

December 31, 2019 - Annual Statement

Iowa Company Number: 0155

Winneshiek Mutual Insurance Association

Phil Norton
703 Short Street
Decorah IA 52101

DECEMBER 31, 2019

| | | | | | | |
|--|---------------------------|---|--|---|--------------|--|
| 1. Ledger Assets, December 31 of previous year, Total, column 1, page 4 | | | | | \$ 2,321,016 | |
| INCOME - INCREASES IN LEDGER ASSETS | | | | | | |
| PREMIUMS | | | | | | |
| | (1) Direct Premiums | (2) Reinsurance Premiums Assumed | (3) Specific Reinsurance Premiums Ceded | (4) Net Premiums (1 + 2 - 3 = 4) | | |
| 2. Fire | \$ 899,966 | | | \$ 899,966 | | |
| 3. Windstorm | 741,897 | | | 741,897 | | |
| 4. Crop hail | | | | | | |
| 5. Homeowners assumed | xxxxxxx | | | | | |
| 6. Totals | \$ 1,641,863 | | | \$ 1,641,863 | | |
| 7. Aggregate excess loss reinsurance paid | | | | 731,472 | | |
| 8. Total net assessment, premiums and fees (line 6, col. 4 - line 7 = line 8) | | | | | \$ 910,391 | |
| 9. Net interest received on bonds | | | | | | |
| 10. Increase in adjustment of bonds \$ _____, less \$ _____ decrease in adjustment of bonds | | | | | | |
| 11. Dividends received | | | | 34,148 | | |
| 12. Interest received on bank deposits (schedule C-2, column 7) | | | | 30,619 | | |
| 13. Interest received on mortgage loans (schedule D, column 6) | | | | | | |
| 14. Other Interest | | | | | | |
| 15. Profit on sale of investment/Capital Gains** | | | | 7,244 | | |
| 16. Rents received* | | | | 6,000 | | |
| 17. Total income from investments (items 9 through 16) | | | | | \$ 78,011 | |
| 18. Borrowed money | | | | | | |
| 19. Premiums collected for other companies (less refunds) | | | | 126,011 | | |
| 20. Checks charged off | | | | | | |
| 21. Increase in ledger liabilities | | | | | | |
| 22. Underwriting expense reimbursement | | | | | | |
| 23. Federal income tax refund | | | | | | |
| 24. Miscellaneous income | | | | | | |
| 25. | | | | | | |
| 26. | | | | | | |
| 27. Total (items 18 through 26) | | | | | \$ 126,011 | |
| 28. Total income (items 8, 17 and 27) | | | | | \$ 1,114,413 | |
| 29. Total assets and income (item 1 plus item 28) | | | | | \$ 3,435,429 | |
| **LT gain Investment Co of America | | | 4305.31 | | | |
| LT gain Hartford Mutual Funds | | | 2938.20 | | | |

*Includes \$ 6000 For association's occupancy of its own buildings

ASSETS - DECEMBER 31, 2019

| | (1) Ledger Assets | (2) Non-ledger including excess of market (or amortized) over book value | (3) Assets not admitted including excess of book over market or amortized values | (4) Current Year Net Admitted Assets (1+2-3=4) | (5) Prior Year Net Admitted Assets |
|--|----------------------|--|--|--|---|
| 1. Bonds (schedule A-part 1) | \$ | \$ | \$ | \$ | \$ |
| 2. Stocks (schedule A-part 2) | 644,683 | 51,796 | 76,000 | 620,479 | 176,725 |
| 3. Bank Balances | | | | | |
| 3.1 Subject to check (C-1) | 42,006 | | | 42,006 | 30,318 |
| 3.2 On interest (C-2) | 1,552,203 | | | 1,552,203 | 2,012,897 |
| 4. Mortgage loans (schedule D) | | | | | |
| 4.1 First liens | | | | | |
| 4.2 Other than first | | | | | |
| 5. Collateral loans (schedule E) | | | | | |
| 6. Real estate (schedule F) | 37,942 | | | 37,942 | 41,599 |
| 7. Cash in office | 75 | | | 75 | 75 |
| 8. Unpaid Premiums | | | | | |
| 8.1 Due before November 1 | | | | xxxxxxx | xxxxxxx |
| 8.2 Due after November 1 | | 5,308 | | 5,308 | 7,400 |
| 9. Bills receivable | | | | xxxxxxx | xxxxxxx |
| 10. Agents' balances | | | | | |
| 11. Reinsurance receivable on paid losses | | | | | 3,528 |
| 12. Accrued interest | xxxxxxx | 1,640 | | 1,640 | 1,541 |
| 13. Accrued rent due | xxxxxxx | | | | |
| 14. Equipment and furniture | 482 | | 482 | xxxxxxx | xxxxxxx |
| 15. Supplies | | 500 | 500 | xxxxxxx | xxxxxxx |
| 16. Automobiles | | | | xxxxxxx | xxxxxxx |
| 17. Cash surrender value of life ins. | | | | | |
| 18. Federal income tax recoverable | | | | | |
| 19. Dividends declared but unpaid | | 28,821 | | 28,821 | 30,169 |
| 20. State Premium Tax Prepaid | | 1,001 | 1,001 | | |
| 21. | | | | | |
| 22. Totals | \$ 2,277,391 | \$ 89,066 | \$ 77,983 | \$ 2,288,474 | \$ 2,304,252 |

LIABILITIES - DECEMBER 31, 2019

| | | Current Year | Prior Year |
|---|----------------------|--------------|--------------|
| 1. Unpaid claims (reported) | \$ 103,784 | | |
| 2. Unpaid claims (incurred but not reported) | | | |
| 3. Total unpaid losses | 103,784 | | |
| 4. Less: reinsurance recoverable on unpaid losses | 3,933 | | |
| 5. Net unpaid claims | | \$ 99,851 | \$ 104,186 |
| 6. Unpaid adjusting expenses | | 4,359 | 5,787 |
| 7. Ceded reinsurance balances payable | | 60,853 | 62,095 |
| 8. Unpaid salaries and commissions | | 20,178 | 23,003 |
| 9. Borrowed money | | | |
| 10. Interest due on borrowed money | | | |
| 11. Amounts withheld for the account of others | | 6,735 | 6,522 |
| 12. Taxes payable: | Real Estate | 3,119 | 3,141 |
| | Federal Income | | |
| | Premium | | |
| | Other | 133 | 133 |
| 13. Other unpaid expenses | | 3,394 | 6,978 |
| 14. Premiums collected for other companies - not remitted | | 6,659 | 8,437 |
| 15. Premiums received in advance | | 11,588 | 20,513 |
| *16. Unearned premium reserve | | 636,687 | 667,553 |
| 17. | | | |
| 18. | | | |
| 19. Total liabilities | | \$ 853,556 | \$ 908,348 |
| 20. Surplus | | \$ 1,434,918 | \$ 1,395,904 |
| 21. Total liabilities and surplus | | \$ 2,288,474 | \$ 2,304,252 |

(line 21 must agree with line 22, column 4, page 4)

*Method of calculation: #2 40%

**WINNESHIEK MUTUAL INSURANCE ASSOCIATION
HISTORICAL INFORMATION**

| | 2019 | 2018 | 2017 | 2016 | 2015 |
|---|-------------|-------------|-------------|-------------|-------------|
| Gross Premium | | | | | |
| Fire | 899,966 | 954,719 | 961,674 | 978,063 | 946,651 |
| Windstorm | 741,897 | 787,191 | 799,006 | 804,564 | 787,214 |
| Total | 1,641,863 | 1,741,910 | 1,760,680 | 1,782,627 | 1,733,865 |
| Net Premiums Written | | | | | |
| Fire | 899,966 | 954,719 | 961,674 | 978,063 | 946,651 |
| Windstorm | 741,897 | 787,191 | 799,006 | 804,564 | 787,214 |
| Total | 1,641,863 | 1,741,910 | 1,760,680 | 1,782,627 | 1,733,865 |
| Total Net of Aggregate Excess | 910,391 | 997,351 | 1,026,103 | 1,089,010 | 1,072,813 |
| Gross Losses Paid | | | | | |
| Fire | 368,925 | 282,792 | 490,724 | 488,927 | 997,401 |
| Windstorm | 190,146 | 460,838 | 932,356 | 121,941 | 144,902 |
| Total | 559,071 | 743,630 | 1,423,080 | 610,868 | 1,142,303 |
| Net Losses Paid | | | | | |
| Fire | 368,925 | 282,792 | 490,724 | 488,927 | 997,401 |
| Windstorm | 190,146 | 460,838 | 932,356 | 121,941 | 144,902 |
| Total | 559,071 | 743,630 | 1,423,080 | 610,868 | 1,142,303 |
| Total Net of Aggregate Excess | 521,976 | 460,636 | 1,182,650 | 604,394 | 592,027 |
| Loss Percentage (Direct) | | | | | |
| Fire Losses/Fire Premiums | 40.99% | 29.62% | 51.03% | 49.99% | 105.36% |
| Windstorm Losses/Windstorm Premium | 25.63% | 58.54% | 116.69% | 15.16% | 18.41% |
| Total Losses/Total Prem | 34.05% | 42.69% | 80.83% | 34.27% | 65.88% |
| Loss Percentage (Net) | | | | | |
| Fire Losses/Fire Premiums | 40.99% | 29.62% | 51.03% | 49.99% | 105.36% |
| Windstorm Losses/Windstorm Premium | 25.63% | 58.54% | 116.69% | 15.16% | 18.41% |
| Total Losses/Total Prem | 34.05% | 42.69% | 80.83% | 34.27% | 65.88% |
| Total Net Agg Losses/Total Net Agg Prem | 57.34% | 46.19% | 115.26% | 55.50% | 55.18% |
| Balance Sheet Items | | | | | |
| Total Admitted Assets | 2,288,474 | 2,304,252 | 2,337,354 | 2,831,274 | 2,714,872 |
| Liabilities | 853,556 | 908,348 | 813,719 | 1,037,846 | 807,935 |
| Surplus | 1,434,918 | 1,395,904 | 1,523,635 | 1,793,428 | 1,906,937 |
| Bonds | 0 | 0 | 0 | 0 | 0 |
| Stocks | 644,683 | 234,683 | 709,747 | 688,519 | 678,719 |
| Real Estate | 37,942 | 41,599 | 45,279 | 48,958 | 52,636 |
| Unpaid Premium | 5,308 | 7,400 | 6,838 | 6,091 | 16,923 |
| Agents' Balances | | | | | |
| Unearned Premium | 636,687 | 667,553 | 686,093 | 672,204 | 671,476 |
| Balance Sheet Percentages | | | | | |
| Bonds/Admitted Assets | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| Stocks/Admitted Assets | 28.17% | 10.18% | 30.37% | 24.32% | 25.00% |
| Real Estate/Admitted Assets | 1.66% | 1.81% | 1.94% | 1.73% | 1.94% |
| Unpaid Premium/Admitted Assets | 0.23% | 0.32% | 0.29% | 0.22% | 0.62% |
| Agents' Balances/Admitted Assets | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| Income/Disbursement Items | | | | | |
| Total Income | 1,114,413 | 1,217,728 | 1,252,515 | 1,306,353 | 1,268,265 |
| Total Disbursements | 1,158,038 | 1,108,096 | 1,843,140 | 1,234,399 | 1,211,105 |
| Operating Expense | 514,408 | 515,597 | 512,569 | 483,793 | 462,330 |
| Commissions | 174,329 | 183,345 | 184,654 | 185,657 | 179,167 |
| Investment Income | 78,011 | 84,086 | 81,619 | 55,752 | 49,672 |
| Salaries | 173,208 | 169,550 | 167,685 | 170,766 | 163,304 |
| Other | | | | | |
| Gross Property Risk in Force | 411,409,150 | 425,110,797 | 459,546,841 | 457,298,902 | 449,873,063 |
| Number of Policies | 1,316 | 1,422 | 1,583 | 1,612 | 1,635 |
| Operating Expense/Net Premium | 56.50% | 51.70% | 49.95% | 44.43% | 43.10% |