2000	1.002
			1.001				
2004	0.997	2003	1.002	2002	1.001	2001	0.998
2005	1.001	2004	1.002	2003	0.999	2002	1.001
Average	1.000	Average	1.001	Average	1.000	Average	1.001
Policy		Policy					
<u>Year</u>	<u>17th/18th</u>	Year	<u>18th/19th</u>				
1997	1.001	1996	1.002				
1998	1.002	1997	0.999				
1999	1.002	1998	1.000				
2000	0.999	1999	1.000				
2000	1.001	2000	1.001				
		_000					

Average

1.000

1.001

Average



Average

1.005

#### IOWA

### **APPENDIX A-II**

# Determination of Premium and Losses Developed to an Ultimate Report

### Section F - Limited Medical Paid + Case Loss Development Factors

Policy		Policy		Policy		Policy	
Year	<u>1st/2nd</u>	Year	2nd/3rd	Year	3rd/4th	Year	<u>4th/5th</u>
0040	1 000	0040	4 000	0044	0.005	0010	4 000
2013	1.022	2012	1.006	2011	0.985	2010	1.008
2014	1.006	2013	0.989	2012	0.985	2011	0.985
2015	1.025	2014	1.000	2013	0.999	2012	0.997
2016	1.014	2015	0.982	2014	1.010	2013	1.004
2017	1.001	2016	0.995	2015	0.989	2014	1.004
Average	1.014	Average	0.994	Average	0.994	Average	1.000
Policy		Policy		Policy		Policy	
Year	<u>5th/6th</u>	Year	<u>6th/7th</u>	Year	<u>7th/8th</u>	Year	<u>8th/9th</u>
2009	1.001	2008	1.011	2007	1.001	2006	1.002
2010	0.994	2009	1.008	2008	1.003	2007	0.998
2010	0.998	2010	1.007	2009	1.011	2008	1.005
2011	0.996	2010	1.008	2009	1.009	2009	1.003
2012		2011	1.012	2010		2009	
2013	1.002	2012	1.012	2011	1.005	2010	1.003
Average	0.998	Average	1.009	Average	1.006	Average	1.002
Policy		Policy		Policy		Policy	
Year	<u>9th/10th</u>	Year	<u>10th/11th</u>	Year	<u>11th/12th</u>	Year	<u>12th/13th</u>
2005	1.008	2004	1.003	2003	1.003	2002	0.999
2006	1.003	2005	1.003	2004	1.001	2003	0.994
2007	0.997	2006	1.002	2005	1.003	2004	1.005
2008	1.001	2007	0.999	2006	0.999	2005	0.998
2009	0.998	2008	0.997	2007	1.004	2006	1.001
Average	1.001	Average	1.001	Average	1.002	Average	0.999
Policy		Policy		Policy		Policy	
Year	<u>13th/14th</u>	Year	14th/15th	Year	15th/16th	Year	<u>16th/17th</u>
2001	1.002	2000	0.995	1999	0.999	1009	0.005
2001		2000				1998	0.995
	1.002		1.005	2000	1.009	1999	1.005
2003	1.004	2002	0.995	2001	1.000	2000	0.999
2004	1.003	2003	0.998	2002	0.997	2001	1.000
2005	1.001	2004	1.001	2003	1.001	2002	1.003
Average	1.002	Average	0.999	Average	1.001	Average	1.000
Policy		Policy					
Year	<u>17th/18th</u>	Year	<u>18th/19th</u>				
1997	1.014	1996	0.999				
1998	1.008	1997	1.001				
1999	0.998	1998	1.000				
2000	1.001	1999	0.995				
2001	1.002	2000	0.998				

0.999

Average



#### **APPENDIX A-II**

#### Determination of Premium and Losses Developed to an Ultimate Report

#### Section G - Determination of Policy Year Loss Development Factors (19th-to-Ultimate Report)

#### Indemnity Paid+Case Data for Matching Companies

(1)	(2)	(3)	(4)	(5)	(6) Factor to	(7) Indicated
Policy	Losses for	<u>Policy Year</u>	Losses for All P	rior Policy Years	Adjust Losses	19th-to-Ult Development
Year	19th Report	20th Report	Previous	Current	for Prior Policy Years	for Policy Year
1990	110,036,477	110,090,771	1,106,309,695	1,107,237,062	0.696	1.013
1991	98,530,504	98,529,633	1,217,327,833	1,217,908,047	0.834	1.007
1992	93,450,493	93,536,604	1,312,544,349	1,313,061,621	0.926	1.007
1993	87,319,062	87,107,611	1,406,598,225	1,406,819,743	1.030	1.000
1994	82,099,375	82,128,016	1,483,588,317	1,484,308,890	1.112	1.008
1995	85,221,368	85,310,286	1,568,473,892	1,569,599,936	1.100	1.013
1996	95,346,516	95,386,308	1,654,509,644	1,655,835,393	0.995	1.014
1997	92,843,300	92,888,304	1,748,307,509	1,749,276,465	1.035	1.011
1998	102,372,363	102,538,741	1,842,164,769	1,842,881,714	0.934	1.009
1999	105,122,707	105,137,626	1,911,291,201	1,911,609,430	0.892	1.004

Selected Indemnity 19th-to-Ultimate Loss Development Factor 1.010

#### Medical Paid+Case Data for Matching Companies

(8)	(9)	(10)	(11)	(12)	(13) Factor to	(14) Indicated
Policy	Losses for	Policy Year	Losses for All P	rior Policy Years	Adjust Losses	19th-to-Ult Development
Year	19th Report	20th Report	Previous	Current	for Prior Policy Years	for Policy Year
1990	91,211,015	91,204,651	709,979,507	713,964,105	0.551	1.079
1991	89,375,740	89,378,456	805,168,756	805,273,671	0.629	1.002
1992	93,622,396	94,627,214	890,780,497	894,165,426	0.661	1.065
1993	81,422,582	81,357,885	988,792,640	987,065,646	0.834	0.974
1994	87,981,179	88,426,279	1,060,976,600	1,063,783,871	0.810	1.044
1995	84,860,040	84,924,354	1,155,011,907	1,157,821,436	0.899	1.038
1996	107,031,423	107,131,340	1,242,481,684	1,249,363,852	0.752	1.086
1997	91,737,394	91,544,484	1,353,980,947	1,347,106,215	0.938	0.918
1998	92,403,946	92,596,429	1,438,650,699	1,441,337,176	0.962	1.032
1999	100,831,692	100,541,259	1,499,121,113	1,496,394,765	0.888	0.967

Selected Medical 19th-to-Ultimate Loss Development Factor

 $\begin{array}{l} (7) = 1 + \left[ \ (3)-(2) + \left((5)-(4)\right) / \ (6) \ \right] / \ (2) \\ (14) = 1 + \left[ \ (10)-(9) + \left((12)-(11)\right) / \ (13) \ \right] / \ (9) \end{array}$ 

Columns (4) and (11) are valued as of the date at which the given policy year is at a 19th report.

Columns (5) and (12) are valued as of the date at which the given policy year is at a 20th report.

1.030



# **APPENDIX A-II**

### Determination of Premium and Losses Developed to an Ultimate Report

### Section H - Derivation of Policy Year Limited 19th-to-Ultimate Loss Development Factors

Policy <u>Year</u>	Indemnity Paid-to- Paid + Case Ratio <u>19th Report</u>	Medical Paid-to- Paid + Case Ratio <u>19th Report</u>
1996	0.972	0.950
1997	0.985	0.944
1998	0.974	0.972
1999	0.983	0.982
2000	0.984	0.975
Selected	0.985	0.965

	Indemnity	Medical
<ol><li>Paid+Case 19th-to-Ultimate Loss Development Factor (Section G)</li></ol>	1.010	1.030
(2) Factor to Adjust 19th-to-Ultimate Development Factor to a Limited Basis	0.795	0.795
(3) Limited Paid+Case 19th-to-Ultimate Loss Development Factor = [(1)-1]x(2)+1	1.008	1.024
(4) Limited Paid-to-Paid+Case Ratio (Section H)	0.985	0.965
(5) Limited Paid 19th-to-Ultimate Loss Development Factor = (3) / (4)	1.023	1.061

### Section I - Summary of Limited Paid Loss Development Factors

	(1)	(2)		(3)	(4)
	Indemnity Paid Lo				ss Development
Report	to Next Report	to Ultimate	<u>Report</u>	to Next Report	to Ultimate
1st	1.931	3.688	1st	1.214	1.556
2nd	1.370	1.910	2nd	1.061	1.282
3rd	1.140	1.394	3rd	1.031	1.208
4th	1.062	1.223	4th	1.019	1.172
5th	1.028	1.152	5th	1.009	1.150
6th	1.020	1.121	6th	1.009	1.140
7th	1.012	1.099	7th	1.010	1.130
8th	1.009	1.086	8th	1.009	1.119
9th	1.009	1.076	9th	1.010	1.109
10th	1.007	1.066	10th	1.008	1.098
11th	1.007	1.059	11th	1.005	1.089
14th	1.003	1.038	14th	1.004	1.076
15th	1.002	1.035	15th	1.002	1.072
16th	1.004	1.033	16th	1.004	1.070
17th	1.003	1.029	17th	1.003	1.066
18th	1.003	1.026	18th	1.002	1.063
19th		1.023	19th		1.061

(2) = Cumulative upward product of column (1).

(4) = Cumulative upward product of column (3).



# **APPENDIX A-II**

# Determination of Premium and Losses Developed to an Ultimate Report

### Section J - Summary of Limited Paid+Case Loss Development Factors

	(1)	(2)		(3)	(4)
	Indemnity Paid+Case				Loss Development
<u>Report</u>	to Next Report	to Ultimate	<u>Report</u>	to Next Report	to Ultimate
1st	1.151	1.324	1st	1.014	1.051
2nd	1.078	1.150	2nd	0.994	1.036
3rd	1.023	1.067	3rd	0.994	1.042
4th	1.015	1.043	4th	1.000	1.048
5th	1.004	1.028	5th	0.998	1.048
6th	1.004	1.024	6th	1.009	1.050
7th	1.003	1.020	7th	1.006	1.041
8th	1.002	1.017	8th	1.002	1.035
9th	1.003	1.015	9th	1.001	1.033
10th	1.001	1.012	10th	1.001	1.032
13th	1.000	1.011	13th	1.002	1.030
14th	1.001	1.011	14th	0.999	1.028
15th	1.000	1.010	15th	1.001	1.029
16th	1.001	1.010	16th	1.000	1.028
17th	1.001	1.009	17th	1.005	1.028
18th	1.000	1.008	18th	0.999	1.023
19th		1.008	19th		1.024

(2) = Cumulative upward product of column (1).

(4) = Cumulative upward product of column (3).



# **APPENDIX A-II**

# Determination of Premium and Losses Developed to an Ultimate Report

# Section K - Factor to Adjust Limited Losses to an Unlimited Basis

(1) Threshold at the Midpoint of the Loss Cost Effective Period*	7,481,806
(2) Statewide Excess Ratio for (1)	0.031
(3) Market Share for Carriers Missing from Large Loss and Catastrophe Call	0.000
(4) Factor to Adjust Limited Losses to an Unlimited Basis = 1.0 / {1.0 - [(2) x (1.0 - (3))]}	1.032

### Section L - Policy Year Large Loss Limits

Experience Year	Policy Year Detrended Limit
2018	7,073,713
2017	6,853,269
2016	6,656,938
2015	6,511,672
2012	5,951,548
2011	5,799,785
2010	5,629,505
2009	5,461,561
2008	5,394,193
2007	5,300,506
2006	5,115,166
2005	4,923,940
2004	4,762,423
2003	4,575,498
2000	4,140,303
1999	4,005,138
1998	3,861,018
1997	3,691,409
1996	3,510,349

\* November 28, 2021 is the midpoint of the effective period for which the revised loss costs are being proposed.





# Workers Compensation Rate Filing – January 1, 2021

# Appendix A – Factors Underlying the Proposed Rate Level Change

# Appendix A-III Trend Factors

NCCI separately analyzes a measure of the number of workplace injuries (claim frequency) and the average indemnity and medical costs of each of these injuries (claim severity). Premium, lost-time claim counts, and losses used in these frequency and severity calculations are developed to ultimate and adjusted for changes in the level of workers' wages over time using the United States Bureau of Labor Statistics Quarterly Census of Employment and Wages for lowa. Note that medical-only claim counts are excluded from the claim frequency and severity calculations, but the losses associated with medical-only claims are included.

While claim frequency and average costs per case are reviewed separately, NCCI selects annual indemnity and medical loss ratio trend factors based on an analysis of historical indemnity and medical loss ratios, along with other pertinent considerations, including, but not limited to, changes in system benefits and administration, economic environment, credibility of state data, and prior trend approach and selection.

The lost-time claim frequency, average costs per case, and loss ratios for Policy Years 2004 through 2018 are shown in Appendix A-III, along with the impact of the trend selection for each policy year in the experience period. The trend lengths displayed in Section B(3) are calculated by comparing the average accident date for the effective period of the proposed advisory rates to each of the policy years in the experience period. The average accident dates are based on an Iowa distribution of policy writings by month and assume a uniform probability of loss over the coverage period.



#### APPENDIX A-III

# **Policy Year Trend Factors**

#### Section A - Summary of Policy Year Data

(1)	(2)	(3)	(4)	(5)	(6)
	Lost-Time	Indem	nity	Medio	cal
Policy	Claim	Avg Cost	Loss	Avg Cost	Loss
<u>Year</u>	Frequency*	Per Case*^	<u>Ratio^</u>	Per Case*^	<u>Ratio^</u>
2004	25.400	23,088	0.586	27,178	0.689
2005	23.701	22,902	0.543	25,710	0.609
2006	23.371	23,500	0.559	27,944	0.652
2007	23.482	25,230	0.593	29,063	0.684
2008	22.512	26,034	0.585	31,663	0.712
2009	21.589	27,305	0.590	35,283	0.762
2010	21.901	26,852	0.588	33,507	0.734
2011	20.336	25,684	0.523	32,174	0.655
2012	19.851	25,650	0.509	33,695	0.669
2013	19.994	27,055	0.541	34,065	0.682
2014	18.732	26,517	0.497	33,469	0.627
2015	17.294	27,084	0.469	35,682	0.617
2016	16.071	23,876	0.384	33,773	0.543
2017	15.766	25,857	0.408	38,549	0.608
2018	15.635	25,536	0.399	37,610	0.588

\* Figures have been adjusted to the common wage level.

^ Based on an average of paid and paid+case losses.

#### Section B - Summary of Annual Trend Factors

	Indemnity	Medical
(1) Current Approved Annual Loss Ratio Trend Factor	0.980	0.990
(2) Selected Annual Loss Ratio Trend Factor	0.970	0.990

(3) Length of Trend Period from Midpoint of Policy Year to Midpoint of Effective Period:

	Policy Year Policy Year		<u>Years</u> 4.001 3.001	
(4) Trend Factor Applied to Experience Year = (2) ^ (3)		Indemnity		Medical
Policy Year 2017 Policy Year 2018		0.885 0.913		0.961 0.970



### **APPENDIX A-IV**

### **Derivation of Industry Group Differentials**

Industry group differentials are used to more equitably distribute the overall rate level change based on the individual experience of each industry group. The payroll, losses and claim counts used in the calculations below are from NCCI's Workers Compensation Statistical Plan (WCSP) data.

#### I. Expected Losses

The current expected losses (columns (1) and (2)) are the payroll extended by the pure premiums underlying the latest approved rates. The proposed expected losses (3) are the current expected losses adjusted to the proposed level. These adjustments include the proposed experience, trend, benefit and, if applicable, loss-based expense changes as well as any miscellaneous premium adjustments.

	(1)	(2)	(3)	(4)	(5)
	Latest Year	Five Year	Five Year		
	Current Expected	Current Expected	Proposed Expected	Current	Proposed
	Losses Prior to	Losses Prior to	Losses Prior to	Ratio of	Ratio of
	Adjustment for	Adjustment for	Adjustment for	Manual to	Manual to
	Change in	Change in	Change in	Standard	Standard
Industry Group	Off-Balance	Off-Balance	Off-Balance	Premium	Premium
Manufacturing	148,245,067	684,732,969	670,184,381	1.167	1.177
Contracting	122,762,805	582,458,897	569,783,323	1.141	1.147
Office & Clerical	63,673,780	297,862,925	291,695,365	1.102	1.110
Goods & Services	207,107,319	970,338,951	951,011,224	1.068	1.077
Miscellaneous	98,643,265	448,920,215	438,643,441	1.112	1.117
Statewide	640,432,236	2,984,313,956	2,921,317,735		

	(6)	(7)	(8)	(9)	(10)
	Latest Year	Five Year	Five Year		
	Current Expected	Current Expected	Proposed Expected		Adjustment to
	Losses Adjusted	Losses Adjusted	Losses Adjusted		Proposed for
	for Change in	for Change in	for Change in	Current/	Current
	Off-Balance	Off-Balance	Off-Balance	Proposed	Relativity
Industry Group	(1)x(4)/(5)	(2)x(4)/(5)	(3)x(4)/(5)	(7)/(8)	(9)IG/(9)SW
Manufacturing	146,985,550	678,915,357	664,490,376	1.022	1.000
Contracting	122,120,629	579,412,032	566,802,765	1.022	1.000
Office & Clerical	63,214,870	295,716,165	289,593,057	1.021	0.999
Goods & Services	205,376,617	962,230,268	943,064,055	1.020	0.998
Miscellaneous	98,201,711	446,910,725	436,679,952	1.023	1.001
Statewide	635,899,377	2,963,184,547	2,900,630,205	1.022	



#### **APPENDIX A-IV**

### II. Industry Group Differentials

To calculate the converted indicated balanced losses (11) the reported losses are limited to \$500,000 for a single claim occurrence and \$1,500,000 for each multiple claim occurrence. After the application of limited development, trend and benefit factors, the limited losses are brought to an unlimited level through the application of the expected excess provision. The proposed experience change, applicable loss-based expenses and any miscellaneous premium adjustments are applied to calculate the indicated losses. These indicated losses are then balanced to the expected losses using the factors shown in Appendix B-I, Section A-3.

Industry Group	(11) Converted Indicated Balanced Losses	(12) Indicated/ Expected Ratio (11)/[(8)x(10)]	(13) Indicated Differential (12)IG/(12)SW	(14) Lost-Time Claim Counts
Manufacturing	653,549,957	0.984	0.983	12,282
Contracting	541,506,724	0.955	0.954	6,783
Office & Clerical	291,985,963	1.009	1.008	4,899
Goods & Services	949,879,914	1.009	1.008	20,834
Miscellaneous	464,537,427	1.063	1.062	6,484
Statewide	2,901,459,985	1.001		

	(15)	(16)	(17) Credibility Weighted	(18)
Industry Group	Full Credibility Standard for Lost-Time Claim Counts	Credibility Minimum of 1.000 and ((14)/(15))^0.5	Indicated/Expected Ratio [(16)IGx(12)IG] + [1-(16)IG]x(12)SW*	Final Industry Group Differential (17)IG/(17)SW
Manufacturing	12,000	1.00	0.984	0.983
Contracting	12,000	0.75	0.967	0.966
Office & Clerical	12,000	0.64	1.006	1.005
Goods & Services	12,000	1.00	1.009	1.008
Miscellaneous	12,000	0.74	1.047	1.046
Statewide			1.001	1.000

\*Statewide ratio (column 17) =  $\Sigma_{IG}[(6)x(17)] \div \Sigma_{IG}(6)$ 



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# Workers Compensation Rate Filing – January 1, 2021

# Appendix B – Calculations Underlying the Advisory Rate Change by Classification

NCCI separately determines voluntary rates for each workers compensation classification. The proposed change from the current rate will vary depending on the classification. The following are the general steps utilized to determine the individual classification rates:

- 1. Calculate industry group differentials, which are used to more equitably distribute the proposed overall average advisory rate level change based on the individual experience of each industry group
- 2. For each classification, determine the indicated pure premiums based on the most recently-available five policy periods of Iowa payroll and loss experience
- 3. Indicated pure premiums are credibility-weighted with present on rate level pure premiums and national pure premiums to generate derived by formula pure premiums
- 4. Final adjustments include the application of a test correction factor, the ratio of manualto-standard premium, and swing limits.



# **APPENDIX B-I**

# Distribution of Rate Change to Occupational Classification

After determining the required changes in the overall rate level for the state and by industry group, the next step in the ratemaking procedure is to distribute these changes among the various occupational classifications. In order to do this, the pure premiums by classification must be adjusted, by policy period, industry group, or on an overall basis, to incorporate the changes proposed in the filing. There are three sets of pure premiums for each classification: indicated, present on rate level, and national pure premiums.

#### Section A – Calculation of Indicated Pure Premiums

The indicated pure premiums are calculated from the payroll and loss data reported, by class code and policy period, in the Workers Compensation Statistical Plan (WCSP) for the latest available five policy periods. Various adjustments are made to these pure premiums to put them at the level proposed in this filing (Sections A-1 to A-3).

### Section A-1 – Calculation of Primary Conversion Factors

#### 1. Limited Loss Development Factors

The following factors are applied to develop the losses from first through fifth report to an ultimate basis.

	Indemnity		Medical	
Policy Period	Likely-to-Develop	Likely-to-Develop Not-Likely-to- Develop		Not-Likely-to-Develop
3/13-2/14	1.055	1.011	1.131	1.009
3/14-2/15	1.077	1.033	1.140	1.011
3/15-2/16	1.139	1.074	1.149	1.015
3/16-2/17	1.305	1.186	1.149	1.018
3/17-2/18	1.817	1.375	1.197	1.032

## 2. Factors to Adjust to the Proposed Trend Level

The proposed trend factors are applied to adjust the losses to the proposed level.

Policy Period	Indemnity	Medical
3/13-2/14	0.789	0.925
3/14-2/15	0.813	0.934
3/15-2/16	0.838	0.943
3/16-2/17	0.864	0.953
3/17-2/18	0.891	0.963

## 3. Factors to Adjust to the Proposed Benefit Level

The following factors are applied to adjust the losses to the proposed benefit level.

		Permanent Total	Permanent Partial	Temporary Total	
Policy Period	Fatal	(P.T.)	(P.P.)	(T.T.)	Medical
3/13-2/14	1.009	1.025	0.900	1.025	1.000
3/14-2/15	1.009	1.025	0.900	1.025	1.000
3/15-2/16	1.009	1.025	0.900	1.025	1.000
3/16-2/17	1.009	1.025	0.921	1.025	1.000
3/17-2/18	1.007	1.013	1.003	1.013	1.000



## **APPENDIX B-I**

#### 4. Primary Conversion Factors: Indicated Pure Premiums

The factors above, contained within Section A-1, are combined multiplicatively, resulting in the following factors for the Likely-to-Develop (L) and Not-Likely-to-Develop (NL) groupings.

Policy Period	Fatal (L)	Fatal (NL)	P.T.*	P.P. (L)	P.P. (NL)	T.T. (L)	T.T. (NL)	Medical (L)	Medical (NL)
3/13-2/14	0.840	0.805	0.853	0.749	0.718	0.853	0.818	1.046	0.933
3/14-2/15	0.883	0.847	0.897	0.788	0.756	0.897	0.861	1.065	0.944
3/15-2/16	0.963	0.908	0.978	0.859	0.810	0.978	0.923	1.084	0.957
3/16-2/17	1.138	1.034	1.156	1.038	0.944	1.156	1.050	1.095	0.970
3/17-2/18	1.630	1.234	1.640	1.624	1.229	1.640	1.241	1.153	0.994

\* Permanent total losses are always assigned to the Likely-to-Develop grouping.

#### Section A-2 – Expected Excess Provision and Redistribution

After the application of the primary conversion factors, the limited losses are brought to an expected unlimited level through the application of excess loss factors by hazard group. These factors are shown below.

Hazard Group	А	В	С	D	E	F	G
(1) Excess Ratios	0.117	0.158	0.185	0.227	0.274	0.319	0.375
(2) Excess Factors 1/(1-(1))	1.133	1.188	1.227	1.294	1.377	1.468	1.600

As the excess loss factors are on a combined (indemnity and medical) basis, a portion (40%) of the indemnity expected excess losses are redistributed to medical in order to more accurately allocate expected excess losses. Since a portion of the expected excess losses are redistributed in an additive manner, the expected excess factors shown above cannot be combined multiplicatively with either the primary or secondary loss conversion factors.



# **APPENDIX B-I**

#### Section A-3 – Calculation of Secondary Conversion Factors

# 1. Factors to Adjust for Proposed Industry Group Differentials

The following factors are applied to adjust the indicated industry group differentials for the effects of credibility weighting the industry group differentials and weighting the differentials by the latest year expected losses.

	Manufacturing	Contracting	Office and Clerical	Goods and Services	Miscellaneous
(1) Indicated Differentials*	0.983	0.954	1.008	1.008	1.062
(2) Final Differentials**	0.983	0.966	1.005	1.008	1.046
(3) Adjustment (2)/(1)	1.000	1.013	0.997	1.000	0.985

\*See Appendix A-IV, column (13).

\*\*See Appendix A-IV, column (18).

### 2. Factors to Balance Indicated to Expected Losses

The expected losses are calculated as the pure premium underlying the current rates, adjusted to the proposed level and adjusted for the Experience Rating Plan off-balance. The indicated losses are balanced to the expected losses by applying the following factors.

	(1)				
	Adjustment of	(2)	(3)	(4)	(5)
	Indicated Losses	Current Ratio of	Proposed Ratio of		Balancing
	to Pure Premium	Manual to	Manual to	Off-balance	Indicated to
	at Proposed	Standard	Standard	Adjustment	Expected Losses
Policy Period	Level	Premium	Premium	(2)/(3)	(1)x(4)
3/13-2/14	0.752	1.115	1.102	1.012	0.761
3/14-2/15	0.783	1.115	1.129	0.988	0.774
3/15-2/16	0.822	1.115	1.128	0.988	0.812
3/16-2/17	0.881	1.115	1.127	0.989	0.871
3/17-2/18	0.826	1.115	1.126	0.990	0.818

#### 3. Adjustment for Experience Change

A factor of 0.984 is applied to adjust for the experience change in the proposed rate level.

#### 4. Factor to Reflect the Proposed Loss-Based Expense Provisions

A factor of 1.169 is applied to include the proposed loss-based expense provisions.

#### 5. Secondary Conversion Factors: Indicated Pure Premiums

The factors above, contained within section A-3, are combined multiplicatively, resulting in the following factors:

Policy Period	Manufacturing	Contracting	Office and Clerical	Goods and Services	Miscellaneous
3/13-2/14	0.875	0.887	0.873	0.875	0.862
3/14-2/15	0.890	0.902	0.888	0.890	0.877
3/15-2/16	0.934	0.946	0.931	0.934	0.920
3/16-2/17	1.002	1.015	0.999	1.002	0.987
3/17-2/18	0.941	0.953	0.938	0.941	0.927



# **APPENDIX B-I**

#### Section B – Calculation of Present on Rate Level Pure Premiums

The present on rate level pure premiums are the pure premiums underlying the current rates, adjusted to the proposed level. The data sources for the above-captioned pure premiums are the partial pure premiums underlying the current rates.

#### 1. Adjustment for Experience Change

A factor of 0.984 is applied to adjust for the experience change in the proposed rate level.

### 2. Factors to Adjust to the Proposed Trend Level

The pure premiums underlying the current rates contain the current trend. The change in trend factors, 0.965 and 1.000, for indemnity and medical, respectively, are applied to adjust to the proposed trend level.

### 3. Factors to Adjust to the Proposed Benefit Level

The following factors are applied to adjust the pure premiums underlying the current rates to the proposed benefit level.

	Indemnity	Medical
Benefit Adjustment	1.000	1.000

#### 4. Factors to Include the Proposed Loss-Based Expense Provisions

The pure premiums underlying the current rates include the current loss-based expense provisions and must be adjusted to the proposed level.

	(a) C	(a) Current		posed
	Indemnity	Medical	Indemnity	Medical
(1) Loss Adjustment Expense	1.158	1.158	1.169	1.169
(2) Loss-based Assessment	1.000	1.000	1.000	1.000
(3) = (1) + (2) - 1.000	1.158	1.158	1.169	1.169
(4) Overall Change (3b)/(3a)	1.009	1.009		

#### 5. Adjustment to Obtain Expected Losses

The pure premiums underlying the current rates reflect the current Experience Rating Plan off-balance. The change in off-balance must be applied.

Industry Group	(1) Current Ratio of Manual to Standard Premium	(2) Proposed Ratio of Manual to Standard Premium	(3) Off-balance Adjustment (1)/(2)
Manufacturing	1.167	1.177	0.992
Contracting	1.141	1.147	0.995
Office & Clerical	1.102	1.110	0.993
Goods & Services	1.068	1.077	0.992
Miscellaneous	1.112	1.117	0.996



# **APPENDIX B-I**

# 6. Factors to Adjust for Proposed Industry Group Differentials

The pure premiums underlying the current rates are adjusted by the proposed industry group differentials.

Industry Group	(1) Final Differential*	(2) Adjustment to Proposed for Current Relativities**	(3) Adjusted Differential (1)x(2)
Manufacturing	0.983	1.000	0.983
Contracting	0.966	1.000	0.966
Office & Clerical	1.005	0.999	1.004
Goods & Services	1.008	0.998	1.006
Miscellaneous	1.046	1.001	1.047

\*See Appendix A-IV, column (18).

\*\*See Appendix A-IV, column (10).

### 7. Combined Conversion Factors

The factors above, contained within Section B, are combined multiplicatively, resulting in the following factors.

Industry Group	Indemnity	Medical
Manufacturing	0.934	0.968
Contracting	0.921	0.954
Office & Clerical	0.955	0.990
Goods & Services	0.956	0.991
Miscellaneous	0.999	1.036



## **APPENDIX B-I**

#### Section C – Calculation of National Pure Premiums

Finally, there are the national pure premiums, which reflect the countrywide experience for each classification adjusted to state conditions. These pure premiums reflect the countrywide experience for each classification as indicated by the latest available individual classification experience for all states for which the National Council on Compensation Insurance compiles workers compensation data.

Countrywide data is adjusted to lowa conditions in four steps. First, statewide indicated pure premiums are determined for lowa. Second, using lowa payrolls as weights, corresponding statewide-average pure premiums are computed for each remaining state. Third, the ratios of lowa statewide pure premiums to those for other states are used as adjustment factors to convert losses for other states to a basis that is consistent with the lowa indicated pure premiums. The quotient of the countrywide total of such adjusted losses divided by the total countrywide payroll for the classification is the initial pure premium indicated by national relativity. Finally, national pure premiums are balanced to the level of the state indicated pure premiums to ensure unbiased derived by formula pure premiums. Indemnity and medical pure premiums are computed separately.

#### Section D – Calculation of Derived by Formula Pure Premiums

The indicated, present on rate level and national pure premiums are credibility weighted, and the resulting derived by formula pure premiums are used to determine the final class rates.

As for the preceding pure premiums, separate computations are performed for each partial pure premium: indemnity and medical. Each partial formula pure premium is derived by the weighting of the indicated, present on rate level and national partial pure premiums. The weight assigned to the policy year indicated pure premium varies in one-percent intervals from zero percent to one hundred percent, depending upon the volume of expected losses (i.e. the product of the underlying pure premiums and the payroll in hundreds). To achieve full state credibility, a classification must have expected losses of at least: \$37,170,031 for indemnity and \$28,074,413 for medical.

The partial credibilities formula is:

```
z = [ (expected losses) / (full credibility standard) ]<sup>0.5</sup>
```

For the national pure premiums, credibility is determined from the number of lost-time claims. Full credibility standards are: 2,300 lost-time claims for indemnity and 2,000 lost-time claims for medical.

Partial credibilities are assigned using a credibility formula similar to that used for indicated pure premiums but based on the number of national cases. In no case is the national credibility permitted to exceed 50% of the complement of the state credibility.

National Credibility equals the smaller of:

[(national cases)/(full credibility standard)]<sup>0.5</sup> and [(1 – state credibility)/2]

The residual credibility (100% minus the sum of the state and national credibilities) is assigned to the present on rate level pure premium.

For example, if the state credibility is 40%, the national pure premium is assigned a maximum credibility of 30% ((100-40) / 2). The remainder is assigned to the present on rate level pure premium.

The total pure premium shown on the attached Appendix B-III is obtained by adding the indemnity and medical partial pure premiums obtained above and rounding the sum to two decimal places.



# **APPENDIX B-II**

## **Adjustments to Obtain Rates**

The following items are combined with the derived by formula pure premium to obtain the proposed rate:

#### 1. Test Correction Factor

The payrolls are now extended by the rates presently in effect and by the indicated rates to determine if the required change in manual premium level as calculated in Exhibit I has been achieved. Since at first this calculation may not yield the required results, an iterative process is initiated which continuously tests the proposed rates including tentative test correction factors until the required change in manual premium level is obtained. The test correction factor is applied to the derived by formula pure premiums.

The factors referred to above are set out as follows:

	Test Correction
	Factor
Manufacturing	0.9965
Contracting	1.0004
Office & Clerical	0.9913
Goods & Services	0.9944
Miscellaneous	1.0112

#### 2. Ratios of Manual to Standard Premiums

The ratios of manual to standard premiums by industry group have also been excluded from the classification experience, and it is necessary to apply these factors to the derived by formula pure premiums.

	Ratio of Manual to Standard Premiums
Manufacturing	1.177
Contracting	1.147
Office & Clerical	1.110
Goods & Services	1.077
Miscellaneous	1.117

#### 3. Expense Allowance

The expense allowance is introduced into the rate by dividing the product of the proposed pure premium and the appropriate factors above by the proposed target cost ratio of 0.728 (see Exhibit II-A for derivation of this factor). This operation produces the proposed rate prior to the addition of a disease loading, if any.

#### 4. Disease Loadings

The proposed manual rates shown in this filing include specific disease loadings for those classifications where they apply. The proposed specific disease loadings are shown on the footnotes page.



#### APPENDIX B-II

#### 5. Swing Limits

As a further step, a test is made to make certain that the proposed rates fall within the following departures from the present rates:

Manufacturing	from 24% above to 26% below
Contracting	from 22% above to 28% below
Office & Clerical	from 26% above to 24% below
Goods & Services	from 26% above to 24% below
Miscellaneous	from 30% above to 20% below

These limits have been calculated in accordance with the following formula:

Max. Deviation = Effect of the final change in rate level by industry group plus or minus 25% rounded to the nearest 1%.

The product of the swing limits and the present rate sets bounds for the proposed rate. If the calculated rate falls outside of the bounds, the closest bound is chosen as the proposed rate. When a code is limited, the underlying pure premiums are adjusted to reflect the limited rate. The classifications which have been so limited are shown below. Note that classifications that are subject to special handling may fall outside of the swing limits. A code listed below with an asterisk indicates the code's swing limit was adjusted by one cent before being applied; this is only performed when the upper and lower bounds calculated by the swing limit are equal.

An illustrative example showing the calculation of a proposed manual class rate is attached as Appendix B-III. This example demonstrates the manner in which the partial pure premiums are combined to produce a total pure premium, and shows the steps in the calculation at which the rounding takes place. The rates for other classifications are calculated in the same manner.

List of Classifications Limited by the Upper Swing

List of Classifications Limited by the Lower Swing

2021 3865 7711

7710



#### **APPENDIX B-III**

#### Derivation of Proposed Rate - Code 8810

As previously explained in Appendix B-I, the indicated pure premiums are developed by adjusting the limited losses by a set of conversion factors. The converted losses are then summarized into indemnity and medical and then divided by payroll (in hundreds). The derivation of the indicated pure premium for the above-captioned classification follows:

#### LIMITED LOSSES (Workers Compensation Statistical Plan)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
03/01/13 - 02/28/14	0	0	0	1,790,366	2,957,202	790,665	1,505,652	2,139,053	7,314,190
03/01/14 - 02/28/15	0	181,412	0	910,209	2,543,727	839,769	647,164	2,198,574	5,324,686
03/01/15 - 02/29/16	0	500,000	0	1,235,436	1,758,676	407,228	557,028	1,081,220	5,309,708
03/01/16 - 02/28/17	0	0	0	873,606	1,611,892	398,127	962,654	1,417,742	5,087,505
03/01/17 - 02/28/18	0	0	0	571,326	1,061,760	414,384	1,168,135	1,133,716	7,206,124

#### PRIMARY CONVERSION FACTORS (Appendix B-I, Section A-1)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
03/01/13 - 02/28/14	0.840	0.805	0.853	0.749	0.718	0.853	0.818	1.046	0.933
03/01/14 - 02/28/15	0.883	0.847	0.897	0.788	0.756	0.897	0.861	1.065	0.944
03/01/15 - 02/29/16	0.963	0.908	0.978	0.859	0.810	0.978	0.923	1.084	0.957
03/01/16 - 02/28/17	1.138	1.034	1.156	1.038	0.944	1.156	1.050	1.095	0.970
03/01/17 - 02/28/18	1.630	1.234	1.640	1.624	1.229	1.640	1.241	1.153	0.994

#### EXPECTED EXCESS PROVISION AND REDISTRIBUTION (Appendix B-I, Section A-2)

After the application of the primary conversion factors, the limited losses are brought to an expected unlimited level through the application of a hazard group-specific excess loss factor. The factor is shown below:

	HAZARD GROUP: C
Excess Factor	1.227

As the excess loss factor is on a combined (indemnity and medical) basis, the following portion of the indemnity expected excess losses are redistributed to medical in order to more accurately allocate expected excess losses:

Redistribution % 40%



#### **APPENDIX B-III**

#### Derivation of Proposed Rate - Code 8810

#### EXPECTED UNLIMITED LOSSES (Limited Losses x Primary Conversion Factors, then adjusted for the Excess Provision and Redistribution)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
03/01/13 - 02/28/14	0	0	0	1,523,621	2,412,452	766,293	1,399,366	2,928,331	8,677,793
03/01/14 - 02/28/15	0	174,583	0	814,931	2,184,971	855,866	633,098	3,006,502	6,406,644
03/01/15 - 02/29/16	0	515,833	0	1,205,777	1,618,543	452,512	584,161	1,570,608	6,452,084
03/01/16 - 02/28/17	0	0	0	1,030,306	1,728,866	522,918	1,148,452	2,028,942	6,285,004
03/01/17 - 02/28/18	0	0	0	1,054,200	1,482,626	772,148	1,647,094	1,749,846	9,038,925

#### SECONDARY CONVERSION FACTORS (Appendix B-I, Section A-3)

	INDUSTRY GROUP:
Policy Period	Office and Clerical
03/01/13 - 02/28/14	0.873
03/01/14 - 02/28/15	0.888
03/01/15 - 02/29/16	0.931
03/01/16 - 02/28/17	0.999
03/01/17 - 02/28/18	0.938

#### PAYROLL, FINAL CONVERTED LOSSES (Expected Unlimited Losses x Secondary Conversion Factors)

		Indemnity	Indemnity	Medical	Medical	Total	Total	
Policy Period	Payroll	Likely	Not-Likely	Likely	Not-Likely	Indemnity	Medical	Total
03/01/13 - 02/28/14	9,333,685,376	1,999,095	3,327,717	2,556,433	7,575,713	5,326,812	10,132,146	15,458,958
03/01/14 - 02/28/15	9,533,123,118	1,483,668	2,657,475	2,669,774	5,689,100	4,141,143	8,358,874	12,500,017
03/01/15 - 02/29/16	9,769,120,524	1,543,867	2,530,958	1,462,236	6,006,890	4,074,825	7,469,126	11,543,951
03/01/16 - 02/28/17	10,102,764,569	1,551,671	2,874,441	2,026,913	6,278,719	4,426,112	8,305,632	12,731,744
03/01/17 - 02/28/18	10,192,465,585	1,713,114	2,935,677	1,641,356	8,478,512	4,648,791	10,119,868	14,768,659
Total	48,931,159,172	8,291,415	14,326,268	10,356,712	34,028,934	22,617,683	44,385,646	67,003,329
		INDICATED PURE PREMIUM				0.046	0.091	0.14

The pure premiums shown were calculated using unrounded losses, while the converted losses have been rounded for display purposes.

The present on rate level pure premiums are developed by adjusting the pure premiums underlying the current rate by the conversion factors calculated in Appendix B-I. The derivation of the present on rate level pure premiums for the above-captioned classification follows:

	Indemnity	Medical	Total
Pure Premiums Underlying Current Rate	0.052	0.088	0.14
Conversion Factors (App. B-I, Section B)	0.955	0.990	XXX
PURE PREMIUMS PRESENT ON RATE LEVEL			
(Underlying Pure Premiums) x (Conversion Factor)	0.050	0.087	0.14



# APPENDIX B-III

# Derivation of Proposed Rate - Code 8810

Industry Group - Office and Clerical, Hazard Group - C

The rate for the above-captioned classification is derived as follows:

		Indemnity	<u>Medical</u>	Total
1.	Indicated Pure Premium	0.046	0.091	0.14
2.	Pure Premium Indicated by National Relativity	0.039	0.074	0.11
3.	Pure Premium Present on Rate Level	0.050	0.087	0.14
4.	State Credibilities	81%	100%	xxx
5.	National Credibilities	9%	0%	XXX
6.	Residual Credibilities = 100% - (4) - (5)	10%	0%	XXX
7.	Derived by Formula Pure Premiums = (1) x (4) + (2) x (5) + (3) x (6)	0.046	0.091	0.14
8.	Test Correction Factor	0.9913	0.9913	xxx
9.	Underlying Pure Premiums = (7) x (8) *	0.050	0.090	0.14
10.	Ratio of Manual to Standard Premium			1.110
11.	Target Cost Ratio			0.728
12.	Rate = (9) x (10) / (11)			0.21
13.	Rate Within Swing Limits			0.21
	Current Rate x Swing Limits a) Lower bound = 0.21 x 0.760 = 0.16 b) Upper bound = 0.21 x 1.260 = 0.26			
14.	Pure Premiums Underlying Proposed Rate* = ((14TOT) / (9TOT)) x (9) ; (14TOT) = (13) x (11) / (10)	0.050	0.090	0.14
15.	Disease, Catastrophe and/or Miscellaneous Loadings			0.00
16.	Final Loaded Rate			0.21

\* Indemnity pure premium is adjusted for the rounded total pure premium: Indemnity Pure Premium = Total Pure Premium - Medical Pure Premium



# **APPENDIX B-IV**

## I. Determination and Distribution of Premium Level Change to "F" Classifications

The Workers Compensation Statistical Plan (WCSP) data is used to determine the overall "F" classifications (F-class) premium level change as well as the individual change by the various classifications. There are three sets of pure premiums for each classification: indicated, present on rate level, and national pure premiums. All sets of pure premiums are adjusted to the common proposed level that is explained further in this exhibit. These three sets of pure premiums are credibility weighted and the results, the derived by formula pure premiums, are adjusted for additional proposed components (Section II) to determine the indicated rates. The payrolls are extended by the rates presently in effect and by the indicated rates. The rates are limited to the swing limits based on 25% above and 25% below the current rates. This results in the indicated rate level change of -6.4%.

#### Section A – Calculation of F-Class Indicated Pure Premiums

The payroll and loss data reported are from the WCSP data by class code for the latest available five policy periods.

#### Section A-1 – Calculation of Primary Conversion Factors

#### 1. Factors to Adjust to the Proposed Benefit Levels

The state and federal losses are adjusted to the proposed state and federal benefit levels, respectively.

	STATE ACT					
Policy Period	Fatal	Permanent Total (P.T.)	Permanent Partial (P.P.)	Temporary Total (T.T.)	Medical	
1/13 - 12/13	1.009	1.025	0.900	1.025	1.000	
1/14 - 12/14	1.009	1.025	0.900	1.025	1.000	
1/15 - 12/15	1.009	1.025	0.900	1.025	1.000	
1/16 - 12/16	1.009	1.025	0.910	1.025	1.000	
1/17 - 12/17	1.007	1.016	0.993	1.016	1.000	

		Permanent Total	Permanent Partial	Temporary Total		
Policy Period	Fatal	(P.T.)	(P.P.)	(T.T.)	Medical	
1/13 - 12/13	1.000	1.000	1.000	1.000	1.000	
1/14 - 12/14	1.000	1.000	1.000	1.000	1.000	
1/15 - 12/15	1.000	1.000	1.000	1.000	1.000	
1/16 - 12/16	1.000	1.000	1.000	1.000	1.000	
1/17 - 12/17	1.000	1.000	1.000	1.000	1.000	

FEDERAL ACT

#### 2. Factors to Adjust to the Proposed Trend Level

The following factors are applied to trend the losses in each policy year to the proposed rating year. The selected annual trends utilized were 0.970 and 0.990 for indemnity and medical, respectively.

Policy Period	Indemnity	Medical
1/13 - 12/13	0.784	0.923
1/14 - 12/14	0.808	0.932
1/15 - 12/15	0.833	0.941
1/16 - 12/16	0.859	0.951
1/17 - 12/17	0.885	0.961



## **APPENDIX B-IV**

# Section A-1 Calculation of Primary Conversion Factors (continued)

# 3. Limited Loss Development Factors

The following factors are applied to develop the losses from first through fifth report to an ultimate basis utilizing countrywide data.

	Indemnity		Medical		
Policy Period	Likely- to-Develop	Not-Likely- to-Develop	Likely- to-Develop	Not-Likely- to-Develop	
1/13 - 12/13	1.085	1.041	1.184	1.029	
1/14 - 12/14	1.110	1.055	1.228	1.028	
1/15 - 12/15	1.278	1.110	1.305	1.029	
1/16 - 12/16	1.477	1.255	1.374	1.065	
1/17 - 12/17	2.319	1.811	1.594	1.141	

### 4. Primary Conversion Factors = (1) x (2) x (3)

The factors above contained within Section A-1, are combined multiplicatively, resulting in the following factors for the Likely-to-Develop (L) and Not-Likely-to-Develop (NL) groupings.

	STATE ACT								
	Fatal	Fatal		P.P.	P.P.	T.T.	T.T.	Medical	Medical
Policy Period	(L)	(NL)	P.T.*	(L)	(NL)	(L)	(NL)	(L)	(NL)
1/13 - 12/13	0.858	0.823	0.872	0.766	0.735	0.872	0.837	1.093	0.950
1/14 - 12/14	0.905	0.860	0.919	0.807	0.767	0.919	0.874	1.144	0.958
1/15 - 12/15	1.074	0.933	1.091	0.958	0.832	1.091	0.948	1.228	0.968
1/16 - 12/16	1.280	1.088	1.300	1.155	0.981	1.300	1.105	1.307	1.013
1/17 - 12/17	2.067	1.614	2.085	2.038	1.592	2.085	1.628	1.532	1.097

FEDERAL ACT									
	Fatal	Fatal		P.P.	P.P.	T.T.	T.T.	Medical	Medical
Policy Period	(L)	(NL)	P.T.*	(L)	(NL)	(L)	(NL)	(L)	(NL)
1/13 - 12/13	0.851	0.816	0.851	0.851	0.816	0.851	0.816	1.093	0.950
1/14 - 12/14	0.897	0.852	0.897	0.897	0.852	0.897	0.852	1.144	0.958
1/15 - 12/15	1.065	0.925	1.065	1.065	0.925	1.065	0.925	1.228	0.968
1/16 - 12/16	1.269	1.078	1.269	1.269	1.078	1.269	1.078	1.307	1.013
1/17 - 12/17	2.052	1.603	2.052	2.052	1.603	2.052	1.603	1.532	1.097

\* Permanent Total losses are always assigned to the Likely-to-Develop grouping.



### **APPENDIX B-IV**

#### Section A-2 – Expected Excess Provision and Redistribution

To reduce distortions in individual class rate indications, individual claim amounts are subject to a maximum limit of \$500,000. Multiple claim accidents are limited to three times the individual claim loss limitation. After the application of the primary conversion factors, the limited losses are brought to an expected unlimited level through the application of excess loss factors by hazard group. These factors are shown below.

Hazard Group	A	В	С	D	E	F	G
(1) Excess Ratios	0.117	0.158	0.185	0.227	0.274	0.319	0.375
(2) Excess Factors 1/(1-(1))	1.133	1.188	1.227	1.294	1.377	1.468	1.600

As the excess loss factors are on a combined (indemnity and medical) basis, a portion (40%) of the indemnity expected excess losses are redistributed to medical in order to more accurately allocate expected excess losses. Since a portion of the expected excess losses are redistributed in an additive manner, the expected excess factors shown above cannot be combined multiplicatively with either the primary or secondary loss conversion factors.

#### Section A-3 – Calculation of Secondary Conversion Factors

The following factors are applied to include the proposed loss-based expenses. The state losses are adjusted to reflect the proposed loss-based expenses. The federal losses are adjusted to reflect the proposed USL&HW Special Fund Assessment and loss adjustment expense. The combined\*\* factors are based on a combined indemnity and medical loss-weighted average of the above loss-based expenses by policy period.

Policy Period	State Act	Federal Act
1/13 - 12/13	1.169	1.231
1/14 - 12/14	1.169	1.169
1/15 - 12/15	1.169	1.226
1/16 - 12/16	1.169	1.224
1/17 - 12/17	1.169	1.169

\*\* See Section B.3 for the indemnity and medical breakdown of the proposed loss-based expenses.



#### **APPENDIX B-IV**

## Section B – Present on Rate Level

#### 1. Benefits

The underlying pure premiums are adjusted by the weighted impact of the proposed state and federal benefit levels. The distribution of state and federal losses was used to determine the weighted effects.

State Weight (St%)	0.300
Federal Weight (Fed%)	0.700

	Indemnity	Medical	Total
(a) State Laws	1.000	1.000	1.000
(b) Federal Laws	1.000	1.000	1.000
(c) Weighted Laws = [(a)xSt%] + [(b)xFed%]	1.000	1.000	1.000

### 2. Trend

Since the trend in the current underlying pure premiums is adequate for the current rating year, additional trend is applied to bring the underlyings to the proposed rating year.

Indemnity	Medical
0.970	0.990



### **APPENDIX B-IV**

# Section B – Present on Rate Level (continued)

# 3. Loss-Based Expenses

The current underlying pure premiums are adjusted to reflect the change in the weighted effect of the loss-based expense provisions.

Proposed:

STATE ACT						
	Indemnity	Medical	Total			
(a) Loss Adjustment Expense	1.169	1.169	1.169			
(b) Loss-Based Assessment	1.000	1.000	1.000			
(c) Total = (a) + (b) - 1	1.169	1.169	1.169			

FEDERAL ACT					
	Indemnity	Medical	Total		
(d) Loss Adjustment Expense	1.169	1.169	1.169		
(e) Loss-Based Assessment	1.120	1.000	1.068		
(f) Total = (d) + (e) - 1	1.289	1.169	1.237		

	Indemnity	Medical	Total
(g) Weighted Proposed Expenses = [(c) x St%] + [(f) x Fed%]	1.253	1.169	1.217

Current:

#### STATE ACT

	Indemnity	Medical	Total			
(h) Loss Adjustment Expense	1.158	1.158	1.158			
(i) Loss-Based Assessment	1.000	1.000	1.000			
(j) Total = (h) + (i) - 1	1.158	1.158	1.158			

	FEDERAL ACT		
	Indemnity	Medical	Total
(k) Loss Adjustment Expense	1.158	1.158	1.158
(I) Loss-Based Assessment	1.113	1.000	1.065
(m) Total = (k) + (l) - 1	1.271	1.158	1.223
	Indemnity	Medical	Total

1.237

1.158

1.204

Change:

	Indemnity	Medical	Total
Weighted Expense Change in Loss-Based Expenses = [(g) / (n)]	1.013	1.009	1.011

## 4. Conversion Factors = $(1) \times (2) \times (3)$

(n) Weighted Current Expenses =

[(j) x St%] + [(m) x Fed%]

The factors have been applied multiplicatively resulting in the following factors.

Indemnity	Medical
0.983	0.999



### **APPENDIX B-IV**

#### Section C – National Pure Premiums

The latest three years of state and federal losses for states in which NCCI compiles workers compensation data are separately adjusted to the same level as the indicated and present on rate level pure premiums.

#### Class Code 9077

For Code 9077, the indicated, national and present on rate level pure premiums were calculated as described previously in Sections A, B and C but using the non-appropriated benefit changes and the federal loss-based expenses.

#### Section D – Derived by Formula Pure Premiums

The derived by formula pure premiums are calculated by a process similar to that of the industrial codes, which is described in Appendix B-I, Section D. To achieve full state credibility, a classification must have expected losses of at least: \$114,855,400 for indemnity and \$55,953,600 for medical.

### **II. Calculation of Proposed Rates**

The following items are combined with the derived by formula pure premiums to obtain the proposed rate:

A. Test Correction Factor	1.0000
<b>B. Ratio of Manual Premium to Earned Premium</b> (determined on a countrywide basis)	1.241
C. Expense Allowance	0.728

The expense allowance is introduced into the rate by dividing the product of the proposed pure premiums and the appropriate factors above by the proposed target cost ratio.

#### **D. Swing Limits**

No classifications were adjusted on account of swing limits.



#### **APPENDIX B-IV**

#### Derivation of Proposed Rate - Code 6872

The indicated pure premiums are developed by adjusting the limited losses by a set of conversion factors. The converted losses are then summarized into indemnity and medical and then divided by payroll (in hundreds). The derivation of the indicated pure premium for the above-captioned classification follows:

#### STATE ACT - LIMITED LOSSES (Workers Compensation Statistical Plan)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
01/01/13 - 12/31/13	0	0	0	203,202	307,500	0	0	39,745	162,530
01/01/14 - 12/31/14	0	0	0	0	8,803	0	0	0	33,543
01/01/15 - 12/31/15	0	0	0	0	0	0	0	0	11,743
01/01/16 - 12/31/16	0	0	0	0	0	0	0	0	729
01/01/17 - 12/31/17	0	0	0	0	0	0	0	0	1,574

#### FEDERAL ACT - LIMITED LOSSES (Workers Compensation Statistical Plan)

Policy Period	Fatal Likely	Fatal Not-Likely	Permanent Total	Permanent Partial Likely	Permanent Partial Not-Likely	Temporary Total Likely	Temporary Total Not-Likely	Medical Likely	Medical Not-Likely
01/01/13 - 12/31/13	0	0	0	0	0	0	0	0	0
01/01/14 - 12/31/14	0	0	0	0	0	0	0	0	0
01/01/15 - 12/31/15	0	0	0	0	0	0	0	0	0
01/01/16 - 12/31/16	0	0	0	0	0	0	0	0	0
01/01/17 - 12/31/17	0	0	0	0	0	0	0	0	0

#### STATE ACT - PRIMARY CONVERSION FACTORS (Appendix B-IV, Section A-1)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
01/01/13 - 12/31/13	0.858	0.823	0.872	0.766	0.735	0.872	0.837	1.093	0.950
01/01/14 - 12/31/14	0.905	0.860	0.919	0.807	0.767	0.919	0.874	1.144	0.958
01/01/15 - 12/31/15	1.074	0.933	1.091	0.958	0.832	1.091	0.948	1.228	0.968
01/01/16 - 12/31/16	1.280	1.088	1.300	1.155	0.981	1.300	1.105	1.307	1.013
01/01/17 - 12/31/17	2.067	1.614	2.085	2.038	1.592	2.085	1.628	1.532	1.097

#### FEDERAL ACT - PRIMARY CONVERSION FACTORS (Appendix B-IV, Section A-1)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
01/01/13 - 12/31/13	0.851	0.816	0.851	0.851	0.816	0.851	0.816	1.093	0.950
01/01/14 - 12/31/14	0.897	0.852	0.897	0.897	0.852	0.897	0.852	1.144	0.958
01/01/15 - 12/31/15	1.065	0.925	1.065	1.065	0.925	1.065	0.925	1.228	0.968
01/01/16 - 12/31/16	1.269	1.078	1.269	1.269	1.078	1.269	1.078	1.307	1.013
01/01/17 - 12/31/17	2.052	1.603	2.052	2.052	1.603	2.052	1.603	1.532	1.097



#### **APPENDIX B-IV**

#### Derivation of Proposed Rate - Code 6872

#### EXPECTED EXCESS PROVISION AND REDISTRIBUTION (Appendix B-IV, Section A-2)

After the application of the primary conversion factors, the limited losses are brought to an expected unlimited level through the application of a hazard group-specific excess loss factor. The factor is shown below:

	HAZARD GROUP: G
Excess Factor	1.600

As the excess loss factor is on a combined (indemnity and medical) basis, the following portion of the indemnity expected excess losses are redistributed to medical in order to more accurately allocate expected excess losses:

Redistribution % 40%

#### STATE ACT - EXPECTED UNLIM LOSSES (Lim Losses x Primary Conv Factors, then adjusted for the Excess Provision and Redistribution)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
01/01/13 - 12/31/13	0	0	0	211,688	307,378	0	0	106,863	301,289
01/01/14 - 12/31/14	0	0	0	0	9,183	0	0	0	53,034
01/01/15 - 12/31/15	0	0	0	0	0	0	0	0	18,187
01/01/16 - 12/31/16	0	0	0	0	0	0	0	0	1,181
01/01/17 - 12/31/17	0	0	0	0	0	0	0	0	2,763

#### FEDERAL ACT - EXPECTED UNLIM LOSSES (Lim Losses x Primary Conv Factors, then adjusted for the Excess Provision and Redistribution)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
01/01/13 - 12/31/13	0	0	0	0	0	0	0	0	0
01/01/14 - 12/31/14	0	0	0	0	0	0	0	0	0
01/01/15 - 12/31/15	0	0	0	0	0	0	0	0	0
01/01/16 - 12/31/16	0	0	0	0	0	0	0	0	0
01/01/17 - 12/31/17	0	0	0	0	0	0	0	0	0

#### STATE ACT - SECONDARY CONVERSION FACTORS (Appendix B-IV, Section A-3)

	INDUSTRY GROUP:
Policy Period	F-Class
01/01/13 - 12/31/13	1.169
01/01/14 - 12/31/14	1.169
01/01/15 - 12/31/15	1.169
01/01/16 - 12/31/16	1.169
01/01/17 - 12/31/17	1.169

#### FEDERAL ACT - SECONDARY CONVERSION FACTORS (Appendix B-IV, Section A-3)

	INDUSTRY GROUP:		
Policy Period	F-Class		
01/01/13 - 12/31/13	1.231		
01/01/14 - 12/31/14	1.169		
01/01/15 - 12/31/15	1.226		
01/01/16 - 12/31/16	1.224		
01/01/17 - 12/31/17	1.169		



### **APPENDIX B-IV**

#### Derivation of Proposed Rate - Code 6872

#### TOTAL - PAYROLL, FINAL CONVERTED LOSSES

		Indemnity	Indemnity	Medical	Medical	Total	Total	
Policy Period	Payroll	Likely	Not-Likely	Likely	Not-Likely	Indemnity	Medical	Total
01/01/13 - 12/31/13	2,095,925	247,463	359,325	124,923	352,207	606,788	477,130	1,083,918
01/01/14 - 12/31/14	2,525,687	0	10,735	0	61,997	10,735	61,997	72,732
01/01/15 - 12/31/15	2,371,350	0	0	0	21,261	0	21,261	21,261
01/01/16 - 12/31/16	873,862	0	0	0	1,381	0	1,381	1,381
01/01/17 - 12/31/17	459,924	0	0	0	3,230	0	3,230	3,230
Total	8,326,748	247,463	370,060	124,923	440,076	617,523	564,999	1,182,522
		INDICATED PURE PREMIUM			7.416	6.785	14.20	

The pure premiums shown were calculated using unrounded losses, while the converted losses have been rounded for display purposes.

The present on rate level pure premiums are developed by adjusting the pure premiums underlying the current rate by the conversion factors. The derivation of the present on rate level pure premiums for the above-captioned classification follows:

	Indemnity	Medical	Total
Pure Premiums Underlying Current Rate	4.502	4.738	9.24
Conversion Factors (Section B)	0.983	0.999	XXX
PURE PREMIUMS PRESENT ON RATE LEVEL			
(Underlying Pure Premiums) x (Conversion Factor)	4.425	4.733	9.16



#### **APPENDIX B-IV**

### Derivation of Proposed Rate - Code 6872

Industry Group - F-Class, Hazard Group - G

The rate for the above-captioned classification is derived as follows:

		Indemnity	<u>Medical</u>	<u>Total</u>
1.	Indicated Pure Premium	7.416	6.785	14.20
2.	Pure Premium Indicated by National Relativity	2.110	2.709	4.82
3.	Pure Premium Present on Rate Level	4.425	4.733	9.16
4.	State Credibilities	6%	8%	XXX
5.	National Credibilities	27%	29%	XXX
6.	Residual Credibilities = 100% - (4) - (5)	67%	63%	XXX
7.	Derived by Formula Pure Premiums = (1) x (4) + (2) x (5) + (3) x (6)	3.979	4.310	8.29
8.	Test Correction Factor	1.0000	1.0000	XXX
9.	Underlying Pure Premiums = (7) x (8) *	3.980	4.310	8.29
10.	Ratio of Manual to Standard Premium			1.241
11.	Target Cost Ratio			0.728
12.	Rate = (9) x (10) / (11)			14.13
13.	Rate Within Swing Limits			14.13
	Current Rate x Swing Limits a) Lower bound = 15.23 x 0.750 = 11.43 b) Upper bound = 15.23 x 1.250 = 19.03			
14.	Pure Premiums Underlying Proposed Rate* = ((14TOT) / (9TOT)) x (9) ; (14TOT) = (13) x (11) / (10)	3.980	4.310	8.29
15.	Disease, Catastrophe and/or Miscellaneous Loadings			0.00
16.	Final Loaded Rate			14.13

\* Indemnity pure premium is adjusted for the rounded total pure premium: Indemnity Pure Premium = Total Pure Premium - Medical Pure Premium



# lowa

# Workers Compensation Rate Filing – January 1, 2021

# Appendix C – Memoranda for Laws and Assessments

Appendix C provides details on changes affecting workers compensation benefit costs that are not yet reflected in the on-level factors shown in Appendix A-I. Such changes may result from annual updates in medical reimbursement levels or other changes that directly affect worker compensation benefit levels. In addition, changes to the administration of the workers compensation system, including benefit levels, may result from specific regulatory, legislative, or judicial action. The overall effect of benefit changes displayed in Appendix C is calculated as of the benefit effective date, which may differ from the overall impact on the filing as shown in the Executive Summary.

The following changes affecting Iowa benefit levels are detailed in this section of the filing:

• Longshore and Harbor Workers' Compensation Act Annual Assessment



## IOWA

## **APPENDIX C-I**

## U.S. Longshore and Harbor Workers' Compensation Act Assessment

The F-class and Program II, Option II maritime class voluntary rates and assigned risk rates include the following provision for the federal assessment:

1.) Estimated Total Expense Needed for 2019 *	100,000,000
2.) Compensation Payments Reported (on indemnity only) in 2018 *	832,150,055
3.) Assessment Rate on Indemnity Losses (1) / (2)	12.0%

## Breakdown of Losses Under the Longshore and Harbor Workers Act

4.) Indemnity Losses (Combination of 1st through 3rd reports) #	38,993,048
5.) Medical Losses (Combination of 1st through 3rd reports) #	30,237,088
6.) Total Losses (4) + (5)	69,230,136
7.) Assessment Rate on Total Losses { (3) x (4) } / (6)	6.8%

### \* Source: U.S. Department of Labor

# Source: On-leveled and developed USL&HW losses - statistical plan data



# Workers Compensation Rate Filing – January 1, 2021

# Appendix D – Internal Rate of Return Analysis

Appendix D provides details of the calculation of the profit and contingency provision in the Internal Rate of Return (IRR) Model.



### **Overview**

According to actuarial principles, insurance rates must be determined such that insurers can be expected to earn an appropriate rate of return. Analysis and determination of a profit and contingency (P&C) provision is necessary to ensure this objective is achieved. To determine the profit and contingency provision, NCCI first uses market-based financial methods to estimate the rate of return (also known as the cost of capital) required by investors of securities with a similar risk profile to workers compensation insurance. NCCI then performs an Internal Rate of Return (IRR) analysis to estimate the profit and contingency provised rates for insurers to earn the cost of capital, after accounting for investment income.

The IRR model is based on the principle that the internal rate of return from an investment opportunity equals the investor's cost of capital if the sum of all cash flows from that investment, discounted at the cost of capital, equals zero. In the case of workers compensation insurance, cash flows to the capital providers are comprised of insurance cash flows, investment income, and commitment and release of capital in support of the insurance transaction.

- The insurance cash flows are estimated based on premiums earned less payments for losses and expenses, as included in this rate filing, after recognizing the impact of federal income taxes.
- Investment income on reserves and surplus depends on an after-tax return on investment (RoI), which is estimated using a combination of current financial market data and forecasts.
- The cost of capital used is a weighted average cost of capital (WACC), which takes into account both debt and equity components of a representative insurer's capital structure.

### **IRR Model Inputs and Results**

The model estimates the P&C provision necessary in order for the proposed rates to cover the cost of capital. The P&C provision is estimated using two different assumptions regarding the return on investment and cost of capital:

- The "Static" estimate of the P&C provision assumes that the return on investment and the WACC do not change over time. Static estimates of the return on investment and the WACC are derived using data through the first quarter of 2020.
- The "Dynamic" estimate assumes that the return on investment and WACC vary over time. Dynamic estimates are derived using data through the first quarter of 2020, with forecasts from April of that year. The starting point for the Dynamic estimates is January 1, 2021.

The following table summarizes the inputs and results of the model under these two scenarios.

### TABLE 1: IRR MODEL INPUTS AND RESULTS

Inputs:			
(1)	Expenses and Taxes as a Percentage of Net Premium at NCCI Level		20.40%
(2)	Reserve-to-Surplus Ratio		1.82
(3)	Cash Flow Patterns		See Table 2
		<u>Static</u>	Dynamic*
(4)	Return on Investments	2.17%	1.84% - 4.35%
(5)	Weighted Average Cost of Capital	6.97%	6.67% - 9.56%
Results			
		<u>Static</u>	<u>Dynamic</u>
(6)	Indicated Profit and Contingency Provision	2.65%	2.99%
(7)	Loss and Loss Adjustment Expense Provision [100% - (6) - (1) ]	76.95%	76.61%

### Table Notes:

It is assumed that no policyholders dividends are paid and that there are no rate departures (deviations or schedule rating). (1) Expense provisions and taxes derived from the filing.

(2) Calculated from Best's 2019 Aggregates & Averages, for Commercial Casualty Composite, as the weighted average of Loss, LAE, and Unearned Premium Reserves to Policyholder Surplus, for years 2014 - 2018.

\* See Table 3 for details by time period.



### TABLE 2: CASH FLOW PATTERNS (CUMULATIVE)

# TABLE 3: DYNAMIC ESTIMATE

	INPUTS								<u>-</u>
	(1)	(2)	(3)	(4)	(5)			(1)	(2)
	Policy-Year	( )	(-)	( ' '	Paid			( )	Weighted
	Collected	Earned	Written	Expenses	Losses			Return on	Average Cost
Time	Premium	Premium	Premium	and Taxes	and LAE		Time	Investments	of Capital
0.00	Fleinium	Flemium	Fleinium	anu rakes			0.00	Investments	UI Capitai
	- 12.78%	-	-	-	-			-	-
0.25		3.60%	28.80%	12.88%	0.84%		0.25	1.84%	6.67%
0.50	29.69%	13.91%	53.70%	29.27%	3.26%		0.50	1.86%	6.83%
0.75	52.75%	30.55%	79.40%	51.21%	7.15%		0.75	1.90%	7.00%
1.00	76.03%	52.98%	100.00%	73.11%	12.40%		1.00	1.91%	7.13%
1.25	89.30%	74.38%		85.01%	21.43%		1.25	1.93%	7.30%
1.50	97.04%	89.06%		91.95%	30.45%		1.50	1.95%	7.46%
1.75	100.00%	97.43%		100.00%	39.48%		1.75	1.97%	7.62%
2.00		100.00%			48.50%		2.00	1.99%	7.79%
2.25					53.03%		2.25	2.04%	7.99%
2.50					57.55%		2.50	2.07%	8.18%
2.75					62.08%		2.75	2.49%	8.38%
3.00					66.60%		3.00	2.52%	8.57%
3.25					69.13%		3.25	2.58%	8.75%
3.50					71.65%		3.50	2.61%	8.91%
3.75					74.18%		3.75	2.66%	9.04%
4.00					76.70%		4.00	2.68%	9.16%
4.25					78.08%		4.00	2.74%	9.29%
4.20					79.45%		4.23	2.76%	9.39%
4.50					80.83%		4.50	2.70%	9.39%
					82.20%				
5.00							5.00	2.82%	9.55%
6.00					85.20%		6.00	3.20%	9.67%
7.00					86.50%		7.00	3.21%	9.76%
8.00					87.70%		8.00	3.60%	9.73%
9.00					89.50%		9.00	3.97%	9.66%
10.00					90.30%		10.00	3.96%	9.62%
11.00					91.10%		11.00	3.93%	9.59%
12.00					92.10%		12.00	3.94%	9.59%
13.00					92.60%		13.00	3.95%	9.59%
14.00					93.10%		14.00	3.96%	9.58%
15.00					93.70%		15.00	3.96%	9.58%
16.00					94.10%		16.00	4.22%	9.58%
17.00					94.30%		17.00	4.22%	9.58%
18.00					94.60%		18.00	4.22%	9.58%
19.00					95.00%		19.00	4.22%	9.58%
20.00					95.20%		20.00	4.22%	9.59%
21.00					95.60%		21.00	4.37%	9.60%
22.00					95.80%		22.00	4.37%	9.60%
23.00					96.10%		23.00	4.37%	9.59%
24.00					96.50%		24.00	4.36%	9.58%
25.00					96.60%		25.00	4.36%	9.58%
26.00					97.00%		26.00	4.35%	9.57%
27.00					97.30%		27.00	4.35%	9.57%
28.00					97.50%		28.00	4.35%	9.56%
29.00					97.60%		29.00	4.35%	9.56%
30.00					97.80%		30.00	4.35%	9.56%
31.00					98.40%		31.00	4.35%	9.56%
32.00					98.89%		32.00	4.35%	9.56%
33.00					98.89% 99.31%		33.00	4.35%	9.56%
					99.31% 99.68%				
34.00							34.00	4.35%	9.56%
35.00					100.00%	IJ	35.00	4.35%	9.56%

Table 2 Notes:

Table 2 shows cumulative cash flows. For ease of reading no additional numbers are shown after a column reaches 100% cumulative cash flow.

(1) Derived from estimates of premium distribution and payment terms by size of policy.

(2) Based on written premium pattern assuming uniform writings within quarters and standard quarterly earning pattern.

(3) Based on this jurisdiction's premium writings by quarter.

(4) Expenses assumed paid as premium is collected; timing of taxes based on NCCI's Tax and Assessment Directory.

(5) Derived from loss development data underlying this rate filing. Payouts for the first 31 years are based upon the ratio of paid losses to incurred losses from the most recent 31 policy years for which data is available. For the following years, loss payouts are assumed to trail off geometrically, with an adjustment so that the payout will be complete at 35 years.

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## **Calculation Details**

The tables in the following pages show the detailed calculations of the IRR model.

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Note: Although values are displayed to 4 decimal places in the following tables, the calculations themselves are carried to the full precision of the computer.



### **Calculation Details - Static Estimate**

#### TABLE 4: DERIVATION OF INSURANCE CASH FLOW (STATIC ESTIMATE)

	(1)	(2)	(2)	(4)	(5)
	(1) Collected		(3) Paid Losses	(4) Federal	(5)
		Expense			Insurance
<b>T</b> :	Premium	and Taxes	and LAE	Income Tax	Cash flow
Time	Factor	Factor	Factor	Factor	Factor
0.00	-	-	-	-	-
0.25	0.1278	0.0263	0.0065	0.0066	0.0884
0.50	0.2969	0.0597	0.0251	0.0132	0.1989
0.75	0.5275	0.1045	0.0550	0.0198	0.3482
1.00	0.7603	0.1491	0.0954	0.0265	0.4893
1.25	0.8930	0.1734	0.1649	0.0240	0.5308
1.50	0.9704	0.1876	0.2343	0.0215	0.5270
1.75	1.0000	0.2040	0.3038	0.0189	0.4733
2.00	1.0000	0.2040	0.3732	0.0164	0.4063
2.25	1.0000	0.2040	0.4081	0.0157	0.3723
2.50	1.0000	0.2040	0.4429	0.0149	0.3382
2.75	1.0000	0.2040	0.4777	0.0142	0.3041
3.00	1.0000	0.2040	0.5125	0.0134	0.2701
3.25	1.0000	0.2040	0.5319	0.0129	0.2511
3.50	1.0000	0.2040	0.5514	0.0125	0.2322
3.75	1.0000	0.2040	0.5708	0.0120	0.2132
4.00	1.0000	0.2040	0.5902	0.0115	0.1942
4.25	1.0000	0.2040	0.6008	0.0112	0.1839
4.50	1.0000	0.2040	0.6114	0.0110	0.1736
4.75	1.0000	0.2040	0.6220	0.0107	0.1633
5.00	1.0000	0.2040	0.6326	0.0104	0.1530
6.00	1.0000	0.2040	0.6557	0.0098	0.1306
7.00	1.0000	0.2040	0.6657	0.0094	0.1209
8.00	1.0000	0.2040	0.6749	0.0089	0.1122
9.00	1.0000	0.2040	0.6887	0.0083	0.0989
10.00	1.0000	0.2040	0.6949	0.0079	0.0932
11.00	1.0000	0.2040	0.7011	0.0075	0.0875
12.00	1.0000	0.2040	0.7088	0.0071	0.0801
13.00	1.0000	0.2040	0.7126	0.0068	0.0765
14.00	1.0000	0.2040	0.7164	0.0066	0.0729
15.00	1.0000	0.2040	0.7211	0.0064	0.0685
16.00	1.0000	0.2040	0.7241	0.0062	0.0657
17.00	1.0000	0.2040 0.2040	0.7257	0.0060	0.0643
18.00 19.00	1.0000 1.0000	0.2040	0.7280 0.7311	0.0059 0.0058	0.0621 0.0592
20.00	1.0000	0.2040	0.7326	0.0057	0.0592
20.00	1.0000	0.2040	0.7357	0.0057	0.0546
21.00	1.0000	0.2040	0.7372	0.0057	0.0546
22.00	1.0000	0.2040	0.7395	0.0057	0.0508
23.00	1.0000	0.2040	0.7426	0.0056	0.0508
24.00	1.0000	0.2040	0.7434	0.0056	0.0477
25.00	1.0000	0.2040	0.7465	0.0056	0.0470
20.00	1.0000	0.2040	0.7488	0.0056	0.0439
27.00	1.0000	0.2040	0.7503	0.0056	0.0410
28.00	1.0000	0.2040	0.7511	0.0056	0.0393
30.00	1.0000	0.2040	0.7526	0.0056	0.0378
31.00	1.0000	0.2040	0.7572	0.0056	0.0332
32.00	1.0000	0.2040	0.7610	0.0056	0.0294
33.00	1.0000	0.2040	0.7643	0.0056	0.0254
34.00	1.0000	0.2040	0.7671	0.0056	0.0202
35.00	1.0000	0.2040	0.7695	0.0056	0.0209
33.00	1.0000	0.2040	0.7095	0.0030	0.0209

Column Notes:

(1) is Collected Premium by time period, expressed as a factor, = Table 2 col (1)

(2) is Expenses and Taxes by time period, expressed as a factor, = Table 1 row (1) x Table 2 col (4)

(3) is Paid Losses and LAE by time period, expressed as a factor, = Table 1 row (7, Static) x Table 2 col (5)

(4) per the Tax Cuts and Jobs Act of 2017, federal income taxes are computed as the tax rate (21%) times the adjusted underwriting income calculated per IRS rules. See Appendix B for details.

(5) is the Total Insurance Cash Flow by time period, expressed as a factor, = (1) - [(2) + (3) + (4)]



#### Calculation Details - Static Estimate (continued)

TABLE 5: DERIVATION OF CASH FLOWS TO THE CAPITAL PROVIDERS (STATIC ESTIMATE)

·	(1)			(1)	(=)	(*)	(
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	Unearned Premium,	Factor for	Total Invested	Income from	Capital	Capital	Discounted
	Unpaid Loss	Surplus	Funds	Invested Funds	Provider	Provider	Capital
	and Unpaid LAE	Allocated to	Factor	Factor	Equity	Cash Flow	Provider Cash
Time	Reserve Factor	Reserves			Factor	Factor	Flow Factor
0.00	-	-	-	-	-	-	-
0.25	0.2732	0.1501	0.2631	0.0007	(0.1740)	(0.1740)	(0.1725)
0.50	0.4799	0.2637	0.5034	0.0028	(0.3018)	(0.1278)	(0.1246)
0.75	0.6686	0.3673	0.7694	0.0062	(0.4151)	(0.1133)	(0.1086)
1.00	0.7825	0.4299	0.9727	0.0109	(0.4726)	(0.0575)	(0.0542)
1.25	0.6637	0.3647	0.9214	0.0160	(0.3747)	0.0979	0.0907
1.50	0.5604	0.3079	0.8388	0.0207	(0.2910)	0.0837	0.0763
1.75	0.4717	0.2592	0.7309	0.0249	(0.2327)	0.0583	0.0523
2.00	0.3963	0.2178	0.6141	0.0285	(0.1792)	0.0535	0.0471
2.25	0.3615	0.1986	0.5601	0.0317	(0.1562)	0.0230	0.0200
2.50	0.3267	0.1795	0.5062	0.0346	(0.1334)	0.0228	0.0194
2.75	0.2919	0.1604	0.4522	0.0371	(0.1109)	0.0225	0.0188
3.00	0.2570	0.1412	0.3983	0.0394	(0.0888)	0.0222	0.0183
3.25	0.2376	0.1305	0.3681	0.0415	(0.0756)	0.0132	0.0107
3.50	0.2182	0.1199	0.3380	0.0434	(0.0625)	0.0130	0.0104
3.75	0.1987	0.1092	0.3079	0.0451	(0.0496)	0.0129	0.0101
4.00	0.1793	0.0985	0.2778	0.0467	(0.0369)	0.0127	0.0098
4.25	0.1687	0.0927	0.2614	0.0481	(0.0294)	0.0075	0.0057
4.50	0.1581	0.0869	0.2450	0.0495	(0.0219)	0.0074	0.0055
4.75	0.1476	0.0811	0.2286	0.0508	(0.0146)	0.0074	0.0054
5.00	0.1370	0.0753	0.2122	0.0520	(0.0073)	0.0073	0.0052
6.00	0.1139	0.0626	0.1765	0.0562	0.0103	0.0176	0.0121
7.00	0.1039	0.0571	0.1610	0.0598	0.0198	0.0095	0.0061
8.00	0.0947	0.0520	0.1467	0.0632	0.0287	0.0089	0.0054
9.00	0.0808	0.0444	0.1252	0.0661	0.0399	0.0112	0.0063
10.00	0.0746	0.0410	0.1157	0.0687	0.0463	0.0064	0.0034
11.00	0.0685	0.0376	0.1061	0.0711	0.0525	0.0062	0.0031
12.00	0.0608	0.0334	0.0942	0.0733	0.0593	0.0068	0.0031
13.00	0.0569	0.0313	0.0882	0.0753	0.0636	0.0043	0.0019
14.00	0.0531	0.0292	0.0823	0.0771	0.0678	0.0042	0.0017
15.00	0.0485	0.0266	0.0751	0.0788	0.0723	0.0045	0.0017
16.00	0.0454	0.0249	0.0704	0.0804	0.0757	0.0035	0.0012
17.00	0.0439	0.0241	0.0680	0.0819	0.0782	0.0025	0.0008
18.00	0.0416	0.0228	0.0644	0.0833	0.0811	0.0029	0.0009
19.00	0.0385	0.0211	0.0596	0.0847	0.0842	0.0032	0.0009
20.00	0.0369	0.0203	0.0572	0.0860	0.0864	0.0022	0.0006
21.00	0.0339	0.0186	0.0525	0.0872	0.0893	0.0029	0.0007
22.00	0.0323	0.0178	0.0501	0.0883	0.0913	0.0020	0.0005
23.00	0.0300	0.0165	0.0465	0.0893	0.0936	0.0023	0.0005
24.00	0.0269	0.0148	0.0417	0.0903	0.0963	0.0027	0.0005
25.00	0.0262	0.0144	0.0405	0.0912	0.0976	0.0013	0.0003
26.00	0.0231	0.0127	0.0358	0.0920	0.1001	0.0025	0.0005
27.00	0.0208	0.0114	0.0322	0.0927	0.1021	0.0020	0.0003
28.00	0.0192	0.0106	0.0298	0.0934	0.1037	0.0015	0.0002
29.00	0.0185	0.0101	0.0286	0.0940	0.1047	0.0011	0.0002
30.00	0.0169	0.0093	0.0262	0.0946	0.1062	0.0014	0.0002
31.00	0.0123	0.0068	0.0191	0.0951	0.1092	0.0030	0.0004
32.00	0.0086	0.0047	0.0133	0.0955	0.1116	0.0024	0.0003
33.00	0.0053	0.0029	0.0082	0.0957	0.1137	0.0020	0.0002
34.00	0.0025	0.0014	0.0038	0.0958	0.1154	0.0017	0.0002
35.00	-	-	-	0.0959	0.1168	0.0014	0.0001

Column Notes:

(1) is Unearned Premium Reserve (equal to Written Premium minus Earned Premium, per the cashflow pattern) plus Unpaid Loss and LAE Reserve (equal to Incurred minus Paid Losses and LAE) by time period, expressed as a factor,

= [Table 2 col (3) - Table 2 col (2)] + Table 1 row (7, Static) x [Table 2 col (2) - Table 2 col (5)]

(2) is the Surplus derived from Reserves per the Reserve-to-Surplus Ratio by time period, expressed as a factor, = (1) / Table 1 row (2)

(3) is Reserves plus Surplus minus Agent Balances by time period, expressed as a factor, = (1) + (2) - Agent Balances. Agent Balances exist when Written Premium exceeds Collected Premium, = [Table 2 col (3) - Table 2 col (1)].

(4) is derived by applying the Return on Investments [Table 1 row (4, Static)] to the average Invested Funds (4) from the previous and current time periods, plus previous Income from Invested Funds, by time period expressed as a factor.

(5) is Insurance Cash Flow plus Income from Invested Funds minus Total Invested Funds by time period, expressed as a factor, = Table 4 col (5) + (4) - (3)

(6) is the difference between Capital Provider Equity (5) at the current and previous time periods, expressed as a factor

(7) is the Capital Provider Cash Flow (6) discounted by the Weighted Average Cost of Capital [Table 1 row (5, Static)], expressed as a factor



### **Calculation Details - Dynamic Estimate**

#### TABLE 6: DERIVATION OF INSURANCE CASH FLOW (DYNAMIC ESTIMATE)

	(1)	(2)	(3)	(4)	(5)
	Collected	Expense	Paid Losses	Federal	Insurance
	Premium	and Taxes	and LAE	Income Tax	Cash flow
Time	Factor	Factor	Factor	Factor	Factor
0.00	-	-	-	-	-
0.25	0.1278	0.0263	0.0065	0.0067	0.0884
0.50	0.2969	0.0597	0.0249	0.0134	0.1989
0.75	0.5275	0.1045	0.0548	0.0201	0.3482
1.00	0.7603	0.1491	0.0950	0.0268	0.4894
1.25	0.8930	0.1734	0.1641	0.0244	0.5311
1.50	0.9704	0.1876	0.2333	0.0220	0.5276
1.75	1.0000	0.2040	0.3024	0.0195	0.4741
2.00	1.0000	0.2040	0.3715	0.0171	0.4073
2.25	1.0000	0.2040	0.4062	0.0164	0.3734
2.50	1.0000	0.2040	0.4409	0.0156	0.3395
2.75	1.0000	0.2040	0.4755	0.0149	0.3056
3.00	1.0000	0.2040	0.5102	0.0141	0.2717
3.25	1.0000	0.2040	0.5295	0.0136	0.2528
3.50	1.0000	0.2040	0.5489	0.0132	0.2339
3.75	1.0000	0.2040	0.5682	0.0127	0.2151
4.00	1.0000	0.2040	0.5876	0.0122	0.1962
4.25	1.0000	0.2040	0.5981	0.0120	0.1859
4.50	1.0000	0.2040	0.6086	0.0117	0.1757
4.75	1.0000	0.2040	0.6192	0.0114	0.1654
5.00	1.0000	0.2040	0.6297	0.0112	0.1551
6.00	1.0000	0.2040	0.6527	0.0105	0.1328
7.00	1.0000	0.2040	0.6626	0.0101	0.1232
8.00	1.0000	0.2040	0.6718	0.0097	0.1145
9.00	1.0000	0.2040	0.6856	0.0090	0.1013
10.00	1.0000	0.2040	0.6918	0.0086	0.0956
11.00	1.0000	0.2040	0.6979	0.0082	0.0899
12.00	1.0000	0.2040	0.7055	0.0078	0.0826
13.00	1.0000	0.2040	0.7094	0.0076	0.0790
14.00	1.0000	0.2040	0.7132	0.0073	0.0755
15.00	1.0000	0.2040	0.7178	0.0071	0.0711
16.00	1.0000	0.2040	0.7209	0.0069	0.0682
17.00	1.0000	0.2040	0.7224	0.0068	0.0668
18.00	1.0000	0.2040	0.7247	0.0066	0.0647
19.00	1.0000	0.2040	0.7278	0.0065	0.0617
20.00	1.0000	0.2040	0.7293	0.0064	0.0603
21.00	1.0000	0.2040	0.7324	0.0064	0.0572
22.00	1.0000	0.2040	0.7339	0.0064	0.0557
23.00	1.0000	0.2040	0.7362	0.0064	0.0534
24.00	1.0000	0.2040	0.7393	0.0064	0.0504
25.00	1.0000	0.2040	0.7400	0.0064	0.0496
26.00	1.0000	0.2040	0.7431	0.0064	0.0466
27.00	1.0000	0.2040	0.7454	0.0064	0.0443
28.00	1.0000	0.2040	0.7469	0.0063	0.0427
29.00	1.0000	0.2040	0.7477	0.0063	0.0420
30.00	1.0000	0.2040	0.7492	0.0063	0.0404
31.00	1.0000	0.2040	0.7538	0.0063	0.0359
32.00	1.0000	0.2040	0.7575	0.0063	0.0321
33.00	1.0000	0.2040	0.7608	0.0063	0.0289
34.00	1.0000	0.2040	0.7636	0.0063	0.0261
35.00	1.0000	0.2040	0.7661	0.0063	0.0236

Column Notes:

(1) is Collected Premium by time period, expressed as a factor, = Table 2 col (1)

(2) is Expenses and Taxes by time period, expressed as a factor, = Table 1 row (1) x Table 2 col (4)

(3) is Paid Losses and LAE by time period, expressed as a factor, = Table 1 row (7, Dynamic) x Table 2 col (5)
(4) per the Tax Cuts and Jobs Act of 2017, federal income taxes are computed as the tax rate (21%) times the adjusted underwriting income calculated per IRS rules. See Appendix B for details.

(5) is the Total Insurance Cash Flow by time period, expressed as a factor, = (1) - [(2) + (3) + (4)]

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#### Calculation Details - Dynamic Estimate (continued)

TABLE 7: DERIVATION OF CASH FLOWS TO THE CAPITAL PROVIDERS (DYNAMIC ESTIMATE)

				( )	(=)	(2)	()	1
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	Unearned Premium,	Factor for	Total	Income from	Capital	Capital	Cumulative	Discounted
	Unpaid Loss	Surplus	Invested	Invested	Provider	Provider	Discount	Capital
	and Unpaid LAE	Allocated to	Funds	Funds	Equity	Cash Flow	Factor	Provider Cash
Time	Reserve Factor	Reserves	Factor	Factor	Factor	Factor		Flow Factor
0.00	-	-	-	-	-	-	-	-
0.25	0.2731	0.1501	0.2630	0.0006	(0.1740)	(0.1740)	0.9920	(0.1726)
0.50	0.4795	0.2635	0.5029	0.0024	(0.3016)	(0.1276)	0.9757	(0.1245)
0.75	0.6678	0.3669	0.7681	0.0054	(0.4146)	(0.1130)	0.9593	(0.1084)
1.00	0.7811	0.4292	0.9705	0.0095	(0.4717)	(0.0570)	0.9430	(0.0538)
1.25	0.6619	0.3637	0.9186	0.0140	(0.3735)	0.0982	0.9265	0.0910
1.50	0.5584	0.3068	0.8356	0.0183	(0.2897)	0.0837	0.9100	0.0762
1.75	0.4697	0.2581	0.7278	0.0221	(0.2316)	0.0581	0.8934	0.0519
2.00	0.3945	0.2168	0.6113	0.0254	(0.1786)	0.0530	0.8768	0.0465
2.25	0.3599	0.1977	0.5576	0.0283	(0.1558)	0.0228	0.8601	0.0196
2.50	0.3252	0.1787	0.5039	0.0311	(0.1333)	0.0225	0.8434	0.0190
2.75	0.2905	0.1596	0.4502	0.0340	(0.1106)	0.0227	0.8266	0.0188
3.00	0.2559	0.1406	0.3965	0.0366	(0.0881)	0.0224	0.8098	0.0182
3.25	0.2365	0.1300	0.3665	0.0391	(0.0746)	0.0135	0.7930	0.0107
3.50	0.2172	0.1193	0.3365	0.0413	(0.0612)	0.0134	0.7762	0.0104
3.75	0.1978	0.1087	0.3065	0.0435	(0.0480)	0.0132	0.7596	0.0100
4.00	0.1785	0.0981	0.2766	0.0454	(0.0350)	0.0130	0.7431	0.0097
4.25	0.1680	0.0923	0.2602	0.0472	(0.0271)	0.0079	0.7268	0.0057
4.50	0.1574	0.0865	0.2439	0.0489	(0.0193)	0.0078	0.7107	0.0055
4.75	0.1469	0.0807	0.2276	0.0506	(0.0116)	0.0077	0.6948	0.0053
5.00	0.1364	0.0749	0.2113	0.0521	(0.0040)	0.0076	0.6791	0.0052
6.00	0.1134	0.0623	0.1757	0.0583	0.0155	0.0195	0.6410	0.0125
7.00	0.1034	0.0568	0.1602	0.0637	0.0267	0.0112	0.5840	0.0065
8.00	0.0942	0.0518	0.1460	0.0692	0.0377	0.0110	0.5323	0.0059
9.00	0.0804	0.0442	0.1246	0.0746	0.0513	0.0136	0.4854	0.0066
10.00	0.0743	0.0408	0.1151	0.0793	0.0598	0.0085	0.4428	0.0038
11.00	0.0682	0.0375	0.1056	0.0837	0.0679	0.0081	0.4040	0.0033
12.00	0.0605	0.0333	0.0938	0.0876	0.0764	0.0085	0.3687	0.0031
13.00	0.0567	0.0311	0.0878	0.0912	0.0824	0.0059	0.3364	0.0020
14.00	0.0529	0.0290	0.0819	0.0945	0.0881	0.0057	0.3070	0.0017
15.00	0.0483	0.0265	0.0748	0.0976	0.0939	0.0059	0.2801	0.0016
16.00	0.0452	0.0248	0.0700	0.1007	0.0988	0.0049	0.2557	0.0013
17.00	0.0437	0.0240	0.0677	0.1036	0.1027	0.0039	0.2333	0.0009
18.00	0.0414	0.0227	0.0641	0.1064	0.1069	0.0042	0.2129	0.0009
19.00	0.0383	0.0210	0.0593	0.1090	0.1114	0.0044	0.1943	0.0009
20.00	0.0368	0.0202	0.0570	0.1114	0.1147	0.0034	0.1773	0.0006
21.00	0.0337	0.0185	0.0522	0.1138	0.1188	0.0041	0.1618	0.0007
22.00	0.0322	0.0177	0.0499	0.1160	0.1219	0.0031	0.1476	0.0005
23.00	0.0299	0.0164	0.0463	0.1181	0.1253	0.0034	0.1347	0.0005
24.00	0.0268	0.0147	0.0415	0.1200	0.1289	0.0036	0.1229	0.0004
25.00	0.0260	0.0143	0.0404	0.1218	0.1311	0.0022	0.1122	0.0002
26.00	0.0230	0.0126	0.0356	0.1235	0.1344	0.0033	0.1024	0.0003
27.00	0.0207	0.0114	0.0320	0.1250	0.1372	0.0027	0.0934	0.0003
28.00	0.0192	0.0105	0.0297	0.1263	0.1394	0.0022	0.0853	0.0002
29.00	0.0184	0.0101	0.0285	0.1276	0.1411	0.0017	0.0778	0.0001
30.00	0.0169	0.0093	0.0261	0.1288	0.1431	0.0020	0.0710	0.0001
31.00	0.0123	0.0067	0.0190	0.1297	0.1466	0.0035	0.0648	0.0002
32.00	0.0085	0.0047	0.0132	0.1304	0.1494	0.0028	0.0592	0.0002
33.00	0.0053	0.0029	0.0082	0.1309	0.1516	0.0023	0.0540	0.0001
34.00	0.0024	0.0013	0.0038	0.1312	0.1535	0.0018	0.0493	0.0001
35.00	-	-	-	0.1312	0.1549	0.0014	0.0450	0.0001

Column Notes:

(1) is Unearned Premium Reserve (equal to Written Premium minus Earned Premium, per the cashflow pattern) plus Unpaid Loss and LAE Reserve (equal to Incurred minus Paid Losses and LAE) by time period, expressed as a factor,

= [Table 2 col (3) - Table 2 col (2)] + Table 1 row (7, Dynamic) x [Table 2 col (2) - Table 2 col (5)]

(2) is the Surplus derived from Reserves per the Reserve-to-Surplus Ratio by time period, expressed as a factor, = (1) / Table 1 row (2)

(3) is Reserves plus Surplus minus Agent Balances by time period, expressed as a factor, = (1) + (2) - Agent Balances. Agent Balances exist when Written Premium exceeds Collected Premium, = [Table 2 col (3) - Table 2 col (1)].

(4) is derived by applying the Return on Investments [Table 3 col (1)] to the average Invested Funds (4) from the previous and current time periods, plus previous Income from Invested Funds, by time period expressed as a factor.

(5) is Insurance Cash Flow plus Income from Invested Funds minus Total Invested Funds by time period, expressed as a factor, = Table 6 col (5) + (4) - (3)

(6) is the difference between Capital Provider Equity (5) at the current and previous time periods, expressed as a factor

(7) is derived from the respective Weighted Average Cost of Capital [Table 3 col (2)] for each time period, expressed as a factor

(8) is the Capital Provider Cash Flow (6) discounted by the Cumulative Discount Factor (7), expressed as a factor

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#### APPENDIX A: CALCULATION OF WEIGHTED AVERAGE COST OF CAPITAL AND RETURN ON INVESTMENTS

The calculation of the Weighted Average Cost of Capital (WACC) is shown in Table A.1, and the calculation of the Return on Investments (RoI) is shown in Table A.2. The calculation for the Static estimate is shown in each. Calculations of the WACC and RoI under the Dynamic estimate for time periods 1, 2, and 5 are also provided for illustrative purposes. Note that the IRR model under the Dynamic estimate includes estimates of the WACC and RoI on a quarterly basis for the first five years and annually thereafter.

### TABLE A.1: CALCULATION OF WEIGHTED AVERAGE COST OF CAPITAL

		IRR	Model Time	(yrs)
	Static	1.00	2.00	5.00
(1) 5 year US T-note Yield	1.14%	1.31%	1.99%	3.84%
(2) US Equity Market Risk Premium	7.72%			
(3) Beta for Property/Casualty (P/C) Insurers	0.92			
(4) Equity Cost of Capital for P/C Insurers	8.25%	8.41%	9.10%	10.94%
(5) Share of Equity Capital for P/C Insurers	80%			
(6) Debt Cost of Capital for P/C Insurers	1.88%	2.01%	2.54%	4.00%
(7) Weighted Average Cost of Capital (WACC)	6.97%	7.13%	7.79%	9.55%

Column Notes:

- (1) Forward estimates of the 5-year US T-note yield are from Moody's forecasts and apply only to the Dynamic estimate of the WACC. Time periods provided are illustrative; the full model includes estimates on a quarterly basis for the first five years and annually thereafter.
- (3) & (5) P/C beta and share of equity capital are estimated from historical data for a collection of insurers with publicly traded equity and debt.

 $(4) = (1) + (2) \times (3)$ 

(6) P/C debt cost of capital is the sum of the 5-year US T-note yield plus the historical corporate spread, net of income tax.

 $(7) = (4) \times (5) + (6) \times [1 - (5)]$ 



#### APPENDIX A: CALCULATION OF WEIGHTED AVERAGE COST OF CAPITAL AND RETURN ON INVESTMENTS (CONTINUED)

#### TABLE A.2 CALCULATION OF RETURN ON INVESTMENTS

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	Investment		Roll-over	Income				
Security Description	Portfolio	Yield Curve, Maturity and Spread	Period	Tax Rate		Post-tax	Return	
Bonds, of which	73.9%					IRR I	/rs)	
Government Direct Obligations	6.7%				Static	1.00	2.00	5.00
< 1yr	2.1%	6 mo US T-bill	0.50 yrs	21.00%	0.86%	0.38%	0.37%	2.29%
1 – 5 yrs	2.7%	2.5 yr US T-note	2.50 yrs	21.00%	0.86%	0.52%	0.52%	1.67%
5 – 10 yrs	1.2%	7.5 yr US T-note	7.50 yrs	21.00%	1.02%	0.75%	0.75%	0.75%
10 – 20 yrs	0.2%	15 yr US T-note	15.00 yrs	21.00%	1.21%	1.07%	1.07%	1.07%
> 20 yrs	0.5%	20 yr US T-note	20.00 yrs	21.00%	1.34%	1.36%	1.36%	1.36%
Collateralized Securities	7.4%							
< 1yr	0.9%	6 mo US T-bill + 50 basis points	0.50 yrs	21.00%	1.25%	0.77%	0.77%	2.69%
1 – 5 yrs	2.6%	2.5 yr US T-note + 50 basis points	2.50 yrs	21.00%	1.25%	0.92%	0.92%	2.07%
5 – 10 yrs	2.1%	7.5 yr US T-note + 50 basis points	7.50 yrs	21.00%	1.42%	1.15%	1.15%	1.15%
10 – 20 yrs	1.4%	15 yr US T-note + 50 basis points	15.00 yrs	21.00%	1.61%	1.47%	1.47%	1.47%
> 20 yrs	0.4%	20 yr US T-note + 50 basis points	20.00 yrs	21.00%	1.74%	1.75%	1.75%	1.75%
Tax-exempt Bonds	24.1%							
< 1yr	1.6%	6 mo US T-bill + Tax-exempt spread	0.50 yrs	5.25%	1.16%	0.59%	0.59%	2.88%
1 – 5 yrs	6.4%	2.5 yr US T-note + Tax-exempt spread	2.50 yrs	5.25%	1.21%	0.81%	0.81%	2.19%
5 – 10 yrs	8.2%	7.5 yr US T-note + Tax-exempt spread	7.50 yrs	5.25%	1.41%	1.08%	1.08%	1.08%
10 – 20 yrs	6.1%	15 yr US T-note + Tax-exempt spread	15.00 yrs	5.25%	1.75%	1.58%	1.58%	1.58%
> 20 yrs	1.8%	20 yr US T-note + Tax-exempt spread	20.00 yrs	5.25%	2.04%	2.04%	2.04%	2.04%
Industrial and Hybrid Securities (unaffiliated)	35.1%							
< 1yr	3.7%	6 mo US T-bill + Corp spread	0.50 yrs	21.00%	1.39%	0.91%	0.91%	2.82%
1 – 5 yrs	14.5%	2.5 yr US T-note + Corp spread	2.50 yrs	21.00%	1.64%	1.30%	1.30%	2.45%
5 – 10 yrs	12.9%	7.5 yr US T-note + Corp spread	7.50 yrs	21.00%	2.10%	1.83%	1.83%	1.83%
10 – 20 yrs	2.0%	15 yr US T-note + Corp spread	15.00 yrs	21.00%	2.39%	2.23%	2.23%	2.23%
> 20 yrs	2.0%	20 yr US T-note + Corp spread	20.00 yrs	21.00%	2.54%	2.52%	2.52%	2.52%
Industrial and Hybrid Securities (affiliated)	0.5%							
< 1yr	0.0%	6 mo US T-bill + Corp spread	0.50 yrs	5.25%	1.66%	1.09%	1.09%	3.39%
1 – 5 yrs	0.5%	2.5 yr US T-note + Corp spread	2.50 yrs	5.25%	1.97%	1.57%	1.57%	2.94%
5 – 10 yrs	0.0%	7.5 yr US T-note + Corp spread	7.50 yrs	5.25%	2.51%	2.19%	2.19%	2.19%
10 – 20 yrs	0.0%	15 yr US T-note + Corp spread	15.00 yrs	5.25%	2.86%	2.68%	2.68%	2.68%
> 20 yrs	0.0%	20 yr US T-note + Corp spread	20.00 yrs	5.25%	3.05%	3.03%	3.03%	3.03%
Stocks, of which	12.0%							
Preferred Stock	0.4%	5 year US T-note + 386 basis points	0.25 yrs	13.13%	4.35%	4.49%	5.09%	6.69%
Common Stock	11.6%	5 year US T-note + 772 basis points	0.25 yrs	18.40%	7.23%	7.37%	7.93%	9.43%
Mortgage Loans	2.1%							
Real Estate	0.5%							
Cash & Short-Term Investment	4.3%	3 month US T-bill	0.25 yrs	21.00%	0.86%	0.24%	0.24%	2.23%
All Other Assets*	7.2%							
		Post-Tax Return on Ir	vested Funds, j	pre-Expense:	2.31%	2.05%	2.13%	2.96%

Investment Expense\*\*: -0.14% Post-Tax Return on Invested Funds: 2.17% -0.14%

1.91%

-0.14%

1.99%

-0.14%

2.82%

Post-Tax Return on invested Funds.

#### Table Notes:

(1) Government Direct Obligations include US Government Issuer Obligations and Non-US Government Issuer Obligations.

Collateralized Securities include Mortgage Backed, Loan Backed, or Structured Securities

Tax-exempt Bonds include Issuer Obligations of US States, Territories, and Possessions, US Political Subdivisions of States, Territories, and Possessions, and US Special Revenue and Special Assessment Obligations.

Industrial and Hybrid Securities (unaffiliated) include Industrial and Miscellaneous and Hybrid Securities.

Industrial and Hybrid Securities (affiliated) include Parents, Subsidiaries, and Affiliates,

(2) Bond and total portfolio distributions are 3-year averages for 2016-2018, calculated from annual editions of Best's Aggregates & Averages (Property-Casualty), Assets for Commercial Casualty Composite, p. 276, Column 3, Net Admitted Assets.

For each year 2016-2018, the maturity distribution pertains to all bonds owned as of December 31 at book/adjusted carrying value for Commercial Casualty Composite, Schedule D, Part 1A, Section 2. (3) Spread to US treasury yields are either constant or varying by maturity (tax-exempt or corporate) as applicable.

The tax-exempt spread is a term structure of average historical spreads in forward rates at different maturities between US municipal bonds and US Treasuries. Data on historical yields to US municipal bonds are from Bloomberg.

The corporate spread is a term structure of average historical spreads in forward rates at different maturities between US corporate bonds and US Treasuries.

Historical data on yields to US corporate bonds are from the US Department of Treasury.

(4) Applies only to the Dynamic estimate of the return on invested funds.

The roll-over period is the time interval at which the estimated yield is updated for the given security in the investment portfolio. For bonds, the roll-over period is the bond's term to maturity. Forward yields for common and preferred stocks are updated quarterly.

(5) It is assumed that investment returns, except dividends and tax exempt municipal bond income, are taxed at 21%.

It is assumed that 50% of dividends received are tax exempt. In accordance with the "pro-ration" provision, it is assumed that

25% of otherwise exempt municipal bond income and dividends are taxed at 21%. For common stock, the portion of income attributable to capital appreciation is

assumed to equal 67.0% while the income portion is 33.0%. The percentages are obtained from Morningstar's Analyst Research Center,

SBBI Summary Statistics of Annual Returns: large company stocks, arithmetic mean.

(6) Static estimates of US Treasury yields are constant maturity yields from the first quarter of 2020.

(7)-(9) Applies only to the dynamic estimate of the return on invested funds. Forward estimates of US Treasury yields at various maturities are from Moody's.

\* Yields to mortgage loans, real estate, and all other assets are not directly estimated, but are assumed to equal the weighted average portfolio yield net of these categories. \*\* Investment expense calculated from Annual Statement data for the Commercial Casualty Composite by dividing Total Investment Expense by Cash and Invested Assets. Total investment expense for 2018 is from the Annual Statement, Exhibit of Net Investment Income.

Average cash and invested assets for 2017 and 2018 are from Best's Aggregates and Averages (Property-Casualty), Assets for Commercial Casualty Composite.



#### APPENDIX B: FEDERAL INCOME TAX INCURRED FROM INSURANCE OPERATIONS

Federal taxes on underwriting income, based on the Tax Cuts and Jobs Act of 2017, are calculated in the following tables on an annual basis. Columns (1) through (4) are the same under both the Static and Dynamic Estimates; the paid losses and LAE factors (col (5)) vary by Estimate. Note that investment taxes are accounted for in Appendix A. Annual tax is prorated when quarterly amounts are required.

### TABLE B.1: FEDERAL INCOME TAX CALCULATION (STATIC ESTIMATE)

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
	Written	Unearned	Expense	Discount	Paid	AY1 Paid	AY2 Paid	Discounted	Discounted	Federal
	Premium	Premium	and Taxes	Factor	Losses	Losses	Losses	AY1 Unpaid	AY2 Unpaid	Income
	Factor	Factor	Factor		and LAE	and LAE	and LAE	Losses & LAE	Losses & LAE	Тах
Time					Factor	Factor	Factor	Factor	Factor	Factor
0.00	-	-	-	-	-	-	-	-	-	-
1.00	1.0000	0.4703	0.1491	0.8752	0.0954	0.0954	-	0.2532	-	0.0265
2.00	1.0000	-	0.2040	0.8596	0.3732	0.2322	0.1410	0.1311	0.2133	0.0164
3.00	1.0000	-	0.2040	0.8482	0.5125	0.2683	0.2442	0.0988	0.1208	0.0134
4.00	1.0000	-	0.2040	0.8327	0.5902	0.3085	0.2817	0.0635	0.0874	0.0115
5.00	1.0000	-	0.2040	0.8269	0.6326	0.3202	0.3124	0.0534	0.0603	0.0104
6.00	1.0000	-	0.2040	0.8214	0.6557	0.3317	0.3240	0.0436	0.0503	0.0098
7.00	1.0000	-	0.2040	0.8252	0.6657	0.3334	0.3322	0.0424	0.0431	0.0094
8.00	1.0000	-	0.2040	0.8339	0.6749	0.3395	0.3354	0.0378	0.0407	0.0089
9.00	1.0000	-	0.2040	0.8402	0.6887	0.3468	0.3419	0.0319	0.0357	0.0083
10.00	1.0000	-	0.2040	0.8598	0.6949	0.3478	0.3471	0.0318	0.0316	0.0079
11.00	1.0000	-	0.2040	0.8724	0.7011	0.3519	0.3491	0.0287	0.0306	0.0075
12.00	1.0000	-	0.2040	0.8853	0.7088	0.3556	0.3531	0.0258	0.0276	0.0071
13.00	1.0000	-	0.2040	0.8984	0.7126	0.3566	0.3560	0.0253	0.0255	0.0068
14.00	1.0000	-	0.2040	0.9118	0.7164	0.3590	0.3574	0.0235	0.0246	0.0066
15.00	1.0000	-	0.2040	0.9254	0.7211	0.3613	0.3598	0.0217	0.0228	0.0064
16.00	1.0000	-	0.2040	0.9393	0.7241	0.3625	0.3617	0.0210	0.0214	0.0062
17.00	1.0000	-	0.2040	0.9535	0.7257	0.3630	0.3627	0.0207	0.0208	0.0060
18.00	1.0000	-	0.2040	0.9678	0.7280	0.3645	0.3635	0.0196	0.0203	0.0059
19.00	1.0000	-	0.2040	0.9821	0.7311	0.3661	0.3650	0.0184	0.0191	0.0058
20.00	1.0000	-	0.2040	0.9848	0.7326	0.3664	0.3662	0.0181	0.0183	0.0057
21.00	1.0000	-	0.2040	0.9848	0.7357	0.3686	0.3671	0.0160	0.0174	0.0057
22.00	1.0000	-	0.2040	0.9848	0.7372	0.3686	0.3686	0.0159	0.0159	0.0057
23.00	1.0000	-	0.2040	0.9848	0.7395	0.3703	0.3692	0.0142	0.0153	0.0057
24.00	1.0000	-	0.2040	0.9848	0.7426	0.3718	0.3708	0.0128	0.0137	0.0056
25.00	1.0000	-	0.2040	0.9848	0.7434	0.3716	0.3717	0.0129	0.0128	0.0056
26.00	1.0000	-	0.2040	0.9848	0.7465	0.3740	0.3724	0.0106	0.0122	0.0056
27.00	1.0000	-	0.2040	0.9848	0.7488	0.3746	0.3742	0.0101	0.0104	0.0056
28.00	1.0000	-	0.2040	0.9848	0.7503	0.3754	0.3749	0.0092	0.0098	0.0056
29.00	1.0000	-	0.2040	0.9848	0.7511	0.3756	0.3755	0.0090	0.0091	0.0056
30.00	1.0000	-	0.2040	0.9848	0.7526	0.3767	0.3759	0.0080	0.0087	0.0056
31.00	1.0000	-	0.2040	0.9848	0.7572	0.3796	0.3776	0.0051	0.0070	0.0056
32.00	1.0000	-	0.2040	0.9848	0.7610	0.3810	0.3800	0.0038	0.0047	0.0056
33.00	1.0000	-	0.2040	0.9848	0.7643	0.3827	0.3815	0.0020	0.0032	0.0056
34.00	1.0000	-	0.2040	0.9848	0.7671	0.3840	0.3831	0.0008	0.0016	0.0056
35.00	1.0000	-	0.2040	0.9848	0.7695	0.3848	0.3848	-	-	0.0056

Column Notes:

(1) is Written Premium by time period, expressed as a factor, = Table 2 col (3)

(2) is Written Premium minus Earned Premium by time period, expressed as a factor, = Table 2 col (3) - Table 2 col (2)

(3) is Expenses and Taxes by time period, expressed as a factor, = Table 1 row (1) x Table 2 col (4)

(4) is from Internal Revenue Bulletin 2019-33, Rev. Proc. 2019-31, dated August 12, 2019

(5) is Paid Losses and LAE by time period, expressed as a factor, = Table 1 row (7, Static) x Table 2 col (5)

(6) and (7) split the payments between the accident year coincident with the policy year ("AY1"), and the following accident year ("AY2"). Assuming that the payout pattern is linear between integer times, and that the average accident date for AY2 is two-thirds of a year later than the average accident date for AY1, columns (6) and (7) are determined by solving these two equations simultaneously:

Col(6) + Col(7) = Col(5)

Col (7) = (2/3) \* Col (6, previous row) + (1/3) \* Col (6)

with Col (6, Time 1) = Col (5, Time 1) and Col (6, Time 35) = Col (7, Time 35)

(8) is the discounted difference between AY1 Losses and LAE that will ultimately be paid, and the amount already paid, = [col (6, Time 35) - (6)] x (4)

(9) is the discounted difference between AY2 Losses and LAE that will ultimately be paid, and the amount already paid, = [col (7, Time 35) - (7)] x col (4, previous row)

(10) Per IRS rules, federal income tax equals the tax rate (21%) times the adjusted underwriting income

 $= 21\% * \{ (1) - 0.8 * (2) - [ (3) + (5) + (8) + (9) ] \}$ 



APPENDIX B: FEDERAL INCOME TAX INCURRED FROM INSURANCE OPERATIONS (CONTINUED)

TABLE B.2: FEDERAL INCOME TAX CALCULATION (DYNAMIC ESTIMATE)

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
	Written	Unearned	Expense	Discount	Paid	AY1 Paid	AY2 Paid	Discounted	Discounted	Federal
	Premium	Premium	and Taxes	Factor	Losses	Losses	Losses	AY1 Unpaid	AY2 Unpaid	Income
	Factor	Factor	Factor		and LAE	and LAE	and LAE	Losses & LAE	Losses & LAE	Tax
Time					Factor	Factor	Factor	Factor	Factor	Factor
0.00	-	-	-	-	-	-	-	-	-	-
1.00	1.0000	0.4703	0.1491	0.8752	0.0950	0.0950	-	0.2521	-	0.0268
2.00	1.0000	-	0.2040	0.8596	0.3715	0.2312	0.1404	0.1305	0.2124	0.0171
3.00	1.0000	-	0.2040	0.8482	0.5102	0.2671	0.2431	0.0984	0.1203	0.0141
4.00	1.0000	-	0.2040	0.8327	0.5876	0.3071	0.2804	0.0632	0.0870	0.0122
5.00	1.0000	-	0.2040	0.8269	0.6297	0.3187	0.3110	0.0532	0.0600	0.0112
6.00	1.0000	-	0.2040	0.8214	0.6527	0.3302	0.3225	0.0434	0.0500	0.0105
7.00	1.0000	-	0.2040	0.8252	0.6626	0.3319	0.3307	0.0422	0.0430	0.0101
8.00	1.0000	-	0.2040	0.8339	0.6718	0.3379	0.3339	0.0376	0.0405	0.0097
9.00	1.0000	-	0.2040	0.8402	0.6856	0.3453	0.3404	0.0317	0.0356	0.0090
10.00	1.0000	-	0.2040	0.8598	0.6918	0.3462	0.3456	0.0317	0.0315	0.0086
11.00	1.0000	-	0.2040	0.8724	0.6979	0.3503	0.3476	0.0285	0.0305	0.0082
12.00	1.0000	-	0.2040	0.8853	0.7055	0.3540	0.3515	0.0257	0.0275	0.0078
13.00	1.0000	-	0.2040	0.8984	0.7094	0.3550	0.3543	0.0252	0.0254	0.0076
14.00	1.0000	-	0.2040	0.9118	0.7132	0.3574	0.3558	0.0234	0.0245	0.0073
15.00	1.0000	-	0.2040	0.9254	0.7178	0.3597	0.3581	0.0216	0.0227	0.0071
16.00	1.0000	-	0.2040	0.9393	0.7209	0.3608	0.3600	0.0209	0.0213	0.0069
17.00	1.0000	-	0.2040	0.9535	0.7224	0.3614	0.3610	0.0206	0.0207	0.0068
18.00	1.0000	-	0.2040	0.9678	0.7247	0.3628	0.3619	0.0196	0.0202	0.0066
19.00	1.0000	-	0.2040	0.9821	0.7278	0.3644	0.3634	0.0183	0.0190	0.0065
20.00	1.0000	-	0.2040	0.9848	0.7293	0.3648	0.3645	0.0180	0.0182	0.0064
21.00	1.0000	-	0.2040	0.9848	0.7324	0.3669	0.3655	0.0159	0.0173	0.0064
22.00	1.0000	-	0.2040	0.9848	0.7339	0.3670	0.3669	0.0158	0.0159	0.0064
23.00	1.0000	-	0.2040	0.9848	0.7362	0.3687	0.3675	0.0142	0.0153	0.0064
24.00	1.0000	-	0.2040	0.9848	0.7393	0.3701	0.3691	0.0127	0.0137	0.0064
25.00	1.0000	-	0.2040	0.9848	0.7400	0.3700	0.3701	0.0129	0.0128	0.0064
26.00	1.0000	-	0.2040	0.9848	0.7431	0.3723	0.3707	0.0105	0.0121	0.0064
27.00	1.0000	-	0.2040	0.9848	0.7454	0.3729	0.3725	0.0100	0.0104	0.0064
28.00	1.0000	-	0.2040	0.9848	0.7469	0.3737	0.3732	0.0091	0.0097	0.0063
29.00	1.0000	-	0.2040	0.9848	0.7477	0.3739	0.3738	0.0090	0.0091	0.0063
30.00	1.0000	-	0.2040	0.9848	0.7492	0.3750	0.3742	0.0079	0.0087	0.0063
31.00	1.0000	-	0.2040	0.9848	0.7538	0.3779	0.3759	0.0051	0.0070	0.0063
32.00	1.0000	-	0.2040	0.9848	0.7575	0.3792	0.3783	0.0037	0.0046	0.0063
33.00	1.0000	-	0.2040	0.9848	0.7608	0.3810	0.3798	0.0020	0.0032	0.0063
34.00	1.0000	-	0.2040	0.9848	0.7636	0.3822	0.3814	0.0008	0.0016	0.0063
35.00	1.0000	-	0.2040	0.9848	0.7661	0.3830	0.3830	-	-	0.0063

Column Notes:

(1) is Written Premium by time period, expressed as a factor, = Table 2 col (3)

(2) is Written Premium minus Earned Premium by time period, expressed as a factor, = Table 2 col (3) - Table 2 col (2)

(3) is Expenses and Taxes by time period, expressed as a factor, = Table 1 row (1) x Table 2 col (4)

(4) is from Internal Revenue Bulletin 2019-33, Rev. Proc. 2019-31, dated August 12, 2019

(5) is Paid Losses and LAE by time period, expressed as a factor, = Table 1 row (7, Dynamic) x Table 2 col (5)

(6) and (7) split the payments between the accident year coincident with the policy year ("AY1"), and the following accident year ("AY2"). Assuming that the payout pattern is linear between integer times, and that the average accident date for AY2 is two-thirds of a year later than the average accident date for AY1, columns (6) and (7) are determined by solving these two equations simultaneously:

Col (6) + Col (7) = Col (5)

Col (7) = (2/3) \* Col (6, previous row) + (1/3) \* Col (6)

with Col (6, Time 1) = Col (5, Time 1) and Col (6, Time 35) = Col (7, Time 35)

(8) is the discounted difference between AY1 Losses and LAE that will ultimately be paid, and the amount already paid, = [col (6, Time 35) - (6)] x (4)

(9) is the discounted difference between AY2 Losses and LAE that will ultimately be paid, and the amount already paid, = [col (7, Time 35) - (7)] x col (4, previous row)

(10) Per IRS rules, federal income tax equals the tax rate (21%) times the adjusted underwriting income =  $21\% * \{ (1) - 0.8 * (2) - [ (3) + (5) + (8) + (9) ] \}$ 

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## APPENDIX C: RESERVE-TO-SURPLUS RATIO

in 000's

	(1)	(2)	(3)	(4)	(5)	(6)
					Ratio excl.	Ratio incl.
					Unearned	Unearned
		Unpaid Loss			Premium	Premium
Year	Unpaid	Adjustment	Unearned	Policyholder	{(1)+(2)}	{(1)+(2)
End	Losses	Expense	Premium	Surplus	/(4)	+(3)}/(4)
2018	198,071,343	43,050,172	84,424,740	169,657,802	1.42	1.92
2017	194,692,095	42,696,647	77,537,150	171,664,964	1.38	1.83
2016	186,424,236	41,741,053	72,716,997	169,831,305	1.34	1.77
2015	185,919,427	42,816,231	73,469,477	169,017,203	1.35	1.79
2014	214,239,981	48,564,685	83,674,315	192,947,461	1.36	1.80
2014 - 2018	979,347,082	218,868,788	391,822,679	873,118,735	1.37	1.82

Selected Ratio including Unearned Premium: 1.82

Source: Columns (1) - (4) for the latest year are taken from Liabilities, Surplus and Other Funds on page 277 in Best's 2019 Aggregates & Averages, for Commercial Casualty Composite.



## Workers Compensation Rate Filing – January 1, 2021

## Appendix E – Calculation of Factor to Convert Voluntary Rates to Assigned Risk Rates

A factor of 1.300 is applied to the voluntary rates in order to convert to assigned risk rates. This factor is the proposed assigned risk differential in Iowa.





# Workers Compensation Rate Filing – January 1, 2021

## **Appendix F – Derivation of Experience Rating Values**

## 1. Expected Loss Rate (ELR) factors

An expected loss rate for a classification is used to estimate the expected losses per \$100 of payroll during the experience rating period for risks within that classification. These *expected* losses are then compared with the *actual* losses of a risk during the experience rating period to determine the experience modification (mod).

The actual losses reflect the loss data during the experience rating period. Expected losses and actual losses must be at the same level to enable an appropriate comparison for purposes of the experience mod calculation. As such, the pure premiums underlying the proposed rates are adjusted to reflect the average loss levels of the proposed experience rating period. This is accomplished through the application of ELR factors to the proposed underlying pure premiums. These ELR factors, calculated by hazard group, remove the effects of the following: loss development, expected losses above the State Accident Limit, a portion of medical-only losses, benefit changes, trend, loss-based expenses, experience, and assigned risk programs.

An adjustment is made to the ELR factors so that the resulting ELRs produce an expected experience rating off-balance that equals the targeted experience rating off-balance used in the calculation of the overall rate level change for the state (Appendix A–I). For the calculation of experience mods, the experience rating plan for lowa uses actual losses net of the deductible reimbursement amount reported per the *Unit Statistical Reporting Guidebook* for the calculation of experience mods. As a result, the ELR adjustment mentioned above also modifies the ELRs uniformly across all class codes in the state to account for net experience rating.

The final ELR for each classification is calculated as follows:

ELR = {(Hazard Group indemnity ELR factor) x (indemnity pure premium) +

(Hazard Group medical ELR factor) x (medical pure premium)} x Manual/Standard Ratio

## 2. Discount Ratio (D-Ratio) factors

In experience rating, losses are divided into primary and excess portions. For each claim, losses below the split point are primary losses, while losses above the split point are excess losses. The D-ratio represents the estimated ratio of expected primary losses to expected total losses for a classification. The D-ratio is used to determine the expected primary losses to be used in the experience mod calculation.





# Workers Compensation Rate Filing – January 1, 2021

# Appendix F – Derivation of Experience Rating Values

D-ratio factors are calculated separately for indemnity and medical losses by hazard group and are based on the latest three years of Unit Statistical data. A comparison of the resulting D-ratio factors across hazard groups is done to ensure that the factors monotonically decrease from hazard group A to hazard group G. If they do not, an adjustment is made by averaging the D-ratios over adjacent hazard groups.

The final D-ratio for each classification is calculated as follows:

D-ratio = {(HG indemnity D-ratio factor) x (indemnity pure premium) +

(HG medical D-ratio factor) x (medical pure premium)} / total pure premium

## 3. Additional experience rating values

## Table of Weighting Values

The Weighting Value (W) determines how much actual excess and expected excess losses will enter the experience modification formula. The weighting value increases as expected losses increase with larger insureds receiving a larger weighting value. The weighting value for various levels of expected losses is provided in the Table of Weighting Values. The table is updated based on the state reference point, which is updated with Unit Statistical data each experience filing.

The state reference point is calculated as the state average cost per case for the experience rating period multiplied by 250. The state reference point serves to determine how much credibility to give to the losses of an individual risk and as an index of claim cost differences by state. The state per claim accident limitation shown on the Table of Weighting Values is 10% of the state reference point.

## Table of Ballast Values

The Ballast Value (B) is a stabilizing value designed to limit the effect of any actual loss experience on the experience rating modification. It is added to both the numerator and denominator of the mod calculation and increases as expected losses increase. The ballast value for various levels of expected loss ranges is provided in the Table of Ballast Values. The table is updated based on the state reference point, which is updated with Unit Statistical data.

The G value used in the ballast formula is the state reference point / 250,000, rounded to the nearest 0.05.



# Workers Compensation Rate Filing – January 1, 2021

## Part 4 Additional Information

- Definitions
- NCCI Affiliate List
- Key Contacts





## Workers Compensation Rate Filing – January 1, 2021

## Definitions

Accident Year (AY): A loss accounting definition in which experience is summarized by the calendar year in which an accident occurred.

## Calendar Year (CY):

- 1. The 12-month period beginning January 1 and ending December 31.
- 2. Method of accounting for all financial transactions occurring during a specific year.

Case Reserves: Reserves that an insurance company establishes for specific (known) claims.

**DSR Level Premium:** The standard earned premium that would result if business were written at NCCI state-approved loss costs or rates instead of at the company rates. It is the common benchmark level at which carriers report premium on the Financial Calls.

**Frequency**: The number of lost-time claims per million dollars of on-leveled, wage-adjusted premium.

**Incurred Claim Count**: The total of all claims reported, whether open or closed, as of a given valuation date. An indemnity claim is associated with a payment or case reserve for an indemnity loss (i.e., lost work time-related benefits) and excludes claims closed without an indemnity payment.

**Lost-time Claims:** Claims where an injured employee has received wage replacement benefits due to a compensable workplace injury.

**Limited Losses:** Losses that result after the application of NCCI's large loss procedure—in which individual large claims are limited to jurisdiction and year-specific large loss thresholds.

**On-Level Factor:** Applied to historical premiums and losses to adjust the historical experience to reflect approved loss cost/rate level changes as well as statutory benefit level changes implemented since that time.

**Paid+Case Losses:** The sum of paid losses and case reserves. Also known as "case incurred losses."

Paid Losses: Losses that an insurance company has paid as a result of claim activity.

## Policy Year:

- The one-year period beginning with the effective date or anniversary of a policy.
- A premium and loss accounting definition in which experience is summarized for all policies with effective dates in a given calendar year period.

**Severity:** The average cost per case (claim) calculated as ultimate losses divided by ultimate lost-time claim counts.





## Workers Compensation Rate Filing – January 1, 2021

## Definitions

**Ultimate Development Factor:** For an aggregation of data, an estimate of the development that will occur between the data's current valuation date and the time when all claims are closed.

**Unlimited Losses:** Losses that have not been limited to jurisdiction and year-specific large loss thresholds as part of NCCI's large loss procedure.

**Valuation Date:** The date that premiums and losses are evaluated for reporting purposes. Premiums and losses may change over time from initial estimates to final values. Therefore, interim snapshots have associated valuation dates.

**Wage Level Adjustment Factor:** The ratio of the average workers' wages during the most recent time period to the average workers' wages during a historical time period.



## Workers Compensation Rate Filing – January 1, 2021

### **NCCI Affiliate List**

A M C O INSURANCE COMPANY ACADIA INSURANCE COMPANY ACCIDENT FUND GENERAL INS CO ACCIDENT FUND INS CO OF AMERICA ACCIDENT FUND NATIONAL INS CO ACCREDITED SURETY AND CASUALTY CO INC ACE AMERICAN INSURANCE COMPANY ACE FIRE UNDERWRITERS INSURANCE COMPANY ACE PROPERTY & CASUALTY INSURANCE COMPANY ACIG INS CO ACUITY A MUTUAL INS COMPANY ADDISON INSURANCE COMPANY AIG ASSURANCE COMPANY AIG PROPERTY CASUALTY COMPANY AIU INSURANCE CO (NATIONAL UNION FIRE OF PITTS PA) AK NATIONAL INS CO ALLIED EASTERN IND CO ALLIED INSURANCE COMPANY OF AMERICA ALLIED PROPERTY AND CASUALTY INS CO ALLMERICA FINANCIAL ALLIANCE INS CO ALLMERICA FINANCIAL BENEFIT INS CO AMERICAN ALTERNATIVE INSURANCE CORPORATION AMERICAN AUTOMOBILE INSURANCE CO AMERICAN BUSINESS AND MERCANTILE INS MUTUAL INC AMERICAN CASUALTY COMPANY OF READING PA AMERICAN COMPENSATION INS CO AMERICAN ECONOMY INS CO AMERICAN FAMILY HOME INS CO AMERICAN FAMILY INS CO AMERICAN FAMILY MUTUAL INSURANCE COMPANY, S.I. AMERICAN FIRE AND CASUALTY CO AMERICAN GUARANTEE AND LIABILITY INS CO AMERICAN HOME ASSUR CO-NATIONAL UNION FIRE OF PIT AMERICAN INS CO AMERICAN INTERSTATE INS CO AMERICAN LIBERTY INSURANCE CO AMERICAN MODERN HOME INS CO AMERICAN NATIONAL PROPERTY AND CASUALTY CO AMERICAN SELECT INS CO AMERICAN STATES INS CO A SAFECO COMPANY AMERICAN ZURICH INS CO AMERISURE INS CO AMERISURE MUTUAL INS CO AMERISURE PARTNERS INS CO AMGUARD INS CO AMTRUST INSURANCE CO ARCH INDEMNITY INSURANCE COMPANY ARCH INSURANCE COMPANY ARCH PROPERTY CASUALTY INS CO ARGONAUT GREAT CENTRAL INS CO ARGONAUT INS CO ARGONAUT MIDWEST INS CO ASHMERE INSURANCE COMPANY ASSOCIATED INDEMNITY CORP ATLANTIC SPECIALTY INS CO (ONEBEACON) ATLANTIC STATES INS CO AUSTIN MUTUAL INSURANCE COMPANY AUTO OWNERS INS CO BADGER MUTUAL INS CO BANKERS STANDARD INS CO

BEARING MIDWEST CASUALTY COMPANY BENCHMARK INSURANCE COMPANY BERKLEY CASUALTY COMPANY BERKLEY INSURANCE COMPANY BERKLEY NATIONAL INSURANCE COMPANY BERKLEY REGIONAL INS CO BERKSHIRE HATHAWAY DIRECT INSURANCE COMPANY BERKSHIRE HATHAWAY HOMESTATE INS CO **BITCO GENERAL INSURANCE CORPORATION** BITCO NATIONAL INSURANCE COMPANY BLACKBOARD INSURANCE COMPANY BRICKSTREET MUTUAL INS CO **BROTHERHOOD MUTUAL INS CO** CALIFORNIA INSURANCE COMPANY CAROLINA CASUALTY INS CO CELINA MUTUAL INS CO CHARTER OAK FIRE INS CO CHEROKEE INS CO CHIRON INSURANCE COMPANY CHUBB INDEMNITY INS CO CHUBB NATIONAL INS CO CHURCH MUTUAL INS CO, S.I. CIMARRON INSURANCE COMPANY INC CINCINNATI CASUALTY COMPANY CINCINNATI INDEMNITY COMPANY CINCINNATI INS CO CITIZENS INS CO OF AMERICA CLEAR SPRING PROPERTY AND CASUALTY COMPANY CLERMONT INS CO COLONIAL AMERICAN CASUALTY & SURETY CO COLUMBIA MUTUAL INSURANCE CO COLUMBIA NATIONAL INS CO COMMERCE AND INDUSTRY INS CO CONSOLIDATED INS CO CONTINENTAL CASUALTY CO CONTINENTAL INDEMNITY CO CONTINENTAL INS CO CONTINENTAL WESTERN INSURANCE COMPANY CRESTBROOK INS CO CRUM AND FORSTER INDEMNITY CO DAKOTA TRUCK UNDERWRITERS DEPOSITORS INS CO DIAMOND INS CO DISCOVER PROPERTY & CASUALTY INS CO DONEGAL MUTUAL INS CO EASTERN ADVANTAGE ASSURANCE COMPANY EASTERN ALLIANCE INSURANCE COMPANY EASTGUARD INS CO ELECTRIC INS CO EMC PROPERTY & CASUALTY COMPANY EMCASCO INS CO EMPLOYERS ASSURANCE COMPANY EMPLOYERS COMPENSATION INS CO EMPLOYERS INS CO OF WAUSAU EMPLOYERS INSURANCE COMPANY OF NEVADA EMPLOYERS MUTUAL CASUALTY CO EMPLOYERS PREFERRED INS CO ENDURANCE AMERICAN INS CO ENDURANCE ASSURANCE CORPORATION EVEREST DENALI INSURANCE COMPANY



## Workers Compensation Rate Filing – January 1, 2021

### **NCCI Affiliate List**

EVEREST NATIONAL INS CO EVEREST PREMIER INSURANCE COMPANY EVEREST REINSURANCE CO DIRECT EXECUTIVE RISK INDEMNITY INC EXPLORER INS CO FALLS LAKE NATIONAL INSURANCE CO FARM BUREAU PROPERTY & CASUALTY INS CO FARMERS AUTOMOBILE INS ASSN FARMERS INSURANCE EXCHANGE FARMINGTON CASUALTY COMPANY FEDERAL INSURANCE COMPANY FEDERATED MUTUAL INS CO FEDERATED RESERVE INSURANCE CO FEDERATED RURAL ELECTRIC INS EXCHANGE FEDERATED SERVICE INS CO FIDELITY & DEPOSIT COMPANY OF MARYLAND FIDELITY & GUARANTY INS UNDERWRITERS FIDELITY & GUARANTY INSURANCE CO FIRE INS EXCHANGE FIREMANS FUND INSURANCE CO FIREMENS INS CO OF WASHINGTON DC FIRST DAKOTA INDEMNITY CO FIRST LIBERTY INS CORP FIRST NATIONAL INS CO OF AMERICA FIRSTCOMP INSURANCE CO FLORISTS MUTUAL INSURANCE CO FRANK WINSTON CRUM INSURANCE CO GENERAL CASUALTY COMPANY OF WISCONSIN GENERAL CASUALTY INSURANCE COMPANY GENERAL INS CO OF AMERICA **GENESIS INS CO** GRANITE STATE INSURANCE COMPANY GRAPHIC ARTS MUTUAL INS CO GRAY INSURANCE COMPANY GREAT AMERICAN ALLIANCE INS CO GREAT AMERICAN ASSURANCE COMPANY GREAT AMERICAN INS CO OF NY GREAT AMERICAN INSURANCE COMPANY GREAT AMERICAN SPIRIT INS CO GREAT DIVIDE INSURANCE COMPANY GREAT MIDWEST INS CO GREAT NORTHERN INS CO GREAT WEST CASUAL TY COMPANY GREATER NY MUTUAL INS CO GREENWICH INS CO GRINNELL MUTUAL REINSURANCE CO **GRINNELL SELECT INS CO** GUIDEONE ELITE INS CO GUIDEONE MUTUAL INS CO GUIDEONE SPECIALTY MUTUAL INS CO HANOVER AMERICAN INS CO HANOVER INS CO HARLEYSVILLE INSURANCE COMPANY HARLEYSVILLE LAKE STATES INSURANCE COMPANY HARLEYSVILLE PREFERRED INSURANCE CO HARLEYSVILLE WORCESTER INSURANCE CO HARTFORD ACCIDENT AND INDEMNITY CO HARTFORD CASUALTY INS CO HARTFORD FIRE INSURANCE CO HARTFORD INS CO OF IL

HARTFORD INS CO OF MIDWEST HARTFORD INS CO OF THE SOUTHEAST HARTFORD UNDERWRITERS INS CO HASTINGS MUTUAL INS CO HAWKEYE-SECURITY INS CO HDI GLOBAL INSURANCE COMPANY HORIZON MIDWEST CASUALTY COMPANY IA AMERICAN INS CO IA LONG TERM CARE RISK MGMT ASSN IA MUTUAL INS CO IL EMCASCO INS CO ILLINOIS CASUALTY COMPANY ILLINOIS INSURANCE COMPANY ILLINOIS NATIONAL INSURANCE COMPANY IMPERIUM INSURANCE COMPANY IMT INS CO INDEMNITY INS CO OF N AMERICA (INA INS) (CT GEN) INDIANA INSURANCE COMPANY INS CO OF NORTH AMERICA INS CO OF THE STATE PA INS CO OF THE WEST INTEGRITY INSURANCE COMPANY INTEGRITY PROPERTY & CASUALTY INS CO INTEGRITY SELECT INSURANCE COMPANY INTREPID INSURANCE COMPANY KEY RISK INS CO LACKAWANNA AMERICAN INS CO LACKAWANNA CASUALTY CO LACKAWANNA NATIONAL INS CO LAFAYETTE INS CO LIBERTY INS CORP LIBERTY INSURANCE UNDERWRITERS INC LIBERTY MUTUAL FIRE INS CO LIBERTY MUTUAL INS CO LM INS CORP MA BAY INS CO MAG MUTUAL INS CO MANUFACTURERS ALLIANCE INS CO MARKEL AMERICAN INSURANCE CO MARKEL INSURANCE CO MEMIC INDEMNITY CO MERIDIAN SECURITY INSURANCE COMPANY MID CENTURY INS CO MIDDLESEX INS CO MIDVALE INDEMNITY COMPANY MIDWEST BUILDERS CASUALTY MUTUAL COMPANY MIDWEST EMPLOYERS CASUALTY CO MIDWEST FAMILY ADVANTAGE INSURANCE CO MIDWEST FAMILY MUTUAL INS CO MIDWEST INS CO MIDWESTERN INDEMNITY CO MILBANK INSURANCE COMPANY MILFORD CASUALTY INSURANCE CO MITSUI SUMITOMO INS CO OF AMERICA MITSUI SUMITOMO INS USA INC MOTORISTS COMMERCIAL MUTUAL INSURANCE COMPANY NATIONAL AMERICAN INS CO NATIONAL CASUALTY CO NATIONAL FIRE INS CO OF HARTFORD NATIONAL INTERSTATE INS CO



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NATIONAL LIABILITY & FIRE INSURANCE CO NATIONAL SPECIALTY INS CO NATIONAL SURETY CORP NATIONAL UNION FIRE INS CO OF PITTSBURGH PA NATIONWIDE AGRIBUSINESS INS CO NATIONWIDE ASSURANCE CO NATIONWIDE GENERAL INSURANCE CO NATIONWIDE INS CO OF AMERICA NATIONWIDE MUTUAL FIRE INS CO NATIONWIDE MUTUAL INS CO NATIONWIDE PROPERTY AND CASUALTY INS CO NETHERLANDS INSURANCE COMPANY NEW HAMPSHIRE INSURANCE COMPANY NEW YORK MARINE AND GENERAL INSURANCE CO NHRMA MUTUAL INSURANCE COMPANY NORGUARD INS CO NORTH AMERICAN ELITE INSURANCE CO NORTH AMERICAN SPECIALTY INS CO NORTH POINTE INS CO NORTH RIVER INS CO NORTHSTONE INSURANCE COMPANY NOVA CASUALTY COMPANY OAK RIVER INSURANCE COMPANY **OBI AMERICA INSURANCE COMPANY OBI NATIONAL INSURANCE COMPANY** OH CASUALTY INS CO OH FARMERS INS CO OHIO SECURITY INS CO OLD GUARD INSURANCE COMPANY OLD REPUBLIC GENERAL INSURANCE CORPORATION OLD REPUBLIC INS CO OWNERS INSURANCE COMPANY PA MANUFACTURERS ASSN INS CO PA MANUFACTURERS INDEMNITY CO PACIFIC EMPLOYERS INS CO PACIFIC INDEMNITY CO PACIFIC INS CO LTD PARTNERS MUTUAL INS CO PATRONS MUTUAL INS CO OF CT PEERLESS INDEMNITY INS CO PEERLESS INSURANCE COMPANY PEKIN INS CO PENN MILLERS INS CO. PENNSYLVANIA INSURANCE COMPANY PETROLEUM CASUALTY CO PHARMACISTS MUTUAL INS CO PHOENIX INS CO PINNACLEPOINT INSURANCE COMPANY PIONEER SPECIALTY INSURANCE COMPANY PLAZA INSURANCE CO PRAETORIAN INSURANCE COMPANY PREFERRED EMPLOYERS INS CO PREFERRED PROFESSIONAL INSURANCE COMPANY PREVISOR INSURANCE COMPANY PROPERTY AND CASUALTY INS CO OF HARTFORD PROSELECT INSURANCE COMPANY PROTECTIVE INS CO QBE INSURANCE CORPORATION **REDWOOD FIRE & CASUALTY INS CO** REGENT INSURANCE COMPANY

REPUBLIC INDEMNITY COMPANY OF AMERICA RIVERPORT INSURANCE COMPANY RLI INSURANCE COMPANY ROCKWOOD CASUALTY INS CO RURAL TRUST INSURANCE COMPANY SAFECO INS CO OF AMERICA SAFETY FIRST INS CO SAFETY NATIONAL CASUALTY CORP SAGAMORE INSURANCE CO SAMSUNG FIRE AND MARINE INS CO LTD USB SECURA INSURANCE A MUTUAL CO SECURA SUPREME INS CO SECURITY NATIONAL INS CO (AMTRUST GROUP) SELECTIVE INS CO OF SC SELECTIVE INS CO OF THE SOUTHEAST SELECTIVE INSURANCE COMPANY OF AMERICA SELECTIVE WAY INS CO SENTINEL INS CO SENTRY CASUALTY CO SENTRY INSURANCE A MUTUAL CO SENTRY SELECT INSURANCE COMPANY SEQUOIA INSURANCE CO SERVICE AMERICAN INDEMNITY COMPANY SFM MUTUAL INS CO SFM SAFE INSURANCE COMPANY SFM SELECT INSURANCE COMPANY SIRIUS AMERICA INSURANCE COMPANY SOCIETY INSURANCE A MUTUAL COMPANY SOMPO AMERICA FIRE & MARINE INSURANCE COMPANY SOMPO AMERICA INSURANCE COMPANY SOUTHERN INS CO ST PAUL FIRE AND MARINE INS CO ST PAUL GUARDIAN INS CO ST PAUL MERCURY INS CO ST PAUL PROTECTIVE INS CO STANDARD FIRE INSURANCE COMPANY STAR INS CO STARNET INSURANCE COMPANY STARR INDEMNITY AND LIABILITY CO STARR SPECIALTY INSURANCE COMPANY STARSTONE NATIONAL INSURANCE COMPANY STATE AUTO PROPERTY AND CASUALTY INS CO STATE AUTOMOBILE MUTUAL INS CO STATE FARM FIRE AND CASUALTY CO STATE NATIONAL INSURANCE COMPANY STONINGTON INS CO SUMMITPOINT INSURANCE COMPANY SUNZ INSURANCE COMPANY THE INSURANCE COMPANY TECHNOLOGY INSURANCE CO THE TRAVELERS CASUALTY COMPANY TNUS INSURANCE CO TOKIO MARINE AMERICA INSURANCE CO TRANS PACIFIC INS CO TRANSGUARD INS CO OF AMERICA INC TRANSPORTATION INS CO TRAVELERS CASUALTY AND SURETY CO TRAVELERS CASUALTY INS CO OF AMERICA TRAVELERS INDEMNITY CO TRAVELERS INDEMNITY CO OF AMERICA



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TRAVELERS INDEMNITY CO OF CT TRAVELERS INSURANCE CO TRAVELERS PROPERTY CASUALTY CO OF AMERICA TRI STATE INSURANCE COMPANY OF MINNESOTA TRIANGLE INSURANCE COMPANY INC TRIUMPHE CASUALTY COMPANY TRUCK INSURANCE EXCHANGE TRUMBULL INS CO TWIN CITY FIRE INS CO UNION INS CO OF PROVIDENCE UNION INSURANCE COMPANY UNITED FIRE AND CASUALTY CO UNITED STATES FIDELITY AND GUARANTY CO UNITED WI INS CO US FIRE INS CO UTICA MUTUAL INS CO VALLEY FORGE INS CO VANI INFR INS CO VANTAPRO SPECIALTY INS CO VICTORIA FIRE & CASUALTY COMPANY VIGILANT INS CO WADENA INSURANCE COMPANY WASHINGTON INTERNATIONAL INSURANCE COMPANY WCF NATIONAL INSURANCE COMPANY WELLFLEET INSURANCE COMPANY WELLFLEET NEW YORK INSURANCE COMPANY WESCO INSURANCE COMPANY (AMTRUST GROUP) WEST AMERICAN INS CO WEST BEND MUTUAL INS CO WESTCHESTER FIRE INSURANCE COMPANY WESTERN AGRICULTURAL INS CO WESTERN NATIONAL ASSURANCE CO WESTERN NATIONAL MUTUAL INS CO WESTFIELD CHAMPION INSURANCE COMPANY WESTFIELD INS CO WESTFIELD NATIONAL INS CO WESTFIELD PREMIER INSURANCE COMPANY WESTFIELD SUPERIOR INSURANCE COMPANY WESTFIELD TOUCHSTONE INSURANCE COMPANY WESTPORT INSURANCE CORPORATION WILLIAMSBURG NATIONAL INS CO WORK FIRST CASUALTY CO WORTH CASUALTY COMPANY XL INS CO OF NY INC XL INSURANCE AMERICA INC XL SPECIALTY INS CO ZENITH INS CO ZNAT INS CO ZURICH AMERICAN INS CO ZURICH AMERICAN INS CO OF IL



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# Key Contacts

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